

Crown Appraisal Group

Corporate Office

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Plantation Apartments - Phase I, II, & III

201 Casey Drive 165-unit apartment complex Richmond Hill, Georgia

Date of Report: April 11, 2017

Prepared by

Crown Appraisal Group, Inc. 6797 N. High Street, Suite 325 Columbus, Ohio 43085 614-431-3332 (o), 614-431-3376 (f) <u>Prepared for</u> Debi Martin Greystone Servicing Corporation, Inc. 419 Belle Air Lane Warrenton, VA 20186

PRIVILEGED AND CONFIDENTIAL

This document, and all of the statements, opinions, contents, and all attachments and addendums are privileged and confidential to the client (the addressee), and are not intended to be disclosed to or relied upon by any third party without the express written consent of the appraiser(s).



Corporate Office 6797 N. High Street, Suite 325 Columbus, OH 43085 tel 614.431.3332 fax 614.431.3376 www.crownappraisal.com

April 11, 2017

Greystone Servicing Corporation, Inc. Attn: Debi Martin 419 Belle Air Lane Warrenton, VA 20186

Re: Plantation Apartments - Phase I, II, & III 201 Casey Drive Richmond Hill, Georgia

Dear Debi Martin:

At your request, we have completed an inspection and analysis of the referenced property for the purpose of developing and reporting an opinion of value for the property. The specific real property interest, real estate, type of report, and type of value are detailed within the body of the accompanying report. The accompanying report has been prepared in conformance with the requirements established by the Appraisal Institute. The appraisal is in conformance with USPAP requirements. The liability of Crown Appraisal Group, Inc. and its employees is limited to the fee collected for the preparation of the appraisal report. There is no accountability or liability to any third party. Based on discussions with market participants, the marketing period and exposure period for the property is estimated at 12 months. The following summarizes the interest being appraised, types of values, effective dates of values, and value opinions.

Competitive Rent Comparable Unit C	Competitive Rent Comparable Unit Conclusions (CRCU)										
As-is CRCU Prospective (Renovated) CRCU	Value 1 rents Value 4 rents	<u>1 Bed</u> 615 680	<u>1 Bed</u> 620 690	<u>1 Bed</u> 625 695	<u>2 Bed</u> 700 765	<u>2 Bed</u> 700 770	<u>2 Bed</u> 705 775	<u>3 Bed</u> 760 825			
Value Opinions				Date of Value	Plantation I	Plantation II	Plantation III	Combined			
Value 1 - as conventional or unre	estricted			January 25, 2017	\$3,865,000	\$4,330,000	\$3,965,000				
Value 2-RD - subject to restricted ren	ıts			January 25, 2017	\$1,175,000	\$1,165,000	\$845,000				
Value 3 - prospective, subject to	restricted rents			February 1, 2019				\$10,025,000			
Value 4 - prospective, as convent	tional or unrestricted			February 1, 2019				\$14,300,000			
Value 5 - Interest Credit Subsidy	Value from assuming the	e existing 515 Loan)	Ι	December 22, 2017	\$575,000	\$580,000	\$630,000				
Value 5 - Interest Credit Subsidy	Value (New 538 Loan)			February 1, 2019				\$660,000			
Value 6 - LIHTC Value				February 1, 2019				\$2,688,103			
Value 6 - State Tax Credit Value				February 1, 2019				\$1,550,828			
Value 7 - Insurable Value				February 1, 2019				\$9,504,303			
Value 8 - Land Value				January 25, 2017	\$132,500	\$145,000	\$135,000				

Debi Martin April 11, 2017 Page Two

The opinion of value contained in the attached appraisal report is based upon the following extraordinary assumptions:

- The units and other improvements at the property that were viewed during the inspection (defined within the body of the report) are representative of all the units and other improvements at the property.
- The prospective value conclusions incorporate the extraordinary assumptions that the improvements are renovated as described, that the renovation is complete as of the prospective valuation date, and that the property is operating at a stabilized level as of the prospective valuation date.

The opinion of value contained in the attached appraisal report is based upon the following hypothetical condition:

• Hypothetical conditions are stated within the Parameters of Assignment section of the report.

The opinion of value contained in the attached appraisal report is based upon the following assumptions and limiting conditions:

- The information furnished by others is believed to be reliable. No warranty is given for its accuracy, though.
- No responsibility is assumed for the legal description or for matters including legal or title considerations. Title to the property is assumed to be good and marketable unless otherwise stated.
- The property is appraised free and clear of any or all liens or encumbrances unless otherwise stated in the report.
- It is assumed that there is full compliance with all applicable federal, state, and local environmental regulations, laws, and license requirements unless otherwise stated in the report.
- The distribution, if any, of the total valuation in this report between land and improvements applies only under the stated program of utilization. The separate valuations for land and improvements must not be used in conjunction with any other appraisal and are invalid if so used.
- The value opinions, and the costs used, are as of the date of the value opinion.
- All engineering is assumed to be correct. The plot plans and other illustrative material in this report are included only to assist the reader in visualizing the property.
- The proposed improvements, if any, on or off-site, as well as any repairs required, are considered, for purposes of the appraisal, to be completed in a good and workmanlike manner according to information submitted and/or considered by the appraiser.
- Responsible ownership and competent property management are assumed.
- It is assumed that the utilization of the land and improvements is within the boundaries or property lines of the property described and that there is no encroachment or trespass unless noted in the report.
- The appraiser is not required to give further consultation, testimony, or be in attendance in court with reference to the property in question unless arrangements have been previously made.

- It is assumed that there are no hidden or unapparent conditions of the property, subsoil, or structures that make it more or less valuable. No responsibility is assumed for such conditions or for arranging for engineering or environmental studies that may be required to discover them.
- Unless otherwise stated in this report, the existence of hazardous material, which may or may not be present on or in the property, was not observed by the appraiser. The appraiser has no knowledge of the existence of such materials on or in the property. The appraiser, however, is not qualified to detect such substances. The presence of such substances may affect the value of the property. The value opinion is predicated on the assumption that there is no such material on or in the property that would cause a loss in value. No responsibility is assumed for any such conditions, or for any expertise or engineering knowledge required to discover them. The client is urged to retain an expert in this field, if desired.
- All mechanical components are assumed to be in good, operable condition unless otherwise noted.
- Our opinion of value does not consider the effect (if any) of possible noncompliance with the requirements of the ADA.
- Crown Appraisal Group, Inc. and its employees accept no responsibility for changes in market conditions or the inability of the client, intended user, or any other party to achieve desired outcomes.
- Projections or estimates of desired outcomes by the client, intended user, or any other party may be affected by future events. The client, intended user, or any other party using this report acknowledges and accepts that Crown Appraisal Group, Inc. and its employees have no liability arising from these events.
- Unless specifically set forth, nothing contained herein shall be construed to represent any direct or indirect recommendation of Crown Appraisal Group, Inc., its officers or employees to purchase, sell, or retain the property at the value(s) stated.
- Unless specifically set forth, nothing contained herein shall be construed to represent any direct or indirect recommendation of Crown Appraisal Group, Inc., its officers or employees to provide financing (mortgage, equity, or other) for the property at the value(s) stated.
- Greystone Servicing Corporation, Inc., or its representative(s), agrees to indemnify and hold Crown Appraisal Group, Inc., its officers and employees, harmless from and against any loss, damages, claims, and expenses (including costs and reasonable attorney fees) sustained as a result of negligence or intentional acts or omissions by Greystone Servicing Corporation, Inc., or its representative(s) arising from or in any way connected with the use of or purported reliance upon, the appraisal report or any part of the appraisal report.
- The contents of the appraisal report, and all attachments and information that will be contained within the report, is proprietary and confidential. Greystone Servicing Corporation, Inc., or its representative(s) will not release or provide the report, in any form, in whole or in part, to any third party, including any borrower, potential borrower, buyer or potential buyer, without the signing appraiser's express written authorization.

ACCEPTANCE OF, AND/OR USE OF, THIS APPRAISAL REPORT CONSTITUTES ACCEPTANCE OF THE ABOVE CONDITIONS.

Debi Martin April 11, 2017 Page Four

The attached appraisal report contains the results of the investigation and opinion of value. We appreciate this opportunity to serve you and your firm. Should you or anyone authorized to use this report have any questions, contact us at your convenience.

Sincerely,

CROWN APPRAISAL GROUP

Andrew J. Moye, MAI, AI-GRS Principal

AJM Enclosure

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Executive Summary

Subject Real Estate Identification: The subject is known as Plantation Apartments - Phase I, II, & III and has an address of 201 Casey Drive in Richmond Hill, Georgia. The complex operates as a Class C, subsidized income, non-age restricted property. Plantation Apartments - Phase I, II, & III is on the east side of Casey Drive about 1 mile southeast of the I-95/US 17 interchange and about 1 mile southwest of downtown Richmond Hill. The property is in Bryan County. Richmond Hill is in southeast Georgia.

The subject improvements include 165 total units - 53 in Phase I, 58 in Phase II, and 54 in Phase III housed in 31 one to two-story buildings. The property includes one, two, and three bedroom units. The improvements were built in 1982 (Phase I), 1983 (Phase II), and 1986 (Phase III). The property is in average physical and functional condition. The 165 units total 143,449 sf. The property is currently 94.5% occupied. The subject site is ± 16.87 acres.

Existing Use of Real Estate: Highest and Best Use:	Apartment Complex Intensive Residential (current use)
Parcel Numbers/Legal Descriptions: Phase I: Phase II: Phase III: Zoning:	0474 385/20 GMD 5-F-539 10/09/81 P BJ 62 0474 384/20GMD 5-L-661 03/04/83 \$2 4800 PLANTATI 0474 383/20 GMD 6-G-122 10/14/85 PLANTATION 3 62 R-3: Multi-Family
USPAP Report Option:	Appraisal report
Pertinent dates: Date of valuation: Prospective date of valuation: Date of inspection: Date of report:	see chart see chart January 25, 2017 April 11, 2017
Values, interests appraised:	see next page

Conclusions:

Competitive Rent Comparable Unit C	Conclusions (CRCU)							
As-is CRCU Prospective (Renovated) CRCU	Value 1 rents Value 4 rents	<u>1 Bed</u> 615 680	<u>1 Bed</u> 620 690	<u>1 Bed</u> 625 695	<u>2 Bed</u> 700 765	<u>2 Bed</u> 700 770	<u>2 Bed</u> 705 775	<u>3 Bed</u> 760 825
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Parameters of Assignment

Purpose, Intended Use

The purpose of this assignment is to arrive at an opinion of the market value of the property known as Plantation Apartments - Phase I, II, & III. A number of value opinions of a number of interests are provided. The value opinions, applicable notes (including discussion about the use of a hypothetical condition), and intended use, are detailed below:

Value 1	Market Value within 7 CFR Part 3560.752(b)(1)(ii), Premised Upon A Hypothetical Condition As-If Unsubsidized Conventional Housing in compliance with 7 CFR Part 3560.656(c)(1)(i).
	Note - using the hypothetical condition "as unsubsidized conventional housing" according to 7 CFR Part $3560.656(c)(1)(i)$ means that when the appraiser develops their highest and best use analysis they will not recognize any Rural Development restrictions or subsidies and must only consider the property as continued use as housing.
	The intended use of this appraised value is to determine the value of the property that qualifies for an Incentive Offer within 7 CFR Part 3560.656 for sale/purchase and to determine the amount and availability of any equity.
	For ease of communication throughout the report, every effort is made to identify this value either by the complete definition or "Value 1, as conventional or unrestricted".
	Comment: market-based rent, market-based vacancy, market-based operating expenses, market-based overall rate used.
Value 2-RD	Market Value, within 7 CFR Part 3560.752(b)(1)(ii).
	Note – this value opinion must consider all existing restrictions and prohibitions including Restrictive-Use Provisions (RUPs).
	The intended use of this appraised value is to determine the value of the property for sale/purchase and to determine the amount and availability of any equity.
	For ease of communication throughout the report, every effort is made to identify this value either by the complete definition or "Market Value, Subject to Restricted Rents within 7 CFR Part 3560.752(b)(1)(i)".
	Comment: basic rent, historic vacancy, historic expenses, market-based overall rate (with recognition of "safeness" of RA units) used.
Value 3	Prospective Market Value, Subject To Restricted Rents within 7 CFR Part 3560.752(b)(1)(i).
	Note – this value opinion must consider any rent limits, rent subsidies, expense abatements, and restrict-use conditions that will affect the property. All intangible assets must be evaluated individually and separately from real estate.
	The intended use of this appraised value for a new or subsequent loan is to assist the underwriter with calculating the security value for the basis of a loan or loan guarantee.
	For ease of communication throughout the report, every effort is made to identify this value either by the complete definition or "Value 3, prospective, subject to restricted rents".

	Comment: lesser of LIHTC or market-based rent, market-based vacancy, market-based operating expenses, market-based overall rate (with recognition of "safeness" of RA) units used.
Value 4	The intended use of the appraised value "Market Value within 7 CFR Part 3560.752(b)(1)(ii), Premised Upon a Hypothetical Condition As-If Unsubsidized Conventional Housing in compliance with 7 CFR Part 3560.656(c)(1)(i)." is to determine the value of the property that qualifies for an Incentive Offer within 7 CFR Part 3560.656 for sale/purchase and to determine the amount and availability of any equity. <i>Note – this value opinion is based upon a highest and best use analysis as-if not</i>
	encumbered by USDA program provisions.
	The intended use of this appraised value is for reasonable analysis and comparison as to how the USDA restrictions affect the property. It should not be used as the basis of a loan or loan guarantee.
	For ease of communication throughout the report, every effort is made to identify this value either by the complete definition or "Value 4, prospective, as conventional or unrestricted".
	Comment: market-based rent, market-based vacancy, market-based operating expenses, market-based overall rate used.
Value 5	Value of the interest credit subsidy from assumed 515 loan and new 538 loan.
Value 6	Market Value of LIHTC (tax credits).
Value 7	Insurable Value.
Value 8	Market Value of Underlying Land

Definitions

Market Value, incorporated in Value Opinions 1, 2, 5, 6, 8

The 6th edition of <u>The Dictionary of Real Estate Appraisal</u> includes several definitions for *market value*. The following definition from the dictionary is used by the federal agencies that regulate insured financial institutions in the United States.

"Market value: the most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

- Buyer and seller are typically motivated;
- Both parties are well informed or well advised, and acting in what they consider their best interests;
- A reasonable time is allowed for exposure in the open market;
- Payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and
- The price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.

Comments from HB-1-3560

Most appraisers and users of Agency Multi-Family Housing appraisals understand the definition of *market value* to mean the value as a conventional or unrestricted or market property. However, to avoid confusion when requesting or reporting this value type, the term "as conventional or unrestricted" should be added to the term *market value* (i.e. "market value, as conventional or unrestricted").

Market Value, subject to restricted rents – incorporated in Value Opinions 2 (possible), 3

A definition of market value, subject to restricted rents, as the term is used by RHS, derived from the definition of market value above, is stated as follows. Market value, subject to restricted rents: the most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

- Buyer and seller are typically motivated;
- Both parties are well informed or well advised, and acting in what they consider their best interests;
- A reasonable time is allowed for exposure in the open market;
- Payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and
- The price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.

Comments from HB-1-3560

It considers any rent limits, rent subsidies, expense abatements, or restrictive-use conditions imposed by any government or non-government financing sources but does not consider any favorable financing involved in the development of the property.

Market value, subject to restricted rents, refers only to the value of the subject real estate, as restricted, and excludes the value of any favorable financing. The market value, subject to restricted rents, is based on a pro forma that projects income, vacancy, operating expenses, and reserves for the property under a restricted (subsidized) scenario. This restricted pro forma includes the scheduled restricted rents, a vacancy and collection loss factor that reflects any rental assistance (RA) or Section 8, and operating expenses and reserves projected for the subject as a subsidized property. Subsidized apartments typically experience higher management, auditing, and bookkeeping expenses, relative to similar conventional apartments, but often have lower real estate tax expenses.

Real Property Interest Valued, Value Opinions 1, 2 (possible), 4, 8 fee simple estate, subject to short term leases.

The 6th edition of the Dictionary of Real Estate Appraisal defines fee simple estate as "absolute ownership unencumbered by any other interest or estate, subject only to the limitations imposed by the governmental powers of taxation, eminent domain, police power, and escheat." Recognition is made that there are leases with tenants that are short term (no more than one year) in nature for the units in the apartment building improvements.

Real Property Interest Valued, Value Opinions 2 (possible), 3 fee simple estate, as restricted, subject to short-term leases.

The 6th edition of the Dictionary of Real Estate Appraisal defines fee simple estate as "absolute ownership unencumbered by any other interest or estate, subject only to the limitations imposed by the governmental powers of taxation, eminent domain, police power, and escheat."

Prospective Value, Value Opinions 3, 4, 7

The term *prospective value* is defined by the 6th edition of The Dictionary of Real Estate Appraisal as follows. "*Prospective value: a forecast of the value expected at a specified future date. A prospective value opinion is most frequently sought in connection with real estate projects that are proposed, under construction, or under conversion to a new use, or those that have not achieved sellout or a stabilized level of long-term occupancy at the time the appraisal report is written."*

Comments from HB-1-3560

As used in Agency regulations and instructions, the term "as-improved value" refers to the value of real property after completion of proposed improvements. The Agency's intended meaning of "as-improved value" is the same as the definition of *prospective value*. However, use of the term "as-improved value" can cause confusion for two reasons, as follows. 1) The term "as improved", as used in a Highest and Best Use analysis, refers to the subject real estate as it has already been improved at the time of the appraisal, not as it is proposed to be improved. Therefore, "as-improved value" could be interpreted to refer to the value of the subject property as it has already been improved at the time of the appraisal. 2) There is a common misconception with the use of the term "as-improved value" that this is a value based on a hypothetical condition; that is, the value of the property as if it were improved, as proposed, as of the date of inspection. Since this scenario is impossible, an "as-improved value", as of appraisal date (inspection date), is not useful. The term *prospective value* is better understood than the terms as-improved value" and "as-complete value" by appraisers and users of appraisals and has replaced these terms in appraisal literature and common usage. Therefore, the term prospective value should be used when requesting or reporting a forecasted value, and the associated date of value should be the projected date of completion of construction.

"As-Is" Value

The 6th edition of the Dictionary of Real Estate Appraisal defines value as is as follows. "Value as is: the value of specific ownership rights to an identified parcel of real estate as of the effective date of the appraisal; relates to what physically exists and is legally permissible and excludes all assumptions concerning hypothetical market conditions or possible rezoning."

Comments from HB-1-3560

HB-1-3560, Attachment 7-A, Page 5 of 8 notes that, "...the term 'As-Is' should not be used with the term *market value* unless the property is a conventional or market property at the time of the appraisal. The term 'As-Is' should precede the term *market value, subject to restricted rents*, when the *market value, subject to restricted rents*, of the project at the time of the appraisal is required." In this assignment, the appraisers have tried to not use of the term "as-is".

Insurable Value, Value 7

A definition of *insurable value* acceptable for use in Agency Multi-Family Housing appraisals is as follows: *Insurable value: the value of the destructible portions of a property which determines*

the amount of insurance that may, or should, be carried to indemnify the insured in the event of loss. The estimate is based on replacement cost new of the physical improvements that are subject to loss from hazards, plus allowances for debris removal or demolition. It should reflect only direct (hard) construction costs, such as construction labor and materials, repair design, engineering, permit fees, and contractor's profit, contingency, and overhead. It should not include indirect (soft) costs, such as administrative costs, professional fees, and financing costs.

The term "insurable cost" is sometimes used instead of the term *insurable value* because it is based strictly on a cost estimate, not a value concluded in an appraisal. However, the term *insurable value* is more commonly used. Attachment 7-I, *Insurable Value Calculation*, is a worksheet that should be used as a guide by State Appraisers and fee appraisers contracted by the Agency in calculating *insurable value*.

Extraordinary Assumption:

An assumption, directly related to a specific assignment, which, if found to be false, could alter the appraiser's opinions or conclusion.

Source: Uniform Standards of Professional Appraisal Practice (USPAP)

For those reports that incorporate an extraordinary assumption, USPAP requires that the appraiser provide notice to the user of the report that the use of the extraordinary assumption might affect the assignment results. The appraiser(s) is not required to report on the impact of the extraordinary assumption on assignment results. The following extraordinary assumptions are incorporated:

- The units and other improvements at the property that were viewed during the inspection (defined within the body of the report) are representative of all the units and other improvements at the property.
- The prospective value conclusions incorporate the extraordinary assumptions that the improvements are renovated as described, that the renovation is complete as of the prospective valuation date, and that the property is operating at a stabilized level as of the prospective valuation date.

Hypothetical Condition:

That which is contrary to what exists but is supposed for the purpose of analysis.

Source: Uniform Standards of Professional Appraisal Practice (USPAP)

For those reports that incorporate a hypothetical condition, USPAP requires that the appraiser provide notice to the user of the report that the use of the hypothetical condition might affect the assignment results. The appraiser(s) is not required to report on the impact of the hypothetical condition on assignment results. Applicable hypothetical conditions have been identified earlier in this section.

Intended Use, User

The intended use for most of the values developed and reported have been shown in the prior section. For those values that do not have an intended use, the use is to assist the client in their understanding and analysis of the property. Unless otherwise identified within this report, the intended use of the report has not been more fully described to the appraiser(s). The client, or intended user, for whom the report is prepared is identified in the letter of transmittal, Debi Martin of Greystone Servicing Corporation, Inc. Other known intended users are representatives from the USDA, Georgia Department of Community Affairs, and other lenders. Unless otherwise identified within this report, no other intended users have been identified to the appraiser(s).

The Uniform Standards of Professional Appraisal Practice (USPAP) have a number of rules, comments, advisory opinions, and frequently asked questions relating to control or use of reports. The signatory(ies) of this report is/are bound by USPAP. Therefore, as noted in the letter of transmittal, no party other than the intended user may use this report without receiving written consent from the signing appraiser(s). Further, no part of the report shall be published or made available to the general public, nor shall any part of the report be published or made available for public or private offering memorandum or prospectus, without the written consent of the signing appraiser(s) of this report.

Scope

The scope of services was focused on reviewing issues considered relevant and appropriate by the appraisers based on their knowledge of the subject's real estate market. The appraisers believe that the scope was sufficient to arrive at an accurate value opinion. A summary of the scope of work is presented below. Additional explanatory comments regarding the scope undertaken can be found throughout the report. The scope included the following:

- Review and analysis of the subject market area, economic and demographic issues.
- Review of existing and planned comparable and/or competitive properties located within the subject area.
- Analysis of economic, demographic and development factors within the subject market area.
- Physical inspection of the real estate; specifically, observation of the above ground attributes of the site was made, observation of representative exterior facades of building(s) on site was made, observation of representative property amenities on site was made, and interior viewing of a sufficient number of representative living units within the building(s) was made in a manner considered sufficient to comprehend and analyze the physical and functional adequacy and appropriateness of the real estate in light of market conditions as of the date of valuation.
- Evaluation of the highest and best use of the property.
- Consideration of all applicable and appropriate valuation approaches.
- Reconciliation of the above opinions to a point value opinion.

Note that:

- Crown Appraisal Group, Inc. employees are not engineers and are not competent to judge matters of an engineering nature.
- Inspection of 100% of the units or other improvements at the real estate was not made.

Pertinent Dates

The various dates of valuation are noted in the charts on the first page of the letter of transmittal and the Executive Summary Page. The most recent inspection of the real estate was on January 25, 2017. It is noted that the term *inspection* is not intended to convey a complete, exhaustive examination of the real estate. Such an inspection is best suited for an engineer, architect, or building inspector formally educated and trained in such matters. Rather, the term denotes that the individual viewing the real estate was at the property on the date and observed the general condition and quality of the real estate at that time. The date of report--the date the report was written—is April 11, 2017.

Events subsequent to these dates may have an impact on the opinions developed through the course of the assignment, and on the opinions contained within this report. All such subsequent events are beyond the control of the appraiser(s), and any consequences thereof are beyond the scope of this assignment.

Comments Regarding Appraisal

A number of comments regarding the subject and appraisal assignment are discussed below:

• **Property.** The subject is known as Plantation Apartments - Phase I, II, & III and has an address of 201 Casey Drive in Richmond Hill, Georgia. The property is a 165-unit apartment complex. The property includes one, two, and three bedroom units. The complex operates as a Class C, restricted income, non-age restricted property. The improvements were built in 1982 (Phase I), 1983 (Phase II), and 1986 (Phase III). Overall, the property is in average physical and functional condition.

The unit size is based on the best information provided. Crown was given floor plans, square foot summary pages, and building plans. The information was generally consistent, but not identical.

Tenancy at the subject property is restricted to households with incomes of less than the area median household income. The units at the subject have long maintained a high level of occupancy. Demand for subsidized rental units is high locally.

Historical operating information for the subject was available for 2013, 2014, and 2015. In addition, the budget for 2016 and 2017 were also provided. In general the information provided indicated that the property is being run in an efficient manner. Historical information will be used when developing expenses and for valuation purposes, while market data will be used as support.

- Near Term. The property is part of a portfolio of apartment properties in Georgia that are to transfer ownership in the near term. There is a letter of intent on the subject property, proposing an option to purchase. The letter of intent was requested but not provided. The transfer is assumed to be between related parties and not one that is considered to be arms-length. The purchase price amount given to the appraisers is \$4,107,594. As the transfer is not arms-length no credence is given to this purchase price when determining the said values of the subject property. Subsequent to the sale, ownership plans to renovate the subject with funding from a combination of mortgage monies, sale proceeds of Section 42 Low Income Housing Tax Credits, and equity. Following the acquisition the existing Section 515 loan will remain at the property. (The loan is expected to be restated under new rates and terms.) Renovations will be extensive and will include interior unit renovation as well as exterior unit renovation. Among the items that will be replaced and/or renovated (depending upon the condition of the individual components) are air conditioning units, windows, roofs, plumbing and electric, parking areas, and kitchens and bathrooms. Microwaves will be added to each unit. Dishwashers will be added to the units in Phase II & II. In addition, a pavilion and playground will be added to the complex. Furthermore, all Section 504 accessibility issues will be addressed and corrected as appropriate.
- **Property Location.** The property is on the east side of Casey Drive about 1 mile southeast of the I-95/US 17 interchange and about 1 mile southwest of downtown Richmond Hill. The property is in Bryan County. Richmond Hill is in southeast Georgia. Richmond Hill is a relatively small Georgia town. There are few truly comparable properties in the area.
- Value Opinions Developed and Reported. There are a number of value opinions developed and reported in the appraisal report. In large part, this is due to the number of intended users who have similar, but not identical needs. The values that are not required by a specific intended user should be ignored.

Apartment Housing

There is a continual change in the definition and implications of various apartment types. A number of the more prevalent apartment classifications include *luxury*, *Class A*, *Class B*, *conventional*, *LIHTC*, *HUD*, and *affordable*. With respect to the senior market, there are classifications such as *independent* or *assisted*. Some terms have specific definitions, while some can be used interchangeably (upscale or luxury, etc.). In some cases, the terms are meant to suggest a specific resident profile or income level (LIHTC or affordable are examples). To minimize confusion, the following definitions and comments are presented:

Luxury, Class A, Class B, Class C - The type of property is designated by the year of construction and the amenities (unit and project). A luxury complex will have more amenities than a Class A property, while a Class A property has more amenities than Class B. A Class C property typically possesses few amenities. An *upscale* property could be either a luxury or a Class A property. A Class B property could be new. A Class B property does not possess all the amenities of a Class A or luxury property.

Market rate, LIHTC, HUD -Refers to the rent limits, or rent payment structure. A market rate property has no rent constraints (other than the market) while a LIHTC (Low-Income Housing Tax Credit) property is (or could be) constrained by income levels as well as the market. A market rate property is also known as a *conventional* property. Low-income, subsidized, or affordable (such as HUD Section 8 and/or Section 236) are designations used to denote subsidy programs other than the LIHTC program, and refer to the entity (or entities) that make the rent payment to the property owner.

Independent, assisted -Refers to the level of service offered, particularly with respect to the senior housing/care market. An independent complex has few, if any, services (such as meals, housekeeping). An assisted living facility offers more ADL (Activities of Daily Living) services. This classification also has implications as to the typical design of apartment units within a complex – an independent complex generally has apartments with full kitchens and exterior entries, while the units at an assisted living complex typically have a small kitchenette, many common areas, and interior enclosed hallways.

Elderly Only (Age Restricted) -Refers to the minimum age of at least one of the residents of a
unit. Depending upon the specific nature of a given program,
the typical minimum age limit is within the 55 to 65 range.

Based on the above, the complex operates as a Class C, restricted income, non-age restricted property.

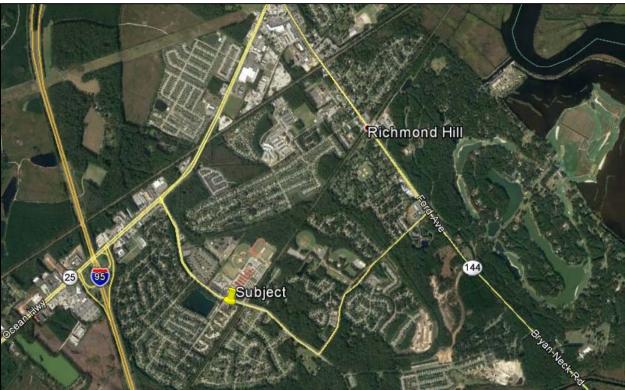
City Overview

Richmond Hill is in Bryan County, in the state of Georgia. As defined by the U.S. Office of Management and Budget, and used by the U.S. Census Bureau for statistical purposes only Bryan County is part of the Savannah MSA. Bryan County is in the southeastern portion of Georgia. The city of Richmond Hill is about 15 miles southwest of Savannah, GA; about 145 miles southwest of Columbia, SC; and about 220 miles southeast of Atlanta, GA. The maps below show the subject's location within the state of Georgia, Bryan County and Richmond Hill. The aerial below locates the property relative to downtown Richmond Hill.

MS Montgo Subject Bryan County Marlov Bluffton 46 Hilton Head Island 1 280 ilton Head Isla veland 87N embro Dais vannah (80) 25 121 Tybee Din 13011 129 Subject 178 144 Stewart Hor 119 Hinesville 196 Mid Allenhurst Walthourville Ricel 184 udowic Halfmoon Odum Doctort

Georgia





Richmond Hill

Physical Boundaries

Richmond Hill is roughly bordered by I-95 to the north and west, the Ogeechee River to the east, and Tranquilla Road to the south.

Road Infrastructure

The primary roadways in Richmond Hill are I-95, US 17, and SR 144.

I-95 is a north/south interstate that makes up the northern/western borders of the city. I-95 is accessible to the area via US 17, which is shares an interchange with on the southwest side of the city. I-95 also shares an interchange with SR 144, on the north side of the city. US 17 is also a primary north/south roadway in the area. Both US 17 and I-95 connect the area to Savannah (about 15 miles northeast).

SR 144 is the primary east/west route in Richmond Hill. It travels through the north side of the city, and through downtown Richmond Hill. It intersects with US 19 and I-95 in the northern/northwestern parts of the city.

Population

The Richmond Hill population according to the 2000 census was 5,740. In 2010, the population was 9,281(an increase of 4.9% compounded annual growth or CAG). The 2016 population estimation is 11,391(population increase of 3.5% CAG from 2010). The population is expected to increase by 2.1% CAG in 2021 to 12,610.

History & Growth

Bryan County was established in 1792. By the mid 1800's, the rice plantations in Bryan County were prosperous and nicknamed the "breadbasket" of the South. However, the Civil War eventually ended this prosperity when General Sherman came through and captured Fort McAllister. He also destroyed all but a couple of the rice plantations. This attack collapsed the economy in Bryan County.

In 1925, Henry and Clara Ford came through the area (named Ways Station at the time) and built a winter estate on a former rice plantation, Richmond. While this estate was under construction, Ford built a saw mill, drained the swamps, and created subsidized health care for the area. The first kindergarten in Bryan County was established with Ford's help, and then he began constructing schools that set the bar for education across Georgia. Ford also bought 85,000 acres of land, and in the process restored Fort McAllister. He also built a church, community house, trade school, and housing for his employees. Combined with his friends Thomas Edison and Harvey Firestone, the three men founded the Edison Botanic Society. Ford Farms turned former rice fields into iceberg lettuce fields and fields that grew 365 varieties of soybeans. In 1941, Ford renamed Ways Station to Richmond Hill. After his death, the International Paper acquired Ford's holdings and donated Fort McAllister to the state.

There is no known planned future development. According to the demographics of the area, the population is expected to increase and the viability of the area is stable.

Land Uses and Development

The primary commercial corridors in Richmond Hill are US 319 and SR 144. Starting on SR 144 near I-95 are several users including Dairy Queen, Zaxby's Chicken Fingers & Buffalo Wings, Jalapenos Mexican Grill, Kroger, and Richmond Hill Funeral Home.

Traveling east on SR 144 finds more commercial users near US 319 including Royal Ace, Melody's Coastal Café, El Potro Mexican, Baldinos, Hardee's, CVS, and Walgreens.

The I-95/US 319 interchange on the southwest side of Richmond Hill finds several more commercial users including Food Lion, Domino's Pizza, Southern Image, Denny's, Smoking Pig, Arby's Wendy's, KFC, Popeyes Louisiana Kitchen, and Waffle House. There are also several hotels in this area including Hampton Inn, Best Western, Quality Inn, Holiday Inn, Super 8, Days Inn, Royal Inn, and Scottish Inn.

Hospitals in the area are SouthCoast Health, Richmond Hill Medical Home, and SouthCoast Health Pediatrics. Schools in Richmond Hill are located all over the city – Richmond Hill High School, First Christian Academy, The Children's Village, Calvary Christian Academy, Richmond Hill Elementary, and Richmond Hill Montessori Preschool.

There are some industrial users on the north side of the city at the I-95/SR 144 interchange. These include Robert's International Trucks, Bilmar CNC, MPW Industrial Services, Wheels Autoworks, and Atlantic Coastal Equipment.

On the east side of the city, there is Ford Plantation Golf Club. The remaining users in the city are primarily single family residential.

Immediate (Adjacent) Land Uses

North: To the north of the subject, across Harris Trail Road is Richmond Hill High School.

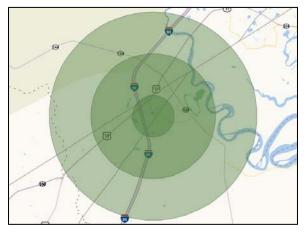
East: To the east of the subject is single family residential.

South: To the south of the subject is single family residential.

West: To the west of the subject is Harris Trail Apartments.

Market Area Demographic Profile

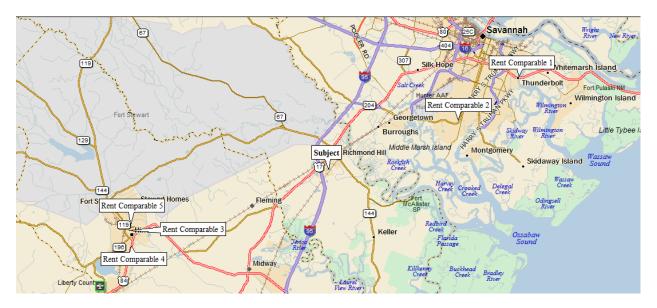
The chart below shows demographic data for the subject market for a number of identified areas. The map depicts the areas covered.



Plantation Apartments - Phase I, II, & III												
Demographic Profile: 1, 3 an	d 5-mile	Radii										
	Richmo					Radius fro					Bry	
D 1 <i>d</i>	<u>City</u>	<u>CAG</u>	<u>1 N</u>	lile	<u>CAG</u>	<u>3 Mile</u>	<u>CAG</u>		5 Mile	<u>CAG</u>	<u>County</u>	CAG
Population 2000	5,740		1,9	40		6,793			9,260		23,418	
2000	9,281	4.9%	5,0		10.0%	10,412	4.4%		13,550	3.9%	30,233	2.6%
2016 est.	11,391	3.5%	6,3		3.9%	12,389	2.9%		16,052	2.9%	35,167	2.6%
2021 proj.	12,610	2.1%	7,1		2.6%	13,695	2.0%		17,688	2.0%	38,449	1.8%
Median Age	31.00		30.	20		31.40			32.70		35.00	
Average Age	32.50		31.	90		32.90			34.00		35.60	
Households												
2000	2,015		67			2,376			3,217		8,088	
2010	3,311	5.1%	1,8		10.5%	3,720	4.6%		4,825	4.1%	10,738	2.9%
2016 est.	4,124	3.7%	2,2		3.8%	4,499	3.2%		5,769	3.0%	12,622	2.7%
2021 proj	4,607	2.2%	2,6	08	2.6%	5,020	2.2%		6,397	2.1%	13,865	1.9%
Average Household Size												
2000	2.85	0.00/	2.		0.407	2.86	0.00/		2.88	0.00/	2.90	0.00/
2010 2016 est.	2.80	-0.2% -0.2%	2. 2.		-0.4% 0.1%	2.80 2.75	-0.2% -0.3%		2.81 2.78	-0.2% -0.2%	2.82 2.79	-0.3% -0.2%
2016 est. 2021 proj	2.76 2.74	-0.2%	2.		-0.1%	2.73	-0.3%		2.78	-0.2%	2.79	-0.2% -0.1%
· · · · · ·												
Owner Occupied (est.)	2,396	58.10%	1,2		52.68%	2,666	59.25%		3,701	64.14%	9,434	74.74%
Renter Occupied (est.)	1,728	41.90%	1,0	85 4	47.32%	1,833	40.75%		2,069	35.86%	3,188	25.26%
Est. Household Income \$0-\$14,999	8.24%		9.2	70/2		8.14%			8.06%	_	8.65%	
\$15,000-\$24,999	9.26%		11.1			9.06%			8.30%		7.84%	
\$25,000-\$34,999	8.78%		9.6			8.56%			7.69%		8.31%	
\$35,000-\$49,999	11.61%		13.0			11.44%			11.07%		10.43%	
\$50,000-74,999	17.02%		17.			17.32%			18.27%		18.31%	
\$75,000-\$99,000	21.19%		21.13%		20.95%			19.87%		16.39%		
\$100,000 +	<u>23.88%</u>		18.0	53%		<u>24.53%</u>			26.74%		<u>30.06%</u>	
	100.0%		100	.0%		100.0%			100.0%		100.0%	
Average Household Income (est.)	\$74,236		\$67	,504		\$75,260		5	578,994		\$82,743	
Median Household Income (est.)	\$67,771		\$60	,075		\$68,471		5	\$70,367		\$70,154	
Compounded Annual Growth												
ource: The Nielsen Company												

Supply Side Analysis - Competitive Properties Survey

A survey of multi-family complexes is detailed on the following pages. The map below shows the locations of the rent comparables and the subject. Given the relatively small population in the market area, there are few apartment properties, and it was necessary to use properties that are somewhat geographically distant.



General Data

Property Name:	River Crossing Apts
Property Address:	2612 Dogwood Ave
City:	Thunderbolt
County:	Chatham
MSA:	Savannah
State:	GA
Zip:	31404
Renter Segmentation:	General
Rent Structure:	Market Rate



Property Data

		Bedroom	<u>s Baths</u>	Type	Size (rsf)	Units	Rent	Rent/rsf
Year Built:	1978	1	1.0	Garden	770	56	\$800	\$1.04
Size (Number of Units):	176	2	2.0	Garden	1,026	104	\$900	\$0.88
Rentable Size (rsf):	170,240	3	2.0	Garden	1,276	16	\$1,075	\$0.84
Site Size (acres):	14.240							
Density (units/acre):	12.4							
Occ. At Time Of Survey	:100.0%							
Floors:	3							
Property Design:	Walk Up							
Exterior:	Stucco							

Rent Comparable 1

Landlord Paid Utilities	Unit Amenities		_	Complex Amenit	ties
N Cable Y Sewer	Y Refrigerator	N Fireplace		Y Pool	N Laundry
N Electric Y Trash	Y Range	Y Balcony/Patio		Y Clubhouse	N Det. Garages
- Gas Y Water	N Microwave	N Att. Garage		Y Tennis	Y Cov. Storage
	Y Dishwasher	N Carport		N Jacuzzi	N Open Storage
Tenant Paid Utilities	Y Garbage Disposal	N Basement		Y Fit. Center	N Car Wash
Y Cable N Sewer	Y Air Conditioning	Y Ceiling Fans		N Lake	N Elevators
Y Electric N Trash	Y Washer/Dryer	N Vaulted Ceiling		N Gated	Y Playground
- Gas N Water	Y W/D Hookups	N Security System		N Bus. Center	N Racquetball

Other Comments

The River Crossing Apartments is located north of US 80 on the east side of Dogwood Ave in Thunderbolt, Georgia. Additional site amenities include a pet play area and a picnic area. Lease terms include 6, 7, 9, 10, 11, and 13 months. There is minimal turnover.

Property Contact: Shannon (912) 421-2163

Rent Comparable 2

General Data

Property Name:	Spanish Villa Apts
Property Address:	10611 Abercorn St
City:	Savannah
County:	Chatham
MSA:	Savannah
State:	GA
Zip:	31419
Renter Segmentation:	General
Rent Structure:	Market Rate



Property Data

		Bedrooms	Baths	Type	Size (rsf)	Units	Rent	<u>Rent/rsf</u>
Year Built:	1969	1	1.0	Garden	634	64	\$700	\$1.10
Size (Number of Units):	232	2	1.5	Garden	1,200	138	\$800	\$0.67
Rentable Size (rsf):	246,256	3	2.5	Garden	1,336	30	\$900	\$0.67
Gross Size (gsf):	247,000							
Site Size (acres):	14.970							
Density (units/acre):	15.5							
Occ. At Time Of Survey	:97.0%							
Floors:	2							
Property Design:	Walk Up							
Exterior:	Combination							

Landlord Paid Utilities	Unit Amenities		Complex Amenit	ies
N Cable N Sewer	Y Refrigerator	N Fireplace	Y Pool	Y Laundry
N Electric N Trash	Y Range	Y Balcony/Patio	N Clubhouse	N Det. Garages
- Gas N Water	N Microwave	N Att. Garage	N Tennis	N Cov. Storage
	Y Dishwasher	N Carport	N Jacuzzi	N Open Storage
Tenant Paid Utilities	Y Garbage Disposa	N Basement	N Fit. Center	N Car Wash
Y Cable Y Sewer	Y Air Conditioning	Y Ceiling Fans	N Lake	N Elevators
Y Electric Y Trash	N Washer/Dryer	N Vaulted Ceiling	N Gated	Y Playground
- Gas Y Water	Y W/D Hookups	N Security System	N Bus. Center	N Racquetball

Other Comments

The Spanish Villa Apartments is located on the east side of SR 204/Abercorn St about 7 miles south of Savannah CBC. At the time of the survey, the property contact stated that a reduced deposit of \$200 was being offered, discounted from their standard deposit of \$350. Typical lease term is 1 year. Shorter lease terms are available with management consent. There is minimal turnover.

Property Contact: Shannon (912) 925-9442

Rent Comparable 3

General Data

Property Name:	Georgia Pines Apts
Property Address:	1460 Sunset Blvd
City:	Jesup
County:	Wayne
MSA:	Not in a MSA
State:	GA
Zip:	31545
Renter Segmentation:	General
Rent Structure:	Market Rate



Property Data

		Bedroon	n <u>s</u> Baths	Type	Size (rsf)	Units	Rent	Rent/rsf
Year Built:	1990	1	1.0	Garden	650	19	\$465	\$0.72
Size (Number of Units):	20	2	2.0	Garden	860	1	\$500	\$0.58
Site Size (acres):	2.050							
Density (units/acre):	9.8							
Occ. At Time Of Survey	:95.0%							
Floors:	1							
Property Design:	Single Story							
Exterior:	Brick							

Landlord Paid Utilities	Unit Amenities		_	Complex Amenit	ies
N Cable N Sewer	Y Refrigerator	N Fireplace		N Pool	Y Laundry
N Electric N Trash	Y Range	N Balcony/Patio		N Clubhouse	N Det. Garages
- Gas N Water	N Microwave	N Att. Garage		N Tennis	N Cov. Storage
	N Dishwasher	N Carport		N Jacuzzi	N Open Storage
Tenant Paid Utilities	N Garbage Disposal	N Basement		N Fit. Center	N Car Wash
Y Cable Y Sewer	Y Air Conditioning	N Ceiling Fans		N Lake	N Elevators
Y Electric Y Trash	N Washer/Dryer	N Vaulted Ceiling		N Gated	N Playground
- Gas Y Water	N W/D Hookups	N Security System		N Bus. Center	N Racquetball

Other Comments

Georgia Pines Apartments is located just south of US 84/SR 38 on the west side of Sunset Blvd about 1.5 miles southwest of downtown Jesup. Typical lease term is 1 year. Shorter lease terms are available with management consent. There is minimal turnover.

Property Contact: Tabitha (912) 427-6028

General Data Property Name: Lexford at Link Terrace Property Address: 110 Link St City: Hinesville County: Liberty MSA: Hinesville State: GA Zip: 31313 Renter Segmentation: General Market Rate Rent Structure:

Rent Comparable 4



Property Data

		Bedroom	n <u>s Baths</u>	Type	Size (rsf)	Units	Rent	Rent/rsf
Year Built:	1985	0	1.0	Garden	288	6	\$590	\$2.05
Size (Number of Units):	54	1	1.0	Garden	576	38	\$730	\$1.27
Rentable Size (rsf):	32,256	2	1.0	Garden	864	7	\$847	\$0.98
		2	2.0	Garden	864	3	\$857	\$0.99
Occ. At Time Of Survey	:94.4%							
Floors:	1							
Property Design:	Single Story							
Exterior:	Siding							

Landlord Paid Utilities	Unit Amenities		Complex Amenit	ties
N Cable Y Sewer	Y Refrigerator	N Fireplace	N Pool	Y Laundry
N Electric Y Trash	Y Range	Y Balcony/Patio	N Clubhouse	N Det. Garages
- Gas Y Water	N Microwave	N Att. Garage	N Tennis	Y Cov. Storage
	Y Dishwasher	N Carport	N Jacuzzi	N Open Storage
Tenant Paid Utilities	Y Garbage Disposa	N Basement	N Fit. Center	N Car Wash
Y Cable N Sewer	Y Air Conditioning	Y Ceiling Fans	N Lake	N Elevators
Y Electric N Trash	N Washer/Dryer	Y Vaulted Ceiling	N Gated	N Playground
- Gas N Water	Y W/D Hookups	N Security System	N Bus. Center	N Racquetball

Other Comments

The property is situated just west of US-84, east of MacArthur Drive (South Main Street), and a mile south of the Hinesville CBD. Hinesville is the county seat of Liberty County, which is located on the eastern border of the state towards the south. Air conditioning is from window units. Typical lease term is 1 year. Shorter lease terms are available with management consent. There is minimal turnover.

Property Contact: Robin (912) 368-3555

Rent Comparable 5

General Data

Property Name:	Stewart Way Apts
Property Address:	302 W. Geneal Stewart Way
City:	Hinesville
County:	Liberty
MSA:	Hinesville
State:	GA
Zip:	31313
Renter Segmentation:	General
Rent Structure:	Market Rate



Property Data

		Bedroom	<u>is Baths</u>	Type	Size (rsf)	<u>Units</u>	Rent	Rent/rsf
Year Built:	1987	0	1.0	Garden	288	36	\$580	\$2.01
Size (Number of Units):	191	1	1.0	Garden	576	129	\$710	\$1.23
Rentable Size (rsf):	107,136	2	1.0	Garden	864	9	\$804	\$0.93
		2	2.0	Garden	864	17	\$824	\$0.95
Occ. At Time Of Survey	:84.0%							
Floors:	1							
Property Design:	Single Story							
Exterior:	Siding							

Landlord Paid Utilities	Unit Amenities		Complex Amenit	ies
Y Cable Y Sewer	Y Refrigerator	N Fireplace	N Pool	Y Laundry
Y Electric Y Trash	Y Range	Y Balcony/Patio	N Clubhouse	N Det. Garages
- Gas Y Water	N Microwave	N Att. Garage	N Tennis	Y Cov. Storage
	Y Dishwasher	N Carport	N Jacuzzi	N Open Storage
Tenant Paid Utilities	Y Garbage Disposa	N Basement	N Fit. Center	N Car Wash
N Cable N Sewer	Y Air Conditioning	Y Ceiling Fans	N Lake	N Elevators
N Electric N Trash	N Washer/Dryer	Y Vaulted Ceiling	N Gated	N Playground
- Gas N Water	Y W/D Hookups	N Security System	N Bus. Center	N Racquetball

Other Comments

The property is located along General Stewart Way (SR 38C) less than a mile west of US 84, east of SR 119, and north of downtown Hinesville. Hinesville is the county seat of Liberty County. All utilities are landlord paid, though tenants do pay a portion of their water bill in addition to their rent according to the type of unit they rent. Tenants in studio apartments pay an additional \$22, tenants in one bedroom apartments pay an additional \$28, and tenants in two bedroom apartments pay an additional \$35.

Property Contact: Whitney (912) 368-3777

Analysis

Plantation Apartments - Phase I, II, & III: The subject improvements include 165 total units - 53 in Phase I, 58 in Phase II, and 54 in Phase III housed in 31 one to two-story buildings. The improvements were built in 1982 (Phase I), 1983 (Phase II), and 1986 (Phase III) and are in average physical and functional condition. It is more fully described and discussed in the Property Description section of the report. It is summarized below.

Plantation Apartments - Phase I, II, Property and Unit Amenity Summary									
Street Address	201 Cas	ey Drive			Year Bu	ilt 1982, 1983, 1986]	Floors	1 and 2
City	Richmo	nd Hill			Total Ur	nits 165]	Occupancy	94.5%
Unit Types	# units	Size (sf)			Utiliti	es (L-landlord, T-tenai	nt, na-no	t applicable)	
1 Bed, 1 Bath (Phase I)	12	632		Water	Sewer	Electric	Heat	Trash	Cable
1 Bed, 1 Bath (Phase II)	24	651		Т	Т	Т	Т	L	Т
1 Bed, 1 Bath (Phase III)	22	677							
2 Bed, 1.5 Bath (Phase I)	24	969		Complex Am	enities (Y	/N)			
2 Bed, 1.5 Bath (Phase II)	34	967		Pool	Ν	Bus. Ctr.	N	Sports Ct	Y
2 Bed, 1.5 Bath (Phase III)	32	978		Clubhouse	Ν	Laundry	Y	Gated	N
3 Bed, 1.5 Bath (Phase I)	16	1,065		Tennis	Ν	Det. Garages	Ν	Car Wash	N
2 Bed, 1 Bath (Phase I - Manager's Unit)	1	877		Jacuzzi	Ν	Cov. Storage	N	Elevators	N
				Fit. Ctr	Ν	Open Storage	Ν	Playground	N
Unit Amenities (Y/N)									
Refrigerator	Y	Disposal	Ν	Fireplace	Ν	Central A/C	Y	Ceil. Fans	N
Range	Y	Double Sink	Y	Patio	Y	Wall A/C	N	Vlt Ceiling	Ν
Microwave	Ν	Fan Hood	Y	Balcony	Ν	W/D hk ups	Y	Sec Sys	N
Dishwasher	Ν	Att Garage	N	Bsmt	Ν	W/D	Ν	Storage	Y

During the renovations, microwaves will be added to each unit. Dishwashers will be added to the units in Phase II & III. In addition, a pavilion and playground will be added to the complex.

Market Rent Conclusions

		Unit Si	ze	Adj. Monthly	y Rent	Rent/sf	
	1 Bed, 1 Bath (Phase I)						
As-Is	Plantation Apartments - Phase I		632		\$615		\$ 0.
A	Comparable Properties	576 -	770	\$481 -	\$727	\$0.74 -	\$1.
	average of comparables		641		\$615		\$0.
	1 Bed, 1 Bath (Phase II)						
As-Is	Plantation Apartments - Phase II		651		\$620		\$0.
A	Comparable Properties	576 -	770	\$485 -	\$731 \$610	\$0.75 -	\$1.
	average of comparables		641		\$619		\$0.
	1 Bed, 1 Bath (Phase III)		(77		0.005		60
As-Is	Plantation Apartments - Phase III Comparable Properties	576 -	677 770	\$490 -	\$625 \$736	\$0.75 -	\$0. \$1.
	average of comparables	570 -	641	3490 -	\$624	30.75 -	\$0.
			011		0021		
50	2 Bed, 1.5 Bath (Phase I) Plantation Apartments - Phase I		060		\$700		\$ 0.
As-Is	Comparable Properties	860 -	969 1,200	\$527 -	\$700	\$0.58 -	\$0. \$0.
	average of comparables	500	963		\$701	00.00	\$0.
	2 Bed, 1.5 Bath (Phase II)						
<u>s</u>	Plantation Apartments - Phase II		967		\$700		\$ 0.
As-Is	Comparable Properties	860 -	1,200	\$526 -	\$838	\$0.58 -	\$0.
	average of comparables		963		\$701		\$ 0.
	2 Bed, 1.5 Bath (Phase III)						
As-Is	Plantation Apartments - Phase III		978		\$705		\$0.
As	Comparable Properties	860 -	1,200	\$529 -	\$840	\$0.58 -	\$0
	average of comparables		963		\$703		\$0.
	3 Bed, 1.5 Bath (Phase I)						
As-Is	Plantation Apartments - Phase I		1,065		\$760		\$0.
R	Comparable Properties	860 -	1,336	\$601 -	\$953	\$0.57 -	\$1.
	average of comparables		1,040		\$762		\$0.
	1 Bed, 1 Bath (Phase I)						
As Ren.	Plantation Apartments - Phase I		632		\$680		\$1.
As	Comparable Properties	576 -	770	\$546 -	\$792	\$0.95 -	\$1.
	average of comparables		641		\$680		\$1.
÷	1 Bed, 1 Bath (Phase II)						
As Ren.	Plantation Apartments - Phase II	576	651 770		\$690 \$801	\$0.95	\$1.
A	Comparable Properties average of comparables	576 -	770 641	\$555 -	\$801 \$689	\$0.85 -	\$1. \$1.
			041		4087		91.
en.	1 Bed, 1 Bath (Phase III) Plantation Apartments - Phase III		677		\$695		\$1
As Ren.	Comparable Properties	576 -	770	\$560 -	\$806	\$0.86 -	\$1.
	average of comparables		641		\$694		\$1.
	2 Bed, 1.5 Bath (Phase I)						
E.	Plantation Apartments - Phase I		969		\$765		\$0.
As Ren.	Comparable Properties	860 -	1,200	\$592 -	\$903	\$0.63 -	\$1.
	average of comparables		963		\$766		\$0.
	2 Bed, 1.5 Bath (Phase II)						
As Ren.	Plantation Apartments - Phase II		967		\$770		\$ 0.
As	Comparable Properties	860 -	1,200	\$596 -	\$908	\$0.63 -	\$1.
	average of comparables		963		\$771		\$0.
e i	2 Bed, 1.5 Bath (Phase III)						
As Ren.	Plantation Apartments - Phase III		978		\$775		\$0.
A:	Comparable Properties	860 -	1,200	\$599 -	\$910	\$0.64 -	\$1.
	average of comparables		963		\$773		\$0.
ġ	3 Bed, 1.5 Bath (Phase I)						
As Ren.	Plantation Apartments - Phase I	0.00	1,065	6777	\$825	60.62	\$0.
A.	Comparable Properties	860 -	1,336	\$666 -	\$1,018	\$0.62 -	\$1.

The chart above details the current (not renovated) and as renovated market-derived rents for the subject as well as the range of rents offered at the comparable properties.

Adjustments are made to the comparables for perceived, material differences. (For example, while a given comparable unit might be 3 square feet larger than a given subject unit, there is no material difference in the unit size, so no adjustment is warranted, nor made.) Adjustments are considered for property attributes such as location (specific or general), condition/street appeal, or complex amenities, as well as unit attributes such as unit size, configuration (number of bedrooms or bathrooms, style), utility payment structure, unit amenities, and any concessions. If no adjustment is made, it is because there is no perceived difference between the comparable and the subject.

The charts that follow detail the analysis, and show the adjustments considered appropriate.

Unrenovated Market Rent, 1 br-1 ba (632 sf)

The subject is comprised of 12 of these units. Comparable properties from the area are used to develop the unrenovated rent conclusion.

	Subject	Rent 1	Rent 2	Rent 3	Rent 4	Rent 5
Name	Plantation Apartments - Phase I	River Crossing Apts	Spanish Villa Apts	Georgia Pines Apts	Lexford at Link Terrace	Stewart Way Apts
Address	201 Casey Drive	2612 Dogwood Ave	10611 Abercorn St	1460 Sunset Blvd	110 Link St	302 W. Geneal Stewart Wa
Unadjusted Rent		\$800	\$700	\$465	\$730	\$710
location						
Address	201 Casey Drive	2612 Dogwood Ave	10611 Abercom St	1460 Sunset Blvd	110 Link St	302 W. Geneal Stewart W
City	Richmond Hill	Thunderbolt	Savannah	Jesup	Hinesville	Hinesville
Population	11,391	2,823	146,028	10,022	34,103	34,103
		Inferior	Superior	Similar	Superior	Superior
		\$10	-\$50	\$0	-\$10	-\$10
Year Built	1982	1978	1969	1990	1985	1987
Condition/Street Appeal		Inferior	Inferior	Superior	Similar	Similar
		\$5	\$10	-\$5	\$0	\$0
Unit Size (sf)	632	770	634	650	576	576
		Superior	Superior	Superior	Inferior	Inferior
		-\$28	\$0	-\$4	\$11	\$11
Bedrooms	1	1	1	1	1	1
		Similar	Similar	Similar	Similar	Similar
		\$0	\$0	\$0	\$0	\$0
athrooms	1.0	1.0	1.0	1.0	1.0	1.0
		Similar	Similar	Similar	Similar	Similar
		\$0	\$0	\$0	\$0	\$0
Itilities (who pays?)						
Heat	Tenant	Tenant	Tenant	Tenant	Tenant	Landlord
Electric	Tenant	Tenant	Tenant	Tenant	Tenant	Landlord
Water	Tenant	Landlord	Tenant	Tenant	Landlord	Landlord
Sewer	Tenant	Landlord	Tenant	Tenant	Landlord	Landlord
Trash	Landlord	Landlord	Tenant	Tenant	Landlord	Landlord
Cable	Tenant	Tenant	Tenant	Tenant	Tenant	Landlord
		Superior	Inferior	Inferior	Superior	Superior
		-\$20	\$5	\$5	-\$20	-\$167
Unit Amenities	Ref, Range, A/C, Patio,	Ref, Range, DW, Disp,	Ref, Range, DW,	Ref, Range,	Ref, Range, DW, Storage,	Ref, Range, DW, Storage
	W/D HU, Storage	A/C, W/D HU, Storage	Disp, A/C, Bal/Pat,	A/C	Disp, Win A/C, W/D HU,	Disp, A/C, W/D HU,
		Bal/Pat, Ceil Fans	W/D HU, Ceil Fans		Patio, Vlt Ceil, Ceil Fan	Patio, Vlt Ceil, Ceil Far
		Superior	Superior	Inferior	Superior	Superior
		-\$15	-\$10	\$15	-\$15	-\$20
Complex Amenities	Laundry, Sports Ct	Pool, CH, Fit Ctr,	Pool, Laundry,	Laundry	Laundry	Laundry
-		Tennis Ct, Pet Park,	Playground			
		Playground, Picnic Area				
		Superior	Superior	Inferior	Inferior	Inferior
		-\$25	-\$5	\$5	\$5	\$5
Concessions	None	None	Reduced Deposit	None	None	None
		\$0	-\$13	\$0	\$0	\$0
Vet Adjustment		-\$73	-\$63	<u>\$16</u>	-\$29	<u>-\$181</u>
Adjusted Rent		\$727	\$637	\$481	\$701	\$529
Market Rent Conclusion	\$615	 -				

The comparables range in size from 576 sf to 770 sf. After making the adjustments considered appropriate, the rent range is \$481 to \$727. Central tendencies are \$615 (average) and \$637 (median). No one property stands out as being more comparable than another - no one comparable is physically close, and all were adjusted. A point value near the mid-point is reasonable. An as-is market rent of \$615/month is concluded to be appropriate.

As Renovated Market Rent, 1 br-1 ba (632 sf)

Comparable properties from the area are used to develop the as-renovated rent conclusion.

	Subject	Rent 1	Rent 2	Rent 3	Rent 4	Rent 5
Name	Plantation Apartments - Phase I	River Crossing Apts	Spanish Villa Apts	Georgia Pines Apts	Lexford at Link Terrace	Stewart Way Apts
Address	201 Casey Drive	2612 Dogwood Ave	10611 Abercorn St	1460 Sunset Blvd	110 Link St	302 W. Geneal Stewart Wa
Unadjusted Rent		\$800	\$700	\$465	\$730	\$710
location						
Address	201 Casey Drive	2612 Dogwood Ave	10611 Abercorn St	1460 Sunset Blvd	110 Link St	302 W. Geneal Stewart Wa
City	Richmond Hill	Thunderbolt	Savannah	Jesup	Hinesville	Hinesville
Population	11,391	2,823	146,028	10,022	34,103	34,103
-		Inferior	Superior	Similar	Superior	Superior
		\$10	-\$50	\$0	-\$10	-\$10
Year Built	1982/2019R	1978	1969	1990	1985	1987
Condition/Street Appeal		Inferior	Inferior	Inferior	Inferior	Inferior
		\$55	\$60	\$45	\$50	\$50
Init Size (sf)	632	770	634	650	576	576
		Superior	Superior	Superior	Inferior	Inferior
		-\$28	\$0	-\$4	\$11	\$11
edrooms	1	1	1	1	1	1
	-	Similar	Similar	Similar	Similar	Similar
		\$0	\$0	\$0	\$0	\$0
athrooms	1.0	1.0	1.0	1.0	1.0	1.0
		Similar	Similar	Similar	Similar	Similar
		\$0	\$0	\$0	\$0	\$0
/tilities (who pays?)						
Heat	Tenant	Tenant	Tenant	Tenant	Tenant	Landlord
Electric	Tenant	Tenant	Tenant	Tenant	Tenant	Landlord
Water	Tenant	Landlord	Tenant	Tenant	Landlord	Landlord
Sewer	Tenant	Landlord	Tenant	Tenant	Landlord	Landlord
Trash	Landlord	Landlord	Tenant	Tenant	Landlord	Landlord
Cable	Tenant	Tenant	Tenant	Tenant	Tenant	Landlord
		Superior	Inferior	Inferior	Superior	Superior
		-\$20	\$5	\$5	-\$20	-\$167
Init Amenities	Ref, Range, A/C, Patio,	Ref, Range, DW, Disp,	Ref, Range, DW,	Ref, Range,	Ref, Range, DW, Storage,	Ref, Range, DW, Storage
	W/D HU, Storage,	A/C, W/D HU, Storage	Disp, A/C, Bal/Pat,	A/C	Disp, Win A/C, W/D HU,	Disp, A/C, W/D HU,
	Micro	Bal/Pat, Ceil Fans	W/D HU, Ceil Fans		Patio, Vlt Ceil, Ceil Fan	Patio, Vlt Ceil, Ceil Fan
		Superior	Superior	Inferior	Superior	Superior
		-\$10	-\$5	\$20	-\$10	-\$15
omplex Amenities	Laundry, Sports Ct,	Pool, CH, Fit Ctr,	Pool, Laundry,	Laundry	Laundry	Laundry
	Pavilion, Playground	Tennis Ct, Pet Park,	Playground			
		Playground, Picnic Area				
		Superior	Inferior	Inferior	Inferior	Inferior
		-\$15	\$5	\$15	\$15	\$15
oncessions	None	None	Reduced Deposit	None	None	None
		\$0	-\$13	\$0	\$0	\$0
let Adjustment		<u>-\$8</u>	<u>\$2</u>	<u>\$81</u>	<u>\$36</u>	<u>-\$116</u>
djusted Rent		\$792	\$702	\$546	\$766	\$594
Market Rent Conclusion	\$680	7				

The comparables range in size from 576 sf to 770 sf. After making the adjustments considered appropriate, the rent range is \$546 to \$792. Central tendencies are \$680 (average) and \$702 (median). No one property stands out as being more comparable than another - no one comparable is physically close, and all were adjusted. A point value near the mid-point is reasonable. An as-renovated market rent of \$680/month is concluded to be appropriate.

Unrenovated Market Rent, 1 br-1 ba (651 sf)

The subject is comprised of 24 of these units. Comparable properties from the area are used to develop the unrenovated rent conclusion.

$\begin{array}{cccccccccccccccccccccccccccccccccccc$	Name Address Unadjusted Rent	<u>Subject</u> Plantation Apartments - Phase II 201 Casey Drive	<u>Rent 1</u> River Crossing Apts 2612 Dogwood Ave \$800	<u>Rent 2</u> Spanish Villa Apts 10611 Abercorn St \$700	<u>Rent 3</u> Georgia Pines Apts 1460 Sunset Blvd \$465	<u>Rent 4</u> Lexford at Link Terrace 110 Link St \$730	Rent 5 Stewart Way Apts 302 W. Geneal Stewart Way \$710
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	Address City	Richmond Hill	Thunderbolt 2,823 Inferior	Savannah 146,028 Superior	Jesup 10,022 Similar	Hinesville 34,103 <i>Superior</i>	302 W. Geneal Stewart Way Hinesville 34,103 Superior -\$10
SuperiorInferiorInferiorInferiorInferior-524\$3\$0\$15Bedrooms11111111111SimilarSimilarSimilarSimilarSimilar\$0\$0\$0\$0\$0Bathrooms1.01.01.01.01.01.01.01.01.01.01.0Bathrooms1.01.01.01.01.0Bathrooms1.01.01.01.01.0Bathrooms1.01.01.01.01.0Bathrooms1.01.01.01.01.0Bathrooms1.01.01.01.01.0Bathrooms1.01.01.01.01.0Bathrooms1.01.01.01.01.0Bathrooms1.01.01.01.01.0Bathrooms1.01.01.01.01.0Bathrooms1.01.01.01.01.0So5050505050Utilities (who pays?)TenantTenantTenantTenantHeatTenantLandlordTenantTenantLandlordSoperiorTenantLandlordTenantTenantLandlordCableTenantTenantTenantTenantStaperiorSuperiorSiperiorSiperiorSiperior <td></td> <td>1983</td> <td>Inferior</td> <td>Inferior</td> <td>Superior</td> <td>Similar</td> <td>1987 Similar \$0</td>		1983	Inferior	Inferior	Superior	Similar	1987 Similar \$0
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	nit Size (sf)	651	Superior	Inferior	Inferior	Inferior	576 Inferior \$15
Similar S0 Similar S0 Similar S0 Similar S0 Similar S0 Similar S0 Utilities (who pays?) Fenant Tenant Tenant Tenant Tenant Heat Tenant Tenant Tenant Tenant Tenant Electric Tenant Tenant Tenant Tenant Tenant Water Tenant Landlord Tenant Tenant Landlord Sewer Tenant Landlord Tenant Tenant Landlord Trash Landlord Tenant Tenant Tenant Landlord Cable Tenant Tenant Tenant Tenant Tenant Superior Inferior Superior Steperior -\$20 \$5 \$5 Vint Amenities Ref, Range, A/C, Patio, Ref, Range, DW, Disp, W/D HU, Storage Ref, Range, DW, Storage, Disp, A/C, Bal/Pat, A/C Disp, Win A/C, W/D HU, Bal/Pat, Ceil Fans Patio, Vit Ceil, Ceil Fan Patio, Vit Ceil, Ceil Fan Patio, Vit Ceil, Ceil Fan Patio, Piterior Superior -\$15 Complex Amenities Laundry, Sports Ct Pool	drooms	1	Similar	Similar	Similar	Similar	1 Similar \$0
HeatTenantTenantTenantTenantTenantTenantTenantElectricTenantTenantTenantTenantTenantTenantTenantTenantWaterTenantTenantLandlordTenantTenantTenantLandlordSewerTenantLandlordTenantTenantTenantLandlordTrashLandlordTenantTenantTenantTenantTenantCableTenantTenantTenantTenantTenantTenantSuperiorInferiorInferiorInferiorSuperiorSuperior-\$20\$5\$5-\$20\$5\$5-\$20Unit AmenitiesRef, Range, A/C, Patio, W/D HU, StorageRef, Range, DW, Disp, A/C, W/D HU, StorageRef, Range, DW, Storage, Disp, A/C, Bal/Pat,A/CDisp, Win A/C, W/D HU, Disp, Win A/C, W/D HU, Bal/Pat, Ceil FansM/D HU, Ceil FansPatio, Vit Ceil, Ceil FanFComplex AmenitiesLaundry, Sports CtPool, CH, Fit Ctr, Pool, CH, Fit Ctr, Pool, CH, Fit Ctr, PlaygroundSuperiorSuperior-\$15-\$15Complex AmenitiesLaundry, Sports CtPool, CH, Fit Ctr, Pool, CH, Fit Ctr, Pool, CH, Fit Ctr, PlaygroundInferiorInferior-\$15Complex AmenitiesNoneNoneNoneNoneNoneNoneNone	ithrooms	1.0	Similar	Similar	Similar	Similar	1.0 Similar \$0
ElectricTenantTenantTenantTenantTenantTenantTenantLandlordSewerTenantLandlordTenantTenantTenantLandlordTenantLandlordTrashLandlordLandlordTenantTenantTenantLandlordTenantTenantLandlordCableTenant </td <td></td> <td>Tenant</td> <td></td> <td></td> <td></td> <td></td> <td>Landlord</td>		Tenant					Landlord
Trash Landlord Landlord Tenant Tenant <td>Water</td> <td>Tenant</td> <td>Landlord</td> <td>Tenant</td> <td>Tenant</td> <td>Landlord</td> <td>Landlord Landlord</td>	Water	Tenant	Landlord	Tenant	Tenant	Landlord	Landlord Landlord
CableTenantSuperiorSuperiorSuperiorSuperiorSuperiorSuperiorSuperiorSuperiorSuperiorSuperiorSuperiorRef, Range, DW, Oisp,Ref, Range, DW, Oisp,Ref, Range, DW, C, Bal/Pat,A/CDisp, Win A/C, W/D HU, Storage,Ref, Range, DW, Oitp,Ref, Range, DW, C, Bal/Pat,A/CDisp, Win A/C, W/D HU,Bal/Pat, Ceil FansM/D HU, Ceil FansM/D HU, Ceil FansM/D HU, Ceil FansA/CDisp, Win A/C, W/D HU,Bal/Pat, Ceil FansM/D HU, Ceil FansSuperior							Landlord Landlord
W/D HU, Storage A/C, W/D HU, Storage Disp, A/C, Bal/Pat, A/C Disp, Win A/C, W/D HU, Bal/Pat, Ceil Fans W/D HU, Ceil Fans Patio, Vit Ceil, Ceil Fan F Superior Superior Inferior Superior -\$15 -\$10 \$15 -\$15 Complex Amenities Laundry, Sports Ct Pool, CH, Fit Ctr, Pool, Laundry, Laundry Laundry Tennis Ct, Pet Park, Playground Playground Playgroir Superior Inferior Inferior -\$25 -\$5 \$5 Concessions None None Reduced Deposit None None			Tenant Superior	Tenant Inferior	Tenant Inferior	Tenant Superior	Landlord Superior -\$167
Tennis Ct, Pet Park, Playground Playground, Picnic Area Superior Superior Superior -\$25 -\$5 Concessions None None None Reduced Deposit None None None None None None None None	nit Amenities		A/C, W/D HU, Storage Bal/Pat, Ceil Fans Superior	Disp, A/C, Bal/Pat, W/D HU, Ceil Fans Superior	A/C Inferior	Disp, Win A/C, W/D HU, Patio, Vlt Ceil, Ceil Fan Superior	Ref, Range, DW, Storage, Disp, A/C, W/D HU, Patio, Vlt Ceil, Ceil Fan Superior -\$20
-\$25 -\$5 \$5 \$5 Concessions None None Reduced Deposit None None	omplex Amenities	Laundry, Sports Ct	Tennis Ct, Pet Park, Playground, Picnic Area	Playground	u u		Laundry
•			-	-	•	•	Inferior \$5
	oncessions	None		-			None \$0
Net Adjustment <u>-\$69</u> <u>-\$59</u> <u>\$20</u> <u>-\$25</u>	et Adjustment		-\$69	-\$59	<u>\$20</u>	-\$25	-\$177
Adjusted Rent \$731 \$641 \$485 \$705	ljusted Rent		\$731	\$641	\$485	\$705	\$533

The comparables range in size from 576 sf to 770 sf. After making the adjustments considered appropriate, the rent range is \$485 to \$731. Central tendencies are \$619 (average) and \$641 (median). No one property stands out as being more comparable than another - no one comparable is physically close, and all were adjusted. A point value near the mid-point is reasonable. An as-is market rent of \$620/month is concluded to be appropriate.

As Renovated Market Rent, 1 br-1 ba (651 sf)

Comparable properties from the area are used to develop the as-renovated rent conclusion.

Name Address Unadjusted Rent	<u>Subject</u> Plantation Apartments - Phase II 201 Casey Drive	<u>Rent 1</u> River Crossing Apts 2612 Dogwood Ave \$800	<u>Rent 2</u> Spanish Villa Apts 10611 Abercom St \$700	<u>Rent 3</u> Georgia Pines Apts 1460 Sunset Blvd \$465	<u>Rent 4</u> Lexford at Link Terrace 110 Link St \$730	<u>Rent 5</u> Stewart Way Apts 302 W. Geneal Stewart Wa \$710
Location Address City Population	201 Casey Drive Richmond Hill 11,391	2612 Dogwood Ave Thunderbolt 2,823 Inferior \$10	10611 Abercom St Savannah 146,028 Superior -\$50	1460 Sunset Blvd Jesup 10,022 Similar \$0	110 Link St Hinesville 34,103 Superior -\$10	302 W. Geneal Stewart Wa Hinesville 34,103 Superior -\$10
Year Built Condition/Street Appeal	1983/2019R	1978 Inferior \$55	1969 Inferior \$60	1990 Inferior \$45	1985 Inferior \$50	1987 Inferior \$50
Unit Size (sf)	651	770 <i>Superior</i> -\$24	634 Inferior \$3	650 Inferior \$0	576 Inferior \$15	576 Inferior \$15
Bedrooms	1	1 <i>Similar</i> \$0	1 <i>Similar</i> \$0	1 Similar \$0	1 <i>Similar</i> \$0	1 <i>Similar</i> \$0
Bathrooms	1.0	1.0 <i>Similar</i> \$0	1.0 <i>Similar</i> \$0	1.0 <i>Similar</i> \$0	1.0 <i>Similar</i> \$0	1.0 <i>Similar</i> \$0
Utilities (who pays?) Heat Electric Water Sewer Trash Cable	Tenant Tenant Tenant Landlord Tenant	Tenant Tenant Landlord Landlord Tenant Superior -\$20	Tenant Tenant Tenant Tenant Tenant Inferior \$5	Tenant Tenant Tenant Tenant Tenant Inferior \$5	Tenant Tenant Landlord Landlord Landlord Tenant Superior -\$20	Landlord Landlord Landlord Landlord Landlord Superior -\$167
Jnit Amenities	Ref, Range, A/C, Patio, W/D HU, Storage, Micro, DW	Ref, Range, DW, Disp, A/C, W/D HU, Storage Bal/Pat, Ceil Fans Superior -\$5	••••••••••••••••••••••••••••••••••••••	Ref, Range, A/C Inferior \$25	Ref, Range, DW, Storage, Disp, Win A/C, W/D HU, Patio, VIt Ceil, Ceil Fan Superior -\$5	Ref, Range, DW, Storage Disp, A/C, W/D HU, Patio, Vlt Ceil, Ceil Fan Superior -\$10
Complex Amenities	Laundry, Sports Ct, Pavilion, Playground	Pool, CH, Fit Ctr, Tennis Ct, Pet Park, Playground, Picnic Area		Laundry	Laundry	Laundry
		Superior -\$15	Superior \$5	Inferior \$15	Inferior \$15	Inferior \$15
Concessions	None	None \$0	Reduced Deposit -\$13	None \$0	None \$0	None \$0
Net Adjustment		<u>\$1</u>	<u>\$11</u>	<u>\$90</u>	<u>\$45</u>	-\$107
Adjusted Rent		\$801	\$711	\$555	\$775	\$603

The comparables range in size from 576 sf to 770 sf. After making the adjustments considered appropriate, the rent range is \$555 to \$801. Central tendencies are \$689 (average) and \$711 (median). No one property stands out as being more comparable than another - no one comparable is physically close, and all were adjusted. A point value near the mid-point is reasonable. An as-renovated market rent of \$690/month is concluded to be appropriate.

Unrenovated Market Rent, 1 br-1 ba (677 sf)

The subject is comprised of 22 of these units. Comparable properties from the area are used to develop the unrenovated rent conclusion.

Name Name Name Address 201 Casery Dave 1201 Casery Dave 201 Casery		a.u	D (1	D (1	D (A	72 - 14	D 15
Advess 201 Carey Drive 2612 Degrood Ave 1051 Abercon St. 1465 Smart Bird 110 Lisk St. 502 W Genes Size and W S70 contion Advess 201 Carey Drive 2612 Degrood Ave 10611 Abercon St. 1460 Smart Bird 110 Lisk St. 302 W Genes Size and W S70 S7	Nama						
Unadjusted Reat S800 S700 S465 S730 S710 acation acation 10611 Abeccon St 1460 Sunset Bled 110 Liak St 302 W. Geneal Stemart W. City Ridmond Hill Tanderols Saranaha leopp Hinesville 100 Liak St 302 W. Geneal Stemart W. City Ridmond Hill Lass All Stemart W. Saranaha leopp Hinesville Hinesville Population 1.991 All Stemart W. Saranaha leopp 31,03 34,103 Terr Built 1986 1073 146,02 Superior		-	• •	• •	- ·		· ·
Address 2012 Deprive 2612 Deproved Ave 1011 Abecoms it 1400 Sumser Bird 1101 Link St 902 W. Graed Stewart W. Population 11,391 2,823 146,028 10.022 34,103 34,103 Population 11,391 2,823 146,028 Sumiar Superior Condition Street Appeal 510 550 500 500 510 510 Far Built 1986 1973 1969 1960 1960 510 500 500 Condition Street Appeal State (g) 677 7070 634 650 576 500 <		201 Cubey Diric	<u> </u>				
Address 2012 Deprive 2612 Deproved Ave 1011 Abecoms it 1400 Sumser Bird 1101 Link St 902 W. Graed Stewart W. Population 11,391 2,823 146,028 10.022 34,103 34,103 Population 11,391 2,823 146,028 Sumiar Superior Condition Street Appeal 510 550 500 500 510 510 Far Built 1986 1973 1969 1960 1960 510 500 500 Condition Street Appeal State (g) 677 7070 634 650 576 500 <	location						
Perputation 11,391 2,233 146,028 500 2 31,103 94,103 Inferior Superior		201 Casey Drive	2612 Dogwood Ave	10611 Abercom St	1460 Sunset Blvd	110 Link St	302 W. Geneal Stewart Wa
IndependenceSuperiorSumilarSuperiorSumilarSuperiorSupe	City	Richmond Hill	Thunderbolt	Savannah	Jesup	Hinesville	Hinesville
$ \begin{array}{ccccc} & & & & & & & & & & & & & & & & &$	Population	11,391	2,823	146,028	10,022	34,103	34,103
Year Built 1986 1978 1969 1990 1985 1987 ConditionStreet Appeal hipferior hipferior hipferior hipferior Superior hipferior hipferio			v			•	
$ \begin{array}{ccccc} Condition/Struet Appeal & hiferior \\ Condition/Struet Appeal \\ hiferior \\ Size (g) \\ hit Size (g) \\ hit Size (g) \\ for a \\$			\$10	-\$50	\$0	-\$10	-\$10
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	Year Built	1986	1978		1990		
$ \begin{array}{ccccccc} hit Size (gf) & 577 & 770 & 634 & 650 & 576 & 576 \\ Superior & hiferior & $	Condition/Street Appeal		•				
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$			\$5	\$10	-\$5	\$0	\$0
$ \begin{array}{ccccccc} 1.519 & 59 & 55 & 520 & 520 \\ 500 & 50 & 50 & 50 & 50 \\ 500 & 50 & 5$	Init Size (sf)	677					
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بdjusted Rent \$736 \$646 \$490 \$710 \$538	-						
	adjusted Rent		\$736	\$646	\$490	\$710	\$538

The comparables range in size from 576 sf to 770 sf. After making the adjustments considered appropriate, the rent range is \$490 to \$736. Central tendencies are \$624 (average) and \$646 (median). No one property stands out as being more comparable than another - no one comparable is physically close, and all were adjusted. A point value near the mid-point is reasonable. An as-is market rent of \$625/month is concluded to be appropriate.

As Renovated Market Rent, 1 br-1 ba (677 sf)

Comparable properties from the area are used to develop the as-renovated rent conclusion.

Name Address Unadjusted Rent	<u>Subject</u> Plantation Apartments - Phase III 201 Casey Drive	<u>Rent 1</u> River Crossing Apts 2612 Dogwood Ave \$800	<u>Rent 2</u> Spanish Villa Apts 10611 Abercorn St \$700	<u>Rent 3</u> Georgia Pines Apts 1460 Sunset Blvd \$465	<u>Rent 4</u> Lexford at Link Terrace 110 Link St \$730	<u>Rent 5</u> Stewart Way Apts 302 W. Geneal Stewart Wa \$710
Location Address City Population	201 Casey Drive Richmond Hill 11,391	2612 Dogwood Ave Thunderbolt 2,823 Inferior \$10	10611 Abercom St Savannah 146,028 Superior -\$50	1460 Sunset Blvd Jesup 10,022 Similar \$0	110 Link St Hinesville 34,103 Superior -\$10	302 W. Geneal Stewart Wa Hinesville 34,103 Superior -\$10
Year Built Condition/Street Appeal	1986/2019R	1978 Inferior \$55	-550 1969 Inferior \$60	1990 Inferior \$45	1985 Inferior \$50	-310 1987 Inferior \$50
Unit Size (sf)	677	770 Superior -\$19	634 Inferior \$9	650 Inferior \$5	576 Inferior \$20	576 Inferior \$20
Bedrooms	1	1 <i>Similar</i> \$0	1 <i>Similar</i> \$0	1 Similar \$0	1 <i>Similar</i> \$0	1 <i>Similar</i> \$0
Bathrooms	1.0	1.0 Similar \$0	1.0 <i>Similar</i> \$0	1.0 Similar \$0	1.0 <i>Similar</i> \$0	1.0 Similar \$0
Utilities (who pays?) Heat Electric Water Sewer Trash Cable	Tenant Tenant Tenant Tenant Landlord Tenant	Tenant Tenant Landlord Landlord Tenant Superior -\$20	Tenant Tenant Tenant Tenant Tenant Inferior \$5	Tenant Tenant Tenant Tenant Tenant <i>Inferior</i> \$5	Tenant Tenant Landlord Landlord Landlord Tenant <i>Superior</i> -\$20	Landlord Landlord Landlord Landlord Landlord Superior -\$167
Unit Amenities	Ref, Range, A/C, Patio, W/D HU, Storage, Micro, DW	Ref, Range, DW, Disp, A/C, W/D HU, Storage Bal/Pat, Ceil Fans Superior -\$5	Ref, Range, DW, Disp, A/C, Bal/Pat, W/D HU, Ceil Fans Similar \$0	Ref, Range, A/C Inferior \$25	Ref, Range, DW, Storage, Disp, Win A/C, W/D HU, Patio, Vlt Ceil, Ceil Fan Superior -\$5	Ref, Range, DW, Storage, Disp, A/C, W/D HU, Patio, Vlt Ceil, Ceil Fan Superior -\$10
Complex Amenities	Laundry, Sports Ct, Pavilion, Playground	Pool, CH, Fit Ctr, Tennis Ct, Pet Park, Playground, Picnic Area	Pool, Laundry, Playground	Laundry	Laundry	Laundry
		Superior -\$15	Inferior \$5	Inferior \$15	Inferior \$15	Inferior \$15
Concessions	None	None \$0	Reduced Deposit -\$13	None \$0	None \$0	None \$0
Net Adjustment		<u>\$6</u>	<u>\$16</u>	<u>\$95</u>	<u>\$50</u>	-\$102
Adjusted Rent		\$806	\$716	\$560	\$780	\$608

The comparables range in size from 576 sf to 770 sf. After making the adjustments considered appropriate, the rent range is \$560 to \$806. Central tendencies are \$694 (average) and \$716 (median). No one property stands out as being more comparable than another - no one comparable is physically close, and all were adjusted. A point value near the mid-point is reasonable. An as-renovated market rent of \$695/month is concluded to be appropriate.

Unrenovated Market Rent, 2 br-1.5 ba (969 sf)

The subject is comprised of 24 of these units. Comparable properties from the area are used to develop the unrenovated rent conclusion.

$\begin{array}{cccccccccccccccccccccccccccccccccccc$	Name Address Unadjusted Rent	<u>Subject</u> Plantation Apartments - Phase I 201 Casey Drive	River Crossing Apts 2612 Dogwood Ave \$900	<u>Rent 2</u> Spanish Villa Apts 10611 Abercorn St \$800	<u>Rent 3</u> Georgia Pines Apts 1460 Sunset Blvd \$500	<u>Rent 4</u> Lexford at Link Terrace 110 Link St \$847	<u>Rent 5</u> Stewart Way Apts 302 W. Geneal Stewart Way \$804
$ \begin{array}{cccc} ConditionStrees Appeal \\ ConditionS$	Address City	Richmond Hill	Thunderbolt 2,823 Inferior	Savannah 146,028 Superior	Jesup 10,022 Similar	Hinesville 34,103 <i>Superior</i>	34,103 Superior
$\begin{array}{cccccccccccccccccccccccccccccccccccc$		1982	1978 Inferior	1969 Inferior	Superior	1985 Similar	1987 Similar
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	Unit Size (sf)	969	Superior	Superior	Inferior	Inferior	Inferior
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	Bedrooms	2	Similar	Similar	Similar	Similar	Similar
HeatTenantLandlordLandlordLandlordLandlordLandlordLandlordLandlordTenantTenantLandlordLandlor	athrooms	1.5	Superior	Similar	Superior	Inferior	Inferior
W/D HU, Storage A/C, W/D HU, Storage Disp, A/C, Bal/Pat, Bal/Pat, Ceil Fans A/C Disp, Win A/C, W/D HU, Disp, A/C, W/D HU, Bal/Pat, Ceil Fans Disp, A/C, W/D HU, Bal/Pat, Ceil Fans Disp, A/C, W/D HU, Patio, VIt Ceil, Ceil Fan Disp, A/C, W/D HU, Disp, A/C, W/D HU, Bal/Pat, Ceil Fans Patio, VIt Ceil, Ceil Fan Superior Superior -\$15 -\$15 -\$15 -\$15 -\$20 Complex Amenities Laundry, Sports Ct Pool, CH, Fit Ctr, Pet Park, Playground Playground Playground Playground Playground, Picnic Area Superior Superior Superior Inferior Inferior Sconcessions None None Reduced Deposit None None None \$0 -\$13 \$0 \$0 \$0 \$0	Heat Electric Water Sewer Trash	Tenant Tenant Tenant Landlord	Tenant Landlord Landlord Landlord Tenant Superior	Tenant Tenant Tenant Tenant Tenant Inferior	Tenant Tenant Tenant Tenant Tenant Inferior	Tenant Landlord Landlord Landlord Tenant Superior	Landlord Landlord Landlord Landlord Landlord Superior
Tennis Ct, Pet Park, Playground, Picnic Area Playground, Superior Inferior Inferior Superior Superior Superior Inferior -\$25 -\$5 \$5 \$5 'oncessions None None Reduced Deposit None None \$0 -\$13 \$0 \$0 \$0	hit Amenities		A/C, W/D HU, Storage Bal/Pat, Ceil Fans Superior	Disp, A/C, Bal/Pat, W/D HU, Ceil Fans Superior	A/C Inferior	Disp, Win A/C, W/D HU, Patio, Vlt Ceil, Ceil Fan Superior	Patio, Vlt Ceil, Ceil Fan Superior
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let Adjustment <u>-\$76</u> <u>-\$109</u> <u>\$27</u> <u>-\$9</u> <u>-\$179</u>	oncessions	None	None	Reduced Deposit	None	None	None
djusted Rent \$824 \$691 \$527 \$838 \$625							

The comparables range in size from 860 sf to 1,200 sf. After making the adjustments considered appropriate, the rent range is \$527 to \$838. Central tendencies are \$701 (average) and \$691 (median). No one property stands out as being more comparable than another - no one comparable is physically close, and all were adjusted. A point value near the mid-point is reasonable. An as-is market rent of \$700/month is concluded to be appropriate.

As Renovated Market Rent, 2 br-1.5 ba (969 sf)

Comparable properties from the area are used to develop the as-renovated rent conclusion.

Name	<u>Subject</u> Plantation Apartments - Phase I	<u>Rent 1</u> River Crossing Apts	<u>Rent 2</u> Spanish Villa Apts	<u>Rent 3</u> Georgia Pines Apts	<u>Rent 4</u> Lexford at Link Terrace	<u>Rent 5</u> Stewart Way Apts
Address	201 Casey Drive	2612 Dogwood Ave	10611 Abercorn St	1460 Sunset Blvd	110 Link St	302 W. Geneal Stewart Wa
Unadjusted Rent	201 Casey Drive	\$900	\$800	\$500	\$847	\$804
-		\$500	9000	3500	3047	0004
Location	201 C D	2612 D	10611 Abercom St	1460 Samuel Dhud	110 Link St	202 W. Court Stowert We
Address	201 Casey Drive	2612 Dogwood Ave		1460 Sunset Blvd		302 W. Geneal Stewart Wa
City	Richmond Hill	Thunderbolt	Savannah	Jesup	Hinesville	Hinesville
Population	11,391	2,823	146,028	10,022	34,103	34,103
		Inferior \$10	Superior -\$50	Similar \$0	Superior -\$10	Superior -\$10
Year Built	1982/2019R	1978	1969	1990	1985	1987
Condition/Street Appeal		Inferior	Inferior	Inferior	Inferior	Inferior
		\$55	\$60	\$45	\$50	\$50
Unit Size (sf)	969	1,026	1,200	860	864	864
		Superior	Superior	Inferior	Inferior	Inferior
		-\$11	-\$46	\$22	\$21	\$21
Sedrooms	2	2	2	2	2	2
		Similar	Similar	Similar	Similar	Similar
		\$0	\$0	\$0	\$0	\$0
Bathrooms	1.5	2.0	1.5	2.0	1.0	1.0
Juin Johns	1.5	Superior	Similar	Superior	Inferior	Inferior
		-\$15	\$0	-\$15	\$15	\$15
Utilities (who pays?)		• • •				
Heat	Tenant	Tenant	Tenant	Tenant	Tenant	Landlord
Electric	Tenant	Tenant	Tenant	Tenant	Tenant	Landlord
Water	Tenant	Landlord	Tenant	Tenant	Landlord	Landlord
Sewer	Tenant	Landlord	Tenant	Tenant	Landlord	Landlord
Trash	Landlord	Landlord	Tenant	Tenant	Landlord	Landlord
Cable	Tenant	Tenant	Tenant	Tenant	Tenant	Landlord
		Superior	Inferior	Inferior	Superior	Superior
		-\$25	\$5	\$5	-\$25	-\$190
Jnit Amenities	Ref, Range, A/C, Patio,	Ref, Range, DW, Disp,	Ref, Range, DW,	Ref, Range,	Ref, Range, DW, Storage,	Ref, Range, DW, Storage,
	W/D HU, Storage,	A/C, W/D HU, Storage	Disp, A/C, Bal/Pat,	A/C	Disp, Win A/C, W/D HU,	Disp, A/C, W/D HU,
	Micro	Bal/Pat, Ceil Fans	W/D HU, Ceil Fans		Patio, Vlt Ceil, Ceil Fan	Patio, Vlt Ceil, Ceil Fan
		Superior	Superior	Inferior	Superior	Superior
		-\$10	-\$5	\$20	-\$10	-\$15
Complex Amenities	Laundry, Sports Ct,	Pool, CH, Fit Ctr,	Pool, Laundry,	Laundrv	Laundry	Laundrv
Somplex Amenilies	Pavilion, Playground	Tennis Ct, Pet Park,	Playground	Launary	Launary	Launary
	1 aviiion, 1 iaygrouna	Playground, Picnic Area	1 layground			
		Superior	Inferior	Inferior	Inferior	Inferior
		-\$15	\$5	\$15	\$15	\$15
7	None					
Concessions	Ivone	None \$0	Reduced Deposit -\$13	None \$0	None \$0	None \$0
Net Adjustment		<u>-\$11</u>	<u>-\$44</u>	<u>\$92</u>	<u>\$56</u>	<u>-\$114</u>
Adjusted Rent		\$889	\$756	\$592	\$903	\$690
Market Rent Conclusion	\$765	Г				

The comparables range in size from 860 sf to 1,200 sf. After making the adjustments considered appropriate, the rent range is \$592 to \$903. Central tendencies are \$766 (average) and \$756 (median). No one property stands out as being more comparable than another - no one comparable is physically close, and all were adjusted. A point value near the mid-point is reasonable. An as-renovated market rent of \$765/month is concluded to be appropriate.

Unrenovated Market Rent, 2 br-1.5 ba (967 sf)

The subject is comprised of 34 of these units. Comparable properties from the area are used to develop the unrenovated rent conclusion.

Name Address Unadjusted Rent	<u>Subject</u> Plantation Apartments - Phase II 201 Casey Drive	River Crossing Apts 2612 Dogwood Ave \$900	<u>Rent 2</u> Spanish Villa Apts 10611 Abercorn St \$800	<u>Rent 3</u> Georgia Pines Apts 1460 Sunset Blvd \$500	<u>Rent 4</u> Lexford at Link Terrace 110 Link St \$847	Rent 5 Stewart Way Apts 302 W. Geneal Stewart Wa \$804
Location Address City Population	201 Casey Drive Richmond Hal 11,391	2612 Dogwood Ave Thunderbolt 2,823 Inferior \$10	10611 Abercom St Savannah 146,028 Superior -\$50	1460 Sunset Blvd Jesup 10,022 Similar \$0	110 Link St Hinesville 34,103 <i>Superior</i> -\$10	302 W. Geneal Stewart Wa Hinesville 34,103 Superior -\$10
Year Built Condition/Street Appeal	1983	1978 Inferior \$5	1969 Inferior \$10	1990 Superior -\$5	1985 Similar \$0	1987 Similar \$0
Unit Size (sf)	967	1,026 Superior -\$12	1,200 Superior -\$47	860 <i>Inferior</i> \$21	864 Inferior \$21	864 Inferior \$21
Bedrooms	2	2 Similar \$0	2 <i>Similar</i> \$0	2 <i>Similar</i> \$0	2 <i>Similar</i> \$0	2 Similar \$0
Bathrooms	1.5	2.0 Superior -\$15	1.5 Similar \$0	2.0 Superior -\$15	1.0 Inferior \$15	1.0 Inferior \$15
Jrilinies (who pays?) Heat Electric Water Sewer Trash Cable	Tenant Tenant Tenant Tenant Landlord Tenant	Tenant Tenant Landlord Landlord Tenant Superior -\$25	Tenant Tenant Tenant Tenant Tenant Inferior \$5	Tenant Tenant Tenant Tenant Tenant Inferior \$5	Tenant Tenant Landlord Landlord Tenant Superior -\$25	Landlord Landlord Landlord Landlord Landlord Supperior -\$190
Jnit Amenities	Ref, Range, A/C, Patio, W/D HU, Storage	Ref, Range, DW, Disp, A/C, W/D HU, Storage Bal/Pat, Ceil Fans Superior -\$15	Ref, Range, DW, Disp, A/C, Bal/Pat, W/D HU, Ceil Fans Superior -\$10	Ref, Range, A/C Inferior \$15	Ref, Range, DW, Storage, Disp, Win A/C, W/D HU, Patio, Vlt Ceil, Ceil Fan Superior -\$15	Ref, Range, DW, Storage Disp, A/C, W/D HU, Patio, Vlt Ceil, Ceil Fan Superior -\$20
Complex Amenities	Laundry, Sports Ct	Pool, CH, Fit Ctr, Tennis Ct, Pet Park, Playground, Picnic Area	Pool, Laundry, Playground	Laundry	Laundry	Laundry
		Superior -\$25	Superior -\$5	Inferior \$5	Inferior \$5	Inferior \$5
Concessions	None	None \$0	Reduced Deposit -\$13	None \$0	None \$0	None \$0
Net Adjustment		<u>-\$77</u>	<u>-\$109</u>	<u>\$26</u>	<u>-\$9</u>	<u>-\$179</u>
Adjusted Rent		\$823	\$691	\$526	\$838	\$625

The comparables range in size from 860 sf to 1,200 sf. After making the adjustments considered appropriate, the rent range is \$526 to \$838. Central tendencies are \$701 (average) and \$691 (median). No one property stands out as being more comparable than another - no one comparable is physically close, and all were adjusted. A point value near the mid-point is reasonable. An as-is market rent of \$700/month is concluded to be appropriate.

As Renovated Market Rent, 2 br-1.5 ba (967 sf)

Comparable properties from the area are used to develop the as-renovated rent conclusion.

Name Address Unadjusted Rent	<u>Subject</u> Plantation Apartments - Phase II 201 Casey Drive	River Crossing Apts 2612 Dogwood Ave \$900	<u>Rent 2</u> Spanish Villa Apts 10611 Abercorn St \$800	<u>Rent 3</u> Georgia Pines Apts 1460 Sunset Blvd \$500	<u>Rent 4</u> Lexford at Link Terrace 110 Link St \$847	<u>Rent 5</u> Stewart Way Apts 302 W. Geneal Stewart Way \$804
Location Address City Population	201 Casey Drive Richmond Hill 11,391	2612 Dogwood Ave Thunderbolt 2,823 Inferior \$10	10611 Abercom St Savannah 146,028 Superior -\$50	1460 Sunset Blvd Jesup 10,022 Similar \$0	110 Link St Hinesville 34,103 <i>Superior</i> -\$10	302 W. Geneal Stewart Way Hinesville 34,103 Superior -\$10
Year Built Condition/Street Appeal	1983/2019R	1978 Inferior \$55	1969 Inferior \$60	1990 Inferior \$45	1985 Inferior \$50	1987 Inferior \$50
Unit Size (sf)	967	1,026 Superior -\$12	1,200 <i>Superior</i> -\$47	860 Inferior \$21	864 Inferior \$21	864 Inferior \$21
Bedrooms	2	2 Similar \$0	2 Similar \$0	2 <i>Similar</i> \$0	2 Similar \$0	2 Similar \$0
Bathrooms	1.5	2.0 Superior -\$15	1.5 Similar \$0	2.0 Superior -\$15	1.0 Inferior \$15	1.0 Inferior \$15
Utilities (who pays?) Heat Electric Water Sewer Trash Cable	Tenant Tenant Tenant Landlord Tenant	Tenant Tenant Landlord Landlord Tenant Superior -\$25	Tenant Tenant Tenant Tenant Tenant Inferior \$5	Tenant Tenant Tenant Tenant Tenant Inferior \$5	Tenant Tenant Landlord Landlord Tenant Superior -\$25	Landlord Landlord Landlord Landlord Landlord Superior -\$190
Unit Amenities	Ref, Range, A/C, Patio, W/D HU, Storage, Micro, DW	Ref, Range, DW, Disp, A/C, W/D HU, Storage Bal/Pat, Ceil Fans Superior -\$5	Ref, Range, DW, Disp, A/C, Bal/Pat, W/D HU, Ceil Fans Similar \$0	Ref, Range, A/C Inferior \$25	Ref, Range, DW, Storage, Disp, Win A/C, W/D HU, Patio, VIt Ceil, Ceil Fan Superior -\$5	Ref, Range, DW, Storage, Disp, A/C, W/D HU, Patio, Vlt Ceil, Ceil Fan Superior -\$10
Complex Amenities	Laundry, Sports Ct, Pavilion, Playground	Pool, CH, Fit Ctr, Tennis Ct, Pet Park, Playground, Picnic Area	Pool, Laundry, Playground	Laundry Inferior	Laundry Inferior	Laundry
a .		Superior -\$15	Inferior \$5	\$15	\$15	Inferior \$15
Concessions	None	None \$0	Reduced Deposit -\$13	None \$0	None \$0	None \$0
Net Adjustment		<u>-\$7</u>	<u>-\$39</u>	<u>\$96</u>	<u>\$61</u>	<u>-\$109</u>
Adjusted Rent		\$893	\$761	\$596	\$908	\$695

The comparables range in size from 860 sf to 1,200 sf. After making the adjustments considered appropriate, the rent range is \$596 to \$908. Central tendencies are \$771 (average) and \$761 (median). No one property stands out as being more comparable than another - no one comparable is physically close, and all were adjusted. A point value near the mid-point is reasonable. An as-renovated market rent of \$770/month is concluded to be appropriate.

Unrenovated Market Rent, 2 br-1.5 ba (978 sf)

The subject is comprised of 32 of these units. Comparable properties from the area are used to develop the unrenovated rent conclusion.

	Subject	Rent 1	Rent 2	Rent 3	Rent 4	Rent 5
Name Address	<u>Subject</u> Plantation Apartments - Phase III 201 Casey Drive	River Crossing Apts 2612 Dogwood Ave	Spanish Villa Apts 10611 Abercom St	Georgia Pines Apts 1460 Sunset Blvd	Lexford at Link Terrace 110 Link St	Stewart Way Apts 302 W. Geneal Stewart Wa
Unadjusted Rent		\$900	\$800	\$500	\$847	\$804
<i>location</i> Address	201 Casey Drive	2612 Dogwood Ave	10611 Abercom St	1460 Sunset Blvd	110 Link St	302 W. Geneal Stewart Wa
City	Richmond Hill	Thunderbolt	Savannah	Jesup	Hinesville	Hinesville
Population	11,391	2,823	146,028	10,022	34,103	34,103
		Inferior \$10	Superior -\$50	Similar \$0	Superior -\$10	Superior -\$10
Year Built	1986	1978	1969	1990	1985	1987
Condition/Street Appeal		Inferior	Inferior	Superior	Similar	Similar
		\$5	\$10	-\$5	\$0	\$0
Jnit Size (sf)	978	1,026	1,200	860	864	864
		Superior	Superior	Inferior	Inferior	Inferior
		-\$10	-\$44	\$24	\$23	\$23
ledrooms	2	2	2	2	2	2
		Similar	Similar	Similar	Similar	Similar
		\$0	\$0	\$0	\$0	\$0
athrooms	1.5	2.0	1.5	2.0	1.0	1.0
		Superior -\$15	Similar \$0	Superior -\$15	Inferior \$15	Inferior \$15
Jtilities (who pays?)		-915	90	-015	915	015
Heat	Tenant	Tenant	Tenant	Tenant	Tenant	Landlord
Electric	Tenant	Tenant	Tenant	Tenant	Tenant	Landlord
Water	Tenant	Landlord	Tenant	Tenant	Landlord	Landlord
Sewer	Tenant	Landlord	Tenant	Tenant	Landlord	Landlord
Trash	Landlord	Landlord	Tenant	Tenant	Landlord	Landlord
Cable	Tenant	Tenant	Tenant	Tenant	Tenant	Landlord
		Superior -\$25	Inferior \$5	Inferior \$5	Superior -\$25	Superior -\$190
nit Amenities	Ref, Range, A/C, Patio,	Ref, Range, DW, Disp,	Ref, Range, DW,	Ref, Range,	Ref, Range, DW, Storage,	Ref, Range, DW, Storage
	W/D HU, Storage	A/C, W/D HU, Storage Bal/Pat, Ceil Fans	Disp, A/C, Bal/Pat, W/D HU, Ceil Fans	A/C	Disp, Win A/C, W/D HU, Patio, Vlt Ceil, Ceil Fan	Disp, A/C, W/D HU, Patio, Vlt Ceil, Ceil Fan
		Superior	Superior	Inferior	Superior	Superior
		-\$15	-\$10	\$15	-\$15	-\$20
Complex Amenities	Laundry, Sports Ct	Pool, CH, Fit Ctr, Tennis Ct, Pet Park, Playground, Picnic Area	Pool, Laundry, Playground	Laundry	Laundry	Laundry
		Superior -\$25	Superior -\$5	Inferior \$5	Inferior \$5	Inferior \$5
Concessions	None	None \$0	Reduced Deposit -\$13	None \$0	None \$0	None \$0
let Adjustment		<u>-\$75</u>	-\$107	<u>\$29</u>	<u>-\$7</u>	_\$177
djusted Rent		\$825	\$693	\$529	\$840	\$627
Market Rent Conclusion	\$705					

The comparables range in size from 860 sf to 1,200 sf. After making the adjustments considered appropriate, the rent range is \$529 to \$840. Central tendencies are \$703 (average) and \$693 (median). No one property stands out as being more comparable than another – no one comparable is physically close, and all were adjusted. A point value near the mid-point is reasonable. An as-is market rent of \$705/month is concluded to be appropriate.

As Renovated Market Rent, 2 br-1.5 ba (978 sf)

Comparable properties from the area are used to develop the as-renovated rent conclusion.

Name Address Unadjusted Rent	<u>Subject</u> Plantation Apartments - Phase III 201 Casey Drive	<u>Rent 1</u> River Crossing Apts 2612 Dogwood Ave \$900	<u>Rent 2</u> Spanish Villa Apts 10611 Abercorn St \$800	<u>Rent 3</u> Georgia Pines Apts 1460 Sunset Blvd \$500	<u>Rent 4</u> Lexford at Link Terrace 110 Link St \$847	<u>Rent 5</u> Stewart Way Apts 302 W. Geneal Stewart Wa \$804
Location						
Address City Population	201 Casey Drive Richmond Hill 11,391	2612 Dogwood Ave Thunderbolt 2,823 Inferior \$10	10611 Abercom St Savannah 146,028 Superior -\$50	1460 Sunset Blvd Jesup 10,022 <i>Similar</i> \$0	110 Link St Hinesville 34,103 Superior -\$10	302 W. Geneal Stewart Wa Hinesville 34,103 Superior -\$10
Year Built Condition/Street Appeal	1986/2019R	1978 Inferior \$55	1969 Inferior \$60	1990 Inferior \$45	1985 Inferior \$50	1987 Inferior \$50
Unit Size (sf)	978	1,026 Superior -\$10	1,200 <i>Superior</i> -\$44	860 Inferior \$24	864 <i>Inferior</i> \$23	864 Inferior \$23
Bedrooms	2	2 Similar \$0	2 Similar \$0	2 Similar \$0	2 Similar \$0	2 Similar \$0
Bathrooms	1.5	2.0 Superior -\$15	1.5 Similar \$0	2.0 Superior -\$15	1.0 Inferior \$15	1.0 Inferior \$15
Utilities (who pays?)						
Heat	Tenant	Tenant	Tenant	Tenant	Tenant	Landlord
Electric	Tenant	Tenant	Tenant	Tenant	Tenant	Landlord
Water	Tenant	Landlord	Tenant	Tenant	Landlord	Landlord
Sewer Trash	Tenant Landlord	Landlord Landlord	Tenant Tenant	Tenant Tenant	Landlord Landlord	Landlord Landlord
Cable	Tenant	Tenant	Tenant	Tenant	Tenant	Landlord
Cable	i enant	Superior -\$25	Inferior \$5	Inferior \$5	Superior -\$25	Superior -\$190
Unit Amenities	Ref, Range, A/C, Patio, W/D HU, Storage, Micro, DW	Ref, Range, DW, Disp, A/C, W/D HU, Storage Bal/Pat, Ceil Fans Superior -\$5	Ref, Range, DW, Disp, A/C, Bal/Pat, W/D HU, Ceil Fans Similar \$0	Ref, Range, A/C Inferior \$25	Ref, Range, DW, Storage, Disp, Win A/C, W/D HU, Patio, Vlt Ceil, Ceil Fan Superior -\$5	Ref, Range, DW, Storage Disp, A/C, W/D HU, Patio, Vlt Ceil, Ceil Far Superior -\$10
Complex Amenities	Laundry, Sports Ct, Pavilion, Playground	Pool, CH, Fit Ctr, Tennis Ct, Pet Park, Playground, Picnic Area	Pool, Laundry, Playground	Laundry	Laundry	Laundry
		Superior -\$15	Inferior \$5	Inferior \$15	Inferior \$15	Inferior \$15
Concessions	None	None \$0	Reduced Deposit -\$13	None \$0	None \$0	None \$0
Net Adjustment		-\$5	-\$37	<u>\$99</u>	<u>\$63</u>	-\$107
Adjusted Rent		\$895	\$763	\$599	\$910	\$697
Market Rent Conclusion	\$775	7				

The comparables range in size from 860 sf to 1,200 sf. After making the adjustments considered appropriate, the rent range is \$599 to \$910. Central tendencies are \$773 (average) and \$763 (median). No one property stands out as being more comparable than another - no one comparable is physically close, and all were adjusted. A point value near the mid-point is reasonable. An as-renovated market rent of \$775/month is concluded to be appropriate.

Unrenovated Market Rent, 3 br-1.5 ba (1,065 sf)

The subject is comprised of 16 of these units. Comparable properties from the area are used to develop the unrenovated rent conclusion.

Name Address Unadjusted Rent	<u>Subject</u> Plantation Apartments - Phase I 201 Casey Drive	<u>Rent 1</u> River Crossing Apts 2612 Dogwood Ave \$1,075	<u>Rent 2</u> Spanish Villa Apts 10611 Abercom St \$900	Rent 3 Georgia Pines Apts 1460 Sunset Blvd \$500	<u>Rent 4</u> Lexford at Link Terrace 110 Link St \$847	<u>Rent 5</u> Stewart Way Apts 302 W. Geneal Stewart Wa \$804
ocation Address City Population	201 Casey Drive Richmond Hill 11,391	2612 Dogwood Ave Thunderbolt 2,823 <i>Inferior</i> \$10	10611 Abercom St Savannah 146,028 Superior -\$50	1460 Sunset Blvd Jesup 10,022 Similar \$0	110 Link St Hinesville 34,103 <i>Superior</i> -\$10	302 W. Geneal Stewart Wa Hinesville 34,103 Superior -\$10
Year Built Condition/Street Appeal	1982	1978 Inferior \$5	1969 Inferior \$10	1990 Superior -\$5	1985 Similar \$0	1987 Similar \$0
Unit Size (sf)	1,065	1,276 Superior -\$42	1,336 Superior -\$54	860 Inferior \$41	864 <i>Inferior</i> \$40	864 Inferior \$40
Bedrooms	3	3 Similar \$0	3 Similar \$0	2 Inferior \$25	2 Inferior \$25	2 Inferior \$25
Bathrooms	1.5	2.0 Superior -\$15	2.5 Superior -\$25	1.0 Inferior \$15	1.0 Inferior \$15	1.0 Inferior \$15
Jritities (who pays?) Heat Electric Water Sewer Trash Cable	Tenant Tenant Tenant Tenant Landlord Tenant	Tenant Tenant Landlord Landlord Tenant Superior	Tenant Tenant Tenant Tenant Tenant Inferior	Tenant Tenant Tenant Tenant Tenant Inferior	Tenant Tenant Landlord Landlord Tenant Superior	Landlord Landlord Landlord Landlord Landlord Superior
Unit Amenities	Ref, Range, A/C, Patio, W/D HU, Storage	-\$40 Ref, Range, DW, Disp, A/C, W/D HU, Storage Bal/Pat, Ceil Fans Superior -\$15	\$5 Ref, Range, DW, Disp, A/C, Bal/Pat, W/D HU, Ceil Fans Superior -\$10	\$5 Ref, Range, A/C Inferior \$15	-\$40 Ref, Range, DW, Storage, Disp, Win A/C, W/D HU, Patio, VIt Ceil, Ceil Fan Superior -\$15	-\$230 Ref, Range, DW, Storage, Disp, A/C, W/D HU, Patio, Vlt Ceil, Ceil Fan Superior -\$20
Complex Amenities	Laundry, Sports Ct	Pool, CH, Fit Ctr, Tennis Ct, Pet Park, Playground, Picnic Area Superior	Pool, Laundry, Playground Superior	Laundry Inferior	Laundry Inferior	Laundry Inferior
Concessions	None	-\$25 None	superior -\$5 Reduced Deposit	S \$5 None	s5 None	S5 None
Vet Adjustment		\$0 -\$122	-\$13 -\$142	\$0 \$101	\$0 \$20	\$0 -\$175
Adjusted Rent		<u>-3122</u> \$953	<u>-3142</u> \$758	<u>\$601</u>	<u>\$20</u> \$867	<u>-3175</u> \$629

The comparables range in size from 860 sf to 1,336 sf. After making the adjustments considered appropriate, the rent range is \$601 to \$953. Central tendencies are \$762 (average) and \$758 (median). No one property stands out as being more comparable than another - no one comparable is physically close, and all were adjusted. A point value near the mid-point is reasonable. An as-is market rent of \$760/month is concluded to be appropriate.

As Renovated Market Rent, 3 br-1.5 ba (1,065 sf)

Comparable properties from the area are used to develop the as-renovated rent conclusion.

Name Address Unadjusted Rent	<u>Subject</u> Plantation Apartments - Phase I 201 Casey Drive	River Crossing Apts 2612 Dogwood Ave \$1,075	<u>Rent 2</u> Spanish Villa Apts 10611 Abercorn St \$900	<u>Rent 3</u> Georgia Pines Apts 1460 Sunset Blvd \$500	<u>Rent 4</u> Lexford at Link Terrace 110 Link St \$847	<u>Rent 5</u> Stewart Way Apts 302 W. Geneal Stewart Wa \$804
Location Address City Population	201 Casey Drive Richmond Hill 11,391	2612 Dogwood Ave Thunderbolt 2,823 Inferior \$10	10611 Abercom St Savannah 146,028 Superior -\$50	1460 Sunset Blvd Jesup 10,022 <i>Similar</i> \$0	110 Link St Hinesville 34,103 Superior -\$10	302 W. Geneal Stewart Wa Hinesville 34,103 Superior -\$10
Year Built Condition/Street A <u>p</u> peal	1982/2019R	1978 Inferior \$55	1969 Inferior \$60	1990 Inferior \$45	1985 Inferior \$50	1987 Inferior \$50
Unit Size (sf)	1,065	1,276 Superior -\$42	1,336 <i>Superior</i> -\$54	860 <i>Inferior</i> \$41	864 <i>Inferior</i> \$40	864 Inferior \$40
Bedrooms	3	3 <i>Similar</i> \$0	3 Similar \$0	2 Inferior \$25	2 Inferior \$25	2 Inferior \$25
Bathrooms	1.5	2.0 Superior -\$15	2.5 Superior -\$25	1.0 Inferior \$15	1.0 Inferior \$15	1.0 Inferior \$15
Utilities (who pays?) Heat Electric Water Sewer Trash Cable	Tenant Tenant Tenant Landlord Tenant	Tenant Tenant Landlord Landlord Tenant	Tenant Tenant Tenant Tenant Tenant Tenant	Tenant Tenant Tenant Tenant Tenant Tenant	Tenant Tenant Landlord Landlord Tenant	Landlord Landlord Landlord Landlord Landlord Landlord
		Superior -\$40	Inferior \$5	Inferior \$5	Superior -\$40	Superior -\$230
Unit Amenities	Ref, Range, A/C, Patio, W/D HU, Storage, Micro	Ref, Range, DW, Disp, A/C, W/D HU, Storage Bal/Pat, Ceil Fans Superior -\$10	Ref, Range, DW, Disp, A/C, Bal/Pat, W/D HU, Ceil Fans Superior -\$5	Ref, Range, A/C Inferior \$20	Ref, Range, DW, Storage, Disp, Win A/C, W/D HU, Patio, Vlt Ceil, Ceil Fan Superior -\$10	Ref, Range, DW, Storage Disp, A/C, W/D HU, Patio, Vlt Ceil, Ceil Fan Superior -\$15
Complex Amenities	Laundry, Sports Ct, Pavilion, Playground	Pool, CH, Fit Ctr, Tennis Ct, Pet Park, Playground, Picnic Area Superior	Pool, Laundry, Playground Inferior	Laundry Inferior	Laundry Inferior	Laundry Inferior
Concessions	None	-\$15 None \$0	\$5 Reduced Deposit -\$13	\$15 None \$0	\$15 None \$0	\$15 None \$0
Net Adjustment		<u>-\$57</u>	-\$13 -\$77	\$166	<u>\$85</u>	<u>-\$110</u>
Adjusted Rent		\$1,018	\$823	\$666	\$932	\$694

The comparables range in size from 860 sf to 1,336 sf. After making the adjustments considered appropriate, the rent range is \$666 to \$1,018. Central tendencies are \$827 (average) and \$823 (median). No one property stands out as being more comparable than another - no one comparable is physically close, and all were adjusted. A point value near the mid-point is reasonable. An as-renovated market rent of \$825/month is concluded to be appropriate.

Market Vacancy Conclusion

Five market rate properties have been detailed. There are relatively few market rate rent comparables. Occupancy of the comparable properties ranges from 84.0%-100.0% with an average of 93.8%.

Apartment Vacancy Plantation Apartment	s - Phase I, II, & III			
<u>Name</u>	Location	<u>Total Units</u>	<u>Occ.</u>	Vacancy
Plantation Apartments - Pha	se I, 201 Casey Drive	165	94.5%	5.5%
River Crossing Apts	2612 Dogwood Ave	176	100.0%	
Spanish Villa Apts	10611 Abercorn St	232	97.0%	3.0%
Georgia Pines Apts	1460 Sunset Blvd	20	95.0%	5.0%
Lexford at Link Terrace	110 Link St	54	94.4%	5.6%
Stewart Way Apts	302 W. Geneal Stewart Way	191	84.0%	16.0%
	Minimum		84.0%	
	Maximum		100.0%	16.0%
Totals	s and average (excluding subject)	673	93.8%	6.2%
Source: Area Managers; Co	rown Appraisal Group			

Historic vacancy at Plantation Apartments - Phase I, II, & III has been low. When inspected, there were 9 vacant units.

Therefore, in recognizing the economic benefit due to the governmental assistance as well as historic vacancy, a vacancy below 5% is reasonable when developing the value opinions for the **restricted rent** scenarios. However, additional consideration is given the possible uncertainty of increased vacancy when considering the **prospective restricted** valuation as a function of the as renovated rent conclusions.

After consideration of the market vacancy and the area supply/demand components, the following vacancy conclusions are drawn:

Value 1, as conventional or unrestricted -5%Value 2-RD, subject to restricted rents within 7 CFR Part 3560.752(b)(1)(i) – 3% Value 3, prospective, subject to restricted rents – 3% Value 4, prospective, as conventional or unrestricted - 5%

Property Description

This section will present a description of the physical and economic characteristics of the site and building improvements. The description is based upon an inspection of the property, discussions with local municipal authorities, and data provided by the client and management.

General Location

The subject is located on the east side of Casey Drive about 1 mile southeast of the I-95/US 17 interchange and about 1 mile southwest of downtown Richmond Hill. The property is in Bryan County. Richmond Hill is located in southeast Georgia. The property has an address of 201 Casey Drive, Richmond Hill, Georgia. The maps in the preceding section show the property's location.

Access, Ingress, Egress, Visibility

Overall, access is average from both a neighborhood (local) perspective, as well as a macro (regional) perspective. Ingress/egress to the property is from Casey Drive. The ingress and egress attributes are average. Visibility to the subject is considered average.

History of the Property

According to public records, the subject is owned by Richmond Hill Ltd. L.P., Plantation Ltd. L.P., and Lakeview Ltd. L.P. The current owners have owned the property for more than 3 years and are related entities. The property is part of a portfolio of apartment properties in Georgia that are to transfer ownership in the near term. While the sale price is in the final stages of negotiation, the price is expected to be about \$4,107,594. The transfer is assumed to be between related parties and not one that is considered to be arms-length. As the transfer is presumably not arms-length, no credence is given to this purchase price when determining the said values of the subject property. Subsequent to the sale, ownership plans to renovate the subject with funding from a combination of mortgage monies, sale proceeds of Section 42 Low Income Housing Tax Credits, and equity. Following the acquisition the existing Section 515 loan will remain at the property. (The loan is expected to be restated under new rates and terms.) The developer estimates the renovation cost to be about \$33,515 per unit, or about \$5,529,916. Renovations will be extensive and will include interior unit renovation as well as exterior unit renovation. It is expected that the air conditioning units will be replaced, windows will be repaired/replaced, new roofs will be installed, parking areas will be repaired, and kitchens and bathrooms will be updated as needed. Microwaves will be added to each unit. Dishwashers will be added to the units in Phase II & II. In addition, a pavilion and playground will be added to the complex.

Fair Housing

There are no known violations of the Fair Housing Act of 1988, Section 504 of the Rehabilitation Act of 1973, and the Americans with Disabilities Act of 1990. There are 9 units that are UFAS (Uniform Federal Accessibility Standards) accessible, 3 units that are equipped for the sight/hearing impaired and 10 ADA (Americans with Disabilities Act) parking spaces at the subject. Note: The appraisers are not experts in such matters. It is assumed that fair housing practices are implemented at the subject. The user of the report is instructed to seek the advice of an expert if further questions arise pertaining to fair housing issues.

Easements

No detrimental easements that would substantially deter development are known to exist. Others, such as utility easements, allow for development of the site and are considered beneficial to the tract.

Environmental Hazards

Soil conditions are assumed to be adequate. The site appears to be well drained. No engineering or soil testing has been performed to the knowledge of the appraisers, and no further conclusion as to the condition of the foundation or soil condition is made. There is no reason to suspect that hazardous materials are on the property such as discolored vegetation, oil residue, asbestos-containing materials, and lead-based paint. Note: The appraisers are not experts in environmental matters. It is assumed that the site is clean from an environmental standpoint. The user of the report is instructed to seek the advice of an expert if further questions arise pertaining to environmental issues.

Third Party Reports

No third party reports (such as market studies, environmental or physical condition) have been reviewed, and, unless noted, no warranty is made for any such reports that may exist.

Topography

The topography at the site is generally level.

Flood Plain

According to FEMA's flood insurance rate map community panel number 13029C0287C, dated March 2, 2009, the subject is located in Zone X. Zone X is identified as not being in a flood plain.

Zoning

The property is zoned R-3: Multi-Family. According to local government officials, the current use is a legal, conforming use under this zoning classification and if damaged or destroyed the improvements could be rebuilt.

Utilities

The subject site is serviced by the following utilities (the payor of the utilities is also shown):

Utility Details Plantation Apartments - I	Phase I, II, & III
<u>Service</u>	<u>Paid by</u>
Heat	Tenant
Electric	Tenant
Water	Tenant
Sewer	Tenant
Trash	Landlord
Cable	Tenant
Source: Management	

Improvements

The subject improvements include 165 total units - 53 in Phase I, 58 in Phase II, and 54 in Phase III housed in 31 one to two-story buildings. The improvements were built in 1982 (Phase I), 1983 (Phase II), and 1986 (Phase III).

The buildings have a poured concrete foundation. The buildings have a combination brick and siding exterior, and a pitched roof covered with shingles.

Each unit has a living room/living area, kitchen, one to three bedrooms, and one or one and a half bathrooms. The floors in the units are a combination of carpet and tile. Windows are double hung. Exterior doors are metal; interior doors are hollow core wood. Interior walls are painted drywall; ceilings are painted drywall. Ceiling height is generally 8 feet. Hot water is supplied via individual water heaters. Each unit includes a washer/dryer hook-up.

Kitchens have vinyl flooring. They are equipped with a refrigerator, double sink, fan hood, and range.

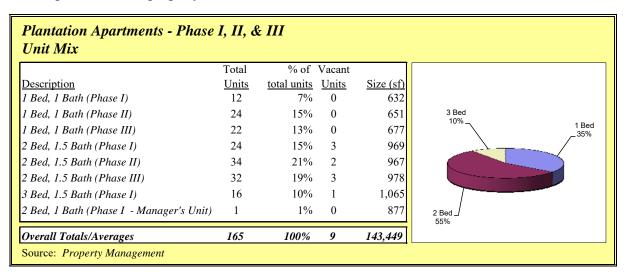
Each unit has an individual forced air furnace. The units have central air conditioning. The units have battery powered and hard wired smoke alarms.

Property amenities include a laundry room and sports court. While not a property amenity per se, the units have a small enclosed storage room to the rear of the units off of the patio.

Parking areas are in average condition. There appears to be sufficient parking for the property. Overall parking at the subject is adequate.

Unit Mix

The composition of the property is shown in the chart below.



Physical and Functional Condition

The improvements were built in 1982 (Phase I), 1983 (Phase II), and 1986 (Phase III) and renovated periodically over time. The property has been maintained on an as needed basis.

The total building size is 144,276 sf. This is the sum of the apartment units (1 Bedroom - 632 sf/unit * 12 units – 7,584 sf plus 1 Bedroom – 651 sf/unit * 24 units – 15,624 sf plus 1 Bedroom – 677 sf/unit * 22 units – 14,894 sf plus 2 Bedroom – 969 sf/unit * 24 units – 23,256 sf plus 2 Bedroom – 967 sf/unit * 34 units – 32,878 sf plus 2 Bedroom – 978 sf/unit * 32 units – 31,296 sf plus 3 Bedroom – 1,065 sf/unit * 16 units – 17,040 sf plus 2 Bedroom (Manager's Unit) – 877 sf/unit * 1 unit – 877 sf) plus the office/laundry/maintenance (827 sf).

A major renovation is planned for the property improvements. Preliminary plans, completed by Wallace Architects, LLC, are include in the addendum of the report. Per the client, finalized plans will be provided to Rural Development and DCA for review and approval separately. Planned renovations include replacement of all existing flooring, replacement of kitchen cabinets and countertops, replacement of existing kitchen appliances, plumbing fixtures, lighting fixtures, bathroom cabinets and countertops, HVAC, repainting, re-roofing (new shingles), as well as exterior upgrades and improvements, and re-paving and re-striping of drive and parking areas. Microwaves will be added to each unit. Dishwashers will be added to the units in Phase II & II. In addition, a pavilion and playground will be added to the complex. Furthermore, all Section 504 accessibility issues will be addressed and corrected as appropriate. The renovation is expected to cost about \$33,515 per unit, or about \$5,529,916.

Upon completion of the renovations, the property's marketability, overall quality, and aesthetic appeal will be increased and enhanced. Following the renovations, the subject is projected to have a remaining economic life – assuming normal maintenance and repairs - of 60 years. If the property were not renovated, the remaining economic life (the "remaining economic life") is estimated at 25 years.

Current Rent Parameters/Rent Roll

The chart below illustrates the current rent parameters. As has been discussed, there are LIHTC restrictions applicable to the units at the property. The market rent and as-renovated market rent (CRCU) conclusions are above the maximum LIHTC rent figure.

	Total	% of	Vacant	% of		Total	Basic	Note	Gross	Utility	Net		CRCU
	Units	total	Units	unit type	Size (sf)	Size (sf)	Rent	Rent	LIHTC	Costs	LIHTC	<u>As-Is</u> <u>As-</u>	Renovated
1 Bed, 1 Bath (Phase I)	12	7%	0	0%	632	7,584	\$385	\$528	\$690	\$135	\$555	\$615	\$680
1 Bed, 1 Bath (Phase II)	24	15%	0	0%	651	15,624	\$359	\$531	\$690	\$141	\$549	\$620	\$69
1 Bed, 1 Bath (Phase III)	22	13%	0	0%	677	14,894	\$352	\$511	\$690	\$126	\$564	\$625	\$69
2 Bed, 1.5 Bath (Phase I)	24	15%	3	13%	969	23,256	\$422	\$583	\$828	\$171	\$657	\$700	\$76
2 Bed, 1.5 Bath (Phase II)	34	21%	2	6%	967	32,878	\$390	\$572	\$828	\$198	\$630	\$700	\$77
2 Bed, 1.5 Bath (Phase III)	32	19%	3	9%	978	31,296	\$372	\$539	\$828	\$182	\$646	\$705	\$77
3 Bed, 1.5 Bath (Phase I)	16	10%	1	6%	1,065	17,040	\$458	\$625	\$957	\$214	\$743	\$760	\$82
2 Bed, 1 Bath (Phase I - Manager's Unit)	1	1%	0	0%	877	877			No	n-Revenu	e	Non-R	evenue
Overall Totals/Averages	165	100%	9	5%	869	143,449							

Operating History

The chart below shows the recent operating history for the subject. Repairs and maintenance expenses also include capital improvements.

Operating History			165 u	nits			53 τ	mits	58 u	mits	54 u	mits	53 u	mits	58 τ	mits	54 1	units
		Plant	ation I, II, & I	I (Combine	d)		Plantatio	on I	Plantatio	n II	Plantation	n III	Plantatio	on I	Plantatio	n II	Plantatio	n III
Revenue Apartment Rental Income Phys. Other Income	2013 650,120 21,487	Per Unit 3,940 130	2014 691,068 36,518	Per Unit 4,188 221	2015 686,391 20,781	Per Unit 4,160 126	2016 Budget 238,596 5,849	Per Unit 4,502 110	2016 Budget 237,912 3,975	Per Unit 4,102 69	2016 Budget 214,836 3,535	Per Unit 3,978	2017 Budget 254,712 5,165	Per Unit 4,806 97	2017 Budget 245,712 4,370	Per Unit 4,236 75	2017 Budget 223,992 3,190	<u>Per Un</u> 4,14
Effective Gross Income	671,608	4.070	727,586	4.410	707.172	4.286	244,445	4.612	241.887	4,170	218,371	4.044	259.877	4,813	250.082	4,631	227.182	4,207
Operating Expenses				-			5				10 m			10				1111
Real Estate Taxes Insurance	39,994 42,186	242 256	31,258 48,820	189 296	20,591 58,660	125 356	11,942 31,961	225 603	11,818 19,346	204 334	11,950 17,001	221 315	8,576 35,172	162 664	6,432 21,821	111 376	12,298 20,251	22 37
Repairs & Maintenance	151,552	918	113,488	688	97,253	589	40,622	766	48,205	831	45,157	836	42,920	810	50,501	871	43,084	79
General & Administrative	35,325	214	40,526	246	38,495	233	13,891	262	14,115	243	12,315	228	13,281	251	14,340	247	11,586	21
Management Fees Utilities	\$3,571	506	84,951	515	\$\$,044	534	29,328	553	32,712	564	30,456	564	30,576	577	34,104	588	31,752	5
Electric	14,473	88	13,347	81	12,077	73	5,371	101	3,900	67	5,844	108	4,800	91	3,600	62	5,880	1
Water/Sewer Total Utilities	2,633 17,106	<u>16</u> 104	2,268 15,615	<u>14</u> 95	2,320 14,397	14 87	1,440 6,811	27 129	1,260 5,160	22 89	480 6,324	9 117	<u>1,920</u> 6,720	36 127	1,308 4,908	23 85	600 6,480	1
Payroll	89,729	544	120,917	733	135,440	821	47,767	901	47,522	819	38,543	714	50,904	960	50,904	878	39,699	73
Marketing	196	1	84	1	86	1	250	5	310	5	290	5	250	5	370	6	450	
Total Expenses operating expense ratio	459,659	2,786 68.4%	455,658	2,762 62.6%	452,966	2,745 64.1%	182,572	3,445 74.7%	179,188	3,089 74.1%	162,037	3,001 74.2%	188,399	3,555 72.5%	183,379	3,162 73.3%	165,600	3,00
Net Operating Income	211,948	1,285	271,927	1,648	254,206	1,541	61,873	1,167	62,699	1,081	56,334	1,043	71,478	1,349	66,703	1,150	61,582	1,14

While individual line items will vary depending upon the specific valuation developed later in the report, the following generally holds true:

<u>Interest Appraised</u> <i>Value 1</i> Market value, unrestricted rents	<u>Comment</u> The effective gross income, which is comprised primarily of apartment rent, should be above historic levels. The apartment rent will be constrained by market rent levels.
	The total operating expense estimate will be less than historic primarily due to reduced Repairs & Maintenance, General & Administrative, Management Fee, and Payroll expenses. The Marketing expense will be higher than historic, and there will be an explicit Reserve expense.
<i>Value 2-RD</i> Market value, subject to restricted rents	The effective gross income, which is comprised primarily of apartment rent, should be above historic levels. The apartment rent will be constrained by basic rent levels.
	The total operating expense estimate will be similar to historic expenses at the subject. There will be an explicit Reserve expense.
<i>Value 3</i> Prospective, subject to restricted rents.	The effective gross income, which is comprised primarily of apartment rent, should be above historic levels. The apartment rent will recognize the economic benefits of the renovation as the units will be in better physical (and functional) condition. The apartment rent will be constrained by the lesser of market rent or LIHTC constraints

Value 4 Prospective, as conventional or unrestricted. With respect to operating expense line items, Real Estate Taxes, Insurance, General & Administrative, Management Fee, Utilities, and Marketing should be near historic. Repairs & Maintenance should be lower due to the renovations. Payroll should also be lower, also due to the renovation. An explicit Reserve will be recognized.

The effective gross income, which is comprised primarily of apartment rent, should be above historic levels. The apartment rent will recognize the economic benefits of the renovation as the units will be in better physical (and functional) condition. The apartment rent will based on the (prospective) market rent figures.

The total operating expense estimate should be lower due to renovation (reduced Repairs & Maintenance as well as Payroll) as well as reduced General & Administrative and Management expenses. The Marketing expense should be higher than historic, and there will be an explicit Reserve expense.

Real Estate Taxes and Assessments

The charts below show the tax details of both Plantation Apartments – Phase I, II, & III. The assessor's land and improvement values are shown for informational purposes only. Actual land sales are used in order to develop the value of the subject's site while <u>Marshall Valuation</u> service has been used to develop the replacement cost of the improvements.

Real Estate Taxes Plantation Apartments - Phase I				
Parcel Number		0474 385		
	Appraised	Assessed		
Land	\$375,900	\$150,360		
Improvements	232,100	<u>92,840</u>		
Total	608,000	243,200		
Real Estate Taxes		\$6,730		
Taxes/unit		\$127		
Source: County Auditor				

Real Estate Taxes Plantation Apartments - Phase II				
Parcel Number		0474 384		
	Appraised	Assessed		
Land	\$385,000	\$154,000		
Improvements	55,700	22,280		
Total	440,700	176,280		
Real Estate Taxes		\$4,878		
Taxes/unit		\$84		
Source: County Auditor				

Real Estate Taxes Plantation Apartments - Phase III				
Parcel Number		0474 383		
	Appraised	Assessed		
Land	\$420,000	\$168,000		
Improvements	454,600	<u>181,840</u>		
Total	874,600	349,840		
Real Estate Taxes		\$9,681		
Taxes/unit		\$179		
Source: County Auditor				

The charts below show the recent assessed values and taxes for both phases of the subject for the past few years.

Real Estate Plantation A	Tax History Apartments - Phase I			
	Auditors Appraised Values	Assessed Values	Annual	Tax
<u>Year</u> 2016 2015 2014 2013	Land Building Total	Land Building Total	Taxes	Rate
2016	375,900 232,100 608,000	150,360 92,840 243,200	6,730	27.67401
2015	375,900 232,100 608,000	150,360 92,840 243,200	6,796	27.94601
2014	375,900 612,700 988,600	150,360 245,080 395,440	6,809	17.21786
2013	375,900 612,700 988,600	150,360 245,080 395,440	11,091	28.04602
Source: Co	ounty Auditor			

Real Estate Plantation A	Tax History Apartments - Phase II			
	Auditors Appraised Values	Assessed Values	Annual	Tax
Year	Land Building Total	Land Building Total	Taxes	Rate
2016	385,000 55,700 440,700	154,000 22,280 176,280	4,878	27.67398
2015	385,000 55,700 440,700	154,000 22,280 176,280	4,926	27.94594
2014	385,000 597,100 982,100	154,000 238,840 392,840	4,935	12.56270
2013	385,000 597,100 982,100	154,000 238,840 392,840	11,018	28.04602
Source: Co	ounty Auditor			

	Tax History Apartments - Phase III			
	Auditors Appraised Values	Assessed Values	Annual	Tax
Year	Land Building Total	Land Building Total	Taxes	Rate
2016	420,000 454,600 874,600	168,000 181,840 349,840	9,681	27.67399
2015	420,000 454,600 874,600	168,000 181,840 349,840	9,777	27.94600
2014	420,000 577,600 997,600	168,000 231,040 399,040	9,794	24.54421
2013	420,000 577,600 997,600	168,000 231,040 399,040	11,191	28.04601
Source: C	ounty Auditor			

The following chart notes area tax comparables. The reader is referred to the assessed value per unit column, which is the best indicator of comparability. Properties with higher real estate taxes per unit than others also have higher assessed values per unit than others. The tax comparables confirm the reasonableness of the real estate taxes.

Plantation Apartments - Phase I, II, & III Tax Comparables									
		Effective			Taxes/	Land	Improvements	Total	Assessed
Name/Location	Parcel #	Millage	Units I	RE Taxes	unit	Assessed Value	Assessed Value	Assessed Value	Value/unit
Plantation Apartments - Phase I 201 Casey Drive, Richmond Hill	0474 385	27.6740	53	6,730	127	150,360	92,840	243,200	4,589
Plantation Apartments - Phase II 201 Casey Drive, Richmond Hill	0474 384	27.6740	58	4,878	84	154,000	22,280	176,280	3,039
Plantation Apartments - Phase III 201 Casey Drive, Richmond Hill	0474 383	27.6740	54	9,681	179	168,000	181,840	349,840	6,479
Northwood Apts 262 W Smith St, Richmond Hill	P06-04-001	34.8700	32	9,228	288	53,560	211,080	264,640	8,270
Twin Oaks 158 Twin Oaks Dr, Ludowici	L030000082	30.7783	40	7,890	197	23,136	233,213	256,349	6,409
University Pointe Apts 109 Harvey Dr, Statesboro	2000002-000	22.5939	145	25,249	174	218,360	899,155	1,117,515	7,707
Source: Crown Appraisal Group									

Highest and Best Use

Highest and best use is defined in <u>The Appraisal of Real Estate</u>, 14th Edition, Appraisal Institute, as follows:

...the reasonably probable and legal use of vacant land or an improved property that is physically possible, appropriately supported, and financially feasible, and that results in the highest value.

Some of the more germane comments from this publication regarding highest and best use are noted in the following bullet points:

- If, however, the market value of the property with the existing improvements is greater than the market value of the land as though vacant less costs to demolish the existing improvements, then the highest and best use of the property as improved is to keep the improvements for residential or commercial use.
- The use that a site or improved property is put to until it is ready for its highest and best use has traditionally been known as the interim use. An interim use is not the highest and best use of the property at the present time, and it should not be represented as the subject property's current highest and best use. Rather, the current highest and best use of a property with an interim use would be to leave the property as is until land value rises to a level for modification of the interim use (or demolition of the improvements and redevelopment for some other use) is financially feasible.
- These criteria [legally permissible, physically possible, financially feasible, maximally productive] are generally considered sequentially.

After consideration of the data, the following conclusions are drawn:

As If Vacant:

Physically Possible Uses:	Physical constraints include site area, shape, and adjacent uses. The site has all public utilities available. Noted easements are typical, and soil conditions are assumed to be adequate. There are acceptable access and visibility attributes. Based on location and site constraints, the most probable physically possible uses would be an intensive use. The existing improvements are such a use, and effectively utilize the site.
Legally Permissible Uses:	According to government officials, the current multi-family use is a permissible use.
Financially Feasible Uses:	The subject has a good location and is convenient to major traffic arteries. The surrounding area has been developed with a number of properties, including single-family residential properties, multi-family properties, retail properties, office and institutional uses (churches, schools, parkland). The residential users in the immediate area appear to have met with market acceptance. If vacant, a similar use is appropriate. The existing improvements develop a return in excess of that if the property were not improved.

Conclusion/Maximum Productivity: Of those uses that are physically possible, legally permissible, and financially supported, a residential development is concluded to be the highest and best use of the site as if vacant. Given the area demographics, development should not be speculative – rather, development should only occur with an identified end user in place.

As Improved:

Physically Possible Uses:	The presence of the improvements demonstrate their physical possibility.
Legally Permissible Uses:	The current multi-family use is a permissible use.
Financially Feasible Uses:	As is shown in the valuation, the existing improvements develop a return well in excess of that if the property were not improved.

Conclusion/Maximum Productivity: The existing improvements are considered to be financially feasible. The chart below demonstrates that the proposed renovation is appropriate and financially viable – when considering the inclusion of the additional value from the interest credit subsidy and LIHTC. As shown, the sum of the prospective market value, interest credit values, and LIHTC values are in excess of the property's as is value plus renovation costs. Therefore, the proposed renovations provide a higher return to the property than if the property were not renovated, and the highest and best as improved is concluded to be with the renovations made to the property.

inancial Feasiblility lantation Apartments - Phase I, II, & III			
<i></i>			
Initial Test o	<u>f Financial Feasibility</u>		
Value 3, p	rospective, subject to restricted rents	\$10,025,000	
Value 2-R	D, as-is, subject to restricted rents	\$3,185,000	
	Incremental difference	\$6,840,000	
Renovatio	n Cost	\$5,529,916	
	Benefit (cost) of renovating before consideration of other benefits	\$1,310,084	
Other Benefi	its		
Value 5	Interest Credit Subsidy Value from assuming the existing 515 Loan)	\$1,785,000	
Value 6	LIHTC Value	\$2,688,103	
Value of additional benefits of renovation \$4,473,103			
	Net benefits, or added value, of renovation	\$5,783,187	

These thoughts are carried to the <u>Valuation</u> section.

Valuation

The valuation process involves the gathering of data in order to develop opinions of value for the subject. A number of value opinions are provided; the value opinions are identified and the applicable approaches to value are also identified.

<i>Value 1</i> as conventional or unrestricted	The income capitalization and sales comparison approaches are used.
	Comment: market-based rent, market-based vacancy, market-based operating expenses, market-based overall rate used.
<i>Value 2-RD</i> subject to restricted rents	The income capitalization approach is used. <i>Comment: basic rent, historic vacancy, historic expenses,</i> <i>market-based overall rate (with recognition of "safeness" of</i> <i>RA units) used.</i>
Value 3 prospective, subject to restricted rents	The income capitalization approach is used. <i>Comment: lesser of LIHTC or market-based rent, market-based vacancy, market-based operating expenses, market-based overall rate used.</i>
<i>Value 4</i> prospective, as conventional or unrestricted	The income capitalization and cost approaches are used. <i>Comment: market-based rent, market-based vacancy,</i> <i>market-based operating expenses, market-based overall rate</i> <i>used.</i>
<i>Value 5</i> Market value of the interest credit subsidy from assumed loan and new loan	The income capitalization approach is used.
<i>Value 6</i> Market value of LIHTC (tax credits)	The income capitalization approach is used.
<i>Value 7</i> Insurable value	The cost approach is used.
<i>Value 8</i> Market value of underlying land	This value is developed within the cost approach valuation used for Value 4.

Market Valuation

An opinion of the market value, unrestricted rents (fee simple estate, as conventional or unrestricted, as of the date of valuation) is subject to the hypothetical condition that the subject property is operated as a conventional, market rate property. Historically, the subject property has been operated as a subsidized property. Both the income capitalization approach and the sales comparison approach are utilized to arrive at opinions of the market value of Plantation Apartments - Phase I, II, & III, as conventional or unrestricted (Value 1). The income capitalization approach is used to arrive at the market value, subject to restricted rents (Value 2).

Income Capitalization Approach Value 1, as conventional or unrestricted

The income capitalization approach to value opinion is based on the economic principle of anticipation--that the value of an income producing property is the present value of anticipated future net benefits. Other appraisal principles and concepts upon which this approach is based include supply and demand, change, substitution, and externalities.

Net operating income projections (future net benefits) are translated into a present value indication using a capitalization process. In this appraisal, a pro forma technique is explicitly used. Market value is developed through the use of market derived financial opinions and return parameters. More specifically, the capitalization process steps in the pro forma technique are as follows:

- The effective gross revenue is estimated by the sum of the market rents on the units less an allowance for vacancy, plus other income.
- Expenses inherent in the operation of the property, including real estate taxes, insurance, repairs and maintenance, general and administrative, management, utilities, payroll, marketing, and reserve are estimated.
- The net operating income is derived by deducting the operating expenses from the effective gross revenue.
- The net operating income is then capitalized to obtain an indication of value.

With respect to this valuation, the effective gross income, which is comprised primarily of apartment rent, should be above historic levels. The apartment rent will be based on market rent figures.

The total operating expense estimate will be less than historic primarily due to reduced Repairs & Maintenance, General & Administrative, Management Fee, and Payroll expenses. The Marketing expense will be higher than historic, and there will be an explicit Reserve expense.

Pro Forma Capitalization — Plantation Apartments — Phase I

<u>Base Rent Revenue</u> – is based on the market rent levels for the units at the subject. The annual market rent is shown in the chart below.

Plantation Apartments - Phase I Base Rent Revenue					(as convent	tional or un	Value 1 prestricted
	Total	% of	Size	Total		Market	t Rent	
	Units	total	<u>(rsf)</u>	<u>rsf</u>	Rent/Month	Rent/sf	Monthly	Yearly
1 Bed, 1 Bath (Phase I)	12	23%	632	7,584	\$615	\$0.97	\$7,380	\$88,560
2 Bed, 1.5 Bath (Phase I)	24	45%	969	23,256	\$700	0.72	16,800	201,600
3 Bed, 1.5 Bath (Phase I)	16	30%	1,065	17,040	\$760	0.71	12,160	145,920
2 Bed, 1 Bath (Phase I - Manager's Unit)	1	2%	877	877	Non-Revenue			
Overall Totals/Averages	53	100%	920	48,757	686	0.75	36,340	436,080
Source: Crown Appraisal Group								

<u>Vacancy</u> – Stabilized vacancy has been discussed in the <u>Market Area Overview</u> section. Vacancy is estimated at 5%, and is applied to base rent revenue.

<u>Other Income</u> – Other revenues include laundry income, late/nsf charges, application fees, forfeited deposits, termination/restoration fees and other miscellaneous incomes. Other revenue is estimated at \$100/unit. This is a net income line item component, with vacancy inherently considered.

<u>Operating Expenses</u> – are those costs necessary to maintain the property at or near a maximum level of economic performance. These expenses are categorized as real estate taxes, insurance, repairs and maintenance, general and administrative, management fees, utilities, payroll, and marketing. In addition, reserves are also considered. Estimated operating expenses are based on historical figures, and support from market data. The market data information is of properties similar in size, age, condition, and location relative to the subject that have been appraised by Crown Appraisal Group. All of these properties are RD properties – none are market rate ones. Like the subject, the operating histories reflect the benefits – and costs – associated with operating as a rural property subject to various RD operating costs.

With respect to operating expense line items, Real Estate Taxes, Insurance, and Utilities should be near historic. Repairs & Maintenance, General & Administrative, Management Fees and Payroll should be lower than historic due to the nature of market rate operations as compared to subsidized operations. Marketing should be above historic, also due to the nature of market rate operations. An explicit Reserve will be recognized.

The line item operating expenses are presented in the chart below. The chart details the median and average operating expenses by the operating expense comparables, the historic operating expenses at the subject, and the pro forma operating expense projections.

	1	2	3	4	5	6	7	8	9	10
	-	_	-					-	-	
Units	49	51	51	55	18	20	55	65	55	24
Year	2015	2015	2015	2015	2015	2015	2015	2015	2015	2015
Per Unit Basis										
Real Estate Taxes	300	227	125	197	432	393	341	208	171	213
Insurance	209	166	499	274	154	222	189	316	400	296
Repairs and Maintenance	599	472	791	345	1,198	778	976	447	319	735
General and Administrative	329	253	242	259	527	368	283	204	211	306
Management Fees	533	528	506	540	524	520	500	529	529	337
Utilities										
Electric	110	98	155	122	111	190	162	101	108	95
Water/Sewer	936	24	20	556	46	42	35	32	556	<u>6</u>
Total Utilities	1,046	122	175	679	156	232	197	132	664	101
Payroll	923	1,096	457	900	636	1,066	1,245	768	955	1,331
Marketing	2	1	9	2	23	4	0	0	2	2
Total	3,941	2,865	2,803	3,196	3,649	3,582	3,731	2,603	3,251	3,321
Per Unit Basis										
Category	Minimum	Maximum	Average	Median						
Real Estate Taxes	125	432	261	220						
Insurance	154	499	273	248						
Repairs and Maintenance	319	1,198	666	667						
General and Administrative	204	527	298	271						
Management Fees	337	540	505	526						
Utilities										
Electric	95	190	125	110						
Water/Sewer	6	936	225	38						
Total Utilities	101	1,046	350	186						
Payroll	457	1,331	937	939						
2	<u>0</u>	23	4	2						
Marketing										

Plantatio Operating	-								as con	eventional or	unrestricted as-is
Real Estate T	axes										
Source		Compa	rables		2013	2014	2015	2016 Budget	2017 Budget	Pro Forma	Amount
Cost/unit	220	med	261	avg	242	189	125	225	162	127	\$6,730
Insurance											
Source		Compa	rables		2013	2014	2015	2016 Budget	2017 Budget	Pro Forma	Amount
Cost/unit	248	med	273	avg	256	296	356	603	664	597	\$31,615
Repairs & Maintenance											
Source		Compa	rables		2013	2014	2015	2016 Budget	2017 Budget	Pro Forma	Amount
Cost/unit	667	med	666	avg	918	688	589	766	810	550	\$29,150
General & Administrative											
Source		Compa			2013	2014	2015		2017 Budget		Amount
Cost/unit	271	med	298	avg	214	246	233	262	251	205	\$10,865
Management		-									
Source		Compa	rables		2013	2014	2015	2016 Budget	2017 Budget	Pro Forma	Amount
Cost/unit	526	med	505	avg	506	515	534	553	577	396	\$20,979
Electric Utili	ties										
Source		Compa	rables		2013	2014	2015	2016 Budget	2017 Budget	Pro Forma	Amount
Cost/unit	110	med	125	avg	88	81	73	101	91	91	\$4,823
Water & Sew	/er										
Source		Compa	rables		2013	2014	2015	2016 Budget	2017 Budget	Pro Forma	Amount
Cost/unit	38	med	225	avg	16	14	14	27	36	36	\$1,908
Total Utilitie	s										
Source		Compa			2013	2014	2015	5	2017 Budget	Pro Forma	Amount
Cost/unit	186	med	350	avg	104	95	87	129	127	127	\$6,731
Payroll											
Source		Compa			2013	2014	2015		2017 Budget		Amount
Cost/unit	939	med	937	avg	544	733	821	901	960	725	\$38,425
Marketing											
Source		Compa			2013	2014	2015	5	2017 Budget		Amount
Cost/unit	2	med	4	avg	1	1	1	5	5	15	\$795
Total Operation	ing Expe	<u>`</u>	ě	consid		· · · · · · · · · · · · · · · · · · ·					
Source		Compa	rables		2013	2014	2015	2016 Budget	2017 Budget	Pro Forma	Amount
Cost/unit	3,286	med	3,294	avg	2,786	2,762	2,745	3,445	3,555	2,991	\$158,540
Source: Pr	operty N	Manager	nent; Ci	rown A	ppraisal (Group					

Plantation Apartments - Operating Expense Estit			Value 1 as conventional or unrestricted
<u>Operating Expense</u> Real Estate Taxes	<u>Cost/unit</u> 127	<u>t</u>	<u>Discussion</u> Based on the current real estate taxes of the subject as reported by the county.
Insurance	597		Based on historic with support from market.
Repairs & Maintenance	550		Below historic; property would not be as well maintained if it were to be operated as a market rate one.
General & Administrative	205		Below historic; market rate properties have lower general & administrative costs than subsidized properties.
Management	5.00%		Percent of effective gross income rather than fee per occupied door per month.
Utilities	91 36	Electric Water and sewer	Based on historic with support from market. Based on historic with support from market.
Payroll	725		Based on the size of the property, a total cost per year, or a cost per month, is the appropriate manner in which to develop this operating expense estimate. The expense is based on the probable cost if the property were operated as a market rate one.
Marketing	15		Above historic; market rate properties require a higher cost for marketing.
Reserve	250		Based on market participant attitudes.

<u>Total Operating Expenses</u> – The chart below compares historical and market derived operating expense data with the pro forma. Notice the market estimates are lower than the historical figures as government subsidized properties typically cost more to operate than market rate.

	Crown	Appraisal	Group Su	rvey			Y	ear End H	istorical			Subjec
	Low	High	Avg.	Med.		2013	2014	2015	2016 Budget	2017 Budget		Pro Forma
Real Estate Taxes	125	432	261	220	1 [242	189	125	225	162	۱ſ	123
Insurance	154	499	273	248		256	296	356	603	664		593
Repairs and Maintenance	319	1,198	666	667		918	688	589	766	810		550
General and Administrative	204	527	298	271		214	246	233	262	251		205
Management Fees Utilities	337	540	505	526		506	515	534	553	577		390
Electric	95	190	125	110		88	81	73	101	91		91
Water/Sewer	6	936	225	38		16	14	14	27	36		30
Total Utilities	101	1,046	350	186		104	95	87	129	127		127
Payroll	457	1,331	937	939		544	733	821	901	960		725
Marketing	0	23	4	2		1	1	1	5	5		15
Reserve	n/a	n/a	n/a	n/a		n/a	n/a	n/a	n/a	n/a		250
Total Operating Expenses	2,603	3,941	3,294	3,286		2,786	2,762	2,745	3,445	3,555		2,991

The net operating income is estimated by deducting the operating expenses from the effective gross income. The pro forma is shown below.

Pro Forma Operating Statement		as conven	tional or u	nrestricted
Plantation Apartments - Phase I				Value 1
		53	units	
		<u>% of EGI</u>	Per Unit	<u>Amount</u>
Potential Rental Revenue		103.9%	\$8,228	\$436,080
Less: Vacancy and Collection Loss @	5.0%	<u>-5.2%</u>	<u>-411</u>	<u>-21,804</u>
Effective Rent		98.7%	7,817	414,276
Plus Other Revenue:				
Other Income		1.3%	100	5,300
Effective Gross Income		100.0%	7,917	419,576
Less: Operating Expenses				
Real Estate Taxes		1.6%	127	6,730
Insurance		7.5%	597	31,615
Repairs and Maintenance		6.9%	550	29,150
General and Administrative		2.6%	205	10,865
Management Fees @	5.0%	5.0%	396	20,979
Utilities				
Electric		1.1%	91	
Water/Sewer		<u>0.5%</u>	<u>36</u>	
Total Utilities		1.6%	127	6,731
Payroll		9.2%	725	38,425
Marketing		0.2%	15	795
Reserve		<u>3.2%</u>	<u>250</u>	13,250
Total Operating Expenses		37.8%	2,991	158,540
Net Operating Income		62.2%	4,925	261,036
Source: Crown Appraisal Group				

Capitalization Rate Discussion

Capitalization is the process by which net operating income is converted into a value indication. A capitalization rate is utilized that most accurately represents the risk associated with receiving the property's net operating income. A property that has a "safer" income stream is one that has less risk.

In order to arrive at an appropriate range, emphasis was put on data provided by comparable sales and analysis of financing techniques.

Comparable Sales

The comparable sales utilized in the <u>Sales Comparison Approach</u> section indicate an overall capitalization rate range as shown below. Other data is shown, including the dates of the sales. Overall, the sales properties are comparable in the sense that they are recent sales of similar apartment complexes in the greater market area.

Comparable Sales Overall Capitalization Rat	es					
<u>Name/Location</u> Douglas Pines Apts Douglas, GA	Sale Date Oct-16	<u>Year Built</u> 1987	Units 48	<u>Sale Price</u> 1,925,100	<u>Price/Unit</u> 40,106	<u>OAR</u> 7.02%
Spanish Mission Valdosta, GA	Sep-15	1976	150	7,000,000	46,667	7.36%
The Reserve at Altama Brunswick, GA	Jul-16	1972	108	6,300,000	58,333	6.75%
Ashley Park Apts Thomasville, GA	Oct-16	2013	84	8,000,000	95,238	5.70%
The Gables of St Augustine Valdosta, GA	May-15	1989	144	4,000,000	27,778	6.10%
Average, Median, Range		6.59%	6.75%		5.70% -	7.36%
Source: Crown Appraisal Gro	pup					

A number of differences between the properties and the specifics of transaction, however, make correlation to a specific rate within the range problematic. The sales do represent current market activity and characteristics of the properties that are similar to the subject. An overall rate near the range is appropriate. Certainly, the market data alone does not support the selection of a rate below 5.70% or a rate above 7.36%. If the sales were the only data source from which to select the overall capitalization rate, a rate near the middle of the range is most appropriate given the net operating income figure.

Final consideration of an appropriate rate is through an analysis of lender requirements. After all, properties such as the subject are usually transferred only after financing has been arranged. The debt coverage ratio technique calculates an overall rate by multiplying the mortgage constant by the loan-to-value ratio and then by the debt coverage figure.

Financing Techniques

Debt Coverage Ratio

The debt coverage ratio technique places emphasis on lender requirements while inherently providing for a reasonable equity return. Rather than developing an explicit equity dividend, the equity position is left with a residual dividend return. This has good applicability for properties such as the subject. Using current parameters, development of the overall rate can be seen in the following chart.

	e Derivation age Ratio Techr	tique			
Mtg. Rate	Term of Mtg.	Mtg. Constant	Loan to Value	DCR	OAR
5.00%	30	0.0644	70.0%	1.25	5.64%
5.00%	30	0.0644	75.0%	1.20	5.80%
5.25%	30	0.0663	70.0%	1.25	5.80%
5.25%	30	0.0663	75.0%	1.20	5.96%
5.50%	30	0.0681	70.0%	1.25	5.96%
5.50%	30	0.0681	75.0%	1.20	6.13%
			rounded to	5.6%	- 6.1%
Source: Cro	own Appraisal C	Group			

Given the specific characteristics of the property, the overall capitalization rate range derived from the debt coverage ratio appears to be reasonable.

Band of Investment

There are two primary components utilized in the band of investment technique. These are the debt and equity components. Both are explicitly developed. A weighted average, which combines these two components, is used to capitalize the net operating income. The strength of the band of investment is that it has long been used by real estate market participants in developing an overall rate. The band of investment technique quantifies the appropriate overall rate as follows:

	Overall Rate Derivation Band of Investment Technique										
Interest						Weighted					
Rate	Amort.				<u>Constant</u>	Average					
5.00%	30	75%	(loan to value)	Х	0.0644 =	4.831%					
		25%	(equity to value)	Х	6.0% =	<u>1.500%</u>					
					Overall Rate =	6.331%					
					Rounded To:	6.3%					
Source: C	rown Apprai	isal Gro	ир								

Conclusion

In summarizing, most of the market-based indicators suggest that a rate toward the middle of the range is most appropriate. The weakness in the rates indicated by the comparable sales is that the figures are historic. The overall rates from the comparable sales are also suspect to relatively wide fluctuations when relatively minor changes are made (as an example, an change to the net operating income of only \$1,000 on a \$1,000,000 sale impacts the overall rate by 10 basis points). The strength in the debt coverage and the band of investment techniques, is that they are based on real participants and real mortgage rates. The information from the latter analysis suggests that the appropriate rate is in the upper 6.0% range.

In the final analysis, an overall rate that lies between the comparable sale and financing technique analysis of 6.75% is selected as being appropriate to accurately reflect the risk characteristics arising from the income stream. The rate selected falls within the ranges indicated by comparable sales, and the quantitative overall rate derivation techniques (band of investment and debt coverage ratio). Application of the rate to the pro forma net operating income is shown in the chart below.

Pro Forma Technique Value Conclusion Plantation Apartments - Phase I	Value 1 as conventional or unrestricted
Net Operating Income	\$261,036
Overall Capitalization Rate	<u>6.75%</u>
Value Conclusion	3,867,198
Rounded To:	\$3,865,000
Source: Crown Appraisal Group	

Pro Forma Capitalization – Plantation Apartments – Phase II

<u>Base Rent Revenue</u> - is based on the market rent levels for the units at the subject. The annual market rent is shown in the chart below.

Plantation Apartments - Phase II Base Rent Revenue					ı	ıs conveni	tional or un	Value 1 prestricted
	Total	% of	Size	Total		Market	t Rent	
	Units	total	<u>(rsf)</u>	rsf	Rent/Month	Rent/sf	Monthly	Yearly
1 Bed, 1 Bath (Phase II)	24	45%	651	15,624	\$620	0.95	14,880	178,560
2 Bed, 1.5 Bath (Phase II)	34	64%	967	32,878	\$700	0.72	23,800	285,600
Overall Totals/Averages	58	100%	836	48,502	667	0.80	38,680	464,160
Source: Crown Appraisal Group								

<u>Vacancy</u> – Stabilized vacancy has been discussed in the <u>Market Area Overview</u> section. Vacancy is estimated at 5%, and is applied to base rent revenue.

<u>Other Income</u> – Other revenues include laundry income, late/nsf charges, application fees, forfeited deposits, termination/restoration fees and other miscellaneous incomes. Other revenue is estimated at \$75/unit. This is a net income line item component, with vacancy inherently considered.

<u>Operating Expenses</u> – are those costs necessary to maintain the property at or near a maximum level of economic performance. These expenses are categorized as real estate taxes, insurance, repairs and maintenance, general and administrative, management fees, utilities, payroll, and marketing. In addition, reserves are also considered. Estimated operating expenses are based on historical figures, and support from market data. The market data information was presented in the prior pages.

Plantation Apartments - Operating Expense Estit		I	Value 1 as conventional or unrestricted
<u>Operating Expense</u> Real Estate Taxes	<u>Cost/uni</u> 84	<u>t</u>	Discussion Based on the current real estate taxes of the subject as reported by the county.
Insurance	338		Based on historic with support from market.
Repairs & Maintenance	550		Below historic; property would not be as well maintained if it were to be operated as a market rate one.
General & Administrative	205		Below historic; market rate properties have lower general & administrative costs than subsidized properties.
Management	5.00%		Percent of effective gross income rather than fee per occupied door per month.
Utilities	62 23	Electric Water and sewer	Based on historic with support from market. Based on historic with support from market.
Payroll	725		Based on the size of the property, a total cost per year, or a cost per month, is the appropriate manner in which to develop this operating expense estimate. The expense is based on the probable cost if the property were operated as a market rate one.
Marketing	15		Above historic; market rate properties require a higher cost for marketing.
Reserve	250		Based on market participant attitudes.

<u>Total Operating Expenses</u> – The chart below compares historical and market derived operating expense data with the pro forma. Notice the market estimates are lower than the historical figures as government subsidized properties typically cost more to operate than market rate.

	Crown	Appraisal	Group Su	rvey	Year End Historical						Subject	
	Low	High	Avg.	Med.	2013	2014	2015	2016 Budget	2017 Budget		Pro Form	
Real Estate Taxes	125	432	261	220	242	189	125	204	111		8	
Insurance	154	499	273	248	256	296	356	334	376		33	
Repairs and Maintenance	319	1,198	666	667	918	688	589	831	871		55	
General and Administrative	204	527	298	271	214	246	233	243	247		20	
Management Fees Utilities	337	540	505	526	506	515	534	564	588		38	
Electric	95	190	125	110	88	81	73	67	62		6	
Water/Sewer	<u>6</u>	<u>936</u>	225	38	<u>16</u>	14	14	22	<u>23</u>		2	
Total Utilities	101	1,046	350	186	104	95	87	89	85		8	
Payroll	457	1,331	937	939	544	733	821	819	878		72	
Marketing	0	23	4	2	1	1	1	5	6		1	
Reserve	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a		25	
Total Operating Expenses	2,603	3,941	3,294	3,286	2,786	2,762	2,745	3,089	3,162		2,63	

The net operating income is estimated by deducting the operating expenses from the effective gross income. The pro forma is shown below.

Pro Forma Operating Statement Plantation Apartments - Phase II	as conver	as conventional or unrestricted Value 1							
	58	units							
	<u>% of EGI</u>	Per Unit	<u>Amount</u>						
Potential Rental Revenue	104.2%	\$8,003	\$464,160						
Less: Vacancy and Collection Loss @ 5.0	<u>-5.2%</u>	-400	<u>-23,208</u>						
Effective Rent	99.0%	7,603	440,952						
Plus Other Revenue:									
Other Income	1.0%	75	4,350						
Effective Gross Income	100.0%	7,678	445,302						
Less: Operating Expenses									
Real Estate Taxes	1.1%	84	4,878						
Insurance	4.4%	338	19,614						
Repairs and Maintenance	7.2%	550	31,900						
General and Administrative	2.7%	205	11,890						
Management Fees @ 5.0	% 5.0%	384	22,265						
Utilities									
Electric	0.8%	62							
Water/Sewer	<u>0.3%</u>	<u>23</u>							
Total Utilities	1.1%	85	4,930						
Payroll	9.4%	725	42,050						
Marketing	0.2%	15	870						
Reserve	<u>3.3%</u>	250	<u>14,500</u>						
Total Operating Expenses	34.3%	2,636	152,897						
Net Operating Income	65.7%	5,041	292,405						
Source: Crown Appraisal Group									

Capitalization Rate Discussion

The same logic and analysis used when valuing Plantation Apartments – Phase I is appropriate for the valuation of Plantation Apartments – Phase II, and the same overall rate is used. Application of the rate to the pro forma net operating income is shown in the chart below.

Pro Forma Technique Value Conclusion Plantation Apartments - Phase II	Value 1 as conventional or unrestricted
Net Operating Income	\$292,405
Overall Capitalization Rate	<u>6.75%</u>
Value Conclusion	4,331,919
Rounded To:	\$4,330,000
Source: Crown Appraisal Group	

Pro Forma Capitalization – Plantation Apartments – Phase III

<u>Base Rent Revenue</u> - is based on the market rent levels for the units at the subject. The annual market rent is shown in the chart below.

Plantation Apartments - Phase IIIValueBase Rent Revenueas conventional or unrestrict											
	Total	% of	Size	Size Total Market Rent							
	Units	total	<u>(rsf)</u>	rsf	Rent/Month	Rent/sf	Monthly	Yearly			
1 Bed, 1 Bath (Phase III)	22	42%	677	14,894	\$625	0.92	13,750	165,000			
2 Bed, 1.5 Bath (Phase III)	32	60%	978	31,296	\$705	0.72	22,560	270,720			
Overall Totals/Averages	54	100%	855	46,190	672	0.79	36,310	435,720			
Source: Crown Appraisal Group	Source: Crown Appraisal Group										

<u>Vacancy</u> – Stabilized vacancy has been discussed in the <u>Market Area Overview</u> section. Vacancy is estimated at 5%, and is applied to base rent revenue.

<u>Other Income</u> – Other revenues include laundry income, late/nsf charges, application fees, forfeited deposits, termination/restoration fees and other miscellaneous incomes. Other revenue is estimated at \$60/unit. This is a net income line item component, with vacancy inherently considered.

<u>Operating Expenses</u> – are those costs necessary to maintain the property at or near a maximum level of economic performance. These expenses are categorized as real estate taxes, insurance, repairs and maintenance, general and administrative, management fees, utilities, payroll, and marketing. In addition, reserves are also considered. Estimated operating expenses are based on historical figures, and support from market data. The market data information was presented in the prior pages.

Plantation Apartments - Operating Expense Estit		II	Value as conventional or unrestricte				
<u>Operating Expense</u> Real Estate Taxes	<u>Cost/uni</u> 179	<u>t</u>	<u>Discussion</u> Based on the current real estate taxes of the subject as reported by the county.				
Insurance	337		Based on historic with support from market.				
Repairs & Maintenance	550		Below historic; property would not be as well maintained if it were to be operated as a market rate one.				
General & Administrative	205		Below historic; market rate properties have lower general & administrative costs than subsidized properties.				
Management	5.00%		Percent of effective gross income rather than fee per occupied door per month.				
Utilities	109 11	Electric Water and sewer	Based on historic with support from market. Based on historic with support from market.				
Payroll	725		Based on the size of the property, a total cost per year, or a cost per month, is the appropriate manner in which to develop this operating expense estimate. The expense is based on the probable cost if the property were operated as a market rate one.				
Marketing	15		Above historic; market rate properties require a higher cost for marketing.				
Reserve	250		Based on market participant attitudes.				

<u>Total Operating Expenses</u> – The chart below compares historical and market derived operating expense data with the pro forma. Notice the market estimates are lower than the historical figures as government subsidized properties typically cost more to operate than market rate.

	Crown	Crown Appraisal Group Survey Year End Historical								ΙΓ	Subjec	
	Low	High	Avg.	Med.	Ľ	2013	2014			2017 Budget		Pro Forma
Real Estate Taxes	125	432	261	220	Г	242	189	125	221	228	ΙΓ	179
Insurance	154	499	273	248		256	296	356	315	375		337
Repairs and Maintenance	319	1,198	666	667		918	688	589	836	798		550
General and Administrative	204	527	298	271		214	246	233	228	215		205
Management Fees Utilities	337	540	505	526		506	515	534	564	588		380
Electric	95	190	125	110		88	81	73	108	109		109
Water/Sewer	<u>6</u>	<u>936</u>	225	<u>38</u>		<u>16</u>	<u>14</u>	<u>14</u>	<u>9</u>	<u>11</u>		<u>11</u>
Total Utilities	101	1,046	350	186		104	95	87	117	120		120
Payroll	457	1,331	937	939		544	733	821	714	735		725
Marketing	0	23	4	2		1	1	1	5	8		15
Reserve	n/a	n/a	n/a	n/a		n/a	n/a	n/a	n/a	n/a		250
Total Operating Expenses	2,603	3,941	3,294	3,286	1	2,786	2,762	2,745	3,001	3,067		2,768

The net operating income is estimated by deducting the operating expenses from the effective gross income. The pro forma is shown below.

Pro Forma Operating Statement Plantation Apartments - Phase III	as conventional or unrestricted Value 1						
-	54 units						
	% of EGI	Per Unit	Amount				
Potential Rental Revenue	104.4%	\$8,069	\$435,720				
Less: Vacancy and Collection Loss @ 5.0%	<u>-5.2%</u>	<u>-403</u>	<u>-21,786</u>				
Effective Rent	99.2%	7,665	413,934				
Plus Other Revenue:							
Other Income	0.8%	60	3,240				
Effective Gross Income	100.0%	7,725	417,174				
Less: Operating Expenses							
Real Estate Taxes	2.3%	179	9,681				
Insurance	4.4%	337	18,203				
Repairs and Maintenance	7.1%	550	29,700				
General and Administrative	2.7%	205	11,070				
Management Fees @ 5.0%	5.0%	386	20,859				
Utilities							
Electric	1.4%	109					
Water/Sewer	<u>0.1%</u>	<u>11</u>					
Total Utilities	1.6%	120	6,480				
Payroll	9.4%	725	39,150				
Marketing	0.2%	15	810				
Reserve	<u>3.2%</u>	<u>250</u>	<u>13,500</u>				
Total Operating Expenses	35.8%	2,768	149,453				
Net Operating Income	64.2%	<i>4,958</i>	267,721				
Source: Crown Appraisal Group							

Capitalization Rate Discussion

The same logic and analysis used when valuing Plantation Apartments – Phase I is appropriate for the valuation of Plantation Apartments – Phase III, and the same overall rate is used. Application of the rate to the pro forma net operating income is shown in the chart below.

Pro Forma Technique Value Conclusion Plantation Apartments - Phase III	Value 1 as conventional or unrestricted
Net Operating Income	\$267,721
Overall Capitalization Rate	<u>6.75%</u>
Value Conclusion	3,966,235
Rounded To:	\$3,965,000
Source: Crown Appraisal Group	

Value 2-RD, subject to restricted rents

A pro forma is used. Much of the valuation is based on the analysis previously presented. Major differences (and similarities) are detailed below.

Base Rent

The appropriate unit rent to use is the basic rent figure.

Plantation Apartments - Phase I Base Rent Revenue						subj	Vo ect to restri	alue 2-RD icted rents
	Total	% of	Size	Total		Basic	e Rent	
	Units	total	<u>(rsf)</u>	rsf	Rent/Month	Rent/sf	Monthly	Yearly
1 Bed, 1 Bath (Phase I)	12	23%	632	7,584	\$385	\$0.61	\$4,620	\$55,440
2 Bed, 1.5 Bath (Phase I)	24	45%	969	23,256	\$422	0.44	10,128	121,536
3 Bed, 1.5 Bath (Phase I)	16	30%	1,065	17,040	\$458	0.43	7,328	87,936
2 Bed, 1 Bath (Phase I - Manager's Unit)	1	2%	877	877		Non-Re	evenue	
Overall Totals/Averages	53	100%	920	48,757	417	0.45	22,076	264,912
Source: Crown Appraisal Group								

Vacancy

Based on historic.

Operating Expenses

The operating expenses are largely based on recent history at the subject. Figures used are shown below.

Plantation Apartments - Operating Expense Estin			Value 2-RD subject to restricted rents
<u>Operating Expense</u> Real Estate Taxes	Cost/unit 127	ţ	<u>Discussion</u> Based on the current real estate taxes of the subject as reported by the county.
Insurance	597		Based on historic with support from market.
Repairs & Maintenance	600		Near the recent historic figures with the recognition that some of the historic amounts have some costs better categorized as capital expenditures.
General & Administrative	250		Based on historic.
Management	49.00		Based on cost per occupied door per month.
Utilities	91 36	Electric Water and sewer	Based on historic with support from market. Based on historic with support from market.
Payroll	825		Based on historic.
Marketing	5		Based on historic.
Reserve	350		Based on market participant attitudes.

The pro forma is shown below.

Pro Forma Operating Statement Plantation Apartments - Phase I			Value 2-RD as-is
	53	units	
	<u>% of EGI</u>	Per Unit	<u>Amount</u>
Potential Rental Revenue	101.0%	\$4,998	\$264,912
Less: Vacancy and Collection Loss @ 3.0%	<u>-3.0%</u>	<u>-150</u>	<u>-7,947</u>
Effective Rent	98.0%	4,848	256,965
Plus Other Revenue:			
Other Income	2.0%	100	5,300
Effective Gross Income	100.0%	4,948	262,265
Less: Operating Expenses			
Real Estate Taxes	2.6%	127	6,730
Insurance	12.1%	597	31,615
Repairs and Maintenance	12.1%	600	31,800
General and Administrative	5.1%	250	13,250
Management Fees	11.5%	570	30,229
Utilities			
Electric	1.8%	91	
Water/Sewer	<u>0.7%</u>	<u>36</u>	
Total Utilities	2.6%	127	6,731
Payroll	16.7%	825	43,725
Marketing	0.1%	5	265
Reserve	<u>7.1%</u>	<u>350</u>	<u>18,550</u>
Total Operating Expenses	69.7%	3,451	182,895
Net Operating Income	30.3%	1,498	79,369
Source: Crown Appraisal Group			

Capitalization Rate Discussion

The appropriate rate selected should recognize two primary characteristics. There is a need for affordable housing in the area. Second, the net operating income developed is within the range at that seen during the prior three years. In that sense, the net operating income is one that is relatively "safe". The conclusion is that the appropriate overall rate should be less than that selected for the market, unrestricted. The question is, of course, how much lower. There is some information available from RD that helps answer this. The consensus is that, for properties that are comprised of all (or mostly all) RA units, the appropriate rate should be about 100 basis points less than the market rate conclusion (the rate used for market unrestricted). For properties that do not have a high percentage of RA units, the overall rate should not be significantly different than the overall rate used in the unrestricted valuation. The chart quantifying this is shown below, with the value opinion shown after.

-	ization Rate Selection rtments - Phase I, II, &	ž III	su	V bject to restr	Value 2-RD ricted rents
Lease	#	# of	% of	Selected	Weighted
<u>Guarantor</u>	<u>U</u>	<u>Inits</u>	<u>Total</u>	<u>OAR</u>	Rate
Tenant	1	.65	100.0%	6.75%	6.750%
Rental Assistance	ce	<u>0</u>	0.0%	5.75%	<u>0.000%</u>
Total	1	.65	100.0%		6.750%
			Indic	ated OAR	6.75%
Source: Crown Ap	opraisal Group				

Pro Forma Technique Value Conclusion Plantation Apartments - Phase I	Value 2-RD subject to restricted rents
Net Operating Income	\$79,369
Overall Capitalization Rate Value Conclusion	<u>6.75%</u> 1,175,841
Rounded To:	\$1,175,000
Source: Crown Appraisal Group	

Value 2-RD, subject to restricted rents – Plantation Apartments – Phase II

A pro forma is used. Much of the valuation is based on the analysis previously presented. Major differences (and similarities) are detailed below.

Base Rent

The appropriate unit rent to use is the basic rent figure.

Plantation Apartments - Phase Base Rent Revenue	e II					subj	Vo ect to restri	alue 2-RD
	Total	% of	Size	Total		Basic	Rent	
	Units	total	<u>(rsf)</u>	<u>rsf</u>	Rent/Month	Rent/sf	Monthly	Yearly
1 Bed, 1 Bath (Phase II)	24	45%	651	15,624	\$359	0.55	8,616	103,392
2 Bed, 1.5 Bath (Phase II)	34	64%	967	32,878	\$390	0.40	13,260	159,120
Overall Totals/Averages	58	100%	836	48,502	377	0.45	21,876	262,512
Source: Crown Appraisal Group								

Vacancy

Based on historic.

Operating Expenses

The operating expenses are largely based on recent history at the subject. Figures used are shown below.

Plantation Apartments - Operating Expense Estin		I	Value 2-RD subject to restricted rents
<u>Operating Expense</u> Real Estate Taxes	<u>Cost/unit</u> 84	<u>t</u>	<u>Discussion</u> Based on the current real estate taxes of the subject as reported by the county.
Insurance	338		Based on historic with support from market.
Repairs & Maintenance	600		Near the recent historic figures with the recognition that some of the historic amounts have some costs better categorized as capital expenditures.
General & Administrative	250		Based on historic.
Management	49.00		Based on cost per occupied door per month.
Utilities	62 23	Electric Water and sewer	Based on historic with support from market. Based on historic with support from market.
Payroll	825		Based on historic.
Marketing	5		Based on historic.
Reserve	350		Based on market participant attitudes.

The pro forma is shown below.

Pro Forma Operating Statement Plantation Apartments - Phase II			Value 2-RD as-is
-	58	units	
	<u>% of EGI</u>	Per Unit	<u>Amount</u>
Potential Rental Revenue	101.4%	\$4,526	\$262,512
Less: Vacancy and Collection Loss @ 3.0%	-3.0%	<u>-136</u>	<u>-7,875</u>
Effective Rent	98.3%	4,390	254,637
Plus Other Revenue:			
Other Income	1.7%	75	4,350
Effective Gross Income	100.0%	4,465	258,987
Less: Operating Expenses			
Real Estate Taxes	1.9%	84	4,878
Insurance	7.6%	338	19,614
Repairs and Maintenance	13.4%	600	34,800
General and Administrative	5.6%	250	14,500
Management Fees	12.8%	570	33,081
Utilities			
Electric	1.4%	62	
Water/Sewer	0.5%	<u>23</u>	
Total Utilities	1.9%	85	4,930
Payroll	18.5%	825	47,850
Marketing	0.1%	5	290
Reserve	7.8%	<u>350</u>	20,300
Total Operating Expenses	69.6%	3,108	180,243
Net Operating Income	30.4%	1,358	78,743
Source: Crown Appraisal Group			

Capitalization Rate Discussion

The same logic and analysis used when valuing Plantation Apartments – Phase I is appropriate for the valuation of Plantation Apartments – Phase II, and the same overall rate is used as none of the units have rental assistance. Application of the rate to the pro forma net operating income is shown in the chart below.

Pro Forma Technique Value Conclusion Plantation Apartments - Phase II	Value 2-RD subject to restricted rents
Net Operating Income	\$78,743
Overall Capitalization Rate	<u>6.75%</u>
Value Conclusion	1,166,569
Rounded To:	\$1,165,000
Source: Crown Appraisal Group	

Value 2-RD, subject to restricted rents – Plantation Apartments – Phase III

A pro forma is used. Much of the valuation is based on the analysis previously presented. Major differences (and similarities) are detailed below.

Base Rent

The appropriate unit rent to use is the basic rent figure.

Plantation Apartments - Pha Base Rent Revenue	se III					subj	Vo ect to restri	alue 2-RD
	Total	% of	Size	Total		Basic	Rent	
	Units	total	<u>(rsf)</u>	<u>rsf</u>	Rent/Month	Rent/sf	Monthly 199	Yearly
1 Bed, 1 Bath (Phase III)	22	42%	677	14,894	\$352	0.52	7,744	92,928
2 Bed, 1.5 Bath (Phase III)	32	60%	978	31,296	\$372	0.38	11,904	142,848
Overall Totals/Averages	54	100%	855	46,190	364	0.43	19,648	235,776
Source: Crown Appraisal Group								

Vacancy

Based on historic.

Operating Expenses

The operating expenses are largely based on recent history at the subject. Figures used are shown below.

Plantation Apartments - Operating Expense Estin		11	Value 2-RD subject to restricted rents
Operating Expense Real Estate Taxes	<u>Cost/uni</u> 179	<u>t</u>	Discussion Based on the current real estate taxes of the subject as reported by the county.
Insurance	337		Based on historic with support from market.
Repairs & Maintenance	600		Near the recent historic figures with the recognition that some of the historic amounts have some costs better categorized as capital expenditures.
General & Administrative	250		Based on historic.
Management	49.00		Based on cost per occupied door per month.
Utilities	109 11	Electric Water and sewer	Based on historic with support from market. Based on historic with support from market.
Payroll	825		Based on historic.
Marketing	5		Based on historic.
Reserve	350		Based on market participant attitudes.

The pro forma is shown below.

Pro Forma Operating Statement Plantation Apartments - Phase III			Value 2-RD as-is							
-	54 units									
	<u>% of EGI</u>		<u>Amount</u>							
Potential Rental Revenue	101.7%	\$4,366	\$235,776							
Less: Vacancy and Collection Loss @ 3.0%	-3.0%	<u>-131</u>	<u>-7,073</u>							
Effective Rent	98.6%	4,235	228,703							
Plus Other Revenue:										
Other Income	1.4%	60	3,240							
Effective Gross Income	100.0%	4,295	231,943							
Less: Operating Expenses										
Real Estate Taxes	4.2%	179	9,681							
Insurance	7.8%	337	18,203							
Repairs and Maintenance	14.0%	600	32,400							
General and Administrative	5.8%	250	13,500							
Management Fees	13.3%	570	30,799							
Utilities										
Electric	2.5%	109								
Water/Sewer	0.3%	<u>11</u>								
Total Utilities	2.8%	120	6,480							
Payroll	19.2%	825	44,550							
Marketing	0.1%	5	270							
Reserve	8.1%	<u>350</u>	<u>18,900</u>							
Total Operating Expenses	75.4%	3,237	174,784							
Net Operating Income	24.6%	1,058	57,159							
Source: Crown Appraisal Group										

Capitalization Rate Discussion

The same logic and analysis used when valuing Plantation Apartments – Phase I is appropriate for the valuation of Plantation Apartments – Phase III, and the same overall rate is used as none of the units have rental assistance. Application of the rate to the pro forma net operating income is shown in the chart below.

Pro Forma Technique Value Conclusion Plantation Apartments - Phase III	Value 2-RD subject to restricted rents
Net Operating Income	\$57,159
Overall Capitalization Rate	<u>6.75%</u>
Value Conclusion	846,797
Rounded To:	\$845,000
Source: Crown Appraisal Group	

Sales Comparison Approach Value 1, as conventional or unrestricted

The sales comparison approach is based upon the theory that an informed purchaser will pay no more for a property than the cost of acquiring an equally desirable substitute property. The principle of substitution confirms that the maximum value of a property is set by the cost of acquisition of an equally desirable and valuable substitute property, assuming that substitution can be made without costly delay. Other appraisal principles and concepts relating to the approach include supply and demand, balance, and externalities.

In order to obtain an indication of value from the sales comparison approach, recent sales of similar properties have been analyzed and the sales prices adjusted to reflect dissimilarities between these properties and the subject. From these sales prices an indication of market value for the subject has been developed.

One of the fundamental considerations in the sales comparison approach is defining substitute or comparable properties. Issues that are involved in this consideration involve determination of physically similar properties as well as similarly located properties. Sales properties analyzed involve small to medium-sized multi-family properties. All are located in the regional area.

The accuracy of this approach relies upon the similarities, or lack thereof, between the sales properties and the subject. The greater the differences, the more subjective this valuation technique becomes. Multi-family properties, like any specialized real estate product, are complex and involve a variety of considerations. A comparison of sales properties includes reviewing size, location, financing and date of transaction. In essence, these categories are all tied to one over-riding factor--the financial aspects and implications arising from the improvements.

The initial sales search was limited to sales of similar size properties, built during the same time period as the subject, having the same general economic characteristics, and having occurred within the immediate market area during the past six months. There were no sales meeting these criteria. When expanding the time frame and geographical area, a sufficient number of comparable sales were uncovered. While the research uncovered several sales properties which share similar attributes with the subject, dissimilarities do exist. The map below locates the comparable sales that were utilized. A detailed write up page and photograph of each sale can be found after the map.



General Data

Property Name:	Doug	glas Pines Apts	AND			18:24	
Property Address:	820 Bowe	ens Mill Rd SE	St. AT	when it where	A	- All	
City:		Douglas			AN HOLES	Mar Bar	
County:		Coffee					THE REAL
MSA:		Not in a MSA				8 100	
State:		GA				1	
				· · ··································	And Address of the local		
Zip:		31533					
Renter Segmentation:	:	General					Prost of
Rent Structure:		Market Rate					A DECEMBER OF THE PARTY OF THE
			1.2				
Sale and Economic	Data						
				Total	Per Unit	Per rsf	% of EGI
Sale Price:	\$1,925,100						
Cala Daire frankta	¢40.10 <i>C</i>	Not One of the	T	125 142	2.015	2.07	100.00/
Sale Price/unit: Sale Price/rsf:	\$40,106 \$46.64	Net Operating Overall rate:	g Income:	135,142 7.02%	2,815	3.27	100.0%
Sale Thee/181.	\$ 1 0.0 1	Overan rate.		7.0270			
Sale Date:	10/21/2016	Occupancy at	time of sale:	95.0%			
Parcel Number:	0117C-131						
Legal Description:	LL 222 6LD SPRING		PHI				
Buyer (Grantee):	Bpp Douglas Pines Ll						
Seller (Grantor):	Reef Properties Of Ge	orgia Llc					
Property Data							
		Bedrooms	Baths	Type	Size (rs	<u>f)</u>	<u>Units</u>
Year Built:	1987	2	2.0	Garden	841		48
Size (Number of Unit	ts): 48						
Rentable Size (rsf):	41,280						
Site Size (acres):	7.590						
Density (units/acre):	6.3						
Floors:	2						
Property Design:	Walk Up						
Exterior:	Siding						
Landlord Paid Utilitie	s Unit Amenities	5		Cor	nplex Amenit	ies	

Sale Comparable 1

Other Comments

Tenant Paid Utilities

N Cable

N Gas

Y Cable

N Gas

Y Electric

N Electric

N Sewer

N Trash

N Water

Y Sewer

Y Trash

Y Water

Y Refrigerator

N Microwave

Y Dishwasher

N Garbage Disposal

Y Air Conditioning

N Washer/Dryer

Y W/D Hookups

Y Range

Douglas Pines Apartments consists of five two-story buildings. The property is situated on SR-206 (Bowens Mill Road), 1.5 miles west of SR-441, and a mile north of SR-32 and two miles northwest of downtown Douglas.

N Fireplace

Y Balcony/Patio

N Att. Garage

N Carport

N Basement

Y Ceiling Fans

N Vaulted Ceilings

N Security Systems

N Laundry

N Det. Garages

N Cov. Storage

N Open Storage

N Car Wash

N Elevators

N Bus. Center N Racquetball

N Playground

Y Pool

N Tennis

N Jacuzzi

Y Lake

N Gated

N Clubhouse

N Fit. Center

2.73

3,435

100.0%

Sale Comparable 2

General Data		
Property Name:	Spanish Mission	
Property Address:	422 Connell Rd	
City:	Valdosta	All and a second s
County:	Lowndes	
MSA:	Valdosta	anish Missie
State:	GA	2 Startent Homes 2 Startent Homes 2
Zip:	31602	2 242-7333
Renter Segmentation:	General	
Rent Structure:	Market Rate	
		Caller
Sale and Economic Data		
		<u>Total</u> <u>Per Unit</u> <u>Per rsf</u> <u>% of EG</u>
Sale Price: \$7,0	00,000	

Net Operating Income:

Occupancy at time of sale:

Overall rate:

515,200

7.36%

93.0%

Sale Compare

Buyer (Grante	· ·	•		a Mission Part		С						
Seller (Granto	r):	Vald	ost	a Associates LT	D							
Property Data	!											
					Bedro	oms	<u>Baths</u>	Typ	<u>e</u>	Size (rs	f)	
Year Built:		1976			1		1.0	Gard	en	890		
Size (Number	of Uni	ts): 1	50		2		2.0	Gard	len	1,213		
Rentable Size	(rsf):	188,71	6		2		2.5	Townh	ous	se 1,125		
Gross Size (gs	sf):	200,00)0		3		2.5	Townh	ous	se 1,456		
Site Size (acre Density (units/ Floors:	· ·	12.000 12.5 2)									
Property Desig	gn:	Walk	Up									
Exterior:		Stucco)									
Landlord Paid	Utilitie	25	_	Unit Amenities				_	С	omplex Amenit	ies	
N Cable	ΝS	lewer		Y Refrigerator		Ν	Fireplace		Y	Pool	Ν	Laundry
N Electric	ΥŢ	rash		Y Range		Y	Balcony/Patio		Y	Clubhouse	Ν	Det. Garages
N Gas	ΝV	Vater		N Microwave		Ν	Att. Garage		Y	Tennis	Ν	Cov. Storage
				Y Dishwasher		Ν	Carport		Ν	Jacuzzi	Ν	Open Storage
Tenant Paid U	tilities			Y Garbage Dis	sposal	Ν	Basement		Y	Fit. Center	Y	Car Wash
Y Cable	Y S	lewer		Y Air Conditio	oning	Ν	Ceiling Fans		Ν	Lake	Ν	Elevators
Y Electric	ΝŢ	Trash		Y Washer/Dry	rer	Ν	Vaulted Ceilings		Ν	Gated	Y	Playground
Y Gas	ΥV	Vater		Y W/D Hooku	ips	Ν	Security Systems		Ν	Bus. Center	Ν	Racquetball

Other Comments

Sale Price/unit:

Sale Price/rsf:

Sale Price/gsf:

Parcel Number:

Legal Description:

Sale Date:

\$46,667

\$37.09

\$35.00

9/9/2015

0112A-113

SPANISH MISSION APTS

Spanish Mission Apartments is located on the northeast corner of Connell Road and Tara Drive in Valdosta, Georgia. It is 3 miles north of downtown Valdosta in Lowndes County.

Sale Comparable 3

General Data

Property Name:	The Reserve at Altama	ALL
Property Address:	5801 Altama Ave	
City:	Brunswick	
County:	Glynn	The second secon
MSA:	Brunswick	
State:	GA	
Zip:	31525	
Renter Segmentation:	General	
Rent Structure:	Market Rate	

Sale and Economic Data

				Total	Per Unit	t <u>Per rs</u>	f <u>% of EGI</u>
Sale Price: \$6,300	0,000						
Sale Price/unit: \$58,33	33	Net Opera	ting Income:	425,25	0 3,938	3.37	100.0%
Sale Price/rsf: \$49.90)	Overall rat	te:	6.75%			
Sale Price/gsf: \$46.7	1	EGIM:		14.8			
Sale Date: 7/5/20	16	Occupancy	y at time of sale:	98.2%			
Parcel Number: 03-009	925						
Legal Description: 10.45	AC ALTAMA						
Buyer (Grantee): Reserv	ve at Altama, LLC	2					
Seller (Grantor): South	Shore, LLC						
Property Data							
		Bedrooms	Baths	Typ	e <u>Size</u>	(<u>rsf)</u>	<u>Units</u>
Year Built: 1972		1	1.0	Gard	en 96	0	20
Size (Number of Units): 10)8	2	1.5	Gard	en 1,10	60	72
Rentable Size (rsf): 126,240)	3	2.0	Gard	en 1,4'	70	16
Gross Size (gsf): 134,886	5						
Site Size (acres): 10.220							
Density (units/acre): 10.6							
Floors: 2							
Property Design: Walk U	p						
Exterior: Combin	nation						
Landlord Paid Utilities	Unit Amenities				Complex Ame	nities	
N Cable Y Sewer	Y Refrigerator	Ν	Fireplace		Y Pool	Y Lau	ndry
N Electric Y Trash	Y Range	Y	Balcony/Patio		Y Clubhouse	e N Det	. Garages
N Gas Y Water	Y Microwave	Ν	Att. Garage		N Tennis	Y Cov	v. Storage
-	N Dishwasher	Ν	Carport		N Jacuzzi	N Ope	en Storage
Tenant Paid Utilities	N Garbage Dis	posal N	Basement		Y Fit. Center	N Car	Wash
Y Cable N Sewer	Y Air Conditio	•	Ceiling Fans		N Lake	N Ele	vators
Y Electric N Trash	N Washer/Drye	er N	Vaulted Ceilings		N Gated	Y Pla	yground
Y Gas N Water	Y W/D Hooku	ps <u>N</u>	Security Systems		N Bus. Cente	er N Rac	quetball

Other Comments

The Reserve at Altama is located on the west side of Altama Ave south of Chapel Crossing Rd about 5 miles north of downtown Brunswick.

NV/

Sale Comparable 4

General Data

Property Name:	Ashley Pa	rk Apartments					Y
Property Address:	1 /	Ashley Park Pl	100 C			-	AV/
City:		Thomasville	State of				
County:		Thomas		THE R			II.
MSA:		Not in a MSA				1	No.
State:		GA				1.2 1.2	I SAN
Zip:		31792					
Renter Segmentation:		General					
Rent Structure:		Market Rate					
		Market Rate	The marking		69	-	
Sale and Economic Data			No. IN	Charles and the second			品書店和店
				Total	Per Unit	Per rsf	% of EGI
Sale Price: \$8,0	000,000			<u>10tai</u>	<u>rei Ollit</u>	<u>rei 151</u>	<u>70 01 EQ1</u>
Sale Price/unit: 95,2	.38	Net Operating	g Income:	456,000	5,429	5.06	100.0%
Sale Price/rsf: \$88	.80	Overall rate:		5.70%			
Sale Price/gsf: \$54				00.00/			
	28/2016 1-317	Occupancy at	time of sale:	99.0%			
	51 AC/ W BYPAS	S @ SUNSET I	DR/Ashlev Pa	rk			
e 1	ng America Prope						
	ley Park Llc	-					
Property Data							1
		Bedrooms	Baths	Type	Size (rst	<u>f)</u>	<u>Units</u>
Year Built: 2013		1	1.0	Garden	644		6
```	84	1	1.0	Garden	751		6
Rentable Size (rsf): 90,09		2	2.0	Garden	1,047		48
Gross Size (gsf): 147,4		3	2.0	Garden	1,311		24
Site Size (acres): 25.61	0						
Density (units/acre): 3.3							
Floors: 4							
Floors: 4 Property Design: Walk	Up						
Property Design: Walk	Up vination						
Property Design: Walk				Co	mplex Amenita	ies	
Property Design: Walk Exterior: Comb	pination		eplace	· · · · · · · · · · · · · · · · · · ·	<i>mplex Amenit</i> Pool	ies Y Laund	dry
Property Design: Walk Exterior: Comb Landlord Paid Utilities	Dination Unit Amenities	r N Fir	eplace lcony/Patio	Ν	1		-
Property Design:       Walk         Exterior:       Comb         Landlord Paid Utilities         N Cable       Y Sewer	Dination Unit Amenities Y Refrigerato	r N Fir Y Ba	*	N Y	Pool	Y Laune	Garages
Property Design: Walk Exterior: Comb <i>Landlord Paid Utilities</i> N Cable Y Sewer N Electric Y Trash	Dination Unit Amenities Y Refrigerato Y Range	r N Fir Y Ba N Att	lcony/Patio t. Garage	N Y N	Pool Clubhouse	Y Launo N Det. (	Garages Storage
Property Design: Walk Exterior: Comb <i>Landlord Paid Utilities</i> N Cable Y Sewer N Electric Y Trash	Unit Amenities       V     Refrigerato       Y     Range       Y     Microwave	r N Fir Y Ba N Att r N Ca	lcony/Patio t. Garage	N Y N N	Pool Clubhouse Tennis	Y Laund N Det. O N Cov.	Garages Storage Storage
Property Design: Walk Exterior: Comb Landlord Paid Utilities N Cable Y Sewer N Electric Y Trash N Gas Y Water	Unit Amenities       V     Refrigerato       Y     Range       Y     Microwave       Y     Dishwasher	r N Fir Y Ba N Att N Ca sposal N Ba	lcony/Patio t. Garage rport	N Y N N Y	Pool Clubhouse Tennis Jacuzzi	Y Laund N Det. O N Cov. N Open	Garages Storage Storage Vash
Property Design: Walk Exterior: Comb <i>Landlord Paid Utilities</i> N Cable Y Sewer N Electric Y Trash N Gas Y Water <i>Tenant Paid Utilities</i>	Unit Amenities         Unit Amenities         Y Refrigerato         Y Range         Y Microwave         Y Dishwasher         Y Garbage Di	r N Fir Y Ba N Att N Ca sposal N Ba oning Y Ce	lcony/Patio t. Garage rport sement	N Y N Y N	Pool Clubhouse Tennis Jacuzzi Fit. Center	Y Laund N Det. C N Cov. N Open N Car V	Garages Storage Storage Vash tors

#### **Other Comments**

Ashley Park Apartments is located on the north side of Sunset Dr east of US 319 about 2 miles southwest of downtown Thomasville. This property is in Thomas County.

# Sale Comparable 5

#### General Data

Property Name:	The Gables of St Augustine	and the second
Property Address:	1415 N Saint Augustine Rd	
City:	Valdosta	12
County:	Lowndes	the state of
MSA:	Valdosta	And
State:	GA	
Zip:	31602	
Renter Segmentation:	General	and the second
Rent Structure:	Market Rate	
Sale and Economic Data		

Sale Price: \$4,000,0	000			<u>Total</u>		<u>Per Unit</u>	Per rs	$\frac{1}{100} \frac{\% \text{ of EGI}}{1000}$
Sale 111ce. \$4,000,0	500							
Sale Price/unit: \$27,778	Net	Opera	ating Income:	244,00	0	1,694	2.29	100.0%
Sale Price/rsf: \$37.48	Ove	erall ra	ite:	6.10%	•			
Sale Price/gsf: \$30.28	EG	[M:		N/A				
Sale Date: 5/29/20	15 Occ	upanc	y at time of sale:	96.5%	)			
Parcel Number: 0081A-	003							
	& 15 LD 12 TRACT	1						
	vestments Llc							
à chi	Properties Inc							
Property Data								
	Bed	rooms	<u>Baths</u>	Typ	e	Size (rs	<u>f)</u>	Units
Year Built: 1989		0	1.0	Gard	en	360		20
Size (Number of Units): 144		1	1.0	Gard	en	480		25
Rentable Size (rsf): 106,728		1	2.0	Gard	en	500		5
Gross Size (gsf): 132,080		2	2.0	Gard	en	792		34
Site Size (acres): 26.990		2	2.0	Gard	en	800		20
Density (units/acre): 5.3		3	2.0	Gard	en	1,040		35
Floors: 3		3	2.0	Gard	en	1,140		5
Property Design: Walk Up								
Exterior: Combinat	tion							
Landlord Paid Utilities	Unit Amenities				С	omplex Amenit	ies	
N Cable Y Sewer	Y Refrigerator	Ν	Fireplace		Y	Pool	Y Lau	undry
N Electric Y Trash	Y Range	Ν	Balcony/Patio		Ν	Clubhouse	N De	t. Garages
N Gas Y Water	N Microwave	Ν	Att. Garage		Ν	Tennis	N Co	v. Storage
	Y Dishwasher	Ν	Carport		Ν	Jacuzzi	N Op	en Storage
Tenant Paid Utilities	N Garbage Dispos	al N	Basement		Ν	Fit. Center	N Car	Wash
Y Cable N Sewer	Y Air Conditioning	g N	Ceiling Fans		Ν	Lake	N Ele	vators
Y Electric N Trash	N Washer/Dryer	-	Vaulted Ceilings		N	Gated	N Pla	yground
Y Gas N Water	Y W/D Hookups		Security Systems		N	Bus. Center		cquetball

#### **Other Comments**

The Gables of St Augustine is located on the northeast side of N Saint Augustine Rd west od I-75 about 4 miles northwest of downtown Valdosta. This property is in Lowndes County.

### **Comparable Sales Data**

The sales that were utilized to develop the value of the subject are detailed in the chart that follows. The sale price per unit of comparison is used to develop the value of the subject. To arrive at a value conclusion, the comparables are adjusted for dissimilarities to the subject with respect to property rights conveyed, financing terms, conditions of sale, date of sale, location, physical and economic attributes. Adjustments are made based on a comparison with one another as well as the appraisers' knowledge about the sales as they relate to the subject. Based on discussions with market participants, the marketing period and exposure period for each of the sales is estimated at 12 months. The chart also notes the adjustments.

Plantation Apartments - Ph Improved Sales	ase 1, 11, & 111					Valu as conventional or unrestric
Sale	Subject	1	2	3	4	5
Name	Plantation Apartments - Phase I, II, & III	Douglas Pines Apts	Spanish Mission	The Reserve at Altama	Ashley Park Apts	The Gables of St Augustin
Location	201 Casey Drive	820 Bowens Mill Rd SE		5801 Altama Ave	1 Ashley Park Pl	1415 N Saint Augustine Ro
City or Township	Richmond Hill	Douglas	Valdosta	Brunswick	Thomasville	Valdosta
County	Bryan	Coffee	Lowndes	Glynn	Thomas	Lowndes
ASA	Savannah	Not in a MSA	Valdosta	Brunswick	Not in a MSA	Valdosta
Date of Sale		October-16	September-15	July-16	October-16	May-15
Sale Price			\$7.000.000		\$8.000.000	\$4,000,000
	165	\$1,925,100	*	\$6,300,000		* ))
Building Size (units)	165	48	150	108	84	144
Building Size (inc. community)	144,276	41,280	188,716	126,240	90,090	106,728
Sale Price/Unit		\$40,106	\$46,667	\$58,333	\$95,238	\$27,778
Sale Price/sf		\$46.64	\$37.09	\$49.90	\$88.80	\$37.48
ear Built	1982, 1983, 1986	1987	1976	1972	2013	1989
Site Size	16.870	7.590	12.000	10.220	25.610	26.990
Coverage	20%	12%	36%	28%	8%	9%
Average Unit Size (sf)	874	860	1,258	1,169	1,073	741
Jnits per Acre	9.8	6.3	12.5	10.6	3.3	5.3
GI/unit	\$2,543					
EGIM	\$2,5 <del>1</del> 5					
Expenses/Unit	\$961					
1		¢2.015	62 425	¢2.020	¢5 400	¢1.604
NOI/unit	\$1,582	\$2,815	\$3,435	\$3,938	\$5,429	\$1,694
DAR		7.02%	7.36%	6.75%	5.70%	6.10%
ale Adjustments						
Property Rights Conveyed	Fee Simple	Similar	Similar	Similar	Similar	Similar
	1	0%	0%	0%	0%	0%
р т		C: '1	C: '1	<i>a</i> : :1	C: 1	c· · ·
Financing Terms	Market	Similar	Similar	Similar	Similar	Similar
		0%	0%	0%	0%	0%
Conditions of Sale	Arm's Length	Similar	Similar	Similar	Similar	Similar
		0%	0%	0%	0%	0%
Market Conditions	Current	Similar	Similar	Similar	Similar	Similar
Market Conditions	Current					
		<u>0%</u>	0%	0%	0%	0%
Total Sale Adjustments		0%	0%	0%	0%	0%
Adjusted Price per Unit		\$40,106	\$46,667	\$58,333	\$95,238	\$27,778
roperty Adjustments						
Location	201 Casey Drive	820 Bowens Mill Rd SE	422 Connell Rd	5801 Altama Ave	1 Ashley Park Pl	1415 N Saint Augustine R
	Richmond Hill	Douglas	Valdosta	Brunswick	Thomasville	Valdosta
	Bryan	Coffee	Lowndes	Glynn	Thomas	Lowndes
Population	11,391	12,002	55,754	15,133	18,413	55,754
Comparison to subject	11,591	Similar	Superior	Similar	Similar	Superior
Comparison to subject		0%	-10%	0%	0%	-10%
		070	-1070	070	070	-1070
Physical						
Avg. Unit Size	874	860	1,258	1,169	1,073	741
Comparison to subject		Similar	Superior	Superior	Superior	Inferior
-		0%	-20%	-15%	-10%	5%
Age	1982, 1983, 1986	1987	1976	1972	2013	1989
Quality/Condition	Average	Average	Below Average	Below Average	Good	Average
Comparison to subject		Similar	Inferior	Inferior	Superior	Similar
		0%	<u>5%</u>	5%	-10%	0%
Total Property Adjustments		0%	-25%	-10%	-20%	-5%
		\$40,106	\$35,000	\$52,500	\$76,190	\$26,389

As shown, no sale adjustments are indicated as appropriate for property rights conveyed, financing terms, conditions of sale, and market conditions, as they are considered to be the same as the subject.

With respect to property adjustments, all location, physical, and economic attributes were reviewed – the analysis of each comparable sale is below.

**Douglas Pines Apartments (Comparable 1)** - No adjustments were warranted to the comparable and none were made. This results in a value indication of \$40,106/unit for Plantation Apartments - Phase I, II, & III.

**Spanish Mission (Comparable 2)** - The comparable has a superior (better) general location at the time of sale when compared to the subject, and the comparable is adjusted downward. On average, the unit size at the comparable is larger, which is considered to be a superior attribute, as compared to the average unit size at the subject, and the comparable is adjusted downward. At the time of sale, the general physical aspects of the comparable (such as age and quality/condition attributes) were inferior to the subject, and an adjustment is made. Combined, the adjustments total -25%. This results in a value indication of \$35,000/unit for Plantation Apartments - Phase I, II, & III.

**The Reserve at Altama (Comparable 3)** - On average, the unit size at the comparable is larger, which is considered to be a superior attribute, as compared to the average unit size at the subject, and the comparable is adjusted downward. At the time of sale, the general physical aspects of the comparable (such as age and quality/condition attributes) were inferior to the subject, and an adjustment is made. Combined, the adjustments total -10%. This results in a value indication of \$52,500/unit for Plantation Apartments - Phase I, II, & III.

Ashley Park Apartments (Comparable 4) - On average, the unit size at the comparable is larger, which is considered to be a superior attribute, as compared to the average unit size at the subject, and the comparable is adjusted downward. At the time of sale, the general physical aspects of the comparable (such as age and quality/condition attributes) were superior to the subject, and an adjustment is made. Combined, the adjustments total -20%. This results in a value indication of \$76,190/unit for Plantation Apartments - Phase I, II, & III.

**The Gables of St Augustine (Comparable 5)** - The comparable has a superior (better) general location at the time of sale when compared to the subject, and the comparable is adjusted downward. On average, the unit size at the comparable is smaller, which is considered to be an inferior attribute, as compared to the average unit size at the subject, and the comparable is adjusted upward. Combined, the adjustments total -5%. This results in a value indication of \$26,389/unit for Plantation Apartments - Phase I, II, & III.

All of the sales were given credence when determining the value via this approach. This approach is used only as support for the primary approach, and the value conclusion reflects a hypothetical condition. This value indication is concluded to as representative of the property's value as if operated under the hypothetical conventional, market rate scenario. A value conclusion of \$76,190/unit is selected. This indicates an aggregate value of \$4,040,000 for Plantation Apartments – Phase I, \$4,420,000 for Plantation Apartments – Phase II, and \$4,115,000 for Plantation Apartments – Phase II, and it represents the as-is market value as of the date of valuation. The following summarizes the projections of value via the sales comparison approach.

Sales Comparison Approach Summary Plantation Apartments - Phase I, II, & III	as con	ventional or i	Value 1 unrestricted
Unadjusted Value Range Per Unit	27,778	-	95,238
Indicated Value Range (rounded)	4,600,000	-	15,700,000
Adjusted Value Range Per Unit	26,389	-	76,190
Indicated Value Range (rounded)	4,400,000	-	12,600,000
Average, Median (adjusted)	46,037		40,106
Value per Unit		76,190	/unit
Plantation Apartments - Phase I - Indicated Value (	(rounded)	4,040,000	
Plantation Apartments - Phase II - Indicated Value		4,420,000	
Plantation Apartments - Phase III - Indicated Value	e (rounded)	4,115,000	
Source: Crown Appraisal Group			

# **Prospective Market Value**

The prospective market value subject to restricted rents is projected under the extraordinary assumption that the proposed renovations to the subject property are complete. This valuation also assumes that the subject is operated as a subsidized, rural housing property. The income capitalization approach is utilized to project the prospective market value, subject to restricted rents (Value 3). The income capitalization approach and cost approach are used to arrive at the prospective market value, as conventional or unrestricted (Value 4).

# Income Capitalization Approach Value 3, prospective, subject to restricted rents

The income capitalization approach to value opinion is based on the economic principle of anticipation--that the value of an income producing property is the present value of anticipated future net benefits. Other appraisal principles and concepts upon which this approach is based include supply and demand, change, substitution, and externalities.

Net operating income projections (future net benefits) are translated into a present value indication using a capitalization process. In this appraisal, a pro forma technique is explicitly used. A discounted case flow technique is not considered appropriate. Market value is projected through the use of market derived financial projections and return parameters. More specifically, the capitalization process steps in the pro forma technique are as follows:

- The effective gross revenue is projected by the rents on the units less an allowance for vacancy, plus other income.
- Expenses inherent in the operation of the property, including real estate taxes, insurance, repairs and maintenance, general and administrative, management, utilities, payroll, marketing, and reserve are projected.
- The net operating income is derived by deducting the operating expenses from the effective gross revenue.
- The net operating income is then capitalized to obtain an indication of value.

With respect to this valuation, the effective gross income, which is comprised primarily of apartment rent, should be above historic levels. The apartment rent will recognize the economic benefits of the renovation as the units will be in better physical (and functional) condition. The apartment rent will be constrained by the lesser of market rent or LIHTC constraints.

With respect to operating expense line items, Real Estate Taxes, Insurance, General & Administrative, Management Fee, Utilities, and Marketing should be near historic. Repairs & Maintenance should be lower due to the renovations. Payroll should also be lower, also due to the renovation. An explicit Reserve will be recognized.

# **Pro Forma Capitalization**

<u>Base Rent Revenue</u> – is based on the market rent levels for the units at the subject. The annual market rent is shown in the chart below. The rent is based on the lesser of market rent or LIHTC restrictions.

Plantation Apartments - Phase Base Rent Revenue	subject to restricted rents													
	Rent	Total	% of	Size	Total		Marke	et Rent						
	<b>Constraint</b>	Units	total	<u>(rsf)</u>	rsf	Rent/Month	Rent/sf	Monthly	Yearly					
1 Bed, 1 Bath (Phase I)	LIHTC	12	7%	632	7,584	555	\$0.88	\$6,660	\$79,920					
1 Bed, 1 Bath (Phase II)	LIHTC	24	15%	651	15,624	549	\$0.84	\$13,176	158,112					
1 Bed, 1 Bath (Phase III)	LIHTC	22	13%	677	14,894	564	\$0.83	\$12,408	148,896					
2 Bed, 1.5 Bath (Phase I)	LIHTC	24	15%	969	23,256	657	\$0.68	\$15,768	189,216					
2 Bed, 1.5 Bath (Phase II)	LIHTC	34	21%	967	32,878	630	\$0.65	\$21,420	257,040					
2 Bed, 1.5 Bath (Phase III)	LIHTC	32	19%	978	31,296	646	\$0.66	\$20,672	248,064					
3 Bed, 1.5 Bath (Phase I)	LIHTC	16	10%	1,065	17,040	743	\$0.70	\$11,888	142,656					
2 Bed, 1 Bath (Phase I - Manager's Unit)	1	1%	877	877		Non-Re	evenue							
Overall Totals/Averages		165	100%	869	143,449	618	0.71	101,992	1,223,904					
Source: Crown Appraisal Group														

<u>Vacancy</u> – Stabilized vacancy has been discussed in the <u>Market Area Overview</u> section. Vacancy is estimated at 3%, and is applied to base rent revenue.

<u>Other Income</u> – Other revenues include laundry income, late/nsf charges, application fees, forfeited deposits, termination/restoration fees and other miscellaneous incomes. Other revenue is estimated at \$78/unit. This is a net income line item component, with vacancy inherently considered.

<u>Operating Expenses</u> – are based on historic and comparable data. The comparable data has been presented previously. As noted, Real Estate Taxes, Insurance, General & Administrative, Management Fee, Utilities, and Marketing should be near historic. Repairs & Maintenance should be lower due to the renovations. Payroll should also be lower, also due to the renovation. An explicit Reserve will be recognized.

Plantation Apartments - Operating Expense Esti		, II, & III	Value 3 prospective subject to restricted rents
<u>Operating Expense</u> Real Estate Taxes	<u>Cost/uni</u> 142	ţ	<u>Discussion</u> Based on the current real estate taxes of the subject as reported by the county, and increased to reflect the renovations.
Insurance	421		Based on historic with support from market.
Repairs & Maintenance	550		Lower end of the historic range reflecting the renovation.
General & Administrative	250		Based on historic.
Management	49.00		Based on cost per occupied door per month.
Utilities	87 23	Electric Water and sewer	Based on historic with support from market. Based on historic with support from market.
Payroll	775		Near the lower end of historic range reflecting the renovation.
Marketing	5		Based on historic.
Reserve	350		Based on market participant attitudes recognizing the renovation.

 $\underline{\text{Total Operating Expenses}}$  – The chart below compares historical and market derived operating expense data with the pro forma.

ro Forma Operating Expens lantation Apartments - Phas			punison	s (per ui	in ousi.	•				subject to r	Value prospecti restricted ren
]	Crown	Appraisal	Group Su						Historical		Subj
	Low	High	Avg.	Med.		2013	2014	2015	2016 Budget	2017 Budget	Pro For
Real Estate Taxes	125	432	261	220		242	189	125	216	165	
Insurance	154	499	273	248		256	296	356	414	468	4
Repairs and Maintenance	319	1,198	666	667		918	688	589	812	827	5
General and Administrative	204	527	298	271		214	246	233	244	238	2
Management Fees Utilities	337	540	505	526		506	515	534	561	584	5
Electric	95	190	125	110		88	81	73	92	87	
Water/Sewer	<u>6</u>	936	225	38		16	14	14	<u>19</u>	<u>23</u>	
Total Utilities	101	1,046	350	186		104	95	87	111	110	1
Payroll	457	1,331	937	939		544	733	821	811	858	7
Marketing	0	23	4	2		1	1	1	5	6	
Reserve	n/a	n/a	n/a	n/a		n/a	n/a	n/a	n/a	n/a	3
Total Operating Expenses	2,603	3,941	3,294	3,286	2	,786	2,762	2,745	3,175	3,257	3,1
ote: columns with low, high, average	, and median	figures m	ay not add	to total							

The net operating income is estimated by deducting the operating expenses from the effective gross income. The pro forma is shown below.

Pro Forma Operating Statement Plantation Apartments - Phase I, II, & III	I	S	ubject to rest	ricted rents prospective
		165	units	Value 3
	% of EGI	Per Unit		Amount
Potential Rental Revenue	102.0%	\$7,418		\$1,223,904
Less: Vacancy and Collection Loss @ 3.0%	-3.1%	-223		-36,717
Effective Rent	98.9%	7,195		1,187,187
Plus Other Revenue:				
Other Income	1.1%	78		12,890
Effective Gross Income	100.0%	7,273		1,200,077
Less: Operating Expenses				
Real Estate Taxes	2.0%	142		23,419
Insurance	5.8%	421		69,432
Repairs and Maintenance	7.6%	550		90,750
General and Administrative	3.4%	250		41,250
Management Fees	7.8%	570		94,109
Utilities				
Electric	1.2%	87	14,305	
Water/Sewer	0.3%	<u>23</u>	3,836	
Total Utilities	1.5%	110		18,141
Payroll	10.7%	775		127,875
Marketing	0.1%	5		825
Reserve	4.8%	<u>350</u>		57,750
Total Operating Expenses	43.6%	3,173		523,552
Net Operating Income	56.4%	4,100		676,525
Source: Crown Appraisal Group				

# **Capitalization Rate Discussion**

Capitalization is the process by which net operating income is converted into a value indication. A capitalization rate is utilized that most accurately represents the risk associated with receiving the property's net operating income. A property that has a "safer" income stream is one that has less risk.

In order to arrive at an appropriate range, emphasis was put on data provided by comparable sales and analysis of financing techniques.

It is noted that Attachment 7-A of Chapter 7 of the USDA Rural Development handbook states the following:

Use of an overall rate from the conventional market, which reflects conventional financing, is appropriate because all favorable financing will be valued separately from the market value, subject to restricted rents, of the real estate.

The handbook also notes that there is additional value of RA (rental assistance) to the net operating income stream through reducing the risk of investment by improving the durability of the [rental] income stream (through the assistance of the rent subsidy). The handbook further recognizes that the overall rate can be adjusted downward to account for the reduced risk due to RA.

Before consideration of the ramifications of the RA units, an overall rate of 6.75% is selected as being appropriate to accurately reflect the risk characteristics arising from the income stream. The rate selected falls within the ranges indicated by comparable sales, and the quantitative overall rate derivation techniques (band of investment and debt coverage ratio).

Attachment 7-A of Chapter 7 of the USDA Rural Development handbook states the following:

When the subject property has RA, the appraisal must include a discussion of the Section 521 Rental Assistance Program, the number of RA units at the subject, and how RA affects the market value, subject to restricted rents, of the property. Rental assistance is a rent subsidy provided to owners of 514/515 projects. The renter of an RA unit is required to pay a tenant contribution toward the approved shelter cost (rent plus tenant based utilities) of the unit that is equal to no more than 30 percent of his/her income. RA is the portion of the approved shelter cost paid by the Agency to compensate a borrower for the difference between the approved shelter cost and the tenant contribution. RA usually adds value to a 514/515 project in three ways: 1) it guarantees that the scheduled base rate rent for all occupied RA units will be attained; 2) it usually increases demand for the subject's units and consequently decreases the vacancy rate; and 3) it reduces the risk of investment in the subject project by improving the durability of the income stream. Rental assistance need not be separately valued; the value of RA can be incorporated within the market value, subject to restricted rents. This can be accomplished within the Income Approach by taking into account the three ways that RA increases value, listed above, as follows. 1) Base rate rents should be included as Potential Gross Income (PGI) in the restricted pro forma; 2) a vacancy and collection loss factor that reflects the amount of RA at the property should be included; and 3) a capitalization rate for the subject may be adjusted downward to account for the reduced risk to the investor due to RA.

Based on market participant attitudes and prior experience in the valuation of subsidized properties, overall capitalization rates for properties that have 100% subsidized tenancy typically are  $\pm 100$  basis points lower than the overall capitalization rates of similar properties than are market rate properties. This is due to market participant attitudes that view the income that is provided by a government funded source to be "safer" than income that is provided from market rate tenants.

When arriving at an opinion of the *Market Value of the fee simple estate, as conventional or unrestricted, subject to the short term leases as of the date of valuation* a weighted average technique is utilized to arrive at an overall capitalization rate conclusion. The weighted average technique take the relative "safeness" of the income streams attributable to the rental assistance and non rental assistance units at the property into consideration. The chart below summarizes the technique utilized to arrive at a final overall capitalization rate opinion.

Overall Capitalizat	ion Rate S		l bject to resti	Value 3 prospective ricted rents
Lease	# of	% of	Selected	Weighted
<u>Guarantor</u>	<u>Units</u>	<u>Total</u>	<u>OAR</u>	Rate
Tenant	165	100.0%	6.75%	6.750%
Rental Assistance	<u>0</u>	<u>0.0%</u>	5.75%	<u>0.000%</u>
Total	165	100.0%		6.750%
Source: Crown Appra	isal Group	Indic	ated OAR	6.75%

Recognizing that none of the units have RA, an overall rate of 6.75% is selected as being appropriate to accurately reflect the risk characteristics arising from the subject income stream. Application of the rate to the pro forma net operating income is shown in the chart below.

Pro Forma Technique Value Conclusion Plantation Apartments - Phase I	Value 3 prospective subject to restricted rents
Net Operating Income	\$676,525
Overall Capitalization Rate	<u>6.75%</u>
Value Conclusion	10,022,597
Rounded To:	\$10,025,000
Source: Crown Appraisal Group	

# Value 4, prospective, as conventional or unrestricted

As has been discussed, the prospective market value market value upon completion and as stabilized (unrestricted rents) assumes that the subject is operated as a conventional, market rate property.

The effective gross income, which is comprised primarily of apartment rent, should be above historic levels. The apartment rent will recognize the economic benefits of the renovation as the units will be in better physical (and functional) condition. The apartment rent will be constrained by market rent.

The total operating expense estimate should be lower due to renovation (reduced Repairs & Maintenance as well as Payroll) as well as reduced General & Administrative and Management expenses. The Marketing expense should be higher than historic, and there will be an explicit reserve expense.

Many of the parameters used in this valuation have been extensively discussed and analyzed. A summary of them follows.

Plantation Apartments - Operating Expense Estin	· · · · · · · · · · · · · · · · · · ·	II, & III	Value 4 prospective as conventional or unrestricted
<u>Operating Expense</u> Real Estate Taxes	Cost/unit 142		<u>Discussion</u> Based on the current real estate taxes of the subject as reported by the county, and increased to reflect the renovations
Insurance	421		Based on historic with support from market
Repairs & Maintenance	500		Below historic; reflects the renovation as well as the recognition that the property would not be as wel maintained if it were to be operated as a market rate one
General & Administrative	205		Below historic; market rate properties have lowe general & administrative costs than subsidized properties
Management	5.00%		Percent of effective gross income rather than fee per occupied door per month
Utilities	87 23	Electric Water and sewer	Based on historic with support from market Based on historic with support from market
Payroll	625		Based on the size of the property, a total cost per year, or a cost per month, is the appropriate manner in which to develop this operating expense estimate. The expense recognizes the renovation and is based on the probable cost if the property were operated as a market rate one
Marketing	15		Above historic; market rate propertie require a higher cost for marketing
Reserve	250		Based on market participant attitudes reflecting the renovation

The pro forma and value conclusion are below.

Plantation Apartments - Phase	Plantation Apartments - Phase I, II, & III Value												
Base Rent Revenue			1	prospective									
as conventional or unrestricted													
	Total	% of	Size	Total		Marke	et Rent						
	Units	total	<u>(rsf)</u>	rsf	Rent/Month	Rent/sf	Monthly	Yearly					
1 Bed, 1 Bath (Phase I)	12	7%	632	7,584	\$680	\$1.08	\$8,160	\$97,920					
1 Bed, 1 Bath (Phase II)	24	15%	651	15,624	\$690	1.06	16,560	198,720					
1 Bed, 1 Bath (Phase III)	22	13%	677	14,894	\$695	1.03	15,290	183,480					
2 Bed, 1.5 Bath (Phase I)	24	15%	969	23,256	\$765	0.79	18,360	220,320					
2 Bed, 1.5 Bath (Phase II)	34	21%	967	32,878	\$770	0.80	26,180	314,160					
2 Bed, 1.5 Bath (Phase III)	32	19%	978	31,296	\$775	0.79	24,800	297,600					
3 Bed, 1.5 Bath (Phase I)	16	10%	1,065	17,040	\$825	0.77	13,200	158,400					
2 Bed, 1 Bath (Phase I - Manager's Unit)	1	1%	877	877		Non-R	evenue						
Overall Totals/Averages	Overall Totals/Averages 165 100% 869 143,449 743 0.85 122,550 1,470,600												
Source: Crown Appraisal Group													

Pro Forma Operating Statement Plantation Apartments - Phase I, II,	& III		as conve	l ntional or u	prospective nrestricted
		165	units		Value 4
		% of EGI	Per Unit		Amount
Potential Rental Revenue		104.3%	\$8,913		\$1,470,600
Less: Vacancy and Collection Loss @	5.0%	<u>-5.2%</u>	<u>-446</u>		<u>-73,530</u>
Effective Rent		99.1%	8,467		1,397,070
Plus Other Revenue:					
Other Income		0.9%	78		12,890
Effective Gross Income		100.0%	8,545		1,409,960
Less: Operating Expenses					
Real Estate Taxes		1.7%	142		23,419
Insurance		4.9%	421		69,432
Repairs and Maintenance		5.9%	500		82,500
General and Administrative		2.4%	205		33,825
Management Fees		5.0%	427		70,498
Utilities					
Electric		1.0%	87	14,355	
Water/Sewer		0.3%	<u>23</u>	3,795	
Total Utilities		1.3%	110		18,150
Payroll		7.3%	625		103,125
Marketing		0.2%	15		2,475
Reserve		<u>2.9%</u>	<u>250</u>		41,250
Total Operating Expenses		31.5%	2,695		444,674
Net Operating Income		68.5%	5,850		965,286
Source: Crown Appraisal Group					

Pro Forma Technique Value Conclusion Plantation Apartments - Phase I	Value 4 prospective as conventional or unrestricted
Net Operating Income	\$965,286
Overall Capitalization Rate	<u>6.75%</u>
Value Conclusion	14,300,531
Rounded To:	\$14,300,000
Source: Crown Appraisal Group	

# **Cost Approach** Value 4, prospective, as conventional or unrestricted

The cost approach aggregates land value as if vacant, plus the cost to replace the existing improvements, less any accrued depreciation. The cost approach reflects value by recognizing that participants relate value to cost. Appraisal principles and concepts relating to this approach include substitution, supply and demand, balance, externalities, and highest and best use. Land valuation concepts and principles include anticipation, change, supply and demand, substitution, and balance. This approach provides an opinion of value principally based on the principle of substitution that states that:

No rational person would pay more for a property than that amount by which he or she can obtain, by purchase of a site and construction of a building, without undue delay, a property of equal desirability and utility.

## Methodology

The cost approach involves several steps (presented below) that have been employed to project the value of the subject:

- Comparable land sales are typically analyzed and adjusted to provide an estimate of the subject's site as if vacant.
- The improvement cost was projected using the Marshall Valuation Service.
- The amount of accrued depreciation or obsolescence (physical, functional and economic) has been projected and deducted from the replacement cost opinion.
- The depreciated replacement cost opinion is then added to the land value projected for the subject site.
- The sum of these opinions produces an indication of value by the cost approach.

# Value 8, Land Value

Typically, land sales within the area are utilized to develop a land value. However, a search for comparable land sales in the subject's market area found insufficient results. The reality is that few properties have been acquired to construct new multi-family properties in this part of the state. This is understood through a review of the rent comparables – the newest of these was constructed in 1990 - 27 years ago.

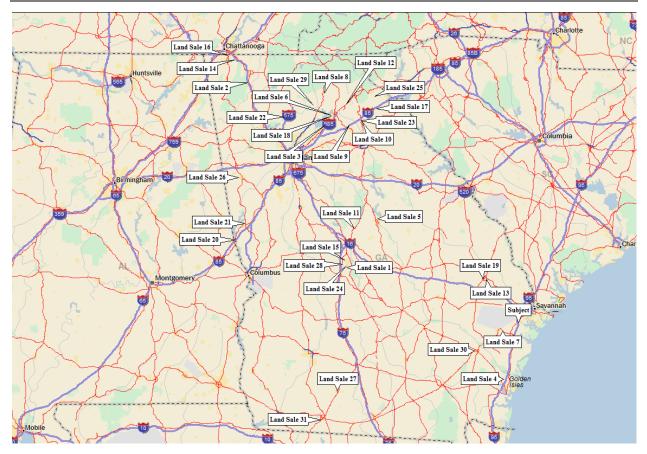
With the absence of comparable land sales, the appraiser is left with several alternative techniques. These include extraction, allocation, and a number of income capitalization methods such as land residual, ground rent capitalization, and discounted cash flow analysis.

Extraction and land residual methods have too many variables to be of use. (In part, improved sales are required, with an accurate knowledge of the contributory improvement value to those sales.) Ground rent capitalization is often used for properties that are ground leased. The discounted cash flow analysis is appropriate for subdivision development valuation. Neither of these are appropriate in this case.

Of the alternative techniques, allocation is left. As noted in <u>The Appraisal of Real Estate</u>,  $14^{th}$  edition, this technique is applicable when relatively few sales are available, which is certainly the case here. However, the same text notes that the allocation method does not produce credible value indications unless ample sales data is available. This commentary is somewhat ironic – after all, if ample sales data was available, the allocation method would not even be considered by the appraiser.

Allocation, though, incorporates the principles of balance and contribution. That is, market participants recognize there is a land value for property that is based on typical ratios that translates to specific value conclusions. To that end, the appraiser has worked on many multifamily developments and had discussion with many developers of those properties. In major MSA locations, developers are willing to pay \$10,000 per unit to \$15,000 per unit for sites to develop multifamily. For smaller MSAs, land costs are somewhat less. In rural settings, the appraiser has observed and developers have indicated prices of  $\pm$ \$1,000 up to  $\pm$ \$8,000 per unit. The range is understandably large due to the variables inherent in the specific attributes of the particular site in question.

The subject is part of a number of properties that were appraised at the same time period. The properties that comprise this portfolio share similar locational features as the subject. The majority of the properties are located in rural Georgia areas. In the course of valuing these properties, a number of land sales were uncovered. Though the sales are not all in the same county, they share a number of attributes similar to the subject. They are generally recent and they are in a generally similar (non-urban) locale. The map and sales are summarized below.



	Land Sales ounties											
	~	286.23	4021-1		Sale	# of	Sale	Location Adjusted			St. 11 11	142-64
Sale	County	Location	City	Sale Date Sale Price	Size (ac) Price/ac	Units	Price/unit	Adjustment Price'unit	Buyer	Seller	Identification	Comm
1	Houston	725 SR 96	Warner Robins	Nov-16 \$ 75,000	12.450 \$ 6,024	72	\$ 1,042	-10% \$ 938	The Laser Investment Group LLC	Sandia East II Apartments Inc.		Multi-F
2	Whitfield	3432 Dug Gap Rd SW	Dalton	Nov-16 \$ 200,000	22.950 \$ 8,715				All Environmental Services, LLC	Jeannette S Longley		Comm
3	Hall	5941 Lights Ferry Rd	Flowery Branch	Oct-16 \$ 882,000	18.680 \$ 47,216				Southern Heritage Hm Bldrs LLC	McGowan Family Farming Partnership		Multi-Family Comm
4	Glynn	5999 SR 99	Brunswick	Aug-16 \$ 280,000	26.000 \$ 10,769				LWD Properties LLC	Ameris Bank	03-23259	Multi-Family Comm
	Baldwin	1963 N Jefferson St	Milledgeville	Aug-16 \$ 93,000	11.000 \$ 8,455				Dan Tomlin	First American Bank & Trust		Multi-Family Comm
	Hall	2380 Spring Rd	Gainesville	Aug-16 \$ 645,000	10.120 \$ 63,735	101	\$ 6,386	-10% \$ 5,748	Spring Road Group LLC	Henry B Humphries		Multi-Family Comm
7	Liberty	SEQ E Oglethorpe Hwy & McIntosh Lake Rd	Hinesville	May-16 \$ 299,000	5.660 \$ 52,827				Teramore Development LLC	Frier Land Holdings Inc.	101-039	Multi-F
8	Lumpkin	Rock House Rd	Dahlonega	Dec-15 \$ 115,000	14.450 \$ 7,958				William Manson	RAD Enterprises (	78-000-158-000	Multi-F
9	Jackson	915 Bill Wright Rd	Pendergrass	Nov-15 \$ 90,000	15.000 \$ 6,000				CBD Investments LLC	Rocio Woody Altmann	078-029	Multi-Family Comm
10	Jackson	970 State St	Commerce	Sep-15 \$ 350,000	12.000 \$ 29,167	48	\$ 7,292	-5% \$ 6,927	Mason Manor LP	Olympia Construction Inc.	009-007C	Multi-F
11	Jones	140 Senior Center Way	Gray	Aug-15 \$ 739,800	10.279 \$ 71,972	72	\$ 10,275	-25% \$ 7,706	Water Tower Park Senior Village LP	Water Tower Park Investments	G07-00-037	Multi-F
12	Hall	5108 Mountain View Pky	Lula	Aug-15 \$ 250,325	29.450 \$ 8,500				William N Turk	Dac Enterprises Inc.	09-0053-00-009	Multi-Family Comm
13	Bulloch	1881 S&S Rairoad Bed Rd	Statesboro	May-15 \$ 579,000	38.600 \$ 15,000	176	\$ 3,290	-25% \$ 2,467	Beacon Place Statesboro LLC	N/A	107 000005 007	Multi-I
14	Catoosa	Summer Breeze & Sunny Ln	Summerville	Apr-15 \$ 325,000	7.030 \$ 46,230	72	\$ 4,514	0% \$ 4,514	Summer Breeze Park LP	Johnny Coots & Dan Bradford	0023A080	Multi-Family Comm
15	Houston	316 Brantley Rd	Warner Robins	Dec-14 \$ 280,000	5.500 \$ 50,909				Brantley MPH LLC	Georgia A Oliver	0C0260081000	Multi-Family/Com
16	Walker	Chickamaaga Ave	Rossville	Oct-14 \$ 28,600	15.390 \$ 1,858				Daniel Burt	Stein Construction Co., Inc.	2005-034	Multi-Family/Com
17	Franklin	SWQ Commerce Rd & Cross Roads Ln	Carnesville	Oct-14 \$ 55,000	17.610 \$ 3,123				Judy H Clay	CBNA-GA LLC	028-043	Multi-Family/Comm
18	Hall	1263 McEver Rd	Gainesville	Sep-14 \$ 600,000	33.320 \$ 18,007				America's Home Place, Inc.	Benjamin M Smith	8-00015-09-008	Multi-Family/Comn
19	Bulloch	350 Rucker Ln	Statesboro	Jul-14 \$1,823,000	24.060 \$ 75,769	237	\$ 7,692	-25% \$ 5,769	The Hamptons Statesboro LLC	Rucker Holdings LLC?	4552000004 000	Multi-I
20	Troup	West St	Forest Park	Apr-14 \$ 515,400	8.590 \$ 60,000	\$0	\$ 6,443	-25% \$ 4,832	Forest Mill Apartments, LP	West Point Village, LLC	094-4C-007-088	Multi-I
21	Troup	911 N Greenwood St	Lagrange	Apr-14 \$ 175,000	7.900 \$ 22,152				Knight LLC	Margaret Ann Maglin	0611A009013A	Multi-Family Com
22	Cherokee	30 Laurel Canyon Village Cir	Canton	Mar-14 \$2,162,000	50.550 \$ 42,770	350	\$ 6,177	-10% \$ 5,559	Lifestyle at Laurel Canyon LLC	Laurel Canyon GP LLC	14-0135-0001	Multi-Family
23	Jackson	NWO Mt Olive Rd & Harden Orchard Rd	Commerce	Mar-14 \$ 77,000	26.130 \$ 2.947				KRM Properties, LLC	CBNA-GA LLC	020 009K	Multi-Family Com
24	Houston	1131 S Houston Lake Rd	Warner Robins	Feb-14 \$ 145,000	13.370 \$ 10.845				KKLN Properties LLC	State Bank & Trust	0W1060 017000	Multi-Family Com
25	Stephens	Turner Rd	Eastanollee	Feb-14 \$ 37,600	28.800 \$ 1,306					Chomper Real Estate, LLC	045B-053	Multi-Family Com
	Carroll	1321 Voyvorn Rd	Carroliton	Jul-13 \$ 495,000	14 780 \$ 33,491	120	\$ 4,125	-10% \$ 3,713	Haven Campus Communities - Carrollton LLC	Yves R Hentzien	C08-0330227	Multi-Family/Com
	Colquitt	2001 Tallokas Pointe Rd	Moultrie	May-13 \$ 325,000	9.130 \$ 35,597		\$ 4,779	0% \$ 4,779	Talloukas Pointe Apartments LP	Lynn W Lasseter		Multi-Family Com
	Houston	200 Crestview Church Rd	Warner Robins	Nov-12 \$1,120,000	28.000 \$ 40,000		\$ 5,000	-10% \$ 4,500	Asbury Parke Associates LLC	Houston Heathcare Properties Inc.		
	Dawson	2201 Perimeter Rd	Dawsonville	Jul-12 5 488,000	15 520 \$ 31,443		\$ 6,778	-10% \$ 6,100	Farminaton Woods LP	Daniel Louis Centofanti	93041	Multi-J
	Wayne	1401 S 1st St	Jesup	May-12 \$ 284,200	11.660 \$ 24,374		\$ 6,459	-10% \$ 5,813	Maria Senior Gardens LP	South Rincon Development Assoc	86A-9-1	Muhi-
	Thomas	1 Ashley Park Pl	Thomassille	Mar-12 \$ 293,750	25.610 \$ 11,470		\$ 3,497	0% \$ 3,497	Ashley Park LLC	H & M Investment Group LLC		Muhi-I
51	1 notats	1 Andry Park Pl	Inomasyaic	Sum-12 3 295,750	25,610 3 11,470	0.4	5 3,497	076 3 3,497	Ashey Park LLC	H & M INVESTIGATION COOP LLC	030 TH 022 N	Mun-
					5.50 \$ 1,306		\$ 1,042	\$ 938				
			median		15.00 \$ 22,152		\$ 6,177	\$ 4,832				
			average		18.37 \$ 27,375		\$ 5,583	\$ 4,857				
			maximum	Nov-16 \$2,162,000	50.55 \$ 75,769	350	\$ 10,275	\$ 7,706				

As can be seen, fifteen of the sales are proposed for multi-family development. The number of proposed units is shown in the chart above.

# Analysis and Value Conclusion

As shown, the unadjusted comparable land sales indicate a sale price per unit of \$1,042 to \$10,275. The low end range is for a property is a rural town in central Georgia that is located to the rear of commercial properties with limited visibility. The upper end of the range is for a property located in close proximity to the Atlantic Ocean. These comparable sales have been adjusted for location. This narrows the adjusted sale price per unit range to \$938 - \$7,706 with an average of \$4,857. Due to the subject's location, a value near the low to middle of the range is considered appropriate.

The auditor's appraised land value is \$375,900 or \$7,092/unit for Plantation Apartments – Phase I. The auditor's appraised land value is \$385,000 or \$6,638/unit for Plantation Apartments – Phase II. The auditor's appraised land value is \$420,000 or \$7,778/unit for Plantation Apartments – Phase III. These are above the average of the comparable land sales. Based on the comparable land sales a value between the low to middle of the range is considered more appropriate.

A point value of \$2,500/unit is estimated for the subject land. This indicates an aggregate land value of \$132,500 for Plantation Apartments – Phase I, \$145,000 for Plantation Apartments – Phase II, and \$135,000 for Plantation Apartments – Phase III. This value is below the auditor's land value and between the low to middle of the range of the comparable sales.

# **Improvement Valuation**

The <u>Marshall Valuation</u> service has been used to develop the replacement cost of the improvements. The chart below develops the improvement replacement cost, and the value via the cost approach.

mprovement Value Plantation Apartments - Phase I, II, & III					sul	bject to rest	Value 3 prospective ricted rents
	Square	Unadjusted	Current	Local	Total	Adjusted	Tota
	feet	Cost/sf	Multiplier	<u>Multiplier</u>	Multiplier	Cost/sf	Cos
Multiple Residences, Sec. 12, Average/Good, Class D	143,449	75.00	1.04	0.86	0.89	67.08	9,622,55
Additional buildings	827	75.00	1.04	0.86	0.89	67.08	55,47
				Total C	Cost Estimate		9,678,03
				Less:	Depreciation		
				I	Effective Age Economic Life		
				E			
	Depreciation			8.3%			
Total Depreciation						806,50	
Improvement Cost					8,871,53		
Improvement Cost (rounded)						8,870,00	

A base cost per square foot is developed. Adjustments are made for current and local multipliers; the adjusted cost is multiplied by the size of the improvements. After adjusting for the current and local cost multipliers, the undepreciated replacement cost estimate for the subject improvements is \$9,678,034.

### Depreciation/Obsolescence Estimates for Improvements

A depreciated age-life method is used to estimate depreciation. There are two types of depreciation and/or obsolescence that need to be considered for the improvements. Physical deterioration and functional/economic obsolescence are considered. Following renovations, the improvements will be in good physical and functional condition. Marshall Valuation estimates the economic life of the improvements at 60 years. The effective age of the building (following renovations) is estimated at 5 years. Total depreciation of the subject improvements is estimated at 8.3% or \$806,503. The total depreciation is deducted from the undepreciated replacement cost opinion to arrive at a depreciated improvement cost opinion.

### Entrepreneurial Incentive

Entrepreneurial incentive is defined in <u>The Appraisal of Real Estate</u>, 14th Edition, Appraisal Institute, as follows:

A market derived figure that represents the amount an entrepreneur expects to receive for his or her contribution to a project and risk.

Typically, properties like the subject are constructed as investment properties. Entrepreneurs, or developers/builders, of these properties usually seek profit margins of 12% to 25%. Rather than develop an explicit opinion of entrepreneurial incentive, this item is considered in the <u>Reconciliation</u> and <u>Final Value Opinion</u> section of the report. The reasoning for the treatment of entrepreneurial incentive in this manner is that entrepreneurial incentive is, in reality, only realized as a result of how

well a particular property meets market [participant] attitudes. The reality is that the incentive may be less than anticipated by a developer, or may be more, depending upon the circumstances.

## **Conclusion**

The cost approach value opinion is reached by adding the land value and depreciated improvement cost opinions. *The following value indication, before entrepreneurial incentive, is reached for the subject.* 

Cost Approach Summary Plantation Apartments - Phase I, II, &	land value cost approach total	Value 8 Value 3
Land Value (Plantation Apartments - Phase I)		\$132,500
Land Value (Plantation Apartments - Phase II)		\$145,000
Land Value (Plantation Apartments - Phase III)		\$135,000
Depreciated Improvement Cost		<u>8,870,000</u>
Cost Approach Value Estimate (rounded) before entrepreneurial incentive		9,285,000
Source: Crown Appraisal Group		

# **Reconciliation and Final Value Opinion**

The purpose of this assignment is to develop and report an opinion of value for Plantation Apartments - Phase I, II, & III. The specific real property interest, real estate, and type of value have been detailed within the body of this report. The values developed by the approaches are summarized as follows:

s-is Market Value, Unrestricted	Plantation I	Plantation II	Plantation III	Combined
Income Capitalization Approach	3,865,000	4,330,000	3,965,000	n/a
Sales Comparison Approach	4,040,000	4,420,000	4,115,000	n/a
Cost Approach	n/a	n/a n/a		n/a
s-Is Market Value, Restricted				
Income Capitalization Approach	1,175,000	1,165,000	845,000	n/a
Sales Comparison Approach	n/a	n/a	n/a	n/a
Cost Approach	n/a	n/a	n/a	n/a
rospective Market Value, Restricted	(RD)			
Income Capitalization Approach	n/a	n/a	n/a	10,025,000
Sales Comparison Approach	n/a	n/a	n/a	n/a
Cost Approach	n/a	n/a	n/a	9,285,000
rospective Market Value, Unrestricte	ed			
Income Capitalization Approach	n/a	n/a		14,300,000
Sales Comparison Approach	n/a	n/a		n/a
Cost Approach	n/a	n/a		n/a

The methodology and applicability of each approach has been previously explained.

# Value 1

The income capitalization approach is the primary approach, with support from the sales comparison approach.

### Value 2-RD

The income capitalization approach is the only approach considered applicable.

### Value 3

The income capitalization approach is the primary approach, with support from the cost approach.

### Value 4

The income capitalization approach is the primary approach, with support from the cost approach.

Therefore, based upon the analyses and conclusions contained within this report and subject to the assumptions and limiting conditions contained herein, the value opinions, as of the respective dates of valuation are:

Value Opinions	Date of Value	Plantation I	Plantation II	Plantation III	<u>Combined</u>
Value 1 - as conventional or unrestricted	January 25, 2017	\$3,865,000	\$4,330,000	\$3,965,000	N/A
Value 2-RD - subject to restricted rents	January 25, 2017	\$1,175,000	\$1,165,000	\$845,000	N/A
Value 3 - prospective, subject to restricted rents	February 1, 2019	N/A	N/A	<i>N/A</i>	\$10,025,000
Value 4 - prospective, as conventional or unrestricted	February 1, 2019	N/A	N/A	N/A	\$14,300,000

# Interest Credit Subsidy Value Opinion Value 5

*Interest credit* is a form of federal assistance available to eligible borrowers that reduces the effective interest rate of a loan. The USDA Rural Housing Service (RHS or RD) offers direct loans with favorable terms for affordable housing in the Rural Rental Housing Program and the Farm Labor Housing Program. The 515 loan falls within this program. In this case, Section 515 permanent loans for new construction and subsequent loans for rehabilitation include interest rates as low as 1 percent. These loans are made at a "note rate" of interest, but a "basic rate" of interest to the borrower is typically 1 percent. A monthly mortgage payment is calculated at the note rate of interest, and the loan is amortized at the note rate of interest, but the borrower's actual mortgage payment is based on the basic rate of 1 percent. The difference between the note rate payment and the basic rate payment is the *interest credit*. The borrower is effectively subsidized with an income stream represented by the monthly *interest credit* that is available for the term of the loan.

In appraisals of Section 515 and Section 538 funded properties, valuation of the *interest credit subsidy* (favorable financing) is part of the assignment when the *market value, subject to restricted rents*, must be concluded. When *interest credit subsidy* is the only favorable financing involved, the security value, on which the loan is based, has two components: 1) the *market value, subject to restricted rents*, of the real estate, and 2) the value of the *interest credit subsidy*.

The value of the *interest credit subsidy* from RD direct loans on most existing properties can be calculated by subtracting the monthly debt service at the below-market rate of interest from the monthly payment at the current rate offered for conventional loans and discounting the difference by the current conventional interest rate over the remaining loan term. For the subject, interest credit subsidy values are calculated for the existing Section 515 loan, the subsequent "new" 515 loan (the existing 515 loan that is rewritten with new terms), and the new Section 538 loan. These calculations are as of the [unrenovated] date of valuation and are summarized in the following chart:

xisting Section 515 Loan/Restated 515 Loan Terms Lantation Apartments - Phase I, II, & III 'alue 5					
Existing/Restated 515 Loan (Plantation I)			Existing/Restated 515 Loan (Plantation II)		
Existing Lender's Terms (market rate)			Existing Lender's Terms (market rate)		
Principal Balance of December 22, 2017	\$1,161,644		Principal Balance of December 22, 2017	\$1,168,453	
Conventional Loan Interest Rate	5.250%		Conventional Loan Interest Rate	5.250%	
Term of Existing Section 515 Loan (years)	30		Term of Existing Section 515 Loan (years)	30	
Loan Monthly Payment	\$6,415		Loan Monthly Payment	\$6,452	
Restated Section 515 Loan Terms			Restated Section 515 Loan Terms		
Principal Balance	\$1,161,644		Principal Balance	\$1,168,453	
Interest Rate	1.000%		Interest Rate	1.000%	
Term (years)	50		Term (years)	50	
Section 515 Loan Monthly Payment	\$2,461		Section 515 Loan Monthly Payment	\$2,475	
Monthly Savings from Below Market Financing	\$3,954		Monthly Savings from Below Market Financing	\$3,977	
Present Value of Monthly Savings from Below Market Financing		\$715,966	Present Value of Monthly Savings from Below Market Financing		\$720,163
Note Rate	3.000%		Note Rate	3.000%	
Monthly Payment at Note Rate	\$3,740		Monthly Payment at Note Rate	\$3,762	
Future Value of Balloon Payment	\$674,405		Future Value of Balloon Payment	\$678,358	
Present Value of Balloon Payment		<u>\$140,087</u>	Present Value of Balloon Payment		<u>\$140,908</u>
Value of Interest Credit Subsidy		\$575,879	Value of Interest Credit Subsidy		\$579,254
Existing Section 515 Loan Interest Credit Subsidy Value (Rounded	D	\$575,000	Existing Section 515 Loan Interest Credit Subsidy Value (Rounded)		\$580,000

lantation Apartments - Phase I, II, & III alue 5					
Existing/Restated 515 Loan (Plantation III)			New 538 Loan		
Existing Lender's Terms (market rate)			Market Rate		
Principal Balance of December 22, 2017	\$1,265,997		Principal Balance	\$3,548,000	
Conventional Loan Interest Rate	5.250%		Conventional Loan Interest Rate	5.250%	
Term of Existing Section 515 Loan (years)	30		Term (years)	30	
Loan Monthly Payment	\$6,991		Conventional Loan Monthly Payment	\$19,592	
Restated Section 515 Loan Terms			Section 538 Loan Terms		
Principal Balance	\$1,265,997		Principal Balance	\$3,548,000	
Interest Rate	1.000%		Interest Rate	4.500%	
Term (years)	50		Term (years)	40	
Section 515 Loan Monthly Payment	\$2,682		Section 538 Loan Monthly Payment	\$15,950	
Monthly Savings from Below Market Financing	\$4,309		Monthly Savings from Below Market Financing	\$3,642	
Present Value of Monthly Savings from Below Market Financing		\$780,283	Present Value of Monthly Savings		\$659,485
Note Rate	3.000%				
Monthly Payment at Note Rate	\$4,076				
Future Value of Balloon Payment	\$734,988				
Present Value of Balloon Payment		<u>\$152,672</u>			
Value of Interest Credit Subsidy		\$627,611	Value of Interest Credit Subsidy		\$659,485
Existing Section 515 Loan Interest Credit Subsidy Value (Rounded)		\$630.000	New Section 538 Loan Interest Credit Subsidy	Value (Rounded)	\$660.000

# LIHTC Value Opinion Value 6

An annual LIHTC of \$344,633 is anticipated to be granted for the acquisition and rehabilitation of the subject. This low income housing tax credit will be granted annually over a 10-year term. The overall net sum of the LIHTC to the ownership entity of the subject over the 10-year term is \$3,446,330. The tax credits reduce the owner's tax liability. Thus, they have value to the owner. The tax credits can be transferred if the seller guarantees that the transfer will still maintain the LIHTC requirements.

#### Current LIHTC Market

Not surprising, LIHTC pricing has not remained static. In this case, according to the seller's representative, the purchase of the tax credits will be at \$0.78 per gross credit. This is the best evidence of the appropriate value of the tax credits. Please note, though, that the pricing is subject to change.

#### Value of Tax Credits

The value of the tax credits is a fairly simple calculation. The value is developed by taking the total tax credits and multiplying them by the appropriate pricing - in this case, \$0.78 per tax credit. The value is shown below.

LIHTC Analysis	Plantation Apartments - Phase I, II, & III Value 6
<u>Period</u> Annual Tax Credits Years Total Tax Credits	344,633 <u>10</u> 3,446,330
Total Pricing	0.78 Value of Tax Credits 2,688,103
Source: Crown Appraisal Grou	,,

#### State Tax Credits

An annual state tax credit of \$344,633 is anticipated to be granted for the acquisition and rehabilitation of the subject. This state tax credit will be granted annually over a 10-year term. The overall net sum of the state tax credit to the ownership entity of the subject over the 10-year term is \$3,446,330. The tax credits reduce the owner's tax liability. Thus, they have value to the owner. The tax credits can be transferred.

In this case, according to the seller's representative, the purchase of the tax credits will be at \$0.45 per gross credit. This is the best evidence of the appropriate value of the tax credits. Please note, though, that the pricing is subject to change.

The value of the tax credits is a fairly simple calculation. The value is developed by taking the total tax credits and multiplying them by the appropriate pricing - in this case, \$0.45 per tax credit. The value is shown below.

State Tax Credit Analysis	Plantation Apartments - Phase I, II, & III Value 6
<u>Period</u> Annual Tax Credits Years Total Tax Credits	344,663 <u>10</u> 3,446,630
Total Pricing	0.45 Value of Tax Credits 1,550,828
Source: Crown Appraisal Gro	pup

# Insurable Value Opinion Value 7

The insurable value opinion is shown below. The insurable value opinion is based on <u>Marshall</u> <u>Valuation Service</u> figures. The reported cost is the opinion to replace the improvements described within this report with improvements of generally similar utility (physical condition, quality, and functionality), under the assumption that the improvements need to be completely replaced for insurance coverage purposes.

USDA Rural Development Insurable Value Calculation				Value 7
Property Name Street Address City, County, State, Zip				partments - Phase I, II, & III 201 Casey Drive yan County, Georgia 31324
Base Cost Main Structure/sf Sprinkler/sf Other/sf Adjustments and/or Multipliers Total Base Cost per square foot Building Area square footage <b>Total Replacement Cost New</b>	1.04 ci	urrent cost	0.86 local cost	75.00 0.00 0.89 67.08 144,276 <b>9,678,034</b>
Exclusions Excavations Foundations Site Work Site Improvements Architect's Fees Underground Piping <i>Total Exclusions</i>	<u>per sf</u> 0.00 2.35 0.00 0.00 0.00 <u>0.00</u> <b>2.35</b>	percent 0.0% 3.5% 0.0% 0.0% 0.0% <u>0.0%</u> 3.5%		0 338,731 0 0 0 0 338,731
Inclusions Applicance Packages Patios/Balconies Total Inclusions	<u>per unit</u> 750 250	<u>units</u> 165 165		123,750 <u>41,250</u> <i>165,000</i>
Concluded Insurable Value Total Replacement Cost New Less Total Exclusions Plus Total Inclusions <i>Concluded Insurable Value</i>				9,678,034 338,731 <u>165,000</u> <b>9,504,303</b>
Source: Marshall Valuation; Crown Appraisal	Group			

# Certification

## Andrew J. Moye

The undersigned hereby certifies that, to the best of his knowledge and belief, or as otherwise noted in the report:

- the statements of fact contained in this report are true and correct.
- the reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions, and are my personal, impartial, and unbiased professional analyses, opinions, and conclusions.
- I have no present or prospective interest in the property that is the subject of this report, and no personal interest or bias with respect to the parties involved.
- I have performed no services, as an appraiser or in any other capacity, regarding the property that is the subject of this report within the three-year period immediately preceding acceptance of this assignment.
- I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment.
- my engagement in this assignment was not contingent upon developing or reporting predetermined results.
- my compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of the stipulated results, or the occurrence of a subsequent event directly related to the intended user of this appraisal.
- my analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Uniform Standards of Professional Appraisal Practice.
- The reported analyses, opinions and conclusions were developed, and this report has been prepared, in conformity with the requirements of the Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute
- The use of this report is subject to the requirements of the Appraisal Institute relating to review by its duly authorized representatives.
- As of the date of this report, I have completed the continuing education program for Designated Members of the Appraisal Institute.
- I have made a personal inspection of the property that is the subject of this report.
- no one provided significant real property appraisal assistance to the person signing this certification.

Andrew J. Moye, MAI, AI-GRS

# ADDENDUM

## SUBJECT PHOTOGRAPHS - PHASE I







Family Room



Bedroom



Kitchen



Bathroom

## SUBJECT PHOTOGRAPHS - PHASE II











Bedroom



Kitchen



Bathroom

## SUBJECT PHOTOGRAPHS - PHASE III



#### PROJECT WORKSHEET FOR CREDIT AND RENTAL ASSISTANCE

						(	SERVICING OFFICE USE ONLY				
	PART	I		Γ	1. Date Received in the Servi	cing Office:					
2. Borrower N	lame:				3 . Case Number :	4. Project N	Number :				
5. Location o	f Project:				6. Report for the month of :						
7. Kind of L	oan :		8. Plan of Opera	tion:							
	RRH		-	Full Pro	ofit		T				
	RCH		I	Plan I		Plan I	1				
						Plan I	I RA				
LH Sect					8*	Plan R	RA				
	Direct RRH		I	Plan II	(w/Sec. 8)						
9. Loan No.:	10. Loan Paymt.:	11. Overage/ Surcharge:	12. Total Due:		RI	NCE					
				18. R	A Agreement Number(s):		19. No. of Units Receiving RA This Month:				
		Late Fees :	13.	20.0	bligation Balance Brought Fo	rward:					
		Total Payment Due:	14.								
		Less #21:	15.	21 . R	ental Assistance Requested th	is month:					
		Net Payment Due:	16.								
		Net Payment Remitted:	17.	22 . R	emaining Obligation Balance	:					
Use Only for Pro			Section 8 U	Jnits x	24.	= 25.					
with New Const Section 8 Units HUD rent excee	when 26		Section 8 U	Jnits x :	HUD Rent 27.	= 28.					
rate rent . ADDITIONAL PAYMENT				IENT I	RHS Note Rate Rent	29.					

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30	31
Date	Signature - Borrower or Borrower's Representativ
*Includes previous Plan I S 8.	

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#### PROJECT WORKSHEET FOR CREDIT AND RENTAL ASSISTANCE

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7. Kind of L	oan :		8. Plan of Opera	tion:							
	RRH		-	Full Pro	ofit		T				
	RCH		I	Plan I		Plan I	1				
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	RRH		-	Full Pro	ofit		T
	RCH		I	Plan I		Plan I	1
						Plan I	I RA
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	PLANTATION I, II	& III: HISTOR	RICAL OPERA	TING EXPENS	SES		
	2012 Actual	2013A	2014 Actual	2015 Actual	2016 Actual	2016 Budget	Post Rehab Pro
Maintenance & Repairs					(YTD)		Forma
R & M Payroll	-	44,550.14	56,045.65	62,684.21	-	57,786.79	65,300.00
R & M Supply	-	56,347.97	38,241.35	35,898.04	-	37,209.33	21,748.00
R & M Contract	-	17,675.64	7,864.06	918.82	-	12,166.67	4,410.00
Decorating / TO Painting	-	11,176.96	5,746.41	7,055.93	-	8,980.00	3,997.00
Snow Removal	-	-	-	-	-	-	-
Elevator Maintenance	-	-	-	-	-	-	-
Grounds	-	6,916.42	133.76	6,116.94	-	16,933.33	17,790.00
Services / Extermination	-	19,231.78	19,642.10	25,472.48	-	20,413.33	22,000.00
Capital Improvements (Operations)	-	17,714.98	17,711.16	-	-	-	500.00
Other - R&M Expenses (DESCRIBE)	-	-	-	-	-	-	-
Subtotal	-	173,613.89	145,384.49	138,146.42	-	153,489.46	135,745.00
Utilities							
Electricity	-	14,473.43	13,346.76	12,076.92	-	15,073.33	14,280.00
Water	-	1,215.76	1,121.05	1,136.41	-	1,560.00	1,896.00
Sewer	-	1,416.89	1,146.74	1,183.41	-	1,620.00	1,932.00
Fuel	-	1,157.00	1,906.46	552.99	-	2,560.00	1,205.00
Trash Removal	-	21,331.66	22,242.78	21,237.43	-	24,132.00	22,956.00
Other - Utilities (DESCRIBE)	-	-	-	0.03	-	-	-
Subtotal	-	39,594.74	39,763.79	36,187.19	-	44,945.33	42,269.00
Administrative							
Site Management Payroll	-	35,338.16	38,602.64	38,601.88	-	39,581.64	45,139.00
Management Fee	-	83,571.00	84,950.50	88,044.00	-	92,496.00	96,432.00
Accounting	-	16,500.00	17,250.00	18,225.00	-	23,100.00	7,500.00
Audit	-	-	-	-	-	-	-
Legal	-	1,664.00	4,288.00	2,624.00	-	4,938.67	2,859.00
Advertising	-	195.89	83.85	86.35	-	946.67	250.00
Telephone	-	4,076.02	4,052.31	3,635.77	-	4,140.00	4,164.00
Office Supplies	-	5,359.46	5,126.67	6,431.13	-	6,426.67	6,427.00
Office Furniture & Equipment	-	-	-	-	-	-	-
Training	-	125.00	624.75	470.00	-	1,506.67	1,100.00
Health Insurance & Other Benefits	-	105.38	13,951.62	18,778.70	-	22,645.48	22,378.00
Payroll Taxes	-	7,857.10	8,013.22	9,331.77	-	9,840.28	9,954.00
Workman's Compensation	-	1,878.44	4,303.92	6,043.44	-	2,781.62	3,974.00
Other - Administrative (DESCRIBE)	-	3,425.05	5,840.01	4,075.49	-	3,100.00	4,447.00
Subtotal	-	160,095.50	187,087.49	196,347.53	-	211,503.69	204,624.00
Taxes & Insurance							
Real Estate Taxes	-	33,299.60	28,254.18	14,581.62	-	33,904.56	25,800.00
Special Assessments	-	6,694.20	3,003.81	6,009.30	-	1,933.33	1,600.00
Misc Taxes, Licenses & Permits	-	4,175.23	3,344.30	3,033.62	-	3,698.67	3,699.00
Property & Liability Insurance	-	42,186.00	48,820.00	58,660.40	-	67,541.10	67,541.00
Fidelity Coverage Insurance		-	-	-	- 1	- 1	-
Other - Insurance (DESCRIBE)	-	-	-	-	-	-	-
Subtotal	-	86,355.03	83,422.29	82,284.94	-	107,077.66	98,640.00
TOTAL OPERATING EXPENSES	-	459,659.16	455,658.06	452,966.08	-	517,016.14	481,278.00

PLANTATION I, II & III: HISTORICAL OPERATING STATEMENT							
	2012 Actual	2013A	2014 Actual	2015 Actual	2016 Actual (YTD)	2016 Budget	
1. Rental Income	-	650,120.19	691,068.00	686,391.00	-	691,344.00	
2. RHS Rental Assist. Received	-	-	-	-	-	-	
3. Application Fees	-	1,845.00	3,195.00	2,355.00	-	-	
4. Laundry and Vending Income	-	2,863.25	1,550.00	1,900.00	-	2,040.00	
5. Interest Income	-	211.11	555.92	107.24	-	181.33	
6. Tenant Charges	-	14,496.86	27,459.24	13,498.97	-	11,960.00	
7. Other - Project Sources	-	2,282.35	4,313.30	3,026.60	-	341.33	
8. Less (Vcncy @ Cntgncy Allw)	-	-	-	-	-	-	
9. Less (Agncy Aprvd Incentv)	-	-	-	-	-	-	
10. Sub-Ttl [(1 thru 7) - (8@9)]	-	671,818.76	728,141.46	707,278.81	-	705,866.67	
11. Cash - Non Project	-	-	-	(20,569.15)	-	-	
2. Authorized Loan (Non-RHS)	-	-	-	-	-	-	
13. Transfer From Reserve	-	23,341.12	73,840.99	-	-	239,426.67	
4. Sub-Total (11 thru 13)	 -	23,341.12	73,840.99	(20,569.15)	-	239,426.67	
5. Total Cash Sources (10+14)	-	695,159.88	801,982.45	686,709.66	-	945,293.33	
6. Total O&M Exp (From Part II)		459,659.16	455,658.06	452,966.08	-	517,016.14	
7. RHS Debt Payment	-	114,894.36	114,894.36	55,597.99	-	114,894.36	
8. RHS Payment (Overage)	-	38,636.00	37,627.00	45,028.00	-	-	
9. RHS Payment (Late Fee)	-	-	-	-	-	-	
0. Reductn In Prior Yr Pybles	-	-	-	-	-	-	
1. Tenant Utility Payments	-	-	-	-	-	-	
2. Transfer to Reserve	-	43,144.58	30,141.12	-	-	-	
23. RTN Owner / NP Asset Mgt Fee	-	12,624.00	6,312.00	-	-	25,248.00	
4. Sub-Total (16 thru 23)	-	668,958.10	644,632.54	553,592.07	-	657,158.50	
5. Authzd Debt Pymnt (NonRHS)	-	-	-	-	-	-	
26. Capital Budget (III 4-6)	-	23,341.12	73,840.99	-	-	239,426.67	
27. Miscellaneous	-	(9,261.51)	-	52.21	-	-	
28. Sub-Total (25 thru 27)	-	14,079.61	73,840.99	52.21		239,426.67	
29. Total Cash Uses (24+28)	-	683,037.71	718,473.53	553,644.28	-	896,585.16	
30. Net (Deficit) (15-29)	-	12,122.17	83,508.92	133,065.38	-	48,708.17	
31. Beginning Cash Balance	-	121,409.98	110,410.63	-	-	-	
32. Accrual To Cash Adjustment	-	(23,121.17)	26,154.52	-	-	-	
33. Ending Cash Balance	-	110,410.98	220,074.07	133,065.38	-	48,708.17	



United States Department of Agriculture

December 28, 2015

Mr. Martin H. Petersen Hallmark Management Inc. 3111 Paces Mill Rd., Suite A-250 Atlanta, GA 30339

RE: Richmond Hill, Ltd. (The Plantation Apts.) 2016 Proposed Budget

The above document has been reviewed and approved by our office. This is effective January 1, 2016.

The following items are noted:

- 1. The reserve account is on track.
- Property appears to be maintained. 2
- 3. Management Fee is approved at \$47.00 POU/MONTH.

Please call our office if you have any questions.

SANDRA R. BRYANT, Area Specialist For: Ricky P. Sweat, Area Manager **USDA/Rural** Development

Enclosures

Rural Development · Douglas Service Center 703 East Ward St., Douglas, GA 31533 sandra.bryant@ga.usda.gov, <u>http://www.rurdev.usda.gov/ga/</u> Voice (478) 934-6392, Ext 111 • TDD (770) 253-2555 • Fax (478) 934-2597

USDA is an equal opportunity provider and employer. If you wish to file a Civil Rights program complaint of discrimination, complete the USDA Program Discrimination Complaint Form (PDF), found online at http://www.ascr.usda.gov/complaint_filing_cust.html, or at any USDA office, or call (866) 632-9992 to request the form. You may also write a letter containing all of the information requested in the form. Send your completed complaint form or letter to us by mail at U.S. Department of Agriculture, Director, Office of Adjudication, 1400 Independence Avenue, S.W., Washington, D.C. 20260-9410, by fax (202) 690-7442 or email at program.intake@usda.gov.



United States Department of Agriculture

December 28, 2015

Mr. Martin H. Petersen Hallmark Mgmt. Inc. 3111 Paces Mill Rd., Suite A-250 Atlanta, GA 30339

#### **RE: RENT INCREASE and UTILITY ALLOWANCE CHANGE**

You are hereby notified RICHMOND HILL LTD; D/B/A THE PLANTATION APTS. project(s), and considered all justifications provided by project management [and comments provided by tenants]. The Rural Development has approved the following rent (occupancy charge) and/or utility allowance rates listed below. The changes for all units will become effective on JANUARY 1, 2016 or later effective date in accordance with state or local laws.

The change is needed for the following reasons: Increase in Operating and Maintenance costs and Actual Utility Costs,

The approved changes are as follows:

Unit Size	Prese	nt Rent	Appro	Approved Rent		
	(Occupa	ncy Charge)	· ,= •-	ncy Charge)		
	Basic	Note Rate	Basic	Note Rate		
1-Bedroom	\$370	\$513	\$385	\$528		
2-Bedroom	\$404	\$565	\$422	\$583		
3-Bedroom	\$438	\$605	\$458	\$625		

The approved utility allowance changes are as follows:

Unit Size			Present Utility		Approved Utility
	an a		Allowance		Allowance
1-Bedroom	۰.		\$130		\$135
2-Bedroom	. •	- :	\$165		\$171
3-Bedroom	• • •	- :	\$214	· ·	NO CHANGE
				· ·	•

Should you have any questions or concerns, you may contact Rural Development. The Rural Development Servicing Office address is: 703 East Ward St., Douglas, GA 31533. Rural Development • Douglas Service Center

703 East Ward St., Douglas, GA 31533

sandra.bryant@ga.usda.gov, <u>http://www.rurdev.usda.gov/ga/</u> Voice (478) 934-6392, Ext 111 • TDD (770) 253-2555 • Fax (478) 934-2597

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If you wish to file a Civil Rights program complaint of discrimination, complete the USDA Program Discrimination Complaint Form (PDF), found online at http://www.ascr.usda.gov/complaint_filing_cust.html, or at any USDA office, or call (868) 632-9992 to request the form. You may also write a letter containing all of the information requested in the form. Send your completed complaint form or letter to us by mall at U.S. Department of Agriculture, Director, Office of Adjudication, 1400 Independence Avenue, S.W., Washington, D.C. 20250-9410, by fax (202) 690-7442 or email at program intake@usda.gov.

You must notify the tenants (members) of Rural Development's approval of the rent (occupancy charge) and utility allowance changes by posting this letter in the same manner as the "NOTICE TO TENANTS (MEMBERS) OR PROPOSED RENT (OCCUPANCY CHARGE) AND UTILITY ALLOWANCE CHANGE." This notification must be posted in a conspicuous place and cannot be substituted for the usual written notice to each individual tenant (member).

This approval does not authorize you to violate the terms of any lease (occupancy agreement) you currently have with your tenants (members).

For those tenants (members) receiving rental assistance (RA), their costs for rent (occupancy charge) and utilities will continue to be based on the higher of 30 percent of their adjusted monthly income or 10 percent of gross monthly income or if the household is receiving payments for public assistance from a public agency, the portion of such payments which is specifically designated by that agency to meet the household's shelter cost. If tenants are receiving Housing and Urban Development (HUD) Section 8 subsidy assistance, their costs for rent and utilities will be determined by the current HUD formula.

You may file an appeal regarding the rate and utility allowance change as approved. An appeal must be received in the Regional Office no later than 30 calendar days after receipt of the adverse decision. The appeal should state what agency decision is being appealed and should include, if possible, a copy of the adverse decision and a brief statement of why the decision is wrong. A copy of the appeal request should be sent to the agency.

You must inform the tenants (members) of their right to request an explanation of the rate and utility allowance change approval decision within 45 days of the date of this notice by writing to (Ricky P. Sweat, A.D., USDA/RD, 703 East Ward St., Douglas, GA 31533). All tenants (members) are required to pay the changed amount of rent (occupancy charge) as indicated in the notice of approval.

Any tenant who does not wish to pay the Rural Development approved rent changes may give the owner a 30-day notice that they will vacate. The tenant will suffer no penalty as a result of this decision to vacate, and will not be required to pay the changed rent.

However, if the tenant later decides to remain in the unit, the tenant will be required to pay the changed rent from the effective date of the changed rent.

Sincerely,

Kaudin & Bugand

SANDRA R. BRYANT, Area Specialist For: Ricky P. Sweat, Area Director USDA/Rural Development

Reporting Period <u>X</u> Annual Quarterly Monthly I hereby reque	Project Name: Borrower Name: Borrower ID and Project No: Date of Operation: Loan/Transfer Amount: Note Rate Payment: IC Payment: Budget Type  	Proposed Budget          THE PLANTATION APT         RICHMOND HILL LTD         679964678 01-4         05/13/1982         \$3,189.29         \$3,189.29         Yope         Full         X         Family         Elderly         Congregate         Group Home         Mixed	Profit ted Profit	5 1 of 9
Reporting Period <u>X</u> Annual Quarterly Monthly I hereby reque	Borrower Name: Borrower ID and Project No: Date of Operation: I.oan/Transfer Amount: Note Rate Payment: IC Payment: IC Payment: Budget Type 	RICHMOND HILL LTD         679964678 01-4         05/13/1982         \$3,189.29         \$3,189.29         Project Rental         Type	Profit ted Profit	
Reporting Period <u>X</u> Annual <u>Quarterly</u> Monthly <u>I hereby reque</u> <u>I hereby reque</u> <u>Gas</u>	Borrower ID and Project No: Date of Operation: Loan/Transfer Amount: Note Rate Payment: IC Payment: IC Payment: Budget Type Initial Regular Report X. Rent Change SMR	679964678 01-4         05/13/1982         \$3,189.29         \$3,189.29         Project Rental         Type         X         Family         Elderly         Congregate         Group Home	Profit ted Profit	
Reporting Period _X_Annual 	Loan/Transfer Amount: Note Rate Payment: IC Payment: Budget Type Initial Regular Report X Rent Change SMR	\$3,189.29       Project Rental Type       X       Family      Elderly      Congregate       Group Home	Profit ted Profit	
Period <u>X</u> Annual Quarterly Monthly	Note Rate Payment: IC Payment: Budget Type Initial Regular Report X Rent Change SMR	\$3,189,29       Project Rental Type       X       Family      Elderly      Congregate       Group Home	Profit ted Profit	
Period <u>X</u> Annual Quarterly Monthly	Note Rate Payment: IC Payment: Budget Type Initial Regular Report X Rent Change SMR	\$3,189.29       Project Rental Type       X       Family       Elderly       Congregate       Group Home	Profit ted Profit	
Period <u>X</u> Annual Quarterly Monthly	Budget Type Initial Regular Report X. Rent Change SMR	Project Rental Type X Family Liderly Congregate Group Home	Profit ted Profit	
Period <u>X</u> Annual Quarterly Monthly	Initial Regular Report X. Rent Change SMR	Type           X         Family         Full           X         Family         Limi           Elderly         Non-           Congregate         Group Home	Profit ted Profit	
Period <u>X</u> Annual Quarterly Monthly	Initial Regular Report X. Rent Change SMR	Type           X         Family         Full           X         Family         Limi           Elderly         Non-           Congregate         Group Home	Profit ted Profit	
X Annual Quarterly Monthly 	Regular Report X. Rent Change SMR	X     Family     Full       X     Elderly     Limi       Congregate     Non-       Group Home     Group Home	ted Profit	
Quarterly Monthly I hereby reque I hereby reque The follow master met Gas	X Rent Change	Elderly Non- Congregate Group Home	Lea Profit	
I hereby reque The follow master met Gas		Group Home	Profit	
The follow master met Gas		Marrod, TT	· ·	•
The follow master met Gas		MIXED LH	l	
The follow master met Gas	· · · · · · · · · · · · · · · · · ·		:	
The follow master met Gas				
The follow master met Gas				
The follow master met Gas	st units of RA. Current num	ber of RA units 0		
master met				
master met			· . ·	
master met	ving utilities are	Borrower Accounting Method		• .
	cered:		· · ·	· · ·
	tricity	Cash Accrual		÷
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Report: FIN1000

Page: 2 of 9

Project Name: THE PLANTATION APT Borrower Name: RICHMOND HILL LID Classification: C Fiscal Ye	E. Artes and the	Borr ID: 679	964678 Pri Nhr. 0	ng Office: 606 County: 15 1-4 Paid Code: Active
	ear: 2016 Versio	<u>n: 01/01/2016 APP</u>	ROVED Totals: B	y Project Analyzed: Y
Item	Current Budget	Actual	Proposed	
Effective Dates:\	01/01/2015	01/01/2015	Budget 01/01/2016	Comment
Ending Dates:	12/31/2015	12/31/2015	12/31/2016	
PART I - CASH FLOW STATEMENT				
Operational Cash Sources				
1. Rental Income	253,728.00		264,912.00	
2. RHS Rental Assist. Received			a harden an	
3. Application Fee Received		A PROPERTY OF A		
4. Laundry And Vending	1,800.00		2,040.00	
5. Interest Income	180.00		55.00	· · · · · · · · · · · · · · · · · · ·
6. Tenant Charges	5,185.00		3,425.00	
7. Other - Project Sources	1,536.00		384.00	APP FEES
8. Less (Vency @ Entgney Allw)	-24,696.00	Sector Street Sector	-26,316.00	
9. Less (Agncy Aprvd Incentv)	0.00		0.00	
10. Sub-Ttl [(1 thru 7)-(8@9)]	237,733.00	V.C.	244,500.00	
Non-Operational Cash Sources				L
11. Cash - Non Project	0.00		0.00	
12. Authorized Loan (Non-RHS)	0.00		0.00	
13. Transfer From Reserve	81.825.00		62,580.00	· · · · · · · · · · · · · · · · · · ·
14. Sub-Total (11 thru 13)	81,825.00		62,580.00	
15. Total Cash Sources (10+14)	319,558.00		307,080.00	
Operational Cash Uses	<u></u>			<u>,                                     </u>
16. Ttl O@M Exp (From Part II)	176,095.21		182,571.60	1
17. RHS Debt Payment	38,271.48	21312 21312	38,271,48	
18, RHS Payment (Overage)	ALC: NO. OF THE OWNER OF THE			
19. RHS Payment (Late Fee)		e de la companya de l La companya de la comp		
20. Reductn In Prior Yr Pybles				
21. Tenant Utility Payments			A Contract of the second s	· · · · · · · · · · · · · · · · · · ·
22. Transfer to Reserve	14,991.00		14,991.00	
23. RTN Owner/NP Asset Mgt Fee	6,312.00		6,312.00	· · · · · · · · · · · · · · · · · · ·
24. Sub-Total (16 thru 23)	235,669.69		242,146.08	
Non-Operational Cash Uses				l
25. Authzd Debt Pymnt (NonRHS)	0.00			
26. Capital Budget (III 4-6)	81,825.00		0.00 62,580.00	
27. Miscellaneous	0.00			· · · · · · · · · · · · · · · · · · ·
28. Sub-Total (25 thru 27)	81,825.00		0.00	
29. Total Cash Uses (24+28)			62,580.00	1
30. Net (Deficit) (15-29)	317,494.69		304,726.08	
Cash Balance	2,063.31		2,353.92	
and the second	······································		28294	
31. Beginning Cash Balance	18,783.00		37,003.00	
32. Accrual To Cash Adjustment				· · · · · · · · · · · · · · · · · · ·
33. Ending Cash Bal (30+31+32)	20,846.31		39,356.92	

		Proposed Budget		Page: 3 of 9
Project Name: THE PLANTATION APT Borrower Name: RICHMOND HILL LTD Classification: C Fiscal Yes	ar: 2016 Version	Borr 10: 679	964678 Pri Nbr, 01	
The second s				· · · · · · · · · · · · · · · · · · ·
Item	Current Budget	Actual	Proposed Budget	Comment
Effective Dates:	01/01/2015	01/01/2015	01/01/2016	
Ending Dates:	12/31/2015	12/31/2015	12/31/2016	
PART II - O@M EXPENSE SCHEDULE				
1. Maint. @ Repairs Payroll	21,898.34		22,157.77	
2. Maint. @ Repairs Supply	12,457.00		12,382.00	
3. Maint. @ Repairs Contract	3,000.00		3,000.00	
4. Painting	3,600.00		3,600:00	
5. Snow Removal	0.00		0.00	
6. Elevator Maint./Contract	0.00		0.00	······································
7. Grounds	690.00		690.00	
8. Services	6,330.00		6,830.00	
9. Cptl Bgt(Part V operating)	10,810.00		5,600.00	
10. Other Operating Expenses	0.00		0.00	
11. Sub-Itl O@M (1 thru 10)	58,785.34	<u> Alexandra de la composición de la compo</u>	54,259.77	
12. Electricity	4,975,00		5,371.00	
13. Water	6,60 . 00		720,00	
14. Sewer	660.00		720.00	
15. Fuel (Oil/Coal/Gas)	2,560.00		1,920.00	
16. Garbage @ Trash Removal	7,200.00		6,600.00	
17. Other Utilities			1000.45	
18. Sub-Ttl Util. (12 thru 17)	0.00		0.00	
	16,055.00	en de la propieta de la	15,331.00	
19. Site Management Payroll	13,253.34		13,253.34	
20. Management Fee	28,704.00		29,328.00	
21. Project Auditing Expense	5,775.00		5,775.00	
22. Proj. Bookkeeping/Accuting	0.00		0.00	· · · · · · · · · · · · · · · · · · ·
23. Legal Expenses	1,850.00		1,800.00	
24. Advertising	375.00		250.00	
25: Phone @ Answering Service	1,680.00		1,680.00	
26. Office Supplie's	1,810.00.		1,840.00	
27. Office Furniture @ Equip.	0.00		0,00	
28. Training Expense	325.00		375.00	
29. Hith Ins. @ Other Benefits	6,808.04	Sector de la service de la sector	7,881.08	
30. Payroll Taxes	3,464,34		3,429.93	· · · · · · · · · · · · · · · · · · ·
31. Workmans Compensation	1,129,42		1,044.67	
32. Other Admin.Expenses	1,275.00		1,155.00	MILEAGE, CREDIT CHK, BANK CHG
33. Sub-Ttl Admin (19 thru 32)	66,449.14		67,812.02	· · · · · · · · · · · · · · · · · · ·
34. Real Estate Taxes	13,308.62	Western States and Street	11,292.00	· · · · · · · · · · · · · · · · · · ·
35. Special Assessments	650.00		650.00	
36. Othr Taxes, Lonses, Permts	826.56		1,265.80	BUSINESS+SOFTWARE LIC
37. Property @ Liability Ins.	20,020.55		31,961.01	
38. Fidelity Coverage Ing.	0.00		0.00	<b>[</b>
39. Other Insurance	0.00		0.00	l
40. Sub-Ttl Tx/In (34 thru 39)	34,805.73		45,168.81	·····
I. SUN-IVI INIII (ST DILU 39)	34,805.73	And the second second	45,168.81	

Multi-Family Information System (MFIS)

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Report: FIN1000

41. Ttl O@M Exps (11+18+33+40)

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182,571.60

176,095.21

Date:

12/28/201

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Report: FIN1000

Project Name: THE PLANTATION APT

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Proposed Budget

State: 10

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Servicing.	Office:	606	County:	15

Borrower Name: RICHMOND HILL LTD Classification: C Fiscal Ye	ari 2016 Version	Borr ID: 67996	4679 Dud Nhw. 07	-4 Paid Code: Active
Fibdal ie	at. 2010 Version	III UI/UI/ZUIS APPRO	VED TOLATS: BY	Project Analyzed: 1
Item	Current Budget	Actual	Proposed Budget	Comment
Effective Dates:	01/01/2015	01/01/2015	01/01/2016	
Ending Dates:	12/31/2015	12/31/2015	12/31/2016	
				· · · · · · · · · · · · · · · · · · ·
PART III - ACCT BUDGET/STATUS				
Reserve Account	<u>.</u>			
1.Beginning Balance	103,170.29		68,570,72	·····
2. Transfer to Reserve	14,991.00		14,991.00	······
Transfer From Reserve		AND DESCRIPTION OF A DE		······································
3. Operating Deficit	0.00		0.00	
4. Cptl Bgt (Part V reserve)	81,825.00		62,580.00	······································
5. Building @ Equip Repair	0.00		0.00	
6. Othr Non-Operating Expenses	0.00	etrarietti alleri vine	0.00	
7. Total (3 thru 6)	81,825.00		62,500.00	
8. Ending Balance [(1+2)-7)]	36,336.29		20,981.72	
General Operating Account	1	The second s	·	
Beginning Balance	The second s			
Ending Balance				······································
Real Estate Tax And Ins Escrow		Comparison and a second second second		
Beginning Balance	Real States of the second			
Ending Balance				· · · ·
Tenant Security Deposit Acct		<u>I I MERING AN </u>	IN TRACTORY IN THE INTERNAL PROPERTY OF THE PR	
Beginning Balance	A CONTRACTOR OF			
Ending Balance		Sectors Strategies		
Number of Applicants on Waiting L			Den Deland	
Number of Applicants Needing RA			Req. Balance	112,070.81
number or Appricance Meeting RA		Amount Ahead/	senind	4,089.47

Report:	FIN1000

#### Multi-Family Information System (MFIS)

Date:	12/28/201
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Proposed Budget

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Projec Borrow <u>Classi</u>	¢ Na ver N fica	me: 1 ame: tion:	RICH C	ANTATI 10ND HI Fi	ON APT LL LTD scal Year	:≓2016 V	i ersion: 01/	orr ID: 679	State: 10 9964678 P PROVED	Servicing C rj Nbr: 01-4 Fotals: By P	)ffice: 606 Paid Code rolect An	County: 15 e: Active alvzed: Y	
							-						
ART IV	REN	T SCH	IEDULI	z									
A. CUI	RENT	APPI	ROVED	RENTS/	UTILITY	ALLOWANCE:	01/01/2015						·
	U	nit D	escri	ption			Rental Rate	B	Potential	Income From	Each Rate	Utility	
Type	Size	HC	Rev	Unit	Number		Note	HUD	Basic	Note	HUD	Allowance	
ŧ	2.	A11			24	404	565	:0	116,352	162,720			165
1	3	All			16	438	605	0	84,096		the second second		214
1	1	A11			12	370	513	0	53,280	73,872	<b>.</b>		130
l		~	<u>.</u>			L		ENT TOTALS	253,728	352,752			
		··· ;-		<u></u>	¥				255,125	5521154			
EFFECT	IVE	DATE	OF R	ENTS/UT	LLITY AL	GOWANCE: 01	/01/2015				······		
		. <u> </u>	· .	- •	1	Utility Tyr						·····	<u>.</u>
Туре	Size					Elect		Sev	ver Ti	cash (	Other	Total Allo	w
N .	2	A11				1	23	0	21	0	0		1.65
V ,	3	A11				, 1	62	0	26	0	0		. 214
V.	1	A11				•	96	0	17	0	0		130
		- I.	l,						· · · · · · · · · · · · · · · · · · ·				
B. PRO	POSE	D CHA	NGE (	OF RENI	S/UTILITY	ALLOWANCE	: 01/01/201	6		and the second state			
	Ur	it D	escri	ption			Rental Rate	e i	Potential	Income. From	Each Rate	Utility	
Type	Size	HC	Rev	Unit	Numbér	Basid	Note	HUD	'Basic	Note	HUD	Allowance	
I										•		1	
ř	2	A11			24	422	. 583		121,536	1.67,904	0	<u> </u>	171
	<del></del>	A11 A11			24 16	422 458	583 625	0 Ò	121,536 87,936	167,904 120,000			171 214

<u> </u>					Pl	ROPOSED RENT 1	TOTALS 26	4,912 363	,936	0
EFFEC	TIVE D	ATE OF	RENTS/	UTILITY ALI	LOWANCE: 01/0	L/2016			· · · · · · · · · · · · · · · · · · ·	
	Un	it Des	criptio	n	Utility Types	· · ·			•	
Тура	Size	HC	Rev	Unit	Elect	Gas	Sewer	Trash	Other	Total Allow
N	2	A11			. 121	. 0	25	. 0	0	171
N	3	A11.			152	0	31	. 0	ō	214
N	1	A11			93	0	21	0	0	135

Project Name: THE PLANTATION APT Borrower Name: RICHMOND HILL LTD Classification: C Fiscal Year: 2016 Version: 01/01/2016 APPROVED Totals: By Project Analyzed: X							
Item	Proposed Number Units/Items	Proposed From Reserve	Actual From	Proposed	Actual From	Actual Total	Total Actual
Effective Dates:	01/01/2015	01/01/2016	Reserve 01/01/2015	Operating 01/01/2016	Operating 01/01/2015	Cost 01/01/2015	Units/Items 01/01/2015
Ending Dates:	12/31/2015		12/31/2015	02/01/2010	12/31/2015	12/31/2015	12/31/2015
							· · ·
ANNUAL CAPITAL BUDGET	····		·	· · · · · · · · · · · · · · · · · · ·			
Appliances	•			<u> </u>			
Appliances - Range	4	940.00	0.00	940.00	0.00	• 0,00	0
Appliances - Refrigerator	4	1,340.00	0.00	1,340.00	0.00	0:00	0
Appliances - Range Hood	0	0.00	0.00	0,00	0.00	0.00	0
Appliances – Washers @ Dryers	0	0.00	0,00	0.00	0.00	0.00	· 0
Appliances - Other	0	0.00	0,00	0.00	0.00	0.00	
Carpet and Vinyl	·	/	• • • • • • • • • • • • • • • • • • •			• · · · · · · · · · · · · · · · · · · ·	1
Carpet @ Vinyl - 1 Br.	3	1,200.00	0,00	445.00	0.00	0.00	0
Carpet @ Vinyl - 2 Br.	5	4:565.00	0.00	665.00	0.00	0.00	0
Carpet @ Vinyl - 3 Br.	5	5,410.00	0.00	910,00	0.00	0.00	· 0
Carpet @ Vinyl - 4 Br.	0	0.00	0.00	0.00	0.00	0.00	0
Carpet @ Vinyl - Other	0	0.00	0.00	0.00	0.00	0.00	0
Cabinets	• • • • • • • • • • • • • • •	<b></b>	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·	<b>L</b>	1	I
Cabinets - Kitchens	0	0.00	0.00	0.00	0.00	0.00	0
Cabinets - Bathroom	2	700.00	0.00	0.00	0.00	0.00	0
Cabinets - Other	. 0	0.00	0.00	.0.00	0.00	0.00	. 0
Doors		L	<u>.</u>		1		
Doors - Exterior	0	0.00	0.00	0.00	0.00	0.00	0
Doors - Interior	. 0.	0.00	0.00	0.00	0.00	0.00	0
Doors - Other	0	0.00	0.00	0.00	0.00	0.00	0
Window Coverings	• • • • • •	· · · · · · · · · · · · · · · · · · ·	· · ·		· · · ·	iL	I ·
Window Coverings - Detail	0	0.00	0.00	0.00	0.00	0,00	0
Window Coverings - Other	0	0.00	0.00	0.00	0.00	0.00	. 0
Heat and Air Conditioning				•		۰ <b>ـــــ</b>	· · · · · · · · · · · · · · · · · · ·
Heat @ Air - Heating	. 0	0,,00	0.00	0.00	0.00	0.00	. 0
Heat @ Air - Air Conditioning	.3	9,600.00	0.00	0.00	0.00	0.00	· 0
Heat @ Air - Other	0	0.00	0.00	0.00	0.00	0.00	. 0
Plumbing	L	· · ·		L			L
Plumbing - Water Heater	5	325.00	0.00	1,300.00	0.00	0.00	· · ·
Plumbing - Bath Sinks	0	0.00	0.00	0,00	0.00	0.00	0
Plumbing - Kitchen Sinks	0	0.00	0.00	0.00	0.00	0.00	
Plumbing - Faucets	0	0.00	0.00	0.00	0.00	0.00	o
Plumbing - Toilets	0	0.00	0.00	0.00	0.00	0.00	0
Plumbing - Other	Ö	0,00	0.00	0.00	0.00	0.00	·. 0
Major Electrical	I	L	I	l	1		L
Major Electrical - Detail	0	0.00	0.00	0.00	0.00	0.00	0
Major Electrical - Other	0	0.00	0.00	0.00	0.00	0.00	0
Structures							
Structures - Windows	0	0.00	0.00	0.00	0.00	0.00	0
Structures - Screens	0	0.00	0.00	0.00	0.00	0.00	0
Strugtures - Walls	0	0.00	0.00	0.00	0.00	0.00	0
Structures - Roofing	0	32,000.00	0.00	0.00	0.00	0,00	· 0
Structures - Siding	0	0.00	0.00	0.00	0.00	0.00	0
Structures - Exterior	0	0.00	0.00	0.00	0.00	0.00	0
Painting			• •				· ·
Structures - Other	i 'n	" n. nn	0.00	0.00	. 0 00	0.00	·

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Structures - Other

#### Multi-Family Information System (MFIS)

Date: 12/28/201 5 6 of 9 Page:

Proposed Budget

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Report: FIN1000	Mult:	i-Family Inf	ormation Syste	em (MFIS)	· ·	Date	a: 12/28/20
	an an Angelan. An Angelan an Angel	Propo	sed Budget			Page	:: 7 of
Project Name: THE PLANTATION Borrower Name: RICHMOND HILL Classification: C Fiscal	LTD	B Version: 01/	Sta orr ID: 67996 01/2016 APPRO	4678 Prj Nb	vicing Offic r: 01-4 P s: By Projec	aid Code: Act	nty: 15 :ive 1: Y
Item	Proposed Number Units/Items	Proposed From Reserve	Actual From Reserve	Proposed From Operating	Actual From Operating	Actual Total Cost	Total Actual Units/Items
Effective Dates:	01/01/2015	01/01/2016	01/01/2015	01/01/2016	01/01/2015	01/01/2015	01/01/2015
Ending Dates:	12/31/2015		12/31/2015		12/31/2015	12/31/2015	12/31/2015
	I						
Paving			1 A. 14			· · · · ·	
Paving - Asphalt	0	0.00	0.00	0.00	0.00	0.00	0
Paving - Concrete	0	0.00	Ò.00	0.00	0.00	0.00	. 0
Paving - Seal and Stripe	.0	0.00	0.00	0.00	0.00	0,00	0
Paving - Other	0	0.00	0.00	0.00	0.00	0.00	0
Landscape and Grounds		te ta lagte	•		<u> </u>	<u> </u>	
Lidscp@Grnds - Landscaping	0	0.00	0.00	0.00	0.00	0.00	0
Lndscp@Grnds - Lawn Equipment	0	0.00	0,00	0.00	0.00	0.00	0
Lndscp@Grnds - Fencin	0	0,00	0.00	0,00	0.00	0.00	. 0
Lndscp@Grnds - Recreation Area	0	0,00	0.00	0.00	0.00	0.00	0
Ladscp@Grads - Signs	0	0.00	0'.00	0.00	0.00	0.00	0
Lndscp@Grnds - Other	0	0.00	0.00	0.00	0.00	.0.0.0	<u>;</u> . 0
Accessibility Features			•			1	· · ·
Accessibility Features - Detail	0	6,500.00	0.00	0.00	0.00	0.00	0
Accessibility Features - Other Automation Equipment	0	0.00	/ 0.00	0.00	0.00	0.00	. 0
				<u>.</u>			
Automation EquipSite Mngt.	0	0.00	0.00	0.00	0.00	0.00	0
Automation EquipCommon Area	0	0.00	0,00	0.00	0,00	0.00	0
Automation EquipOther	0.	0.00	0,00	0.00	0.00	0.00	ò
Other	· · ·						· · ·
List; ?	0	0.00	0.00	0.00	0.00	0.00	0
List: ?	0	0.00	0.00.	0,00	0.00	0.00	0
List: ?	0	0.00	0.00	0.00	0.00	0.00	0

Report: FIN1000 Multi-Family Information System (MFIS) 12/28/201 Date: Proposed Budget Page: 8 of 9 Project Name: THE PLANTATION APT Servicing Office: 606 State: 10 County: 15 Borrower Name: RICHMOND HILL LTD Borr ID: 679964678 Prj Nbr: 01-4 Paid Code: Active Classification: C Fiscal Year: 2016 Version: 01/01/2016 APPROVED Totals: By Project Analyzed: Y Part VI - SIGNATURES, DATES AND COMMENTS Section 1001 of Title 18, United States Code provides: "Whoever, in any matter within the jurisdiction of any department or agency of the United States knowingly and willfully falsifies, conceals or covers up by any trick, scheme, or device a material fact, or makes any false, fictitious or fraudulent statements or representation, or makes or uses any false writing or Warning document knowing the same to contain any false, fictitious or fraudulent statement or entry, shall be fined under this title or imprisoned not more than five years, or both. I HAVE READ THE ABOVE WARNING STATEMENT AND I HEREBY CERTIFY THAT THE FOREGOING INFORMATION IS COMPLETE AND ACCURATE TO THE BEST OF MY KNOWLEDGE. 10/01/2015 HALLMARK GROUP REAL ESTATE MA202860 (Management Agency) (Date Submitted) (MA#) (Date) (Signature of Borrower or Borrower's Representative) (Title Developmer (Rural Official): proval roval

Report: FIN1000	Multi-Family Information System (MFIS)	Dater	12/28/201
	Proposed Budget	Page :	9 of 9

Project Name: THE			State: 10 Servicing Office: 606 County: 15	
Borrower Name: RIC	HMOND HILL LTD	Borr ID:	D: 679964678 Prj Nbr: 01-4 Paid Code: Active	
Classification: C	. Fiscal Year:	2016 Version: 01/01/2016		

#### SPVS Comment: Batched/ II 092815

Dacenser, 11 0920

Narrative:

BUDGET NARRATIVE PROJECT NAME Richmond Hill Apartments BORROWER NAME Richmond Hill Ltd. BORROWER ID AND PROJECT NO 10-915-679964678 014 Exchanged Hill Apartments is a fifty three-unit family community located in Richmond Hill, Georgia. In 2015, the property has maintained a 87% average occupancy. ETHe property remains in compliance and has no outstanding findings that has not been addressed by the management company. EAE this time, the property is financially sound and has not experienced any changes in project expenses that would contribute o any financial difficulties. ETHe property has experienced changes in administration expenses that exceed 23% of the tolerance threshold due to increased cost of health insurance. Taxes and insurance exceeds 10% due to the increase in insurance due to the 9/2014 fire at building H. EWe will continue to replace carpets, stoves, refrigerators, etc. on an as needed basis. It is expected that thefollowing will be replaced in 2016 - \$62586.00 paid from the Reserve Account includes replacing 2 refrigerators, 2 stoves, 1 - one bedroom, 2 - two bedroom carpets and 2 - three bedroom carpets, 3 HVAC whits, 1 hot water heater, 2 - two bedroom vinyl floors, 2 bedroom vinyl floors, 2 bath vanities, per 2016 transition plan modify 1 bedroom unit to UFAS code, replacing 2 roofs A & B. The \$560.00 paid from the Operating Account includes replacing 2 refrigerators, 2 stoves, 1- one bedroom vinyl floor, 1- two bedroom vinyl floor, 1- three bedroom vinyl floor & 4 hot water heaters. ETHe rent increase of \$15.00 for 1BR, \$18.00 for 2BR and \$20.00 for 3BR per month is due to the need to replace HVAC units andwater heaters do to age and increase in insurance. Three is no additional documentation necessary for the Agency to establish that applicable Agency requirements have been met.



United States Department of Agriculture

December 29, 2015

Mr. Martin H. Petersen Hallmark Mgmt. Inc. 3111 Paces Mill Rd., Suite A-250 Atlanta, GA 30339

RE: The Plantation Ltd. (Plantation Apts.) 2016 Proposed Budget

The above document has been reviewed and approved by our office. This is effective January 1, 2016.

The following items are noted:

- 1. The reserve account is on track.
- 2 Property is maintained
- 3. Management Fee is approved at \$47.00 POU/MONTH.

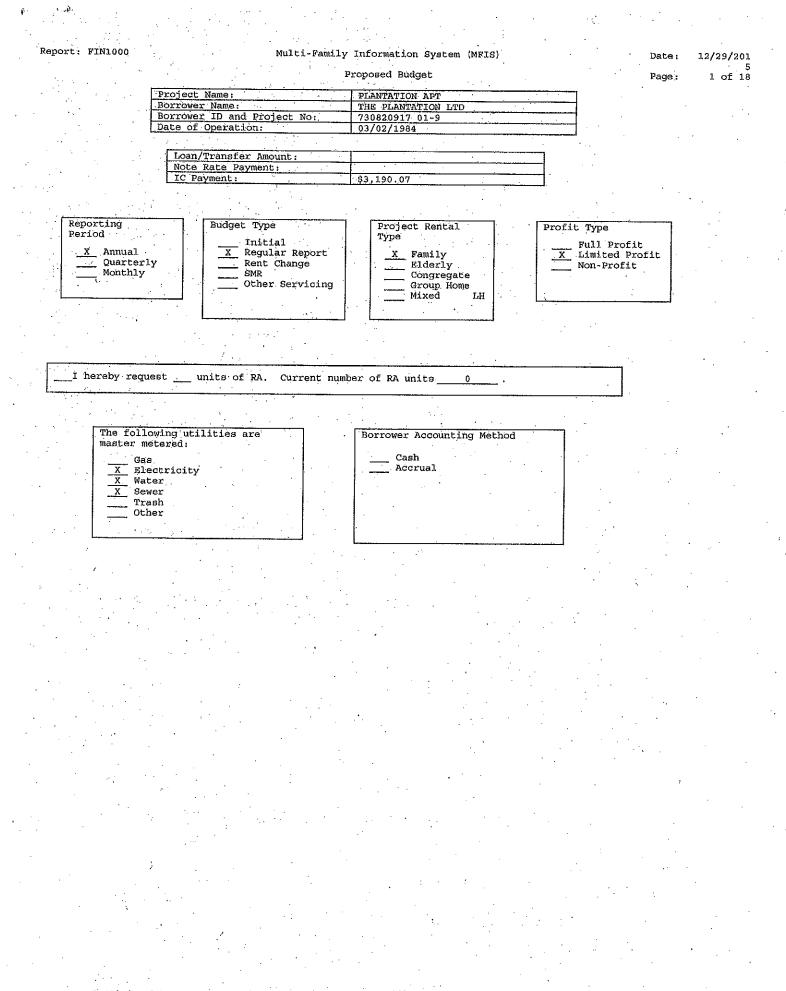
Please contact our office if you have any questions.

SANDRA R. BRYANT, Area Specialist For: Ricky P. Sweat, Area Manager USDA/Rural Development

Enclosures

Rural Development • Douglas Service Center 703 East Ward St., Douglas, GA 31533 sandra.bryant@ga.usda.gov, http://www.rurdev.usda.gov/ga/ Voice (478) 934-6392, Ext 111 • TDD (770) 253-2555 • Fax (478) 934-2597

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Report: FIN1000	Multi-Fami	ly Information Syst	tem (MFIS)	Date: 12/29/201
	· · · · · · · · · · · · · · · · · · ·	Proposed Budget		5 Page: 2 of 18
Product Mater Drampara				
Project Name: PLANTATION APT Borrower Name: THE PLANTATION LTD Classification: C Fiscal Yes	) ar: 2016 Versio	Borr ID: 7308	20917 Pri Nbr: 0:	ig Office: 606 County: 15 1-9 Paid Code: Active y Project Analyzed: N
				/ rejsee marjuear a
Item :	Current Budget	Actual	Proposed Budget	Comment
Effective Dates:	01/01/2015	01/01/2015	01/01/2016	CONNICIAL
Ending Dates:	12/31/2015	12/31/2015	12/31/2016	
		•		
PART I - CASH FLOW STATEMENT				
Operational Cash Sources				
1. Rental Income	262,512.00		262,512.00	
2. RHS Rental Assist. Received				
3. Application Fee Received	net deve an an an and			
4. Laundry And Vending	0.00		0.00	
5. Interest Income	120.00		60.00	
6. Tenant Charges	5,955.00		3,975,00	
7. Other - Project Sources	0.00		0.00	
8. Less (Vency @ Cntgney Allw)	-26,244.00		-24,600.00	
9. Less (Agncy Aprvd Incentv)	0.00		0.00	
10. Sub-Ttl [(1 thru 7)-(8@9)]	242,343.00		241,947.00	
Non-Operational Cash Sources				
11. Cash - Non Project	0.00		0.00	r
12. Authorized Loan (Non-RHS)	0.00		0.00	
13. Transfer From Reserve	54,444.00		60,085.00	
14. Sub-Total (11 thru 13)	\$54,444.00		60,085.00	
15. Total Cash Sources (10+14)	296,787.00		302,032,00	
Operational Cash Uses			502/052/00	l
16. Ttl O@M Exp (From Part II)	180,811.42		179,187.85	· · · · · · · · · · · · · · · · · · ·
17. RHS Debt Payment	38,280.84		38,280.84	
18, RHS Payment (Overage)	50,200.04	SPIERS OF COMPANY	38,280,84	
19. RHS Payment (Late Fee)				
20. Reductn In Prior Yr Pybles	aran yan tahun kutar			
21. Tenant Utility Payments 22. Transfer to Reserve				
	14,991.00		14,991.00	
23. RTN Owner/NP Asset Mgt Fee	6,312.00		6,312.00	
24. Sub-Total (16 thru 23)	240,395,26		238,771.69	
Non-Operational Cash Uses				
25. Authzd Debt Pymnt (NonRHS)	0.00		0.00	
26. Capital Budget (III 4-6)	54,444.00		60,085.00	
27. Miscéllaneous	0.00		0.00	
28. Sub-Total (25 thru 27)	54,444.00	CONTRACTOR OF STREET	60,085.00	· · · · · · · · · · · · · · · · · · ·
29. Total Cash Uses (24+28)	294,839.26		298,856.69	
30. Net (Deficit) (15-29)	1,947.74	AND CONTRACTOR	3,175.31	· · · ·
Cash Balance		are suited and an and an area and an area and a second and		1
31. Beginning Cash Balance	22,176.00		64,895.00	
32, Accrual To Cash Adjustment	The second s			
33. Ending Cash Bal (30+31+32)	24,123.74	And the second	68,070.31	
		Contraction of the second second		· · ·

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			· · ·	
Report: FIN1000	Multi-Fami.	Ly Information Sys	stem (MFIS)	Date: 12/29/20
		Proposed Budget	· · ·	Page: 3 of 1
Project Name: PLANTATION APT		g	tate: 10 Servicin	ng Office: 606 County: 15
Borrower Name: THE PLANTATION LTH	D	Borr ID: 730	820917 Pri Nbr: 0	1-9 Paid Code: Active
Classification: C Fiscal Ye	ar: 2016 Versio	n: 01/01/2016 TRA	NSMITD Totals: B	y Project Analyzed: N
Item	Current	D or bits and	Proposed	đ
Effective Dates:	Budget 01/01/2015	Actual 01/01/2015	Budget	Comment
Ending Dates:	12/31/2015	12/31/2015	12/31/2016	
PART II - O@M EXPENSE SCHEDULE				
			· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·
1. Maint. @ Repairs Payroll	21,898.34		22,157.77	
2. Maint. @ Repairs Supply	11,335.00		13,960.00	
3. Maint. @ Repairs Contract	3,150.00		3,400.00	
4. Painting	3,650.00		2,350.00	
5. Snow Removal	0.00		0.00	
6. Elevator Maint./Contract	0.00		0.00	
7. Grounds	450.00		2,400.00	
8. Services	8,685.00		8,620.00	
9. Cptl Bgt(Part V operating)	11,994.00		8,475.00	
10. Other Operating Expenses	0.00		0.00	
11. Sub-Ttl O@M (1 thru 10)	61,162.34		61,362.77	
12. Electricity	4,980.00		3,900.00	
13. Water	720.00		600.00	
14. Sewer	840.00	Statement 199	660.00	
15. Fuel (Oil/Coal/Gas)	0.00		0.00	
16. Garbage @ Trash Removal	9,840.00		9,000.00	
17. Other Utilities	0.00		• 0.00	
18, Sub-Ttl Util. (12 thru 17)	16,380.00		14,160.00	
19. Site Management Payroll	13,253.34		13,253.34	
20. Management Fee	32,016.00		32,712.00	
21. Project Auditing Expense	5,775.00		5,775.00	
22. Proj. Bookkeeping/Accuting	0.00		0.00	
23. Legal Expensés	1,586.00		1,586.00	
24. Advertising	350.00		310.00	
25. Phone @ Answering Service	1,465.00		1,500.00	
26. Office Supplies	2,026.00	Cale State	2,340.00	
27. Office Furniture @ Equip.	0.00		0.00	
28. Training Expense	325.00		380.00	· .
29. Hlth Ins. @ Other Benefits	6,808.04		7,656,08	
30. Payroll Taxes	3,464.34		3,412.71	
31. Workmans Compensation	1,129.42		1,041.77	
32. Other Admin.Expenses	1,025.00		955.00	MILEAGE, BABNK CHG
33. Sub-Ttl Admin (19 thru 32)	69,223.14	STREET, STREET	70,921,90	·····
34. Real Estate Taxes	13,221.12		11,217.60	
35. Special Assessments	600.00		600.00	
36. Othr Taxes, Lonses, Permts	1,096.49		1,579.20	SOFTWARE BUSINESS LIC
37. Property @ Liability Ins.	19,128.33		19,346.38	7
38. Fidelity Coverage Ins.	0.00	Rent de la deservation	0.00	
39. Other Insurance	0.00	19.00 Street of the Party	0.00	
40. Sub-Ttl Tx/In (34 thru 39)	34,045.94	Contraction of the second	32,743.18	
41. Ttl O@M Exps (11+18+33+40)	180,811.42		179,187.85	

Sensitive but Unclassified/Sensitive Security Info#Fation - Disseminate on a Need-To-Know Basis Only

	The car i denti	ly Information Syst	еш (пета) :	Date: 12/29/
		Proposed Budget		Page: 4 of
Project Name: FLANTATION APT Borrower Name: THE PLANTATION LTD Classification: C Fiscal Yes	ar: 2016 Versio		0917 Prj Nor: 01-	Office: 606 County: 15 9 Paid Code: Active Project Analyzed: N
Item.	Current	T	Proposed	
777	Budget	Actual	Budget	Comment
Effective Dates:	01/01/2015	01/01/2015	01/01/2016	
Ending Dates:	12/31/2015	12/31/2015	12/31/2016	
PART III - ACCT BUDGET/STATUS				· · · · · · · · · · · · · · · · · · ·
Reserve Account		· · · · · · · · · · · · · · · · · · ·		
1:Beginning Balance	86,465.84	A MANUNAL PROPERTY OF	57,104.83	
2. Transfer to Reserve	14,991.00		14,991.00	
Transfer From Reserve	147,551.00		14,331,00	
3. Operating Deficit	0.00		0.001	
4. Cptl Bgt (Part V reserve)	54,444.00		60,085.00	
5. Building @ Equip Repair	0.00		0.00	
6. Othr Non-Operating Expenses	0.00		0.00	
7. Total (3 thru 6)	54,444.00		60,085.00	
8. Ending Balance [(1+2)-7)]	47,012.84		12,010.83	• <u>•••••••••</u> ••••••••••••••••••••••••••
General Operating Account	1		L	
Beginning Balance				
Ending Balance				
Real Estate Tax And Ins Escrow	CONTRACTOR OF A	TARGET AND THE ADDRESS OF THE ADDRES		
Beginning-Bàlance	Sand of Desire of States of States			
Ending Balance			2	
Fenant Security Deposit Acct	PERSONAL OFFICE AND A CONTRACTOR OF THE PERSON OF THE P	I CARLES NO AND	annen ann an a	
Beginning Balance				
Ending Balance				
		IN THE REAL PROPERTY INTERNAL PROPER	WHEN PERSON AND AND AND AND AND AND AND AND AND AN	
Jumber of Applicants on Waiting Li	lst		Reg. Balance	100,480.

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Report: FI	N1000
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Fiscal Year:

2016

### Multi-Family Information System (MFIS)

Proposed Budget Project Name: PLANTATION APT Borrower Name: THE PLANTATION LTD Classification: C Fiscal Yea State: 10 Borr ID: 730820917 Version: 01/01/2016 TRANSMITD

) Servicing Office: 606 County: 15 Prj Nbr: 01-9 Paid Code: Active Totals: By Project Analyzed: N

							1/01/2015	· · .			· · · ·			
1.1	U	nit De	scrig	otion		Re	ental Rates	)	·	Poten	tial 1	income Fro	m Each Rate	Utility
Туре	Size	HC	Rev	Unit	Number	Basic	Note	H	D.	Basi	c 🗌	Note	HUD	Allowance
1	2	A11	· [	· · ·	34	390	572	2	0	159,	120	233,37	б <u>`</u> 0	. 17
J	1	A11.		1	24	359	531	•	. 0	103,	392	152,92	в о	12
	:	· / ·					CURRENT RI	SNT TO	TALS	262,	512	386,30	4 0	
EFFEC					ILITY ALI	OWANCE: 01/	01/2015				;		· · · ·	
		it De	scri			Utility Type	8				-	• •		
·····	Ur				TTraile	Elect	Gas	ŀ	Sewer	-	Tra	sh	Other	Total Allow
	Ur Size	HC.	Re	<b>v</b>	ULLE I									
туре		HC All	Re		Unit	13	7	0.		21	1	0	0	17

	Ur	it D	escri	ption	1		Rental Rat	.69	Potential	Income From	Each Rate	Utility
Туре	Size	HC.	Rev	Unit	Number	Basic	Note	HOD	Basic	Note	<u> </u>	Allowance
N	2	A11			34	390	572	0	159,120	233,376	0	188
N	1	A11			24	359	531	0	103,392	152,928	0	. 132
		**	·. ·				PROPOSED	RENT TOTALS	262,512	386,304	• • 0	A Distance of the Day

EFFEC	TIVE D	ATE O	F RENTS	UTILITY A	LLOWANCE: 01/01	/2016	· · · · · · · · · · · · · · · · · · ·			······································
	Un	it Des	criptic	n	Utility Types		-	···	· ·	
Туре	Size	HC	Rev	Unit	Elect	Gas	Sewer	Trash	Other	Total Allow
N .	2	A11			136	O	26	0	0.	188
N	1	All			86		23	0	0	132

### Multi-Family Information System (MFIS)

Proposed Budget

12/29/201 5 6 of 18 Date

Page :

Project Name: PLANTATION APT Borrower Name: THE PLANTATION Classification: C Fiscal	LTD Year: 2016	E Version: 01/	Sta Borr ID: 73082 01/2016 TRANS	te: 10 Ser 0917 Prj Nb MITD Total	vicing Offic r: 01-9 P s: By Projec	e: 606 Cou aid Code: Ac t Analyze	nty: 15 tive d: N
Item	Proposed Number Units/Items	Proposed From Reserve	Actual From Reserve	Proposed From Operating	Actual From Operating	Actual Total Cost	Total Actual Units/Items
Effective Dates:	01/01/2015	01/01/2016	01/01/2015	01/01/2016	01/01/2015	01/01/2015	01/01/2015
Ending Dates:	12/31/2015		12/31/2015		12/31/2015	12/31/2015	12/31/2015
					n en		•
ANNUAL CAPITAL BUDGET				· · · · · ·	1. A.		
Appliances			-				
Appliances - Range	4	940.00	000	940.00	0.00	0.00	0
Appliances - Refrigerator	5	1,340.00	0.00	2,010.00	0.00	0.00	0
Appliances - Range Hood	0	0.00	0,00	0.00	0.00	0.00	. 0
Appliances - Washers @ Dryers	0	0.00	0.00	0.00	0.00	0.00	0
Appliances - Other	0	0.00	0.00	0.00	0.00	0.00	0
Carpet and Vinyl			·			. •	•
Carpet @ Vinyl - 1 Br.	5	3,730.00	0,00	0.00	0.00	0.00	0
Carpet @ Vinyl - 2 Br.	6	7,750.00	0.00	0.00	0.00	0.00	0
Carpet @ Vinyl - 3 Br.	. 0	0.00	0.00	0.00	0.00	0.00	0
Carpet @ Vinyl - 4 Br.	0	0.00	0,00	0.00	0.00	• 0.00	· 0
Carpet @ Vinyl - Other	0	0,00	0.00	0.00	0.00	0.00	0
Cabinets				•			
Cabinets - Kitchens	0	0.00	0.00	0.00	0.00	0.00	0
Cabinets - Bathroom	2.	0.00	0.00	700.00	0.00	0.00	. 0
Cabinets - Other	0	0.00	0.00	0.00	0.00	0.00	0
Doors				· · · · · ·		•••••	
Doors - Exterior	0	0.00	0.00	0.00	0.00	0.00	0
Doors - Interior	0	0.00	0.00	0.00	0.00	0.00	0
Doors - Other	0	0.00	0.00	0.00	0.00	0.00	. 0
Window Coverings	·		. :	•	· ·		· · · · · · · · · · · · · · · · · · ·
Window Coverings - Detail	. 0	0.00	0.00	0.00,	0.00	0.00	0
Window Coverings - Other	0	0.00	0.00	0.00	0.00	0.00	. 0
Heat and Air Conditioning			· · · · · · · · · · · · · · · · · · ·		<u>t</u>	<u></u>	L
Heat @ Air - Heating	0	0.00	0.00	0.00	0.00	0.00	· 0
Heat @ Air - Air	4	10,200.00	0.00	3,200.00	0.00	0.00	0
Conditioning Heat @ Air - Other	0	0:00	0.00	0.00	0.00		
Plumbing	l:	0,00	0,00	0.00	0,00	0.00	0
Plumbing - Water Heater	6	325.00	0.00	1 695 00	<u></u>		
Plumbing - Bath Sinks	0	0.00	0.00	1,625.00	0.00	0.00	
Plumbing - Kitchen Sinks		0.00	0.00	0.00	0.00	0.00	0
Plumbing - Faucets	0	0.00	0.00	0.00			
Plumbing - Toilets		0.00	0.00	0.00	0.00	0.00	0
Plumbing - Other	0	0.00	0.00	0.00	0.00	0.00	0
Major Electrical	L	0,00	0.00	, u, vù	0.00	0,00	· · · · · · · · · · · · · · · · · · ·
Major Electrical - Detail	0	0.00	0.00	0.00			
Major Electrical - Other	0	0.00		· · · · · · · · · · · · · · · · · · ·	0.00	0.00	· 0
Structures	<u> </u>	0.00	0.00	0.00	0.00	0.00	
Structures - Windows					<u> </u>		
Structures - Screens	0_	0.00	0.00	0.00	0.00	0.00	0
Structures - Walls	0.	0.00	0.00	0.00	0.00	0.00	0
	0	0.00	0.00	0.00	0.00	0.00	0
Structures - Roofing	0	30,000.00	0.00	0.00	0.00	0.00	0
Structures - Siding Structures - Exterior	0 0	0.00	0.00	0.00	0.00	0.00	0
Painting Structures - Other					0.00		
Structures - Other	0	0.00	0.00	0,00	0.00	0.00	. 0

Report: FIN1000	Mult	i-Family Inf	ormation Syste	em (MFIS)		. Date	e: 12/29/2
		Propo	med Budget	*		Page	≅: 7 of
Project Name: PLANTATION APT Borrower Name: THE PLANTATION		· · · · _			vicing Offic		nty: 15
	Year: 2016	B Version: 01/	orr ID: 73082 01/2016 TRANS	0917 Prj Nb MITD Total	r: 01-9 P s: By Projec	aid Code: Aci t Analyze	
Item	Proposed	Proposed	Actual	Proposed	Actual	Actual	Total
	Number	From	From	From	From	Total	Actual
Sffective Dates:	Units/Items	Reserve 01/01/2016	Reserve 01/01/2015	Operating 01/01/2016	Operating	Cost	Units/Item
Anding Dates:	12/31/2015	01/01/2010	12/31/2015	01/01/2016	01/01/2015	01/01/2015	01/01/2015
			20/04/2010		2013212023	12/31/2013	
Paving	I	<u>I</u>				<u> </u>	
Paving - Asphalt	0	0.00	0.00	0.00	0.00	0.00	· · ·
Paving - Concrete	0	0.00	0.00	0.00	0.00	0.00	
Paving - Seal and Stripe	0.	0.00	0.00				ļ
Paving - Other	0	· · · · · · · · · · · · · · · · · · ·		0.00	0.00	0.00	
Landscape and Grounds		0.00	0.00	0.00	0.00	0.00	
	· · · · · · · · · · · · · · · · · · ·					· .	
Lndscp@Grnds - Landscaping	0	0.00	0.00	0.00	0.00	0.00	
Lndscp@Grnds - Lawn Equipment	0	0.00	0.00	0.00	0.00	0.00	
Lndscp@Grnds - Fencin	0	0.00	0.00	0.00	0.00	0.00	
Lndscp@Grnds - Recreation Area	0	0.00	0.00	0.00	0.00	0.00	
Lndscp@Grnds - Signs	0	0:00	0.00	0.00	0,00	0.00	
Lndscp@Grnds - Other	0	0.00	0.00	0.00	0.00	0.00	
Accessibility Features	<b>.</b>		ا ــــــــــــــــــــــــــــــــــــ				I
Accessibility Features - Detail	0	5,800.00	0.00	0.00	0.00	0.00	
Accessibility Features - Other	0	0.00	0.00	0.00	0.00	0.00	(
Automation Equipment		•••••••••••••••••••••••••••••••••••••••					·····
Automation EquipSite Mngt.	0	0.00	0.00	0.00	0.00	0.00	(
Automation Equip, -Common Area	0	0.00	0.00	0.00	0.00	0.00	
Automation EquipOther	0	0.00	0.:00	0.00	0.00	0.00	
other	· · · · · · · · · · · · · · · · · · ·		I			1	· .
ist: ?	0	0.00	0.00	0.00	0.00	0.00	
ist; ?	0	0,00	0.00	0.00	0.00	0.00	·
dist; ?		0.00	0.00	0.00	0.00	0.00	
otal Capital Expenses		60,085.00	0.00	8,475.00	0.00	0.00	(

Report: FIN1000 Multi-Family Information System (MFIS) 12/29/201 Date: • Proposed Budget Page: R of 18 Project Name: PLANTATION APT State: 10 Borr ID: 730820917 Servicing Office: 606 County: 15 Borrower Name: THE PLANTATION LTD Prj Nbr: 01-9 Paid Code: Active Totals: By Project Analyzed: N Classification: C Fiscal Year: 2016 Version: 01/01/2016 TRANSMITD Analyzed: N Part VI - SIGNATURES, DATES AND COMMENTS Section 1001 of Title 18, United States Code provides: "Whoever, in any matter within the jurisdiction of any department or agency of the United States knowingly and willfully falsifies, conceals or covers up by any trick, scheme, or device a material fact, or makes any false, fictitious or fraudulent statements or representation, or makes or uses any false writing or document knowing the same to contain any false, fictitious or fraudulent statement or entry, shall be fined under this title or imprisoned not more than five years, or both. Warning I HAVE READ THE ABOVE WARNING STATEMENT AND I HEREBY CERTIFY THAT THE FOREGOING INFORMATION IS COMPLETE AND ACCURATE TO THE BEST OF MY KNOWLEDGE. HALLMARK GROUP REAL ESTATE (Management Agency) MA202860 (Date Submitted) (MA#) (Date) (Signature of Borrower or Borrower's Representative) (Titl Agency Approval (Rural Development Approve ficial):

Report:	FIN1000		÷	Multi-Family Information System (MFIS)				Date:	12/29/201
		an a		Proposed Budget		: ·	÷.	Page :	9 of 18
	h Nome (DT 33)	<u>, 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 199</u>			•	• •			

Project Name: PLANTAT	ION APT			State: 10	Servicing Office:	606 County:	15
Borrower Name: THE PL	ANTATION LTD	•	Borr ID	: 730820917	Prj Nbr: 01-9 Paid		
Classification: C	Fiscal Year;	2016 . Ver	sion: 01/01/201				
						- Idia / Boar I	

SPVS Comment:

Batched/ II 100115/ II 101415/ II 122915

Narrative:

BUDGET MARRATIVE PROJECT NAME Plantation Apartments BORROWER NAME Plantation, Ltd. BORROWER ID AND PROJECT NO 10-015-730820317-019 DPlantation Apartments is a fifty-eight unit family community located in Richmond Hill, Georgia.In 2015, the property has maintained a 98% average occupancy. DThe property remains in compliance and has no outstanding findings that have not been addressedby the management company. DAt this time, the property is financially sound andhas not experienced any changes in project expenses that would contribute to any financial difficulties. DThe property has experienced changes in project expenses and cash sources that would exceed 23% to gross income and the 10% tolerance threshold in the category of Administration Expenses due to increased cost ofhealth care. Utilities 10% - lower- less vacant units. DWe will continue to replace carpets, stoves, refrigerators, etc. on an as needed basis. DThe \$60,085.700 paid from the reserve account includes replacing 2 refrigerators, 2 stoves, 31BR carpets, 4 2ER carpets, vinyl floor replacement for 2 1BR units and 2 2ER units, 3 HVAC units, 1 water heaters, per the 2016 transition plan modify 1 bedroom unit to UFAS code, and 2 roof replacements for buildings R & T. The remaining \$6,475.00 paid from the operating account includes replacing 3. refrigerators, 2 stoves, 1 HVAC, 2 bath vanities & 5 hot water heaters. DThere is no additional documentation necessary for the Agency to establish that applicable Agency requirements have been met.



United States Department of Agriculture

December 29, 2015

Mr. Martin H. Petersen Hallmark Mgmt. Inc. 3111 Paces Mill Rd., Suite A-250 Atlanta, GA 30339

RE: Lakeview Ltd. (Plantation Apts. III) 2016 Proposed Budget

The above document has been reviewed and approved by our office. This is effective January 1, 2016.

The following items are noted:

- 1. The reserve account is on track.
- Property appears to be maintained. 2
- 3. Management Fee is approved at \$47.00 POU/MONTH.

Please contact our office if you have any questions.

Mariat

SANDRA R. BRYANT, Area Specialist For: Ricky P. Sweat, Area Manager USDA/Rural Development

Enclosures

Rural Development • Douglas Service Center 703 East Ward St., Douglas, GA 31533 sandra.bryant@ga.usda.gov, http://www.rurdev.usda.gov/ga/ Voice (478) 934-6392, Ext 111 • TDD (770) 253-2555 • Fax (478) 934-2597

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United States Department of Agriculture

December 29, 2015

Mr. Martin H. Petersen Hallmark Mgmt. Inc. 3111 Paces Mill Rd., Suite A-250 Atlanta, GA 30339

## RE: RENT CHANGE

You are hereby notified <u>LAKEVIEW LTD.</u>; <u>D/B/A PLANTATION APTS III</u> project(s), and considered all justifications provided by project management [and comments provided by tenants]. The Rural Development has approved the following rent (occupancy charge) and/or utility allowance rates listed below. The changes for all units will become effective on <u>JANUARY 1, 2016</u> or later effective date in accordance with state or local laws.

The change is needed for the following reasons: Change Operation and Maintenance costs.

The approved changes are as follows:

Unit Size		Prese	nt Rent	Approv	ved Rent
		(Occupa	ncy Charge)	(Occupan	cy Charge)
	т <u>.</u> - ,	Basic	Note Rate	Basic	Note Rate
1-Bedroom		\$317	\$476	\$337	\$496
2-Bedroom		\$337	\$504	\$357	\$524

The approved utility allowance changes are as follows:

Unit Size	Present Utility		Approved Utility
	Allowance	.1	Allowance
1-Bedroom	\$126		NO CHANGE
2-Bedroom	\$182		NO CHANGE
			• • • •

Should you have any questions or concerns, you may contact Rural Development. The Rural Development Servicing Office address is: 703 East Ward St., Douglas, GA 31533.

Rural Development • Douglas Service Center 703 East Ward St., Douglas, GA 31533

sandra.bryant@ga.usda.gov, <u>http://www.rurdev.usda.gov/ga/</u>

Voice (478) 934-6392, Ext 111 • TDD (770) 253-2555 • Fax (478) 934-2597

· USDA is an equal opportunity provider and employer.

If you wish to file a Civil Rights program complaint of discrimination, complete the USDA Program Discrimination Complaint Form (PDF), found online at http://www.ascr.usda.gov/complaint_filing_cust.html, or at any USDA office, or call (866) 632-6992 to request the form. You may also write a letter containing all of the information requested in the form. Send your completed complaint form or letter to us by mall at U.S. Department of Agriculture, Director, Office of Adjudication, 1400 Independence Avenue, S.W., Washington, D.C. 20250-9410, by fax (202) 690-7442 or email at program.intake@usda.gov. You must notify the tenants (members) of Rural Development's approval of the rent (occupancy charge) and utility allowance changes by posting this letter in the same manner as the "NOTICE TO TENANTS (MEMBERS) OR PROPOSED RENT (OCCUPANCY CHARGE) AND UTILITY ALLOWANCE CHANGE." This notification must be posted in a conspicuous place and cannot be substituted for the usual written notice to each individual tenant (member).

This approval does not authorize you to violate the terms of any lease (occupancy agreement) you currently have with your tenants (members).

For those tenants (members) receiving rental assistance (RA), their costs for rent (occupancy charge) and utilities will continue to be based on the higher of 30 percent of their adjusted monthly income or 10 percent of gross monthly income or if the household is receiving payments for public assistance from a public agency, the portion of such payments which is specifically designated by that agency to meet the household's shelter cost. If tenants are receiving Housing and Urban Development (HUD) Section 8 subsidy assistance, their costs for rent and utilities will be determined by the current HUD formula.

You may file an appeal regarding the rate and utility allowance change as approved. An appeal must be received in the Regional Office no later than 30 calendar days after receipt of the adverse decision. The appeal should state what agency decision is being appealed and should include, if possible, a copy of the adverse decision and a brief statement of why the decision is wrong. A copy of the appeal request should be sent to the agency.

You must inform the tenants (members) of their right to request an explanation of the rate and utility allowance change approval decision within 45 days of the date of this notice by writing to (Ricky P. Sweat, A.D., USDA/RD, 703 East Ward St., Douglas, GA 31533). All tenants (members) are required to pay the changed amount of rent (occupancy charge) as indicated in the notice of approval.

Any tenant who does not wish to pay the Rural Development approved rent changes may give the owner a 30-day notice that they will vacate. The tenant will suffer no penalty as a result of this decision to vacate, and will not be required to pay the changed rent.

However, if the tenant later decides to remain in the unit, the tenant will be required to pay the changed rent from the effective date of the changed rent.

Sincerely,

udna <u>Bargard</u>

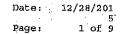
SANDRA R. BRYANT, Area Specialist For: Ricky P. Sweat, Area Director USDA/Rural Development

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## Multi-Family Information System (MFIS)

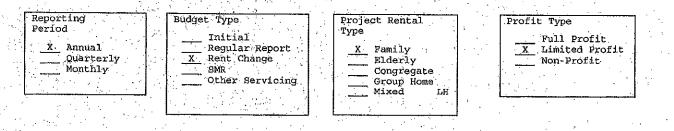
Proposed Budget



Project Name:	PLANTATION APT	III	
Borrower Name:	LAKEVIEW LTD		
Borrower ID and Project No:	789714496 01-9	A States	
Date of Operation:	11/12/1986		
	· · · · · · · · · · · · · · · · · · ·		

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1	Loan/Transfer Amount:	1					]
	Note Rate Payment :	1.1		. 1	1 2 3	· · · · ·	Τ.
	IC Payment:	.s	3,195.17	. 16 A. A.		( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( )	1
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I . I }	iereby	request	'ı	units	ന്ി	RΆ.	Current	number	of 1	DV	unita		്റ്	· '			
					<b>U</b>		000,00,00	manuocr	04.1		aur 69	<u> </u>	<u> </u>			1.1	
															1		

	llowing utilities	are		Bori	rower Account:	ing Method	
x	Gas Electricity				_ Cash _ Accrual		•
X	Water Sewer		ζ÷γ.		· · · · ·	• •	
	Trash Other	· ·	 •			a di se	

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Report: FIN1000	Multi-Fami	ly Information Sys	tom (MRTC)	Data 10/00/00
	FIGTOT LAURT		cean (Mria)	Date: 12/28/20
		Proposed Budget		Page: 2 of
Project Name: PLANTATION APT III				
Borrower Name: LAKEVIEW LTD		Borr (D: 7897	14496 Pri Nhr. 0	ng Office: 606 County: 15 1-9 Paid Code: Active
Classification: C Fiscal Ye	ar: 2016 Versic	n: 01/01/2016 RECE	IVED Totals; B	y Project Analyzed: N
Item	Current		Proposed	1
Effective Dates:	Budget	Actual	Budget	Comment
Ending Dates:	01/01/2015	01/01/2015	01/01/2016	
		1 12/01/2010	122/31/2010	I
PART I - CASH FLOW STATEMENT				
Operational Cash Sources				· · · · · · · · · · · · · · · · · · ·
1. Rental Income	213,096:00		226,056.00	· · · · · · · · · · · · · · · · · · ·
2. RHS Rental Assist. Received	THE RECEIPTION OF THE PARTY OF			
3. Application Fee Received				
4. Laundry And Vending	0.00		000	
5. Interest Income	432.00	the state of the second st	48.00	
6. Tenant Charges	3,235.00		3,535.00	
7. Other - Project Sources	0.00		0.00	
8. Less (Vency @ Cntgney Allw)	-10,680.00		-11,220.00	
9. Less (Agncy Aprvd Incentv)	0.00		0.00	
10. Sub-Ttl [(1 thru 7)-(8@9)]	206,083.00		218,419.00	
Non-Operational Cash Sources	- <b>I</b>			L
11. Cash - Non Project	0,00	NAMES AND ADDRESS OF A	0.00	
12. Authorized Loan (Non-RHS)	0.00		0.00	
13. Transfer From Reserve	57,700.00	Contraction of the second second	58,275.00	
14. Sub-Total (11 thru 13)	57,700.00		58,275.00	
15. Total Cash Sources (10+14)	263,783.00		276,694.00	
Operational Cash Uses	- L			
16. Ttl O@M Exp (From Part II)	157,354.41		162,036.68	
17. RHS Debt Payment	38,342.04		38,342.04	
18. RHS Payment (Overage)	1951 (1971 (1971 (1971 (1971 (1971 (1971 (1971 (1971 (1971 (1971 (1971 (1971 (1971 (1971 (1971 (1971 (1971 (197		307010.01	
19, RHS Payment (Late Fee)	All and a second se	and the providence of the second s	A DECEMBER OF THE OWNER OF	
20. Reducth In Prior Yr Pybles				
21. Tenant Utility Payments	Contraction of the second s			
22. Transfer to Reserve	9,994.00		9,994.00	
23. RTN Owner/NP Asset Mgt Fee	6,312.00		6,312.00	
24. Sub-Total (16 thru 23)	212,002.45		216,684.72	
Non-Operational Cash Uses	· · · · ·		%%]	I
25. Authzd Debt Pymnt (NonRHS)	0.00		0.00	
26. Capital Budget (III 4-6)	57,700.00		58,275.00	
27. Miscellaneous	0.00		0.00	· · · · · · · · · · · · · · · · · · ·
28. Sub-Total (25 thru 27)	57,700.00		58,275.00	· · · · · · · · · · · · · · · · · · ·
29. Total Cash Uses (24+28)	269,702.45		274,959.72	
30. Net (Deficit) (15-29)	-5,919.45		1,734.28	
Cash Balance		In the second	×	k
31. Beginning Cash Balance	48,930.00		31,943.00	· · · · · · · · · · · · · · · · · · ·
32. Accrual To Cash Adjustment	10,000		31,2*3.00	
33. Ending Cash Bal (30+31+32)	43,010.55		33,677.28	
	1 1010105			· · · · · · · · · · · · · · · · · · ·

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Proposed Budget

Date: 12/28/201

Page: 3 of 9

Project Name: PLANTATION APT III Borrower Name: LAKEVIEW LID		Sorr ID: 789	State: 10 Servicin 714496 Prj Nbr: 0	ng Office: 606 County: 15 1-9 Paid Code: Active
Classification: C Fiscal Yea	ar: 2016 Version	n: 01/01/2016 REC	EIVED Totals: B	1-9 Paid Code: Active y Project Analyzed: N
Item	, Current		Proposed	
Effective Dates:	Budget 01/01/2015	Actual	Budget	Comment
Effective Dates: Ending Dates:	12/31/2015	01/01/2015	01/01/2016	
sidering pacep.	22/31/2013	12/31/2015	12/31/2010	
PART II - OOM EXPENSE SCHEDULE				
l. Maint. @ Repairs Payroll	25,648.00		13,690,95	
2. Maint. @ Repairs Supply	10,220.00		9,930.00	)
3. Maint, @ Repairs Contract	2,650.00		2,725.00	
I. Painting	1,500.00		222	
5. Snow Removal	0,00		2,160.00	
Elevator Maint./Contract			0.00	
7. Grounds	0.00	and the second states of	0.00	
3. Services	375.00		12,500.00	
. Cptl Bgt(Part V operating)	4,650,00,		4,530.00	
	650.00		4,780.00	
0. Other Operating Expenses	0.00		0.00	
1. Sub-Tt1 COM (1 thru 10)	45,693.00		50,315,95	
2. Electricity	5,820.00		5,844.00	
3. Water	204.00		240,00	
4. Şewer	204.00		240.00	
5. Fuel (Oil/Coal/Gas)	0.00		0.00	
6. Garbage @ Trash Removal	6,672,00		8,532,00	
7. Other Utilities	0.00		0.00	
8. Sub-Ttl Util. (12 thru 17)	12,900.00		14,856.00	-
9. Site Management Payroll	13,670.83		13,349.29	
0. Management Fee	29,808.00		30,456.00	
1. Project Auditing Expense	5,775.00		5,775.00	
2. Proj. Bookkeeping/Accuting	0.00		0.00 [°]	
3. Legal Expenses	1,586.00		1,536.00	
4. Advertising	.350.00		290.00	
5. Phone @ Answering Service	900.00		960.00	
6. Office Supplies	1,885.00		2,140.00	
7. Office Furniture @ Equip.	0.00		0.00	
8. Training Expense	325.00		375.00	
9. Hlth Ins. @ Other Benefits	6,637.81		8,214.02	
0, Payroll Taxes	3,793.40	WORKS HAR STREET	2,574.07	
1. Workmans Compensation	1,298.34		715.10	
2. Other Admin Expenses	1,155.00	North and a strength of the	725.00	MILEAGE, BANK CHG, CREDIT CK
3. Sub-Ttl Admin (19 thru 32)	67,184.38		67,109.48	
4. Real Estate Taxes	13,429.78		11,394,96	
5. Special Assessments	500.00		555.00	
6. Othr Taxes, Lonses, Permts	688.06		804.06	SOFTWARE BUSINESS LIC
7. Property @ Liability Ins.	16,959,19		17,001.23	
8. Fidelity Coverage Ins.	0.00		0.00	
9. Other Insurance	0.00		0.00	
0. Sub-Ttl Tx/In (34 thru 39)	31,577.03		29,755.25	
1. Ttl O@M Exps (11+18+33+40)	157,354.41		162,036.68	

Number of Applicants Needing RA

99,009.56

Proposed Budget

Page: 4 of 9

Classification: C Fiscal Ye		n: 01/01/2016 RECEI	vad ideate, by	Project Analyzed; N
Item	Current Budget	Actual	Proposed Budget	Comment
Effective Dates:	01/01/2015	01/01/2015	01/01/2016	
Inding Dates:	12/31/2015	12/31/2015	12/31/2016	·····
			· · · · · · · · · · · · · · · · · · ·	
PART III - ACCT BUDGET/STATUS				· · ·
Reserve Account				······································
1.Beginning Balance	176,175,94		185,882.26	
2. Transfer to Reserve	9,994.00		9,994.00	
Transfer From Reserve	- <del>.</del>	Constraints of the second s	0 <u> </u>	
. Operating Deficit	0.00		0.00	·····
. Cptl Bgt (Part V reserve)	57,700.00		58,275.00	· · · · · · · · · · · · · · · · · · ·
. Building @ Equip Repair	0.00		0.00	· · ·
. Othr Non-Operating Expenses	0.00	the second s	0.00	
. Total (3 thru 6)	57,700.00		58,275.00	
Ending Balance [(1+2)-7)]	128,469.94		137,601.26	······
Jeneral Operating Account	<u>.</u>			
Beginning Balance	0.000			
Inding Balance	the day of the second second	11.0		
eal Estate Tax And Ins Escrow	The second s		Participation of the second	· · · · · · · · · · · · · · · · · · ·
eginning Balance		M. Sales Shirts State		
nding Balance				· · · · · · · · · · · · · · · · · · ·
enant Security Deposit Acct	<u></u>			· · · · · · · · · · · · · · · · · · ·
eginning Balance				
Inding Balance				

Amount Ahead/Behind

Proposed Budget

12/28/201 Date:

5 5 of 9 Pager

Proje	ect Na	ame:	PLANT	TION 2	PT III	<u> </u>			<u>.</u>	State	10	Servic	nd Offic	e 606	County: 15	
Borre	wer 1	Vame:	LAKE	JIEW LI	'D		Version: 01,	Borr I	D: 789	71449	6 Pi	d Nbr:	01-9 P	aid Cod	ie: Active	
		er y e k														
PART ]	V REI	T SCI	IEDULI	5			an the second					. * . *				
A. CI	JRREN'	r app	ROVED	RENTS/	UTILITY .	ALLOWANCE:	01/01/2015		· .						· · ·	
	Ŭ	Init I	escri	ption.			Rental Rate	s.		Pot	ential	Income	From Eac	1 Rate	Utility.	
Туре	Size	HC	Rev	Unit	Number	Basic	Note	H	UD .	Ba	sic	Note		HUD	Allowance	
N	2	A11			32	337	504	<u> </u>	0	12	9,408	193	, 536	•	0	182
N	1.	A11			22	317	476		0	. 8	3,698	125	, 664	<u>,                                     </u>	0	126
		· .	· · · · · · · · · · · · · · · · · · ·	<i>.</i>			CURRENT F	RENT T	OTALS	21	3,096	319	, 200		D NEW CONTRACT	
	<u>.</u>								<u>.</u>	· · · · · ·					PALACCASE IN CONTRACTOR	<u> </u>
EFFEC	TIVE	DATE	OF RI	ents/Ui	ILITY AL	LOWANCE: 01	/01/2015			-		· · · ·				÷
	· • • • • • • • • • • • • • • • • • • •			ption	1	Utility Typ	bes	•	1							
Type	Siz.	e W.	2   2	ev	unit [	Elect	Gas		Sei	er,	Tr	ash	Other		Total Allo	341
N	2	(A1)			·	1	42	0		20		0		0		182
N	1	A11	• 1				94	.0		16		. 0		0 ·		126
B. PI	ROPOSI	ED CH	ANGE (	DE RENI	S/HTLLT	V ALLOWANCE	: 01/01/201	6								· · · · · · · · · · · · · · · · · · ·
				ption				•	<u></u>			*				
							Rental Rate			L			From Eacl			
Туре			Rev.	Unit.	Number	Basic.	Note	Н	00 .	Baa	∃ic	Note		HUD	Allowance	
N	2	A11			32	357	524		0	13	7,088	201	, 216		0	182
Ñ	1	A11			22	337	496	· · .	0	8	8,968	,130	944		D	126
-	· •.						PROPOSED R	ENT T	OTALS	22	6,056	332	160	<u>````````</u>		
	TTVP	חמיים	07.01	איזיק איזיי	TT.TPV	LOWANCE: 01	101/2016							· .		
				ption		Utility Typ			<del>.</del>		•				•	
		HC		ev	Unit	Elect	Gas	·····	Sew	or	· : )	ash	Other	· · · ·	Total Allo	
N	2	All					26		p.ew	er 28	11	asii 			TOCAL ALL	182
N	1	All					84		·	28	•	· · · ·			····.	
14	1	1 477		- 1 - I			0 ⁺	· •	1 L	21	1. P	• • • •		0		126

### Multi-Family Information System (MFIS).

Proposed Budget

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Date: 12/28/201 5 Page: 6 of 9

Project Name: PLANTATION APT Borrower Name: LAKEVIEW LTD Classification: C Fisca		B Version: 01/		te: 10 Ser 4496 Prj Nb VED Total		aid Code: Act	
Item	Proposed Number Units/Items	Proposed From Reserve	Actual From Reserve	Proposed From Operating	Actual From	Actual Total	Total Actual
Effective Dates:	01/01/2015	01/01/2016	01/01/2015	01/01/2016	Operating 01/01/2015	Cost 01/01/2015	Units/Items 01/01/2015
Ending Dates:	12/31/2015		12/31/2015	01/01/2010	12/31/2015	12/31/2015	12/31/2015
				· · ·			
ANNUAL CAPITAL BUDGET			<b>I</b>	<u></u>	1		<u> </u>
Appliances							
Appliances - Range	6	1,350.00.	0.00	1,350.00	0.00	0.00	0
Appliances - Refrigerator	9	4,140.00	0,00	2,070.00	0.00	0.00	0
Appliances - Range Hood	0	0,00	0.00	0.00	0.00	0.00	0
Appliances - Washers @	0	0.00	0,00	0.00	0.00	0.00	. 0
Dryers	ľ.	0.00	0.00	0.00	0.00		
Appliances - Other	0	0.00	0.00	0.,00	0.00	0.00	. 0
Carpet and Vinyl							· ·
Carpet @ Vinyl - 1 Br.	9	6,765.00	0.00	0.00	0.00	0.00	0
Carpet @ Vinyl - 2 Br.	9	7,680.00	0.00	.0.00	0.00	0.00	0
Carpet @ Vinyl - 3 Br.	0	.0.00	0.00	0.00	0.00	0.00	0
Carpet @ Vinyl - 4 Br.	0	0.00	0.00	0.00	0.00	0.00	. 0
Carpet @ Vinyl - Other	0	0.00	0.00	.0.00	.0.00	0.00	0
Cabinets			I	L	· · · · ·	. <u></u>	· ·
Cabinets - Kitchens	0	0.00	0.00	0.00	0.00	0.00	0
Cabinets - Bathroom	0	0.00	0.00	0.00	0.00.	0.00	0
Cabinets - Other	0	0.00	0.00	0.00	0.00	0.00	0
Doors	· I · · · · · · · · · · · · · · · · · ·	L		<u>.</u>	1	<u> </u>	<u> </u>
Doors - Exterior	0	0.00	0.00	0.00	0.00	0.00	. 0
Doors - Interior	0	0.00	0.00	0.00	0,00	0.00	0
Doors - Other	. 0	0.00	0.00	0.00	0.00	0.00	0
Window Coverings					l	1	L
Window Coverings - Detail	0	0.00	0.00	0.00	0.00	0.00	0
Window Coverings - Other	0	0.00	0.00	0.00	0.00	0.00	0
Heat and Air Conditioning							
Heat @ Air - Heating	0	0.00	0.00	0.00	0.00	0.00	0
Heat @ Air - Air	9	28,800.00	0.00	0.00	0.00	0.00	0
Conditioning		28,800.00	0.00	0.00	. 0.00	0.00	, °
Heat @ Air - Other	Ö	0,00	0,00	0.00	0.00	0.00	. 0
Plumbing	· · · · · · · · · · · · · · · · · · ·		· ·		· ·	1 <u>-</u>	·
Plumbing - Water Heater	10	2,040.00	0.00	1,360.00	0.00	0.00	0
Plumbing - Bath Sinks	0	0.00	0.00	0.00	0.00	0:00	0
Plumbing - Kitchen Sinks	Q :	0.00	0.00	0.00	0.00	0.00	0
Plumbing - Faucets	. 0	0.00	0.00	0.00	000	0,00	0
Plumbing - Toilets	· 0	0.00	0.00	0.00	0.00	0.00	0
Plumbing - Other	0	0.00	0.00	0.00	0.00	0.00	0
Major Electrical	- <b>I</b>	· · · · · · · · · · · · · · · · · · ·	L	L	L	·L; · · · · · · · · · · · · · · · · · · ·	
Major Electrical - Detail	0	0.00	0.00	0.00	0.00	0.00	0
Major Electrical - Other	0	0.00	0.00	0.00	0.00	0.00	0
Structures					r	· · · · · ·	
Structures - Windows	0	0.00	0.00	0.00	0.00	0,00	0
Structures - Screens	0	0.00	0.00	.0,00	0.00	0.00	0
Structures - Walls	0	0,00	0.00	0.00	0.00	0.00	0
Structures - Roofing	0			1.1			
		0.00	0.00	0.00	0.00	0.00	0
Structures - Siding	0	0.00	0.00	0.00	0.00	0.00	0
Structures - Exterior Painting	0	0.00	0.00	0.00	0.00	0.00	. 0
Structures - Other	0	0.00	0.00	0.00	0.00	0.00	0

Proposed Budget

12/28/201 Date: Page :

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Project Name: PLANTATION APT Borrower Name: LAKEVIEW LTD Classification: C Fisca	III 1 Year: 2016	Version: 01/	orr ID: 78971	4496 Pri Nh	vicing Offic or: 01-9 P ls: By Projec	aid Code: Ac	
			di, solo modi	<u> 10001</u>	a. by ridjee	i miaryze	<u>u</u>
Item	Proposed Number	Proposed From	Actual From	Proposed From	Actual From	Actual Total	Total Actual
TEF: States market	Units/Items	Reserve	Reserve	Operating	Operating	Cost	Units/Items
Effective Dates: Ending Dates:	01/01/2015	01/01/2016	01/01/2015	01/01/2016	01/01/2015	01/01/2015	01/01/2015
mutig baces:	12/31/2015		12/31/2015		12/31/2015	12/31/2015	12/31/2015
Paving				<u>, , , , , , , , , , , , , , , , , , , </u>		L	l
Paving - Asphalt	0	0.00	0.00	0.00	0.00	0.00	0
Paving - Concrete	0	0.00	0.00	0.00	0.00	0.00	. 0
Paving - Seal and Stripe	0	0.00	0.00	0.00	0.00	0,00	0
Paving - Other	0	0.00	0.00	0,00	0.00	0.00	0
Landscape and Grounds		•		1			
Lndscp@Grnds - Landscaping	0	0.00	0,00	0.00	0.00	0.00	0
Lndscp@Grnds - Lawn Equipment		0,00	0.00	0,00	0.00	0.00	0
Lndscp@Grnds - Fencin	0	0.00	0.00	0.00	0.00	0.00	
Lndscp@Grnds - Recreation	Ó	0.00	0.00	.0 00	0.00	0.00	0
Lndscp@Grnds - Signs	0	0.00	0,00	0.00	0.00	0.00	0
Lndscp@Grnds - Other	0	0.00	0.00	0.00	0.00	0.00	0
Accessibility Features	- <u>I</u>	<u>.</u>	.L	·	.L	- <b>I</b>	J`
Accessibility Features - Detail	0	7,500.00	0.00	0.00	0.00	0.00	0
Accessibility Features - Other	0	0.00	0.00	0.00	0.00	0,00	0
Automation Equipment							••••••••••••••••••••••••••••••••••••••
Automation EquipSite Mngt.	0	0.00	0.00	0.00	0.00	0.00	0
Automation EquipCommon Area	0	.0.00	0.00	0.00	0.00	.00	0
Automation EquipOther	0	0.00	0.00	0.00	0.00	0.00	0
Other				······	<u> </u>		· · · · · · · · · · · · · · · · · · ·
List: ?	0	0.00	.00.00	0.00	0.00	0.00	. 0
List: ?	0	0.00	0,00	0.00	0.00	0.00	0
List: ?	0	0.00	0.00	0,00	0.00	0.00	0
Total Capital Expenses	0	58,275.00	0.00	4,780.00	0.00	0.00	0

Report: FIN1000 Multi-Family Information System (MFIS) Date: 12/29/201 Proposed Budget B of 9 Page: Project Name: PLANTATION APT III State: 10 Servicing Office: 606 Borr ID: 789714496 Prj Nbr: 01-9 Paid Cod L/01/2016 RECEIVED Totals: By Project An County: 15 Borrower Name: LAKEVIEW LTD Paid Code: Active Classification: C Fiscal Year: 2016 Version 01/01/2016 RECEIVED Analyzed: N Part VI - SIGNATURES, DATES AND COMMENTS Section 1001 of Title 18, United States Code provides: "Whoever, in any matter within the jurisdiction of any department or agency of the United States knowingly and willfully falsifies, conceals or covers up by any trick, scheme, or device a material fact, or makes any false, fiditious or fraudulent statements or representation, or makes or uses any false writing or document knowing the same to contain any false, fictitious or fraudulent statement or entry, shall be fined under this title or imprisoned not more than five years, or both. Warning I HAVE READ THE ABOVE WARNING STATEMENT AND I HEREBY CERTIFY THAT THE FOREGOING INFORMATION IS COMPLETE AND ACCURATE TO THE BEST OF MY KNOWLEDGE. 10/01/2015 HALLMARK GROUP REAL ESTATE MA202860 (Date Submitted) (Management Agency) (MA#) (Date) (Signature of Borrower or Borrower's Representative) (Title Age Development (Rural Approt ria

Report :	•	FIN1000

Proposed Budget

and the second	· · · · · · · · · · · · · · · · · · ·		an an an an an an Arrista		and the second sec	
Project Name: PLANTATION APT II	Ι.	St	ate: 10 Serv:	icing Office: 600	6 County: 15	
Borrower Name: LAKEVIEW LTD		Borr ID: 789	714496 Pri Nbr	: 01-9 Paid Co	de: Active	
Classification: C Fiscal M	ear: 2016 Version:	01/01/2016 REC			Analvzed: N	
						<u> </u>

SPVS Comment:

Batched/ II 092515/ II 101415/ II 102615

Narrative:

BUDGET NARRATIVE PROJECT NAME LAKEVIEW APARTMENTS BORROWER NAME LAKEVIEW LTD. BORROWER ID AND PROJECT NO 10-015-7897144496 01-9 DLakeview Apartments is afifty-four unit family located in Richmond Hill, Georgia. In 2015 the propertyhas maintained a 97% average occupancy. OThe property remains in compliance andhas no outstanding findings that have not been addressed by the management company. DAt this time the property is financially sound and has not experienced any changes in project expenses that would contribute to any financial difficulties. OThe administrative exceeds 23% due to the increasing cost of health insurance. Utilities exceed 10% due to lower-less vacant units. DWe will continue toreplace carpets, stoves, refrigerators, & etc. on an as needed basis it is expected the following will be replaced in 2015-\$45475.00 paid from the reserve account includes 6 refrigerators, 3 stoves, 5 one bedroom carpet replacements, 5 twobedroom carpet replacements, 5 HVACDs, 6 hot water heaters, cost to modify accessibility to playground to UFAS code, 4 one bedroom vinyl replacements, & 4 two bedroom vinyl replacements. The remaining \$17580.00 will be paid from the operating account for 3 refrigerators, 3 stoves, 4 HVACDs & 4 hot water heaters. D Replacements for 2017 through 2019 are as follows 2017 1 refrigerator, 1 stove,1 carpet, 1 vinyl floor replacement 1 HVAC units, and 1 water heaters. Seal andstrip parking lot. D2018 - 1 refrigerator, 1 stove 2 carpets, 2 vinyl floor replacements, 2 HVAC units, 2 water heater. 2019- 2 refrigerators, 2 stoves, 2 carpets, 2 vinyl floor replacements, 2 HVAC units, and 2 water heaters. DIn May2015 the property started using a grounds service which is \$950.00 monthly. DThe rent increase of \$20.00 is necessary due to increase in trash service. DThereis no additional documentation necessary for the agency to establish that applicable agency requirements have been met.

#### Multi-Family Information System (MFIS)

Proposed Budget

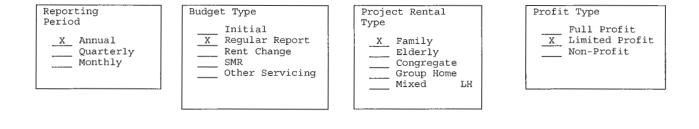
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Date: 12/28/201 6

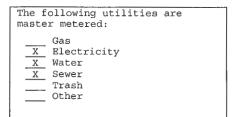
Page: 1 of 9

Project Name:	THE PLANTATION APT
Borrower Name:	RICHMOND HILL LTD
Borrower ID and Project No:	679964678 01-4
Date of Operation:	05/13/1982

Loan/Transfer Amount:	
Note Rate Payment:	
IC Payment:	\$3,189.29



___I hereby request _____ units of RA. Current number of RA units _____0 ___.



Borrower Accounting Method

Cash

____ Accrual

### Multi-Family Information System (MFIS)

Date: 12/28/201

6 Page: 2 of 9

Project Name: THE PLANTATION APT Borrower Name: RICHMOND HILL LTD Classification: C Fiscal Ye		Sta Borr ID: 67996 n: 01/01/2017 APPRO	4678 Prj Nbr: 01	
Item	Current Budget	Actual	Proposed Budget	Comment
Effective Dates:	01/01/2016	01/01/2016	01/01/2017	
Ending Dates:	12/31/2016	12/31/2016	12/31/2017	
PART I - CASH FLOW STATEMENT			W	
Operational Cash Sources				
1. Rental Income	264,912.00		264,912.00	
2. RHS Rental Assist. Received				
3. Application Fee Received				
4. Laundry And Vending	2,040.00		2,040.00	
5. Interest Income	55.00		27.00	
6. Tenant Charges	3,425.00		3,125.00	
7. Other - Project Sources	384.00		0.00	APP FEE
8. Less (Vcncy @ Cntgncy Allw)	-26,316.00		-10,200.00	
9. Less (Agncy Aprvd Incentv)	0.00		0.00	
10. Sub-Ttl [(1 thru 7)-(8@9)]	244,500.00		259,904.00	
Non-Operational Cash Sources				
11. Cash - Non Project	0.00		0.00	
12. Authorized Loan (Non-RHS)	0.00		0.00	
13. Transfer From Reserve	62,580.00		39,696.00	
14. Sub-Total (11 thru 13)	62,580.00		39,696.00	
15. Total Cash Sources (10+14)	307,080.00		299,600.00	
Operational Cash Uses				I
16. Ttl O@M Exp (From Part II)	182,571.60	i di anti	188,398.65	
17. RHS Debt Payment	38,271.48		38,271.00	
18. RHS Payment (Overage)			数 三	
19. RHS Payment (Late Fee)				
20. Reductn In Prior Yr Pybles		·····		
21. Tenant Utility Payments				
22. Transfer to Reserve	14,991.00		14,991.00	
23. RTN Owner/NP Asset Mgt Fee	6,312.00		6,312.00	2017
24. Sub-Total (16 thru 23)	242,146.08		247,972.65	
Non-Operational Cash Uses			NI	· · · · · · ·
25. Authzd Debt Pymnt (NonRHS)	0.00		0.00	
26. Capital Budget (III 4-6)	62,580.00		39,696.00	
27. Miscellaneous	0.00		0.00	
28. Sub-Total (25 thru 27)	62,580.00		39,696.00	
29. Total Cash Uses (24+28)	304,726.08		287,668.65	
30. Net (Deficit) (15-29)	2,353.92		11,931.35	
Cash Balance			81	h
31. Beginning Cash Balance	37,003.00		28,503.00	
32. Accrual To Cash Adjustment				
33. Ending Cash Bal (30+31+32)	39,356.92		40,434.35	8

### Multi-Family Information System (MFIS) Proposed Budget

Date:

Project Name: THE PLANTATION APT Borrower Name: RICHMOND HILL LTD		Borr ID: 679	964678 Prj Nbr: 01	
Classification: C Fiscal Ye	ear: 2017 Version	n: 01/01/2017 APP	ROVED Totals: By	Project Analyzed: Y
Item	Current	Actual	Proposed Budget	Comment
Effective Dates:	Budget 01/01/2016	01/01/2016	01/01/2017	commerte
Ending Dates:	12/31/2016	12/31/2016	12/31/2017	
PART II - O@M EXPENSE SCHEDULE				
1. Maint. @ Repairs Payroll	22,157.77		23,768.68	
2. Maint. @ Repairs Supply	12,382.00		13,379.00	
3. Maint. @ Repairs Contract	3,000.00		2,625.00	
4. Painting	3,600.00		1,800.00	
5. Snow Removal	0.00		0.00	
6. Elevator Maint./Contract	0.00		0.00	
7. Grounds	690.00		2,590.00	
8. Services	6,830.00		6,655.00 8,655.00	
9. Cptl Bgt(Part V operating)	5,600.00			
10. Other Operating Expenses	0.00		0.00	=
11. Sub-Ttl O@M (1 thru 10)	54,259.77		59,472.68	
12. Electricity	5,371.00		4,800.00	·
13. Water	720.00		960.00	
14. Sewer	720.00		960.00	
15. Fuel (Oil/Coal/Gas)	1,920.00		640.00	
16. Garbage @ Trash Removal	6,600.00		6,576.00	· · · · ·
17. Other Utilities	0.00		0.00	
18. Sub-Ttl Util. (12 thru 17)	15,331.00		13,936.00	
19. Site Management Payroll	13,253.34		14,329.64	
20. Management Fee	29,328.00		30,576.00	
21. Project Auditing Expense	5,775.00		6,063.75	
22. Proj. Bookkeeping/Accnting	0.00		0.00	
23. Legal Expenses	1,800.00		832.00	
24. Advertising	250.00		250.00	
25. Phone @ Answering Service	1,680.00		1,680.00	
26. Office Supplies	1,840.00		2,170.00	
27. Office Furniture @ Equip.	0.00		0.00	
28. Training Expense	375.00		450.00	
29. Hlth Ins. @ Other Benefits	7,881.08		7,694.17	
30. Payroll Taxes	3,429.93		3,628.64	
31. Workmans Compensation	1,044.67		1,482.77	
32. Other Admin.Expenses	1,155.00		1,140.00	MILEAGE, BANK CHG, CREDIT CHECK
33. Sub-Ttl Admin (19 thru 32)	67,812.02		70,296.97	
34. Real Estate Taxes	11,292.00		8,155.76	
35. Special Assessments	650.00		420.00	
36. Othr Taxes, Lonses, Permts	1,265.80	and the second	945.55	BUSINESS SOFTWARE LIC
37. Property @ Liability Ins.	31,961.01		35,171.69	
38. Fidelity Coverage Ins.	0.00		0.00	
39. Other Insurance	0.00		0.00	
40. Sub-Ttl Tx/In (34 thru 39)	45,168.81		44,693.00	
41. Ttl O@M Exps (11+18+33+40)	182,571.60		188,398.65	

12/28/201

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### Multi-Family Information System (MFIS) Proposed Budget

Date: 12/28/201

6 Page: 4 of 9

Project Name: THE PLANTATION APT		C+	cate: 10 Servicing	Office: 606 County: 15
Borrower Name: RICHMOND HILL LTD		Borr ID: 6799		
Classification: C Fiscal Year	: 2017 Version	n: 01/01/2017 APPF		
Item	Current		Proposed	
	Budget	Actual	Budget	Comment
Effective Dates:	01/01/2016	01/01/2016	01/01/2017	
Ending Dates:	12/31/2016	12/31/2016	12/31/2017	
PART III - ACCT BUDGET/STATUS				
Reserve Account				
1.Beginning Balance	68,570.72		108,979.79	
2. Transfer to Reserve	14,991.00		14,991.00	
Transfer From Reserve				
3. Operating Deficit	0.00		0.00	
4. Cptl Bgt (Part V reserve)	62,580.00		39,696.00	
5. Building @ Equip Repair	0.00		0.00	
6. Othr Non-Operating Expenses	0.00		0.00	
7. Total (3 thru 6)	62,580.00		39,696.00	10
8. Ending Balance [(1+2)-7)]	20,981.72		84,274.79	<u></u>
General Operating Account				·····
Beginning Balance				
Ending Balance				······································
Real Estate Tax And Ins Escrow				
Beginning Balance				
Ending Balance				
Tenant Security Deposit Acct		1		
Beginning Balance				
Ending Balance		1		,
		- ] -		
Number of Applicants on Waiting Li	st		t. Req. Balance	117,330.61
Number of Applicants Needing RA		Amount Ahea	d/Behind	12,603.92

### Multi-Family Information System (MFIS)

Date: 12/28/201

Proposed Budget

6 Page: 5 of 9

Borro	wer N	ame:	RICHN	LANTATI MOND HI Fis	LL LTD	; 2017 V	Hersion: 01/	Borr ID: 0 01/2017 P	6799		Servicing O Prj Nbr: 01-4 Totals: By Pr	Paid Code		
PART I A. CU					UTILITY 2	ALLOWANCE:	01/01/2016							
	U	nit D	escri	ption			Rental Rate	S		Potentia	l Income From	Each Rate	Utility	
Туре	Size	HC	Rev	Unit	Number	Basic	Note	HUD		Basic	Note	HUD	Allowance	
N	2	A11			24	422	583		0	121,536	167,904	0		171
N	3	A11			16	458	625		0	87,936	120,000	0		214
N	1	A11			12	385	528		0	55,440	76,032	0		135

1							
	EFFECTIVE	DATE	OF	RENTS/UTILITY	ALLOWANCE:	01/01/2016	

Unit Description					Utility Types						
Туре	Size	HC	Rev	Unit	Elect	Gas	Sewer	Trash	Other	Total Allow	
N	2	All			121	0	25	0	0	171	
N	3	A11			152	0	31	0	0	214	
N	1	A11			93	0	21	0	0	135	

264,912

363,936

0

CURRENT RENT TOTALS

B. PR	OPOSE	D CHI	ANGE (	OF RENI	S/UTILITY	ALLOWANCE	: 01/01/201	7				
Unit Description				Rental Rates			Potential Income From Each Rate			Utility		
Туре	Size	HC	Rev	Unit	Number	Basic	Note	HUD	Basic	Note	HUD	Allowance
N	2	A11			24	422	583	0	121,536	167,904	0	171
N	3	All			16	458	625	0	87,936	120,000	0	214
N	1	All			12	385	528	0	55,440	76,032	0	135
					I		PROPOSED R	ENT TOTALS	264,912	363,936	0	

EFFECTIVE DATE OF RENTS/UTILITY ALLOWANCE: 01/01/2017										
	Un	it Des	criptic	on	Utility Types					
Туре	Size	HC	Rev	Unit	Elect	Gas	Sewer	Trash	Other	Total Allow
N	2	All			106	0	33	0	0	171
N	3	All			139	0	38	0	0	214
N	1	All			81	0	27	0	0	135

### Multi-Family Information System (MFIS)

### Proposed Budget

Project Name: THE PLANTATION Borrower Name: RICHMOND HILL Classification: C Fisca	, L'TD		Sta orr ID: 67996 01/2017 APPRO	4678 Prj Nb	vicing Offic r: 01-4 P s: By Projec	aid Code: Ac	
Item	Proposed Number Units/Items	Proposed From Reserve	Actual From Reserve	Proposed From Operating	Actual From Operating	Actual Total Cost	Total Actual Units/Items
Effective Dates:	01/01/2016	01/01/2017	01/01/2016	01/01/2017	01/01/2016	01/01/2016	01/01/2016
Ending Dates:	12/31/2016		12/31/2016		12/31/2016	12/31/2016	12/31/2016
ANNUAL CAPITAL BUDGET				l			
Appliances							
Appliances - Range	1	475.00	0.00	0.00	0.00	0.00	0
Appliances - Refrigerator	5	2,900.00	0.00	725.00	0.00	0.00	0
Appliances - Range Hood	0	0.00	0.00	0.00	0.00	0.00	0
Appliances - Washers @	0	0.00	0.00	0.00	0.00	0.00	0
Dryers Appliances - Other	0	0.00	0.00	0.00	0.00	0.00	0
Carpet and Vinyl		1			0.00		ļ
Carpet @ Vinyl - 1 Br.	5	1,893.00	0.00	1,580.00	0.00	0.00	0
Carpet @ Vinyl - 2 Br.	7	6,669.00	0.00	887.00	0.00	0.00	0
Carpet @ Vinyl - 3 Br.	8	7,389.00	0.00	2,463.00	0.00	0.00	0
Carpet @ Vinyl - 4 Br.	0	0.00	0.00	0.00	0.00	0.00	0
Carpet @ Vinyl - Other	0	0.00	0.00	0.00	0.00	0.00	0
Cabinets			<u> </u>				
Cabinets - Kitchens	0	0.00	0.00	0.00	0.00	0.00	0
Cabinets - Bathroom	0	0.00	0.00	0.00	0.00	0.00	0
Cabinets - Other	0	0.00	0.00	0.00	0.00	0.00	0
Doors			L		1		
Doors - Exterior	0	0.00	0.00	0.00	0.00	0.00	0
Doors - Interior	0	0.00	0.00	0.00	0.00	0.00	0
Doors - Other	0	0.00	0.00	0.00	0.00	0.00	0
Window Coverings					1		
Window Coverings - Detail	0	0.00	0.00	0.00	0.00	0.00	0
Window Coverings - Other	0	0.00	0.00	0.00	0.00	0.00	0
Heat and Air Conditioning					1		
Heat @ Air - Heating	0	0.00	0.00	0.00	0.00	0.00	0
Heat @ Air - Air	3	10,500.00	0.00	0.00	0.00	0.00	0
Conditioning							
Heat @ Air - Other	0	0.00	0.00	0.00	0.00	0.00	0
Plumbing							
Plumbing - Water Heater	4	1,320.00	0.00	0.00	0.00	0.00	0
Plumbing - Bath Sinks	0	0.00	0.00	0.00	0.00	0.00	0
Plumbing - Kitchen Sinks	0	0.00	0.00	0.00	0.00	0.00	0
Plumbing - Faucets	0	0.00	0.00	0.00	0.00	0.00	0
Plumbing - Toilets	0	0.00	0.00	0.00	0.00	0.00	0
Plumbing - Other	0	0.00	0.00	0.00	0.00	0.00	0
Major Electrical		0.00	0.00		0.00	0.00	-
Major Electrical - Detail Major Electrical - Other	0	0.00	0.00	0.00	0.00	0.00	0
	0	0.00	0.00	0.00	0.00	0.00	0
Structures			0.00				1
Structures - Windows	0	0.00	0.00	0.00	0.00	0.00	0
Structures - Screens	0	0.00	0.00	0.00	0.00	0.00	0
Structures - Walls	0	0.00	0.00	0.00	0.00	0.00	0
Structures - Roofing	0	0.00	0.00	0.00	0.00	0.00	0
Structures - Siding	0	0.00	0.00	0.00	0.00	0.00	0
Structures - Exterior Painting	0	0.00	0.00	0.00	0.00	0.00	0
Structures - Other	0	0.00	0.00	0.00	0.00	0.00	0

### Multi-Family Information System (MFIS)

Date: 12/28/201 6

		Propo	sed Budget			Page	e: 7 of 9		
Project Name: THE PLANTATION Borrower Name: RICHMOND HILL Classification: C Fisca	, LTD	State: 10 Servicing Office: 606 County: 15 Borr ID: 679964678 Prj Nbr: 01-4 Paid Code: Active Version: 01/01/2017 APPROVED Totals: By Project Analyzed: Y							
Item	Proposed Number Units/Items	Proposed From Reserve	Actual From Reserve	Proposed From Operating	Actual From Operating	Actual Total Cost	Total Actual Units/Items		
Effective Dates:	01/01/2016	01/01/2017	01/01/2016	01/01/2017	01/01/2016	01/01/2016	01/01/2016		
Ending Dates:	12/31/2016		12/31/2016		12/31/2016	12/31/2016	12/31/2016		
Paving				1					
Paving - Asphalt	0	0.00	0.00	0.00	0.00	0.00	0		
Paving - Concrete	0	0.00	0.00	0.00	0.00	0.00	0		
Paving - Seal and Stripe	0	0.00	0.00	0.00	0.00	0.00	0		
Paving - Other	0	0.00	0.00	0.00	0.00	0.00	0		
Landscape and Grounds		1							
Lndscp@Grnds - Landscaping	0	0.00	0.00	0.00	0.00	0.00	0		
Lndscp@Grnds - Lawn Equipment	0	0.00	0.00	0.00	0.00	0.00	0		
Lndscp@Grnds - Fencin	0	0.00	0.00	0.00	0.00	0.00	0		
Lndscp@Grnds - Recreation Area	0	0.00	0.00	0.00	0.00	0.00	0		
Lndscp@Grnds - Signs	0	0.00	0.00	0.00	0.00	0.00	0		
Lndscp@Grnds - Other	0	0.00	0.00	0.00	0.00	0.00	0		
Accessibility Features					•				
Accessibility Features - Detail	0	0.00	0.00	0.00	0.00	0.00	0		
Accessibility Features - Other	0	0.00	0.00	0.00	0.00	0.00	0		
Automation Equipment									
Automation EquipSite Mngt.	0	0.00	0.00	0.00	0.00	0.00	0		
Automation EquipCommon Area	0	0.00	0.00	0.00	0.00	0.00	0		
Automation EquipOther	0	1,800.00	0.00	0.00	0.00	0.00	0		
Other									
List: ?	0	0.00	0.00	0.00	0.00	0.00	0		
List: ?	0	3,750.00	0.00	3,000.00	0.00	0.00	0		
List: ?	0	3,000.00	0.00	0.00	0.00	0.00	0		
Total Capital Expenses	0	39,696.00	0.00	8,655.00	0.00	0.00	0		

Multi-Family Information System (MFIS) Proposed Budget Date: 12/28/201

Page: 8 of 9

Project Name: THE PLANTATION APT	State: 10	) Servicing Office: 606 County: 15
Borrower Name: RICHMOND HILL LTD	Borr ID: 679964678	Prj Nbr: 01-4 Paid Code: Active
Classification: C Fiscal Year: 2017	Version: 01/01/2017 APPROVED	Totals: By Project Analyzed: Y

#### Part VI - SIGNATURES, DATES AND COMMENTS

Warning Section 1001 of Title 18, United States Code provides: "Whoever, in any matter within the jurisdiction of any department or agency of the United States knowingly and willfully falsifies, conceals or covers up by any trick, scheme, or device a material fact, or makes any false, fictitious or fraudulent statements or representation, or makes or uses any false writing or document knowing the same to contain any false, fictitious or fraudulent statement or entry, shall be fined under this title or imprisoned not more than five years, or both.

I HAVE READ THE ABOVE WARNING STATEMENT AND I HEREBY CERTIFY THAT THE FOREGOING INFORMATION IS COMPLETE AND ACCURATE TO THE BEST OF MY KNOWLEDGE.

12/08/2016 (Date Submitted) HALLMARK GROUP REAL ESTATE (Management Agency) MA202860 (MA#)

(Date)

(Signature of Borrower or Borrower's Representative)

(Title (Rural Development Approval Official): pe cialis

Proposed Budget

Date: 12/28/201

Page: 9 of 9

Project Name: THE PLANTATION APT	State: 10	Servicing Office: 606	County: 15
Borrower Name: RICHMOND HILL LTD	Borr ID: 679964678	Prj Nbr: 01-4 Paid Cod	e: active
Classification: C Fiscal Year: 2017	Version: 01/01/2017 APPROVED	Totals: By Project An	alyzed: Y

SPVS Comment: Batched/ II 101816/ II 120816

Narrative:

BUDGET NARRATIVE PROJECT NAME Richmond Hill Apartments BORROWER NAME Richmond Hill Ltd. BORROWER ID AND PROJECT NO 10-015-679964678 014 ?Richmond Hill Apartments is a fifty three-unit family community located in Richmond Hill, Georgia. In 2016, the property has maintained an 96% average occupancy. ?The property remains in compliance and has no outstanding findings that has not been addressed by the management company. ?At this time, the property is financially sound and has not experienced any changes in project expenses that would contribute to any financial difficulties. ?The property has experienced changes in administration expenses that exceed 23% of the tolerance threshold due to increased cost of health insurance. ?We will continue to replace carpets, stoves, refrigerators, etc. on an as needed basis. It is expected that the following will be replaced in 2017 - \$39,696 paid from the Reserve Account includes replacing 4 refrigerators, 1 stoves, 2 - one bedroom, 3 - two bedroom carpets and 3 - three bedroom carpets, 3 HVAC units, 4 hot water heater, 1- one bedroom vinyl floor, 3- two bedroom vinyl floors, 3- three bedroom carpet, 1 ?two bedroom carpet, 1 ?three bedroomcarpet & firestops. Replacements for 2018 through 2000 the Operating Account includes replacing 1 refrigerators, 1 - one bedroom vinyl floor, 1- three bedroom vinyl floor, 1- one bedroom carpet, 1 ?two bedroom carpet, 1 ?three bedroomcarpet & firestops. Replacements for 2018 through 2020 are as follows 2018- 1stoves, 2 refrigerators, 6 carpets, 3 HVAC units, and 3 water heaters. 2019- 2 stove, 3 refrigerators, 7 carpets, 4 HVAC units and 4 water heaters, install playground equipment, and striping of parking lot. 2020- 2 stoves, 3 refrigerators, 6 carpets, 5 HVAC units, and 3 water heaters. ?There is no renal increase necessary at this time. ?There is no additional documentation necessary for the Agency to establish that applicable Agency requirements have been met.

¥.

FORM RD 3560-13 (Rev. 03-11)



# MULTI-FAMILY PROJECT BORROWER'S/MANAGEMENT ACUSDARURAL DEVELOPMENT MANAGEMENT CERTIFICATION DOUGLAS, GA

Borrowers of multifamily housing loans are required by 7 C.F.R. §3560.102 (j) to submit certain data for review by the Servicing Official for approval of a new management agent. These requirements apply to all multifamily projects.

Effective Date (xx-xx-20)	xx): <u>01-01-2017</u>		
Project Name: Richmon	nd Hill Ltd. L.P.		_Borrower Case# /Project ID:
10-015-679964678		City/State:	Richmond Hill, GA
Acting on behalf of <u>I</u>	Richmond Hill Ltd. L.P.	, the project borrowe	er (Borrower), and
		ent agent (Agent), make the following	certifications and agreements to the
United States Department	t of Agriculture regarding manage	ment of the above project.	IMPLS
1. We certify that:			11000
a. We will comply we to the Borrower in future.	ith Rural Development requireme return for awarding the managem	nts and contract obligations, and agree ent contract to the Agent, and that no	that no payments have been made such payments will be made in the
provides that the A	gent will manage the project for t	management agreement (Agreement) f he term and for the Per Unit Per Montl Il be implemented only in accordance	h (PUPM) management fee
(1) Term of Agr (2) Fees:	eement (xx-xx-20xx through xx-x	x-20xx): 01-01-2017 until 1	nullified
	PUPM fee as specified in HB-2- (applied to revenue producing of	-3560, Attachment 3-F, as revised, for occupied units only).	the term specified above
b) 🗌		See specified in HB-2-3560, Attachmer nue producing occupied units only)	nt 3-F, as revised, for the term
c)		3-2-3560, Check all that apply. Include g units regardless of occupancy)	total add-on fees below.
	Management of	of properties with 15 units or less.	
	land (i.e. acros	at has buildings located on different no s town or in another town).	ncontiguous parcels of
	0	of properties in a remote location. erties with workout plans <b>and</b> new ma	nagement only
	nanagement fees from project inco	ome only after:	nagement only.
	mitted this certification to Rural E opment has approved the Agent to		
		fter Rural Development has terminated	the Agreement
e. If Rural Developm within 30 days of t		fee above that listed in HB-2-3560; At	tachment 3-F the Agent will
(2) Require the A (3) Appeal the do	Agent to refund to the project all e	the appeal process, making any requir	
2. We will select and adm	nit tenants, compute tenant rents a	nd assistance payments, recertify tenar	nts and carry out other subsidy

According to the Paperwork Reduction Act of 1995, an agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a valid OMB control number. The valid OMB control number for this information collection is 0575-0189. The time required to complete this information collection is estimated to average 30 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information.

contract administrative responsibilities in accordance with HB-2-3560 and Rural Development regulations.

- 3. We agree to:
  - a. Comply with this project's Mortgage and Promissory Note, and Loan Agreement/Resolution or Workout Agreement.
  - b. Comply with Rural Development Handbooks and other policy directives that relate to the management of the project.
  - c. Comply with Rural Development requirements regarding payment and reasonableness of the management fee and the project account.
  - d. Refrain from purchasing goods or services from entities that have identity of interest with us unless the requirements of 7C.F.R. §3560.102(g) are met.
  - 4. The Agent agrees to:
    - a. Ensure that all expenses of the project are reasonable and necessary.
    - b. Exert reasonable effort to maximize project income and to take advantage of discounts, rebates and similar money-saving techniques.
    - c. Obtain contracts, materials, supplies and services including the preparation of the annual financial reports on terms most advantageous to the project.
    - d. Credit the housing project with all discounts, rebates or commissions including any sales or property tax relief granted by the State or local government received.
    - e. Obtain the necessary verbal or written cost estimates and document reasons for accepting other than the lowest bid.
    - f. Maintain copies of the documentation and make such documentation available for inspection during normal business hours.
    - g. Invest project funds that Rural Development policies require to be invested and take reasonable effort to invest other project funds unless the Borrower specifically directs the Agent not to invest those funds.
  - 5. We certify that the types of insurance policies checked below are enforceable and will be maintained to the best of our ability at all times. Fidelity bonds and hazard insurance policies will name Rural Development as co-payee in the event of loss. Note: for any box not checked, Rural Development may require an explanation as to why a certain type of insurance was not obtained.
    - a. 🗹 Fidelity bond or employee dishonesty coverage for:
      - (1) all principals of the Agent and
      - (2) all persons who participate directly or indirectly in the management or maintenance of the project and its assets, accounts and records.
    - b. I Hazard insurance coverage required by 7 C.F.R. §3560.105.

    - d. D Other (specify) as may be required by 7 C.F.R. §3560.105.
  - 6. The Agent agrees to:
    - a. Furnish a written response to Rural Development's supervisory visit review reports, physical inspection reports, and written inquiries regarding the project's annual financial statements or monthly accounting reports within 30 days after receipt of the report or inquiry.
    - b. Establish and maintain the project's accounts, books and records in accordance with:
      - (1) Rural Development's administrative requirements; and
      - (2) Accounting principles under 7 C.F.R. §3560.302(b).
  - 7. We agree that:
    - a. All records related to the operation of the project, regardless of where they are housed, shall be considered the property of the project.
    - b. Rural Development, the Office of Inspector General (OIG), and those agencies' representatives may inspect:
      - (1) Any records which relate to the project's purchase of goods or services,
      - (2) The records of the Borrower and the Agent, and
      - (3) The records of companies having an identity-of-interest with the Borrower, Rural Development and the Agent.
    - c. The following clause will be included in any contract entered into with an identity-of-interest individual or business for the provision of goods or services to the project:

"Upon request by Rural Development, the Borrower or Agent, the contractor or the supplier will make available to Rural Development at a reasonable time and place, its records and records of identity-of-interest companies which relate to goods and services charged to the project. Records and information will be sufficient to permit Rural Development to determine the services performed, the dates the services were performed, the location at which the services were performed, the time consumed in providing the services, the charges made for materials, and the per unit and total charges levied for said services." The Borrower agrees to request from the contractor or supplier such records within seven (7) days of receipt of Rural Development's request.

8. We agree to include the following provisions in the Agreement and to be bound by them:

- a. Rural Development has the right to terminate the Agreement for failure to comply with the provisions of this Certification, or other good cause.
- b. If Rural Development exercises this right of termination, I, the Borrower, agree to promptly make arrangements for providing management to the property that is satisfactory to Rural Development.
- c. If there is a conflict between the Agreement and Rural Development's rights and requirements, Rural Development's rights and requirements will prevail.
- d. If the Agreement is terminated, I, the Agent, will give to the Borrower all of the project's cash, trust accounts, investments and records within 30 days of the date the Agreement is terminated.
- 9. I, the Borrower, agree to submit a new management certification to Rural Development before taking any of the following actions:
  - a. Authorizing the agent to collect a fee different from the fees specified in Paragraph 1 of this Certification.
  - b. Changing the expiration date of the Agreement;
  - c. Renewing the Agreement;
  - d. Permitting a new Agent to operate the project;
  - e. Permitting a new Agent to collect a fee;
  - f. Undertaking self-management of the project.
- 10. We agree to:
  - a. Comply with all Federal, State, or local laws prohibiting discrimination against any persons on grounds of race, color, creed, familial status, handicap, sex or national origin, including Title VI of the Civil Rights Act of 1964, Fair Housing Act, Executive Order 11063 and all regulations implementing those laws.
  - b. When the head of household or spouse is otherwise eligible, give families with children equal consideration for admission.
  - c. Give handicapped persons priority for subsidized units that were built and equipped specifically for the handicapped.
  - d. The project will comply with the provisions of Section 504 of the Rehabilitation Act of 1973, as amended, the Age Discrimination Act of 1975 and all regulations and administrative instructions implementing these laws. The Agent understands that these laws and regulations prohibit discrimination against applicants or tenants who are handicapped or of a certain age.
  - e. Furnish Rural Development any reports and information required to monitor the project's compliance with Rural Development's fair housing and affirmative marketing requirements.
  - f. Not discriminate against any employee, applicant for employment or contractor because of race, color, handicap, religion, sex or national origin.
  - g. Provide minorities, women, and socially and economically disadvantaged firms equal opportunity to participate in the project's procurement and contracting activities.
- 11. We certify that we have read and understand Rural Development's definition of "identity-of-interest" as defined in 7 C.F.R §3560.11 and that the statement(s) checked and information entered below is true.
  - a. 🔲 No identity-of-interest exists among the Borrower, the Agent and any individuals or companies that regularly do business with the project, or
  - b. 🗹 Only the individuals and companies listed on Form RD 3560-31 have an identity-of-interest with the Borrower or the Agent.
- 12. The items checked below are attached:
  - a. 🔲 Management Plan
  - b. 🗹 Identity-of-Interest (IOI) Disclosure Qualification Certificate or Certification of No Identity-of-Interest (IOI)
  - c. 🔲 Other (Specify):



#### VIA EMAIL ONLY

December 27, 2016

Mr. Martin H. Petersen Hallmark Mgmt. Inc. 3111 Paces Mill Rd., Suite A-250 Atlanta, GA 30339

**RE:** Utility Allowance Change

You are hereby notified <u>THE PLANTATION, LTD.</u>; <u>D/B/A PLANTATION APTS</u> project(s), and considered all justifications provided by project management [and comments provided by tenants]. The Rural Development has approved the following rent (occupancy charge) and/or utility allowance rates listed below. The changes for all units will become effective on <u>JANUARY 1, 2017</u> or later effective date in accordance with state or local laws.

The change is needed for the following reasons:

The approved char	nges are as follo	ws:				
Unit Size	Prese	ent Rent	Approv	ved Rent		
	(Occupa	ncy Charge)	(Occupan	(Occupancy Charge)		
	Basic	Note Rate	Basic	Note Rate		
1-Bedroom	\$359	\$531	NO CH	ANGE		
2-Bedroom	\$390	\$572	NO CH	ANGE		
The approved utili	ty allowance cha	anges are as follow	/S:			
Unit Size	Present	Utility	Approved	Utility		
	Allow	wance	Allowance			
1-Bedroom	\$132		\$141			
2-Bedroom	\$188		\$198			

Should you have any questions or concerns, you may contact Rural Development. The Rural Development Servicing Office address is: 703 East Ward St., Douglas, GA 31533.

Rural Development • Douglas Service Center 703 East Ward St.,Douglas, GA 31533 sandra.bryant@ga.usda.gov, <u>http://www.rurdev.usda.gov/ga/</u> Voice (912) 384-4811, Ext 127 • TDD (770) 253-2555 • Fax (855) 546-2690

USDA is an equal opportunity provider and employer.

If you wish to file a Civil Rights program complaint of discrimination, complete the USDA Program Discrimination Complaint Form (PDF), found online at http://www.ascr.usda.gov/complaint_filing_cust.html, or at any USDA office, or call (866) 632-9992 to request the form. You may also write a letter containing all of the information requested in the form. Send your completed complaint form or letter to us by mail at U.S. Department of Agriculture, Director, Office of Adjudication, 1400 Independence Avenue, S.W., Washington, D.C. 20250-9410, by fax (202) 690-7442 or email at program.intake@usda.gov.

You must notify the tenants (members) of Rural Development's approval of the rent (occupancy charge) and utility allowance changes by posting this letter in the same manner as the "NOTICE TO TENANTS (MEMBERS) OR PROPOSED RENT (OCCUPANCY CHARGE) AND UTILITY ALLOWANCE CHANGE." This notification must be posted in a conspicuous place and cannot be substituted for the usual written notice to each individual tenant (member).

This approval does not authorize you to violate the terms of any lease (occupancy agreement) you currently have with your tenants (members).

For those tenants (members) receiving rental assistance (RA), their costs for rent (occupancy charge) and utilities will continue to be based on the higher of 30 percent of their adjusted monthly income or 10 percent of gross monthly income or if the household is receiving payments for public assistance from a public agency, the portion of such payments which is specifically designated by that agency to meet the household's shelter cost. If tenants are receiving Housing and Urban Development (HUD) Section 8 subsidy assistance, their costs for rent and utilities will be determined by the current HUD formula.

You may file an appeal regarding the rate and utility allowance change as approved. An appeal must be received in the Regional Office no later than 30 calendar days after receipt of the adverse decision. The appeal should state what agency decision is being appealed and should include, if possible, a copy of the adverse decision and a brief statement of why the decision is wrong. A copy of the appeal request should be sent to the agency.

You must inform the tenants (members) of their right to request an explanation of the rate and utility allowance change approval decision within 45 days of the date of this notice by writing to (Ricky P. Sweat, A.D., USDA/RD, 703 East Ward St., Douglas, GA 31533). All tenants (members) are required to pay the changed amount of rent (occupancy charge) as indicated in the notice of approval.

Any tenant who does not wish to pay the Rural Development approved rent changes may give the owner a 30-day notice that they will vacate. The tenant will suffer no penalty as a result of this decision to vacate, and will not be required to pay the changed rent.

However, if the tenant later decides to remain in the unit, the tenant will be required to pay the changed rent from the effective date of the changed rent.

Sincerely,

audra & Brixint

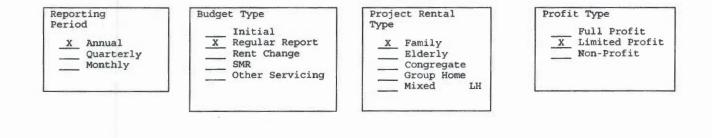
SANDRA R. BRYANT, Area Specialist For: Ricky P. Sweat, Area Director USDA/Rural Development

#### Multi-Family Information System (MFIS) Proposed Budget

1 of 9 Page:

Project Name:	PLANTATION APT				
Borrower Name:	THE PLANTATION LTD				
Borrower ID and Project No:	730820917 01-9				
Date of Operation:	03/02/1984				

Loan/Transfer Amount:		
Note Rate Payment:		
IC Payment:	\$3,190.07	



I hereby request _____ units of RA. Current number of RA units _____ 0 ___.

The following utilities are master metered:			
Gas X Electricity X Water X Sewer Trash Other	X	Electricity Water Sewer Trash	

Borrower Accounting Method

Cash Accrual

¢

Υ.

#### Multi-Family Information System (MFIS)

Date: 12/28/201

#### Proposed Budget

Page: 2 of 9

Item	Current Budget	Actual	Proposed Budget	Comment
Effective Dates:	01/01/2016	01/01/2016	01/01/2017	
Ending Dates:	12/31/2016	12/31/2016	12/31/2017	
PART I - CASH FLOW STATEMENT				
Operational Cash Sources	11 C			
1. Rental Income	262, 512.00		262,512.00	
2. RHS Rental Assist. Received	and the second		1 Part of the second	
3. Application Fee Received	and the second s		California California California	
4. Laundry And Vending	0.00		0.00	
5. Interest Income	60.00		25.00	
5. Tenant Charges	1,975.00		4,370.00	
7. Other - Project Sources	0.00	1	0.00	APP FEES
8. Less (Vency @ Cntgney Allw)	-24,600.00		-16,800.00	
9. Less (Agncy Aprvd Incentv)	0.00		0.00	
10. Sub-Tt1 [(1 thru 7)-(809)]	241,947.00	the second second	250,107.00	
Non-Operational Cash Sources				
11. Cash - Non Project	0.00		0.00	
12. Authorized Loan (Non-RHS)	0.00		0.00	
13. Transfer From Reserve	60,085.00		43,915.00	
14. Sub-Total (11 thru 13)	60,085.00	The second second	43,915.00	
15. Total Cash Sources (10+14)	302,032.00	-	294,022.00	
Operational Cash Uses				Y
16. Ttl OGM Exp (From Part II)	179,187.85		183,378.90	
17. RHS Debt Payment	38,280.84		38,280.84	
18. RHS Payment (Overage)	ALC: NOT THE REAL PROPERTY OF	1	ALC: NOT THE OWNER	
19. RHS Payment (Late Fee)		Concernence of		
20. Reductn In Prior Yr Pybles	17	1	1	
21. Tenant Utility Payments		1	3	
22. Transfer to Reserve	14,991.00		14,991.00	
23. RTN Owner/NP Asset Mgt Fee	6,312.00		6,312.00	
24. Sub-Total (16 thru 23)	238,771.69		242,962.74	
Non-Operational Cash Uses				
25. Authzd Debt Pymnt (NonRHS)	0.00		0.00	
25. Capital Budget (III 4-6)	60,085.00		43,915.00	
27. Miscellaneous	0.00		0.00	
28. Sub-Total (25 thru 27)	60,085.00		43,915.00	
29. Total Cash Uses (24+28)	298,856.69	-	286,877.74	
30. Net (Deficit) (15-29)	3,175.31		7,144.26	
Cash Balance				
31. Beginning Cash Balance	64,895.00		35,317.54	
32. Accrual To Cash Adjustment				
33. Ending Cash Bal (30+31+32)	68,070.31		42,461.80	

#### Multi-Family Information System (MFIS) Proposed Budget

Date: 12/28/201

6 Page: 3 of 9

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Item	Current	Actual	Proposed	Comment
Effective Dates:	Budget 01/01/2016	01/01/2016	Budget 01/01/2017	Connerte
Ending Dates:	12/31/2016	12/31/2016	12/31/2017	
PART II - OWM EXPENSE SCHEDULE				
1. Maint. @ Repairs Payroll	22,157.77		23,768.68	
2. Maint. @ Repairs Supply	13,960.00		13,445.00	
3. Maint. @ Repairs Contract	3,400.00		3,600.00	
4. Painting	2,350.00		1,440.00	
5. Snow Removal	0.00		0.00	
6. Elevator Maint. /Contract	0.00	19-00	0.00	
7. Grounds	2,400.00		2,700.00	
8. Services	8,620.00		9,168.00	
9. Cptl Bgt(Part V operating)	8,475.00		11,148.00	
10. Other Operating Expenses	0.00	0	0.00	
11. Sub-Ttl OGM (1 thru 10)	61,362.77	1	65,269.68	
12. Electricity	3,900.00	1	3,600.00	
13. Water	600.00	1	636.00	
14. Sewer	660.00		672.00	
15. Fuel (Oil/Coal/Gas)	0.00		0.00	1
16. Garbage @ Trash Removal	9,000.00	-	9,000.00	
17. Other Utilities	0.00		0.00	1
18. Sub-Ttl Util. (12 thru 17)	14,160.00	-	13,908.00	
19. Site Management Payroll	13,253.34	The second s	14,329.64	
20. Management Fee	32,712.00		34,104.00	
21. Project Auditing Expense	5,775.00		6,063.75	
22. Proj. Bookkeeping/Accnting	0.00		0.00	
23. Legal Expenses	1,586.00		1,344.00	
24. Advertising	310.00	1-	370.00	
25. Phone @ Answering Service	1,500.00		1,500.00	
26. Office Supplies	2,340.00		2,560.00	
27. Office Furniture @ Equip.	0.00		0.00	
28. Training Expense	380.00		455.00	
29. Hith Ins. @ Other Benefits	7,656.08		7,694.17	
30. Payroll Taxes	3,412.71		3,628.64	
31. Workmans Compensation	1,041.77		1,482.77	
32. Other Admin.Expenses	955.00		1,116.00	MILEDGE, BANK CHG, CREDIT CK
33. Sub-Ttl Admin (19 thru 32)	70,921.90		74,647.97	1
34. Real Estate Taxes	11,217.60		5,911.57	
35. Special Assessments	600.00		520.00	
36. Othr Taxes, Lonses, Permts	1,579.20		1,301.10	BUSINESS SOFTWARE LIC
37. Property @ Liability Ins.	19,346.38	(	21,820.58	
<ol> <li>Fidelity Coverage Ins.</li> </ol>	0.00	and the second second	0.00	
39. Other Insurance	0.00		0.00	
40. Sub-Ttl Tx/In (34 thru 39)	32,743.18	and the second s	29,553.25	
41. Ttl OSM Exps (11+18+33+40)	179,187.85	1000	183,378.90	

#### Multi-Family Information System (MFIS) Proposed Budget

Date: 12/28/201

Fage: 4 of 9

Project Name: PLANTATION APT Borrower Name: THE PLANTATION LT Classification: C Fiscal Ye		Borr ID: 730 n: 01/01/2017 APP	820917 Prj Nbr: 01-			
Item	Current Budget	Actual	Proposed Budget	Comment		
Effective Dates:	01/01/2016	01/01/2016	01/01/2017			
Ending Dates:	12/31/2016	12/31/2016	12/31/2017			
PART III - ACCT BUDGET/STATUS						
Reserve Account						
1.Beginning Balance	57,104.83		94,998.40			
2. Transfer to Reserve	14,991.00		14,991.00			
Transfer From Reserve						
3. Operating Deficit	0.00		0.00			
4. Cptl Bgt (Part V reserve)	60,085.00	1	43,915.00			
5. Building @ Equip Repair	0.00		0.00	ribas in the second		
6. Othr Non-Operating Expenses	0.00		0.00			
7. Total (3 thru 6)	60,085.00		43,915.00			
8. Ending Balance [(1+2)-7)]	12,010.83		66,074.40			
General Operating Account						
Beginning Balance						
Ending Balance		1				
Real Estate Tax And Ins Escrow						
Beginning Balance	the second se					
Ending Balance						
Tenant Security Deposit Acct						
Beginning Balance		1				
Ending Balance						
Number of Applicants on Waiting I	list	0 Reserve Ac	ct. Reg. Balance	105,146.3		
Number of Applicants Needing RA			Amount Ahead/Behind			

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#### Multi-Family Information System (MFIS)

Date: 12/28/201

Proposed Budget

PART I		_														
A. CU					UTILITY A	LLOWANCE: 0										
			-	ption			ental Rates	-					From	Each Rate	Utility	
Туре	Size		Rev	Unit	Number	Basic	Note	HUD		Basic		Note		HUD	Allowance	1
N	2	A11	1.2	2	34	390	572		0	159,3	120	233,	376		0	188
N	1	A11			24	359	531		0	103,3	392	152,	928		0	132
							CURRENT R	ENT TOT	ALS	262,	512	386,	304		0	10
N	2	A11 A11				13	5	0		26 23		0		0		18
B. PR				ption	S/UTILITY	ALLOWANCE:	01/01/201			Potont	ial	Income	Trom	Each Rate	Utility	
Туре	Size		Rev	Unit	Number	Basic	Note	HUD		Basic		Note	TOIL	HUD	Allowance	
N		A11			34	390	572		0	159,1	-	233,	376		0	198
N	1	A11			24	359	531		0	103,3	392	152,	928		0	141
						1	PROPOSED RI	ENT TOTA	ALS	262,5	512	386,	304		0	
EFFEC	TIVE	DATE	OF RI	INTS/UT	ILITY ALL	OWANCE: 01/0	01/2017				-					
	Un	it D	escri	ption	ju ju	tility Type	S									
Туре	Size	HC	R	ev	Unit	Elect	Gas		Sewe	r	Tr	ash	Ot	her	Total Allo	W
N	2	A11				128	3	0		35		0		0		198

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27

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141

Proposed Budget

Number Units/Items 01/01/2016 12/31/2016 5 5 6 0 0 0 0 0 0 12 11 11 0 0 0 0 0	From Reserve 01/01/2017 950.00 3,625.00 0.00 0.00 6,352.00 8,948.00 0.00 0.00	From Reserve 01/01/2016 12/31/2016 0.00 0.00 0.00 0.00 0.00 0.00	From Operating 01/01/2017 1,425.00 725.00 0.00 0.00 0.00 2,214.00	From Operating 01/01/2016 12/31/2016 0.00 0.00 0.00 0.00 0.00	Total Cost 01/01/2016 12/31/2016 0.00 0.00 0.00 0.00 0.00	0
01/01/2016 12/31/2016 5 6 0 0 0 0 12 12 11 0 0 0 0 0	01/01/2017 950.00 3,625.00 0.00 0.00 6,352.00 8,948.00 0.00	01/01/2016 12/31/2016 0.00 0.00 0.00 0.00 0.00	01/01/2017 1,425.00 725.00 0.00 0.00 0.00	01/01/2016 12/31/2016 0.00 0.00 0.00 0.00 0.00	01/01/2016 12/31/2016 0.00 0.00 0.00 0.00	01/01/2016
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183 Sensitive but Unclassified/Sensitive Security Information - Disseminate on a Need-To-Know Basis Only

6 7 of 9 Page:

		Propo	osed Budget			Page	e: 7 of
Project Name: PLANTATION APT Borrower Name: THE PLANTATIO Classification: C Fisca	N LTD		Sta Orr ID: 73082 01/2017 APPRO	0917 Prj Nh	vicing Offic or: 01-9 P s: By Projec	aid Code: Ac	
Item	Proposed Number Units/Items	Proposed From Reserve	Actual From Reserve	Proposed From Operating	Actual From Operating	Actual Total Cost	Total Actual Units/Items
Effective Dates:	01/01/2016	01/01/2017	01/01/2016	01/01/2017	01/01/2016	01/01/2016	01/01/2016
Ending Dates:	12/31/2016		12/31/2016		12/31/2016	12/31/2016	12/31/2016
Paving				L			
Paving - Asphalt	0	0.00	0.00	0.00	0.00	0.00	0
Paving - Concrete	0	0.00	0.00	0.00	0.00	0.00	0
Paving - Seal and Stripe	0	0.00	0.00	0.00	0.00	0.00	0
Paving - Other	0	0.00	0.00	0.00	0.00	0.00	0
Landscape and Grounds							
Lndscp@Grnds - Landscaping	0	0.00	0.00	0.00	0.00	0.00	0
Lndscp@Grnds - Lawn Equipment	0	0.00	0.00	0.00	0.00	0.00	0
Lndscp@Grnds - Fencin	0	0.00	0.00	0.00	0.00	0.00	0
Lndscp@Grnds - Recreation Area	0	0.00	0.00	0.00	0.00	0.00	0
Lndscp@Grnds - Signs	0	0.00	0.00	0.00	0.00	0.00	0
Lndscp@Grnds - Other	0	0.00	0.00	0.00	0.00	0.00	0
Accessibility Features							
Accessibility Features - Detail	0	0.00	0.00	0.00	0.00	0.00	0
Accessibility Features - Other	0	0.00	0.00	0.00	0.00	0.00	0
Automation Equipment							
Automation EquipSite Mngt.	0	0.00	0.00	0.00	0.00	0.00	0
Automation EquipCommon Area	0	0.00	0.00	0.00	0.00	0.00	0
Automation EquipOther	0	1,800.00	0.00	0.00	0.00	0.00	0
Other							
List: ?	0	0.00	0.00	0.00	0.00	0.00	0
List: ?	0	3,750.00	0.00	0.00	0.00	0.00	0
List: ?	0	3,500.00	0.00	3,000.00	0.00	0.00	0
Total Capital Expenses	0	43,915.00	0.00	11,148.00	0.00	0.00	0

Proposed Budget

Page: 8 of 9

Project Name: PLANTATION APT	State: 10 Servicing Office: 606 County: 15
Borrower Name: THE PLANTATION LTD	Borr ID: 730820917 Prj Nbr: 01-9 Paid Code: Active
Classification: C Fiscal Year: 2017	Version: 01/01/2017 APPROVED Totals: By Project Analyzed: Y

Part VI - SIGNATURES, DATES AND COMMENTS

Warning Section 1001 of Title 18, United States Code provides: "Whoever, in any matter within the jurisdiction of any department or agency of the United States knowingly and willfully falsifies, conceals or covers up by any trick, scheme, or device a material fact, or makes any false, fictitious or fraudulent statements or representation, or makes or uses any false writing or document knowing the same to contain any false, fictitious or fraudulent statement or entry, shall be fined under this title or imprisoned not more than five years, or both.

I HAVE READ THE ABOVE WARNING STATEMENT AND I HEREBY CERTIFY THAT THE FOREGOING INFORMATION IS COMPLETE AND ACCURATE TO THE BEST OF MY KNOWLEDGE.

12/08/2016 (Date Submitted)

(Date)

HALLMARK GROUP REAL ESTATE (Management Agency)

MA202860 (MA#)

(Signature of Borrower or Borrower's Representative)

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Proposed Budget

Page: 9 of 9

Project Name: PLANTATION APT	State: 1	C Servicing Office: 61%	County: 15
Borrower Name: THE PLANTATION LTD	Borr ID: 730820917	Prj Nbr: 01-9 Paid Co	de: Active
Classification: C Fiscal Year: 2017	Version: 01/01/2017 APPROVED	Totals: By Project A	nalyzed: Y

SPVS Comment:

Batched/ II 092616;10/25/16 & 12/8/16 requested corrections.

Narrative:

BUDGET NARRATIVE PROJECT NAME Plantation Apartments BORROWER NAME Plantation, Ltd. BORROWER ID AND PROJECT NO 10-015-730820317-019 - Plantation Apartments is a fifty-eight unit family community located in Richmond Hill, Georgia.In 2016, the property has maintained a 96% average occupancy. The property remains in compliance and has no outstanding findings that have not been addressedby the management company. That this time, the property is financially sound andhas not experienced any changes in project expenses that would contribute to any financial difficulties. OThe property has experienced changes in project expenses and cash sources that would exceed 23% to gross rents in the category of Administration Expenses due to increased cost of health care. DWe will continue to replace carpets, stoves, refrigerators, etc. on an as needed basis. The \$43,915 paid from the reserve account includes replacing 5 refrigerators, 2 stoves, 4 1BR carpets, 4 2BR carpets, vinyl floor replacement for 4 1BR units and 4 2BR units, 4 HVAC units, 3 water heaters, replacing fencing at dumpster and entrance and lawn mower. The remaining \$11,148 paid from the operating account includes replacing 1 refrigerators, 3 stoves, 3 one bedroom carpet replacements, 2 twobedroom carpet replacements, 1 one bedroom vinyl replacement , 1 two bedroom vinyl replacement, 2 hot water heaters and firestops. Replacements for 2018 through 2020 are as follows 2018 -3 refrigerators, 2 stoves, 6 carpets, 4 vinyl floors, 3 HVAC units, and 4 hot water heaters. 2019 2 refrigerators, 1 stoves, 7 carpets, 3 vinyl floors, 5 HVAC units, and 3 hot water heaters. 2020 7 3 refrigerators, 3 stoves, 6 carpets, 5 vinyl floors, 5 HVAC units, and 5 hot water heaters There is no rental increase necessary at this time. There is no additional documentation necessary for the Agency to establish that applicable Agency requirements have been met.



**United States Department of Agriculture** 

#### VIA EMAIL ONLY

December 27, 2016

Mr. Martin H. Petersen Hallmark Mgmt. Inc. 3111 Paces Mill Rd., Suite A-250 Atlanta, GA 30339

**RE: RENT INCREASE** 

You are hereby notified <u>LAKEVIEW, LTD.;</u> <u>D/B/A PLANTATION APTS III</u> project(s), and considered all justifications provided by project management [and comments provided by tenants]. The Rural Development has approved the following rent (occupancy charge) and/or utility allowance rates listed below. The changes for all units will become effective on <u>JANUARY 1, 2017</u> or later effective date in accordance with state or local laws.

The change is needed for the following reasons: INCREASE IN OPERATING COSTS

Prese	ent Rent	Appro	ved Rent	
(Occupa	ncy Charge)	(Occupar	ncy Charge)	
Basic	Note Rate	Basic	Note Rate	
\$337	\$496	\$352	\$511	
\$357	\$524	\$372	\$539	
	Prese (Occupa Basic \$337	\$337 \$496	Present RentApprov(Occupancy Charge)(OccupancyBasicNote Rate\$337\$496\$352	Present Rent (Occupancy Charge) BasicApproved Rent (Occupancy Charge) Basic\$337\$496\$352\$511

The approved utility allowance changes are as follows:

Unit Size	Present Utility Allowance	Approved Utility Allowance
1-Eledroom	\$126	NO CHANGE
2-Eledroom	\$182	NO CHANGE

Should you have any questions or concerns, you may contact Rural Development. The Rural Development Servicing Office address is: 703 East Ward St., Douglas, GA 31533.

Rural Development • Douglas Service Center 703 East Ward St.,Douglas, GA 31533 sandra.bryant@ga.usda.gov, <u>http://www.rurdev.usda.gov/ga/</u> Voice (912) 384-4811, Ext 127 • TDD (770) 253-2555 • Fax (855) 546-2690

USDA is an equal opportunity provider and employer.

If you wish to file a Civil Rights program complaint of discrimination, complete the USDA Program Discrimination Complaint Form (PDF), found online at http://www.ascr.usda.gov/complaint_filing_cust.html, or at any USDA office, or call (866) 632-9992 to request the form. You may also write a letter containing all of the information requested in the form. Send your completed complaint form or letter to us by mail at U.S. Department of Agriculture, Director, Office of Adjudication, 1400 Independence Avenue, S.W., Washington, D.C. 20250-9410, by fax (202) 690-7442 or email at program.intake@usda.gov.

You must notify the tenants (members) of Rural Development's approval of the rent (occupancy charge) and utility allowance changes by posting this letter in the same manner as the "NOTICE TO TENANTS (MEMBERS) OR PROPOSED RENT (OCCUPANCY CHARGE) AND UTILITY ALLOWANCE CHANGE." This notification must be posted in a conspicuous place and cannot be substituted for the usual written notice to each individual tenant (member).

This approval does not authorize you to violate the terms of any lease (occupancy agreement) you currently have with your tenants (members).

For those tenants (members) receiving rental assistance (RA), their costs for rent (occupancy charge) and utilities will continue to be based on the higher of 30 percent of their adjusted monthly income or 10 percent of gross monthly income or if the household is receiving payments for public assistance from a public agency, the portion of such payments which is specifically designated by that agency to meet the household's shelter cost. If tenants are receiving Housing and Urban Development (HUD) Section 8 subsidy assistance, their costs for rent and utilities will be determined by the current HUD formula.

You may file an appeal regarding the rate and utility allowance change as approved. An appeal must be received in the Regional Office no later than 30 calendar days after receipt of the adverse decision. The appeal should state what agency decision is being appealed and should include, if possible, a copy of the adverse decision and a brief statement of why the decision is wrong. A copy of the appeal request should be sent to the agency.

You must inform the tenants (members) of their right to request an explanation of the rate and utility allowance change approval decision within 45 days of the date of this notice by writing to (Ricky P. Sweat, A.D., USDA/RD, 703 East Ward St., Douglas, GA 31533). All tenants (members) are required to pay the changed amount of rent (occupancy charge) as indicated in the notice of approval.

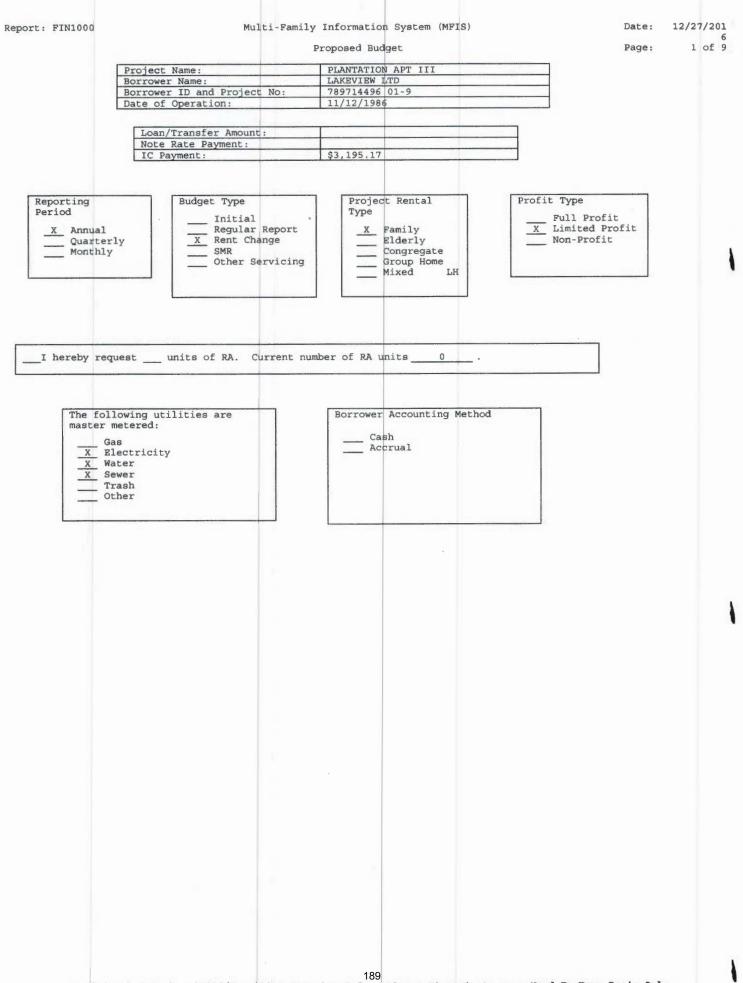
Any tenant who does not wish to pay the Rural Development approved rent changes may give the owner a 30-day notice that they will vacate. The tenant will suffer no penalty as a result of this decision to vacate, and will not be required to pay the changed rent.

However, if the tenant later decides to remain in the unit, the tenant will be required to pay the changed rent from the effective date of the changed rent.

Sincerely,

udraf Burnet

SANDRA R. BRYANT, Area Specialist For: Ricky P. Sweat, Area Director USDA/Rural Development



.

#### Multi-Family Information System (MFIS)

Proposed Budget

12/27/201 Date: 6 2 of 9

Page:

Project Name: PLANTATION APT III Borrower Name: LAKEVIEW LTD Classification: C Fiscal Ye		Version	Borr ID: n: 01/01/2017	789714	te: 10 4496 VED	Prj Nbr: 01-9 Totals: By Pro	ffice: 606 County: 15 Paid Code: Active oject Analyzed: Y
Item	Curr	ent			P	roposed	
	Bude	get	Actual	1 3-2	I	Budget	Comment
Effective Dates:	01/01/20		01/01/2016		01/01		
Ending Dates:	12/31/20	016	12/31/2016		12/31	/2017	
PART I - CASH FLOW STATEMENT							
Operational Cash Sources							
1. Rental Income	226	,056.00				235,776.00	
2. RHS Rental Assist. Received						C. THE REAL PROPERTY AND	
3. Application Fee Received	and Constant		Sector Adda				
4. Laundry And Vending		0.00	and the second second	1.		0.00	
5. Interest Income		48.00				32.00	All and the second s
6. Tenant Charges	3	,535.00				3,190.00	
7. Other - Project Sources		0.00				0.00	
8. Less (Vcncy @ Cntgncy Allw)	-11	,220.00				-11,784.00	
9. Less (Agncy Aprvd Incentv)	-	0.00				0.00	
10. Sub-Tt1 [(1 thru 7)-(8@9)]	218	,419.00		de la		227,214.00	
Non-Operational Cash Sources							
11. Cash - Non Project	T	0.00	# 20 TY 1 13	10.10 M		0.00	
12. Authorized Loan (Non-RHS)	1	0.00				0.00	
13. Transfer From Reserve	58	,275.00	A State State State			30,440.00	
14. Sub-Total (11 thru 13)	58	,275.00		2		30,440.00	
15. Total Cash Sources (10+14)	276	,694.00				257,654.00	
Operational Cash Uses							
16. Ttl OGM Exp (From Part II)	162	,036.68	Sector of the sector			165,600.37	
17. RHS Debt Payment	38	,342.04				38,342.04	
18. RHS Payment (Overage)	CARLES AND	SECON				and the second second	
19. RHS Payment (Late Fee)					61205		
20. Reductn In Prior Yr Pybles	Charles Marine						
21. Tenant Utility Payments	1.5						
22. Transfer to Reserve	S	,994.00				14,991.00	
23. RTN Owner/NP Asset Mgt Fee	6	,312.00				6,312.00	
24. Sub-Total (16 thru 23)	216	,684.72				225,245.41	
Non-Operational Cash Uses	-l			and a second			
25. Authzd Debt Pymnt (NonRHS)		0.00	1			0.00	
26. Capital Budget (III 4-6)	58	,275.00				30,440.00	
27. Miscellaneous		0.00				0.00	
28. Sub-Total (25 thru 27)	58	3,275.00		(Horace)		30,440.00	
29. Total Cash Uses (24+28)	274	,959.72				255,685.41	
30. Net (Deficit) (15-29)	1	,734.28				1,968.59	
Cash Balance	-						
31. Beginning Cash Balance	31	,943.00				25,578.00	
32. Accrual To Cash Adjustment	A STANSTON	1000		and the second			
33. Ending Cash Bal (30+31+32)	33			a	personal de la companya de	27,546.59	

Report:	FIN1000
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Date: 12/27/201

Proposed Budget

Page: 3 of 9

Project Name: PLANTATION APT III Borrower Name: LAKEVIEW LTD Classification: C Fiscal Ye	ar: 2017 Version	Borr ID: n: 01/01/2017	789714	496 Prj Nbr: 01			
Item	Current			Proposed			
	Budget	Actual	-	Budget	Comment		
Effective Dates:	01/01/2016	01/01/2016		01/01/2017			
Ending Dates:	12/31/2016	12/31/2016		12/31/2017			
PART II - OOM EXPENSE SCHEDULE							
1. Maint. @ Repairs Payroll	13,690.95	Contraction of the		14,652.85			
2. Maint. @ Repairs Supply	9,930.00		1997	11,892.00			
3. Maint. @ Repairs Contract	2,725.00	and the second		2,650.00			
4. Painting	2,160.00			2,980.00			
5. Snow Removal	0.00			0.00			
6. Elevator Maint./Contract	0.00		1	0.00			
7. Grounds	12,500.00			12,500.00			
8. Services	4,530.00			4,482.00			
9. Cptl Bgt(Part V operating)	4,780.00			1,200.00			
10. Other Operating Expenses	0.00,			0.00			
11. Sub-Ttl O@M (1 thru 10)	50,315.95	and the second second		50,356.85			
12. Electricity	5,844.00	3. 17		5,880.00			
13. Water	240.00			300.00			
14. Sewer	240.00			300.00			
15. Fuel (Oil/Coal/Gas)	0.00			0.00			
16. Garbage @ Trash Removal	8,532.00		1.78	7,380.00			
17. Other Utilities	0.00		Canal.	0.00			
18. Sub-Ttl Util. (12 thru 17)	14,856.00		290	13,860.00			
19. Site Management Payroll	13,349.29			14,352.41			
20. Management Fee	30,456.00			31,752.00			
21. Project Auditing Expense	5,775.00		Sent and	6,063.75			
22. Proj. Bookkeeping/Accuting	0.00			0.00			
23. Legal Expenses	1,536.00			640.00			
24. Advertising	290.00			450.00			
25. Phone @ Answering Service	960.00	States and the	94-1 C	984.00			
26. Office Supplies	2,140.00			1,910.00			
27. Office Furniture @ Equip.	0.00		2h	0.00			
28. Training Expense	375.00		application of	225.00			
29. Hlth Ins. @ Other Benefits	8,214.02			6,990.06			
30. Payroll Taxes	2,574.07			2,695.70			
31. Workmans Compensation	715.10		-	1,008.40			
32. Other Admin.Expenses	725.00		and the second	960.00	MILEAGE, CREDIT CK, BANK CHG		
33. Sub-Ttl Admin (19 thru 32)	67,109.48			68,031.32			
34. Real Estate Taxes	11,394.96			11,731.96			
35. Special Assessments	555.00			566.00			
36. Othr Taxes, Lonses, Permts	804.06			803.40	SOFTWARE BUSINESS LIC		
37. Property @ Liability Ins.	17,001.23			20,250.84			
38. Fidelity Coverage Ins.	0.00			0.00			
39. Other Insurance	0.00			0.00			
40. Sub-Ttl Tx/In (34 thru 39)	29,755.25			33,352.20			
41. Ttl O@M Exps (11+18+33+40)	162,036.68			165,600.37			

#### Multi-Family Information System (MFIS) Proposed Budget

Date: 12/27/201

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Project Name: PLANTATION APT III Borrower Name: LAKEVIEW LTD Classification: C Fiscal Ye	ar: 2017 Versio		78971	State: 10 Servicing Office: 606 County 89714496 Prj Nbr: 01-9 Paid Code: Activ PPROVED Totals: By Project Analyzed:		
Item	Current Budget	Actual		Proposed Budget	Comment	
Effective Dates:	01/01/2016	01/01/2016		01/01/2017		
Ending Dates:	12/31/2016	12/31/2016		12/31/2017		
PART III - ACCT BUDGET/STATUS						
Reserve Account						
1.Beginning Balance	185,882.26			153,673.83		
2. Transfer to Reserve	9,994.00			14,991.00		
Transfer From Reserve						
3. Operating Deficit	0.00			0.00		
4. Cptl Bgt (Part V reserve)	58,275.00	2007-2188-11		30,440.00		
5. Building @ Equip Repair	0.00		2.38.2	0.00		
6. Othr Non-Operating Expenses	0.00			0.00		
7. Total (3 thru 6)	58,275.00			30,440.00		
8. Ending Balance [(1+2)-7)]	137,601.26		1992	138,224.83		
General Operating Account						
Beginning Balance						
Ending Balance						
Real Estate Tax And Ins Escrow						
Beginning Balance			1			
Ending Balance						
Tenant Security Deposit Acct	Contract of Contra			An annexes of the met mathematical administration of the		
Beginning Balance	Lange State		1995 B.	A CONTRACTOR OF THE OWNER		
Ending Balance	AND	State State State	No Deser			

Number of Applicants on Waiting List	0 Reserve Acct. Req. Balance	41,879.36
Number of Applicants Needing RA	Amount Ahead/Behind	147,867.57

A11

22

352

#### Multi-Family Information System (MFIS)

Date: 12/27/201

Proposed Budget

			6
Page:	5	of	9

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Class	ifica	tion:	C			2017 V	Version: 01/	orr ID 01/2017				1-9 Paid C y Project	Analyzed: Y	
A. CO					UTILITY A	LLOWANCE :	01/01/2016		-					-
	U	nit D	escri	ption	1		Rental Rates	3		Potentia	1 Income 1	From Each Rate	e Utility	
Туре	Size	HC	Rev	Unit	Number	Basic	Note	HUE		Basic	Note	HUD	Allowance	
N	2	A11			32	357	524		0	137,08	8 201,	216	0	182
N	1	A11			22	337	496		0	88,96	B 130,	944	0	126
	1						CURRENT R	ENT TOT	ALS	226,05	6 332,	160	0	
EFFEC				ption	CILITY ALL	WANCE: 01								-
Туре	Size	HC	R	ev	Unit	Elect	Gas		Sewe	er	Trash	Other	Total Allo	W
N	2	A11				1	.26	0		28	0	0		182
N	1	A11					84	0		21	0	0		126
B. PR	OPOSE	D CHA	NGE (	OF RENT	rs/UTILITY	ALLOWANCE	: 01/01/201 [°]	7						
	TT	nit D	escri	ption			Rental Rates	3		Potentia	al Income I	From Each Rate	e Utility	
	0													
Туре	Size	HC	Rev	Unit	Number	Basic	Note	HUL		Basic	Note	HUD	Allowance	1.00

EFFEC				1	ALLOWANCE: 01/01/	2017				
	Un	it Des	criptio	n	Utility Types					
Туре	Size	HC	Rev	Unit	Elect	Gas	Sewer	Trash	Other	Total Allow
N	2	A11			112	0	35	0	0	18
N	1	A11			74	0	26	0	0	12

0

511

PROPOSED RENT TOTALS

92,928

235,776

134,904

341,880

0

0

193 Sensitive but Unclassified/Sensitive Security Information - Disseminate on a Need-To-Know Basis Only

#### Multi-Family Information System (MFIS)

Proposed Budget

Date: 12/27/201 6 Page: 6 of 9

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Project Name: PLANTATION APT III Borrower Name: LAKEVIEW LTD Classification: C Fiscal Year: 2017		B Version: 01/	orr ID: 01/2017	789714	4496 Prj Nb	vicing Offic r: 01–9 P s: By Projec	aid Code: Act	
Item	Proposed Number Units/Items	Proposed From Reserve	Actu Fro Rese	om rve	Proposed From Operating	Actual From Operating	Actual Total Cost	Total Actual Units/Items
Effective Dates:	01/01/2016	01/01/2017	01/01/2		01/01/2017	01/01/2016	01/01/2016	01/01/2016
Ending Dates:	12/31/2016		12/31/2	016		12/31/2016	12/31/2016	12/31/2016
ANNUAL CAPITAL BUDGET				-				
Appliances			-					
Appliances - Range	2	450.00		0.00	450.00	0.00	0.00	0
Appliances - Refrigerator	2	750.00		0.00	750.00	0.00	0.00	0
Appliances - Range Hood	Q	0.00		0.00	0.00	0.00	0.00	0
Appliances - Washers @	Ó	0.00		0.00	0.00	0.00	0.00	0
Dryers Appliances - Other	0	0.00		0.00	0.00	0.00	0.00	0
Carpet and Vinyl							1 0.00	
Carpet @ Vinyl - 1 Br.	4	4,344.00		0.00	0.00	0.00	0.00	0
Carpet @ Vinyl - 1 Br.	4	4,626.00		0.00	0.00	0.00	0.00	0
Carpet @ Vinyl - 2 Br.		4,626.00		0.00	0.00	0.00	0.00	0
Carpet @ Vinyl - 3 Br.	0	0.00		0.00	0.00	0.00	0.00	0
Carpet @ Vinyl - Other	0	0.00		0.00	0.00	0.00	0.00	. 0
Cabinets		0.00		0.00	0.00	0.00	0.00	0
Cabinets - Kitchens	0	0.00		0.00	0.00	0.00	0.00	0
Cabinets - Bathroom	0	0.00		0.00	0.00	0.00	0.00	0
Cabinets - Other	0	0.00		0.00	0.00	0.00	0.00	0
Doors		0.00		0.00	0.00	0.00	0.00	
Doors - Exterior		0.00		0.00	0.00	0.00	1 0.00	
Doors - Exterior Doors - Interior	0	0.00		0.00	0.00	0.00	0.00	0
Doors - Other	0	0.00		0.00	0.00	0.00	0.00	0
Window Coverings	Y	0.00		0.00	0.00	0.00	0.00	0
		0.00		0.00	0.00	0.00	1 0.00	
Window Coverings - Detail	0	0.00		0.00	0.00	0.00	0.00	0
Window Coverings - Other Heat and Air Conditioning	0	0.00		0.00	0.00	0.00	0.00	0
							1	
Heat @ Air - Heating	0	0.00		0.00	0.00	0.00	0.00	0
Heat @ Air - Air Conditioning	5	10,310.00		0.00	0.00	0.00	0.00	0
Heat @ Air - Other	0	0.00		0.00	0.00	0.00	0.00	0
Plumbing		L						
Plumbing - Water Heater	2	660.00		0.00	0.00	0.00	0.00	0
Plumbing - Bath Sinks	0	0.00		0.00	0.00	0.00	0.00	0
Plumbing - Kitchen Sinks	0	0.00		0.00	0.00	0.00	0.00	0
Plumbing - Faucets	. 0	0.00		0.00	0.00	0.00	0.00	0
Plumbing - Toilets	0	0.00		0.00	0.00	0.00	0.00	0
Plumbing - Other	0	0.00		0.00	0.00	0.00	0.00	0
Major Electrical					0.00			
Major Electrical - Detail	0	2,200.00		0.00	0.00	0.00	0.00	0
Major Electrical - Other	0	0.00		0.00	0.00	0.00	0.00	0
Structures		5.00			0.00		1 0.00	
Structures - Windows	0	0.00		0.00	0.00	0.00	0.00	0
Structures - Screens	0	0.00		0.00	0.00	0.00	0.00	0
Structures - Walls	0	0.00		0.00	0.00	0.00	0.00	0
Structures - Roofing	0	0.00		0.00	0.00	0.00	0.00	0
Structures - Siding	0	0.00		0.00	0.00	0.00	0.00	0
Structures - Exterior	0	-		0.00	0.00	0.00	0.00	0
Painting		0.00		0.00	0.00			
Structures - Other	0	0.00		0.00	0.00	0.00	0.00	0

Project Name: PLANTATION APT III

#### Multi-Family Information System (MFIS)

#### Date: 12/27/201 6

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Proposed Budget

State:	10	Servicing	01

 Project Name: PLANTATION APT III
 State: 10
 Servicing Office: 606
 County: 15

 Borrower Name: LAKEVIEW LTD
 Borr ID: 789714496
 Prj Nbr: 01-9
 Paid Code: Active

 Classification: C
 Fiscal Year: 2017
 Version: 01/01/2017
 APPROVED
 Totals: By Project
 Analyzed: Y

Item	Proposed Number Units/Items	Proposed From Reserve	Actual From Reserve	Proposed From Operating	Actual From Operating	Actual Total Cost	Total Actual Units/Items
Effective Dates:	01/01/2016	01/01/2017	01/01/2016	01/01/2017	01/01/2016	01/01/2016	01/01/2016
Ending Dates:	12/31/2016		12/31/2016		12/31/2016	12/31/2016	12/31/2016
Paving							I
Paving - Asphalt	0	0.00	0.00	0.00	0.00	0.00	0
Paving - Concrete	0	0.00	0.00	0.00	0.00	0.00	0
Paving - Seal and Stripe	0	0.00	0.00	0.00	0.00	0.00	0
Paving - Other	0	0.00	0.00	0.00	0.00	0.00	0
Landscape and Grounds							
Lndscp@Grnds - Landscaping	0	0.00	0.00	0.00	0.00	0.00	0
Lndscp@Grnds - Lawn Equipment	d	0.00	0.00	0.00	0.00	0.00	0
Lndscp@Grnds - Fencin	0	0.00	0.00	0.00	0.00	0.00	0
Lndscp@Grnds - Recreation Area	0	0.00	0.00	0.00	0.00	0.00	0
Lndscp@Grnds - Signs	0	0.00	0.00	0.00	0.00	0.00	0
Lndscp@Grnds - Other	Q	0.00	0.00	0.00	0.00	0.00	0
Accessibility Features							
Accessibility Features - Detail	0	0.00	0.00	0.00	0.00	0.00	0
Accessibility Features - Other	0	0.00	0.00	0.00	0.00	0.00	0
Automation Equipment							
Automation EquipSite Mngt.	Ó	0.00	0.00	0.00	0.00	0.00	0
Automation EquipCommon Area	Ó	0.00	0.00	0.00	0.00	0.00	0
Automation EquipOther	0	2,100.00	0.00	0.00	0.00	0.00	0
Other							
List: ?	0	0.00	0.00	0.00	0.00	0.00	0
List: ?	¢	3,000.00	0.00	0.00	0.00	0.00	0
List: ?	¢	2,000.00	0.00	0.00	0.00	0.00	0
Total Capital Expenses	0	30,440.00	0.00	1,200.00	0.00	0.00	0

Report: FIN1000 Multi-Family Information System (MFIS) Date: 12/27/201 Proposed Budget 8 of 9 Page: Project Name: PLANTATION APT III State: 10 Servicing Office: 606 County: 15 Borrower Name: LAKEVIEW LTD 789714496 Prj Nbr: 01-9 Paid Code: Active Borr ID: Version: 01/01/2017 APPROVED Totals: By Project Fiscal Year: 2017 Classification: C Analyzed: Y Part VI - SIGNATURES, DATES AND COMMENTS Section 1001 of Title 18, United States Code provides: "Whoever, in any matter within the jurisdiction of any department or agency of the United States knowingly and willfully falsifies, conceals or covers up by any trick, scheme, or device a material fact, or makes any false, fictitious or fraudulent statements or representation, or makes or uses any false writing or document knowing the same to contain any false, fictitious or fraudulent statement or entry, shall Warning be fined under this title or imprisoned not more than five years, or both. I HAVE READ THE ABOVE WARNING STATEMENT AND I HEREBY CERTIFY THAT THE FOREGOING INFORMATION IS COMPLETE AND ACCURATE TO THE BEST OF MY KNOWLEDGE. 12/08/2016 HALLMARK GROUP REAL ESTATE MA202860 (Date Submitted) (Management Agency) (MA#) (Date) (Signature of Borrower or Borrower's Representative) (Title) 7-16 Agency Approval (Rural Development Approval Official): 196 Sensitive but Unclassified/Sensitive Security Information - Disseminate on a Need-To-Know Basis Only

#### Proposed Budget

Date: 12/27/201 6 Page: 9 of 9

Project Name: PLANTATION APT III		State: 10 Servicing Office: 606 County: 15
Borrower Name: LAKEVIEW LTD	Borr ID: 7	789714496 Prj Nbr: 01-9 Paid Code: Active
Classification: C Fiscal Year: 2017	Version: 01/01/2017 P	APPROVED Totals: By Froject Analyzed: Y

SPVS Comment:

Batched/ II 092616; 11/14/16 & 12/8/16 requested info

Narrative:

BUDGET NARRATIVIS PROJECT NAME LAKEVIEW APARTMENTS BORROWER NAME LAKEVIEW LTD. BORROWER ID AND PROJECT NO 10-015-7897144496 01-9 [Lakeview Apartments is afifty-four unit family located in Richmond Hill, Georgia. In 2016 the propertyhas maintained a 97% average occupancy. 1) The property remains in compliance andhas no outstanding findings that have not been addressed by the management company. []At this time the property is financially sound and has not experienced any changes in project expenses that would contribute to any financial difficulties. []The administrative exceeds 23% due to the increasing cost of health insurance. Takes and Insurance exceed 10% due to increase in insurance cost. |We willcontinue to replace carpets, stoves, refrigerators, & etc. on an as needed basis it is expected the following will be replaced in 2017-\$30,440 paid from the reserve account includes 1 refrigerator, 1 stove, 2 electrical panel replacements, 2 one bedroom carpet replacements, 2 two bedroom carpet replacements, 5 HVAC] s, 2 hot water heaters, 2 one bedroom vinyl replacements, 2 two bedroom vinyl replacements, replacement of fence at dumpsters, entrance & firestops. The remaining \$1,200 will be paid from the operating account for 1 refrigerator & 1 stove.Replacements for 2018 through 2020 are as follows 2018 | 1 refrigerator, 1 stove, 1 carpet, 1 vinyl floor replacement 1 HVAC units, and 1 water heater. 2019 -1 refrigerator, 1 stove 2 carpets, 2 vinyl floor replacements, 2 HVAC units, 2water heater. 2020- 2 refrigerators, 2 stoves, 2 carpets, 2 vinyl floor replacements, 2 HVAC units, and 2 water heaters. 1) The rent increase of \$15 is necessary due to picking up the deposits to the reserve with the reserve below the fullyfunded balance. There is no additional documentation necessary for the agencyto establish that applicable agency requirements have been met.

#### ESTIMATE AND CERTIFICATE OF ACTUAL COST

This form is to be used by the contractor and borrower to estimate the cost construction and total PROJECT NUMBER ( <i>Borrower ID Number</i> ) development co certify the actual cost of project construction and development.	
BORROWER/OWNER-BUILDER	CONTRACTOR
NAME OF PROJECT	LOCATION

This certificate is made pursuant to existing regulations of the United States of America acting through the Rural Development in order to induce the Government to provide or extend assistance. As part of that inducement, the following certifications are made:

Check and Complete Applicable Box:

#### A. ESTIMATE

#### B. ACTUAL COST

I certify that the actual cost of labor, materials, and necessary services for the construction of the physical improvements in connection with the project described above, after deduction of all rebates, adjustments, or discounts made or to be made to the undersigned borrower or general contractor, or any corporation, trust partnership, joint venture, or other legal or business entity in which the undersigned borrower or general contractor, or any of their members, stockholders, officers, directors, beneficiaries, or partners hold any interest, is as represented herein. The deduction of such rebates, adjustments, or discounts from actual hard costs will not be used to increase builder's profit over and above the final estimated amount. I further certify that all soft costs associated with construction of the project as set forth on lines 45 through 57 are correct as represented herein.

According to the Paperwork Reduction Act of] 995, an agency may not conductor sponsor, and a person is not required to respond to a collection of information unless it displays a valid OMB control number The valid OMB control number for this information collection is 0575-0042. The time required to complete this information collection is estimated to average 2 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information.

% Diff. Est. Actual	Exceed 15%	Justification Attached?

Line	Div	Trade Item	Estimated Cost	Paid	Actual Cost To Be Paid	Total	Name of Subcontractor or Payee	101 *
1	· 3	Concrete						
2	4	Masonry						
3		Metals						
4	6	Rough Carpentry						
5	6	Finish Carpentry						
6	7	Waterproofing						
7	7	Insulation						
8	7	Roofing						
9	7	Sheet Metal						
10	8	Doors						
11	8	Windows						
12	8	Glass						
12	9	Drywall		1				
13	9	Tile Work						
14	9	Acoustical						
	9							
16		Resilient Flooring Painting and Decorating						
17	9							
18	10	Specialties						
19	11	Special Equipment						
20	11	Cabinets						
21	11	Appliances						
22	12	Blinds and Shades, Artwork						<u> </u>
23	12	Carpets						
24	13	Special Construction						
25	14	Elevators						
26	15	Plumbing and Hot Water						
27	15	Heat and Ventilation						<u> </u>
28	15	Air Conditioning						
29	16	Electrical						
30	2	Earth Work		_				
31	2	On-Site Utilities						
32	2	Roads and Walks						
33	2	On-Site Improvements						
34	2	Lawns and Planting						
35	2	Unusual On-Site Conditions						
36	2	Off-Site Development						
37	1	Miscellaneous (Labor and Materials)						
38		Total Hard Costs						
39	1	General Requirements *						
40		* General Overhead						
41		* Other Fees Paid By Contractor						
42	1	Total Costs						1

 42
 Total Costs

 NOTE: (If additional space is required for these other items, append Rider thereto, with references and initial. When more than one subcontractor is performing a trade item, the attached work sheet must be completed giving the information indicated.) Form RD 1924-13 (Rev. 12-98)

CONTRACTOR'S AND BORROWER'S ESTIMATE AND CERTIFICATE OF ACTUAL COST						
Line	Trade Item	Estimated Cost	Actual Cost Paid To Be Paid Total			Name of Subcontractor or Payee
	Balance Brwt. Forward (line 42)					
43	Builder's Profit					
44	Total Construction Cost					
45	Architectural Fees					
46	Survey and Engineering					
47	Financing Costs Loan Fees					
48	Interest During Construction					
49	Closing Costs & Legal Fees					
50	Land Cost or Value					
51	Nonprofit O&M Capital					
52	Tap and or Impact Fees					
53	Tax Credit Fees					
54	Environmental Fees					
55	Market Study Cost					
56						
57						
58	Total Development Cost					

"Whoever, in any matter, with the jurisdiction of any department or agency of the United States knowingly and willfully falsifies, conceals or covers up by trick, scheme, or device a material fact, or makes any false, fictitious or fraudulent statements or representations; or makes or uses any false writing or statement or entry, shall be fined under this title or imprisoned not more than five years, or both."

WARNING: Section 1001 of Title 18, United States Code provides: Furthermore, submission of false information relating to the content of this Estimate and Certificate of Actual Cost will subject the submitter to any and all administrative remedies available to USDA. Such remedies may include suspension and debarment from participating in any Rural Development or other Federal program.

					Page
		ITEMIZED BREAKDOWN - ES	TIMATED COSTS		
CONTRACTOR'S GENERAL REC	QUIREMENTS	CONTRACTOR'S GENER	RAL OVERHEAD	OTHER FEES - PAID BY	CONTRACTOR
(Job Overhead)					
ITEM	TOTAL	ITEM	TOTAL	ITEM	TOTAL
	\$		\$		\$
	\$		\$		\$
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	\$		ə ¢	·	
	\$		\$ \$	·	
			\$		
			\$		
			\$		
TOTAL (Line 39)	\$	TOTAL (Lir	ne 40) \$	_ TOTAL (L	ine 41)   \$
TOTAL (Line 39)	۵		θe 40) φ		Πe 41) δ
		ITEMIZED BREAKDOWN -	ACTUAL COST		
CONTRACTOR'S GENERAL REC	<u>QUIREMENTS</u>	CONTRACTOR'S GENER	RAL OVERHEAD	OTHER FEEDS - PAID BY	<u>CONTRACTOR</u>
(Job Overhead)					
ITEM	TOTAL	ITEM	TOTAL	ITEM	TOTAL
	\$		\$		¢
	_ \$ \$		•		,
	_ \$ \$		ŕ		ψ
	\$		¢		
	\$		\$		
	\$		\$		
	\$		\$	·	
	_ \$		\$		
			\$	·	
			\$ \$	·	
			Ψ		
TOTAL (Line 39)	\$	TOTAL (Lin	e 40) \$	_ TOTAL (L	ne 41) \$
				For	rm RD 1924-13 (Rev. 12-98

_ |

The undersigned hereby certifies that: (check as appropriate)

There has not been and is not now any identity of interest between or among the borrower and/or general contractor on the one hand and any subcontractor, material supplier, equipment lessor, or payee on the other (including any of their members, officers, directors, beneficiaries, or partners).

Attached to and made part of this certificate is a signed statement fully describing any rebates, adjustments, discounts, or any other devices which may have or have had the effect of reducing cost, and all amounts shown above as "to be paid in cash" will be so paid within forty-five (45) days.

ESTIMATES:

Date	Date
Lines I through 44 (Name of Contractor)	Lines 44 through 58 (Name of Mortgagor)
By:(Signature)	By:
Title:	Title:
ACTUAL	
Date	Date
Lines I through 44 (Name of Contractor)	Lines 44 through 58 (Name of Mortgagor)
By:(Signature)	By:
Title:	Title:

	P	I P P P P P P P P P P P P P P P P P P P	I
	Ri	chmond Hill,	
	-	PROJECT INFORMATION	
	SITE SIZE: SITE DENSITY:	SITE DATA EXISTING TO REMAIN EXISTING TO REMAIN EXISTING TO REMAIN (91) TYPICAL + (2) ACC. + (1) VAN ACC.= (94) TOTAL BUILDING DATA	- AS1 - A1.0 - A1.1 - A1.1 - A3.0
ر	BY BUILDING:	BLDG. A = (4) TYP. 2-BR-TH UNITS, (2) UFAS 1-BR UNIT; BLDG. B = (2) TYP. 1-BR UNITS, (2) TYP. 2-BR-TH UNITS; BLDG. C = (2) TYP. 1-BR UNITS, (4) TYP. 2-BR-TH UNITS; BLDG. D = (2) TYP. 1-BR UNITS, (2) TYP. 2-BR-TH UNITS; BLDG. E = (2) TYP. 1-BR UNITS, (4) TYP. 2-BR-TH UNITS; BLDG. F = (2) TYP. 1-BR UNITS, (2) TYP. 2-BR-TH UNITS; BLDG. G = (2) TYP. 1-BR UNITS, (2) TYP. 2-BR-TH UNITS; BLDG. H = (1) AUDIO/VISUAL 1-BR UNIT, (1) UFAS 1-BR UNIT, (4) TYP. 2-BR-TH UNITS; BLDG. I = (2) TYP. 1-BR UNITS, (2) TYP. 2-BR-TH UNITS; BLDG. J = (1) TYP. 1-BR UNITS, (2) TYP. 2-BR-TH UNITS; BLDG. J = (1) TYP. 1-BR UNITS, (2) TYP. 2-BR-TH UNITS; BLDG. J = (2) TYP. 1-BR UNITS, (4) TYP. 2-BR-TH UNITS; BLDG. J = (2) TYP. 1-BR UNITS, (4) TYP. 2-BR-TH UNITS; BLDG. J = (2) TYP. 1-BR UNITS, (4) TYP. 2-BR-TH UNITS; BLDG. J = (2) TYP. 1-BR UNITS, (4) TYP. 2-BR-TH UNITS; BLDG. K = (2) TYP. 1-BR UNITS, (4) TYP. 2-BR-TH UNITS;	-
	BY TYPE: TOTAL RENTAL UNITS: NO. & MIX OF UNITS:	<ul> <li>(17) TYP. 1-BR UNITS;</li> <li>(3) UFAS 1-BR UNIT;</li> <li>(2) AUDIO/VISUAL 1-BR UNITS;</li> <li>(32) TYP. 2-BR-TH UNITS;</li> <li>(54) TOTAL UNITS</li> <li>(22) 1-BR UNITS;</li> <li>(32) 2-BR-TH UNITS;</li> <li>(17) TYP. 1-BR UNITS @ 677 SF = 11,509 SF;</li> </ul>	-
ŀ	AREA:	(3) UFAS 1-BR UNITS @ 677 SF = 2,031 SF; (2) AUDIO/VISUAL 1-BR UNITS @ 677 SF = 1,354 SF; (32) TYP. 2-BR-TH UNITS @ 978 SF = 31,296 SF; 46,190 TOTAL SF DWELLING AREA	
		46,190 SF (GR05S)	
		BLDG. A = 5,266 SF; BLDG. B = 3,310 SF; BLDG. C = 5,266 SF; BLDG. D = 3,310 SF; BLDG. E = 5,266 SF; BLDG. F = 3,310 SF; BLDG. H = 5,266 SF; BLDG. I = 3,310 SF; BLDG. J = 3,310 SF; BLDG. J = 3,310 SF; BLDG. K = 5,266 SF	
ď			
	-		
<	4		

# **APATMENTS RENOVA**

### INDEX TO DRAWINGS

COVER SHEET 61.0 ARCHITECTURAL SITE PLAN BUILDING PLANS

TYP. 1-BR AND UFAS 1-BR DEMO & RENO PLANS TYP. 2-BR-TH AND UFAS 2-BR DEMO & RENO PLANS

3.0 EXTERIOR ELEVATIONS

ARC

BY: OW] ADE BY: CON ADD BY:

### MATERIAL SQ. FT. DISCLAIMER:

SQUARE FOOTAGE CALCULATION OF FINISH MATERIALS ARE BASED ON EXISTING LAYOUTS & INFORMATION IN PART AS PROVIDED BY OTHERS. THESE NUMBERS ARE NOT TO BE UTILIZED FOR BIDDING PURPOSES. WHILE THIS INFORMATION IS BELIEVED TO BE RELIABLE THE ARCHITECT ASSUMES NO RESPONSIBILITY FOR THE ACCURACY. CONTRACTORS SHALL PERFORM INDEPENDENT FIELD VERIFICATION FOR SITUATIONAL DEPENDANT ACCURACY.

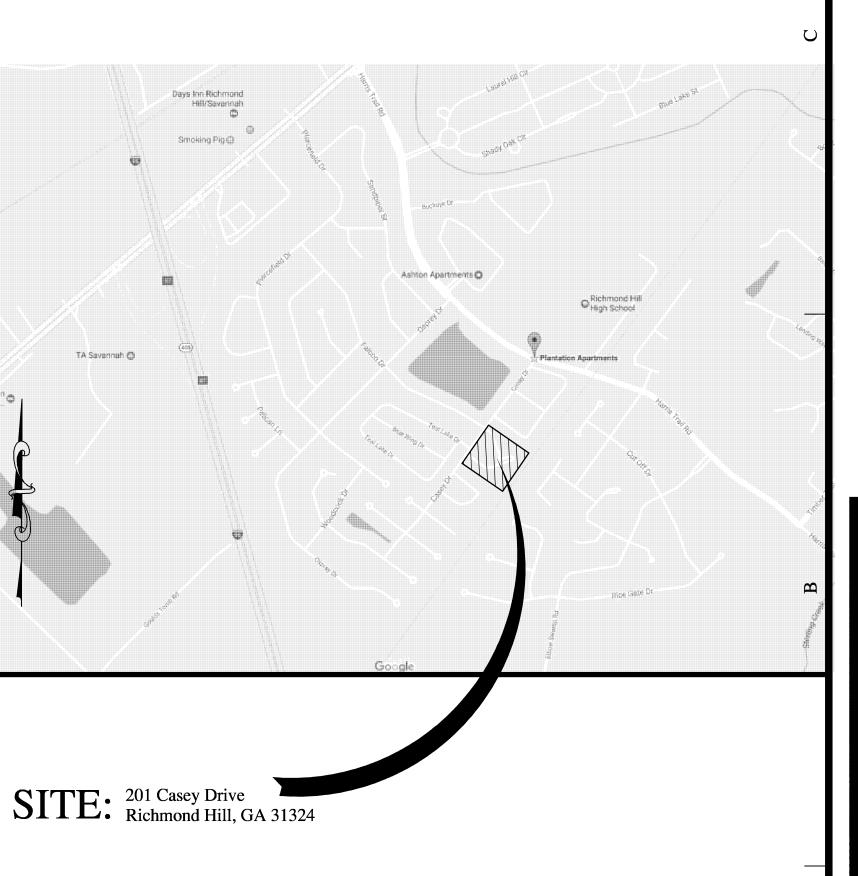
BY:

PM: <u>Z</u>W PC: JL

## Georgia '

## ARCHITECT'S JOB NO. 3439

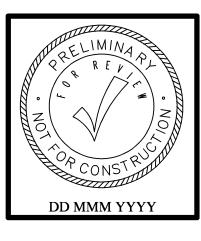
## PROJECT LOCATION MAP



## SIGNATURE AREAS

NOTE: PROJECT CONSTRUCTION MUST BE IN COMPLIANCE WITH ALL APPLICABLE CODES, ORDINANCES, LAWS, AND REGULATIONS AS ENUMERATED ELSEWHERE IN THE PLANS AND SPECIFICATIONS.

ARCHITECT: WALLACE ARCHITECTS, L.L.C. 302 CAMPUS VIEW DRIVE SUITE 208, COLUMBIA, MO 65201 BY:	DATE:
OWNER: NAME ADDRESS BY:	DATE:
CONTRACTOR: NAME ADDRESS BY:	DATE:
BY:	DATE:
M: <u>ZW</u> C: <u>JL</u> PLAN SET NO	
5	<b>REVIEW SET</b>



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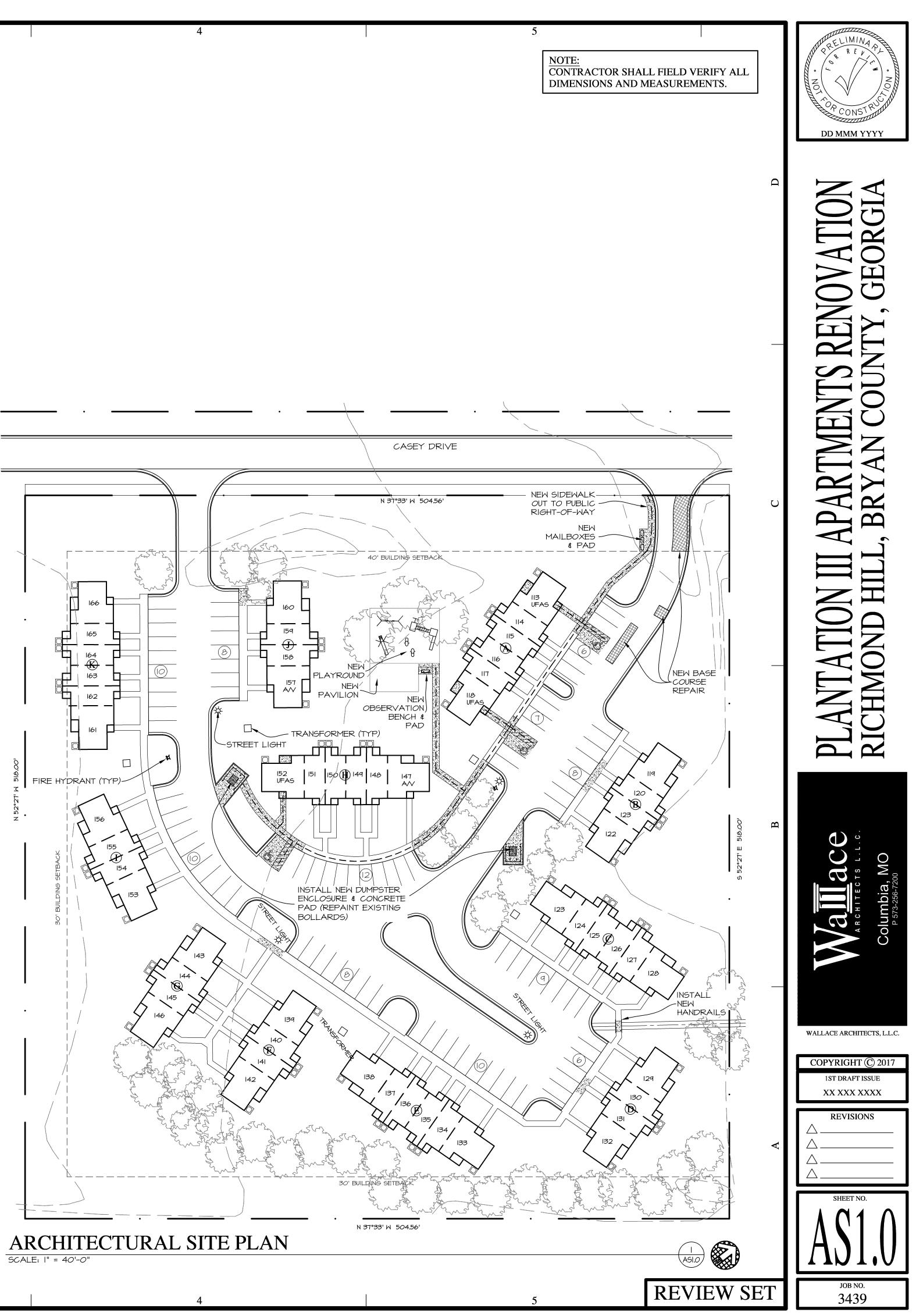
COPYRIGHT © 2017
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SHEET NO.
JOB NO.
3439

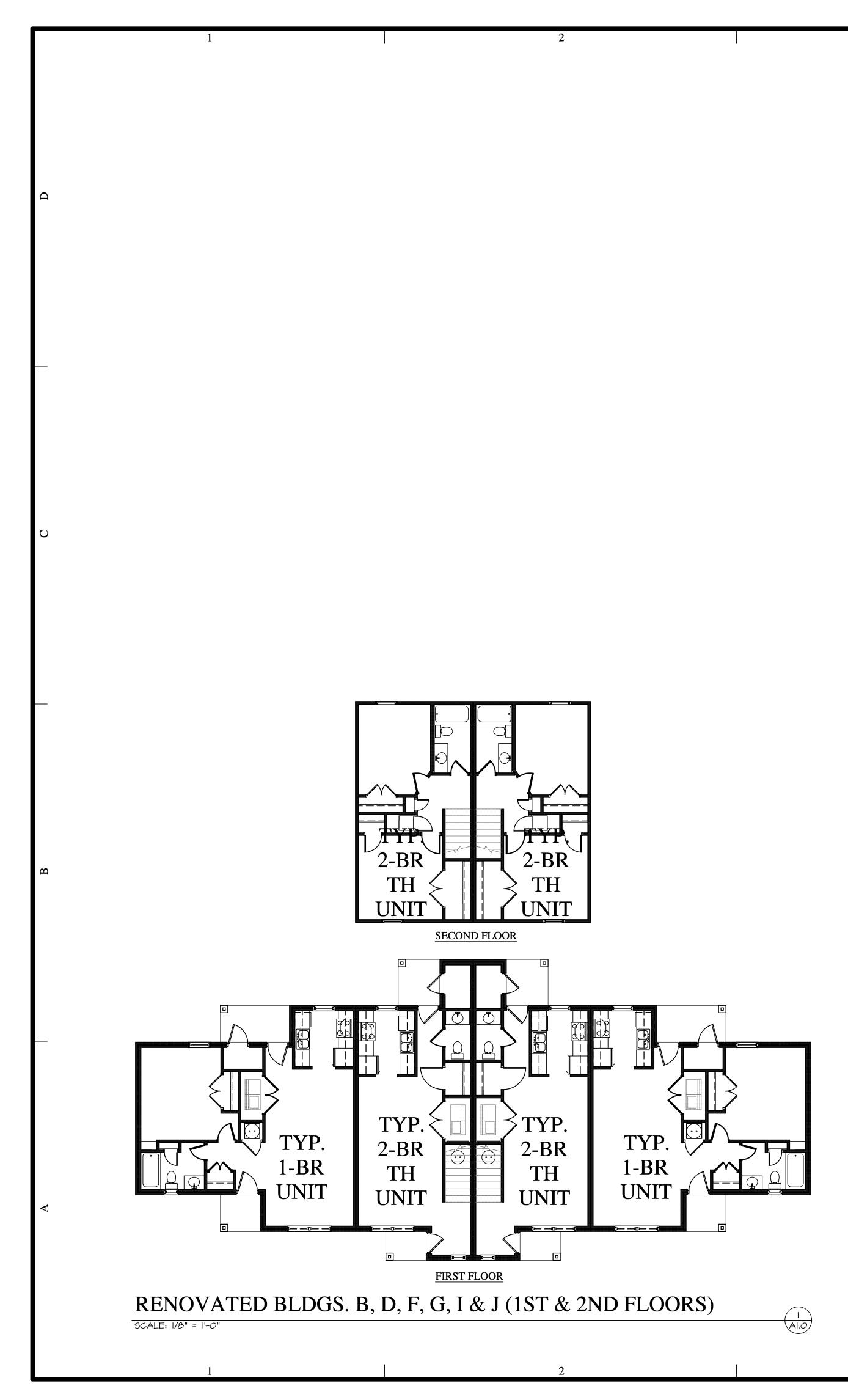
WALLACE ARCHITECTS, L.L.C.

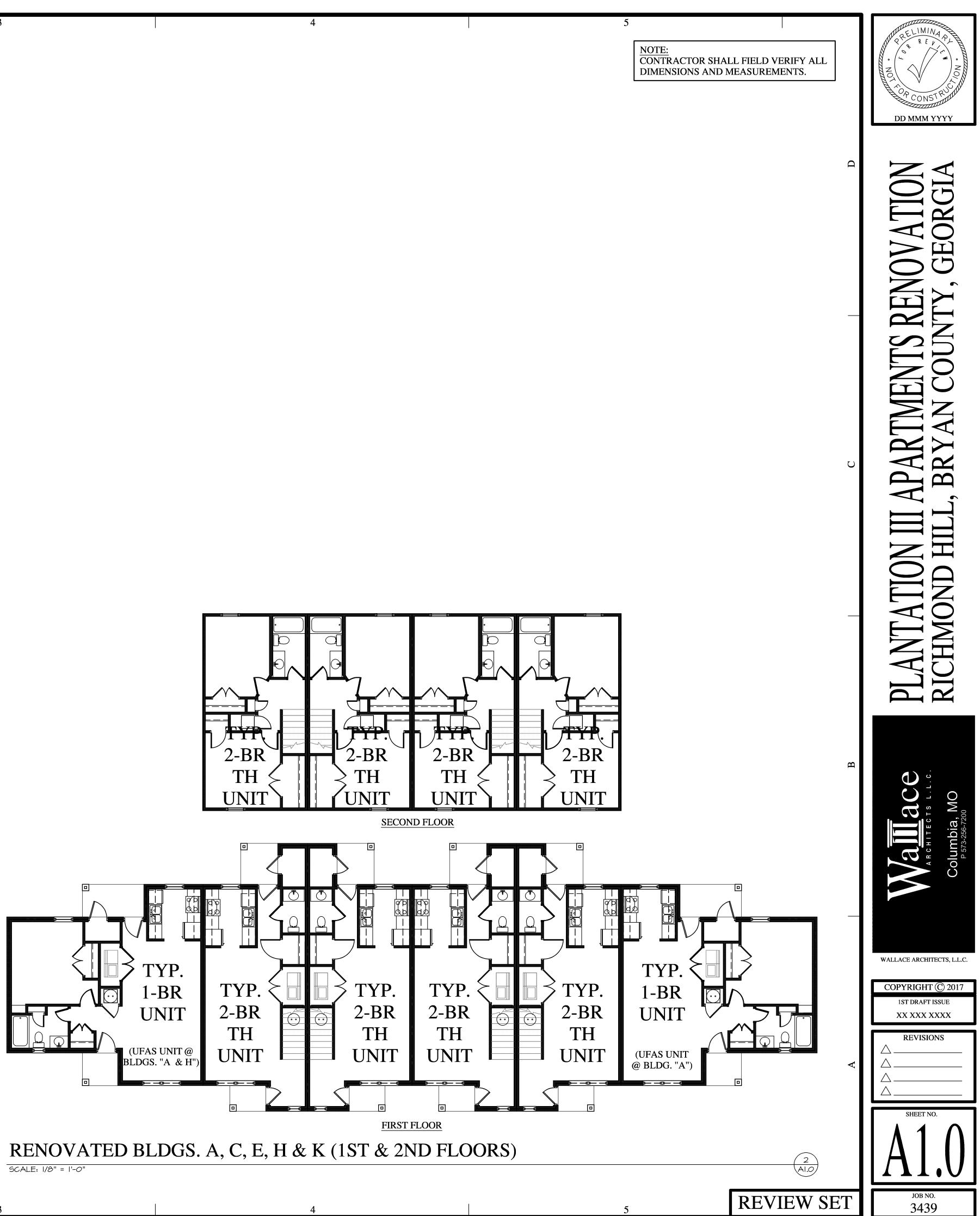
		1	
D			
		OTE: INSTALL NEW HANDRAILS AS NOTED AND ON	
		CCESSIBLE ROUTES EXCEDDING 5% BUT LESS THAN 8.33% LOPE. 5'-O" LANDING REQUIRED AT TOP AND BOTTOM OF CAMPS.	
	Ē	<u>OTE:</u> APARTMENT NUMBERS ARE TO BE FIELD VERIFIED BY ENERAL CONTRACTOR. ARCHITECT TO BE NOTIFIED OF ANY DISCREPANCY PRIOR TO FINAL PRODUCTION / INSTALLATION	
	A	ACCESSIBILITY NOTES	
	М	SIDEWALK SHALL NOT EXCEED 5% (I'-0" IN 20'-0") SLOPE ITH A 2% (I'-0"IN 50'-0") CROSS-SLOPE AND SHALL BE 4' IDE EXCEPT AS NOTED ON SITE PLAN. PROVIDE STAIRS,	
C	R/ 2.	AMPS, CURBS, ETC., AS NOTED AND DETAILED. PARKING AREAS AND ACCESSIBLE SPACES AND ACCESS	
	Al Ro Lo	ISLES SHALL NOT EXCEED A 2% (I'-O" IN 50'-O") SLOPE IN NY DIRECTION. OTHER PORTIONS OF THE ACCESSIBLE OUTE SHALL NOT EXCEED A 5% (I'-O" IN 20'-O") ONGITUDINAL SLOPE NOR A 2% (I'-O" IN 50'-O")	
		DOLUTION / EDOCION	
		POLLUTION / EROSION CONTROL NOTES:	
	۱.	DUST ON SITE SHALL BE CONTROLLED. THE USE OF MOTOR OILS AND OTHER PETROLEUM BASED OR TOXIC LIQUIDS FOR DUST SUPPRESSION OPERATIONS IS PROHIBITED	
	2.	SUFFICIENT OIL AND GREASE ABSORBING MATERIALS AND FLOATATION BOOMS SHALL BE MAINTAINED ON SITE OR READILY AVAILABLE TO CONTAIN AND CLEAN-UP FUEL OR CHEMICAL SPILLS AND LEAKS.	
	З.	ACTIVE UNDERGROUND PIPES, CONDUITS, OR OTHER UTILITIES OF ANY TYPE, WHETHER INDICATED ON THE DOCUMENTS OR NOT, MUST BE PROTECTED BY THE CONTRACTOR DURING THE COURSE OF THE WORK AND REMAIN ACTIVE, UNLESS	
	4.	OTHERWISE NOTED CONTRACTOR SHALL PROTECT ALL EXISTING ON-SITE STORMWATER INLET STRUCTURES AND SWALES A THROUGHOUT THE CONSTRUCTION PHASE WITH TEMPORARY	
		STORMWATER SEDIMENT COLLECTION BAGS ON ALL INLET SIDES OR SEDIMENT BARRICADE AT PROPERTY LINE WHERE SWALES CONNECT TO EXISTING CITY DRAINAGE. STORM	
	5.	WATER PROTECTION SHALL REMAIN IN PLACE AND BE MONITORED TO MAINTAIN QUALITY OF PROTECTION MEASURES THROUGHOUT THE CONSTRUCTION PHASE. ALL MATERIALS SPILLED, DROPPED, WASHED, OR TRACKED	
B		FROM VEHICLES ONTO ROADWAYS OR INTO STORM DRAINS MUST BE REMOVED IMMEDIATELY. CONTRACTORS OR SUBCONTRACTORS WILL BE RESPONSIBLE FOR REMOVING SEDIMENT THAT MAY HAVE COLLECTED IN ANY STORM SEWER DRAINAGE SYSTEM IN CONJUNCTION WITH THE	
	6.	STABILIZATION OF THE SITE. ALL CONSTRUCTION SHALL BE STABILIZED AT THE END OF EACH WORKING DAY. THIS INCLUDES BACKFILLING OF	
	7.	TRENCHES FOR UTILITY CONSTRUCTION AND PLACEMENT OF GRAVEL OF BITUMINOUS PAVING FOR ROADS. CONTRACTOR SHALL IMPLEMENT BEST MANAGEMENT PRACTICES AND SHALL CONFORM TO THE FEDERAL, STATE	
		AND LOCAL REQUIREMENTS AND MANUALS OF PRACTICE. AS APPLICABLE CONTRACTOR SHALL IMPLEMENT ADDITIONAL CONTROLS AS DIRECTED BY PERMITTING AGENCY OR OWNER	
_	8.	AGENCT OR OWNER CONFLICTING AND / OR UNFORESEEN FIELD CONDITIONS SHALL BE BROUGHT TO THE ATTENTION OF THE GENERAL CONTRACTOR - WHO SHALL NOTIFY THE ARCHITECT IMMEDIATELY FOR RESOLUTION PRIOR TO PROCEEDING.	
	SI	TE UTILITY NOTES	
	)	ALL EXISTING SITE UTILITIES ARE PRESUMED TO BE FUNCT PROPERLY AND ARE FREE OF LEAKS, BLOCKAGES, DEBR	
	2)	ALL EXISTING UNITS AND/OR BUILDINGS ARE PRESUMED TO PROPERLY SEALED, CONNECTED, AND WORKING VALVES, S MANIFOLDS, ETC.	D HAVE
A	3)	THE EXISTING WATER PRESSURE IS PRESUMED TO BE AT A LEVEL AND/OR PRESSURE REDUCING VALVES (PRV'S) HAV PREVIOUSLY INSTALLED WHERE NECESSARY. THESE ITEMS INSPECTED DURING THE COURSE OF THE REHAB AND ANY I REPAIRS, REPLACEMENTS, AND/OR ADDITIONS WILL BE CO	'E BEEN 5 WILL BE NECESSARY
	4)	REFLECTED ON A CHANGE ORDER. BACKFLOW PREVENTION DEVICES AND/OR PRESSURE RED ARE PRESUMED TO BE EXISTING, FUNCTIONING PROPERLY,	UCING VALVES
	5)	INCLUDED IN THIS SCOPE OF WORK. SANITARY SEWER MAINS AND LATERALS ARE PRESUMED 1 OBSTRUCTIONS AND CURRENTLY FUNCTIONING PROPERLY. DISCOVERED ISSUES SHALL BE INSPECTED AND REQUIRED BE PERFORMED TO RESTORE PROPER DRAINAGE AND WIL	O BE FREE OF ANY MEASURES WILL
		ON A CHANGE ORDER.	

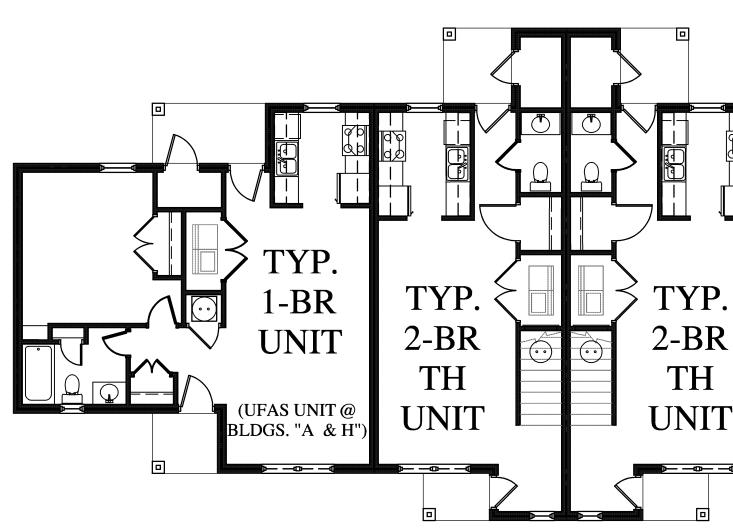
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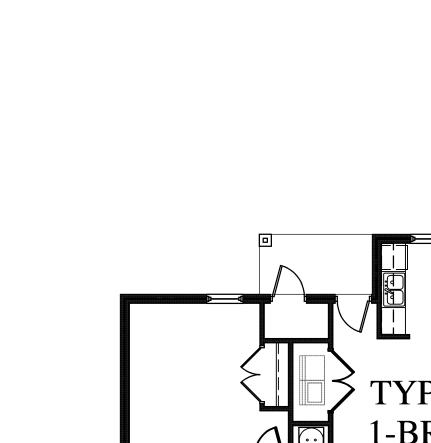
LEGEND	
	AREAS OF NEW CONCRETE SIDEWALK / SURFACE
	AREAS OF NEW BASE COURSE
÷	EXISTING LIGHT POLE
	ACCESSIBLE ROUTE (2% CROSS SLOPE MAX, 5% RUNNING SLOPE MAX, REPLACE AS REQUIRED.)
$\bigcirc$	EXISTING MANHOLE
The	EXISTING FIRE HYDRANT
	DRAINAGE SWALE
	DIRECTIONAL FLOW ARROW
▲100.00	SPOT ELEVATION
	DRAIN SYSTEM STRUCTURE

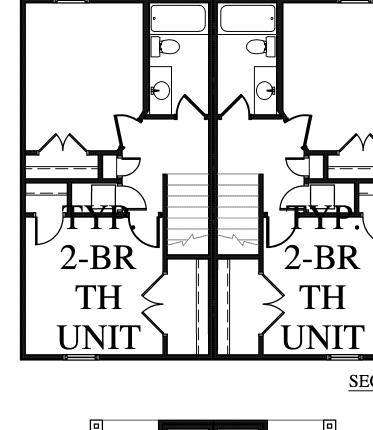


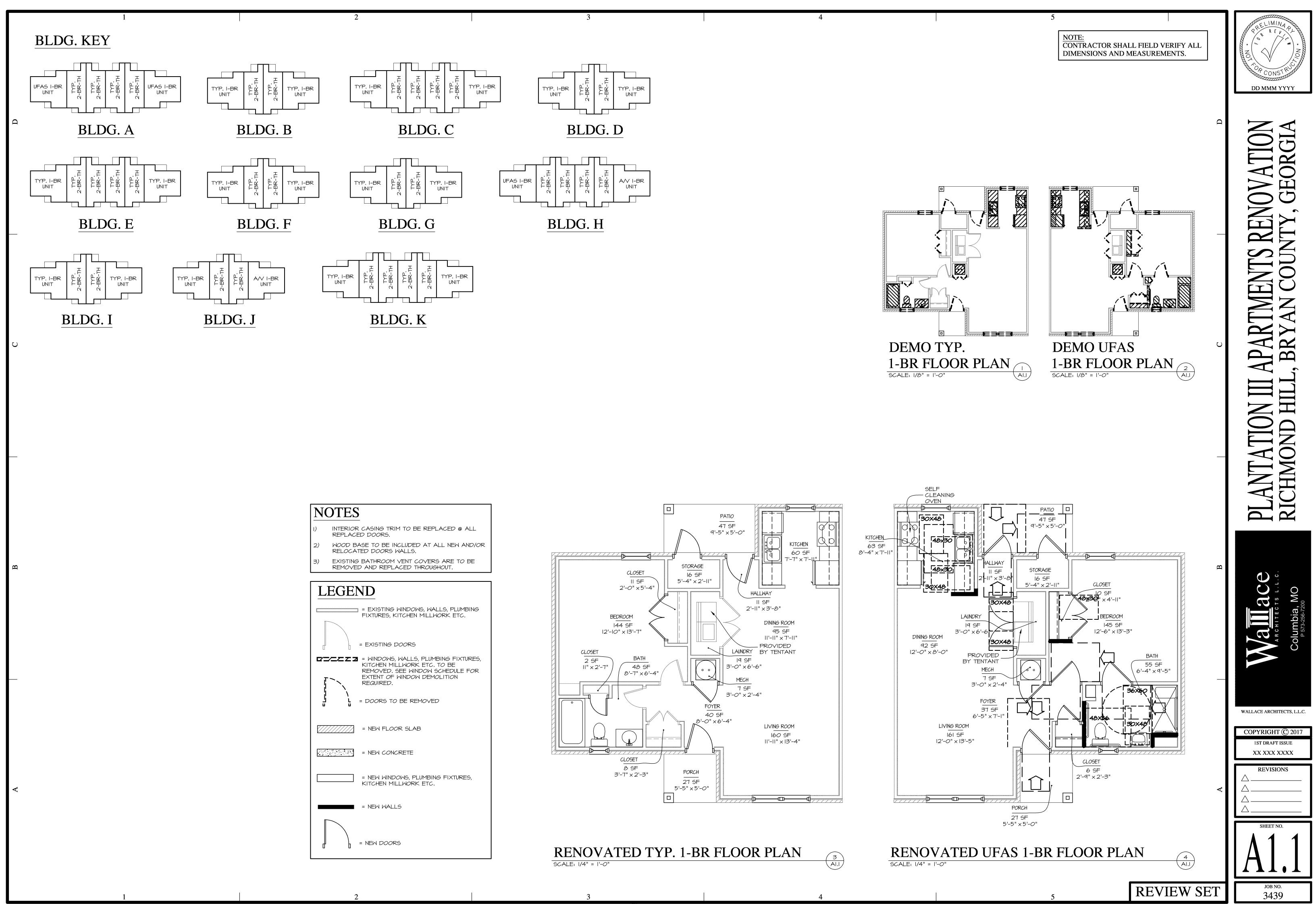


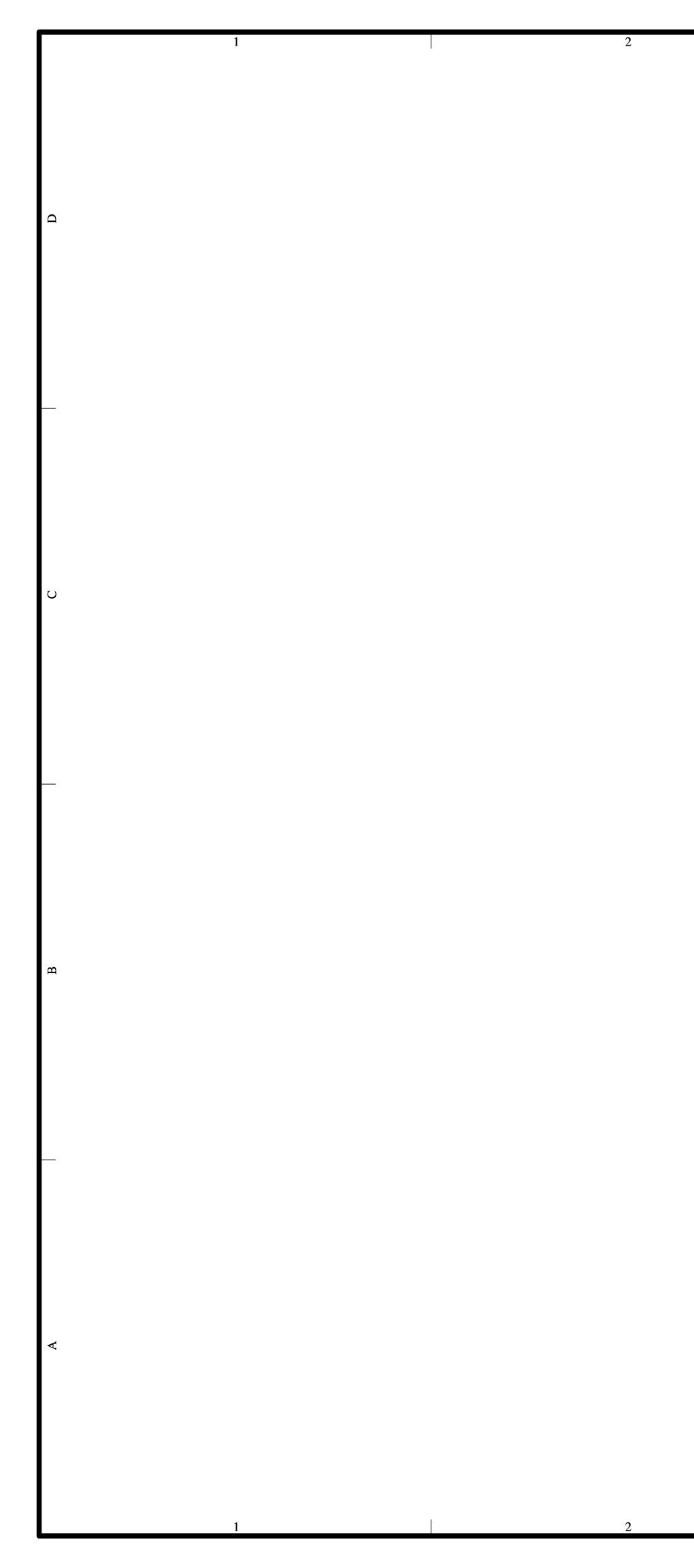




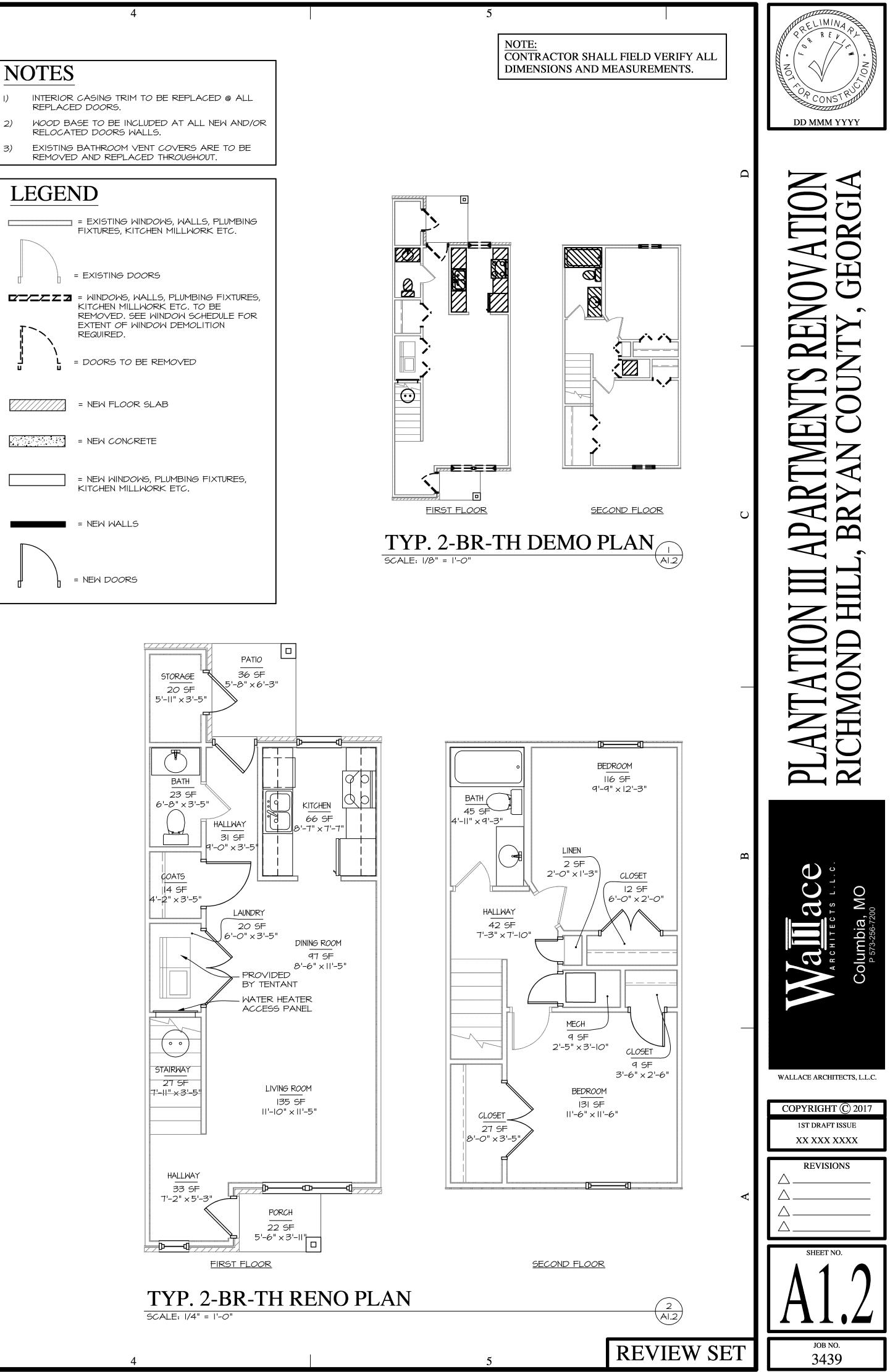


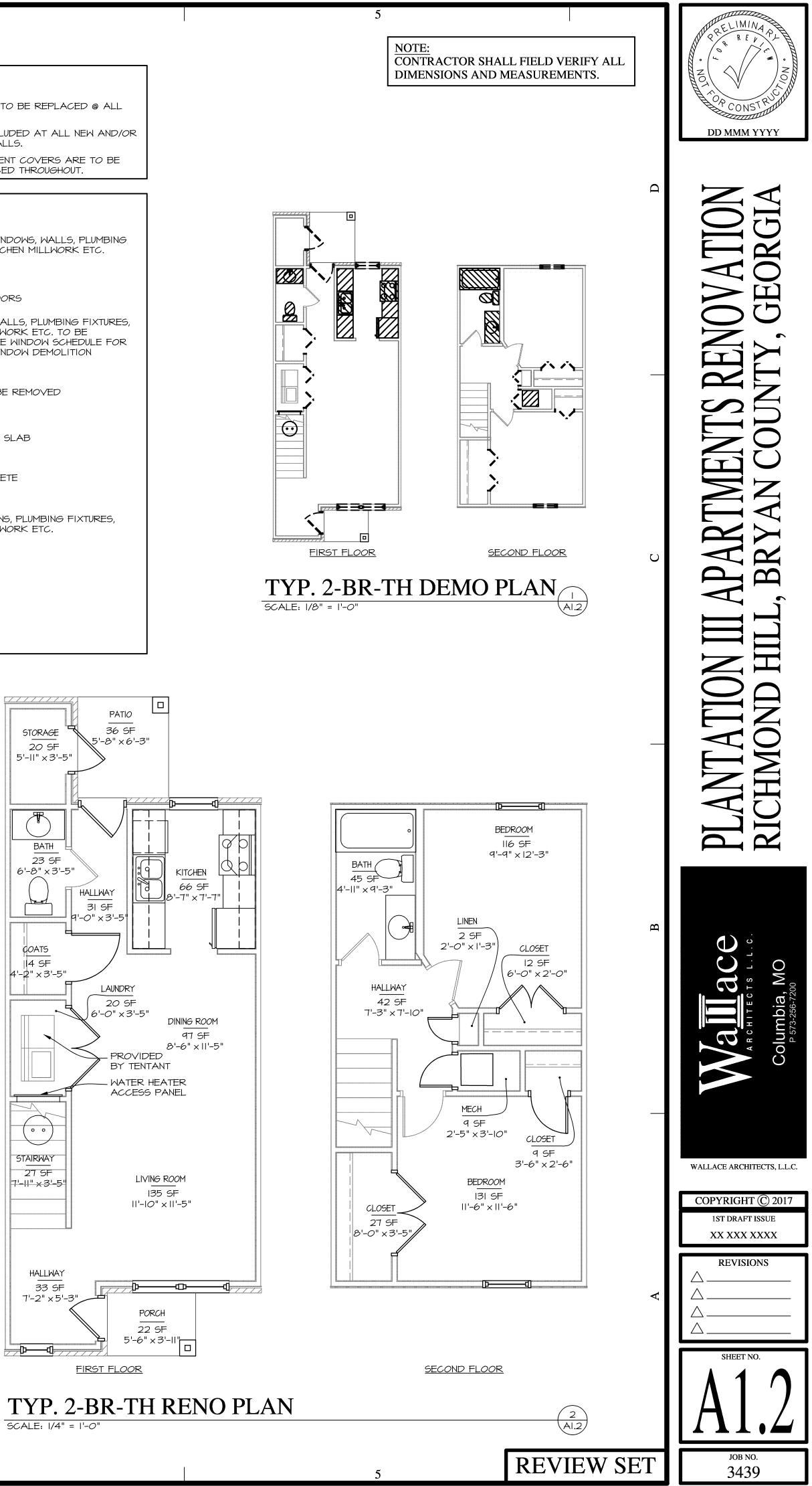


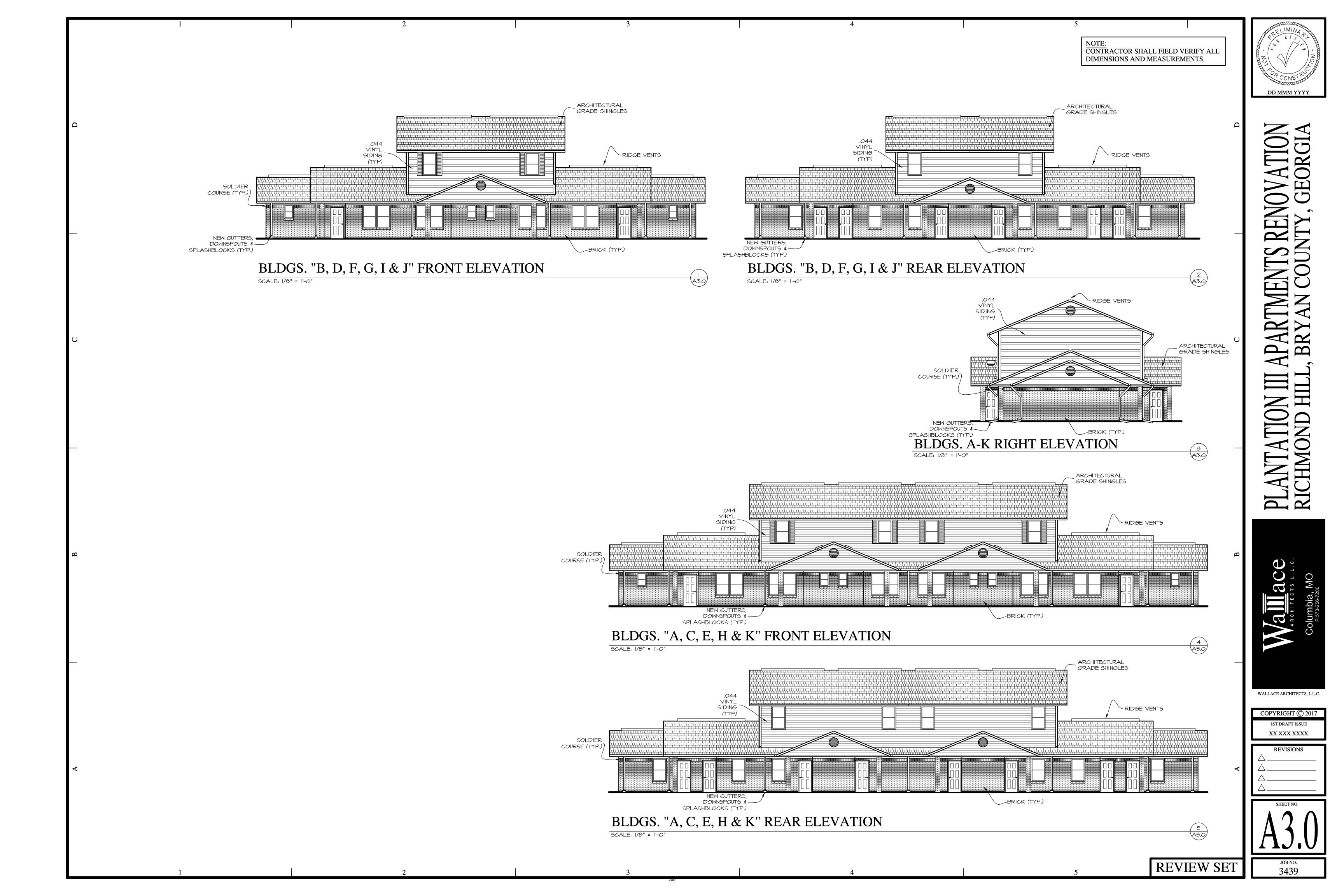




- INTERIOR CASING TRIM TO BE REPLACED @ ALL
- RELOCATED DOORS WALLS.
- REMOVED AND REPLACED THROUGHOUT.







NOTE: KEYNOTES FOR EACH SUBDIVISION ARE INCLUDED IN ENTIRETY WHEN ANY NOTE UNDER A SUBDIVISION APPLIES TO THIS SHEET. ALL KEYNOTES SHOWN MAY NOT BE TAGGED TO THIS SHEET.

## A3.1

# FATION II APARTMENTS RENO

# Richmond Hill,

	SITE DATA	O.O COVER AS1.O ARCHI
SITE ZONING:	EXISTING TO REMAIN	
SITE SIZE:	EXISTING TO REMAIN	
SITE DENSITY:	EXISTING TO REMAIN	A1.1 BUILDI
NO. OF PARKING SPACES:	(94) TYPICAL + (2) ACC. + (1) VAN ACC.= (97) TOTAL	A1.2 1-BR A A3.0 EXTER
	BUILDING DATA	A3.1 EXTER
BY BUILDING:	BLDG. L = (6) TYP. 2-BR-TH UNITS; BLDG. M = (8) TYP. 2-BR-TH UNITS; BLDG. N = (5) TYP. 1-BR UNITS, (1) AUDIO/VISUAL 1-BR UNIT; BLDG. O = (6) TYP. 2-BR-TH UNITS; BLDG. P = (5) TYP. 1-BR UNITS, (1) AUDIO/VISUAL 1-BR UNIT; BLDG. R = (5) TYP. 1-BR UNIT, (1) UFAS 1-BR UNIT; BLDG. S = (8) TYP. 2-BR-TH UNITS; BLDG. T = (4) TYP. 1-BR UNITS, (2) UFAS 1-BR UNITS; BLDG. U = (6) TYP. 2-BR-TH UNITS	
BY TYPE:	(19) TYP. 1-BR UNITS; (3) UFAS 1-BR UNITS; (2) AUDIO/VISUAL 1-BR UNITS; (34) TYP. 2-BR-TH UNITS	
TOTAL RENTAL UNITS:	(58) TOTAL UNITS	
	(24) 1-BR UNITS; (34) 2-BR-TH UNITS	
	(19) TYP. 1-BR UNITS @ 651 SF = 12,369 SF; (3) UFAS 1-BR UNITS @ 651 SF = 1,953 SF; (2) AUDIO/VISUAL 1-BR UNITS @ 651 SF = 1,302 SF; (34) TYP. 2-BR UNITS @ 967 SF = 32,878 SF; 48,502 TOTAL SF DWELLING AREA	
NON-DWELLING	N/A	
UNIT AREA: TOTAL BUILDING	48,502 SF (GR0SS)	
AREA:		
AREA:	BLDG. M = 7,736  SF; $BLDG. N = 3,906  SF;$ $BLDG. 0 = 5,802  SF;$ $BLDG. P = 3,906  SF;$ $BLDG. R = 3,906  SF;$ $BLDG. S = 7,736  SF;$ $BLDG. T = 3,906  SF;$ $BLDG. U = 5,802  SF$	

# INDEX TO DRAWINGS

'ER SHEET HITECTURAL SITE PLAN DING PLANS DING PLANS AND 2-BR-TH DEMO & RENO PLANS RIOR ELEVATIONS ERIOR ELEVATIONS

> Quality Inn C Wendy's fil KFC 🟐 Holiday Inn Expres

> > SITE: 201 Casey Drive Richmond Hill, GA 31324

ENUMERATED ELSEWHERE IN THE PLANS AND SPECIFICATIONS ..

BY: **OWNER:** 

BY: **CONTRACTOR:** 

BY:

BY:

PM: <u>ZW</u> PC: JL

MATERIAL SQ. FT. DISCLAIMER
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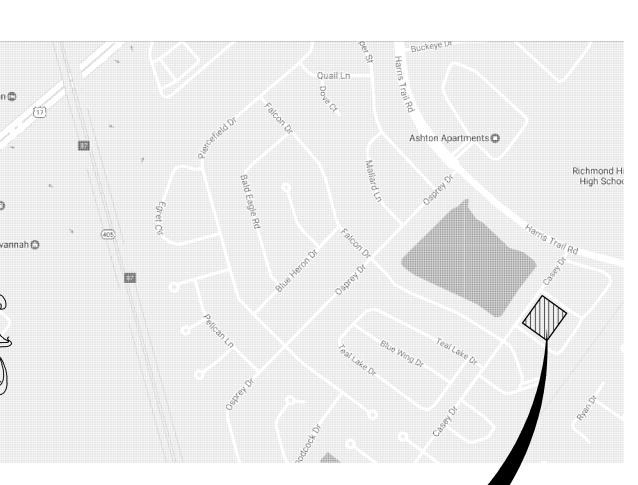
SQUARE FOOTAGE CALCULATION OF FINISH MATERIALS ARE BASED ON EXISTING LAYOUTS & INFORMATION IN PART AS PROVIDED BY OTHERS. THESE NUMBERS ARE NOT TO BE UTILIZED FOR BIDDING PURPOSES. WHILE THIS INFORMATION IS BELIEVED TO BE RELIABLE THE ARCHITECT ASSUMES NO RESPONSIBILITY FOR THE ACCURACY. CONTRACTORS SHALL PERFORM INDEPENDENT FIELD VERIFICATION FOR SITUATIONAL DEPENDANT ACCURACY.



# Georgia

# ARCHITECT'S JOB NO. 3438

# PROJECT LOCATION MAP



# SIGNATURE AREAS

NOTE: PROJECT CONSTRUCTION MUST BE IN COMPLIANCE WITH ALL APPLICABLE CODES, ORDINANCES, LAWS, AND REGULATIONS AS

#### ARCHITECT: WALLACE ARCHITECTS, L.L.C. 302 CAMPUSVIEW DRIVE SUITE 208, COLUMBIA, MO 65201

DATE:

DATE:

DATE:

DATE:

PLAN SET NO.

**REVIEW SET** 

TS RENOVATION JUNTY, GEORGIA **IME** PART BRY 



WALLACE ARCHITECTS, L.L.C.

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**1ST ISSUE** 

XX XXX XXXX

REVISIONS

SHEET NO

JOB NO. 3438

NOTE: INSTALL NEW HANDRAILS AS NOTED AND ON ACCESSIBLE ROUTES EXCEDDING 5% BUT LESS THAN 8.33% SLOPE. 5'-O" LANDING REQUIRED AT TOP AND BOTTOM OF RAMPS.

- 2

NOTE: APARTMENT NUMBERS ARE TO BE FIELD VERIFIED BY GENERAL CONTRACTOR. ARCHITECT TO BE NOTIFIED OF ANY DISCREPANCY PRIOR TO FINAL PRODUCTION / INSTALLATION

#### **ACCESSIBILITY NOTES**

I. SIDEWALK SHALL NOT EXCEED 5% (I'-O" IN 20'-O") SLOPE WITH A 2% (I'-O"IN 50'-O") CROSS-SLOPE AND SHALL BE 4' WIDE EXCEPT AS NOTED ON SITE PLAN. PROVIDE STAIRS, RAMPS, CURBS, ETC., AS NOTED AND DETAILED.

2. PARKING AREAS AND ACCESSIBLE SPACES AND ACCESS AISLES SHALL NOT EXCEED A 2% (I'-O" IN 50'-O") SLOPE IN ANY DIRECTION. OTHER PORTIONS OF THE ACCESSIBLE ROUTE SHALL NOT EXCEED A 5% (I'-O" IN 20'-O") LONGITUDINAL SLOPE NOR A 2% (I'-O" IN 50'-O") CROSS-SLOPE.

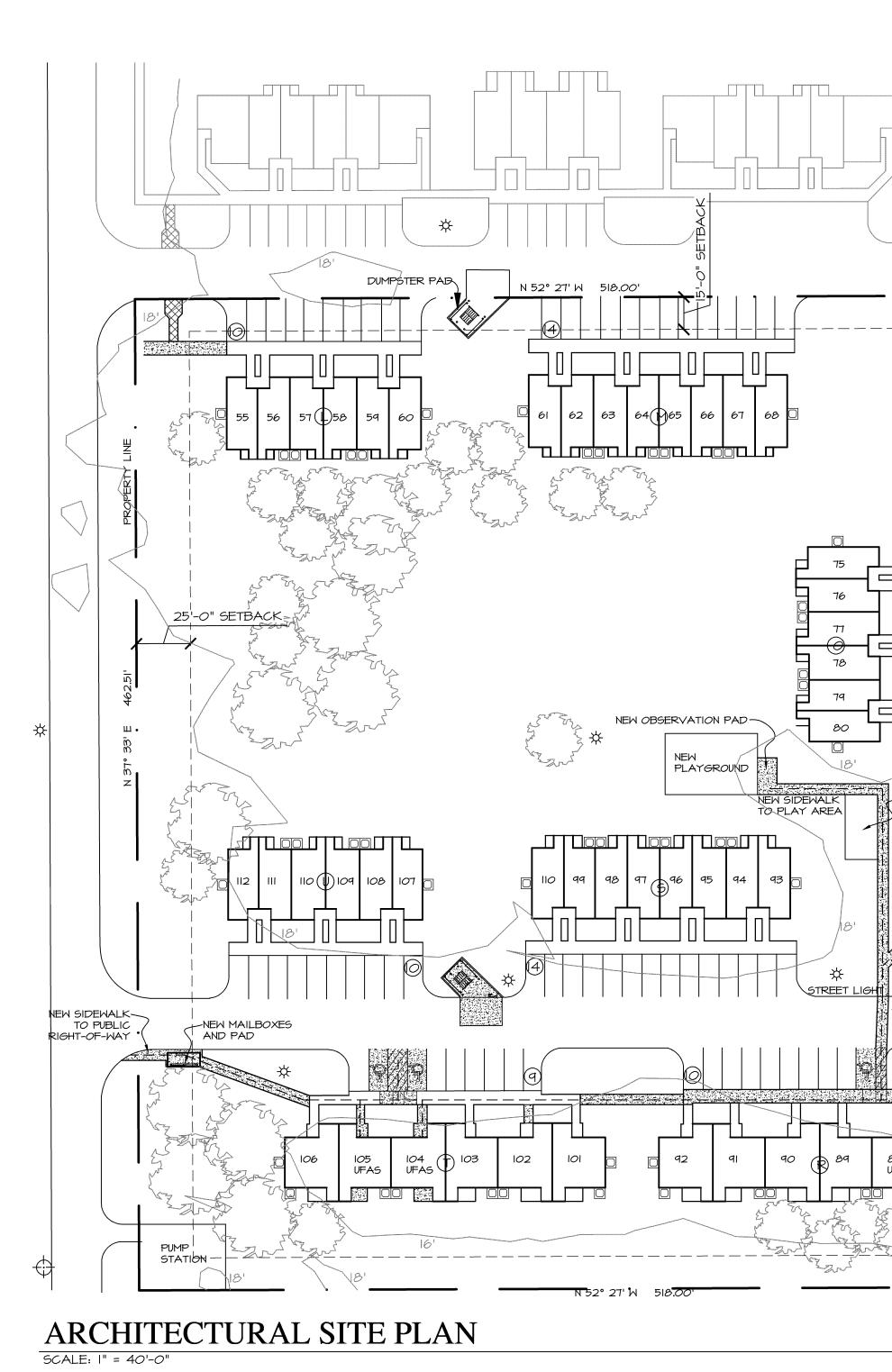
#### POLLUTION / EROSION **CONTROL NOTES:**

DUST ON SITE SHALL BE CONTROLLED. THE USE OF MOTOR OILS AND OTHER PETROLEUM BASED OR TOXIC LIQUIDS FOR DUST SUPPRESSION OPERATIONS IS PROHIBITED.

- SUFFICIENT OIL AND GREASE ABSORBING MATERIALS AND FLOATATION BOOMS SHALL BE MAINTAINED ON SITE OR READILY AVAILABLE TO CONTAIN AND CLEAN-UP FUEL OR CHEMICAL SPILLS AND LEAKS.
- ACTIVE UNDERGROUND PIPES, CONDUITS, OR OTHER UTILITIES OF ANY TYPE, WHETHER INDICATED ON THE DOCUMENTS OR NOT, MUST BE PROTECTED BY THE CONTRACTOR DURING THE COURSE OF THE WORK AND REMAIN ACTIVE, UNLESS OTHERWISE NOTED
- CONTRACTOR SHALL PROTECT ALL EXISTING ON-SITE STORMWATER INLET STRUCTURES AND SWALES A THROUGHOUT THE CONSTRUCTION PHASE WITH TEMPORARY STORMWATER SEDIMENT COLLECTION BAGS ON ALL INLET SIDES OR SEDIMENT BARRICADE AT PROPERTY LINE WHERE SWALES CONNECT TO EXISTING CITY DRAINAGE. STORM WATER PROTECTION SHALL REMAIN IN PLACE AND BE MONITORED TO MAINTAIN QUALITY OF PROTECTION MEASURES THROUGHOUT THE CONSTRUCTION PHASE.
- ALL MATERIALS SPILLED, DROPPED, WASHED, OR TRACKED FROM VEHICLES ONTO ROADWAYS OR INTO STORM DRAINS MUST BE REMOVED IMMEDIATELY. CONTRACTORS OR SUBCONTRACTORS WILL BE RESPONSIBLE FOR REMOVING SEDIMENT THAT MAY HAVE COLLECTED IN ANY STORM SEWER DRAINAGE SYSTEM IN CONJUNCTION WITH THE STABILIZATION OF THE SITE.
- ALL CONSTRUCTION SHALL BE STABILIZED AT THE END OF EACH WORKING DAY. THIS INCLUDES BACKFILLING OF TRENCHES FOR UTILITY CONSTRUCTION AND PLACEMENT OF GRAVEL OF BITUMINOUS PAVING FOR ROADS.
- CONTRACTOR SHALL IMPLEMENT BEST MANAGEMENT PRACTICES AND SHALL CONFORM TO THE FEDERAL, STATE AND LOCAL REQUIREMENTS AND MANUALS OF PRACTICE. AS APPLICABLE CONTRACTOR SHALL IMPLEMENT ADDITIONAL CONTROLS AS DIRECTED BY PERMITTING AGENCY OR OWNER
- CONFLICTING AND / OR UNFORESEEN FIELD CONDITIONS SHALL BE BROUGHT TO THE ATTENTION OF THE GENERAL CONTRACTOR - WHO SHALL NOTIFY THE ARCHITECT IMMEDIATELY FOR RESOLUTION PRIOR TO PROCEEDING.

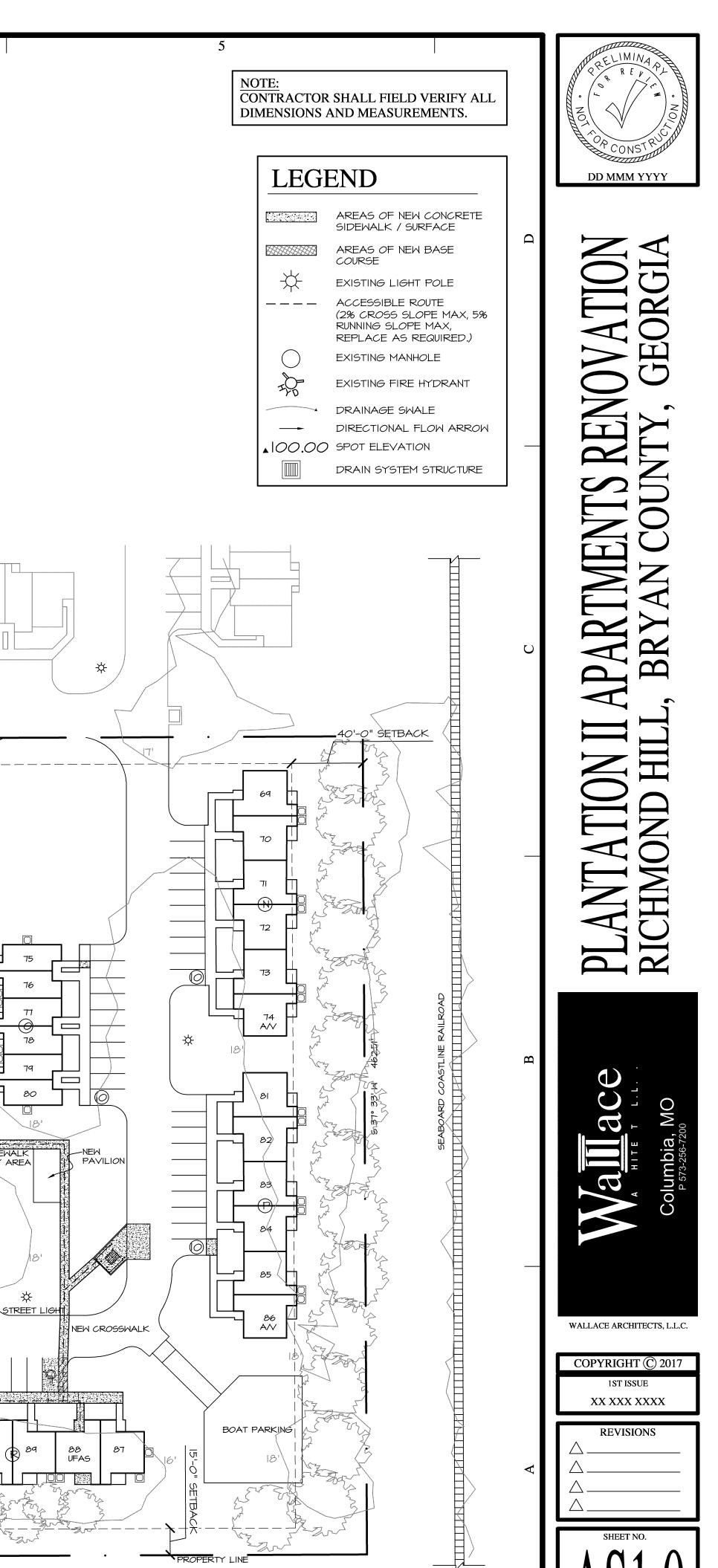
### SITE UTILITY NOTES

- ALL EXISTING SITE UTILITIES ARE PRESUMED TO BE FUNCTIONING PROPERLY AND ARE FREE OF LEAKS, BLOCKAGES, DEBRIS, ETC.
- ALL EXISTING UNITS AND/OR BUILDINGS ARE PRESUMED TO HAVE PROPERLY SEALED, CONNECTED, AND WORKING VALVES, SHUT-OFFS, MANIFOLDS, ETC.
- THE EXISTING WATER PRESSURE IS PRESUMED TO BE AT AN ACCEPTABLE LEVEL AND/OR PRESSURE REDUCING VALVES (PRV'S) HAVE BEEN PREVIOUSLY INSTALLED WHERE NECESSARY. THESE ITEMS WILL BE INSPECTED DURING THE COURSE OF THE REHAB AND ANY NECESSARY REPAIRS, REPLACEMENTS, AND/OR ADDITIONS WILL BE COMPLETED AND REFLECTED ON A CHANGE ORDER.
- BACKFLOW PREVENTION DEVICES AND/OR PRESSURE REDUCING VALVES ARE PRESUMED TO BE EXISTING, FUNCTIONING PROPERLY, AND ARE NOT INCLUDED IN THIS SCOPE OF WORK.
- SANITARY SEWER MAINS AND LATERALS ARE PRESUMED TO BE FREE OF OBSTRUCTIONS AND CURRENTLY FUNCTIONING PROPERLY. ANY DISCOVERED ISSUES SHALL BE INSPECTED AND REQUIRED MEASURES WILL BE PERFORMED TO RESTORE PROPER DRAINAGE AND WILL BE REFLECTED ON A CHANGE ORDER.



- 4

- 3

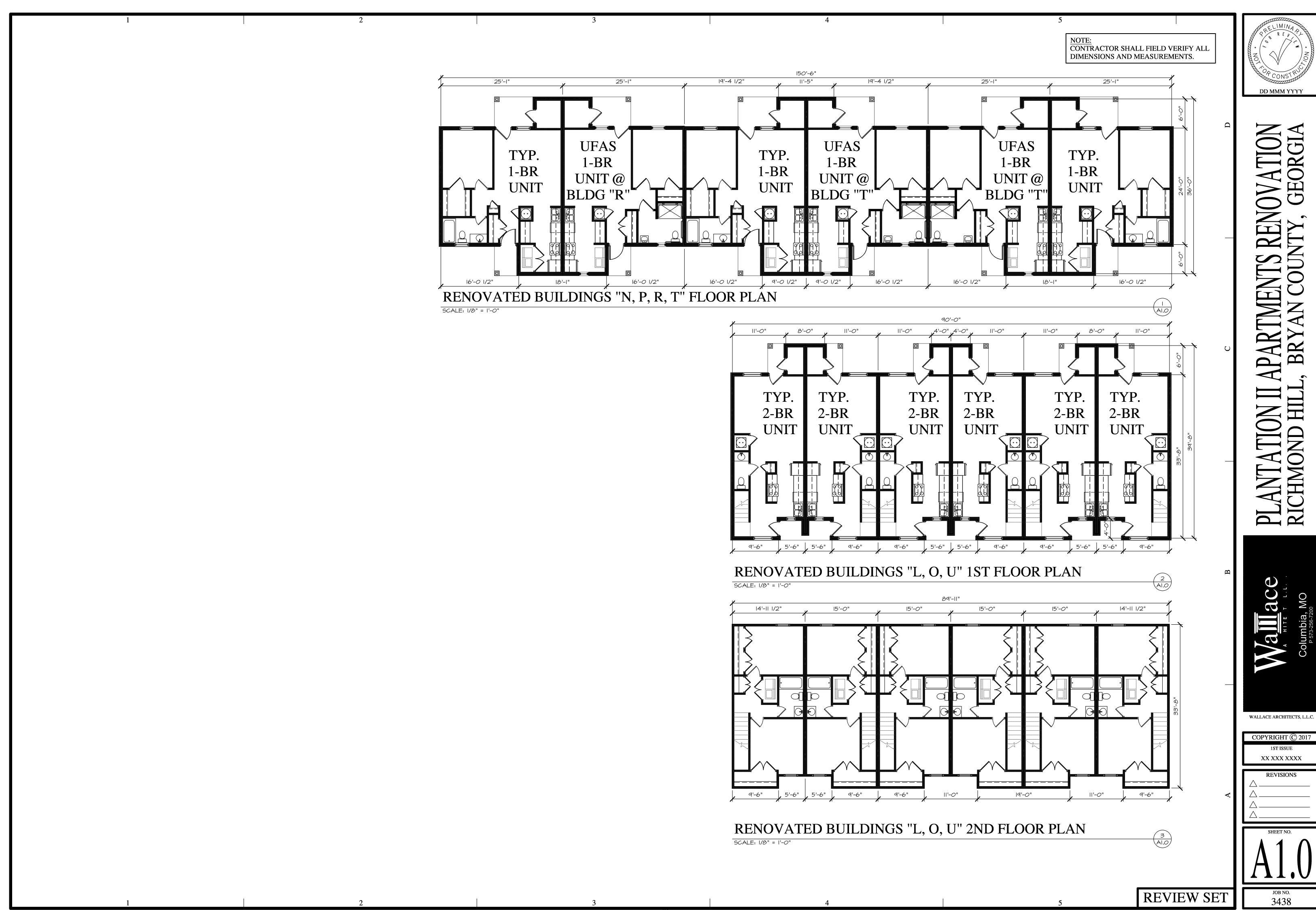


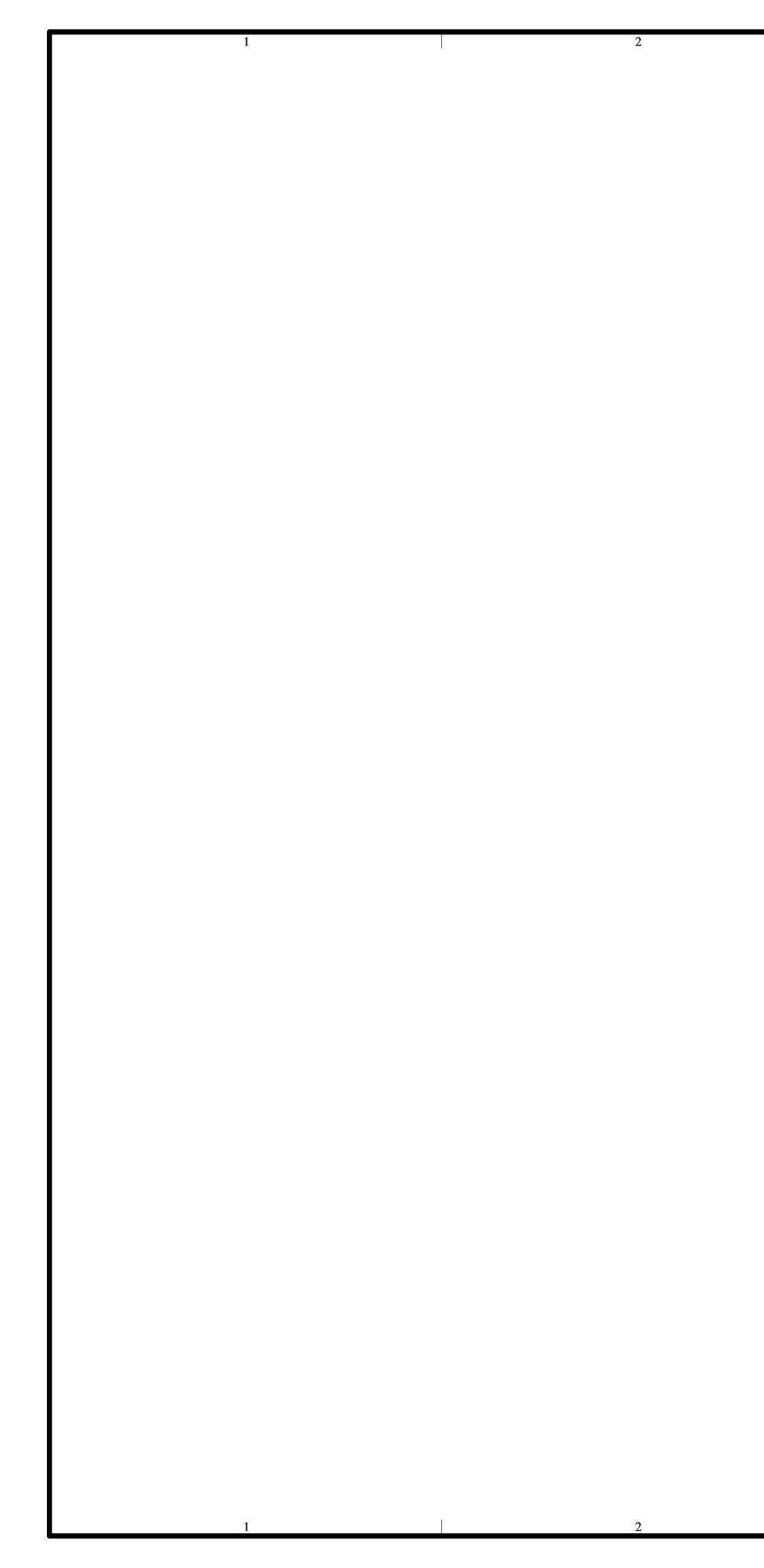
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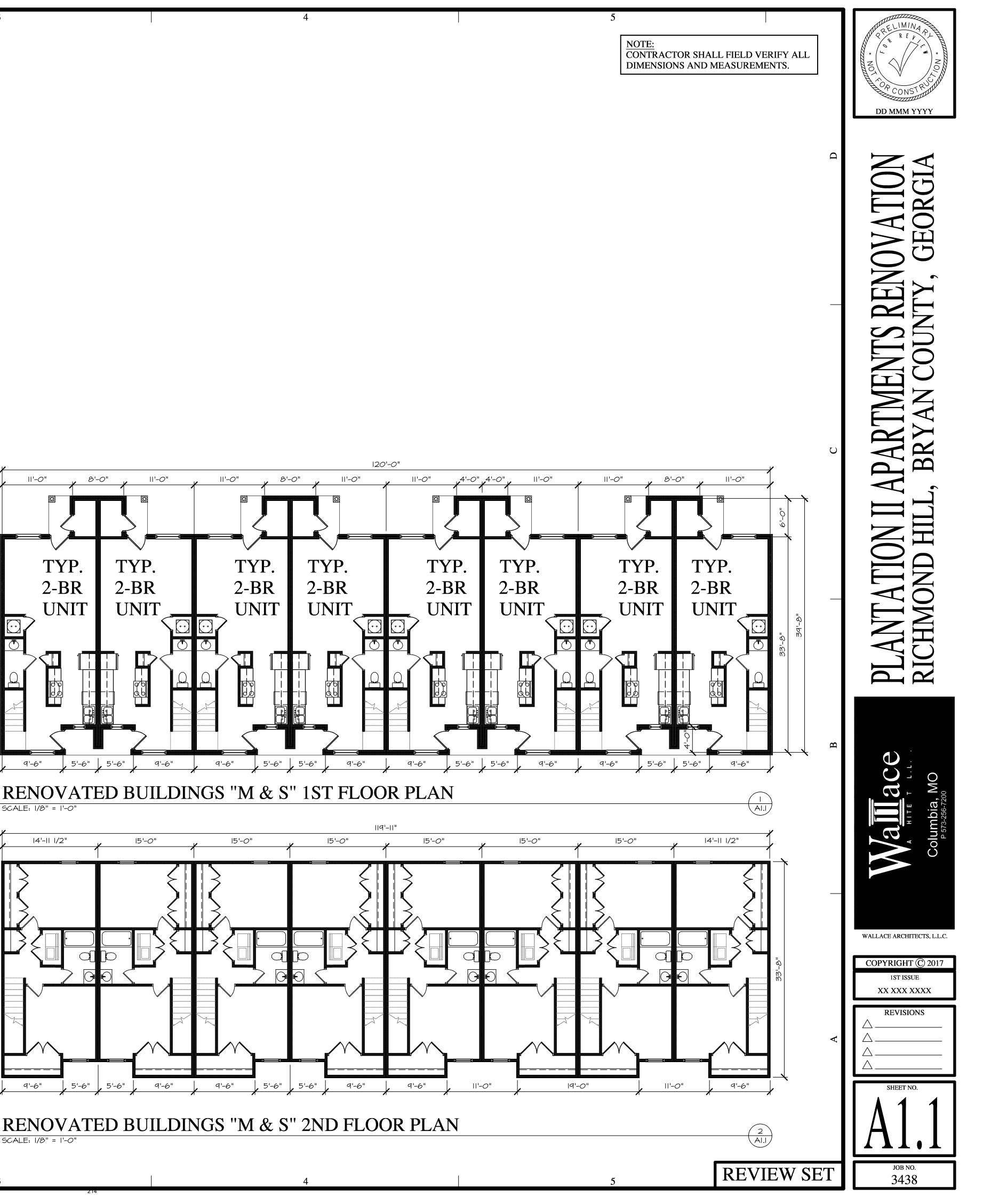
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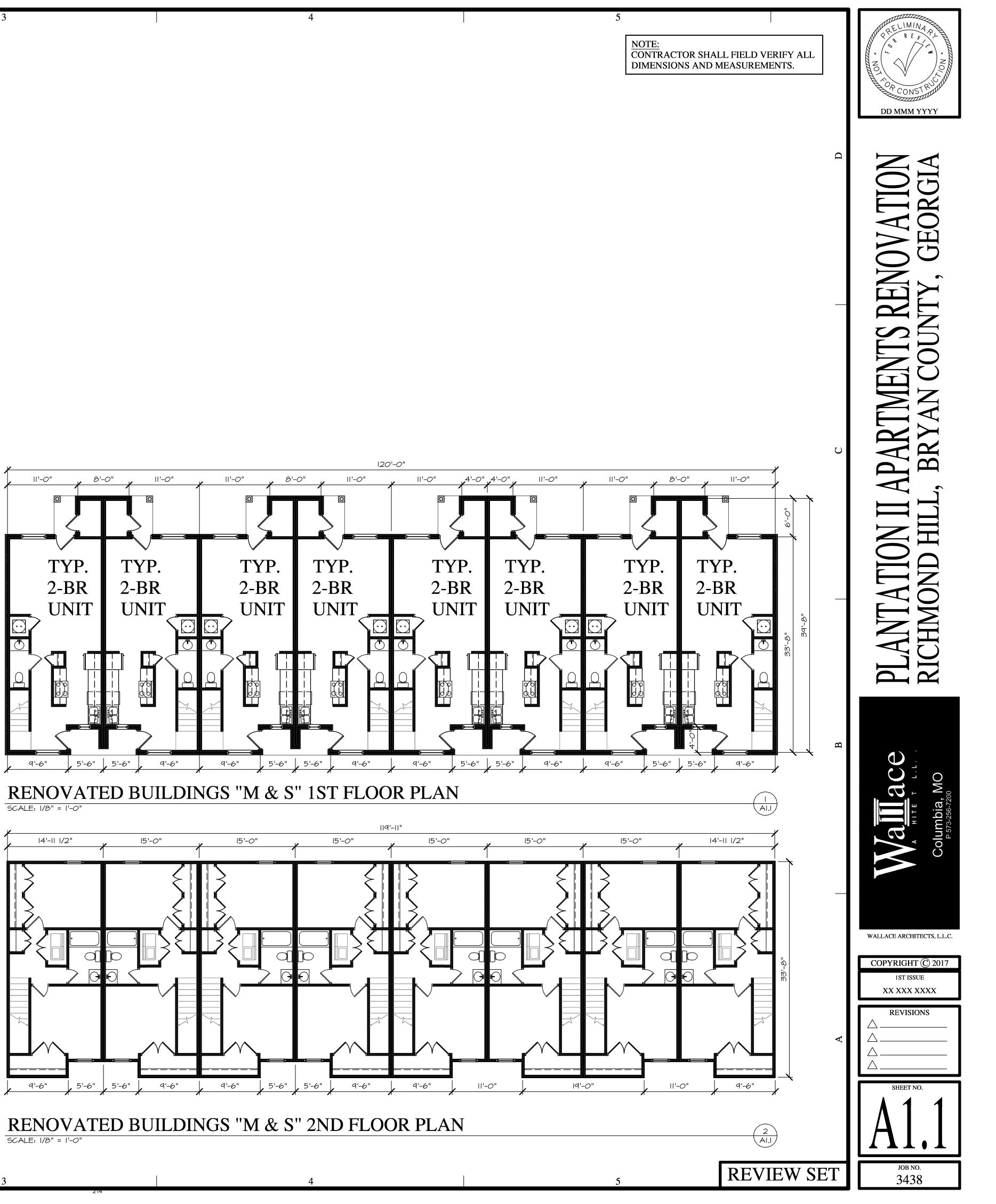
JOB NO.

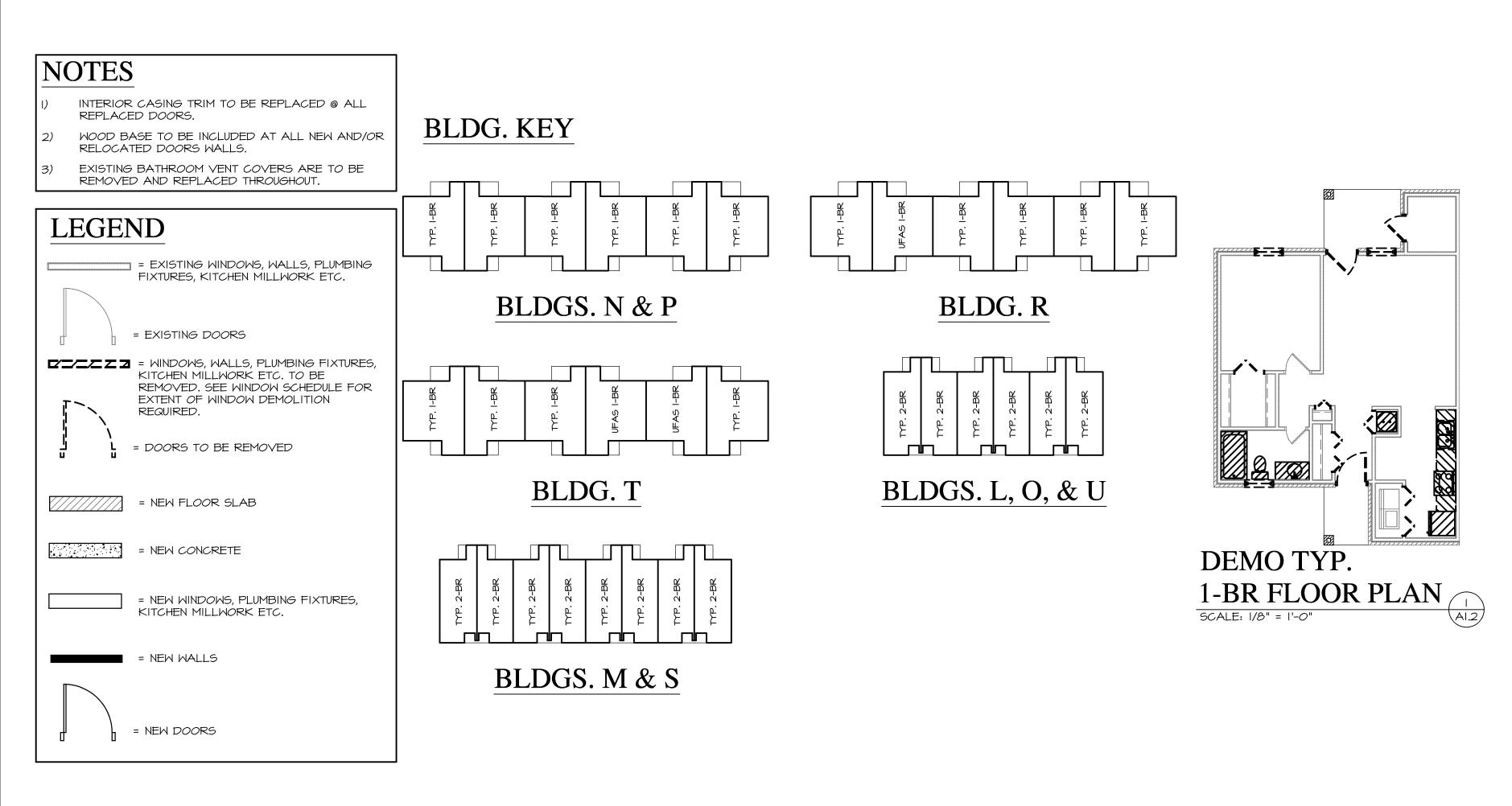
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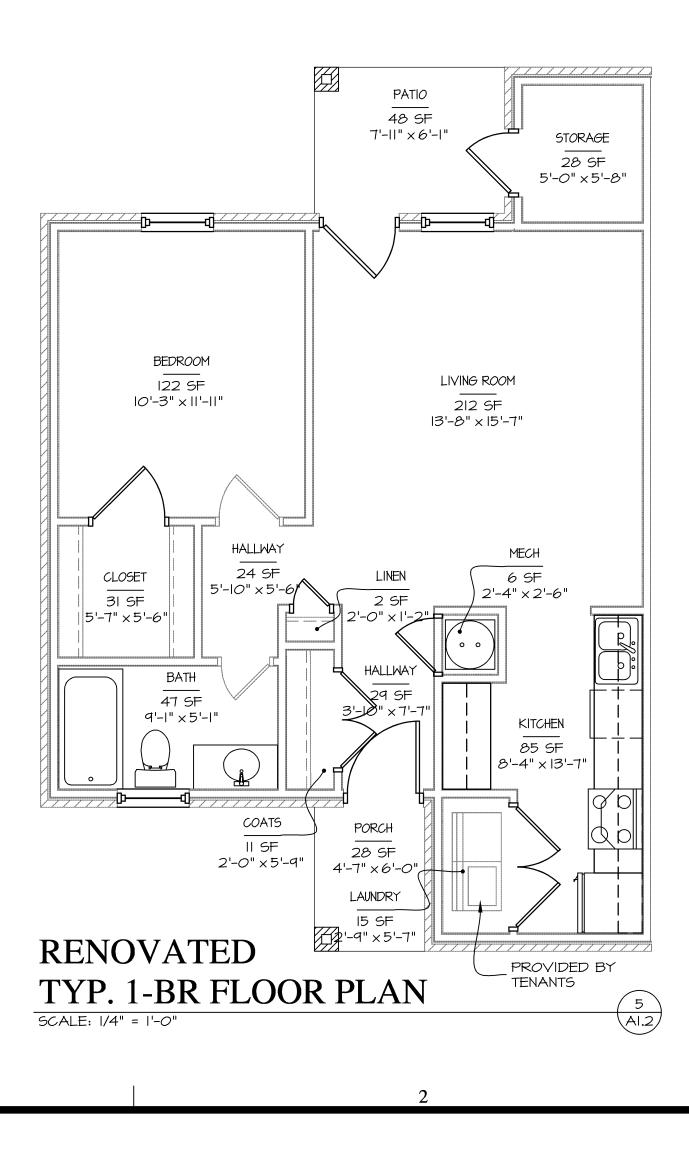


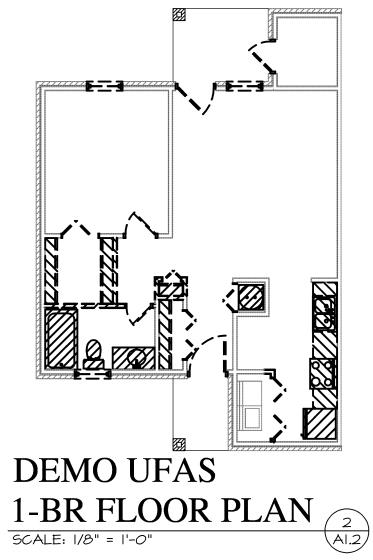


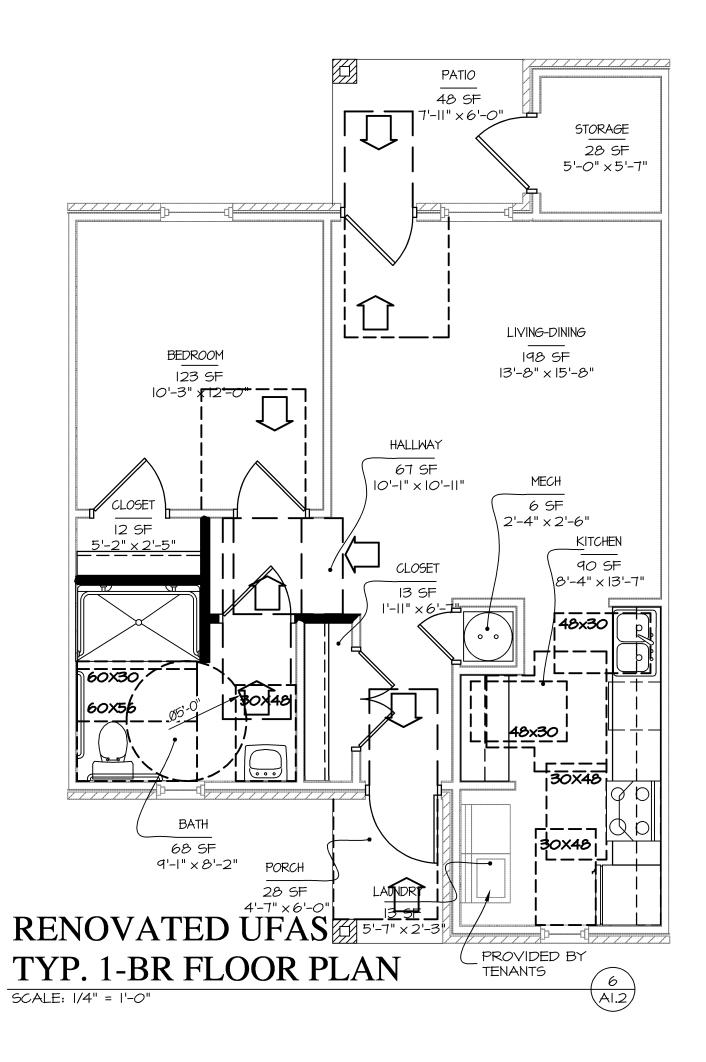


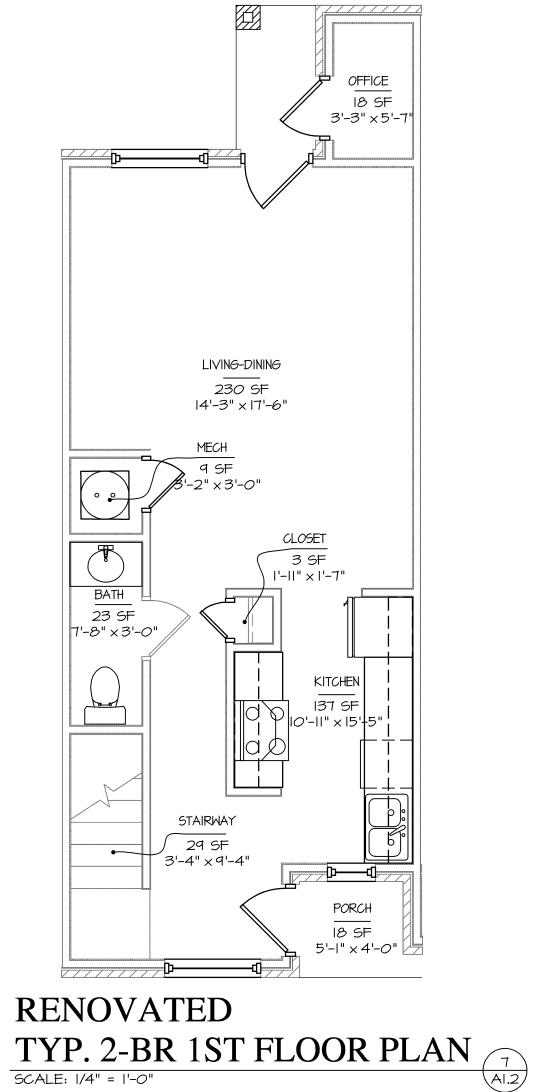


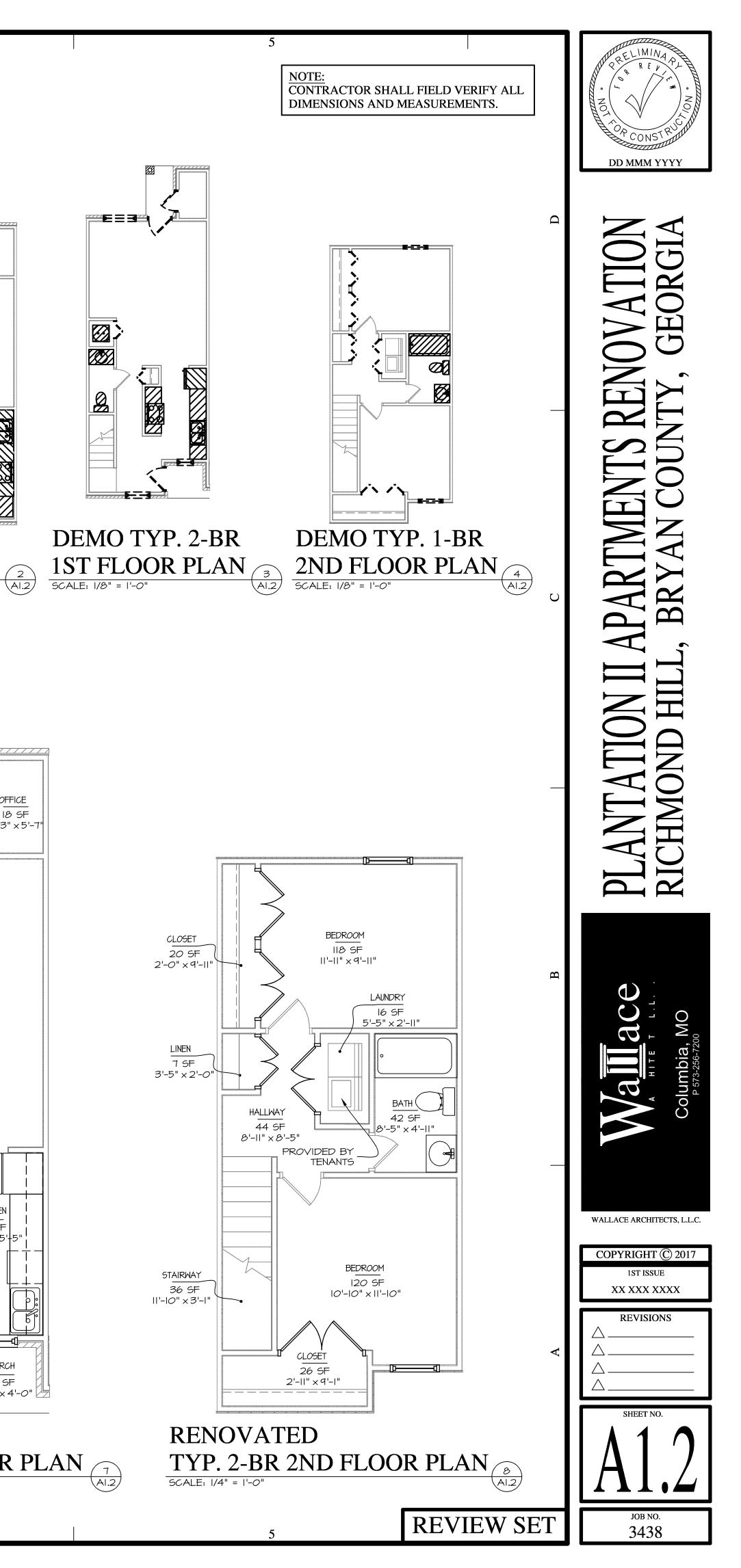


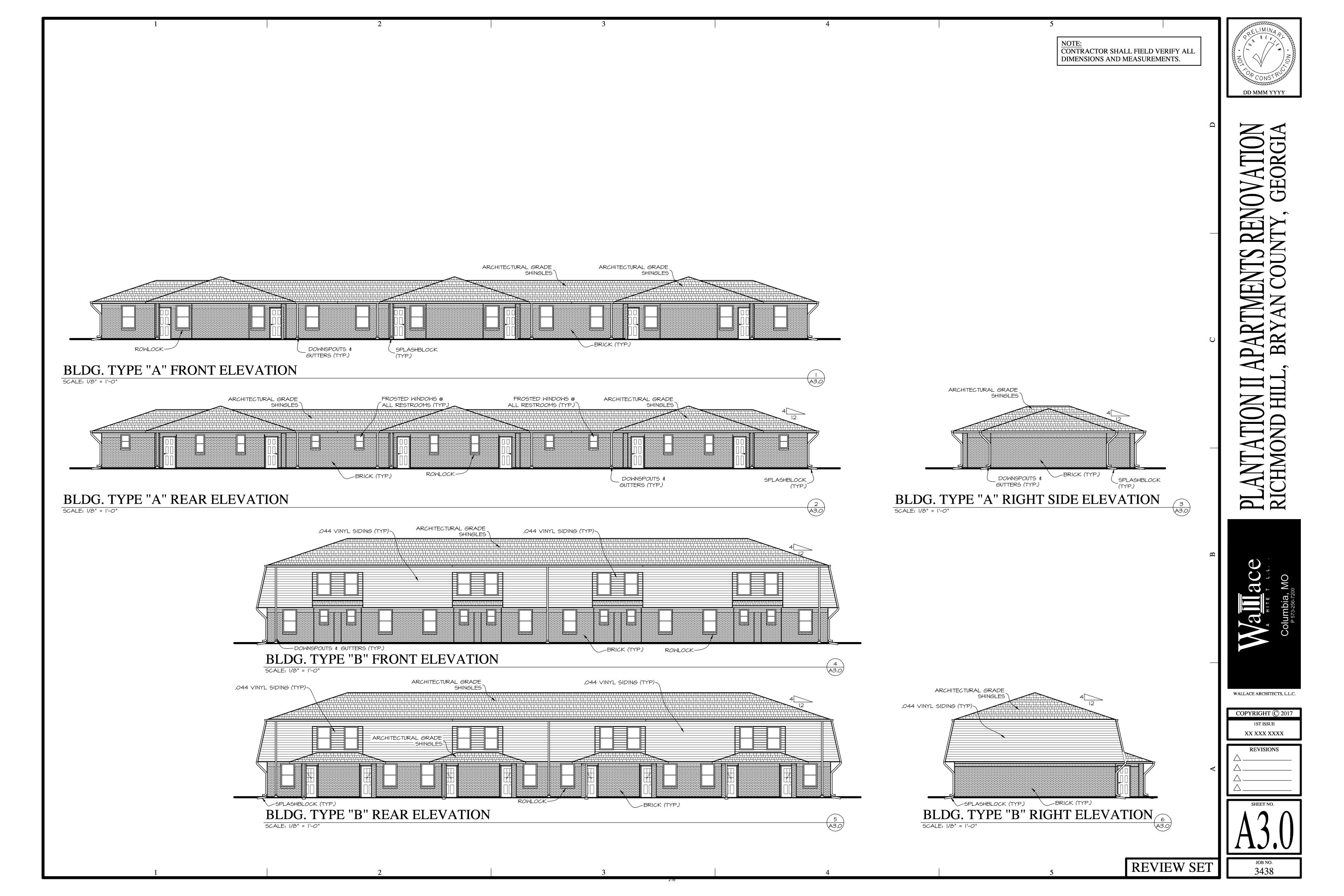


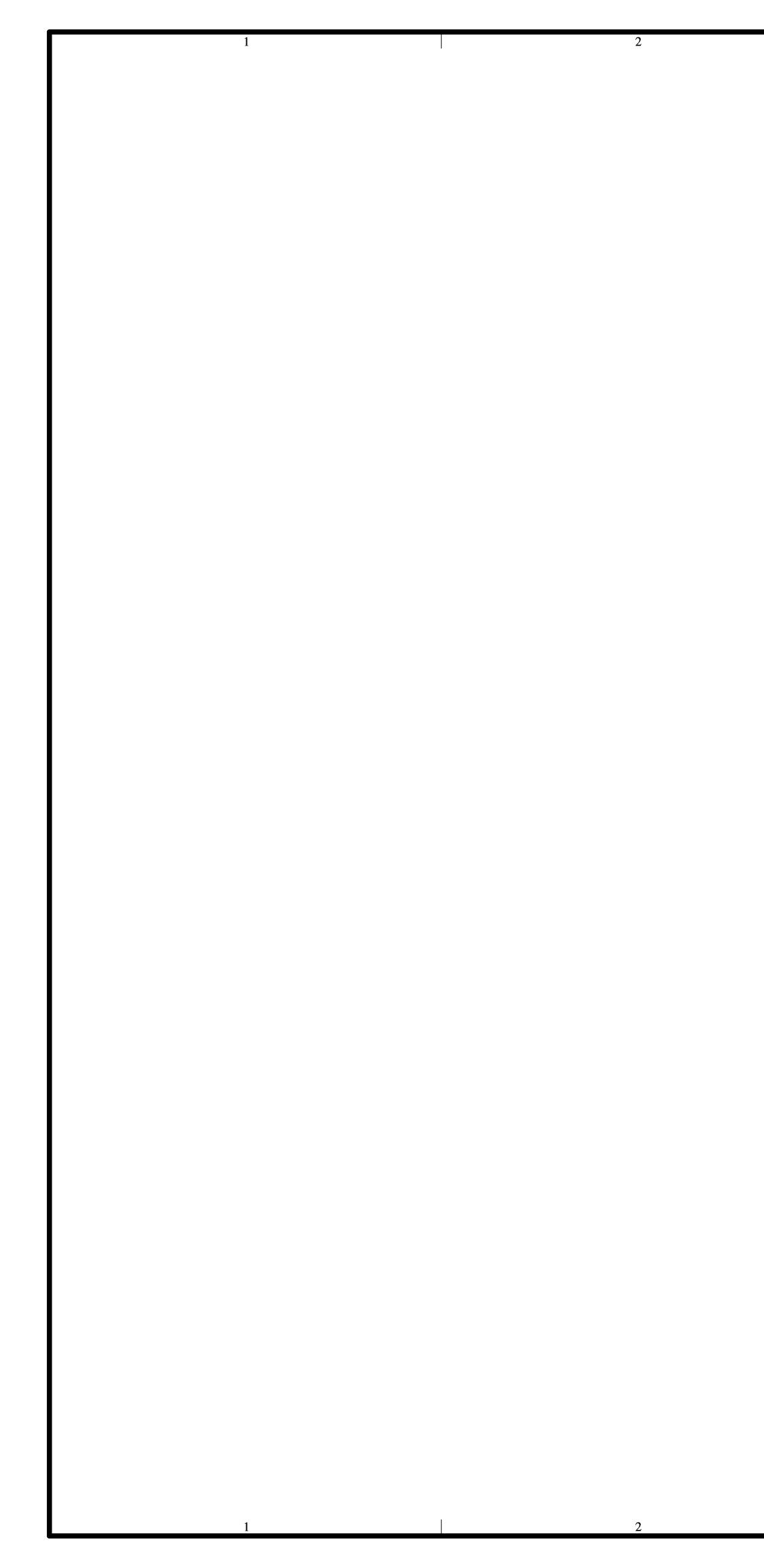


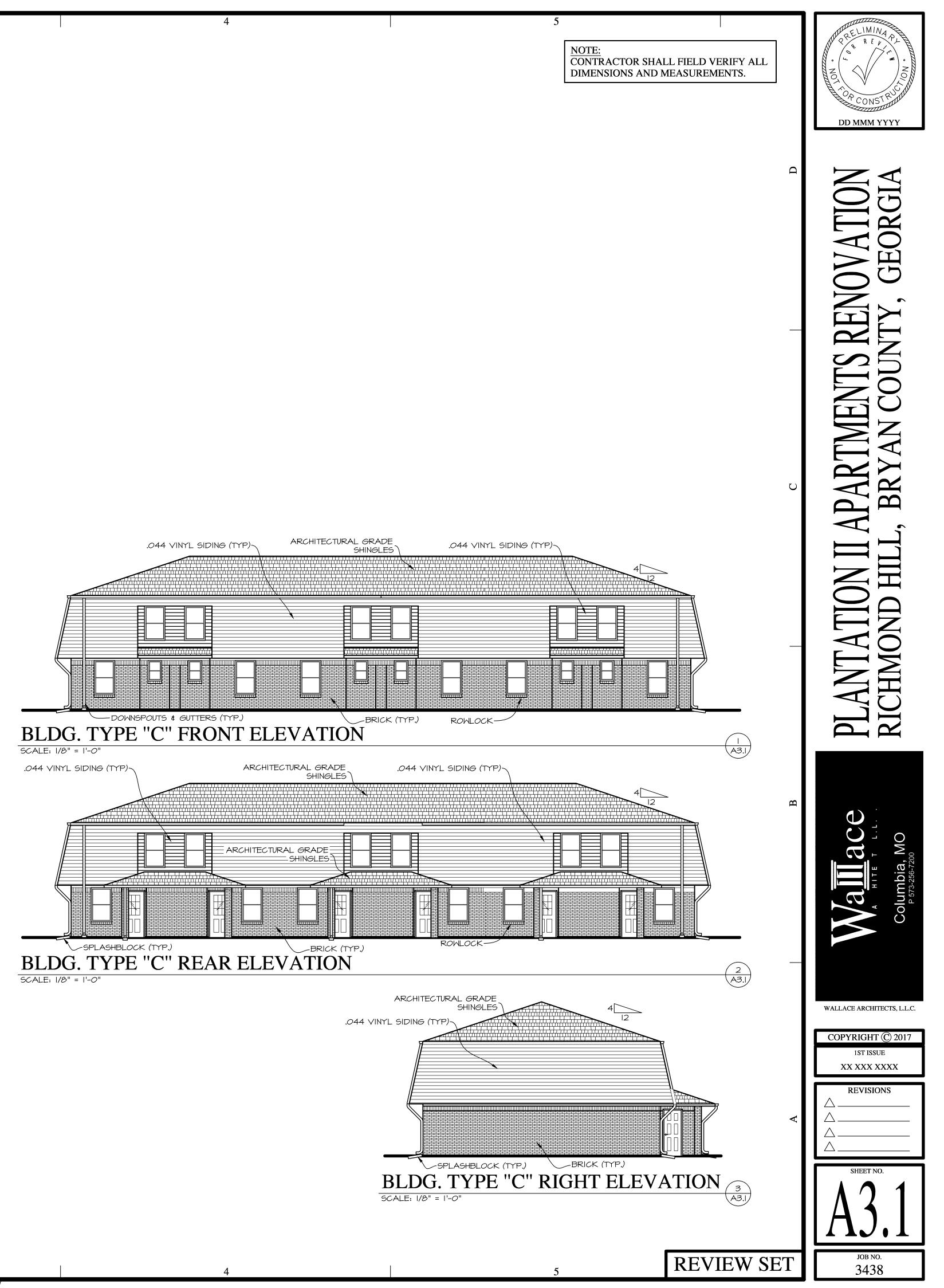












	PROJ	NIMIN MATION	
SITE SIZE:	EXISTING TO REMAIN EXISTING TO REMAIN	SITE DATA	
	EXISTING TO REMAIN (79) TYPICAL + (3) ACC. + (1) VAN A		
BY BUILDING:	BLDG. A = (1) TYP. 2-BR-MGR UNIT; BLDG. B = (2) UFAS 1-BR UNITS, (4 BLDG. C = (1) TYP 1-BR UNITS, (1) U		
	BLDG. D = $(1)$ TYP. 1-BR UNITS, $(1)$ A BLDG. E = $(4)$ TYP. 3-BR-TH UNITS; BLDG. F = $(4)$ TYP. 3-BR-TH UNITS;	AUDIO/VISUAL 1-BR UNIT, (4) TYP. 2-BR-TH UNITS; ; ;	
	BLDG.   = (2) TYP. 1-BR UNITS, (4) T BLDG. J = (4) TYP. 3-BR-TH UNITS;	AUDIO/VISUAL 1-BR UNIT, (4) TYP. 2-BR-TH UNITS; TYP. 2-BR-TH UNITS; ;	
RENTAL UNITS BY TYPE:	BLDG. K = $(2)$ TYP. 1-BR UNITS, (4) (7) TYP. 1-BR UNITS; (3) UFAS 1-BR UNITS; (2) AUDIO/VISUAL 1-BR UNIT;		
	(24) TYP. 2-BR-TH UNITS; (16) TYP. 3-BR-TH UNITS; (1) TYP. 2-BR-MGR UNIT		
UNITS:	(12) 1-BR UNITS; (24) 2-BR-TH UNITS;		
DWELLING UNIT	(16) 3-BR-TH UNITS; (1) 2-BR-MGR UNIT (7) TYP. 1-BR UNITS @ 632 SF = 4,4 (3) UFAS 1-BR UNITS @ 632 SF = 1		
	(2) AUDIO/VISUAL 1-BR UNIT @ 632 (24) TYP. 2-BR-TH UNITS @ 969 SI (16) TYP. 3-BR-TH UNITS @ 1,065 S	2 SF = 1,264 SF; F = 23,256 SF; SF = 17,040 SF;	
	(1) TYP. 2-BR-MGR UNIT @ 877 SF : 48,757 TOTAL SF DWELLING AREA 827 SF (OFFICE/LAUNDRY/MAINT. )		
AREA: TOTAL ACTUAL	49,584 SF (GROSS) BLDG. A = 1,704 SF; BLDG. B = 5,140 SF;		
	BLDG. C = 5,140 SF; BLDG. D = 5,140 SF; BLDG. E = 4,260 SF; BLDG. F = 4,260 SF;		
	BLDG. G = 4,260 SF; BLDG. H = 5,140 SF; BLDG. I = 5,140 SF;		
	BLDG. J = 4,260 SF; BLDG. K = 5,140 SF		

# **APARTMENTS RENOV**

### INDEX TO DRAWINGS

COVER SHEET .O ARCHITECTURAL SITE PLAN

BUILDING PLANS

1-BR, UFAS 1-BR AND 2-BR-TH DEMO & RENO PLANS

3-BR-TH DEMO & RENO PLANS EXTERIOR ELEVATIONS

EXTERIOR ELEVATIONS

STA ADE BY:

PM: <u>Z</u>W PC: JL

MATERIAL SQ. FT. DISCLAIMER:

SQUARE FOOTAGE CALCULATION OF FINISH MATERIALS ARE BASED ON EXISTING LAYOUTS & INFORMATION IN PART AS PROVIDED BY OTHERS. THESE NUMBERS ARE NOT TO BE UTILIZED FOR BIDDING PURPOSES. WHILE THIS INFORMATION IS BELIEVED TO BE RELIABLE THE ARCHITECT ASSUMES NO RESPONSIBILITY FOR THE ACCURACY. CONTRACTORS SHALL PERFORM INDEPENDENT FIELD VERIFICATION FOR SITUATIONAL DEPENDANT ACCURACY.

T FOR CONSTRUCTION, RECORDING PURPOSES OR IMPLEMENTATION



# Georgia

#### ARCHITECT'S JOB NO. 3437 IM

# PROJECT LOCATION MAP

SITE: 201 Casey Drive Richmond Hill, GA 31324

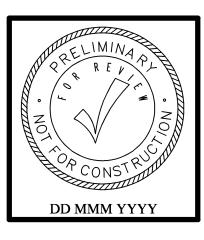
Days Inn Richmond Hill/Savannah

Smoking Pigi6

# SIGNATURE AREAS

NOTE: PROJECT CONSTRUCTION MUST BE IN COMPLIANCE WITH ALL APPLICABLE CODES, ORDINANCES, LAWS, AND REGULATIONS AS ENUMERATED ELSEWHERE IN THE PLANS AND SPECIFICATIONS.

	ECT: WALLACE ARCHITECTS, L.L.C. IPUS VIEW DRIVE SUITE 208, COLUMBIA, MO 65201	DATE:
OWNER ADDRES BY:		DATE:
CONTRA ADDRES BY:	ACTOR: NAME SS	DATE:
STATE F ADDRES BY:	REPRESENTATIVE: SS	DATE:
M: <u>ZW</u> C: <u>JL</u>	PLAN SET NO.	



BR  $\square$ 

R

RECORDIN

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8

**REVIEW SET** 

WALLACE ARCHITECTS, L.L.C.
COPYRIGHT © 2017
1ST ISSUE
XX XXX XXXX
REVISIONS
SHEET NO.
SHEET NO. 000000000000000000000000000000000000

NOTE: INSTALL NEW HANDRAILS AS NOTED AND ON ACCESSIBLE ROUTES EXCEDDING 5% BUT LESS THAN 8.33% SLOPE. 5'-O" LANDING REQUIRED AT TOP AND BOTTOM OF RAMPS.

NOTE: APARTMENT NUMBERS ARE TO BE FIELD VERIFIED BY GENERAL CONTRACTOR. ARCHITECT TO BE NOTIFIED OF ANY DISCREPANCY PRIOR TO FINAL PRODUCTION / INSTALLATION

#### ACCESSIBILITY NOTES

. SIDEWALK SHALL NOT EXCEED 5% (I'-O" IN 20'-O") SLOPE WITH A 2% (I'-O"IN 50'-O") CROSS-SLOPE AND SHALL BE 4' WIDE EXCEPT AS NOTED ON SITE PLAN. PROVIDE STAIRS, RAMPS, CURBS, ETC., AS NOTED AND DETAILED.

2. PARKING AREAS AND ACCESSIBLE SPACES AND ACCESS AISLES SHALL NOT EXCEED A 2% (1'-0" IN 50'-0") SLOPE IN ANY DIRECTION. OTHER PORTIONS OF THE ACCESSIBLE ROUTE SHALL NOT EXCEED A 5% (I'-O" IN 20'-O") LONGITUDINAL SLOPE NOR A 2% (I'-O" IN 50'-O") CROSS-SLOPE.

#### POLLUTION / EROSION **CONTROL NOTES:**

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SASASAS _ _ _ _ 邗

# -PRELIMINARY NOT FOR CONSTRUCTION, RECORDING PURPOSES OR IMPLEMENTATION



AREAS OF NEW CONCRETE SIDEWALK / SURFACE

AREAS OF NEW BASE COURSE

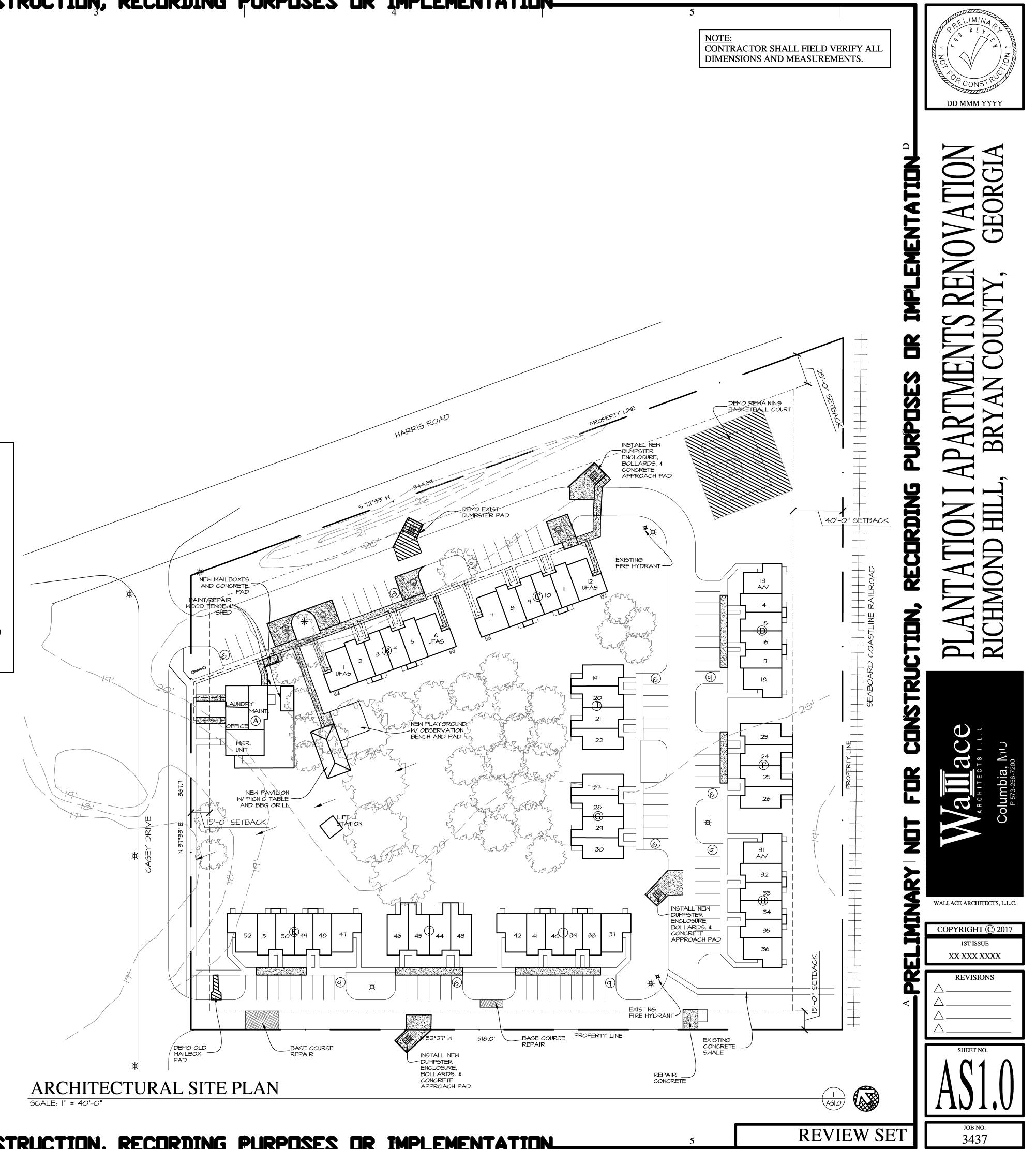
EXISTING LIGHT POLE

ACCESSIBLE ROUTE (2% CROSS SLOPE MAX, 5% RUNNING SLOPE MAX, REPLACE AS REQUIRED.) EXISTING MANHOLE

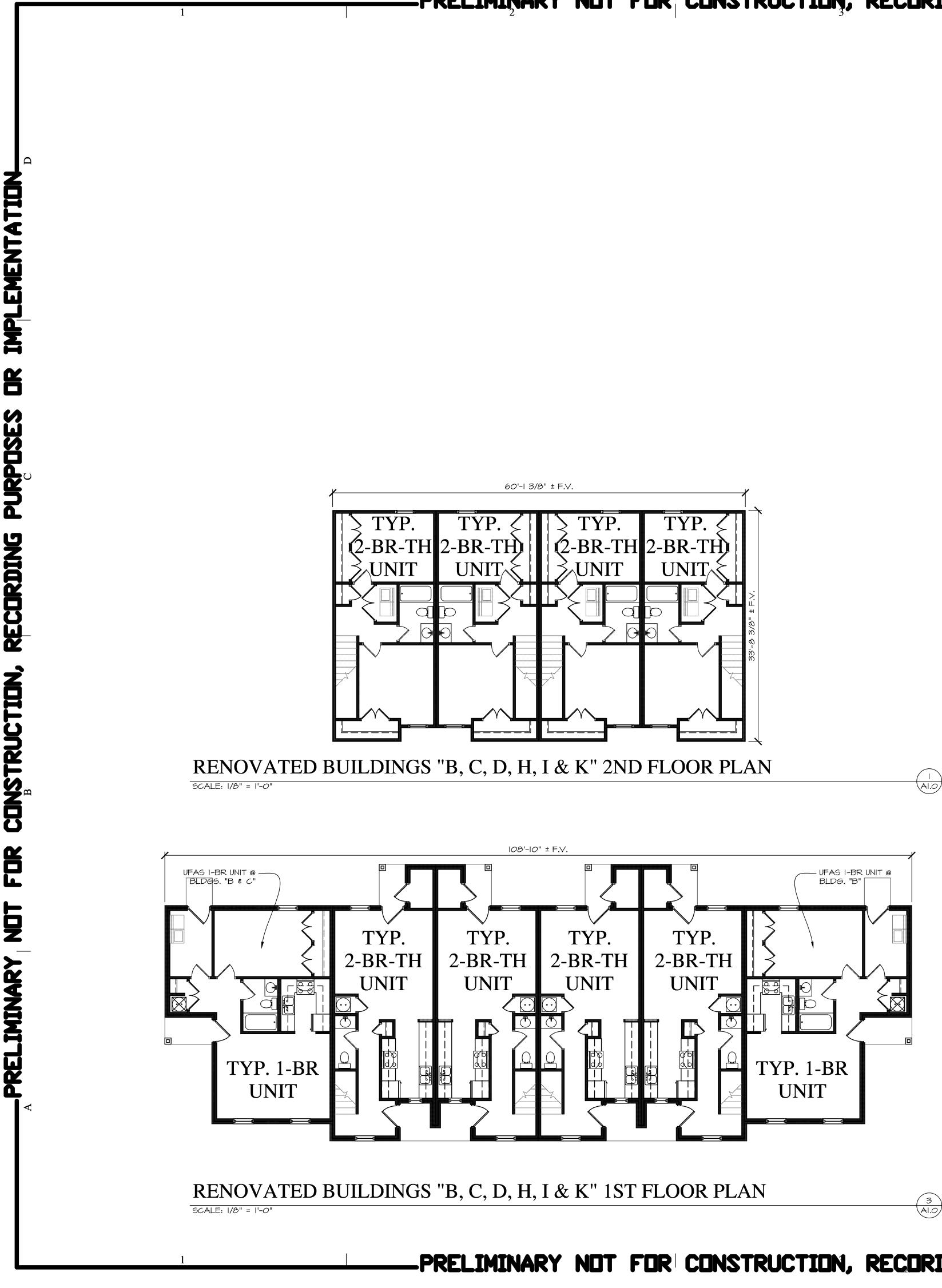
EXISTING FIRE HYDRANT

DRAINAGE SWALE DIRECTIONAL FLOW ARROW 100.00 SPOT ELEVATION

DRAIN SYSTEM STRUCTURE

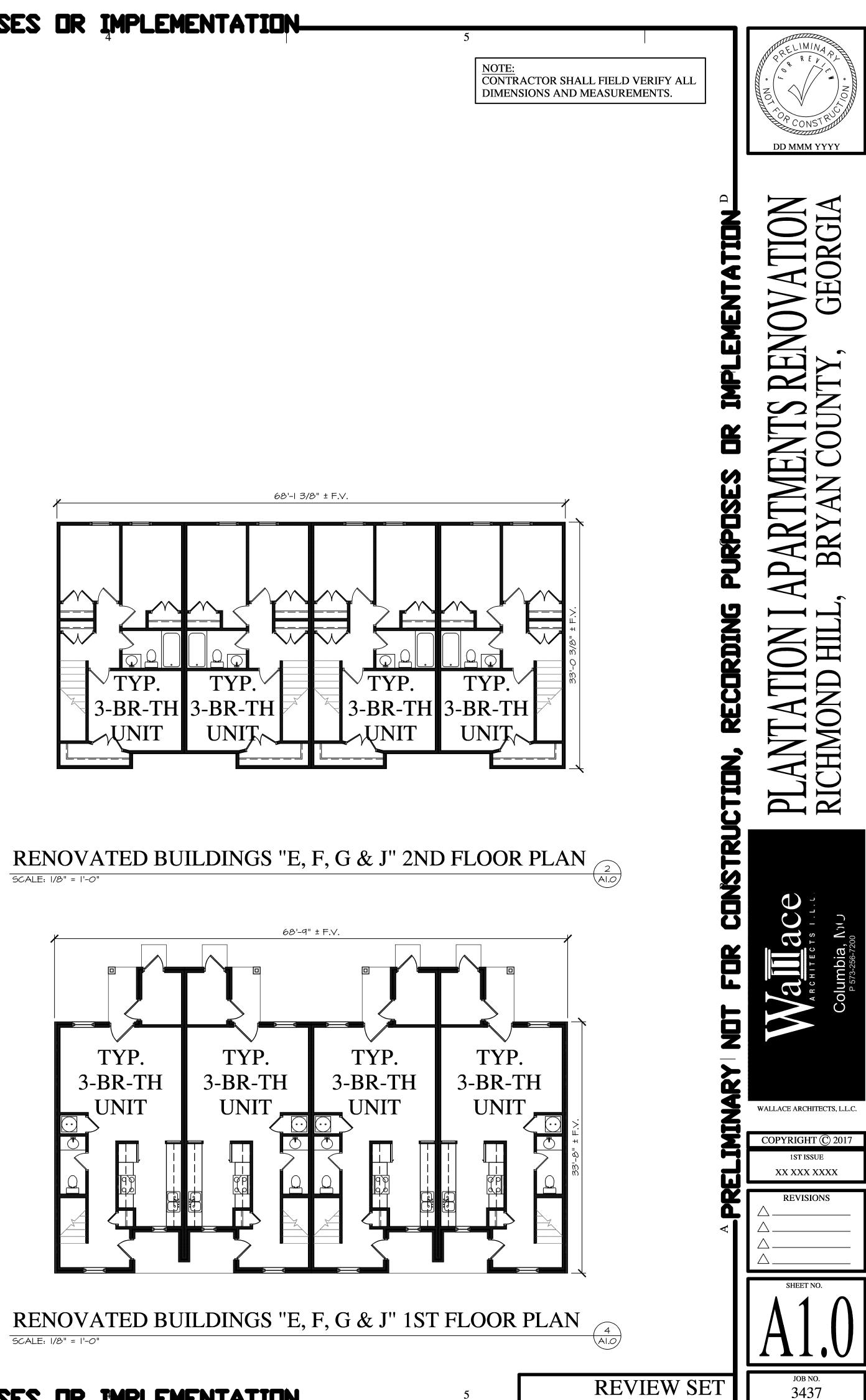


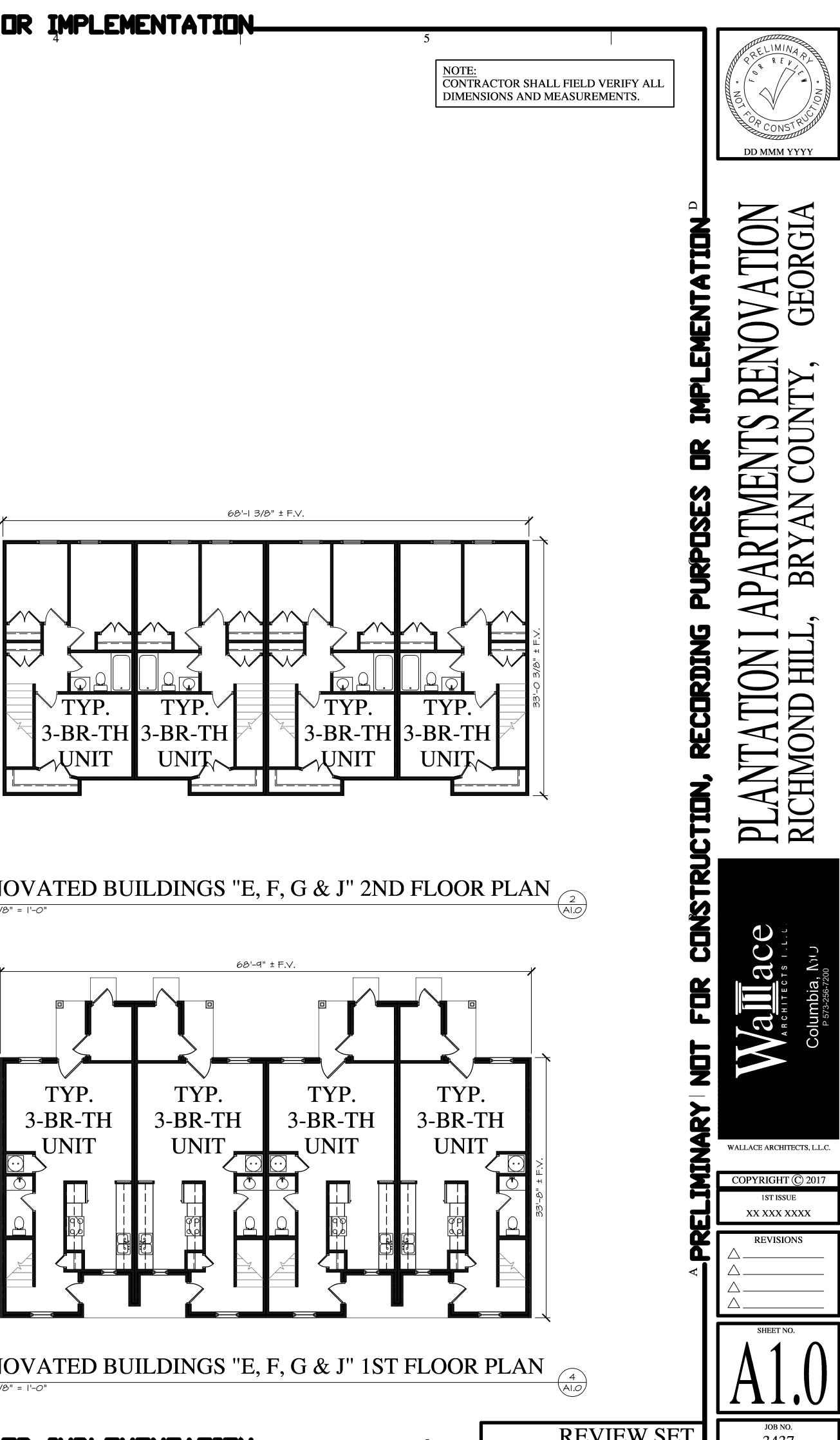
### -PRELIMINARY NOT FOR CONSTRUCTION, RECORDING PURPOSES OR IMPLEMENTATION-



# -PRELIMINARY NOT FOR CONSTRUCTION, RECORDING PURPOSES OR IMPLEMENTATION

(3) (AI.O)





## -PRELIMINARY NOT FOR CONSTRUCTION, RECORDING PURPOSES OR IMPLEMENTATION

**REVIEW SET** 

-PRELIMINARY NOT FOR CONSTRUCTION, RECORDING PURPOSES OR IMPLEMENTATION

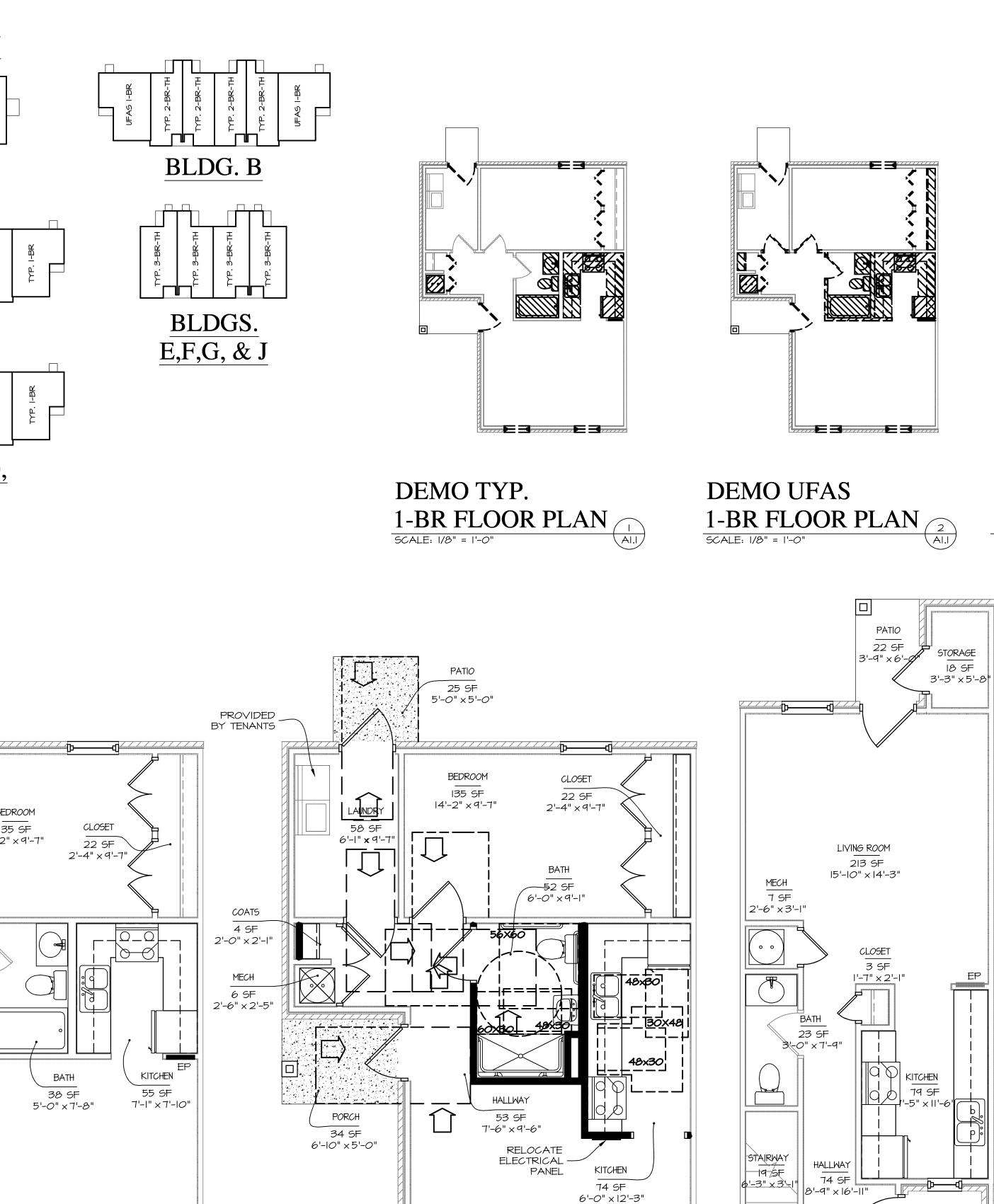
R RPOSES RDING 8 **M NSTR**  $\overline{}$ 

NOTES	BLDG. KEY
NOTES I) INTERIOR CASING TRIM TO BE REPLACED @ ALL	
<ul><li>2) WOOD BASE TO BE INCLUDED AT ALL NEW AND/OR</li></ul>	
<ul> <li>RELOCATED DOORS WALLS.</li> <li>3) EXISTING BATHROOM VENT COVERS ARE TO BE REMOVED AND REPLACED THROUGHOUT.</li> </ul>	
	BLDG. A
LEGEND	
EXISTING WINDOWS, WALLS, PLUMBING FIXTURES, KITCHEN MILLWORK ETC.	
	UFAS I-BR TYP. 2-BR-TH TYP. 2-BR-TH TYP. 2-BR-TH TYP. 1-BR
EXEMPTING FIXTURES, KITCHEN MILLWORK ETC. TO BE REMOVED. SEE WINDOW SCHEDULE FOR	BLDG. C
EXTENT OF WINDOW DEMOLITION REQUIRED.	
L = DOORS TO BE REMOVED	2-BR-TH 2-BR-TH 2-BR-TH 2-BR-TH 2-BR-TH 2-BR-TH
= NEW FLOOR SLAB	
= NEW CONCRETE	BLDGS. D, H, I, & K
= NEW WINDOWS, PLUMBING FIXTURES, KITCHEN MILLWORK ETC.	
= NEW WALLS	
= NEW DOORS	
PROVIDED	PATIO 15 SF 3'-IO" × 4'-O"
BY TENANTS	
	BEDROOM
	I35 SF CLOSET I4'-2" × 9'-7" 22 SF
	LAUNDRY 2'-4" × 9' 58 SF
COATS	5'-I" × 9'-7"
5 SF 2'-6" x 2'-3"	
MECH	
6 SF 2'-6" × 2'-7"	
	HALLWAY HALLWAY HALLWAY BATH 38 SF 7'-5" × 8'-0" 5'-0" × 7'-8"
	7'−5" × 8'−0" 5'−0" × 7'−8"
	LIVING ROOM
	LIVING ROOM 204 SF 16'-5" × 12'-7"

RENOVATED TYP. 1-BR FLOOR PLAN SCALE: 1/4" = 1'-0"

 $\begin{pmatrix} 4 \\ AI.I \end{pmatrix}$ 





-PRELIMINARY NOT FOR CONSTRUCTION, RECORDING PURPOSES OR IMPLEMENTATION

UFAS 1-BR FLOOR PLAN

RENOVATED

SCALE: 1/4" = 1'-0"

LIVING-DINING

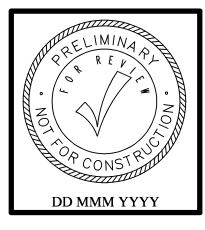
-----159 SF 16'-5" x 10'-11"

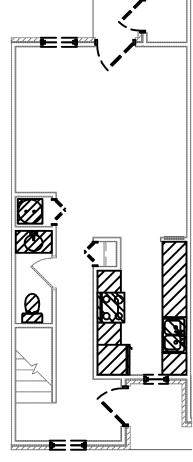
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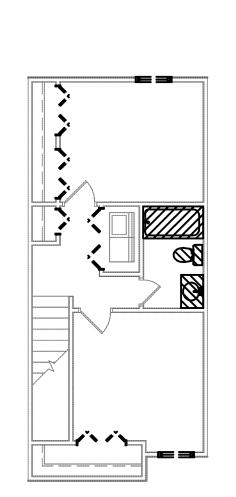
- (5 Al.I)



NOTE: CONTRACTOR SHALL FIELD VERIFY ALL DIMENSIONS AND MEASUREMENTS.

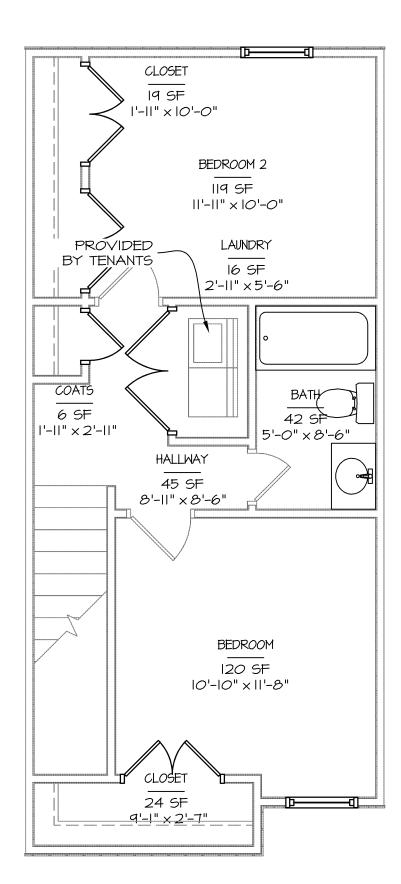






AI.I







PORCH

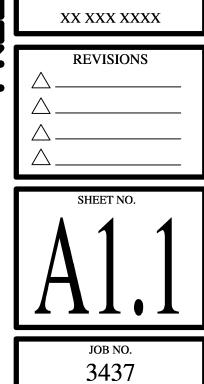
____ 25 SF

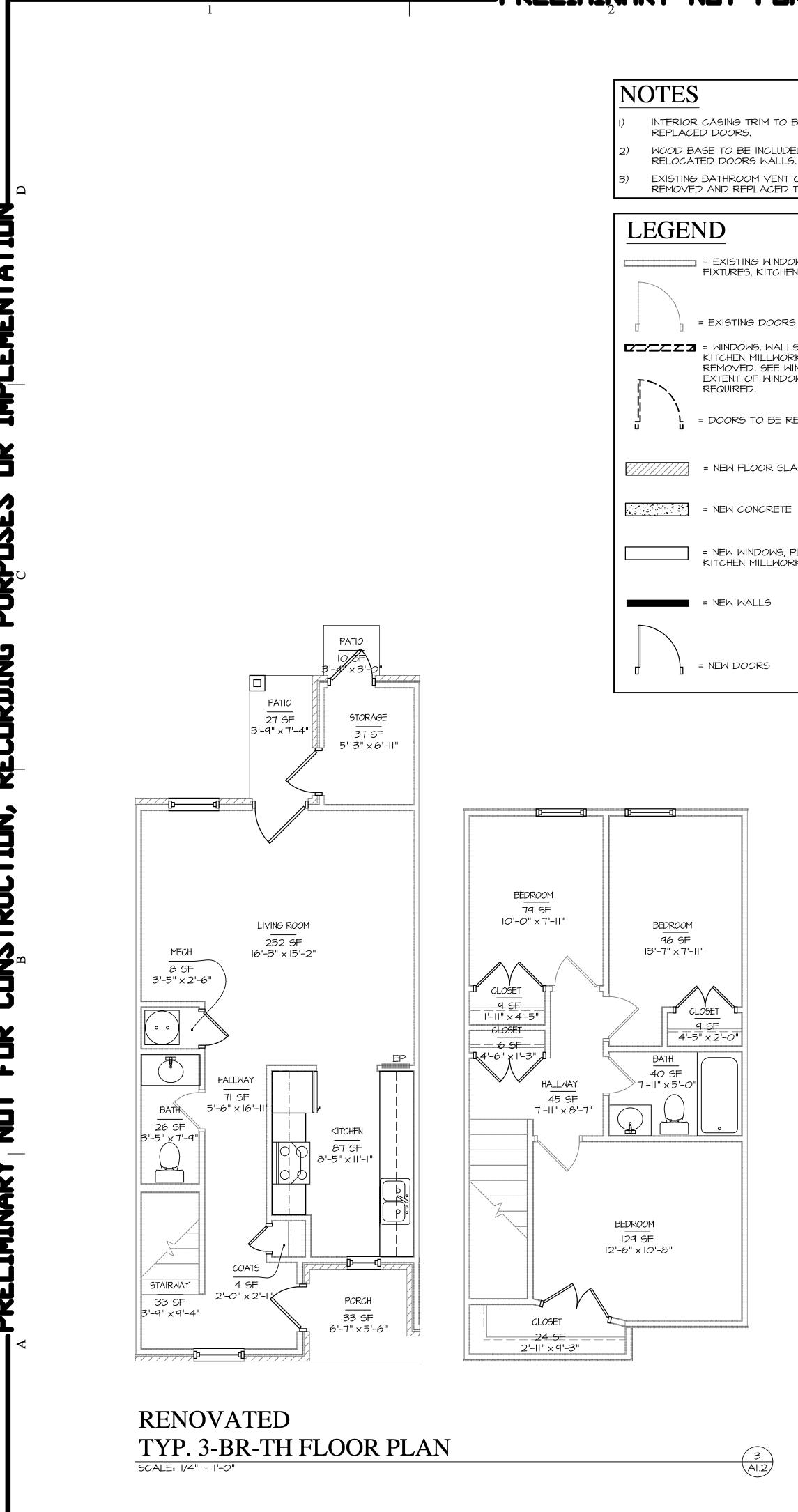
5'-2" x 5'-6" 🖉

**REVIEW SET** 

6 Al.I







3 AI.2

# -PRELIMINARY NOT FOR CONSTRUCTION, RECORDING PURPOSES OR IMPLEMENTATION

INTERIOR CASING TRIM TO BE REPLACED @ ALL WOOD BASE TO BE INCLUDED AT ALL NEW AND/OR EXISTING BATHROOM VENT COVERS ARE TO BE REMOVED AND REPLACED THROUGHOUT.

> = EXISTING WINDOWS, WALLS, PLUMBING FIXTURES, KITCHEN MILLWORK ETC.

= EXISTING DOORS

ZZZZZ = WINDOWS, WALLS, PLUMBING FIXTURES, KITCHEN MILLWORK ETC. TO BE REMOVED. SEE WINDOW SCHEDULE FOR EXTENT OF WINDOW DEMOLITION REQUIRED.

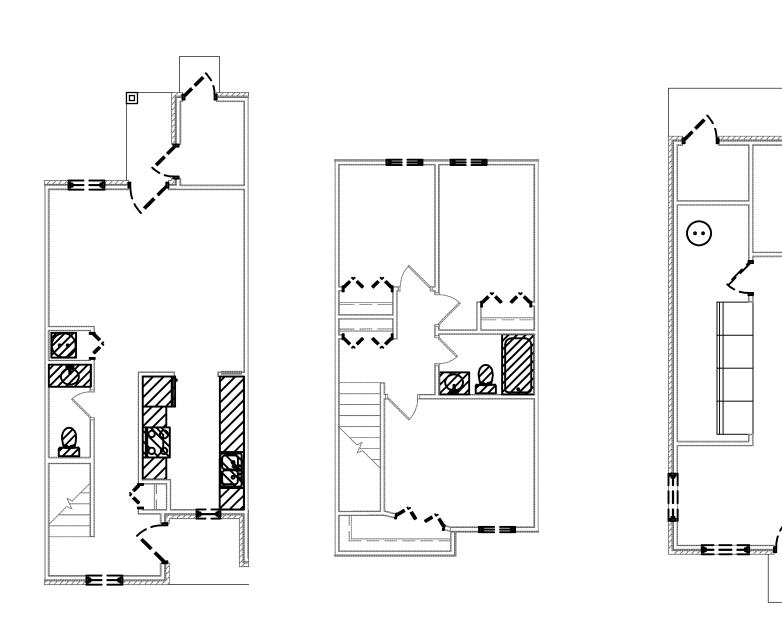
= DOORS TO BE REMOVED

= NEW FLOOR SLAB

= NEW WINDOWS, PLUMBING FIXTURES, KITCHEN MILLWORK ETC.

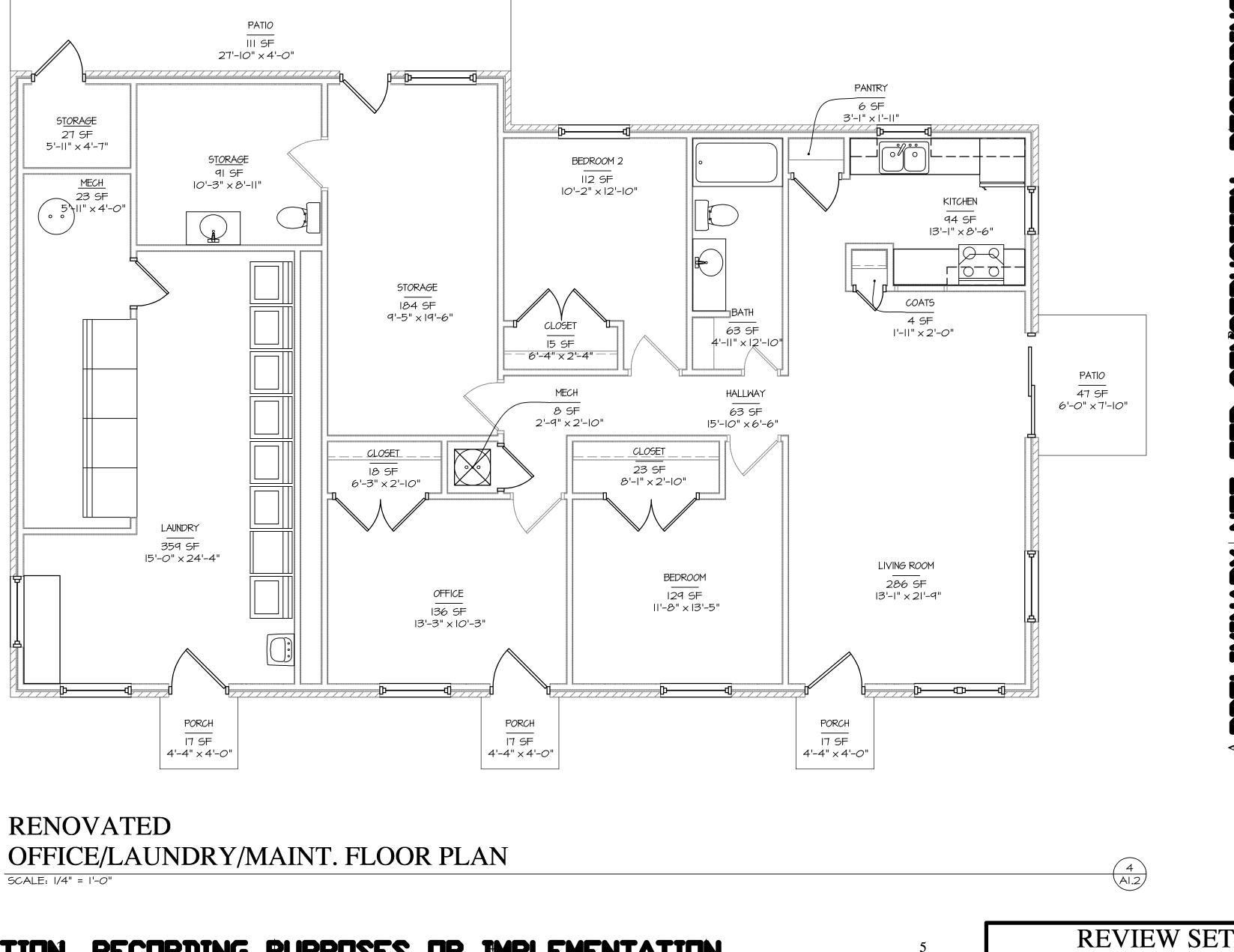
= NEW WALLS

= NEW DOORS



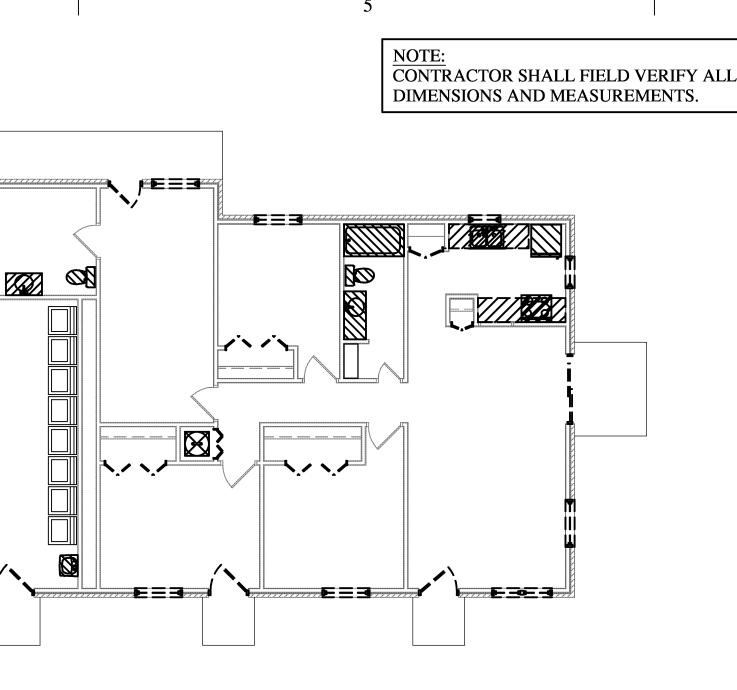
DEMO TYP. 3-BR-TH FLOOR PLAN SCALE: 1/8" = 1'-0" (AI.2)



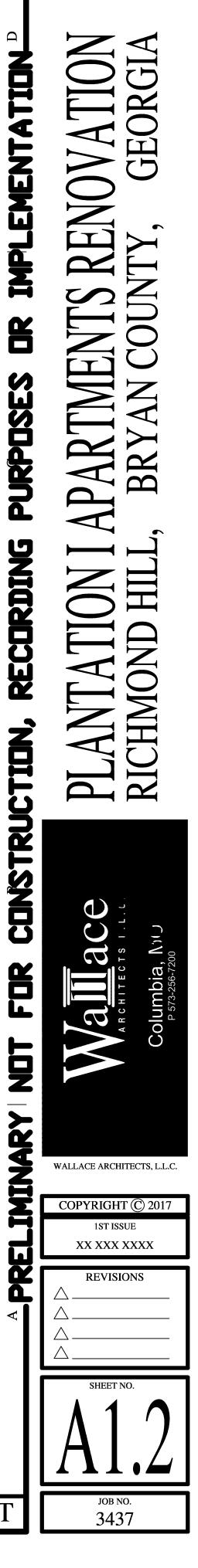


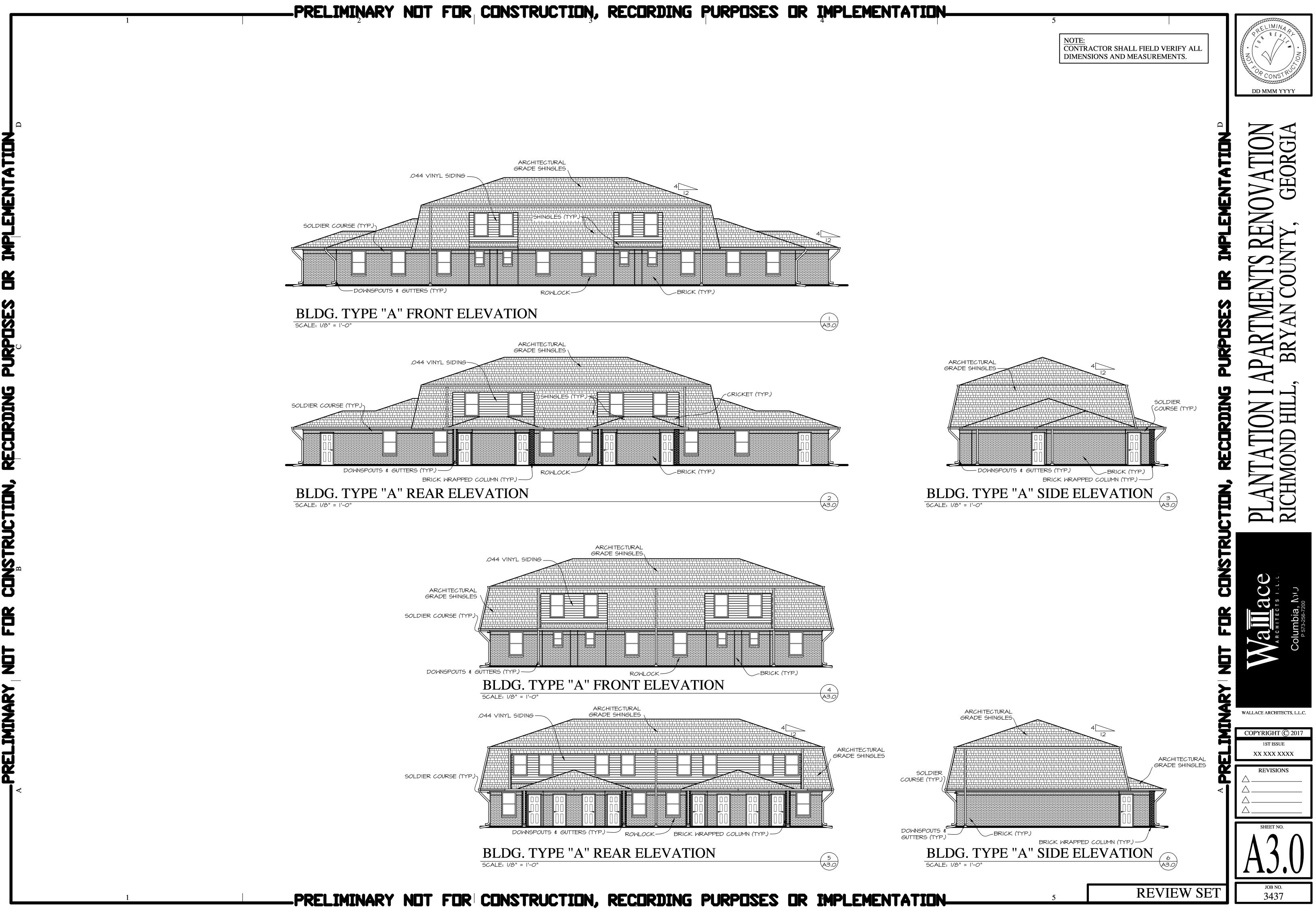
# -PRELIMINARY NOT FOR CONSTRUCTION, RECORDING PURPOSES OR IMPLEMENTATION

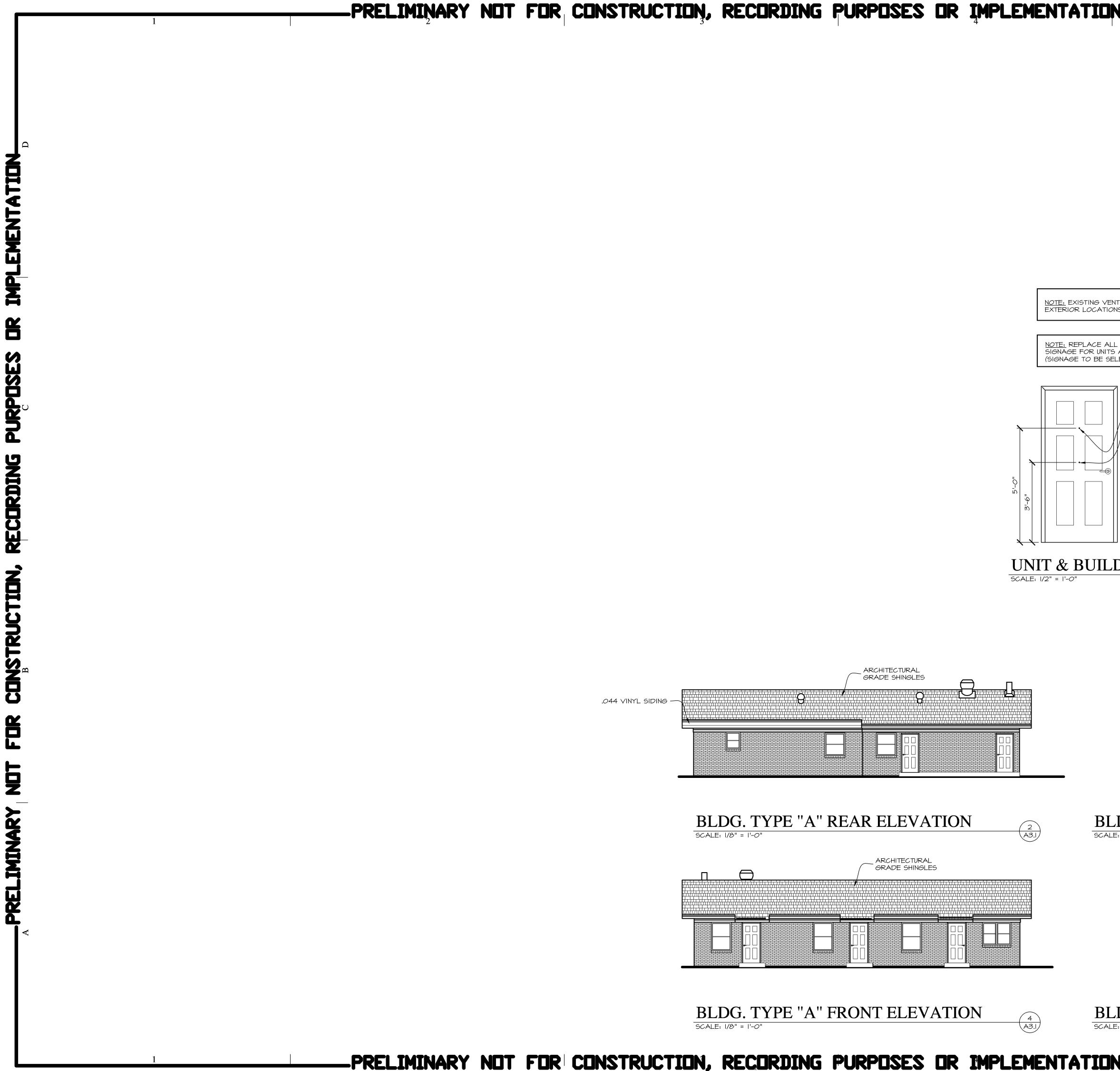






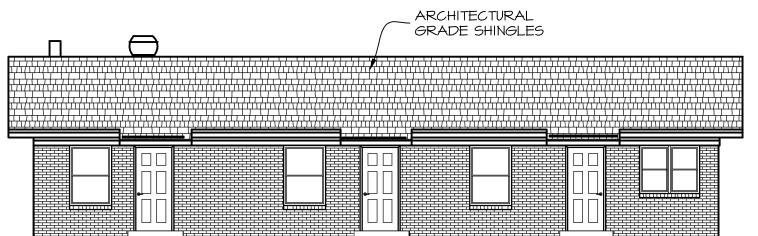




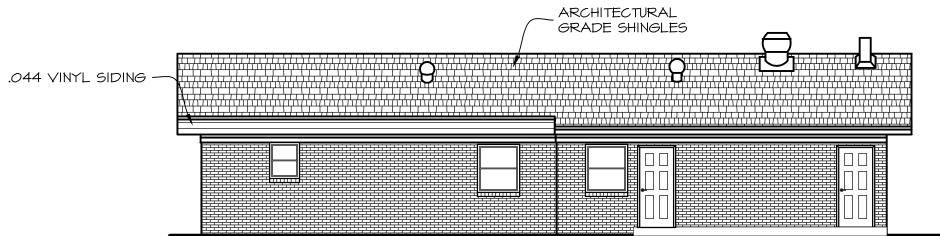


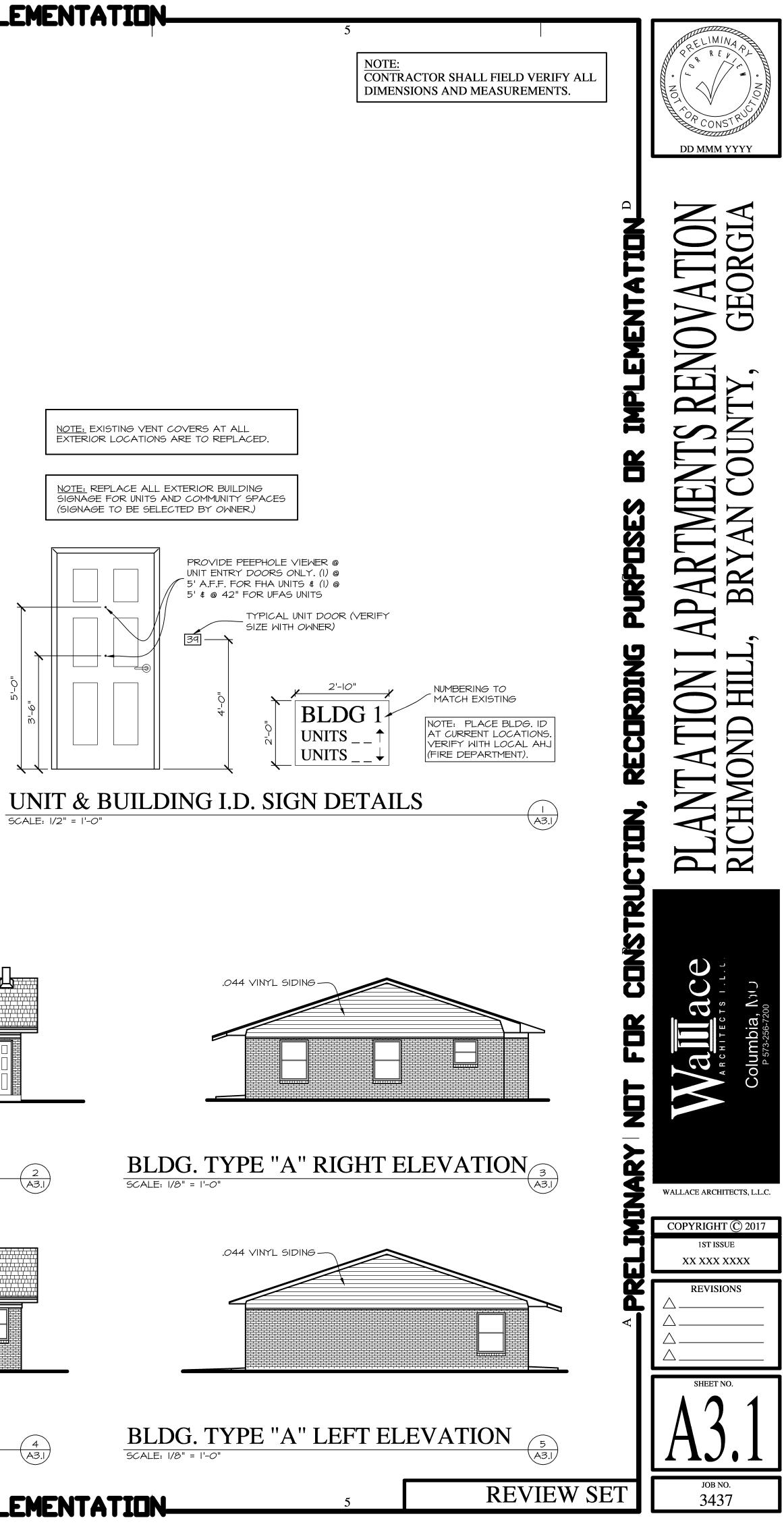
# -PRELIMINARY NOT FOR CONSTRUCTION, RECORDING PURPOSES OR IMPLEMENTATION-

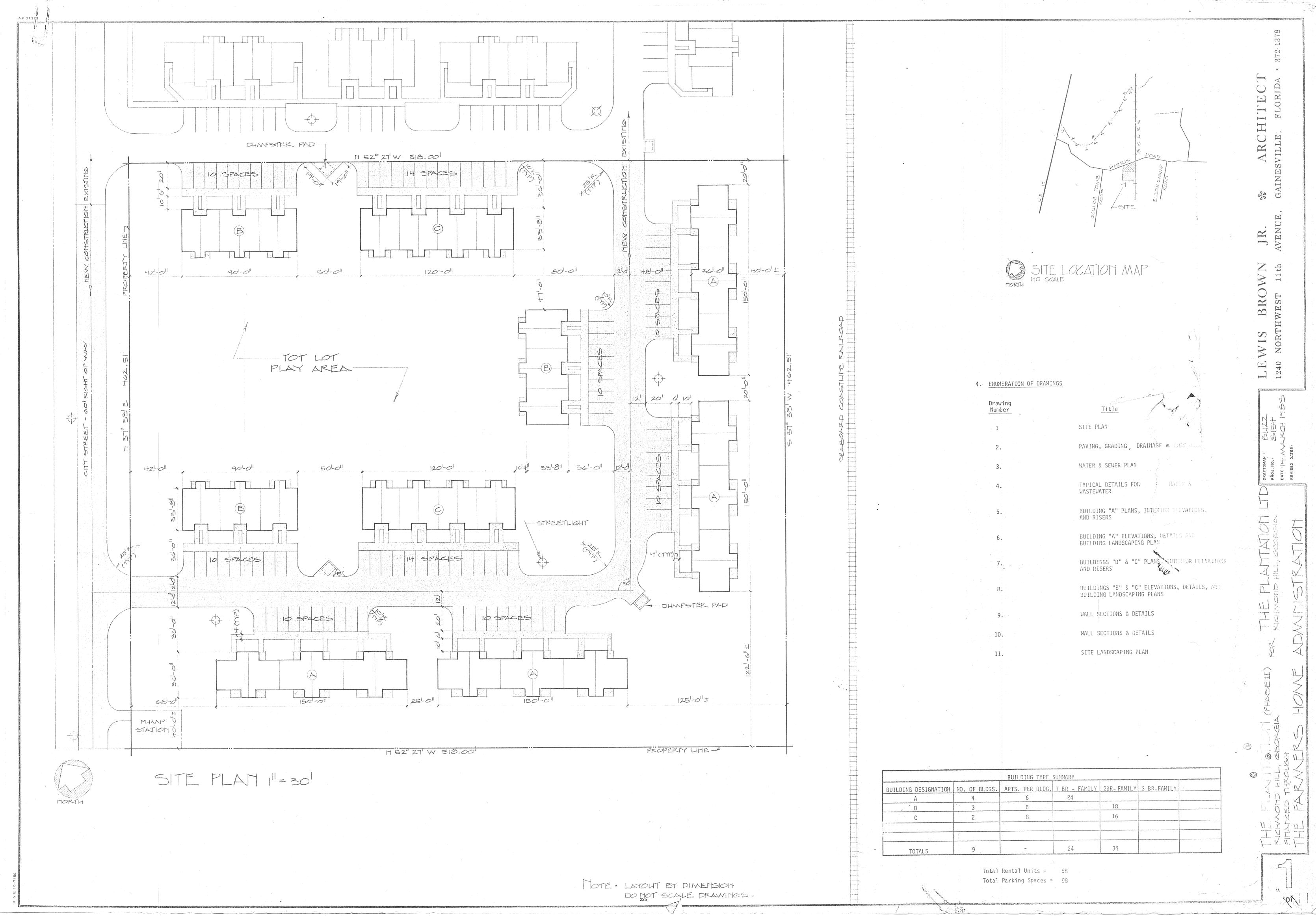
BLDG. TYPE "A" FRONT ELEVATION SCALE: 1/8" = 1'-0"



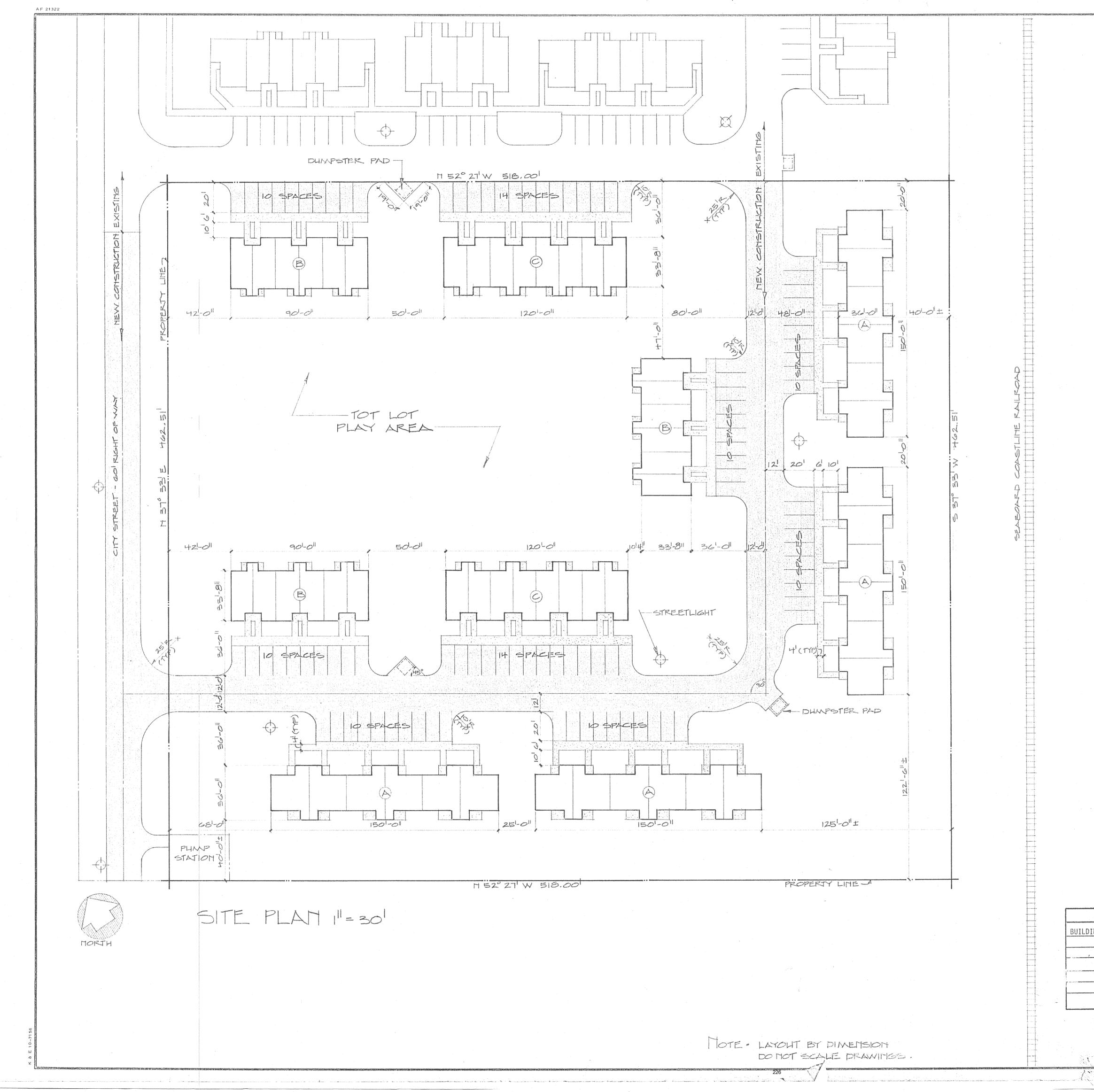
BLDG. TYPE "A" REAR ELEVATION SCALE: 1/8" = 1'-0"

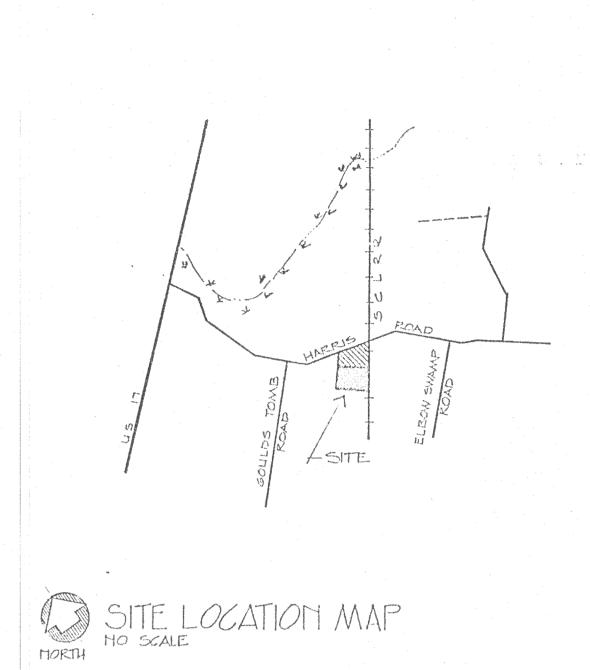






		BUILDING TYPE	SUMMARY			**************************************
NG DESIGNATION	NO. OF BLDGS.	APTS. PER BLDG.	1 BR - FAMILY	2BR-FAMILY	3 BR-FAMILY	with a first weighting provide the stand of th
A	4	6	24		<	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~
* B	3	6		18		nade mediener varande fallet af de fallet af fallet af fallet af fallet af de fallet af de fallet af de fallet
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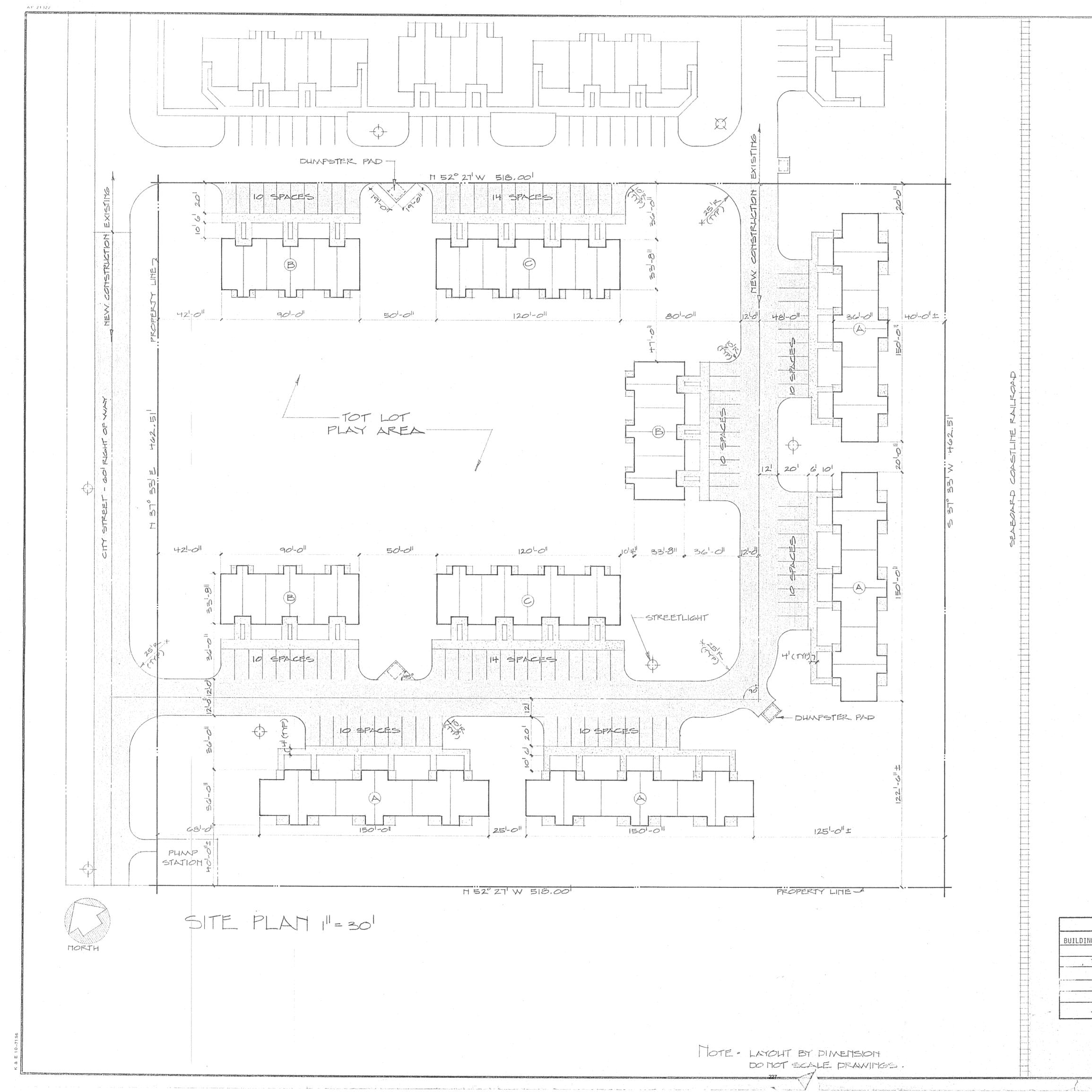
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PAVING, GRADING, DRAINAGF & DETAILS
WATER & SEWER PLAN
TYPICAL DETAILS FOR WATER & WASTEWATER
BUILDING "A" PLANS, INTERIOR ELEVATIONS, AND RISERS
BUILDING "A" ELEVATIONS, DETAILS AND BUILDING LANDSCAPING PLAN
BUILDINGS "B" & "C" PLANS, INTERIOR ELEVATION AND RISERS
BUILDINGS "B" & "C" ELEVATIONS, DETAILS, AND BUILDING LANDSCAPING PLANS
WALL SECTIONS & DETAILS
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Total Rental Units =58Total Parking Spaces =98

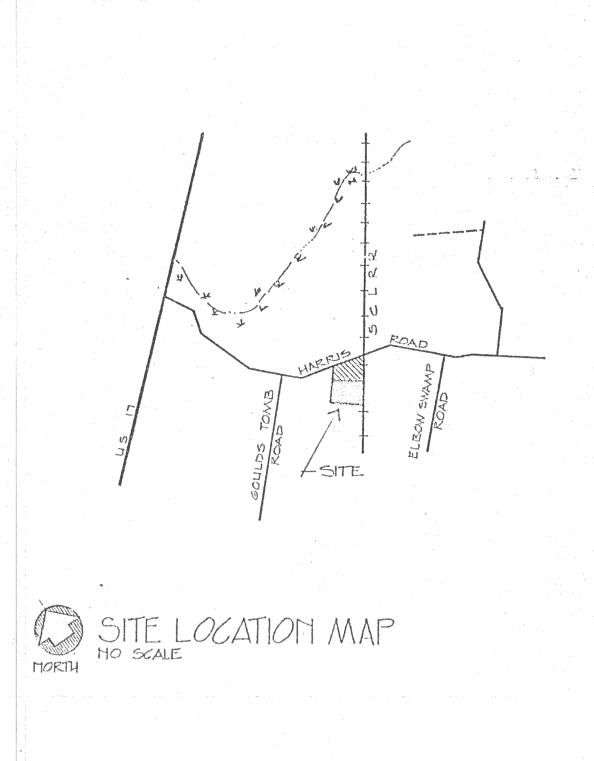
72. ARCHITECT GAINESVILLE, FLORIDA JR. AVENUE, BROWN WEST 11th LEWIS BRO 1240 NORTHWEST

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#### 4. ENUMERATION OF DRAWINGS

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Total Rental Units = 58 Total Parking Spaces = 98

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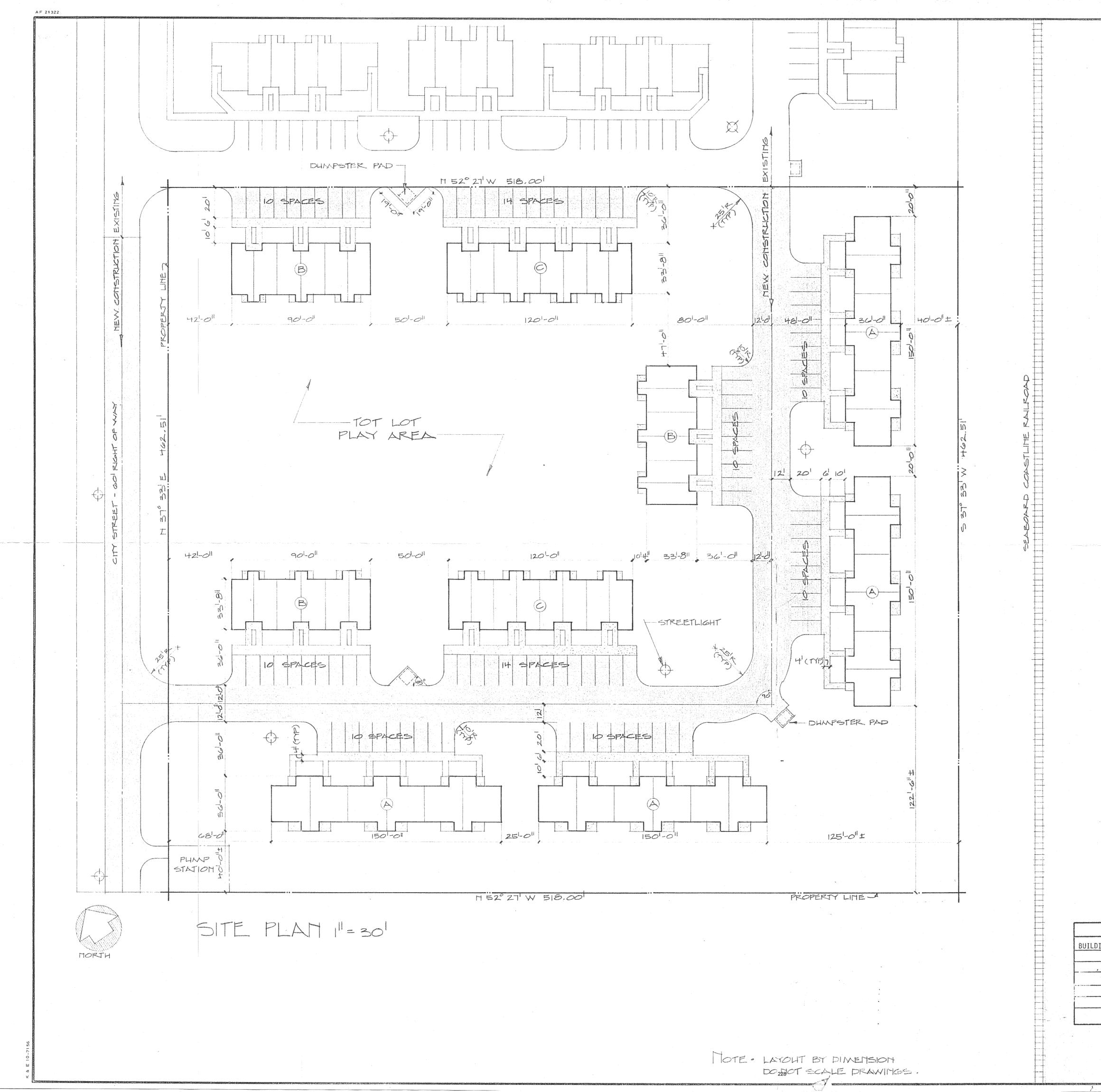
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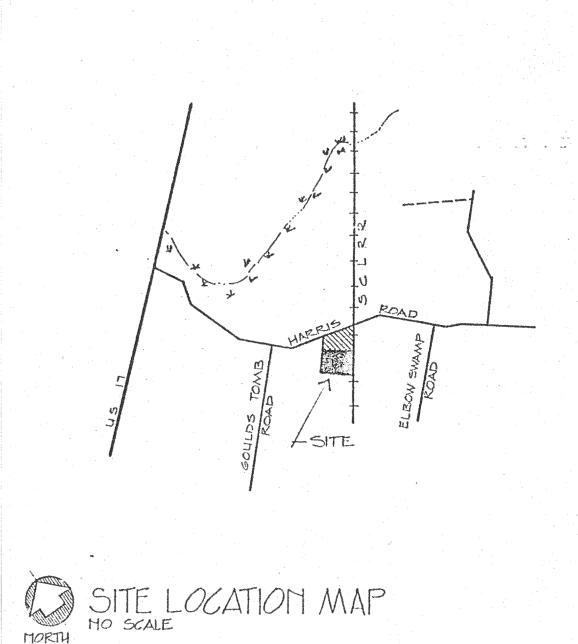
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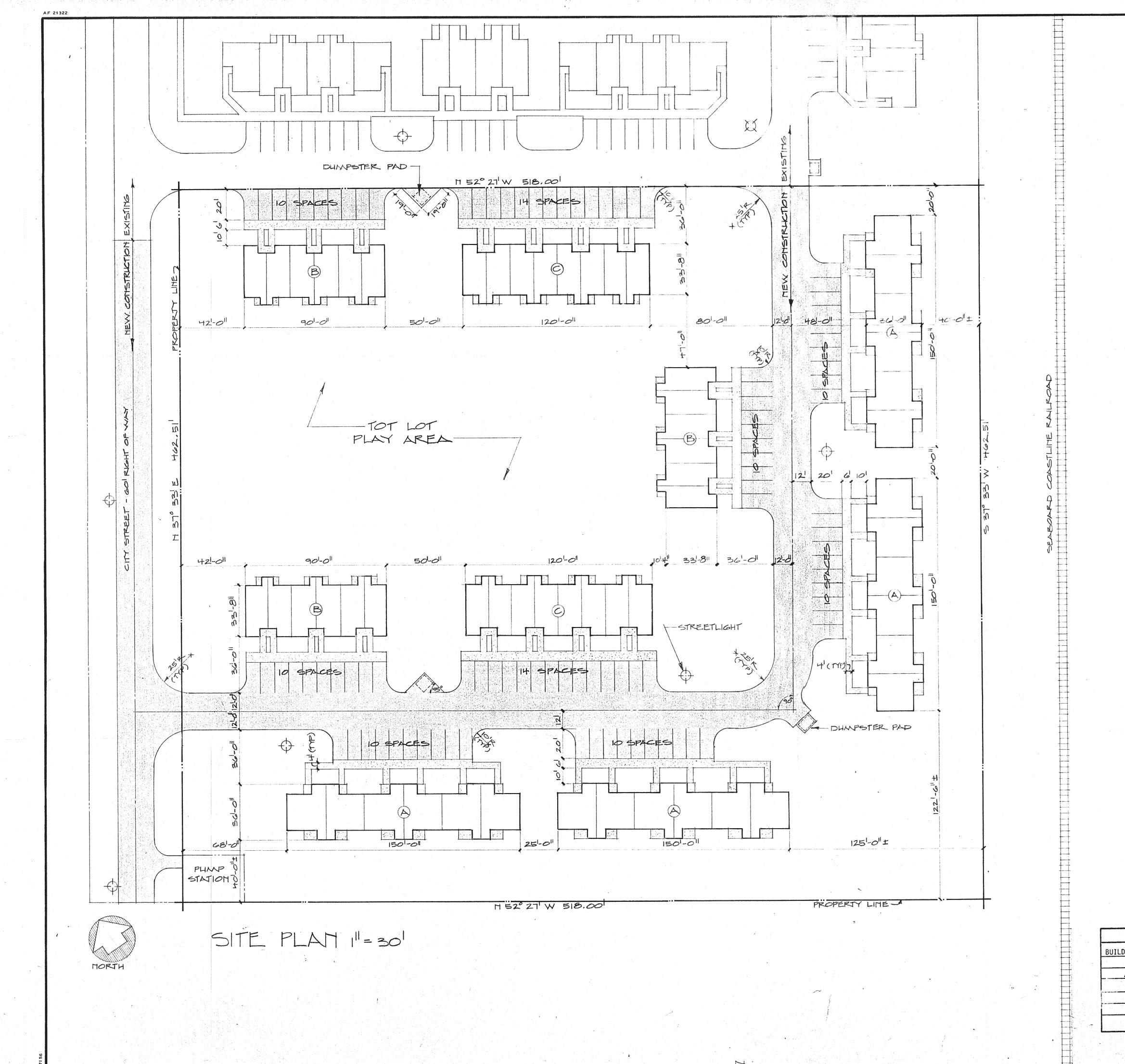
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Drawing Number	Title
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3.	WATER & SEWER PLAN
4.	TYPICAL DETAILS FOR WATER & WASTEWATER
5.	BUILDING "A" PLANS, INTERIOR ELEVATIONS, AND RISERS
6.	BUILDING "A" ELEVATIONS, DETAILS AND BUILDING LANDSCAPING PLAN
7	BUILDINGS "B" & "C" PLANS, INTERIOR ELEVATIONS AND RISERS
8.	BUILDINGS "B" & "C" ELEVATIONS, DETAILS, AND BUILDING LANDSCAPING PLANS
9.	WALL SECTIONS & DETAILS
10.	WALL SECTIONS & DETAILS
11.	SITE LANDSCAPING PLAN
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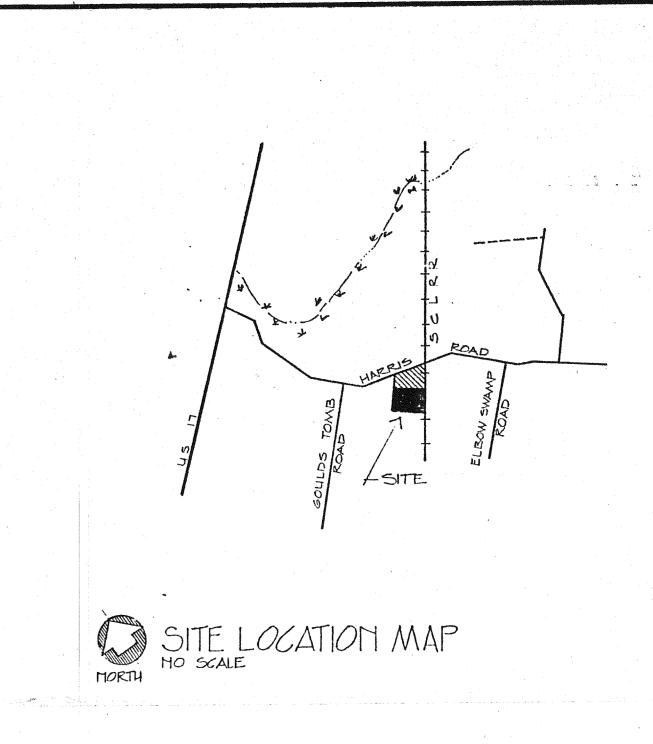
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Total Rental Units = 58 Total Parking Spaces = 98 ARCHITEC7 GAINESVILLE, FLORIDA JR. avenue, BROWN WEST 11th WEST NORTH LEWIS 1240 NORT R P P R NOD -1

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#### 4. ENUMERATION OF DRAWINGS Drawing Number <u>Title</u> SITE PLAN PAVING, GRADING, DRAINAGF & DETAILS WATER & SEWER PLAN TYPICAL DETAILS FOR WASTEWATER WATER & BUILDING "A" PLANS, INTERIOR ELEVATIONS, AND RISERS 5. BUILDING "A" ELEVATIONS, DETAILS AND BUILDING LANDSCAPING PLAN 6. BUILDINGS "B" & "C" PLANS, INTERIOR ELEVATIONS AND RISERS 7.... BUILDINGS "B" & "C" ELEVATIONS, DETAILS, AND BUILDING LANDSCAPING PLANS WALL SECTIONS & DETAILS 9. WALL SECTIONS & DETAILS 10. SITE LANDSCAPING PLAN 11.

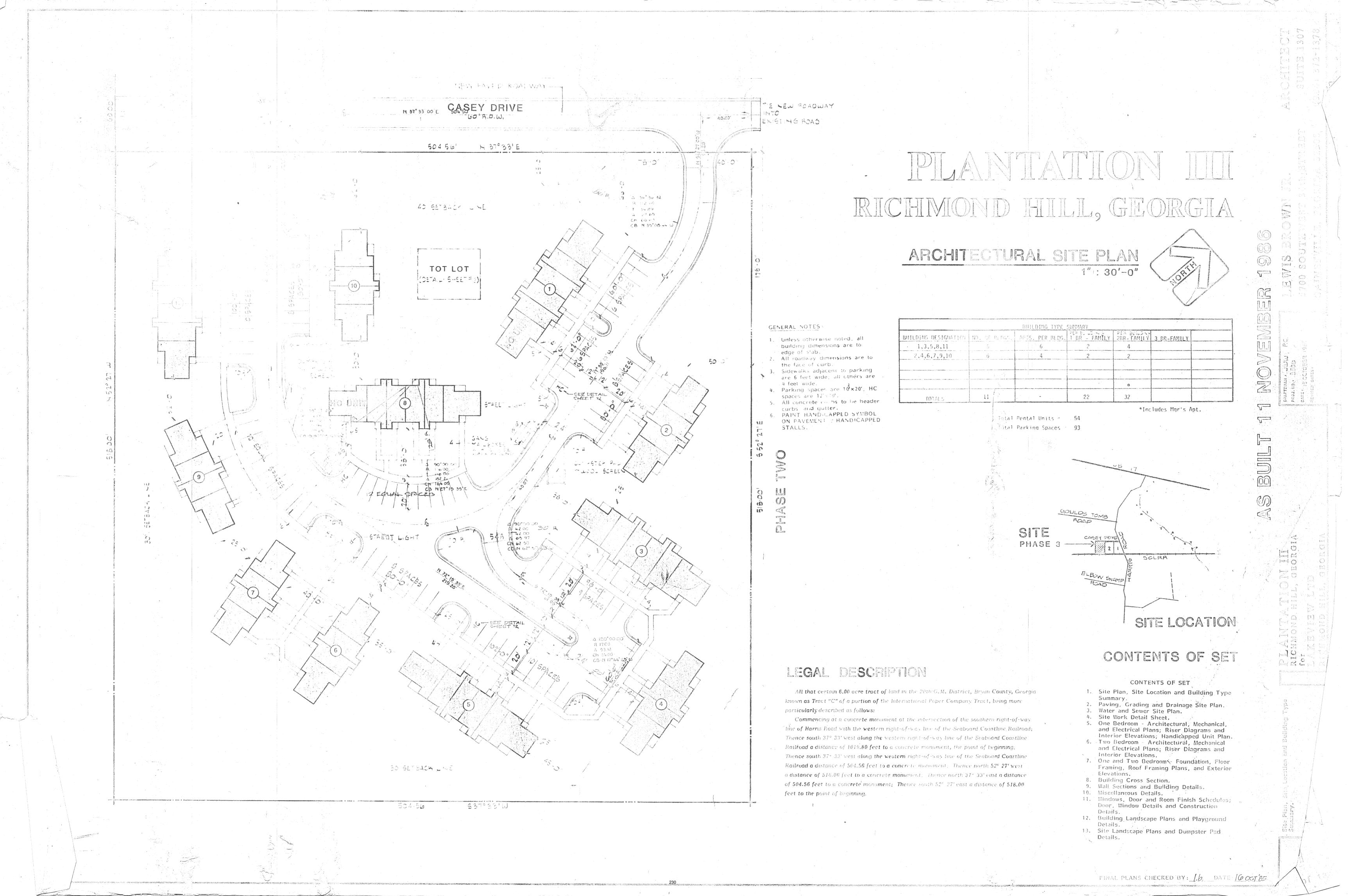
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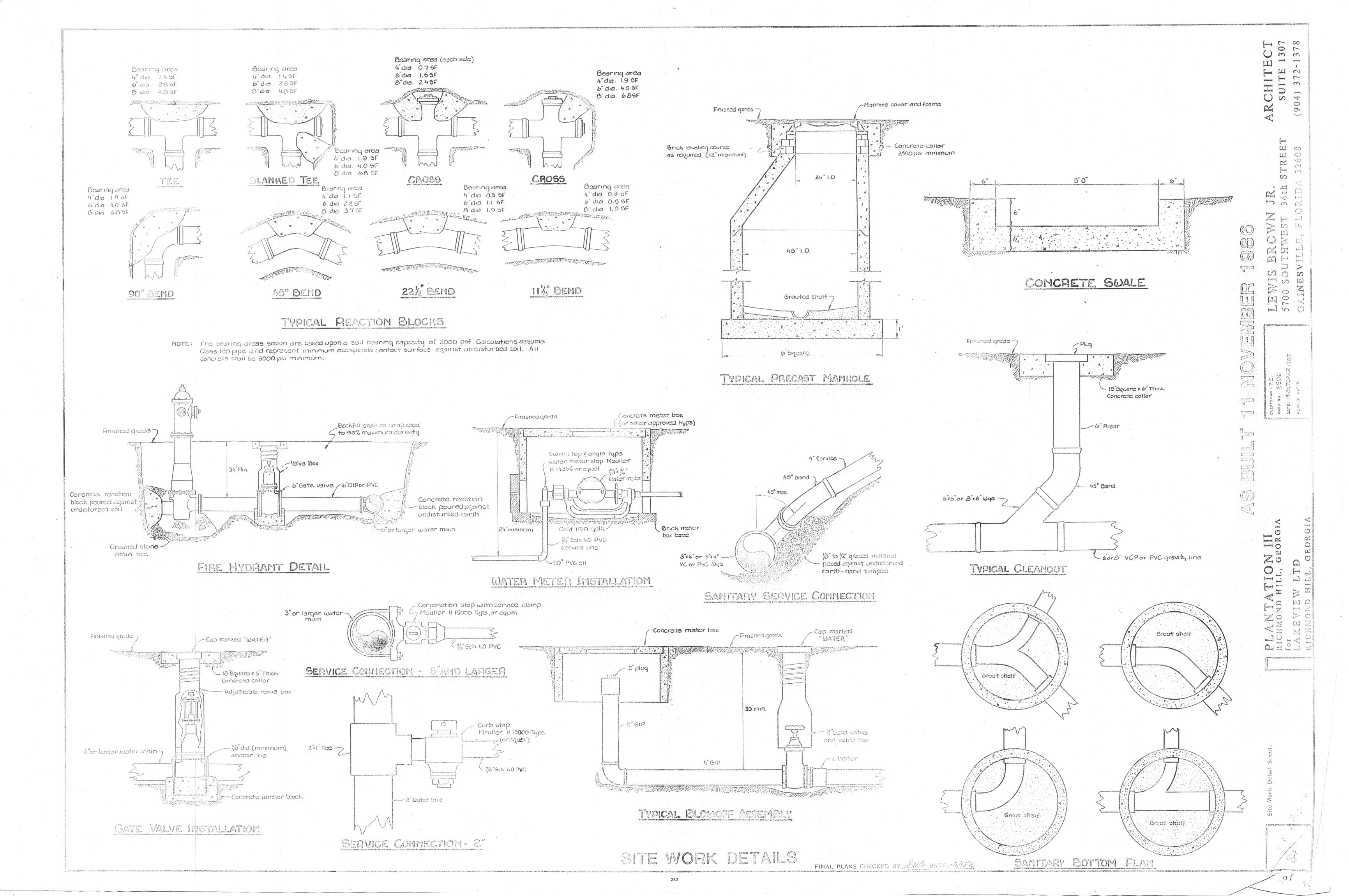
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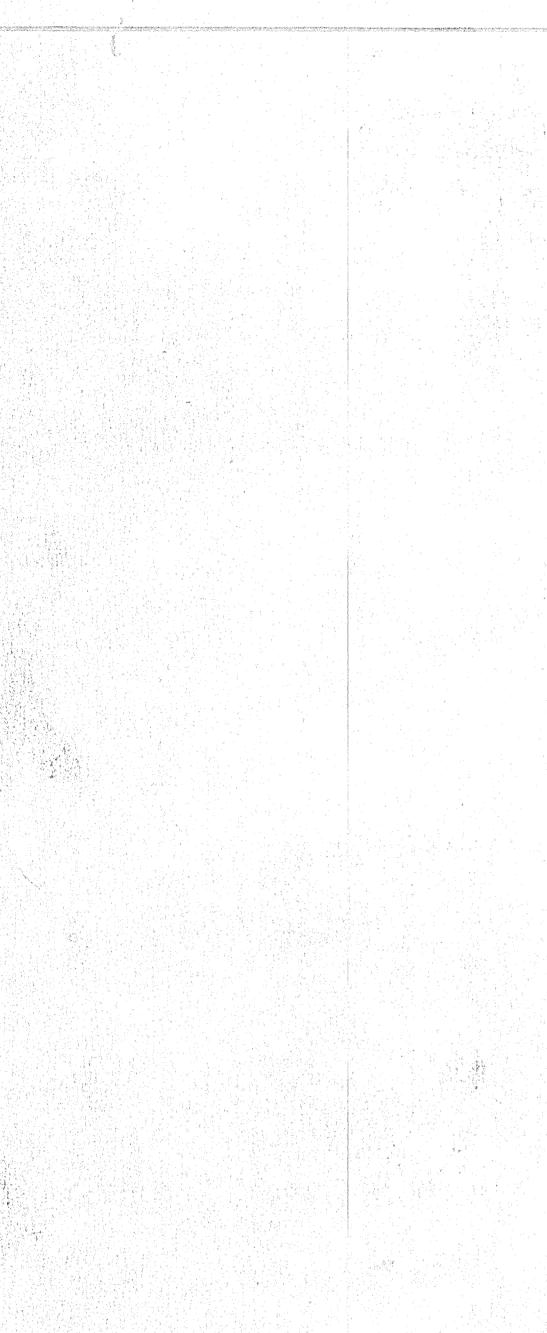
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6'1' Barry Craft W 1001 Grate (or aqual)	11/1×3 Argle			
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SIDEWALK GRATE DETAIL				
One layer 30° Asphalt felt Elogo per elevationo 6 6% Conc. Pavement	CE LOGOT PARPNOH folt anomalization production and la company and the state	par downons		
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MECHANICAL EQUIPMENT - RUUD OR EQUAL ELECTRIC FURNACE - MODEL UENB 10-5, 5KW,600 CFM CONDENSING UNIT - MODEL UACA 018 COOLING COIL - MODEL UXAN EB 021, 1.5 H.P. COOLING LOAD INPUT - 18,000 B.T.U.H. HEATING LOAD INPUT - 17,065 B.T.U.H. S.E.E.R. OF FURNACE - 8.5 ELECTRICAL NOTES

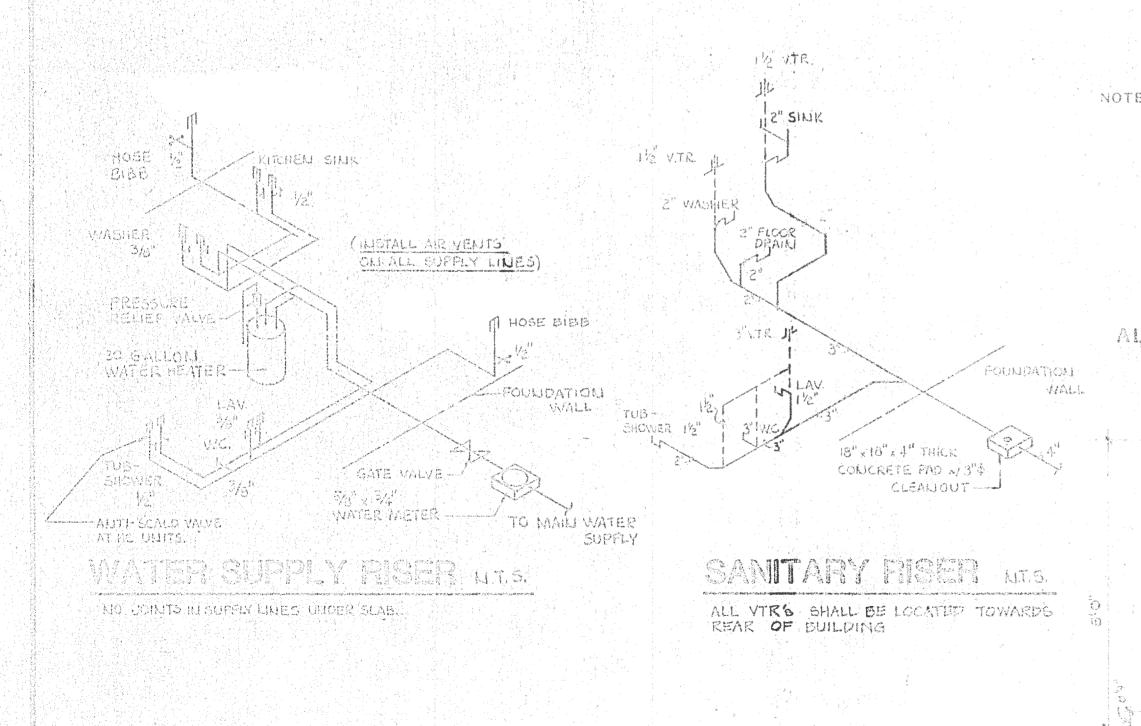
- 1. Minimum wire size shall be #12 copper.
- Prewire all units for telephone and T.V. IN CONDUIT.
   Smoke detectors shall be "BRK
- Electronics" Model No. 769 AC or approved equal.
- Bathroom and exterior duplex outlets will be on ground fault interruptions.
- 5. All outlet boxes in tenant separation walls shall be either fire-rated plastic or metal.

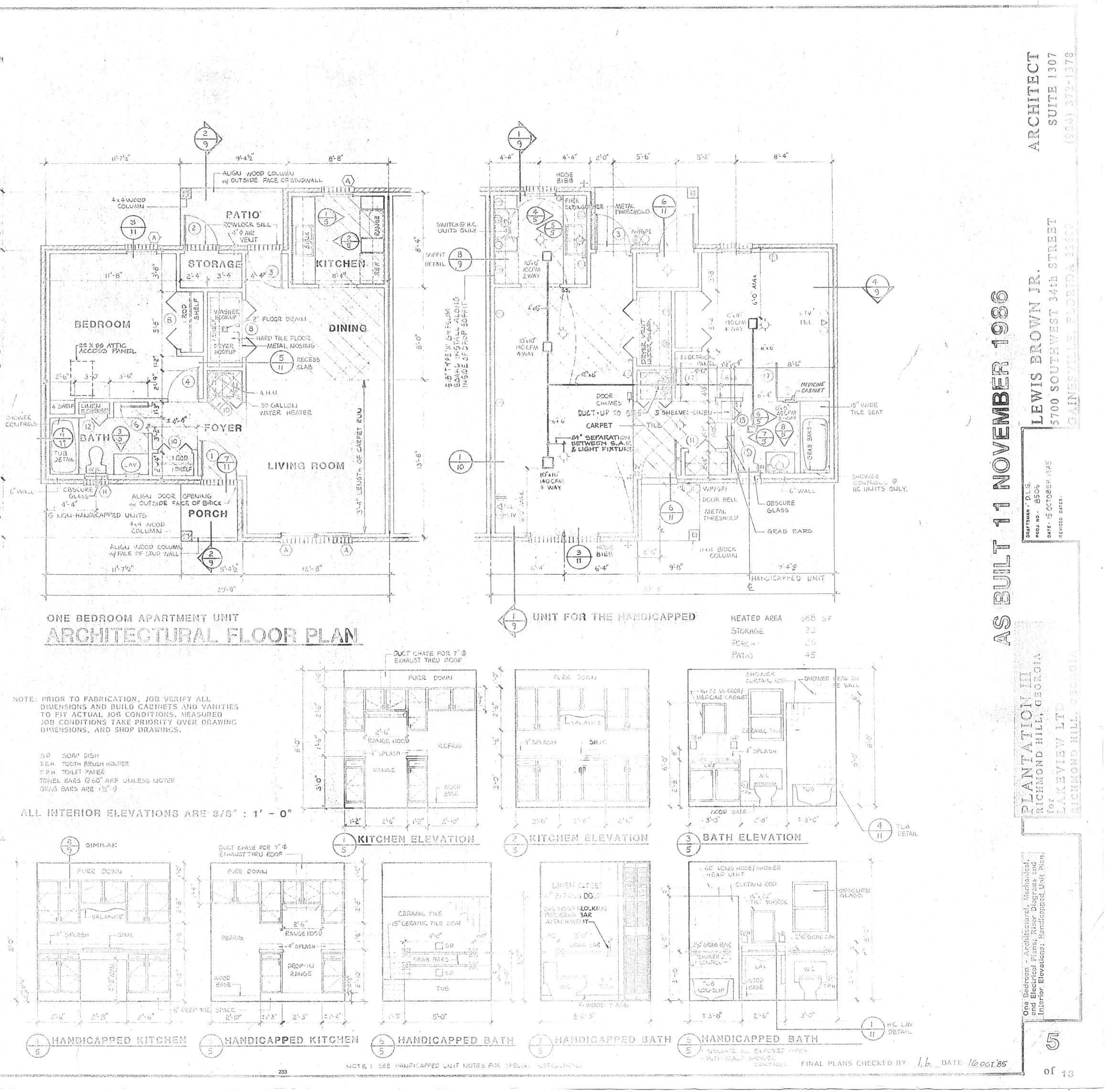
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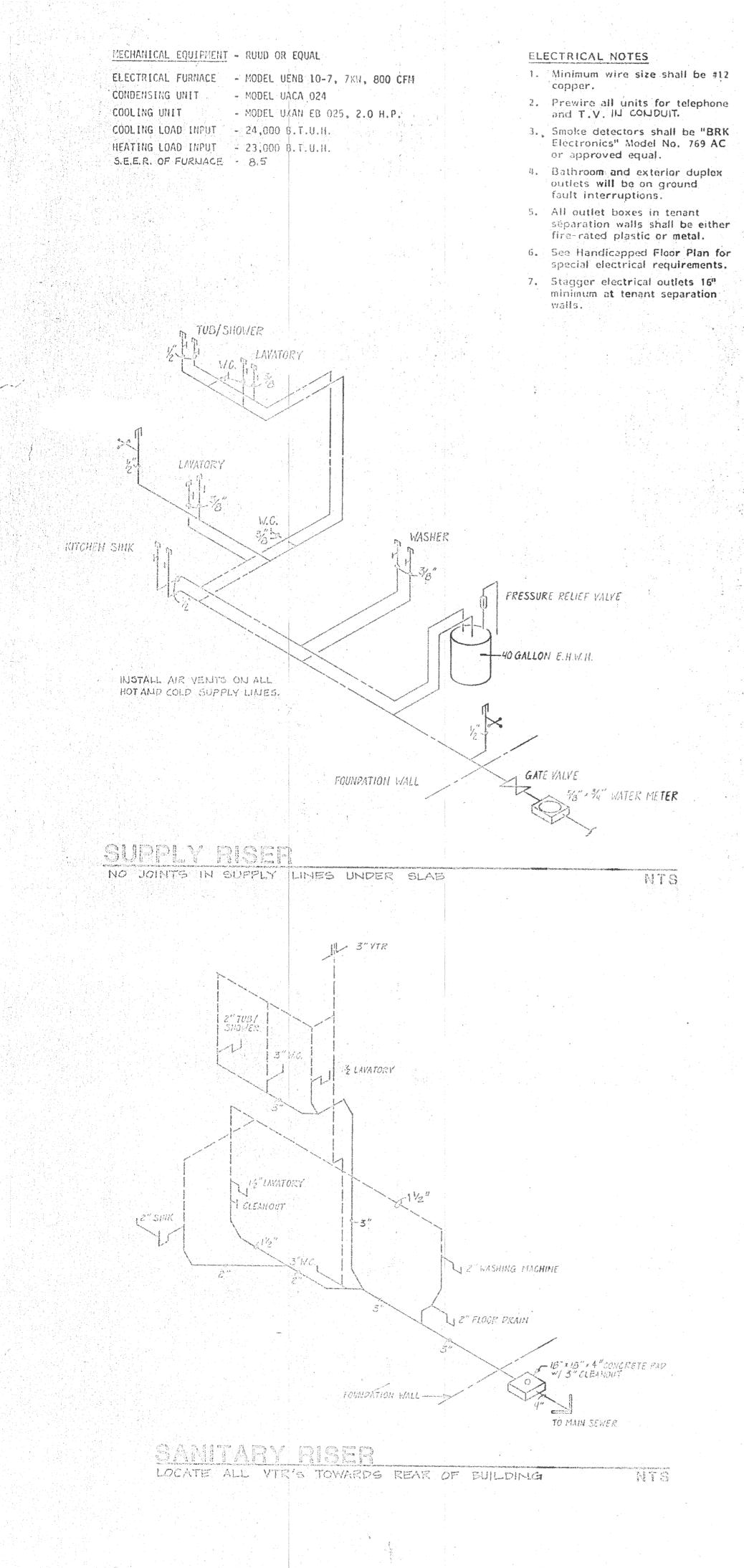
- See Handicapped Floor Plan for special electrical requirements;
- Stagger electrical outlets 16ⁿ minimum at tenant separation walls.

NOTES FOR HANDICAPPED UNITS: 1. All electric switches, panelboards, thermostats and wall telephones shall not be mounted higher

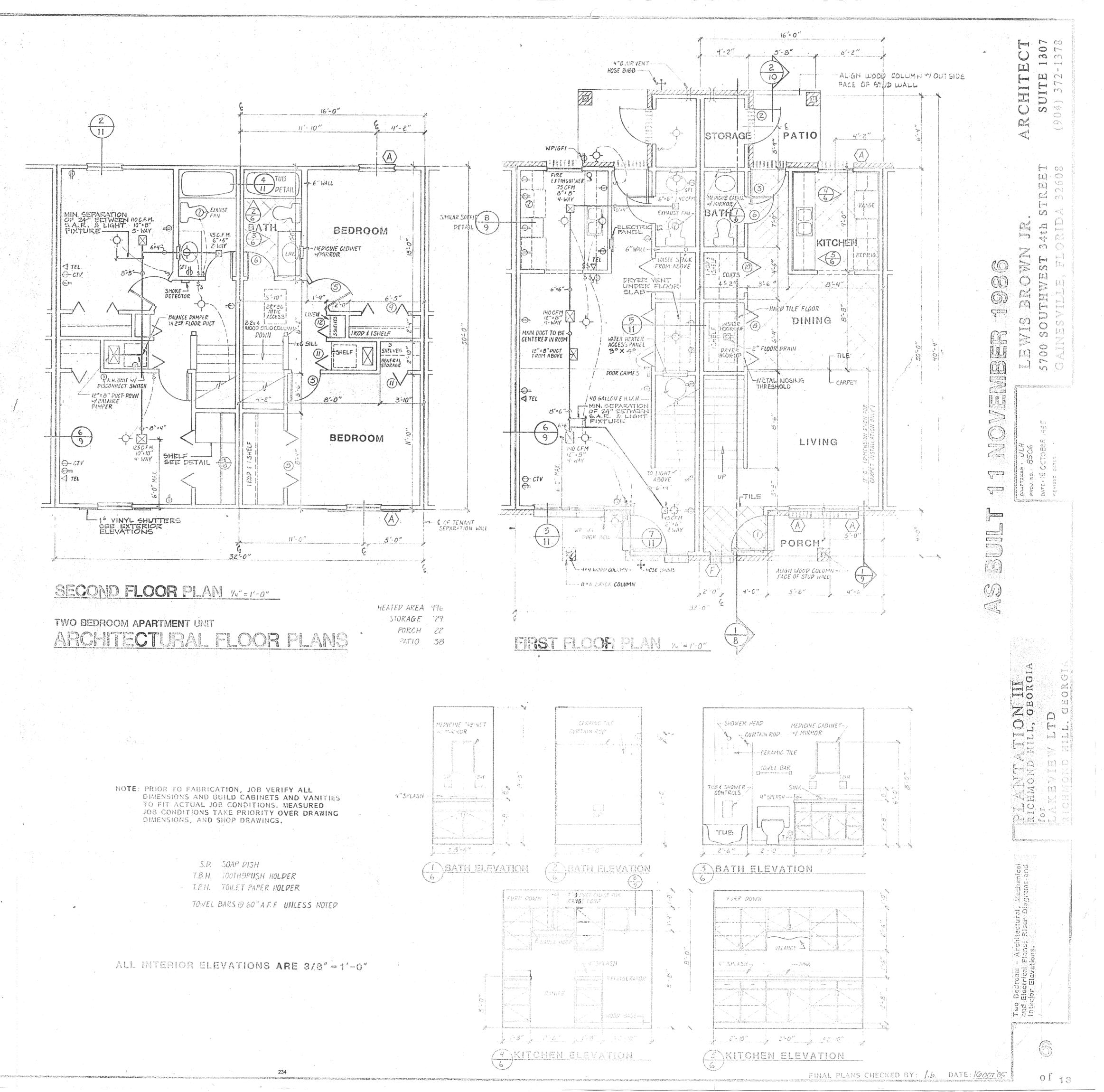
- than 48" above finish floor.
  2. Provide remote switch for range
- hood fan and light as indicated on electrical layout.
- 3. Closet rod brackets shall be mounted at standard height and
- 48" above finish floor,
- Provide grab-bar in the bath tub on side (4'-0") and front (2'-0") wall.
- 5. Lavatory shall be wall-hung and exposed pipes insulated. Provide a tilt mirror over the lavatory and a recessed medicine cabinet mounted at 60" to the top shelf.
- Commode to be on end wall with a 36" grab-bar whose center is located at the front end of the commode, and a 24" grab-bar centered over the back of the commode. Block for grab-bar to provide min. 250# pull. Mount at approximately 34" above floar.
- 7. Provide anti-scald value at bath tub, and a combination fixed shower head/hand-heid shower with a minimum of 60" long hose.
- 8. Bath tub shall have a non-skid surface. Provide built-in ceramic tile seat at the end of the tub.
- 9. All door thresholds at handicapped units shall not exceed 1/2" high.

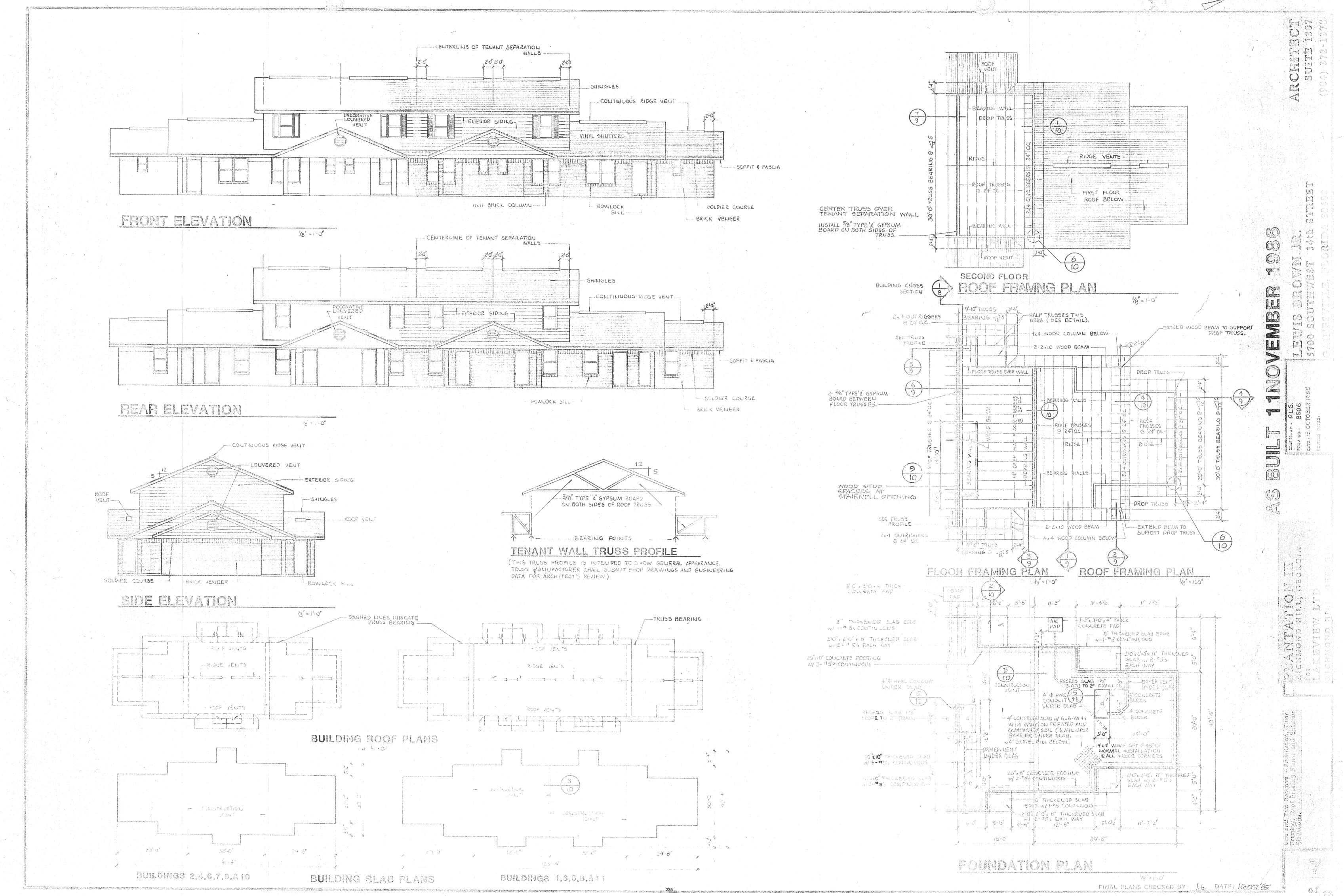


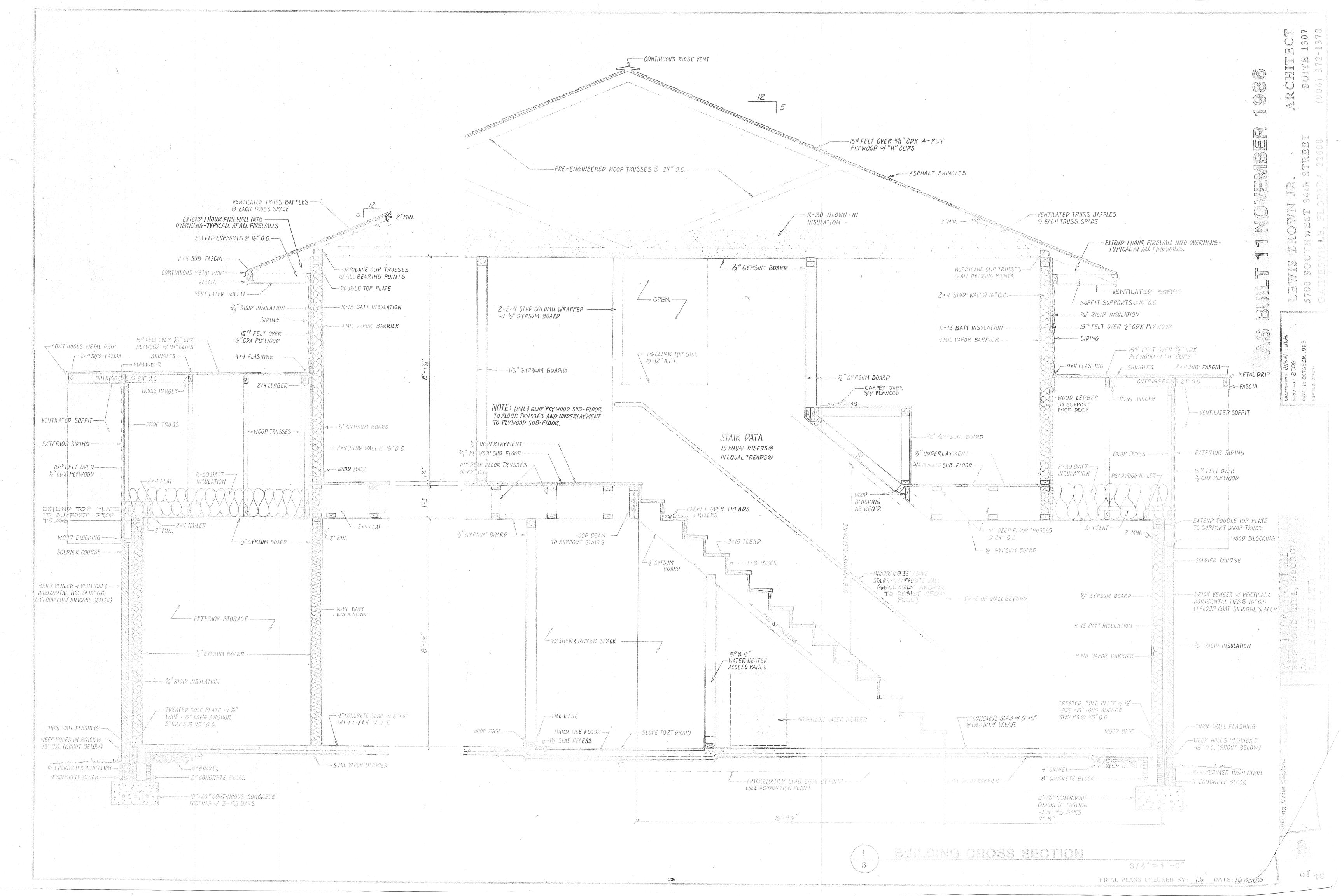


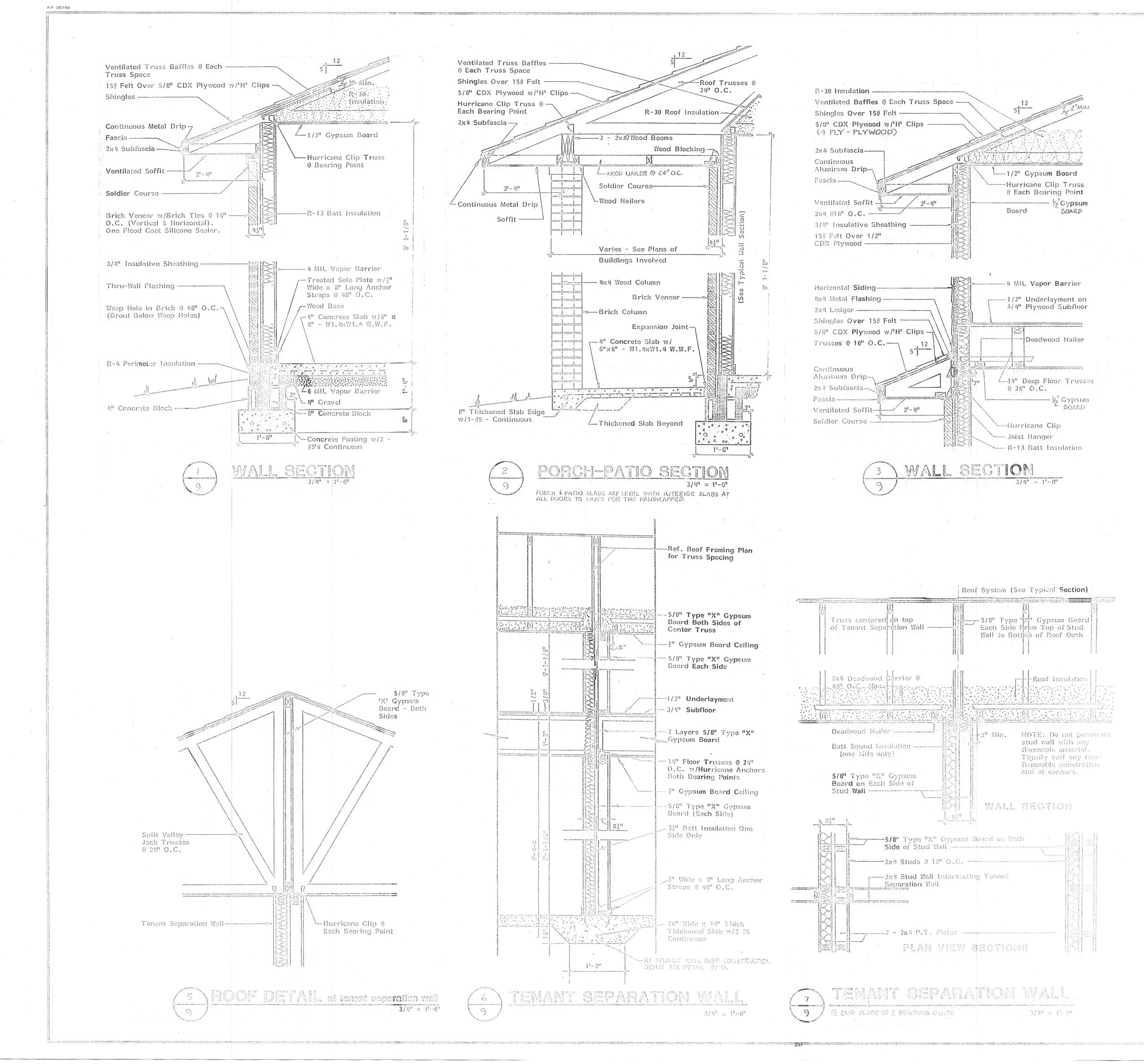


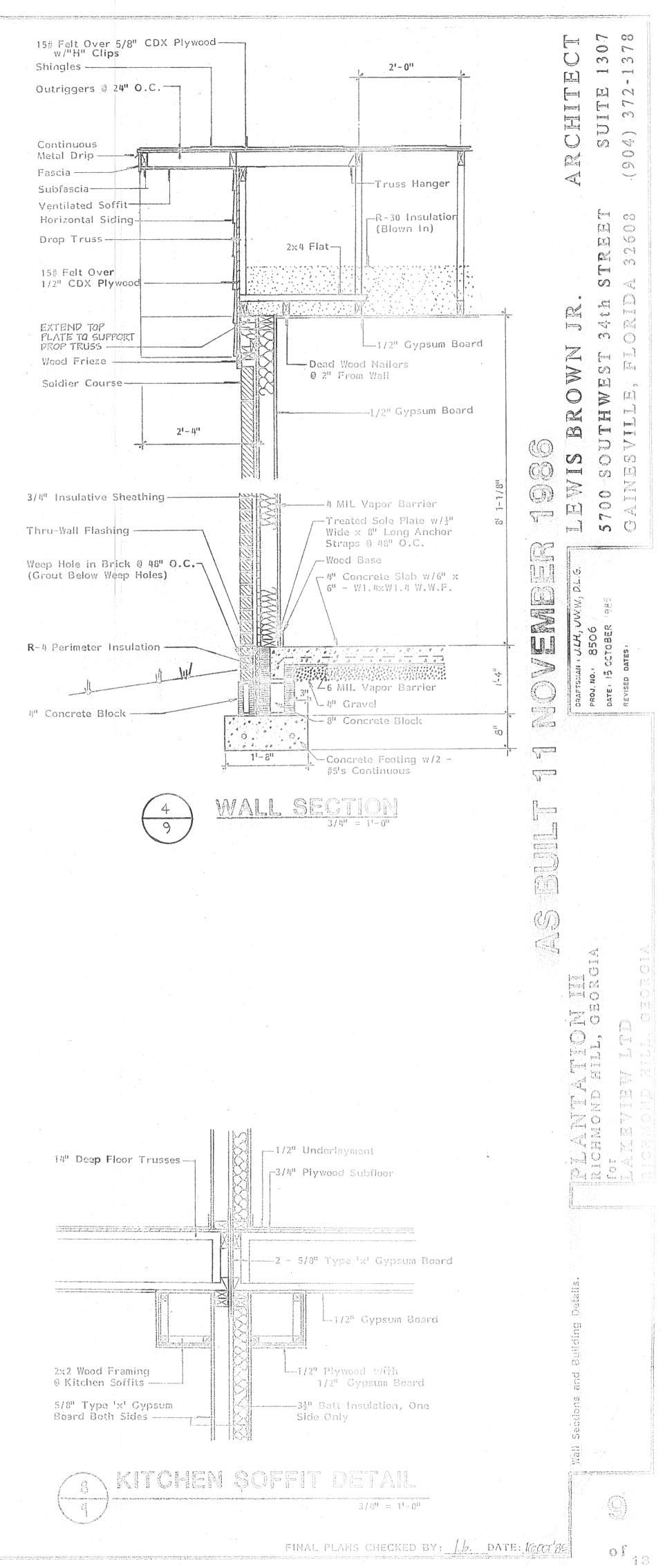
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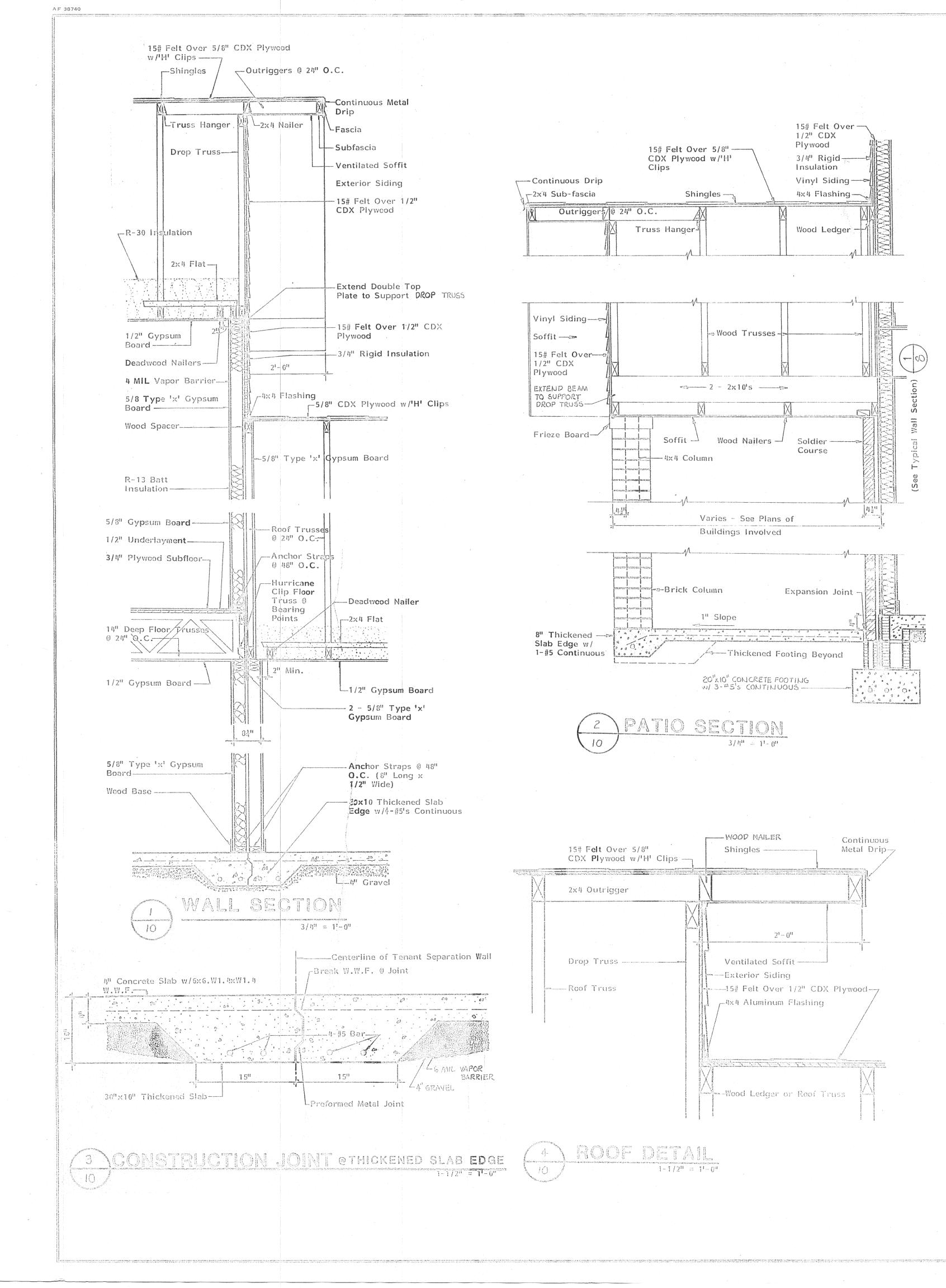


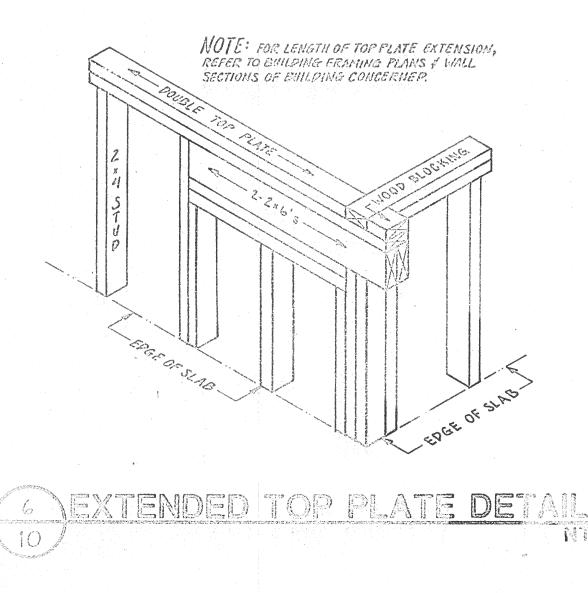


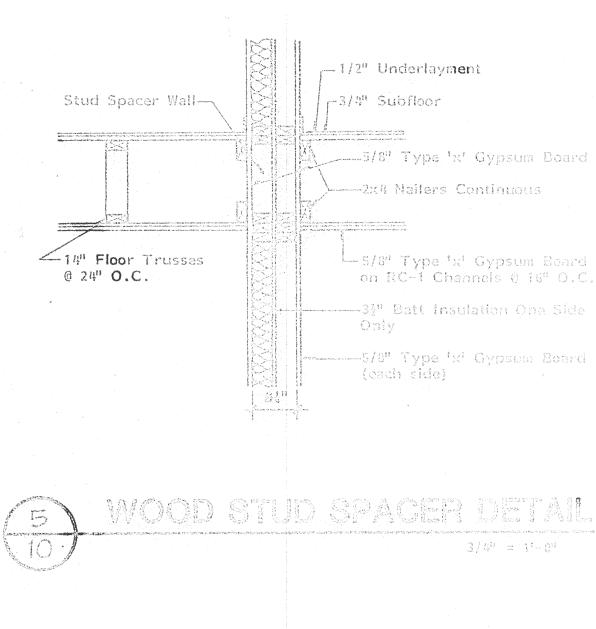




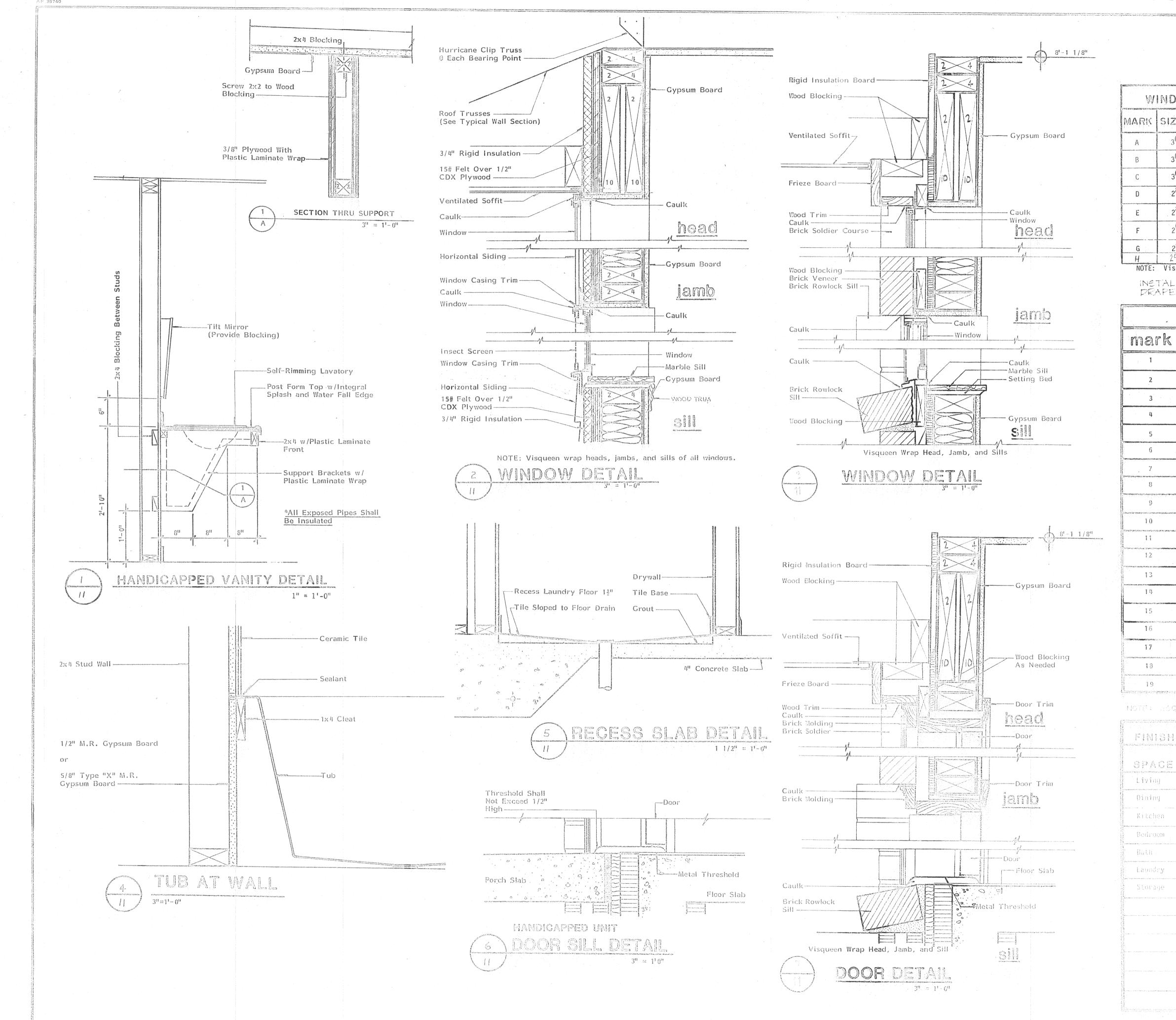








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ARK	SIZE	DESCRIPTION	REMARKS
A	3 ⁰ x 5 ⁰	Aluminum Single Hung With Screen	
В	$3^{0} \times 4^{0}$	Aluminum Single Hung With Screen	
С	$3^{0} \times 3^{0}$	Aluminum Single Hung With Screen	
D	2 ⁸ x 5 ⁰	Aluminum Single Hung With Screen	
E	$2^8 \times 4^0$	Aluminum Single Hung With Screen	
F	$2^{0} \times 3^{0}$	Aluminum Single Hung With Screen	
G	$2^{0} \times 4^{0}$	Aluminum Single Hung With Screen	
H	I ZP 14 3P	ALDER USA STRALE HUNA V SCAEEN	OBSCURE GLASS

NOTE: Visqueen wrap heads, jambs and sills of all windows.

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	$3^{0} \times 6^{8} \times 1 - 3/4^{0}$	METAL Flush Insulated
	$3^{0} \times 6^{8} \times 1 - 3/4^{11}$	METAL 9 Lite Colonial
	$2^8 \times 6^8 \times 1 - 3/8^{11}$	WOOD Hollow Core
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mannellar	5 ⁰ × 5 ⁸	METAL Bi-fold Louvered (pair)
	$4^{0} \times 6^{8}$	METAL Bi-fold Louvered (pair)
A.	$3^{\circ} \times 5^{\circ}$	METAL Bi-fold Louvered (pair)
	2 ⁶ × 6 ⁸	METAL Bi-fold Louvered
	$2^{0} \times 6^{8}$	METAL Bi-fold Louvered
ll.	1 ⁶ × 6 ⁸	METAL Bi-fold Louvered
	$6^{0} \times 6^{8}$	METAL Sliding Class
	$6^{\circ} \times 6^{\circ} \times 1^{-3/4^{\circ}}$	METAL Flush (pair)
	$3^{9} \times 6^{5} \times 1^{-3/40}$	WOOD Solid Core Flush
	$3^0 \times 6^8 \times 1^{-3/8^{\rm in}}$	WOOD Hollow Core
ner var met i trat	$2^{10} \times 6^8 \times 1 - 3/8^{11}$	WOOD Hollow Core
	$2^8 \times 6^8 \times 1-2/3^{\mu}$	METAL 9 Lite Colonial

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a Ajoolaato page taren Anghuntako antajo 1	Vinyl	Wood	1/2" Gypsum Board	1/2" Gypsum Board	
	Vinyl Tile	Wood	1/2" Gypsum Board	1/2" Gypsum Board	
on adjuant agreen agreed with age	Carpet	Wood	1/2" Gypsum Board	1/2" Gypsum Board	
anno agu na ann an ann an an an an an an an an a	Vinyl Tile	Wood	1/2" Gypsum Board	1/2" Gypsum Board	Ceramic Tilè 5' Wainscot Around Tub*#SEE NOTE BEL
nigo ogo samp, sprampisko, unveksiska un u	llard Tile	TTILes E	1/2" Gypsum Board	1/2" Gypsum Board	n nada nada pada pada kata kata kata kata kata na na na kata na kata na
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All tenant separation walls shall have 578" Type "X" Gypsum Board on both sides. Cellings and walls in bathrooms and kitchens shall be smooth, enameled, grease resistant, washable

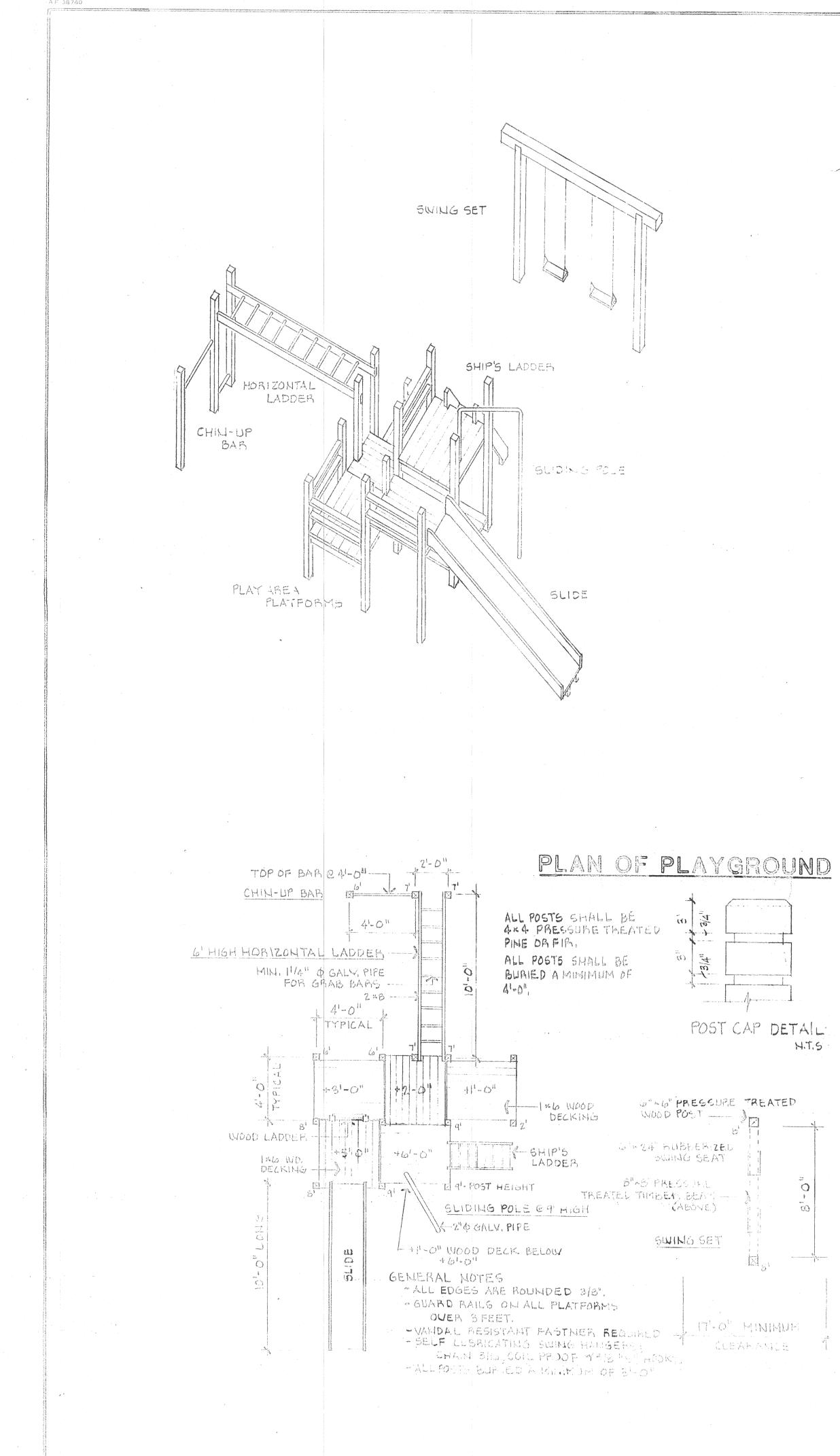
finish. Spray texture shall not be used. ** Moisture Resistant Bypsum Board to be used around tub wall perimeter and ceiling above.

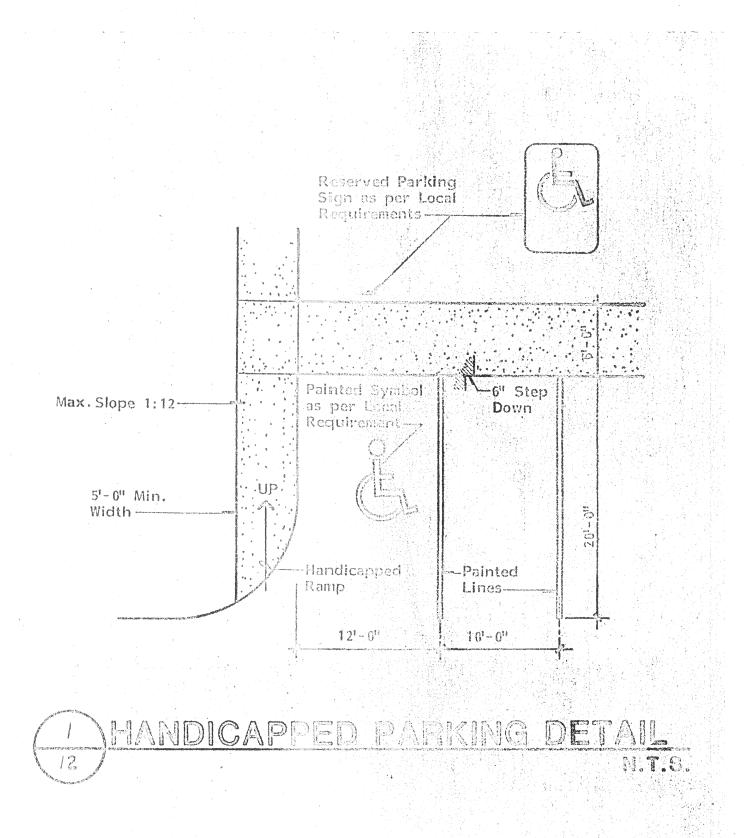
ARCHITECT	E SUITE 1307	(904) 372-1378	
LEWIS BROWN JR.	5700 SOUTHWEST 34th STREET	GAINESVILLE. FLORIDA 32608	
M. J.W.W. JLH, DLG.	DATE 15 CCTOBER 1985		
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Window Schor Room Finish Detalls.

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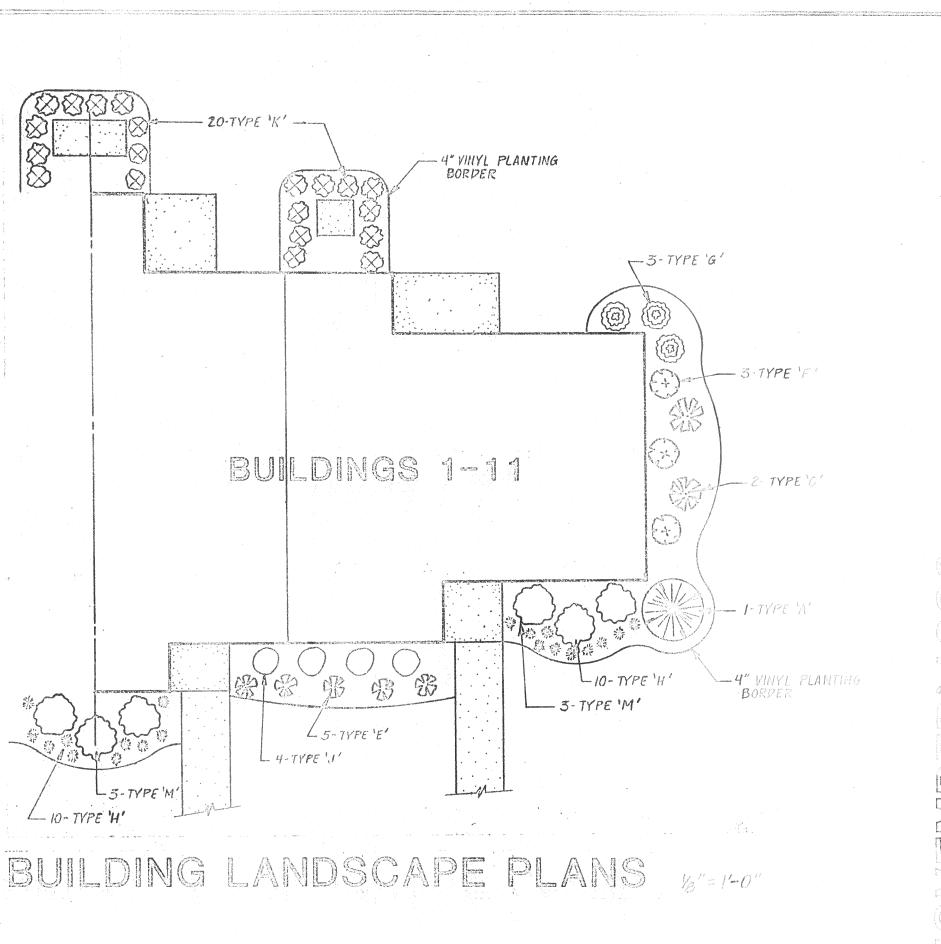
PLAN	ITING SCHEDL				QUA	PLAN NTITIES	VTING PER BUILPING		
SYMBOL	BOTANICAL NAME	SIZE	COMMON NAME	BUILPINGS		v 1	BUILDINGS 2, 4, 6, 7	7. 9. \$ 10	PROJECT TOTAL
A 💥	Cortaderia Selloana	31-41 (L)	Pampas Grass	PER BUILDING	2 TOTAL	10	PER BUILDING 2 TOT	1	22
B B	Juniperus Chinessis	18"-24" (14)	Hetzi Juniper		0	0	0	0	0
C Sis	Spirea Prunifolia	18"-24" (M)	Bridal Wreath Spirea		4	20	4	24	hef hef
D	Podocarpus Macrophylla	31-41 (L)	Podocarpus		0	0	0	0	0
E S	Nandina Domestica	16"-24" (M)	Nandina		10	. 50	10	60	llò
F (F)	Viburnum Rhytidophyllum	$16^{n} - 24^{n}$ (M)	Leatherleaf Viburnum		6	50	6	36	66
G (0)	) Illicium Anisatum	$18^{n} - 24^{n}$ (M)	Japanese Anise		6	30	6	36	66
	Juniperus Squamata	$12^{n} - 16^{n} Sp(S)$	Parsoni Juniper		40	200	30	180	380
I (~	Rhododendron Simsii	$18^{n} - 24^{n}$ (M)	Formosa Azalea		0	1. * 7. *	0	0	0
J (+)	) Ligustrum Sininsis	$16^{n} - 24^{n}$ (M)	Vari. Ligustrum		8	40 .		48	88
ĸ	) Ligustrum Japonicum	18"-24" (M)	Waxleaf Ligustrum		40	200	30	180	380
L	Juniperus Virginiana	3'-4' (L)	Skyrocket Juniper		0	Q	0	0	. O
MC	} Rhododendron Obtusum	18"-2 <b>4</b> " (M)	Coral Bell Azalea		12	60	9	54	- 114
N C	) Ilex Cornuta	30"-36" (L)	Chinese Holly		0	0	0	0	0
0 6	) Ilex Cornuta Rotunda	18"-24" (M)	Dwarf Chinese Holly		0		0	0	0
P N	Liriope Muscari	12" (S)	Big Blue Liriope		0		0	0	· 0
0	<b>`</b>	12" (S)	Common Periwinkle		O		0	0	0
R	, Š Juniperus Conferta	18"-24" (M)	Blue Pacific Juniper		0	e Quit.	$\mathcal{O}$	e de la Constante	and the Original State
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* 4" VINYL PLANTING BORDER AROUND ALL PLANTING BERS/ UNITE.

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('RÉD TIP') LANDSCAPE BUFFER @ 3 PLANTING BED: 2.2. STYLE 'THE STAD

		TREES			NUMBER REGID	
 A	BA	Quercus Virginiana	41-61	Live Oak	14	AREA OF SITE TO I
В	- B	Quercus Laurifolia	$U^{2} = G^{2}$	Laurel Oak	e e e	$A\mathcal{R}E\mathbf{A}^{*}\mathcal{D}F.$
С	®c	Lagerstroemia Indica	4 ¹ - 6 ¹	Crepe Myrtle	10	
D	密D	Cornus Florida	$B_{i} - C_{i}$	Dogwood		



BUILPING	LANPSC	APE	SHRUB	TOTAL	, and the second s	270
3'-0" 0.0. (SEE	SITE L	AND	SCAPE	PLANI		35.
D 2.5 TYPE PA		1				
		. <	HRUB	TOTAL		250

BE SPRIGGED & SEEDED : 93:931 SQ.FT. ) BE SODDED: 71,475.SQ.FT.

TOTAL PROJECT PLANTING

330 E CI han<del>aa</del>i ( 3 S (102) 3  $\bigcirc$ N V V (7) [mad VA St (C) 10 per ~ O NM 120122 04 harrant karrant kannel ferand ferand 00 0.00 IN BO 20 44 in O <u>|</u>_____ - parameter and PLANTATION III RICHMOND HILL, GEORGIA foi LAKEVIEW LTD RICHMOND HILL, GEORGIA

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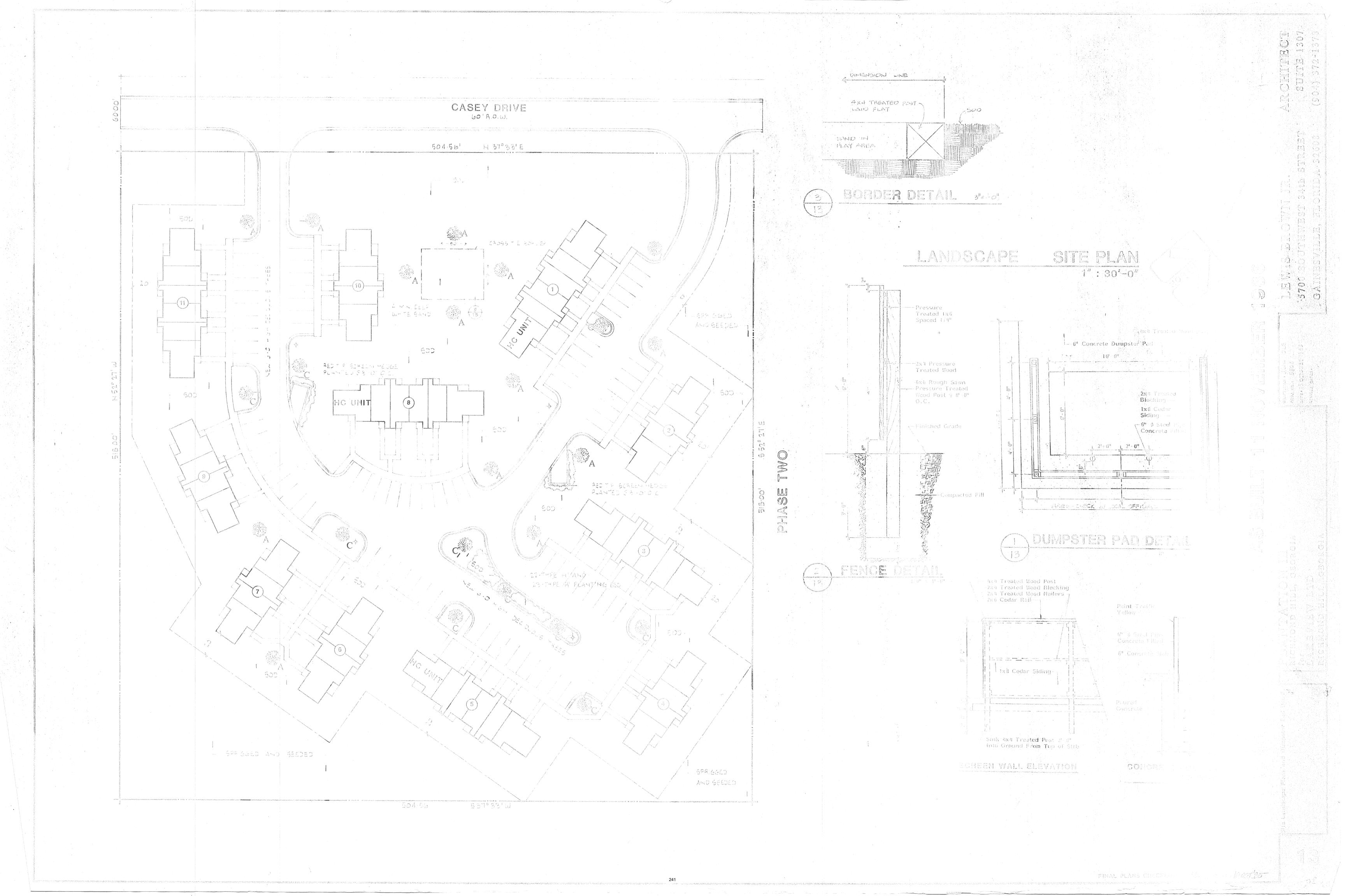
FINAL PLANS CHECKED BY: 1.6. DATE: 1600.785

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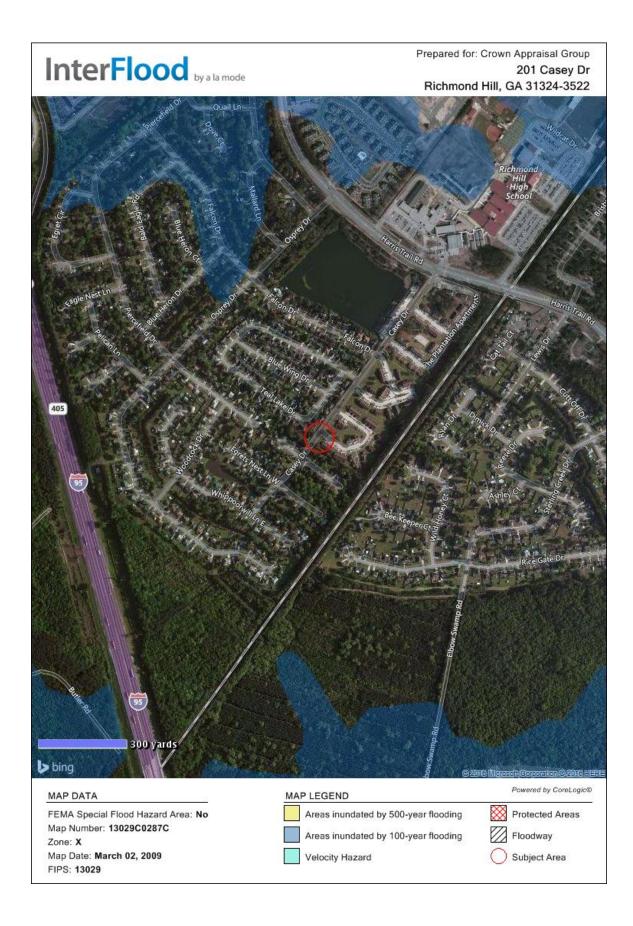
Section 7. - R-3 multifamily residential apartment, townhouse, condominium, and duplex district.

- A. Purpose of district. This district provides for the development of multifamily residential dwellings, to include apartment, townhouse and duplex dwelling units as defined in article II at medium density so as to provide for the amenities of open space and recreational potential essential to family living. This district provides a choice in housing types in the community where such dwelling would be compatible with existing development. Internal stability, safety, attractiveness, order and efficiency are encouraged by providing for adequate light, air, and open space for dwellings and related facilities. Certain nonresidential uses intended primarily to provide service to the adjacent neighborhood may be permitted. See article IV, section 4.
- B. *Permitted uses.* Within the R-3 district, unless otherwise permitted by this ordinance, no building, structure or land shall be used except for the following:
  - (1) Single-family residence.
  - (2) Multifamily residence.
  - (3) Home occupations.
  - (4) Park and playground.
  - (5) School.
  - (6) Customary accessory buildings and uses incidental to the above permitted uses.
- C. *Conditional permitted uses.* The conditional permitted uses enumerated below in accordance with the provisions contained in article VII may be permitted upon application being submitted to the city planning commission for review and approval by the governing body. A site development plan is required to accompany the application and shall be amended, if necessary, to reflect any changes imposed by the final city council approval prior to issuance of the first permit. Uses similar to those below that are not found in any other district classification may be conditionally permitted upon approval by the city council.
  - (1) Cemetery.
  - (2) Church.
  - (3) Country club, sports complex club, golf course.
  - (4) Medical office (administrative office only).
  - (5) Nursing home.
  - (6) Family day care home.
  - (7) Laundromat.
  - (8) Adult day care.
  - (9) Customary accessory buildings and uses incidental to the above conditionally permitted uses.
- D. *Area regulations.* The following are the area requirements for the R-3 zoning district:

ltem		Apartment (Building)	Townhouse (per unit)	Condominium (per unit)	Duplex (per unit)
(1)	Minimum lot size (square feet)	N/A	N/A	N/A	1000
(2)	Minimum square footage living space	N/A	800	800	800
(3)	Minimum lot width (feet) at building line	100	20	20 from lot line on ground floor. N/A above ground floor	40 (80 per building)
(4)	Minimum front setback (feet)	35 from rear of street curb	20 from rear of street curb	20 from lot line from ground floor. N/A above ground floor	20 from front lot line

(5)	Minimum side 20 setback (feet)		0 on interior lots. 20 on end units. 20 feet between buildings.	20 on end units. 20 feet between buildings.	0 on interior wall. 20 on end units.
(6)	Minimum rear setback (feet) from property line or street	20	20	20	20
(7)	Maximum building height (feet)	35	35	35	35
(8)	Signage dimensions	See article VI of this ordinance	See article VI of this ordinance	See article VI of this ordinance	See article VI of this ordinance
(9)	Paved parking spaces required. Cannot count garage space(s) as off-street parking.	3, plus handicapped as required.	2	2	2 per unit (4 per building)
(10)	Maximum density	10 apartments per acre	10 units per acre	10 units per acre	8 units per acre (four buildings)
(11)	Maximum percentage of lot coverage	35	N/A	N/A	N/A

(Ord. of 9-5-00; Ord. of 10-17-00, § D.15, 17)





STATE OF GEORGIA COUNTY OF BRYAN

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and county, Georgia

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P.M.

SMITH & PERRY Attorneys At Law 1709 Osborne Road

St. Marys, Gz. 31558 912/882-4348

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CORRECTIVE LIMITED WARRANTY DEED KNOW ALL MEN BY THESE PRESENTS:

THAT WHEREAS, INTERNATIONAL PAPER REALTY CORPORATION, party of the first part, executed and delivered to RICHMOND HILL, LTD., a Limited Partnership of Camden County, Georgia, having as its General Partners Ronnie C. Davis and Ava June Bryant, party of the second part, a Limited Warranty Deed dated October 9, 1981, filed for record October 13, 1981, and recorded in Deed Book 5-F, page 539, Bryan County, Georgia, records, purporting to convey certain Bryan County, Georgia lands, reference being given to said Limited Warranty Deed for a complete description thereof; and

BK 54 PG231

WHEREAS, it is the sole intent and purpose of this deed to correct certain typographical errors in the description contained in said Limited Warranty Deed.

WHEREAS, the correct description of all of the lands intended to be conveyed by said October 9, 1981 Limited Warranty Deed is as follows:

All that lot, tract or parcel of land lying and being in the City of Richmond Hill, 20th District G.M., Bryan County, Georgia, more particularly described as follows:

> Beginning at a concrete monument where the Southerly right-of-way line of Harris Road (a 100 foot rightof-way) intersects the Westerly right-of-way line of the Seaboard Coastline Railroad (a 100 foot rightof-way); thence, running South 37° 33' West along the Westerly right-of-way line of the Seaboard Coastline Railroad 557.29 feet to a concrete monument; thence, running North 52° 27' West 518 feet to a concrete monument in the Easterly right-of-way line of a proposed 60-foot road; thence, running North 37° 33' East along the Easterly right-of-way line of said proposed road 367.75 feet to a concrete monument in the Southerly right-of-way line of Harris Road; thence, running in an Easterly direction along a curve in the Southerly right-of-way line of Harris Road, an arc distance of 7.20 feet to a concrete monument (the said curve having a radius of 1482.38 feet, the chord having a bearing of South 72° 24' 40" East); thence, running South 72° 33' East along the Southerly right-of-way line of Harris Road 544.39 feet to the point of beginning. Being more fully and accurately shown and described as <u>all of Tract</u>

BREH page 282

"A" on that certain plat of survey by Vincent Helmly, Georgia Registered Land Surveyor No. 1882, dated June 1, 1981, recorded in Plat Book J, page 62, Bryan County, Georgia, records.

All mineral substances presently owned by Grantor are hereby conveyed to Grantee herein, together with the full and exclusive executory rights to lease such substances; SUBJECT, HOWEVER, and there is hereby reserved to Grantor, its successors and assigns, and excepted from this conveyance, the following:

1. An undivided one-eighth (1/8th) non-participating royalty interest in oil, gas and associated hydrocarbons.

2. An undivided one-half (1/2) of any and all bonus consideration rentals, royalties and other payments provided for in any mineral lease or leases executed by Grantee, its successors and assigns, covering lead, zinc, copper, coal, lignite, sulphur, phosphate, iron ore, sodium, salt, leucoxene, ilmenite, zircon, monzonite, uranium, thorium, molybdenum, vanadium, titanum and other fissionable materials, gold, silver, bauzite, limestone, geothermal energy and all other mineral substances and ore deposits of any kind or character, whether solid, liquid or gaseous, and without limitation by enumeration of the minerals expressly mentioned above (but not including sand, clay and gravel). In the event Grantee, its successors and assigns, elects to develop and produce any mineral substances described in this paragraph, there is further hereby reserved to Grantor, its successors and assigns, an undivided one-half (1/2) of the proceeds of said development, exclusive of all expenses incurred by Grantee, its successors or assigns in said development.

This conveyance is subject to all outstanding oil, gas and other mineral and/or royalty rights and interests shown of record on any of said lands.

Now, therefore, International Paper Realty Corporation in consideration of the sum of Ten Dollars (\$10.00) and other valuable considerations, in hand paid by Richmond Hill, Ltd, a Limited Partnership of Camden County, Georgia, having as its

TH & PERRY orneys At Law ) Osborne Road iarys, Ga. 31558 12/882-4348 General Partners Ronnie C. Davis and Ava June Bryant, its successors and assigns, all of the land hereinabove subject to those matters set forth on attached Schedule B.

bksH pg 283

TO HAVE AND TO HOLD the said premises, together with all and singular the rights, members and appurtenances thereof, to the same being, belonging or in anywise appertaining, to the only proper use, benefit and behoof of the said party of the second part, its successors and assigns, forever, in FEE SIMPLE.

And the said party of the first part, its executors, administrators, successors and assigns will warrant and forever defend the right and title to the above described property unto the said party of the second part, its successors and assigns, against the lawful claims of all persons claiming by through or under Grantor except for those matters set forth on Schedule B hereto.

IN WITNESS WHEREOF, the said party of the first part has caused these presents to be executed by its duly authorized corporate officials and the corporate seal affixed hereto on this  $\underline{4}$  day of  $\underline{MNVAM}$ , 1982.

INTERNATIONAL PAPER REALTY CORPORATION Its Attest: · 42 SECRETAR Tts

RECORDED FEBRUARY 10, 1982

B. Han

CLERK.

Signed, sealed and delivered in the presence of:

SHERRY WEINBERG Notary Public, Service of New York No. 01.7E1093552 Qualitied in Kings County Commission Expires March 30, 19

otary

SMITH & PERRY Attorneys At Law 1709 Osborne Road St. Marys, Ga. 31558 912/882-4348

BK5H pg 284

#### SCHEDULE B

Title to the foregoing described property is conveyed subject to the following exceptions and reservations:

1. Any restrictions or regulations as to building upon or using the Premises under by virtue of any law or any ordinance or other lawful action of any municipal or other public authority now or hereafter adopted.

2. Any covenants, restrictions, reservations and easements of record and still in force.

3. Party walls and party wall agreements, if any.

4. Any state of facts which an accurate survey and inspection of the Premises would show.

5. Without limiting the effect of Item 4 above, encroachments by stoops, areas, cellar steps, trims, cornices and similar projections, if any, upon any abutting street or highway or the property of others, and variations between fences, retaining walls and the like, and the lines of record title.

6. Utility easements or other rights of utility companies to use or improve any portion of the Premises.

7. Rights of any public or quasi-public authority to use any portion of the premises for a right-of-way.

8. Any violations of law, ordinances, orders, or requirements notes in or issued by any state or municipal department having jurisdiction affecting said Premises now or at the time of the closing of title hereunder.

9. The current year's taxes, deferred taxes, assessments or charges attributable to the Premises of any kind or nature, as imposed by any governmental authority.

10. The lien of any mortgage, deed of trust or any other legal or beneficial interest in the Premises, of record, given to any party as security for payments of the purchase price for the Premises or any other obligation; and

11. Standard exceptions to American Land Title Association title commitments issued within the state in which the Premises are located.

I & PERRY seys At Law 'sborne Road ys, Ga. 31558 /882-4348

BRSF page 542

Buyan County, Georges

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Real Estate Transfor Tax

Prid \$ ______

DELG

STATE OF GEORGIA

COUNTY OF BRYAN

#### LIMITED WARRANTY DEED

THIS INDENTURE, made this  $\underline{H}$  day of  $\underline{Octobec}$ , 1981, by and between

INTERNATIONAL PAPER REALTY CORPORATION

as Party of the First Part, and

NORITA V. DAVIS

as Party of the Second Part,

-WITNESSETH-

That said Party of the First Part, for and in consideration of the sum of TEN DOLLARS (\$10.00) and other valuable considerations, in hand paid at and before the sealing and delivery of these presents, receipt whereof is hereby acknowledged, has granted, bargained, sold and conveyed and by these presents does grant, bargain, sell and convey unto the said Party of the Second Part, her heirs, successors and assigns, all of the following described tract or parcel:ofland,

subject to those matters set forth on attached Schedule B, to wit:

ALL that certain lot, tract or parcel of land situate, lying and being in the 20th G.M. District, Bryan County, Georgia known as Tract "B" of a 12.129 acre portion of the International Paper Company Tract, being more particularly described as follows:

Commencing at a concrete monument at the intersection of the Southerly right-of-way of Harris Road and the Westerly right-of-way of the Seaboard Coastline Railroad; thence South Thirty-seven Degrees Thirty-three Minutes West (S 37° 33' W) a distance of Five Hundred Fifty-seven and Twenty-nine One Hundredths (557.29) feet along the Westerly right-of-way of the Seaboard Coastline Railroad to a concrete monument, the point of beginning; thence South Thirty-seven Degrees Thirty-three Minutes West (S 37° 33' W) a distance of Four Hundred Sixty-two and Fifty-one One Hundredths (462.51) feet along the Westerly right-of-way of the Seaboard Coastline Railroad to a concrete monument; thence North Fifty-two Degrees Twenty-seven Minutes West (N 52° 27' W) a distance of Five Hundred Eighteen (518.00) feet to a concrete monument on the Easterly right-of-way of a proposed Sixty (60) feet road rightof-way; thence North Thirty-seven Degrees Thirty-three Minutes East (N 37° 33' E) a distance of Four Hundred Sixty-two and Fifty-one One Hundredths (462.51) feet along said right-of-way to a concrete monument; thence South Fifty-two Degrees Twenty-seven Minutes East (S 52° 27' E) a distance of Five Hundred Eighteen (518.00) feet to the point of beginning.

The above described parcel contain 5.500 acres and is more particularly shown on a plat by Vincent Helmly dated June 1, 1981, and recorded in Plat Book  $\int_{1}^{1}$ , Folio 2.

ALL mineral substances presently owned by grantor are hereby conveyed to grantee herein, together with the full and exclusive executory rights to lease such substances; SUBJECT, HOWEVER, and there is hereby reserved to Grantor, its successors and assigns, and excepted from this conveyance, the following:

1. An undivided one-eighth (1/8th) non-participating royalty interest in oil, gas and associated hydrocarbons.

2. An undivided one-half (1/2) of any and all bonus consideration, rentals, royalties and other payments provided for in any mineral lease or leases executed by Grantee, its successors and assigns, covering lead, zinc, copper, coal, lignite, sulphur, phosphate, iron ore, sodium, salt, leucoxene, ilmenite, zircon, monzonite, uranium, thorium, molybdenum, vanadium, titanum and other fissionable materials, gold, silver, bauzite, limestone, geothermal energy and all other mineral substances and ore deposits of any kind or character, whether solid, liquid or gaseous, and without limitation by enumeration of the minerals expressly mentioned above (but not including sand, clay and gravel). In the event Grantee, its successors and assigns, elects to develop and produce any mineral substances described in this paragraph, there is further hereby reserved to Grantor, its successors and assigns, an undivided one-half (1/2) of the proceeds of said development, exclusive of all expenses incurred by Grantee, its successors or assigns in said development.

This conveyance is subject to all outstanding oil, gas and other mineral and/or royalty rights and interests shown of record on any of said lands.

TO HAVE AND TO HOLD the said premises, together with all and singular the rights, members and appurtenances thereof, to the same being, belonging or in anywise appertaining, to the only proper use, benefit and behoof of the said Party of the Second Part, her heirs, successors and assigns forever, IN FEE SIMPLE.

AND the said Party of the First Part, its executors, administrators, successors and assigns will WARRANT and forever DEFEND the right and title to the above described property unto the said Party of the Second Part, her heirs, successors and assigns, against the claims of all persons claiming by through or under Grantor except for those matters set forth on Schedule B hereto

IN WITNESS WHEREOF, the said Party of the First Part has caused these presents to be executed by its duly authorized corporate officials and the corporate seal affixed hereto on the day and year first above written as the date hereof.

INTERNATIONAL PAPER REALTY CORPORATION

(L.S.) FRAS ) ATTEST:

BKSF past

Secretary

RECORDED OCTOBER 16, 1981 Quelen B. Haron CLERK.

Signed, sealed and delivered in the presence of:

County of New Notary Public,

State of <u>Mun yourk</u> My Commission Expires: SHERRY WEINBER Notary Public State of the

sion Expires: SHERRY WEINBERG Notary Public, State of New York No. 01WE4693552 Qualified in Kings Coursy Commission-Expires that the 30, 19

BKSF page 544

Title to the foregoing described property is conveyed subject to the following exceptions and reservations:

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6. Utility easements or other rights of utility companies to use or improve any portion of the Premises.

.7. Rights of any public or quasi-public authority to use any portion of the premises for a right of way.

8. Any violations of law, ordinances, orders, or requirements notes in or issued by any state or municipal department having jurisdiction affecting said Premises now or at the time of the closing of title hereunder.

9. The current year's taxes, deferred taxes, assessments or charges attributable to the Premises of any kind or nature, as imposed by any governmental authority.

10. The lien of any mortgage, deed of trust or any other legal or beneficial interest in the Premises, of record, given to any party as security for payments of the purchase price for the Premises or any other obligation; and

11. Standard exceptions to American Land Title Association title commitments issued within the state in which the Premises are located.

BRSF page 542

Buyan County, Georges

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Real Estate Transfor Tax

Prid \$ ______

DELG

STATE OF GEORGIA

COUNTY OF BRYAN

#### LIMITED WARRANTY DEED

THIS INDENTURE, made this  $\underline{H}$  day of  $\underline{Octobec}$ , 1981, by and between

INTERNATIONAL PAPER REALTY CORPORATION

as Party of the First Part, and

NORITA V. DAVIS

as Party of the Second Part,

-WITNESSETH-

That said Party of the First Part, for and in consideration of the sum of TEN DOLLARS (\$10.00) and other valuable considerations, in hand paid at and before the sealing and delivery of these presents, receipt whereof is hereby acknowledged, has granted, bargained, sold and conveyed and by these presents does grant, bargain, sell and convey unto the said Party of the Second Part, her heirs, successors and assigns, all of the following described tract or parcel:ofland,

subject to those matters set forth on attached Schedule B, to wit:

ALL that certain lot, tract or parcel of land situate, lying and being in the 20th G.M. District, Bryan County, Georgia known as Tract "B" of a 12.129 acre portion of the International Paper Company Tract, being more particularly described as follows:

Commencing at a concrete monument at the intersection of the Southerly right-of-way of Harris Road and the Westerly right-of-way of the Seaboard Coastline Railroad; thence South Thirty-seven Degrees Thirty-three Minutes West (S 37° 33' W) a distance of Five Hundred Fifty-seven and Twenty-nine One Hundredths (557.29) feet along the Westerly right-of-way of the Seaboard Coastline Railroad to a concrete monument, the point of beginning; thence South Thirty-seven Degrees Thirty-three Minutes West (S 37° 33' W) a distance of Four Hundred Sixty-two and Fifty-one One Hundredths (462.51) feet along the Westerly right-of-way of the Seaboard Coastline Railroad to a concrete monument; thence North Fifty-two Degrees Twenty-seven Minutes West (N 52° 27' W) a distance of Five Hundred Eighteen (518.00) feet to a concrete monument on the Easterly right-of-way of a proposed Sixty (60) feet road rightof-way; thence North Thirty-seven Degrees Thirty-three Minutes East (N 37° 33' E) a distance of Four Hundred Sixty-two and Fifty-one One Hundredths (462.51) feet along said right-of-way to a concrete monument; thence South Fifty-two Degrees Twenty-seven Minutes East (S 52° 27' E) a distance of Five Hundred Eighteen (518.00) feet to the point of beginning.

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ALL mineral substances presently owned by grantor are hereby conveyed to grantee herein, together with the full and exclusive executory rights to lease such substances; SUBJECT, HOWEVER, and there is hereby reserved to Grantor, its successors and assigns, and excepted from this conveyance, the following:

1. An undivided one-eighth (1/8th) non-participating royalty interest in oil, gas and associated hydrocarbons.

2. An undivided one-half (1/2) of any and all bonus consideration, rentals, royalties and other payments provided for in any mineral lease or leases executed by Grantee, its successors and assigns, covering lead, zinc, copper, coal, lignite, sulphur, phosphate, iron ore, sodium, salt, leucoxene, ilmenite, zircon, monzonite, uranium, thorium, molybdenum, vanadium, titanum and other fissionable materials, gold, silver, bauzite, limestone, geothermal energy and all other mineral substances and ore deposits of any kind or character, whether solid, liquid or gaseous, and without limitation by enumeration of the minerals expressly mentioned above (but not including sand, clay and gravel). In the event Grantee, its successors and assigns, elects to develop and produce any mineral substances described in this paragraph, there is further hereby reserved to Grantor, its successors and assigns, an undivided one-half (1/2) of the proceeds of said development, exclusive of all expenses incurred by Grantee, its successors or assigns in said development.

This conveyance is subject to all outstanding oil, gas and other mineral and/or royalty rights and interests shown of record on any of said lands.

TO HAVE AND TO HOLD the said premises, together with all and singular the rights, members and appurtenances thereof, to the same being, belonging or in anywise appertaining, to the only proper use, benefit and behoof of the said Party of the Second Part, her heirs, successors and assigns forever, IN FEE SIMPLE.

AND the said Party of the First Part, its executors, administrators, successors and assigns will WARRANT and forever DEFEND the right and title to the above described property unto the said Party of the Second Part, her heirs, successors and assigns, against the claims of all persons claiming by through or under Grantor except for those matters set forth on Schedule B hereto

IN WITNESS WHEREOF, the said Party of the First Part has caused these presents to be executed by its duly authorized corporate officials and the corporate seal affixed hereto on the day and year first above written as the date hereof.

INTERNATIONAL PAPER REALTY CORPORATION

(L.S.) FRAS ) ATTEST:

BKSF past

Secretary

RECORDED OCTOBER 16, 1981 Quelen B. Haron CLERK.

Signed, sealed and delivered in the presence of:

County of New Notary Public,

State of <u>Mun yourk</u> My Commission Expires: SHERRY WEINBER

on Expires: SHERRY WEINBERG Notary Public, State of New York No. 01WE4693552 Qualified in Kings Coursy Commission Expires Match 30, 19

BKSF page 544

Title to the foregoing described property is conveyed subject to the following exceptions and reservations:

1. Any restrictions or regulations as to building upon or using the Premises under by virtue of any law or any ordinance or other lawful action of any municipal or other public authority now or hereafter adopted.

2. Any covenants, restrictions, reservations and easements of record and still in force.

3. Party walls and party wall agreements, if any.

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4. Any state of facts which an accurate survey and inspection of the Premises would show.

5. Without limiting the effect of item (4) above, encroachments by stoops, areas, cellar steps, trims, cornices and similar projections, if any, upon any abutting street or highway or the property of others, and variations between fences, retaining walls and the like, and the lines of record title.

6. Utility easements or other rights of utility companies to use or improve any portion of the Premises.

.7. Rights of any public or quasi-public authority to use any portion of the premises for a right of way.

8. Any violations of law, ordinances, orders, or requirements notes in or issued by any state or municipal department having jurisdiction affecting said Premises now or at the time of the closing of title hereunder.

9. The current year's taxes, deferred taxes, assessments or charges attributable to the Premises of any kind or nature, as imposed by any governmental authority.

10. The lien of any mortgage, deed of trust or any other legal or beneficial interest in the Premises, of record, given to any party as security for payments of the purchase price for the Premises or any other obligation; and

11. Standard exceptions to American Land Title Association title commitments issued within the state in which the Premises are located.

STATE OF FLORIDA COUNTY OF ALACHUA

#### WARRANTY DEED

BK52 page laloi

THIS INDENTURE, made this 4TH day of MARCH in the Year of Our Lord One Thousand Nine Hundred and Eighty-three between NORITA V. DAVIS, of the first part, and THE PLANTATION LTD., a limited partnership of Bryan County, Georgia, having as its general partner Ronnie C. Davis, of the second part.

That the said party of the first part, for and WITNESSETH: in consideration of the sum of Ten Dollars (\$10.00) and other valuable considerations in hand paid at and before the sealing and delivery of these presents, the receipt whereof is hereby acknowledged, has granted, bargained, sold and conveyed, and by these presents does grant, bargain, sell and convey unto the said party of the second part, its successors and assigns, all that lot, tract or parcel of land lying and being in the City of Richmond Hill, 20th District G.M., Bryan County, Georgia, more particularly described as follows:

TO ARRIVE AT A POINT OF BEGINNING, from a concrete monument at the point where the Southerly right-of-way line of Harris Road (a 100 foot right-of-way) intersects the Westerly right-of-way line of the Seaboard Coastline Railroad (a 100 foot right-of-way), extend South 37° 33' West along the Westerly right-of-way line of the Seaboard Coastline Railroad 557.29 feet to a concrete monument which is the point of beginning; AND FROM SAID POINT OF BEGINNING, running South 37° 33' West along the Westerly right-of-way line of the Seaboard Coastline Railroad 462.51 feet to a concrete monument; thence, running North 52° 27' West 518 feet to a concrete wonument in the Easterly right-of-way line of a 60-foot road; thence, running North 37° 33' East along the Easterly right-of-way line of said road 462.51 feet to a concrete monument; thence, running South 52° 27' East 518 feet to a concrete monument which is the point of beginning. Being more fully and accurately shown and described as all of Tract "B", containing 5.500 acres, on that certain plat of survey by Vincent Helmly, Georgia Registered Land Surveyor No. 1882, dated June 1, 1981, recorded in Plat Book J, page 62, Bryan County, Georgia, records.

CHARLES C. SMITH, IR. . Attorney At Law 1709 Osborne Road St. Murya, Ga. 31558 912/882-4348

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TO HAVE AND TO HOLD the said bargained premises, together with all and singular the rights, members and appurtenances thereof, to the same being, belonging, or in anywise appertaining to the only proper use, benefit and behoof of the said party of

the second part, its successors and assigns, forever, IN FEE SIMPLE.

And the said party of the first part, for herself, her heirs, executors and administrators will warrant and forever defend the right and title to the above described property unto the said party of the second part, its successors and assigns, against the lawful claims of all persons whomsoever.

IN WITNESS WHEREOF, the said party of the first part has hereunto set her hand and affixed her seal, the day and year above written.

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BKSL page 662

Signed, sealed and delivered in the presence of:

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Notary Public, State of Horida thy Commission Explices June 1, 1985 Le Bonand Thra Troy Lang Industries, Ind. - 8L + - J. A

> RECORDED MARCH 18, 1983 (Lilens B. Fram CLERK.

ES C. SMITH, IR. torney At Law 7 Osborne Road iarya, Ga. 31558 127882-4348

THIS INDENTURE, made this <u>27</u> day of <u>Jury</u>, 1983, between THE PLANTATION, LTD, a Georgia Limited Partnership, whose mailing address is P. O. Box 836, Richmond Hill, Georgia 31324 (hereinafter called "Borrower"), and ATLANTIC NATIONAL BANK OF FLORIDA, a national banking association of Jacksonville, Florida, of Duval County, State of Florida (hereinafter called "Lender"),

DEED TO SECTIRE DEBT

Borrower is indepted to Lender in the sum of ONE MILLION TWO HUNDRED THOUSAND DOLLARS (\$1,200,000.00), evidenced by principal note signed by Borrower, dated this day, payable to Lender or order

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As Security for payment of said indebtedness, Borrower pargains, sells and conveys unto the hereby grants, Lender all that tract or parcel of land lying and being in The City of Richmand Hill 20th District G.M. Bryan County, -Georgia, more particularly described as follows: TO ARRIVE AT A POINT OF BEGINNING, from a concrete monument at the point where the Southerly right of way line of Harris Road (a 100 Foot night of way) intersects the Westerly right of way line of the Seaboard Coastline Railroad (a 100 foot right of way), extend South 37°33' West along the Westerly right of way line of the Seaboard Coastline Railroad 557.29 لي ي right of way line of the Seaboard Coastline Railroad 557.29 feet to a concrete monument which is the point of beginning; AND FROM SAID POINT OF BEGINNING, running South 37°33' West along the Westerly right of way line of the Seapbard Coast-Ś line Railroad 462.51 feet to a concrete monument, thence, running North 52°27 West 518 Feet to a concrete monument, interes, in the Easterly right of way 12ne of a 60 foot road; thence, running North 37°33' East along the Easterly right of way line of said road 462.51 feet to a concrete monument; thence running South 52°2% East 518 feet to a concrete monument which is the point of beginning. Being more fully and accurately shown and described as all of Tract "B", containing 5.500 acres, on that certain plat of survey by Vincent Helmly, Georgia Registered Land Surveyor No. 1882, dated June 1, 1981, recorded in Plat Book J, Page 62, Bryan County, Georgia, records.

CANCELLATION RECORDED March .t. handlack Therra Dep. Clark 258

To have and to hold the said bargained premises, together with all and singular the rights, members and appurtenances thereof (together with heating, plumbing, lighting, water heating, refrigerating, air conditioning, fixtures, screens, awnings, flowers, shrubs and timber now or hereafter placed in or growing on said premises, all of which are hereby declared to be a part of said realty) to the use, benefit and behoof of lender, forever in fee simple.

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Borrower warrants and will forever defend the right and title of the above described property unto lender against the lawful claims of all persons whomseover.

This instrument is a deed passing title pursuant to the laws of the State of Georgia governing loan or security deeds and is not a mortgage; and is made and intended to secure the payment of the following indebtedness, and interest thereon, to-wit: The Indebtedness in amount of 1,200,000.00, represented by Borrowers Note of even date, payable on the  $21\pi u$  day of July, 1984; together with any and all indebtedness now owing or which may hereafter be owing by Borrower herein to Lender herein however incurred including future loans for improvement of said lands according to the Building Loan Agreement between the parties of even date and all renewal or renewals, extension or extensions of said Note or other indebtedness either in whole or in part.

It is agreed that Lender shall be subrogated to the claims and liens of all parties whose claims or liens are discharged or paid with the proceeds of this Loan.

Borrower agrees to pay all taxes, liens, assessments and charges of every character that may accrue or be assessed against said property, unless he shall bona fidely

dispute the same and shall have taken such steps as in the opinion of Lender are necessary to protect Lender's security interest; to carry fire and extended coverage insurance on the premises in the amount of the full insurable value of said premises and as may be required to prevent Lender from being or becoming a coinsurer, in an insurance company or companies licensed to do business in the State of Georgia, and acceptable to Lender, with loss, if any, payable to Lender; to deposit with Lender policies with standard mortgage clause without contribution evidencing such insurance; to keep said premises and all improvements thereon in firstclass condition and repair.

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Borrower hereby agrees that should he fail to pay as the same mature any tax, assessment, lien or charge that may lawfully accrue against said property, or should he fail to maintain the insurance as herein provided for, or should he fail on ten (10) days' written notice from Lender to repair the premises in a reasonable time, or should any proceeding under bankruptcy laws be brought by or against Borrower, or should a receiver be appointed for any properties of Borrower by any court in a proceeding wherein Borrower is charged with fraud or alleged to be insolvent or unable to pay his debts as they mature, then and in any of said events, the entire unpaid balance of the indebtedness secured hereby shall become due and collectible at the option of the Lender, and the right of action thereon shall then exist.

Borrower agrees that should he default in complying with the terms of the Note secured hereby authorizing acceleration, then the entire unpaid balance of the indebtedness secured hereby shall at once become due and collectible at the option of Lender and the right of action thereon

shall at once exist.

In the event of any such default by Borrower in paying such taxes or assessments, providing such insurance or making such repairs, then Lender may at its option pay such taxes or assessments, or procure such insurance, or make such repairs, and all payments of Lender in connection therewith shall be secured by this Deed, and shall bear eighteen (18) per centum interest per annum for the time of payment by Lender until repayment by Borrower to Lender. pg1Z

Any indulgence or departure at any time by Lender from any of the provisions hereof, or of any obligation hereby secured, shall not modify the same nor relate to the future nor waive future compliance therewith by Borrower.

If said indebtedness be not paid when due, whether by acceleration or otherwise, Lender may enter upon said premises, take possession, and collect the rents and profits thereof (which said rents and profits in such case are now, in consideration of the premises, transferred and assigned to Lender); and may with or without taking possession sell the same as a whole, or any parcel thereof separately, at public sale or sales, before the courthouse door in the county in which the property or any part thereof, is situated, to the highest bidder for cash, first giving notice of the time, place and terms of such sale or sales by advertisement once a week for four (4) weeks immediately preceding the week in which said sale or sales are held in the paper in which the sheriff of the county wherein said land, or any part thereof, lies, publishes his advertisements. This power shall not be exhausted until said indebtedness has been satisfied, and one or more sales may be held hereunder. Lender may bid and/or purchase at any sale; and may execute

and deliver to the purchaser or purchasers at any sale a sufficient conveyance of said property sold in fee simple with full warranties of title. Borrower hereby constitutes and appoints Lender his agent and attorney-in-fact to make such sale and conveyance, thereby divesting Borrower of all right, title or equity that he or they may have in and to said property and vesting the same in the purchaser or purchasers at such sale or sales, and all of the acts and doings of said attorney-in-fact are hereby ratified and confirmed, and any recitals in said conveyance as to facts essential to a valid sale shall be binding on Borrower.

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The proceeds of such sale shall be applied first to the payment of all sums secured hereby, then to the expenses of such sale and all proceedings in connection therewith, and the remainder, if any, shall be paid to Borrower. The power and agency hereby granted are coupled with an interest and are irrevocable by death or otherwise, and are granted as cumulative to the remedies for collection of said indebtedness as provided by law.

Lender shall, upon application to any court, be entitled to a receiver to take charge of said property herein described without alleging or proving insolvency of Borrower, and without consideration of the value of the premises hereby conveyed as security, or any other ground usually incident to the appointment of receivers other than default in some term or terms of this deed or the Note which it secures.

Borrower covenants that in the event of a sale under power as hereinabove provided, Borrower shall then become and be a tenant holding over and shall forthwith deliver possession to the purchaser at such sale, or be

summarily dispossessed in accordance with the provisions of law applicable to tenants holding over.

Time is of the essence of this instrument.

The words Borrower and Lender whenever used herein shall include individuals, corporations (and if a corporation, its officers, employees, agents or attorneys) and any and all other persons or entities, and the respective heirs, executors, administrators, legal representatives, successors, transferees and assigns of the parties hereto, and all those holding under either of them, and the pronouns used herein shall include when appropriate either gender and both singular and plural, and the word Note shall also include one or more notes and the grammatical construction of sentences shall conform thereto.

IN WITNESS WHEREOF, Borrower has hereunto set his hand and seal, the day and year first above written.

Signed, sealed and delivered in the presence of:

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OTANOTAN PUBLIC, STATE OF FLORIDA

THE PLANTATION, LTD. ву∶ DAVIS RONNIE С.

Sole General Partner

STATE OF GBORGIA, BRYAN COUNTY, I hereby certify this instrument was filed for Record in the Clerk's Office, Superior Court Book No. 5-0 page 9-14 _____ dev of august 155.83. Dep. Clerk Superior Court, Bryan County, Ga

RECORDED AUGUST 4, 1983 ade B. Harn CLERK.

### ASSIGNMENT OF LEASES AND RENTALS

THIS AGREEMENT, made this 21 day of July, 1983, by and between THE PLANTATION, LTD., a Georgia limited partnership, whose mailing address is P. O. Box 836, Richmond Hill, Georgia 31324, herein called "Owner", and the ATLANTIC NATIONAL BANK OF FLORIDA, of Jacksonville, Florida, whose mailing address is General Mail Center, Jacksonville, Florida 32231, herein called "Atlantic",

WITNESSETH:

WHEREAS, the Owner is seized and possessed of a parcel of real property in Bryan County, Georgia, described in Exhibit "A" annexed hereto and made a part hereof, and Atlantic is the owner and holder of a first Deed to Secure Debt encumbering said real property, securing indebtednesses now existing or hereafter arising and represented by a Note in the original principal sum of ONE MILLION TWO HUNDRED THOUSAND DOLLARS (\$1,200,000.00).

WHEREAS, Atlantic, as a condition to granting the aforesaid mortgage loan, has required the execution of this Assignment of the rentals of the premises described in the said Deed to Secure Debt by Owner;

NOW, THEREFORE, in order to further secure the payment of the indebtednesses and other obligations now or hereafter owing by Owner to Atlantic and represented by said promissory note, and in further consideration of the sum of One Dollar (\$1.00) paid by Atlantic to the Owner, the receipt of which is hereby acknowledged, the Owner does hereby sell, assign, transfer, and set over unto Atlantic all of the rents, issues and profits of the aforesaid premises in Bryan County, Georgia more particularly described in Exhibit "A" annexed hereto and, by this reference, made a part hereof, this Assignment to become operative upon any default being made by the Owner under the terms of the aforesaid Mortgage or the note or notes secured thereby, and to remain in full force and effect, so long as any default continues to exist in the matter of the making of any of the payments or the performance of any of the covenants set forth in the aforesaid Mortgage or the note secured thereby.

1. In furtherance of the foregoing Assignment, in event of default under the obligations hereby secured, the Owner hereby authorizes Atlantic, by its employees or agents, at its option, after the occurrence of a default as aforesaid, to enter upon the said premises and to collect, in the name of the owner or in its own name as assignee, the rents accrued but unpaid and in arrears at the date of such default, as well as the rents thereafter accruing and becoming payable during the period of the continuance of the said or any other default; and to this end, the Owner further agrees that it will facilitate in all reasonable ways Atlantic's collection of said rents, and will, upon request by Atlantic, execute a written notice to each tenant directing the tenant to pay rent to the said Atlantic.

2. The Owner also hereby authorizes Atlantic upon such entry, at its option, to take over and assume the management, operation and maintenance of the said premises and to the same extent as the Owner theretofore might do, including the right to effect new leases, to cancel or surrender existing leases, to alter or amend the terms of existing leases, to renew existing leases, or to make concessions to tenants; the Owner hereby releasing all claims against Atlantic arising out of such management, operation and maintenance, excepting the liability of Atlantic to account as hereinafter set forth.

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3. Atlantic shall, after payment of all proper charges and expenses, including reasonable compensation to such Managing Agent as it shall select and employ, and after the accumulation of a reserve to meet taxes, assessments, water rents, and fire and liability insurance in requisite amounts, credit the net amount of income received by it from the said premises by virtue of this Agreement, to any amounts due and owing to it by the Owner under the terms of the mortgage and the note secured thereby, but the manner of the application of such net income and what items shall be credited, shall be determined in the sole discretion of Atlantic. Atlantic shall not be accountable for more moneys than it actually receives from the said premises; nor shall it be liable for failure to collect rents. Atlantic shall make reasonable effort to collect rents, reserving, however, within its own discretion, the right to determine the method of collection and the extent to which enforcement of collection of delinquent rents shall be prosecuted.

4. In the event, however, that the Owner shall reinstate said loan completely in good standing, having complied with all the terms, covenants and conditions of the said Deed to Secure Debt and the note secured thereby, then Atlantic within one month after demand in writing shall redeliver possession of the said premises to the Owner, who shall remain in possession unless and until another default occurs, at which time Atlantic may at its option again take possession of the said premises under authority of this instrument.

5. The Owner hereby covenants and warrants to Atlantic that neither it nor any previous owner has executed any prior assignment or pledge of the rentals of the said premises, nor any prior assignment or pledge of his landlord's interest in any lease of the whole or any part of the said premises. The Owner also hereby covenants and agrees not to collect the rents of the said premises in advance, other than as required to be paid in advance by the terms of any rental agreement, and further agrees not to do any other act which would destroy or impair the benefits to Atlantic of this Assignment.

6. It is not the intention of the parties hereto that an entry by Atlantic upon the said premises under the terms of this instrument shall constitute Atlantic a "mortgagee in possession" in comtemplation of law, except at the option of Atlantic.

7. This Assignment shall remain in full force and effect as long as the said debt to Atlantic remains unpaid in whole or in part.

8. The provisions of this instrument shall be binding upon the Owner and its legal representatives, successors, or assigns and upon Atlantic and its successors and assigns. The word "Owner" shall be construed to mean any one or more persons or parties who are holders of the legal title or equity of redemption to or in the aforesaid premises. The word "note" shall be construed to mean the instruments given to evidence the indebtednesses held by Atlantic against the said premises; and the phrase "Deed to Secure Debt" shall be construed to mean the instrument securing the said indebtedness, owned and held by Atlantic, whether such instrument be a Deed to Secure Debt, security agreement, assignment of rents or other encumbrance.

It is understood and agreed that a full and complete release of the aforesaid Deed to Secure Debt shall operate as a full and complete release of all of Atlantic's rights and interest hereunder, and that after said Deed to Secure Debt has been fully released this instrument shall be void and of no further effect.

IN WITNESS WHEREOF, Owner has executed this Agreement under seal the day and year first above written.

Signed, sealed and delivered in the presence of:

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OFFICial Witness" GTA BIKIN PUBLIC, STATE OF FLOTIE. My commutation expires July 22, 1987 Bonded Hrü Patterson-Becht Agency FUBLIC FLURIUM .....

THE PLANTATION, LTD. By : re)

RONNIE C. DAVIS Sole General Partner

pg 18

TO ARRIVE AT A POINT OF BEGINNING, from a concrete monument at the point where the Southerly right of way line of Harris Road (a 100 foot right of way) intersects the Westerly right of way line of the Seaboard Coastline Railroad (a 100 foot right of way), extend South 37°33' West along the Westerly right of way line of the Seaboard Coastline Railroad 557.29 feet to a concrete monument which is the point of beginning; AND FROM SAID POINT OF BEGINNING, running South 37°33' West along the Westerly right of way line of the Seaboard Coastline Railroad 462.51 feet to a concrete monument; thence, running North 52°27' West 518 feet to a concrete monument in the Easterly right of way line of a 60 foot road; thence, running North 37°33' East along the Easterly right of way line of said road 462.51 feet to a concrete monument; thence, running South 52°27'East 518 feet to a concrete monument which is the point of beginning. Being more fully and accurately shown and described as all of Tract "B", containing 5.500 acres, on that certain plat of survey by Vincent Helmly, Georgia Registered Land Surveyor No. 1882, dated June 1, 1981, recorded in Plat Book J, Page 62, Bryan County, Georgia, records.

RECORDED	AUGUS	ST 4,	1983
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STATE OF GBORGIA, BRYAN COUNTY, I hereby certify this instrument was filed for Record in the Clerk's Office, Sepenar Court Book No. 5-0 page 15-18. _____ der of august 14/83 Sherrar B. Chassiseau Dep. Ciert Superior Court, Bryte County, GL.

USDA-FmHA Form FmHA 427-1 GA (Rev. 3-30-82)

#### DEED TO SECURE DEBT FOR GEORGIA

Position 5

BK5-R pg297

THIS DEED TO SECURE DEBT is made and entered into by the undersigned ______ The Plantation, Ltd. limited partnership of Bryan County, Georgia, having as its General Partner Ronnie C. Davis residing in <u>Bryan</u> County, Georgia, whose post office address is , Georgia <u>313</u>24 Box 836, Richmond Hill, P. O. herein called "Borrower," and the United States of America, acting through the Farmers Home Administration, United States

Department of Agriculture, herein called the "Government":

WHEREAS Borrower is indebted to the Government as evidenced by one or more promissory note(s) or assumption agreement(s), herein called "note," which has been executed by Borrower, is payable to the order of the Government, authorizes acceleration of the entire indebtedness at the option of the Government upon any default by Borrower, and is described as follows: Due Date of Final Annual Rate

Date of Instrument	Principal Amount	of Interest	Installment		
March 2, 1984	\$1,499,100.00	10.75%	03/02/2034		

(The interest rate for limited resource farm ownership or limited resource operating loan(s) secured by this instrument will be increased after 3 years, as provided in the Farmers Home Administration regulations and the note.)

And the note evidences a loan to Borrower, and the Government, at any time, may assign the note and insure the payment thereof pursuant to the Consolidated Farm and Rural Development Act, or Title V of the Housing Act of 1949 as amended, or any other statute administered by the Farmers Home Administration;

And it is the purpose and intent of this instrument that, among other things, at all times when the note is held by the Government, or in the event the Government should assign this instrument without insurance of the note, this instrument shall secure payment of the note; but when the note is held by an insured holder, this instrument shall not secure payment of the note or attach to the debt evidenced thereby, but as to the note and such debt shall constitute an indemnity mortgage to secure the Government against loss under its insurance contract by reason of any default by Borrower;

And this instrument also secures the recapture of any interest credit or subsidy which may be granted to the Borrower by the Government pursuant to 42 U.S.C. §1490a.

NOW, THEREFORE, in consideration of the loan(s) and (a) at all times when the note is held by the Government, or in the event the Government should assign this instrument without insurance of the payment of the note, to secure prompt payment of the note and any renewals and extensions thereof and any agreements contained therein, including any provision for the payment of an insurance or other charge, (b) at all times when the note is held by an insured holder, to secure per-formance of Borrower's agreement herein to indemnify and save harmless the Government against loss under its insurance contract by reason of any default by Borrower, and (c) in any event and at all times to secure the prompt payment of all advances and expenditures made by the Government, with interest, as hereinafter described, and the performance of every covenant and agreement of Borrower contained herein or in any supplemtnary agreement, Borrower does hereby grant, bargain, sell, convey, and assign unto the Government, with general warranty, the following property situated in the State

of Georgia, County(ies) of Bryan All that lot, tract or parcel of land lying and being in the City of Richmond Hill, 20th District G.M., Bryan County, Georgia, more particularly described as follows:

TO ARRIVE AT A POINT OF BEGINNING, from a concrete monument at the point where the Southerly right-of-way line of Harris Road (a 100 foot right-of-way) intersects the Westerly right-of-way line of the Seaboard Coastline Railroad (a 100 foot right-of-way), extend South 37° 33' West along the Westerly right-of-way line of the Seaboard FmHA 427-1 GA (Rev. 3-30-82)

Coastline Railroad 557.29 feet to a concreté monument which is the point of beginning; AND FROM SAID POINT OF BEGINNING, running South 37° 33' West along the Westerly right-of-way line of the Seaboard Coastline Railroad 462.51 feet to a concrete monument; thence, running North 52° 27' West 518 feet to a concrete monuemnt in the Easterly right-of-way line of a 60 foot road; thence, running North 37° 33' East along the Easterly right-of-way line of said road 462.51 feet to a concrete monument; thence, running South 52° 27' East 518 feet to a concrete monument which is the point of beginning. Being more to a concrete monument which is the point of beginning. Being more fully and accurately shown and described as all of Tract "B", containing 5.500 acres, on that certain plat of survey by Vincent Helmley Georgia Registered Land Surveyor No. 1882, dated June 1, 1981, recorded in Plat Book J, page 62, Bryan County, Georgia, records.

together with all rights, interests, easements, hereditaments and appurtenances thereunto belonging, the rents, issues, and profits thereof and revenues and income therefrom, all improvements and personal property now or later attached thereto or reasonably necessary to the use thereof, including, but not limited to, ranges, refrigerators, clothes washers, clothes dryers, or carpeting purchased or financed in whole or in part with loan funds, all water, water rights, and water stock pertaining thereto, and all payments at any time owing to Borrower by virtue of any sale, lease, transfer, conveyance, or condemnation of any part thereof or interest therein-all of which are herein called "the property";

TO HAVE AND TO HOLD the property unto the Government and its assigns forever in fee simple.

BORROWER for Borrower's self, Borrower's heirs, executors, administrators, successors and assigns WARRANTS THE TITLE to the property to the Government against all lawful claims and demands whatsoever except:

Oil, gas and mineral rights reserved in Limited Warranty Deed recorded in Deed Book 5-F, page 542, Bryan County, Georgia, records.

### AND COVENANTS AND AGREES as follows:

To pay promptly when due any indebtedness to the Government hereby secured and to indemnify and save harm-(1)less the Government against any loss under its insurance of payment of the note by reason of any default by Borrower. At all times when the note is held by an insured holder, Borrower shall continue to make payments on the note to the Government, as collection agent for the holder.

To pay to the Government such fees and other charges as may now or hereafter be required by regulations of the (2)Farmers Home Administration.

(3) If required by the Government, to make additional monthly payments of 1/12 of the estimated annual taxes, assessments, insurance premiums and other charges upon the mortgaged premises.

(4) Whether or not the note is insured by the Government, the Government may at any time pay any other amounts required herein to be paid by Borrower and not paid by Borrower when due, as well as any costs and expenses for the preservation, protection, or enforcement of this lien, as advances for the account of Borrower. All such advances shall bear interest at the rate borne by the note which has the highest interest rate.

All advances by the Government as described by this instrument, with interest, shall be immediately due and payable by Borrower to the Government without demand at the place designated in the latest note and shall be secured hereby. No such advance by the Government shall relieve Borrower from breach of Borrower's covenant to pay. Any payment made by Borrower may be applied on the note or any indebtedness to the Government secured hereby, in any order the Govern(6)

To use the loan evidenced by the note solely for purposes authorized by the Government. To pay when due all taxes, liens, judgments, encumbrances, and assessments lawfully attaching to or assessed (7)against the property, including all charges and assessments in connection with water, water rights, and water stock pertaining to or reasonably necessary to the use of the real property described above, and promptly deliver to the Government without

(8) To keep the property insured as required by and under insurance policies approved by the Government and, at its request, to deliver such policies to the Government.

To maintain improvements in good repair and make repairs required by the Government; operate the property in (9) a good and husbandmanlike manner; comply with such farm conservation practices and farm and home management plans as the Government from time to time may prescribe; and not to abandon the property, or cause or permit waste, lessening or impairment of the security covered hereby, or, without the written consent of the Government, cut, remove, or lease any timber, gravel, oil, gas, coal, or other minerals except as may be necessary for ordinary domestic purposes.

(10) To comply with all laws, ordinances, and regulations affecting the property.

(11) To pay or reimburse the Government for expenses reasonably necessary or incidental to the protection of the lien and priority hereof and to the enforcement of or the compliance with the provisions hereof and of the note and any supplementary agreement (whether before or after default), including but not limited to costs of evidence of title to and survey of the property, costs of recording this and other instruments, attorneys' fees, trustees' fees, court costs, and expenses

(12) Neither the property nor any portion thereof or interest therein shall be leased, assigned, sold, transferred, or encumbered, voluntarily or otherwise, without the written consent of the Government. The Government shall have the sole and exclusive rights as mortgagee hereunder, including but not limited to the power to grant consents, partial releases, subordinations, and satisfaction, and no insured holder shall have any right, title or interest in or to the lien or any benefits

(13) At all reasonable times the Government and its agents may inspect the property to ascertain whether the covenants and agreements contained herein or in any supplementary agreement are being performed.

(14) The Government may (a) extend or defer the maturity of, and renew and reschedule the payments on, the debt evidenced by the note or any indebtedness to the Government secured by this instrument, (b) release any party who is liable under the note or for the debt from liability to the Government, (c) release portions of the property and subordinate its lien, and (d) waive any other of its rights under this instrument. Any and all this can and will be done without affecting

the lien or the priority of this instrument or Borrower's or any other party's liability to the Government for payment of the note or debt secured by this instrument unless the Government says otherwise in writing. HOWEVER, any forbearance by the Government-whether once or often-in exercising any right or remedy under this instrument, or otherwise afforded by applicable law, shall not be a waiver of or preclude the exercise of any such right or remedy. (15) If at any time it shall appear to the Government that Borrower may be able to obtain a loan from a production

credit association, a Federal land bank, or other responsible cooperative or private credit source, at reasonable rates and terms for loans for similar purposes and periods of time, Borrower will, upon the Government's request, apply for and accept such loan in sufficient amount to pay the note and any indebtedness secured hereby and to pay for any stock necessary to be purchased in a cooperative lending agency in connection with such loan.

(16) Default hereunder shall constitute default under any other real estate, or under any personal property, or other security instrument held or insured by the Government and executed or assumed by Borrower, and default under any such other security instrument shall constitute default hereunder.

(17) SHOULD DEFAULT occur in the performance or discharge of any obligation in this instrument or secured by this instrument, or should the parties named as Borrower die or be declared incompetent, or should any one of the parties named as Borrower be declared a bankrupt or an insolvent, or make an assignment for the benefit of creditors, the Government, at its option, with or without notice, may: (a) declare the entire amount unpaid under the note and any indebtedness to the Government hereby secured immediately due and payable, (b) for the account of Borrower incur and pay reasonable expenses for repair or maintenance of and take possession of, operate or rent the property, (c) upon application by it and production of this instrument, without other evidence and without notice of hearing of said application, have a receiver appointed for the property, with the usual powers of receivers in like cases, (d) foreclose this instrument as provided herein or by law, and (e) enforce any and all other rights and remedies provided herein or by present or future laws.

(18) The proceeds of foreclosure sale shall be applied in the following order to the payment of: (a) costs and expenses incident to enforcing or complying with the provisions hereof, (b) any prior liens required by law or a competent court to be so paid, (c) the debt evidenced by the note and all indebtedness to the Government secured hereby, (d) inferior liens of record required by law or a competent court to be so paid, (e) at the Government's option, any other indebtedness of Bor-rower owing to or insured by the Government, and (f) any balance to Borrower. At foreclosure or other sale of all or any part of the property, the Government and its agents may bid and purchase as a stranger and may pay the Government's share of the purchase price by crediting such amount on any debts of Borrower owing to or insured by the Government, in the order prescribed above.

(19) Borrower agrees that the Government will not be bound by any present or future State laws, (a) providing for valuation, appraisal, homestead or exemption of the property, (b) prohibiting maintenance of an action for a deficiency judgment or limiting the amount thereof or the time within which such action must be brought, (c) prescribing any other statute of limitations, or (d) limiting the conditions which the Government may by regulation impose, including the interest rate it may charge, as a condition of approving a transfer of the property to a new Borrower. Borrower expressly waives

### bd 200

(20) If any part of the loan for which this instrument is given shall be used to finance the purchase, construction or repair of the property to be used as an owner-occupied dwelling (herein called "the dwelling") and if Borrower intends to sell or rent the dwelling and has obtained the Government's consent to do so (a) neither Borrower nor anyone authorized to act for Borrower will, after receipt of a bona fide offer, refuse to negotiate for the sale or rental of the dwelling or will otherwise make unavailable or deny the dwelling to anyone because of race, color, religion, sex or national origin, and (b) Borrower recognizes as illegal and hereby disclaims, and will not comply with or attempt to enforce any restrictive covenants on the dwelling relating to race, color, religion, sex or national origin.

(21) This instrument shall be subject to the present regulations of the Farmers Home Administration, and to its future regulations not inconsistent with the express provisions hereof.

(22) Notices given hereunder shall be sent by certified mail, unless otherwise required by law, and addressed, unless and until some other address is designated in a notice so given in the case of the Government to Farmers Home Administration at Athens, Georgia 30601, and in the case of Borrower to Borrower at the address shown in the Farmers Home Administration Finance Office records (which normally will be the same as the post office address shown above).

(23) Upon Default by Borrower as aforesaid, the Government, its agents and its assigns may, with or without taking possession of the property, foreclose this deed by selling the property as a whole or in parcels at public sale (which need not be on a legal sales day) before the courthouse door in the county where the property lies to the highest bidder for cash, after advertising the time, place, and terms of such sale once a week for four weeks immediately preceding such sale (but without regard to the number of days) in a newspaper in which the Sheriff's advertisements for such county are published, and if the land lies in more than one county, in a newspaper in which the Sheriff's advertisement for any one of such counties are published, all other notice being hereby waived by Borrower, and thereupon execute and deliver to the purchaser or purchasers at such sale a sufficient conveyance of the premises in fee simple, which conveyance shall contain recitals as to the happening of the default upon which the execution of the power of sale herein granted depends, and Borrower hereby constitutes and appoints the Government the agent and attorney-in-fact of Borrower to make such recitals, and hereby covenants and agrees that the recitals so made by the Government, or assigns, shall be binding and conclusive upon Borrower, and that the conveyance thereby made by the Government, or assigns, shall be binding and conclusive upon Borrower and effectual to bar all equity of redemption of Borrower in and to the premises; the power and agency hereby granted are coupled with an interest and are irrevocable by death or otherwise.

(24) This instrument is a deed and absolute conveyance passing title pursuant to the laws of the State of Georgia governing loan or security deeds and is not a mortgage.

(25) If any provision of this instrument or application thereof to any person or circumstances is held invalid, such invalidity will not affect other provisions or applications of the instrument which can be given effect without the invalid provision or application, and to that end the provisions hereof are declared to be severable.

See Attachment "A" which is incorporated herein in its entirety.

IN WITNESS WHEREOF, Borrower has hereunto set Borrower's hand(s) and seal(s) this _____ 2nd _____ day

of <u>March</u>, 19 <u>84</u>.

Signed, Sealed, and Delivered in the presence of: Notary Public

THE PLANTATION LTD., a limited partnership of Bryan County, Georgia, having as its General Partner_Ronnie C. Davis By (SEAL) General Partner Íts

_(SEAL)

### ATTACHMENT "A"

The property described herein was obtained or improved through Federal financial assistance. This property is subject to the provisions of Title VI of the Civil Rights Act of 1964 and the Rehabilitation Act of 1973 and the regulations issued pursuant thereto for so long as the property continues to be used for the same or similar purpose for which financial assistance was extended or for so long as the purchaser owns it, whichever is longer.

This instrument also secures the obligations and covenants of Borrower set forth in Borrower's Loan Agreement of May 16, 1983, which is hereby incorporated herein by reference.

The borrower and any successors in interest agree to use the housing for the purpose of housing people eligible for occupancy as provided in section 515 of Title V of the Housing Act of 1949 and FmHA regulations then extant during this twenty year period beginning March 2, 1984. No person occupying the housing shall be required to vacate prior to the close of such twenty year period because of early repayment. The borrower understands that should an unsubsidized project be converted to subsidized within 15 years from the date the last loan on the project is closed, that the period will be increased by 5 years. The borrower will be released during such period from these obligations only when the Government determines that there is no longer a need for such housing or that Federal or other financial assistance provided to the residents of such housing will no longer be provided. A tenant may seek enforcement of this provision as well as the Government.

> THE PLANTATION LTD., a limited partnership of Bryan County, Georgia, having as its General Partner Ronnie C. Davis

PSOI

Its General Partner

Dated: March 2, 1984

RECORDED MARCH 5, 1984 ulun B. Ham CLERK.

STATE OF FLORIDA COUNTY OF ALACHUA

THIS INDENTURE, made this <u>14</u> day of <u>October</u>, in the Year of Our Lord One Thousand Nine Hundred and Eighty-five, between RONNIE C. DAVIS, of the first part, and LAKEVIEW LTD., a limited partnership of Bryan County, Georgia, having as its General Partner Ronnie C. Davis, of the second part.

WARRANTY DEED

WITNESSETH: that the said party of the first part, for and in consideration of the sum of Ten Dollars (\$10.00) and other valuable considerations, in hand paid at and before the sealing and delivery of these presents, the receipt whereof is hereby acknowledged, has granted, bargained, sold and conveyed, and by these presents does grant, bargain, sell and convey unto the said party of the second part, its successors and assigns, all that lot, tract or parcel of land lying and being in the City of Richmond Hill, 20th G. M., District Bryan County, Georgia, more particularly described as follows:

Beginning at a concrete monument in the Northwesterly right-of-way line of the Seaboard Coastline Railroad (a 100-foot right-of-way) located 1019.80 feet Southwest of the Southerly right-of-way line of Harris Road (a 100-foot right-of-way), as measured along the Northwesterly right-of-way line of the Seaboard Coastline Railroad; AND FROM SAID POINT OF BEGINNING, running South 37° 33' West along the Northwesterly right-of-way line of said railroad 504.56 feet to a concrete monument; thence, running North 52° 27' West 518 feet to a concrete monument; thence, running North 37° 33' East 504.56 feet to a concrete monument; thence, running South 52° 27' East 518 feet to a concrete monument which is the point of beginning. Being all of Tract "C", containing 6 acres, as more fully and accurately shown and described on that certain plat of survey by Vincent Helmly, Georgia Registered Land Surveyor No. 1882, dated January 31, 1985, recorded in Plat Book M, page 20, Bryan County, Georgia, records.

SUBJECT NEVERTHELESS to the reservation of an undivided 1/8th non-participating royalty interest in oil, gas and associated hydrocarbons and an undivided 1/2 of any and all bonus consideration, rentals, royalties and other payments for certain mineral leases as reserved

MITH & FLOYD Attorneys At Law 1815 Osborne Road St. Marys, Ga. 31558 912/882-4348

Paid Date

Estate Transfer 'fax

N R

Bryan County, Georgia

2222200

Denor

in limited warranty deed from International Paper Realty Corporation, a Delaware Corporation, to Savannah Equities, Inc., dated September 26, 1983, recorded in Deed Book 5-0, page 558, Bryan County, Georgia, records.

19 M.

TOGETHER WITH a perpetual easement for ingress and egress, maintenance and installation of water and sewer lines and other utiltities, and for drainage purposes, over, across and through all that lot, tract or parcel of land lying and being in the City of Richmond Hill, 20th G. M. District, Bryan County, Georgia, more particularly described as follows:

TO ARRIVE AT A POINT OF BEGINNING, from a concrete monument at the point where the Southerly right-of-way line of Harris Road (a 100-foot right-of-way) intersects the Northwesterly right-of-way line of the Seaboard Coastline Railroad (a 100-foot right-of-way), extend South 37° 33' West along the Northwesterly right-of-way line of said railroad 1019.8 feet to a concrete monument; thence, extend North 52° 27' West 518 feet to a concrete monument which is the point of beginning; AND FROM SAID POINT OF BEGINNING, running South 37° 33' West 504.56 feet to a concrete monument; thence, running North 52° 27' East 60 feet to a concrete monument; thence, running North 37° 33' East 504.56 feet to a concrete monument; thence, running South 52° 27' West 60 feet to the point of beginning. Being more fully shown and described as the tract of land entitled "60-foot road right-of-way", containing 0.69 acres, on that certain plat of survey by Vincent Helmly, Georgia Registered Land Surveyor No. 1882, dated January 31, 1985, recorded in Plat Book M, page 20, Bryan County, Georgia, records.

TO HAVE AND TO HOLD the said bargained premises, together with all and singular the rights, members and appurtenances thereof, to the same being, belonging or in anywise appertaining, to the only proper use, benefit and behoof of the said party of the second part, its successors and assigns, forever, IN FEE SIMPLE.

And the said party of the first part, for himself, his heirs, executors and administrators, will warrant and forever defend the right and title to the above described property unto the said party of the second part, its successors and assigns, against the lawful claims of all persons whomsoever.

MITH & FLOYD sttorneys At Law 1815 Osborne Road St. Marys, Ga. 31558 912/882-4348 IN WITNESS WHEREOF, the said party of the first part has hereunto set his hand and affixed his seal, the day and year first above written.

(SEAL) RONNIE С. DAVIS

Signed, sealed and delivered in the presence of:

<u>Vichi</u> Witness .

Do nor Notary Public 

Notary Public, State of Forida My Commission Expires June 1, 1989 Bonded Thru Trey Foin: insurance, inc.

MITH & FLOYD torneys At Law d15 Osborne Road St. Marys, Ga. 31558 912/882-4348

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### <u>SURVEY</u>

A survey is not currently available. A site plan has been included in the addendum. Due to the size of this portfolio transaction, and as surveys expire prior to closing, the ALTA Survey will be completed, submitted to the Agency, and approved closer to closing.



6797 N. High Street Suite 325 Columbus, OH 43085 tel 614.431.3332 fax 614.431.3376 www.crownappraisal.com

October 19, 2016

Caitlin Waldie Development Coordinator Greystone Affordable Housing Initiatives, LLC 4025 Lake Boone Trail, Suite 209 Raleigh, NC 27607-2986

### **RE:** Georgia Portfolio

Dear Amie:

Thank you for considering Crown Appraisal Group ("Crown") for the appraisal of the referenced property portfolio ("portfolio"). The following details my understanding of your needs and presents our proposal.

### Assignment

Crown Appraisal Group will prepare and deliver (scope of analysis as noted in Attachment 7-D to HB-1-3560) individual appraisal reports that provide the specific and separate value types as required. The reports will certify a number of entities – the lender, housing agency, USDA/RD, and the LIHTC syndicator – may rely upon our findings. The reports will also be prepared in compliance with USPAP standards and requirements.

As part of the assignment, we will identify the CRCU (Competitive Rents for Comparable Units) on the Executive Summary page for ease of location. The reports will be prepared in a manner similar to previous work product prepared by Crown for Greystone on other assignments.

Values that will be developed and reported (not all values will be developed and reported) are identified are below.

Value	USDA/RD Value	Comments			
1	Market within 7 CFR Part 3560.752(b)(1)(ii) (all properties)	As is market value			
2	Market value within 7 CFR Part 3560.752(b)(1)(ii), premised upon a hypothetical condition as-if unsubsidized conventional housing in compliance with 7 CFR Part 3560.656(c)(1)(i) (if applicable)	Prospective market value using market rents at stabilized occupancy			
3	Prospective market value within 7 CFR Part 3560.752(b)(1)(ii), premised upon a hypothetical condition as-if-conventional housing	Prospective market value at stabilized occupancy, as by the restricted rents (combined with the market rents, if mixed), incorporating a market cap rate			
4	Prospective market value, subject to restricted rents within 7 CFR Part 3560.752(b)(1)(i)	Prospective market value at stabilized occupancy, as by the restricted rents (combined with the market rents, if mixed), assuming existing (or proposed) bond financing, and incorporating below-market capitalization rate (band of investment method). (If applicable)			
5	Market value of underlying land (if applicable)	As is land only value			
6	Market value of the interest credit subsidy from assumed 514/515 loan (with new terms)				
7	Market value of the tax credits (if applicable)				
8	Prospective insurable value				

The reports will be addressed and delivered to you at the address noted above. You will be the initial contact for getting information about the properties. You can be reached at the above address, and at 919.882.2384 (o), 919.902.0938 (c), or <u>caitlin.waldie@greyco.com</u>.

### Timing and Fee

We anticipate that the first report(s) will be delivered within three weeks of receipt of the requested information (we recognize that not all requested information will be available). We anticipate that all reports will be sent within 60 days. Should any revisions be required, these will be made as expediently as possible. Subsequent draft reports will be delivered as completed. The final report can be delivered within five business days of approval of the draft copy.

The fee for the multi-property assignment is \$166,050.00. This assumes electronic (PDF) reports, not hard copies. If hard copies are needed, an additional fee of \$400 per report per property will be billed. The property listing at the end of letter breaks down the fee on a property by property basis. The fee is on a gross basis, with all expenses incurred by Crown. Invoices will be delivered concurrent with delivery of the individual draft reports. Payment of the fee is as follows: 10% as an initial deposit and 90% upon delivery of the initial draft reports. As in prior assignments, Crown recognizes that report revisions might be required, and Crown will make those revisions. Of course, should "updates" due to the age of the reports be required, additional compensation arrangements will be made.

Should the assignment be cancelled during any phase, the fee will be pro-rated based upon the time and cost incurred.

As part of the terms and conditions of the assignment, the signatory and any users agree that Crown's services are and will be subject to the standard statements, limiting conditions, and other terms set forth in the appraisal report(s). The standard statements and limiting conditions include, but are not limited to, recognition of financial liability limitations as well as limitations as to parties that may rely upon the appraisal report. It is also recognized and acknowledged that during the course of the assignment, Crown may determine additional conditions and terms affecting the appraisal assignment which may by identified in the appraisal report(s). A copy of the standard statements and limiting conditions are at the end of this engagement proposal.

Crown Appraisal Group adds 1.0% per month for delinquent accounts and charges an additional administrative fee of \$500.00 for accounts that are more than three months delinquent. All costs, including legal fees incurred in the recovery of accounts that are delinquent, are also payable by the client. The terms of the agreement shall be governed by and construed under the laws of the state of Ohio.

### Authorization to Proceed

This proposal can serve as our agreement and understanding of the assignment. The signature at the bottom of this letter and receipt of the 10% initial deposit serves as our authorization to proceed. After signing, please return one copy to me. You may mail the copy, email it to me (amoye@crownappraisal.com, or edegood@crownappraisal.com). By signing, the signatory is acknowledging that they have the authority to authorize engagement of our services.

Again, thank you for selecting Crown Appraisal Group for this assignment. If you have any questions, please do not hesitate to call me at 614-431-3332.

Sincerely,

### **CROWN APPRAISAL GROUP**

Andrew J. Moye, MAI, AI-GRS Principal

AJM/ed

AGREED TO AND AUTHORIZED BY:

us President

Signature, Callin Waldie

10/25/14

Date

### **Property Identification**

						Fee before		
	Name	Address	City	County	Units	Discount	Discount	Net Fee
	Academy Village	203 Hillsboro Street	Monticello	Jasper	10	\$6,100.00	10.0%	\$5,490,00
	Arrowhead	369 Broad Street	Hawkinsville	Pulaski	51	\$6,100.00	10.0%	\$5,490,00
	Chester	400 Wynne Avenue	Chester	Dodge	24	\$6,100.00	10.0%	\$5,490.00
	Chickasaw	18158 Morgan Road NE	Arlington	Calhoun	18	\$6,100.00	10.0%	\$5,490.00
	Colonial Homes	319 Keller Street	Blackshear	Pierce	20	\$6,100.00	10.0%	\$5,490.00
	Country Manor	310 Pomeroy Street	Blackshear	Pierce	55	\$6,100.00	10.0%	\$5,490.00
	Cumberland Village	116 Martha Drive	St Marys	Camden	65	\$6,100.00	10.0%	\$5,490.00
	Gray Gardens	200 Eatonton Highway	Gray	Jones	55	\$6,100.00	10.0%	\$5,490.00
	Heritage Villas of Alma	234 Floyd Street	Alma	Васол	24	\$6,100.00	10.0%	\$5,490.00
0	Hilltop Terrace I	4059 Martin Luther King Jr Blvd	Kingsland	Camden	55	\$6,100.00	10.0%	\$5,490.00
1	Hilltop Terrace II	4059 Martin Luther King Jr Blvd	Kingsland	Camden	55	\$3,800.00	10.0%	\$3,420.00
2	Hunters Run	701 Lupo Lane	Douglas	Coffee	51	\$6,100.00	10.0%	\$5,490.00
3	Meadow Crossing	408 Spinks Drive	Omega	Tift	37	\$6,100.00	10.0%	\$5,490.00
4	Piedmont Hills	1001 West Main Street	Forsyth	Monroe	50	\$6_100.00	10.0%	\$5,490.00
5	Plantation I, Plantation II, Plantation III	201 Casey Drive	Richmond Hill	Bryan	165	\$10,000.00	10.0%	\$9,000.00
6	Quail Hollow I	888 Carswell Street	Homerville	Clinch	55	\$6,100.00	10.0%	\$5,490.00
7	Quail Hollow II	962 Carswell Street	Homerville	Clinch	41	\$3,800,00	10.0%	\$3,420.00
8	Quail Village	199 Memorial Drive	Reidsville	Tattnall	30	\$6,100.00	10.0%	\$5,490.00
9	Sandalwood Terrace	23 Fourth Street Northwest	Ludowici	Long	31	\$6,100.00	10.0%	\$5,490.00
0	Satilla Villas	1100 Mcdonald Avenue	Woodbine	Camden	59	\$6,100.00	10.0%	\$5,490,00
1	Sawgrass Cove	534 Mcintosh Road	Darien	McIntosh	51	\$6,100.00	10.0%	\$5,490.00
2	Spring Hollow	800 Ash Street Extension	Springfield	Effineham	53	\$6,100.00	10.0%	\$5,490.00
3	The Forest I & The Forest II	582 26th Avenue SE	Moultrie	Colquitt	119	\$6,100,00	10.0%	\$5,490.00
4	The Forest III	2701 5th Street S E	Moultrie	Colquitt	53	\$3,600.00	10.0%	\$3,240.00
5	The Grove	303 Jerriel Street	Vidalia	Toombs	55	\$6,100.00	10.0%	\$5,490.00
6	Wildwood Villas I	50 Wildwood Circle	Statesboro	Bulloch	53	\$6,100.00	10.0%	\$5,490.00
7	Wildwood Villas II	54 Wildwood Circle	Statesboro	Bulloch	58	\$3,800,00	10.0%	\$3,420,00
8	Yester Oaks	51 Yester Oaks Drive	Lafayette	Walker	44	\$7,000.00	10.0%	\$6,300.00
9	Charlton Court	38 Charlton Court	Folkston	Charlton	41	\$6,100.00	10.0%	\$5,490,00
0	Hillcrest	1503 John Collins Road NE	Pelham	Mitchell	49	\$6,100.00	10.0%	\$5,490.00
1	Hillmont	7069 Lakes Boulevard	Lake Park	Lowndes	43	\$6,100.00	10.0%	\$5,490.00
	Plantation I, II, III will be consolidated and presented in a single report - individual market values, consolidated prospective values The Forest I and II will be consolidated and presented in a single report - individual market values, consolidated prospective values							
					Total	\$184,500.00		\$166,050,00

Caitlin Waldie, Greystone Affordable Housing Initiatives, LLC October 19, 2016 Page 5

### **INITIAL DATA REQUEST**

### (for each Property)

### This list details the items we will need to commence the appraisal report:

- □ Property contact name and telephone number.
- □ Current rent roll.
- Current rental subsidy contract
- □ Property Operating Statements for 2013, 2014, 2015, 2016 ytd.
- Completed market studies (it is Crown's understanding that there are no current market studies)
- Details regarding expected tax credits
- Details regarding expected financing (dollar amount, term, interest rate)
- Unit Floor Plans
- Detail re: improvements
  - > Units sizes (square feet and bedrooms), current rental rates, proposed rental rates etc.
  - > Amenities—pool, exercise facilities, club house, etc.
- □ Site plan.
- □ Legal description and survey.
- □ Most recent real estate tax bills for the parcels that comprise the subject site.
- Details regarding the capital expenditures (dollar amount, scope of renovations) that are planned to be completed to the property.

Thank you,

Crown Appraisal Group 6797 N. High Street, Suite 325 Columbus, OH 43085 Phone: 614-431-3332 Fax: 614-431-3376

#### Financial Acknowledgement

The liability of Crown Appraisal Group, Inc. and its employees is limited to the fee collected for the preparation of the appraisal report. There is no accountability or liability to anyone not specifically identified as an intended user.

### Assumptions and Limiting Conditions

- The information furnished by others is believed to be reliable. No warranty is given for its accuracy, though.
- No responsibility is assumed for the legal description or for matters including legal or title considerations. Title to the property is assumed to be good and marketable unless otherwise stated.
- The property is appraised free and clear of any or all liens or encumbrances unless otherwise stated in the report.
- It is assumed that there is full compliance with all applicable federal, state, and local environmental regulations, laws, and license requirements unless otherwise stated in the report.
- The distribution, if any, of the total valuation in this report between land and improvements applies only under the stated program of utilization. The separate valuations for land and improvements must not be used in conjunction with any other appraisal and are invalid if so used.
- The value opinions, and the costs used, are as of the date of the value opinion.
- All engineering is assumed to be correct. The plot plans and other illustrative material in this report are included only to assist the reader in visualizing the property.
- The proposed improvements, if any, on or off-site, as well as any repairs required, are considered, for purposes of the appraisal, to be completed in a good and workmanlike manner according to information submitted and/or considered by the appraiser.
- Responsible ownership and competent property management are assumed.
- It is assumed that there are no hidden or unapparent conditions of the property, subsoil, or structures that make it more or less valuable. No responsibility is assumed for such conditions or for arranging for engineering or environmental studies that may be required to discover them.
- Unless otherwise stated in this report, the existence of hazardous material, which may or may not be present on or in the property, was not observed by the appraiser. The appraiser has no knowledge of the existence of such materials on or in the property. The appraiser, however, is not qualified to detect such substances. The presence of such substances may affect the value of the property. The value opinion is predicated on the assumption that there is no such material on or in the property that would cause a loss in value. No responsibility is assumed for any such conditions, or for any expertise or engineering knowledge required to discover them. The client is urged to retain an expert in this field, if desired.
- It is assumed that the utilization of the land and improvements is within the boundaries or property lines of the property described and that there is no encroachment or trespass unless noted in the report.
- All mechanical components are assumed to be in good, operable condition unless otherwise noted.

- The appraiser is not required to give further consultation, testimony, or be in attendance in court with reference to the property in question unless arrangements have been previously made.
- Our opinion of value does not consider the effect (if any) of possible noncompliance with the requirements of the ADA.
- This appraisal is to be used only in its entirety. Possession of the report or any copy does not carry with it the right of publication. The report may not be used for any purpose by any person or corporation other than the client or the party to whom it is addressed or copied without the written consent of the signing appraiser(s).
- Crown Appraisal Group, Inc. and its employees accept no responsibility for changes in market conditions or the inability of the client, intended user, or any other party to achieve desired outcomes.
- Projections or estimates of desired outcomes by the client, intended user, or any other party may be affected by future events. The client, intended user, or any other party using this report acknowledges and accepts that Crown Appraisal Group, Inc. and its employees have no liability arising from these events.
- Unless specifically set forth, nothing contained herein shall be construed to represent any direct or indirect recommendation of Crown Appraisal Group, Inc., its officers or employees to purchase, sell, or retain the property at the value(s) stated.
- Unless specifically set forth, nothing contained herein shall be construed to represent any direct or indirect recommendation of Crown Appraisal Group, Inc., its officers or employees to provide financing (mortgage, equity, or other) for the property at the value(s) stated.
- Greystone Affordable Housing Initiatives, LLC, or its representative(s), agrees to indemnify and hold Crown Appraisal Group, Inc., its officers and employees, harmless from and against any loss, damages, claims, and expenses (including costs and reasonable attorney fees) sustained as a result of negligence or intentional acts or omissions by Greystone Affordable Housing Initiatives, LLC, or its representative(s) arising from or in any way connected with the use of or purported reliance upon, the appraisal report or any part of the appraisal report.
- The contents of the appraisal report, and all attachments and information that will be contained within the report, is proprietary and confidential. Greystone Affordable Housing Initiatives, LLC, or its representative(s) will not release or provide the report, in any form, in whole or in part, to any third party, including any borrower, potential borrower, buyer or potential buyer, without the signing appraiser's express written authorization.

## ACCEPTANCE OF, AND/OR USE OF, THIS APPRAISAL REPORT CONSTITUTES ACCEPTANCE OF THE ABOVE CONDITIONS.

### PROFESSIONAL QUALIFICATIONS ANDREW J. MOYE, MAI, AI-GRS

### **Business Experience**

Crown Appraisal Group, Columbus, Ohio.

Principal Real estate consulting, including appraisal, appraisal review, business valuation, and market study assignments for commercial and residential real estate.

Vista Capital/Chemical Mortgage Company, Columbus, Ohio.

Vice President. Appraisal assignments and market studies of commercial real property.

Landauer Associates, Inc., West Palm Beach, Florida.

Assistant Vice President.

Valuation and evaluation of real property, and development of land use studies for large commercial and residential PUDs.

### **Education**

Masters of Business Administration (Finance), The Ohio State University, Columbus, Ohio.

Bachelor of Science in Business Administration (Real Estate), The Ohio State University, Columbus, Ohio.

### **Professional Education (partial list)**

**Basic Valuation Procedures Residential Valuation** Capitalization Theory, Part 1 **Standards of Professional Practice** Capitalization Theory, Part 2 Case Studies in Real Estate Valuation Capitalization Theory and Techniques, Part B Valuation Analysis and Report Writing **Advanced Applications** Advanced Sales Comparison & Cost Approaches **Basic Income Capitalization** Litigation Appraising: Specialized Topics and Applications Advanced Income Capitalization General Appraiser Market Analysis and Highest & Best Use The Appraiser as Expert Witness: Preparation and Expert Testimony Market Analysis Review Theory – General Condemnation Appraising: Principles and Applications

### **Professional Qualifications, testimony venues**

MAI designation offered by Appraisal Institute AI-GRS designation offered by Appraisal Institute Young Advisory Council attendee, moderator, Appraisal Institute Certified General Appraiser (permanent certification): AL, AZ, CO, FL, GA, IL, IN, KY, MI, NC, NY, OH, SC, VA, WV Expert witness in Federal Bankruptcy Court, Common Pleas Courts throughout Ohio, various Boards of Revision, State Board of Tax Appeal

# STATE OF GEORGIA REAL ESTATE APPRAISERS BOARD

# ANDREW JOHN MOYE

5464

IS AUTHORIZED TO TRANSACT BUSINESS IN THE STATE OF GEORGIA IN THE CAPACITY AS

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THE PRIVILEGE AND RESPONSIBILITIES HEREWITH ARE CONTINGENT UPON THE REQUISITE FEES AND ALL OTHER REQUIREMENTS OF THE OFFICIAL CODE OF GEORGIA ANNOTATED, CHAPTER 43-39A. THE APPRAISER IS SOLELY RESPONSIBLE FOR THE PAYMENT OF ALL FEES ON A TIMELY BASIS.

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