#### APPRAISAL REPORT

# 1601 WHITE CIRCLE VACANT LAND TRACT

Marietta, Cobb County, Georgia

#### **APRIL 2017**

# HALL RIGDON & ASSOCIATES, INC.

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## HALL RIGDON & ASSOCIATES, INC.

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HALL RIGDON, MAI

April 5, 2017

Mr. Noel Taylor Marietta Housing Authority 95 Cole Street P.O. Box Drawer K Marietta, Georgia 30061

RE: VACANT LAND TRACT

1601 White Circle Cobb County, Georgia

Dear Mr. Taylor:

In accordance with your request, the referenced property was inspected and the economics of the area were analyzed for the purpose of estimating the market value of the fee simple interest in the referenced land as of March 20, 2017, the most recent inspection date.

The client, Marietta Housing Authority, has requested a valuation of the subject property based on apartment use. However, the subject is currently zoned for commercial use. Therefore, this appraisal is based on the hypothetical condition that apartment zoning exists on the date of appraisal.

This report contains pertinent information gathered during the investigation. Reference is made to the "Limiting Conditions and Assumptions" and "Certification" of the appraiser which are included within the report.

Also, this report has been prepared, in conformity with the Uniform Standards of Professional Appraisal Practice and the Georgia Real Estate Appraiser Classification and Regulation Act and the Rules and Regulations of the Georgia Real Estate Appraisers Board.

A "Summary of Important Facts and Conclusions" follows this letter. It has been a pleasure to serve you in this matter.

Respectfully,

HALL RIGDON AND ASSOCIATES

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Hall Rigdon, MAI

Georgia Certified General Real Property Appraiser (CG 680)

#### SUMMARY OF IMPORTANT FACTS AND CONCLUSIONS

Property: Vacant land tract proposed for apartment use

Location: 1601 White Circle; District 16, Land Lot 864, and District

20, Land Lot 219; Cobb County, GA

7.871 **Subject Size (Acres):** 

Date of Appraisal: March 20, 2017

**Land Description:** Above road grade, gently sloping to rolling topography. A

> portion of site along the north boundary has steep, rocky slope. 874'+/- frontage along Cobb Parkway (US 41) and 518'+/- frontage along White Circle. Irregular shape.

Partially wooded. Some areas partially graded.

Vacant land Improvements:

**Easements:** 125'-wide electric power easement crosses west portion of

site.

Zoning: **Current:** GC, General Commercial & TS, Tourist Services

by Cobb County

**Proposed:** Apartments

**Utilities:** All available

**Highest and Best Use:** The proposed apartment use is a reasonable form of

highest and best use of the subject land.

**Rights Appraised:** Fee Simple

Market Value Estimate: \$1,430,000

Flood Zone: None noted per FEMA Flood Insurance Rate Map Panel

No. 13067C 102H, effective date 03/04/2013.

**Special Limiting** 

The client, Marietta Housing Authority, has requested a **Conditions/Assumptions:** valuation of the subject property based on apartment use.

However, the subject is currently zoned for commercial use. Therefore, this appraisal is based on the hypothetical condition that apartment zoning exists on the date of

appraisal.

**Marketing Period:** Estimated at six to twelve months

**Exposure Period:** Estimated at six to twelve months

# REPORT OF AN APPRAISAL OF **1601 WHITE CIRCLE VACANT LAND TRACT** Marietta, Cobb County, Georgia **PREPARED APRIL 2017** PREPARED BY HALL RIGDON, MAI

——— HALL RIGDON AND ASSOCIATES -

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## ADDENDA

EXHIBIT I TAX PLAT & TOPO MAP

EXHIBIT II AERIAL TAX PLAT

EXHIBIT III ZONING MAP/FUTURE LAND USE MAP

EXHIBIT IV FLOOD MAP

EXHIBIT V SUBJECT PHOTOGRAPHS

EXHIBIT VI LAND SALES

EXHIBIT VII SUBJECT CONTRACT (EXCERPTS)

EXHIBIT VIII SURVEY

——— HALL RIGDON AND ASSOCIATES -

#### **SCOPE OF WORK**

The term "Scope of Work" means the type and extent of research and analyses in an assignment.

Problem: Estimate the current market value of the

subject land tract based on proposed

apartment use.

Rights Appraised: Fee Simple

Property Type: Apartment land

Improved or Vacant: Vacant
Surveys conducted: Land sales
Time span analyzed: Last 3 years

Per the client's request, the subject land is appraised based on apartment use. Accordingly, the appraiser inspected the subject as well as comparable land sales. In addition, the sales were confirmed with a party to the transaction unless noted otherwise. Also, sources for comparable data include public records, secondary sources, and area inspection. Further, tax and zoning information was researched with the appropriate local government agencies.

The valuation utilized the sales comparison approach. This valuation is discussed in more detail later in the report.

#### **Identification of Property**

The property, which has been appraised and reported herein, consists of approximately 7.871 acres of land identified on the "Tax Plat" included in the Addenda as Exhibit I, and on the "Survey" included in the Addenda as Exhibit VIII.

The subject is located in unincorporated Cobb County, Georgia, and is contained in District 16, Land Lot 864, and in District 20, Land Lot 219. The subject is situated at the northeast corner of Cobb Parkway and White Circle.

An "Aerial Tax Plat" of the subject is contained in the Addenda as Exhibit II. Also, the subject is identified in Exhibit V, "Subject Photographs." Further, the location of the subject relative to its surrounding area is depicted on various maps included in appropriate sections of this report.

#### **Appraisal Dates and Type of Value**

**Date of Appraisal:** March 20, 2017

**Date of Report:** April 5, 2017

"Market Value" means: The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller, each acting prudently, knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

- A. Buyer and seller are typically motivated;
- B. Both parties are well informed or well advised and are acting in what they consider their own best interests;
- C. A reasonable time is allowed for exposure in the open market:
- D. Payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and
- E. The price represents the normal consideration for the property sold unaffected by special or creative financing or sale concessions granted by anyone associated with the sale.

This definition is from Title XI of the Financial Institutions Reform, Recovery and Enforcement Act (FIRREA) of 1989.

#### Client, Intended Use and User of the Appraisal

The intended use of the appraisal is to assist the client and intended user, Marietta Housing Authority, with financing decisions regarding the subject property.

#### **Competency of the Appraiser**

The appraiser has knowledge and prior experience in appraising properties similar to the subject.

#### **Extraordinary Assumptions or Hypothetical Conditions**

None.

#### **Definitions**

<u>Fee Simple Interest</u>: Absolute ownership unencumbered by any other interest or estate subject only to the four powers of government - taxation, eminent domain, police power and escheat.

<u>Leased Fee Interest</u>: An ownership interest held by a landlord with the right of use and occupancy conveyed by lease to others; the rights of lessor or the leased fee owner and leased fee are specified by contract terms contained within the lease.

<u>Extraordinary Assumption</u>: An assumption, directly related to a specific assignment, as of the effective date of the assignment results, which, if found to be false, could alter the appraiser's opinions or conclusions.

<u>Hypothetical Condition</u>: A condition, directly related to a specific assignment, which is contrary to what is known by the appraiser to exist on the effective date of the assignment results, but is used for the purpose of analysis.

#### **HISTORY OF PROPERTY**

In September of 2010, title to the subject was obtained by Security Exchange Bank via foreclosure in the transaction summarized below.

Sale Date	Grantor/ Grantee	<u>Price</u>	Acres	Price/AC	DB/PG	Deed <u>Type</u>
9/7/2010	Metropolis 12, LLC/ Security Exchange Bank	\$2,000,000	7.860	\$254,453	14812/2043	Foreclosure Deed

On June 15, 2012, Security Exchange Bank was closed by the FDIC, and title to the subject was conveyed by Receiver's Deed to Decatur Properties II, Inc. (Fidelity Bank). Fidelity Bank then sold the property to the current owner, AG-MGP, LLC, on May 5, 2014. These transactions are summarized:

Sale Date	Grantee	<u>Price</u>	Acres	Price/AC	DB/PG	Deed <u>Type</u>
6/18/2012	FDIC/ Decatur Properties II, Inc. (Fidelity Bank)	\$10	7.860	-	15114/1554	Receiver's Deed
5/5/2014	Decatur Properties II, Inc./ AG-MGP, LLC	\$734,900	7.860	\$93,499	15157/1496	Warranty Deed

The subject is presently under contract where 5.871 acres are to be sold for \$1,000,000 and 2.0 acres are to be donated. The contract is summarized as follows:

Sale Date	Grantor/ Grantee	<u>Price</u>	Acres	Price/AC
Current Contract	AG-MGP, LLC/ Marietta Housing Authority	\$1,000,000	5.871	\$170,329
п	AG-MGP, LLC/ Marietta Housing Authority	Donation	2.000	-

The housing authority plans to construct about 110 affordable apartment units on the subject following purchase.

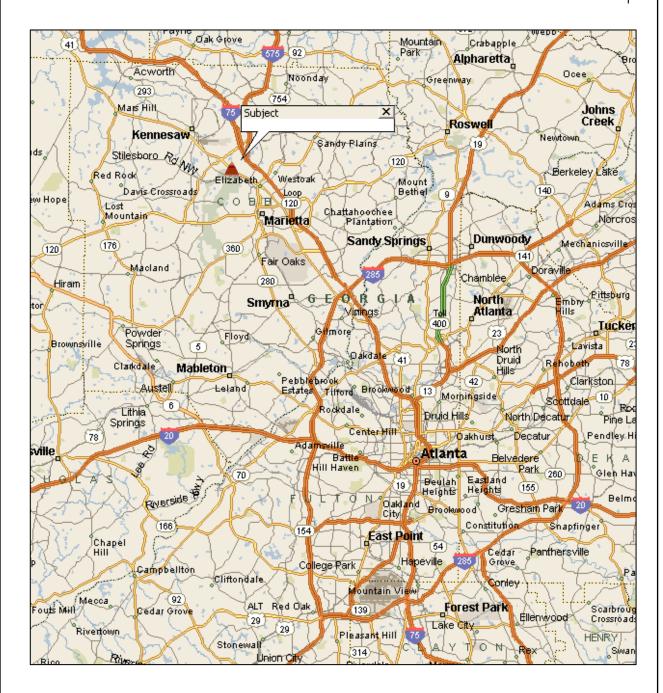
No other transfers of the subject are noted within the past five years.

Physically, the subject is vacant land that has been partially graded.

#### **AREA DATA**

#### **Metropolitan Atlanta**

## North ↑



**Population** 

The 20-county Metropolitan area's recent population growth is reflected in the following chart:

County	<u>1990</u>	<u>2000</u>	<u>2010</u>	2010-2015 <u>Change</u>	2010-2015 <u>% Change</u>	2015 <u>Estimate</u>
Barrow	29,721	46,144	69,367	6,003	8.7%	75,370
Bartow	55,911	76,019	100,157	2,590	2.6%	102,747
Carroll	71,422	87,268	110,527	4,018	3.6%	114,545
Cherokee	90,204	141,903	214,346	21,554	10.1%	235,900
Clayton	182,052	236,517	259,424	14,531	5.6%	273,955
Cobb	447,745	607,751	688,078	53,256	7.7%	741,334
Coweta	53,853	89,215	127,317	11,110	8.7%	138,427
DeKalb	545,837	665,865	691,893	42,978	6.2%	734,871
Douglas	71,120	92,174	132,403	8,330	6.3%	140,733
Fayette	62,415	91,263	106,567	4,147	3.9%	110,714
Forsyth	44,083	98,407	175,511	36,927	21.0%	212,438
Fulton	648,951	816,006	920,581	89,981	9.8%	1,010,562
Gwinnett	352,910	588,448	805,321	90,502	11.2%	895,823
Henry	58,741	119,341	203,922	13,817	6.8%	217,739
Newton	41,808	62,001	99,958	5,515	5.5%	105,473
Paulding	41,611	81,678	142,324	9,914	7.0%	152,238
Pickens	14,432	22,983	29,431	878	3.0%	30,309
Rockdale	54,091	70,111	85,215	3,641	4.3%	88,856
Spalding	54,457	58,417	64,073	-22	0.0%	64,051
Walton	<u>38,586</u>	60,687	83,768	<u>4,631</u>	<u>5.5%</u>	88,399
Total MSA	2,959,950	4,112,198	5,110,183	424,301	8.3%	5,534,484

Source: US Census Bureau

Population growth slowed after the 2007-2008 recession, but has resumed in recent years.

# **Employment**

# Average Annual Unemployment Rates - Not Seasonally Adjusted

<u>Year</u>	Atlanta MSA	<u>Georgia</u>	<u>USA</u>
2006	4.2%	4.3%	4.5%
2007	4.5%	4.6%	4.6%
2008	6.2%	6.2%	5.8%
2009	9.6%	9.6%	9.3%
2010	10.2%	10.2%	9.6%
2011	9.4%	9.4%	8.9%
2012	8.8%	9.0%	8.1%
2013	7.9%	8.2%	7.4%
2014	6.8%	6.2%	6.2%
2015	5.7%	5.9%	5.3%
2016	5.0% *	5.4% *	4.9%

<sup>\*</sup> Preliminary

# Atlanta MSA Jobs Not Seasonally Adjusted

	Average	
<u>Year</u>	<b>Employed</b>	Gain/Loss
2006	2,538,141	-
2007	2,618,825	80,684
2008	2,606,822	-12,003
2009	2,452,057	-154,765
2010	2,440,037	-12,020
2011	2,486,895	46,858
2012	2,546,478	59,583
2013	2,574,339	27,861
2014	2,619,867	45,528
2015	2,677,863	57,996
2016*	2,834,631	156,768

<sup>\*</sup> Preliminary

Source: US Department of Labor

# **Building Permits**

Recent annual residential permit activity for the Metropolitan Atlanta area is shown in the following chart:

## **Year-End Report**

Permit Type	<u>2007</u>	2008	<u>2009</u>	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>
Single-Family	31,089	11,989	5,421	6,436	6,239	9,146	14,803	16,935	19,885	22,931
Two-Units	188	44	8	10	26	20	50	40	30	48
3-4 Units	481	175	110	80	37	166	163	217	167	102
5 Units +	13,012	7,086	994	<u>1,101</u>	<u>2,390</u>	<u>5,024</u>	<u>9,281</u>	9,239	9,929	13,040
Total	44,770	19,294	6,533	7,627	8,692	14,356	24,297	26,431	30,011	36,121

Source: US Census Bureau

Permit activity has rebounded over the past four years.

# Office Market

Atlanta Class "A, B & C"	
Office Market at Year-End	Vacancy %
2003	21.7%
2004	19.7%
2005	17.3%
2006	17.0%
2007	13.8%
2008	14.9%
2009	16.8%
2010	17.3%
2011	16.7%
2012	15.9%
2013	15.0%
2014	14.2%
2015	12.1%
2016	11.9%

Atlanta Class "A, B & C" <u>Year-End 2016</u>	Total SF	% of total	Vacant SF	Vacancy %	Quoted <u>Rates</u>
Submarket					
Buckhead	22,910,590	7.5%	2,526,754	11.0%	\$32.02
Central Perimeter	34,089,301	11.2%	4,610,963	13.5%	\$25.99
Downtown Atlanta	36,509,477	12.0%	4,875,194	13.4%	\$23.88
Midtown Atlanta	25,287,946	8.3%	2,528,210	10.0%	\$27.39
North Fulton	36,656,329	12.0%	3,959,460	10.8%	\$21.82
Northeast Atlanta	39,905,343	13.1%	6,134,755	15.4%	\$17.01
Northlake	29,796,902	9.8%	2,750,792	9.2%	\$17.45
Northwest Atlanta	49,335,909	16.2%	5,762,263	11.7%	\$21.01
South Atlanta	24,694,559	8.1%	2,584,852	10.5%	\$16.40
West Atlanta	5,956,682	2.0%	723,485	12.1%	<u>\$19.49</u>
Totals	305.143.038	100.0%	36.456.728	11.9%	\$22.19

Source: CoStar Property ®

#### **Industrial Market**

Spurred primarily by high demand for distribution space, development patterns generally follow major interstates and proximity to the Hartsfield-Jackson Airport. In fact, the South Atlanta Industrial Submarket which surrounds the airport has just surpassed the Northeast Atlanta Industrial market to become Atlanta's largest industrial market.

Recent metro industrial vacancy rates are shown below:

Metropolitan Atlanta Industrial Market Year-End	Vacancy %
2006	11.8%
2007	11.2%
2008	12.1%
2009	13.0%
2010	14.1%
2011	12.9%
2012	12.0%
2013	11.2%
2014	8.8%
2015	7.4%
2016	7.6%

Industrial Market Profile Year-End 2016	Total SF	% of total	Vacant SF	Vacancy %	Quoted <u>Rates</u>
Submarket					
Central Atlanta Ind	16,016,799	2.3%	1,377,668	8.6%	\$6.02
Chattahoochee Ind	22,266,500	3.2%	1,100,724	4.9%	\$7.31
I-20 W/Fulton Ind	102,986,900	14.9%	7,480,654	7.3%	\$3.43
North Central Atlanta Ind	32,384,331	4.7%	1,940,277	6.0%	\$8.13
Northeast Atlanta Ind	176,054,561	25.5%	11,426,932	6.5%	\$5.19
Northwest Atlanta Ind	78,925,153	11.4%	5,350,394	6.8%	\$5.35
Snapfinger/I-20 East Ind	50,183,642	7.3%	1,541,816	3.1%	\$3.77
South Atlanta Ind	181,561,059	26.3%	20,061,184	11.0%	\$3.38
Stone Mountain Ind	29,618,489	4.3%	2,152,694	7.3%	<u>\$4.47</u>
Totals	689,997,434	100.0%	52,432,343	7.6%	\$4.43

Source: CoStar Property ®

In 2016, Metro Atlanta added over 6 million square feet of new industrial space with over 13 million square feet still under construction. Most of these new buildings reflect large, distribution-style warehouses.

- HALL RIGDON AND ASSOCIATES -

# **Retail Market**

The vacancy levels in the various submarkets for all types of retail space are shown below:

Metro	politan	<b>Atlanta</b>
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Total Retail Market Year-End	Vacancy %
2008	9.1%
2009	10.7%
2010	10.3%
2011	10.1%
2012	9.8%
2013	9.2%
2014	8.4%
2015	7.1%
2016	6.2%
2015	7.1%

Total Retail Market Profile <u>Year-End 2016</u>	Existing SF	% of total	<u>Vacancy</u>	Available SF	Quoted <u>Rates</u>
<u>Submarket</u>					
Buckhead	13,102,211	3.7%	4.9%	645,062	\$28.26
Central Atlanta	13,170,994	3.7%	6.0%	783,967	\$24.09
Central Perimeter	10,889,148	3.1%	5.5%	596,343	\$19.41
Coweeta	7,565,983	2.1%	3.6%	269,473	\$13.04
Dekalb	29,277,178	8.2%	7.6%	2,236,777	\$14.83
Georgia 400	35,018,414	9.8%	5.3%	1,866,173	\$16.05
Gwinnett	64,591,748	18.1%	7.0%	4,537,790	\$12.42
NE Atlanta Outlying	13,793,686	3.9%	5.3%	737,692	\$12.63
North Cobb	44,906,365	12.6%	5.7%	2,543,266	\$12.21
South Atlanta	37,912,683	10.6%	7.1%	2,703,219	\$10.36
South Cobb	20,960,195	5.9%	6.0%	1,254,364	\$12.61
South Metro	36,214,790	10.2%	5.6%	2,040,703	\$13.28
West Metro	<u>28,660,617</u>	8.0%	<u>6.3%</u>	<u>1,792,006</u>	\$10.50
Metro Atlanta Totals	356,064,012	100.0%	6.2%	22,006,835	\$13.09

Source: CoStar Property ®

#### **Area Data Summary**

For years, Atlanta's lack of geographic barriers has spurred outward rather than upward expansion. In an effort to curb sprawl, many local governments in the metro area have become more receptive to higher-density residential development near major transportation corridors. Still, mass transit options are limited and have provided little to discourage automobile travel and long-term solutions are unclear.

However, one positive trend that is partly related to Atlanta's congested traffic is a residential growth boom in Midtown and Downtown Atlanta. Since 2012, a wave of new apartments has rolled into areas inside the Atlanta Perimeter (I-285). Also, Georgia Tech has played a major role in attracting technology companies that want to locate near its talent pool and technology assistance programs. This "reurbanization of downtown Atlanta" has spurred retail growth and mixed-use developments oriented to techno-minded millennials.

While the new stadium for the Atlanta Falcons and the new Atlanta United soccer team is underway downtown, the Atlanta Braves are moving to the new SunTrust Park in 2017 that is located along I-75 about 10.5 radial miles northwest of downtown.

Also, Atlanta's number one economic engine, the Hartsfield-Jackson Airport, has completed six billion dollars in improvements, including an additional runway and a new international concourse. Now the world's busiest airport, approximately 90 to 100 million passengers are expected to pass through in the coming year. Further, another multi-billion dollar expansion and renovation of the airport is planned.

It is also noted that Metro Atlanta's huge supply of vacant residential lots, a legacy of the housing boom and subsequent crash, has largely been absorbed except for a few outlying counties. Land demand for new residential subdivisions is on the rise, especially in Forsyth, Cherokee, Gwinnett, Fulton, Cobb and Dekalb counties.

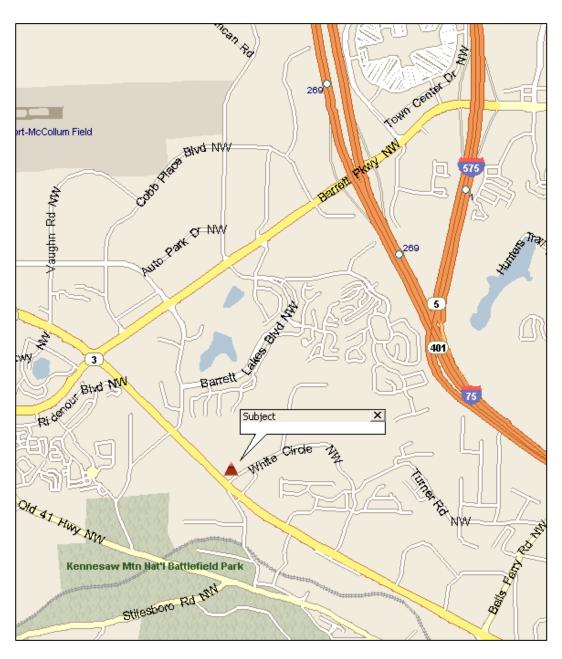
In addition, increasing occupancy in the industrial, retail and office markets have triggered new product delivery, especially in the industrial market where over 13 million square feet of new space in under construction. Improvement is occurring more slowly in the office market sector.

On another front, Metro Atlanta is still seeking to resolve a dispute with Alabama and Florida over allocation of water from the Chattahoochee River. A recent ruling in a special master hearing was favorable to Atlanta and it is hoped that a final resolution can be reached soon.

Overall, job growth is expected to continue improving as the economy recovers. Accordingly, projected job growth should strengthen demand in the various real estate markets.

#### **NEIGHBORHOOD/MARKET AREA**

North ↑



#### **Location**

Although geographic boundaries are not exact, the subject neighborhood or market area is defined as an approximate 2-mile segment of the Cobb Parkway corridor between Barrett Parkway and Bells Ferry Road.

The neighborhood is located just north of Marietta, within unincorporated Cobb County about 19 radial miles west of Atlanta's Central Business District.

#### Access

The subject has frontage along Cobb Parkway (US 41) and White Circle. Cobb Parkway is a median-divided, four-lane highway at the subject's frontage. White Circle offers two paved traffic lanes. At this time, access to the subject is from White Circle. Also, White Circle features right-in/right out access to Cobb Parkway.

Also, Progressive Lane terminates at the subject's White Circle frontage and provides convenient access to the traffic signal at the Cobb Parkway/Progressive Lane intersection a short distance from the subject.

In addition, the subject has convenient access to I-75 and I-575 to the north via Barrett Parkway and to the south via Cobb Parkway.

#### **Land Uses/Trends**

The subject corridor reflects a mix of multi-family, single-family, commercial, office and light industrial uses. More intensive land use is found along the nearby Barrett Parkway corridor where a new regional shopping center, Kennesaw Marketplace, has recently opened. This center will be anchored by Whole Foods (coming in October) and the already opened Academy Sports. This center includes a host of restaurants and smaller commercial tenants and is adjoined by a new apartment complex.

From Cobb Parkway eastward to Town Center Mall, Barrett Parkway is dominated by auto dealerships. East of I-75, Barrett Parkway is lined with retail uses and shopping centers as well as Town Center Mall. North of Barret Parkway is the Barrett Industrial Park which contains industrial uses ranging from business park buildings to distribution warehouses. To the north of Town Center Mall is the ever expanding Kennesaw State University campus, now one of the largest universities in Georgia.

Closer to the subject, Progressive Insurance has an office to the south, just north of Cobb County Tractor Company. Parkside at Town Center apartments are located along Cobb Parkway just west of the subject and a new 72-unit multi-family development is under construction to the east of the subject.

Cobb Parkway is an older, established development corridor and the subject neighborhood is experiencing some new multi-family, commercial and light industrial growth. New growth is limited by the shortage of vacant land, especially tracts without challenging topography.

#### **General Demand Factors**

Recent population growth is depicted in the following chart.

	<u>1990</u>	<u>2000</u>	<u>2010</u>	Estimate <u>2015</u>
Cobb County	447,745	607,751	688,078	741,334
Marietta	44,129	58,748	56,641	59,067

Source: US Census Bureau

Cobb Parkway is a busy commuter corridor and the most recent traffic count is presented below.

<u>Location</u>	Annual Average <a href="Daily Traffic (AADT)">Daily Traffic (AADT)</a>	Station <u>ID</u>	<u>Year</u>
Cobb Parkway 0.5-Mile SE of Subject	40,800	6722021	2015

Source: Georgia Dept. of Transportation

#### Nearby Supply

<u>Land</u>: As mentioned previously, there is a limited vacant land in the area near the subject, especially land tracts with road-grade topography.

<u>Multi-family Housing</u>: Permit activity for multi-family development in 2016 in Metro Atlanta was the highest in ten years. Multiple new apartment projects are occurring in Cobb County near SunTrust park, plus new apartment development is underway adjacent to the subject and at Kennesaw Market Place. Also, new apartments were recently built in downtown Kennesaw.

## **Conclusion**

It appears that the local and metro apartment market is still growing to meet demand and this trend is expected to continue for the foreseeable future.

Given the subject's highway exposure, convenience to major transportation corridors, and proximity to major employment centers, an exposure period of about six to twelve months is considered reasonable for sale of the subject at the value conclusion presented later in this report.

#### REAL PROPERTY DESCRIPTION

#### Land

Based on the "Tax Plat/Topo Map" included in the Addenda as well as the "Survey," included in the Addenda as Exhibits I and VIII, respectively, and a physical inspection, the subject is described as follows:

Location: 1601 White Circle; District 16, Land Lot 864 and District

20, Land Lot 219, Marietta (uninc.), Cobb County, GA

Size (Acres): 7.871 (Based on survey)

Shape: Irregular

Frontage: 874'+/- along Cobb Parkway and 518'+/- along White

Circle.

Depth: Varies, minimum of 328 feet off White Circle.

Grade: Varies, mostly above road grade.

Topography: Sloping to steeply sloping at rocky area along north

boundary. Partially graded.

Ground Cover: Partially wooded.

Drainage: Appears adequate.

Soil/Subsoil Conditions:

No problem soils noted upon inspection.

Floodplain: None noted per FEMA Flood Insurance Rate Map Panel

No. 13067C 102H, effective date 03/04/2013.

Easements: 125'-wide electric power easement crosses west portion

of site.

Access: Curb cut off White Circle.

Exposure: Good.

Utilities: All available.

- HALL RIGDON AND ASSOCIATES -

Adjoining Uses: Multi-family Residential

#### **Conclusions**

Physically, the subject tract is suited for a variety of development alternatives.

#### **Improvements**

The subject is vacant land.

#### **TAXES**

The property is subject to taxation by Cobb County. Real estate taxes are based on 40% of the appraised value as estimated by tax officials. The assessed value is then multiplied by the appropriate millage rate.

Taxes for the subject parcels are presented:

Year of Tax Valuation: 2016

Value per tax assessor -			Other/	
Tax Parcel:	Size (AC)	<u>Land</u>	<u>Improvements</u>	<u>Total</u>
16-0864-0-003-0	0.40	\$42,230	\$0	\$42,230
16-0864-0-004-0	4.76	\$445,792	\$0	445,792
16-0864-0-021-0		\$32,779	\$0	32,779
16-0864-0-029-0	0.18	\$16,858	\$0	16,858
20-0219-0-012-0	<u>2.10</u>	<u>\$197,141</u>	\$0	<u>197,141</u>
Totals	7.44	\$734,800		\$734,800
Assessment Factor:				0.40
Assessed Value:				\$293,920
Millage Rate - 2016				0.02875
Annual Taxes:				\$8,450
Tax Liens:				N/A

Assessor's Overall Market Value Estimate/AC of Land: \$98,763

Based on the value conclusion presented later in this report, appears that the tax assessor's valuation is below market parameters. Also, 2016 taxes have been paid.

—— HALL RIGDON AND ASSOCIATES –

#### **ZONING**

The subject is zoned with multiple classifications, GC, General Commercial, and TS, Tourist Services. Both classifications are summarized:

#### TS Classification:

Classification: TS, Tourist Services District Future Land Use Map: Community Activity Center

Government Jurisdiction: Cobb County

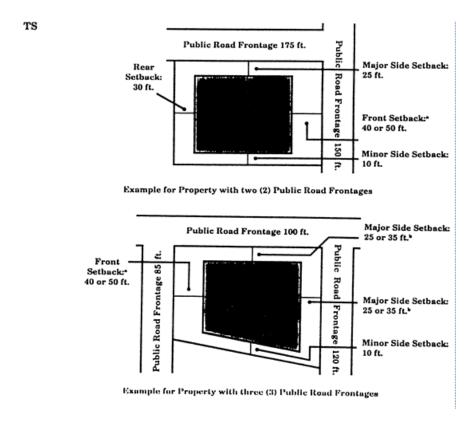
Major Permitted Uses: Commercial related

Major Restrictions/Restricted

Uses: N/A Remarks: N/A

The regulations for the TS tourist services district are as follows:

#### The zoning restrictions for the TS district are summarized:



<sup>(1)</sup> Purpose and intent. The TS district is established to provide locations for commercial and service uses which are oriented toward automotive businesses and interstate and state highway travelers. The board of commissioners has determined that TS zoning will only be allowed on properties designated as community activity centers, regional activity centers, industrial compatible and heavy industrial as identified in the Cobb County Comprehensive Plan: A Policy Guide, adopted November 27, 1990. See subsection (11) of this section, pertaining to use limitations, for those uses no longer appropriate.

#### **GC**, General Commercial

Classification: GC, General Commercial Future Land Use Map: Community Activity Center

Government Jurisdiction: Cobb County

Major Permitted Uses: Commercial, Mixed Use

Major Restrictions/Restricted

Uses: N/A Remarks: N/A

Pertinent development guidelines are summarized:

Pertinent Restrictions:

Min. Lot Area (SF): 20,000 Min Lot Width: 60 Feet

Setbacks -

Front: 40-50 Feet

Major Side: 35 Feet

Minor Side: 10 Feet

Rear: 30 Feet

Max. Building Height 50 Feet

Max FAR: 0.5 Office and 0.25 Retail

Although the GC zoning category is still a viable zoning district, the county is pushing property owners toward other similar districts. The following note was located at the end of the GC zoning district:

"On February 25, 2014 the Board of Commissioners amended Section 134-227 (General Commercial-GC) to clarity the Purpose and Intent of the Section. This action was not intended to prohibit property owners from applying for the General Commercial district or to direct staff from accepting applications for such. Rather, the amendment was approved to reinforce staff's effort and practice of recommending alternatives to the General Commercial District when appropriate."

It is noted that the subject buyer, Marietta Housing Authority, is planning to develop the subject site with apartments and does not have to apply for rezoning.

#### HIGHEST AND BEST USE

The "Highest and Best Use" of a property is defined as that logical, legal, and most probable use which will yield the greatest net income to the land over a sustained period of time. It is also that available use or program of probable future utilization that produces the highest present land value.

The highest and best use analysis involves a consideration of four separate tests. The four primary considerations are the property's (1) Physical Constraints, (2) Legally Permissible Uses, (3) Financially Feasible Uses, and (4) the Maximally Productive Use. Of the concluded possible uses, tests of feasibility are conducted, when necessary, and of the feasible uses, the one that produces the highest net return today is then concluded to be the highest and best use.

#### If Vacant

#### **Physical Constraints**

The subject site's location, exposure, size, access, topography and shape are suited for a variety of development alternatives. It is noted that the subject's above road grade topography limits exposure to Cobb Parkway and is less suitable for uses requiring extensive grading.

#### **Legally Permissible Uses**

Though the subject is currently zoned for commercial use, the client is proposing to develop the subject with apartments and apartment use is the basis for our valuation in this report. Reportedly, the client is planning to development the subject with approximately 110 apartment units.

#### Financially Feasible and Maximally Productive Use

Based on sales examined and current market conditions, demand appears strong at the subject for multi-family development. Further, it appears that the subject is candidate for multi-family use based on surrounding land uses, regardless of buyer.

In our opinion, the proposed multi-family use is considered a reasonable form of highest and best use of the subject, as vacant.

#### As Improved

The subject is vacant land.

#### VALUATION PROCEDURE

The valuation process is employed to develop a supportable estimate of the market value of the property appraised. It involves the application of one or more of the primary methods for analyzing real property data--the sales comparison, income capitalization, and cost analyses.

The cost approach is based on the premise that the value of a property can be indicated by estimating the current cost less depreciation, which is added to the value of the underlying land.

The income capitalization (income) approach is utilized to measure the present value of the future benefits of property ownership (cash flow and reversion). The rates or factors used for capitalization are derived by the investigation of acceptable rates of return reflected by recent transfers of comparable properties.

The sales comparison approach is properly utilized where an adequate number of properties of similar type have been sold recently, or are currently for sale in the subject market.

Land is valued separately utilizing the sales comparison approach.

#### Valuation Procedure(s) Employed in this Appraisal

The sales comparison approach is employed to value the subject land. The income approach is not used due to the lack of recent ground leases and sales of leased sites. The cost approach is not used as the subject is vacant.

#### LAND VALUATION

Recent sales of apartment land tracts in the area are compared to the subject in this section. Price per planned apartment unit is used as the unit of comparison. The sales analyzed in this section are detailed in the Addenda under Exhibit VI, "Land Sales" and summarized in the following chart:

No.	Sale Date	<u>Location</u>	<u>Price</u>	Size (AC)	Price/AC	Units <u>Planned</u>	\$/Unit
Subj	Contract	1601 White Circle - Acres Sold Acres Donated Total	\$1,000,000 \$340,657 \$1,340,657	5.871 2.000 7.871	\$170,329 \$170,329	110	\$12,188
1 2 3 4	12/7/2015 4/22/2016 5/5/2016 11/18/2015	1520 Old 41 Hwy 3101 Cumberland Blvd Interstate North Pkwy Windy Ridge Pkwy	\$1,000,000 \$3,800,000 \$4,850,000 \$5,000,000	3.500 3.010 5.306 3.140	\$285,714 \$1,262,458 \$914,060 \$1,592,357	77 269 284 277	\$12,987 \$14,126 \$17,077 \$18,051

<sup>\*</sup> Implied Donation Price based on price per acres sold.

The following rating elements are considered:

- Property rights conveyed
- Financing terms
- Conditions of Sale
- Market conditions
- Location
- Physical Characteristics

Adjustments are made for dissimilarities and are discussed as follows:

First, the subject contract is considered. The subject is presently under contract where 5.871 acres are to be sold for \$1,000,000 and 2.0 acres are to be donated. This sale is between unrelated parties, each acting in their own best interests. As a result, the current contract is considered an indication of the subject's current market value. Thus, the current contract indicates a current market value for the subject near \$12,188 per unit planned.

**Land Sale No. 1** is located at 1520 Old 41 Highway about 1.0 radial mile west of the subject. This sale compares below the subject with regard to location, and an upward adjustment is made. However, this adjustment is offset somewhat by the sale's superior topography. Consequently, following adjustments, this sale indicates a current market value for the subject land at or above \$12,987 per unit planned.

**Land Sale No. 3** is located at 3101 Cumberland Boulevard about 10.0 radial miles southeast of the subject, and compares above the subject with regard to location, and a downward adjustment is made. However, the sale's inferior access and narrow shape require upward adjustments. Adjustments tend to be offsetting, and this sale indicates a current market value for the subject land near \$14,126 per unit planned.

**Land Sale No. 3** is located along the east side of Interstate North Parkway south of Windy Hill Road, about 8.5 radial miles southeast the subject, and is superior to the subject with regard to location. A downward adjustment is made for this sale's superior location. Accordingly, this sale indicates a unit value below \$17,077 per unit planned for the subject.

**Land Sale No. 4** is located at the northwest corner of Windy Ridge Parkway and Powers Ferry Road, about 9.0 radial miles southeast of the subject, and compares above the subject with regard to location. A downward adjustment is indicated for the sale's superior location. Following adjustments, this sale indicates a market value for the subject land less than \$18,051 per unit planned.

Overall, the adjusted sales examined and the subject contract suggest a current market value range for the subject of about \$12,000 to \$14,000 per apartment unit planned. Accordingly, the subject's market value is correlated as follows:

Units <u>Planned</u>		Indicated Value/Unit		<u>Total</u>
110	х	\$12,000	=	\$1,320,000
110	Х	\$14,000	=	\$1,540,000
Correlated:				\$1,430,000

This value conclusion is slightly higher than than the price indicated by the current contract, but is well supported by the sales examined.

#### **EXPOSURE/MARKETING PERIOD**

Exposure time is defined as...the estimated length of time the property interest being appraised would have been offered on the market prior to the hypothetical consummation of a sale at market value on the effective date of the appraisal; a retrospective opinion based on analysis of past events assuming a competitive and open market.

<u>Marketing time</u> is defined as ...an opinion of the amount of time it might take to sell a real or personal property interest at the concluded market value level during the period immediately after the effective date of an appraisal.

Based on discussions with market participants and sales investigated, we believe a reasonable exposure time and marketing time of about six to twelve months is appropriate for the subject at the market value conclusion presented in this report.

#### **LIMITING CONDITIONS AND ASSUMPTIONS**

The analysis and the attached report are made subject to the following conditions and assumptions:

- Any legal description or plats reported herein are assumed to be accurate. Any sketches, plats, or drawings included herein are included to assist the reader in visualizing the property. We have made no survey of the property and assume no responsibility in connection with such matters.
- No responsibility is assumed for matters legal in nature. Title is assumed to be good and marketable and in fee simple unless discussed otherwise in the report. The property is considered to be free and clear of existing liens, assessments, and encumbrances, except as noted.
- 3. The analyst assumes no liability for structural features not visible on an ordinary careful inspection, or any responsibility for sub-surface conditions.
- 4. Unless otherwise noted herein, it is assumed that there are no encroachments or zoning violations of any regulations affecting the subject property.
- 5. The property is assumed to be under competent and aggressive management unless otherwise stated.
- 6. Certain information used in the report was provided by sources, which are considered reliable but cannot be guaranteed.
- 7. Any value estimates reported herein apply to the entire property, and any proration or division of the total into fractional interests will invalidate the value estimate, unless such proration or division of interest is set forth in the report.
- 8. Any division of the land and improvement values estimated herein is applicable only under the program of utilization shown. These separate valuations are invalidated by any other application.
- 9. We are not required to give testimony or attendance in court by reason of this analysis or report, with reference to the property in question, unless arrangements have previously been made.

- 10. Neither all nor any part of the contents of this report shall be conveyed to the public through advertising, public relations, news, sales, or other media, without the prior written consent and approval of the author. This limitation pertains to any valuation conclusions, the identity of the analyst or the firm, and any reference to the Appraisal Institute or to the designations.
- 11. Unless otherwise stated in this report, the existence of hazardous material, which may or may not be present on the property, was not observed by the appraiser. The appraiser has no knowledge of the existence of such materials on or in the property. The appraiser, however, is not qualified to detect such substances. The presence of substances such as asbestos, urea-formaldehyde foam insulation, or other potentially hazardous materials may have an effect on the value of the property. The value estimate is predicated on the assumption that there is no such material on or in the property that would cause a loss in value. No responsibility is assumed for any such conditions or for any expertise or engineering knowledge required discovering them. The client is urged to retain an expert in this field if desired.
- 12. Any forecasts or projections included in this report are utilized to assist in the valuation process and are based upon current market conditions, anticipated short term supply and demand factors, as well as a stable economy. These forecasts are therefore subject to changes in future conditions that cannot be accurately predicted by the appraisers and could affect the future income and/or value forecasts.
- 13. The client, Marietta Housing Authority, has requested a valuation of the subject property based on apartment use. However, the subject is currently zoned for commercial use. Therefore, this appraisal is based on the hypothetical condition that apartment zoning exists on the date of appraisal.

#### **CERTIFICATION**

The undersigned hereby certifies that, except as otherwise noted in this report:

- 1. I have made a personal inspection of the property that is the subject of this report.
- The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions, and are my personal, unbiased professional analyses, opinions, and conclusions.
- 3. I have no present or prospective interest in the property that is the subject of this report, and I have no personal interest or bias with respect to the parties involved.
- 4. My compensation is not contingent upon the reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value estimate, the attainment of a stipulated result, or the occurrence of a subsequent event. The appraisal assignment was not based on a requested minimum valuation, a specific valuation, or the approval of a loan.
- 5. My analysis, opinions, and conclusions were developed, and this report has been prepared, in conformity with the *Uniform Standards of Professional Appraisal Practice* and the Georgia Real Estate Appraiser Classification and Regulation Act and the Rules and Regulations of the Georgia Real Estate Appraisers Board.
- 6. The use of this report is subject to the requirements of the Appraisal Institute relating to review by its duly authorized representatives.
- 7. To the best of my knowledge and belief, the statements of fact contained in this report, upon which the analyses, opinions, and conclusions expressed herein are based, are true and correct.
- 8. Unless otherwise stated in the report or letter of transmittal, no one other than the undersigned provided significant professional assistance in the preparation of the analyses, conclusions, and opinions concerning the real estate that are set forth in this report.
- 9. As of the date of this report, Hall Rigdon, MAI, has completed the requirements of the continuing education program of the Appraisal Institute.
- 10. I have performed no prior services regarding the subject of this appraisal assignment within the past three years.

Hall Rigdon, MAI

State of Georgia Certified Real Estate Appraiser - CG 680

#### **QUALIFICATIONS OF HALL RIGDON**

Formed *Hall Rigdon and Associates* in April 1998. Over twenty-five years of Real Estate training includes home building, development, and real estate appraisal. Appraisal experience includes a wide variety of office, industrial, retail and residential properties. In addition, I have experience appraising special uses such as railroad corridors and subterranean easements.

I have also served as an expert witness on appraisal matters in Superior Courts of Bartow, Cherokee, Cobb, Fulton, Gordon, Gilmer, Paulding, Pickens, Polk and Clayton Counties.

#### **Education**

University of Georgia, BBA 1979

Appraisal Institute – Completed required real estate courses for MAI designation. Also, annual continuing education required by the Appraisal Institute and by the State of Georgia Real Estate Appraisers Board

#### **Affiliations**

Member of the Appraisal Institute – MAI #10627 Rotary Club of Marietta Kennestone Hospital Regional Health Board

#### **State Licensing/Certification**

Georgia Certified General Real Property Appraiser – CG 680 Georgia DOT Level 3 Appraiser

# <u>ADDENDA</u>

EXHIBIT I TAX PLAT & TOPO MAP

EXHIBIT II AERIAL TAX PLAT

EXHIBIT III ZONING MAP/FUTURE LAND USE MAP

EXHIBIT IV FLOOD MAP

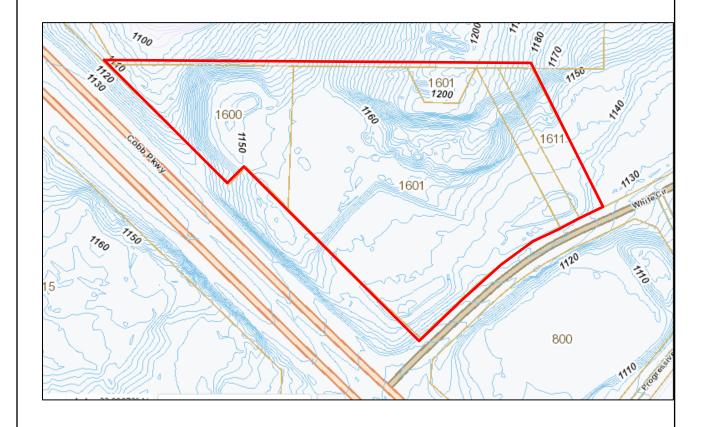
EXHIBIT V SUBJECT PHOTOGRAPHS

EXHIBIT VI LAND SALES

EXHIBIT VII SUBJECT CONTRACT (EXCERPTS

EXHIBIT VIII SURVEY

 $N \uparrow$ 



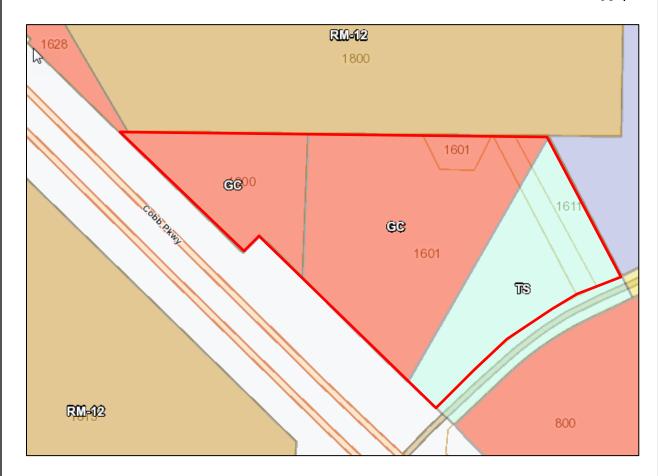
AERIAL TAX PLAT EXHIBIT II

 $N \uparrow$ 



#### **Zoning Map**

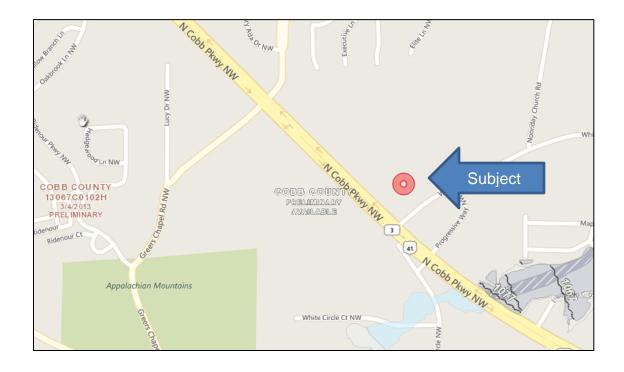
 $N \uparrow$ 



**Zoned GC and TS by Cobb County** 



## N ↑





Subject's White Circle frontage viewed from Cobb Parkway looking NE



Subject's Cobb Parkway frontage viewed from South looking North



Subject's White Circle frontage viewed from NE looking SW



Subject's White Circle frontage viewed from SW looking NE



Subject's Cobb Parkway frontage viewed from NW looking SE



Subject viewed from White Circle entrance looking North



Subject interior near power easement looking South to Kennesaw Mountain

LAND SALES EXHIBIT VI

#### LAND SALE NO. 1

Location: 1520 Old 41 Highway (NE corner of Old 41 Hwy and Oakridge

Dr); District 20, Land Lot 212; Kennesaw, Cobb County, GA

**Grantor:** Revocable Living Trust of Dixie Smith; James J. Smith as Trustee

**Grantee:** Teague Investments, LP

**Recorded:** Deed Book: 15298 Page: 4274 Trans Tax: \$1,000.00

**Date of Transaction:** 12/7/2015

**Consideration:** \$1,000,000 \$285,714 **/Acre** 

\$6.56 **/SF** 

\$12,987 **/Unit** 

**Financing:** Cash to seller at closing; no effect on price.

**Zoning at Sale:** RM-8, Multi-Family with Senior Living Overlay, City of Kennesaw

**Verification Contact:** Grantee

Conditions of Sale: Arm's length.

**Highest and Best Use** 

at Sale:

Multi-Family Residential

Present Use: Vacant

Size (AC): 3.50 Units Planned: 77

**Tax ID No.:** 20-0212-0-16-0

Improvements: N/A

**Property Description -**

Access: Old 41 Hwy and Oakridge Drive)

Frontage: 462' Old 41 Hwy and 203' Oakridge Drive; both roads offer two

traffic lanes at the sale property

**Utilities:** All available

**Drainage:** Appears adequate

**Topo/Shape:** Generally level, partially graded

**Easements:** None noted that interfere with development potential.

**Remarks:** Reportedly, after purchase, buyer has sought waiver to increase

density to 93 units.

## **LAND SALE NO. 1 (CONT'D)**

North ↑



	PT-61 03			COBB COU			-61 (Res. 11:04)		
ATION	SECTION C - TAX COMPUT		ation)	use agent's Informa		ELLER'S INFORMAT			
		Exempt Code			ER NAME	RGANIZATION / OTHE	SELLER'S BUSINESS /		
NONE	enter NONE	If no exempt code	Revocable Living Trust of Dixie Bradbury Smith, James J*						
\$1,000,000.00	consideration received by seller 1A if actual value unknown		MAILING ADDRESS (STREET & NUMBER) 136 Mars Hill Road						
\$0.00	r market value of Real and perty	1A Estimated fair Personal prop		CITY, STATE / PROVINCE / REGION, ZIP CODE, COUNTRY  DATE OF SALE 12/9/2015					
\$0.00 \$0.00	ue of Personal Property only	2 Fair market valu	tion)	use agent's informa	ION (Do not u	UYER S INFORMAT	SECTION B -		
		3 Amount of Ilens and encumbrances not removed by transfer			ER NAME		BUYERS'S BUSINESS / Teague Investme		
\$1,000,000.00	4 Net Taxable Value {Line 1 or 1A less Lines 2 and 3} 5 TAX DUE at 10 per \$100 or fraction thereof (Minimum \$1.00)			MAILING ADDRESS (Must use buyer's address for tax billing & notice purposes) 2181 Newmarket Parkway					
\$1,000.00			) Commercial	Check Buyers Int ( ) Residential ( ( ) Agricultural (	COUNTRY		CITY, STATE / PROVINC Marietta, GA 30		
	et, Route, Hwy, etc))	of Property (Stree	TION (Location	OPERTY INFORMA	CTION D - PRO	SEC			
SUITE NUMBER		ST DIRECTION	E AND TYPE, PO	TION, STREET NAMI	1	NSION (ex 265A)	HOUSE NUMBER & EXT 1520		
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SUB LOT & BLOCK	LAND LOT		ACRES	LAND DISTRICT		GMD	TAX DISTRICT		
	212						20		
	Only)	TION (Official Use	DING INFORMA	CTION E - RECORD	ŞEC				
PLAT PAGE	PLAT BOOK		DEED PAGE		DEED BOOK		DATE		

ADDITIONAL BUYERS
None

## LAND SALE NO. 1 (CONT'D)



Photographed March 20, 2017 by Hall Rigdon, MAI

#### LAND SALE NO. 2

3101 Cumberland Blvd; District 17, Land Lots 187 and 246,

**Location:** Cobb County, GA

**Grantor:** River Oaks Associates et al (Pope and Land Enterprises, Inc.)

Grantee: Cumberland Residential, LLC

**Recorded:** Deed Book: 15332 Page: 490,500, Trans tax: \$3,800.00

504, 510

**Date of Transaction:** 4/22/2016

**Consideration:** \$3,800,000 **Price/Unit:** \$1,262,458 **/AC** 

\$28.98 **/SF** \$14,126 **/Unit** 

**Financing:** Cash to seller at closing; no effect on price.

**Zoning at Sale:** RRC, Regional Retail Commercial by Cobb County

**Verification Contact:** Public Records

Conditions of Sale: Arm's Length

Highest and Best Use

at Sale:

Apartments/Mixed Use

**Present Use:** Modera Cumberland - Apartment and retail development

underway (March 2017)

Size - Acre(s): 3.01 Units Planned: 269

**Tax ID No.:** 17-0949-0-001, 028 & 036-0 plus 17-978-0-045-0

Improvements: N/A

**Property Description -**

Access: Cumberland Blvd

Frontage: About 512' on Cumberland Blvd

**Utilities:** All available.

**Drainage:** Adequate; borders small lake

**Topo/Shape:** Rolling/Irregular

Remarks: Sale is assemblage of four tracts under different ownership

entities all controlled by Pope and Land. 132 1-BR, 130 2-BR,

7 3-BR & 5,623-SF of retail planned.

## LAND SALE NO. 2 (CONT' D)

North ↑





Photographed by Hall Rigdon, MAI on March 20, 2017

#### LAND SALE NO. 3

Location: East side of Interstate North Parkway - about 500 feet south

of Windy Hill Road; District 17, Land Lots 875 and 919;

Cobb County, GA

**Grantor:** Interstate North 5 Acres, LLC

Grantee: District at Windy Hill, LLC

Recorded: Deed Book: 15334 Page: 3877 Trans Tax: \$4,850.00

Date of Transaction: 05/05/2016

Consideration: \$4,850,000 Price/Unit: \$914,060 **/AC** 

\$20.98 **/SF** 

\$17,077 **/Unit** 

Financing: Cash to seller at closing; no effect on price.

UC, Urban Commercial by Cobb County **Zoning at Sale:** 

**Verification Contact:** Grantee

Conditions of Sale: Arm's Length

**Highest and Best Use** 

at Sale: Office/Commercial

**Present Use:** Vacant Land

Size (AC): 5.306 **Units Planned:** 284

Tax ID No.: 17-919-0-003-0

None. Improvements:

**Property Description -**

Access: Interstate North Parkway & indirect access to Windy Hill Rd

through adjoining parcel

About 130' on Interstate North Parkway Frontage:

**Utilities:** All public utilities are available.

Appears adequate; borders small lake. Drainage:

Topo/Shape: Rolling/Irregular

**Easements:** None noted that interfere with development potential. Remarks: This sale was rezoned prior to sale from OHR, Office High

Rise to Urban Commercial to allow development with

apartments. 190 1-bedroom & 94 2-bedroom units planned.

## **LAND SALE NO. 3 (CONT'D)**

**N** ↑



							41 (Nov. 1186) TC			
ATION	SECTION C - TAX COMPU		tice)	uee agent's Informa						
No	Exempt Code				SELLER'S BUSINESS / ORGANIZATION / OTHER NAME INTERSTATE MORTE 5 ACRES, LLC					
\$4,850,000.0	1, Actual Value of consideration received by seller			MARING ADDRESS (STREET & NUMBER) 1769 PEACHTREE STREET SUITE 100						
\$0.0	market value of Real and verty	1A. Entimated fair Personal prop	CITY, STATE / PROVINCE / REGION, ZIP CODE, COUNTRY DATE OF SALE S/5/2016							
\$0.00 \$0.00 \$4,650,000.00	e of Personal Property only	2. Fair market valu	ion)	se agent's Informat	TON (Do not s	ER'S INFORMAT	SECTION 8 - BUY			
		Amount of liens and encumbrances not removed by transfer			ER NAME		DISTRICT AT WINDY			
	4, Net Taxable Value (Line 1 or 1A less Lines 2 and 5)			& notice purposes)	for tax billing		MILING ADDRESS (Must ui 1323 BOUTEMBRT PKY			
\$4,650.0	per \$100 or itsclion thereof	5. TAX DUE at .10 (Minimum \$1.60	Commercial	CITY, STATE I PROVINCE I REGION, 21P CODE, COUNTRY  (Check Buyers intended Use  (ROUSTON, TX 77074 USA  () Residential (X) Commercial () Magniculated () Magniculated ()						
•	t, Route, Herr, etc.))	of Property (Street	10N (Location	PERTY INFORMAT	TION D - PR	SEC				
SUITE NUMBER		ST DIRECTION	AND TYPE, PO	THON, STREET HAME	PRE-OREC	ON (ex 265A)	OUSE NUMBER & EXTENS			
ACCOUNT NUMBER	UMPER	MAP & PARCEL N 17051500030		OUNTY CITY (IF APPLICABLE)						
SUB LOT & BLOCK	LANDLOT		ACRES	LAND DISTRICT		GMC	AX DISTRICT			
	Only)	TION (Official Use	NG INFORMA	TION E - RECORD	360					
				DATE DEED BOOK						

ADDITIONAL BUYERS

## **LAND SALE NO. 3 (CONT'D)**



Photographed March 20, 2017 by Hall Rigdon, MAI

#### LAND SALE NO. 4

Location: Northwest quadrant of Windy Ridge Parkway and Powers

Ferry Road; District 17, Land Lots 985 and 1008; Cobb

County, GA

Grantor: BSD Power II, LLC, and Park Point Land, LLC

**Grantee:** Broadstone Windy Ridge, LLC.

**Recorded:** Deed Book: 15295 Page: 2789,2799 Trans tax: \$5,000.00

**Date of Transaction:** 11/18/2015

**Consideration:** \$5,000,000 **Price/Unit:** \$1,592,357 **/AC** 

\$36.56 **/SF** 

\$18,051 **/Unit** 

**Financing:** Cash to seller at closing; no effect on price.

**Zoning at Sale:** UVC, Urban Village Commercial by Cobb County

**Verification Contact:** Grantee

Conditions of Sale: Arm's Length

**Highest and Best Use** 

at Sale: Apartments/Mixed Use

**Present Use:** Apartments under construction (March 2017)

**Size (AC):** 3.140 **Units Planned:** 277

**Tax ID No.:** 17-1008-0-008-0

Improvements: None.

**Property Description -**

Access: Powers Ferry Road and Windy Ridge Parkway Frontage: Powers Ferry Road and Windy Ridge Parkway

**Utilities:** All public utilities are available.

**Drainage:** Appears adequate. **Topo/Shape:** Rolling/Irregular

**Easements:** None noted that interfere with development potential.

**Remarks:** This sale involved two 50% interest transactions in the same

tax parcel. 195 1-bedroom & 82 2-bedroom units planned.

## **LAND SALE NO. 4 (CONT'D)**

 $\mathbf{N}^{\uparrow}$ 



SECTION A – SELLE	D'S INFORMATI	ON /Do not	use enent's informat		SECTION C - TAX COMPU	TATION	
SELLER'S BUSINESS / ORGAN			use agent s informat		SECTION C - TAX COMPO	TATION	
Park Point Land, LLC		KNAME		Exempt Code If no exempt code	enter NONE	NONE	
MAILING ADDRESS (STREET &		ding X			consideration received by seller IA if actual value unknown	\$2,500,000.00	
CITY, STATE / PROVINCE / RE- WaterSound, FL 3241	,	COUNTRY	11/18/2015		1A. Estimated fair Personal prop	market value of Real and erty	\$0.00
SECTION B - BUYE	R'S INFORMATI	ON (Do not u	use agent's informati	ion)	2. Fair market valu	e of Personal Property only	\$0.00
	BUYERS'S BUSINESS / ORGANIZATION / OTHER NAME Broadstone Windy Ridge, LLC					and encumbrances transfer	\$0.00
	MAILING ADDRESS (Must use buyer's address for tax billing & notice purposes) 2415 E. Camelback Rd. Suite 600					ue ss Lines 2 and 3)	\$2,500,000.00
CITY, STATE / PROVINCE / RE Phoenix, AZ 85016 US		COUNTRY	Check Buyers Inter ( ) Residential (X) ( ) Agricultural ( )	Commercial	5. TAX DUE at .10 (Minimum \$1.00	per \$100 or fraction thereof	\$2,500.00
	SEC*	TION D - PR	OPERTY INFORMAT	ION (Locatio	n of Property (Stree	t, Route, Hwy, etc))	
HOUSE NUMBER & EXTENSIO 985	N (ex 265A)		TION, STREET NAME ection	AND TYPE, P	OST DIRECTION		SUITE NUMBER
COUNTY					MAP & PARCEL N 17100800080	UMBER	ACCOUNT NUMBER
TAX DISTRICT	GMD		LAND DISTRICT ACRES		S	LAND LOT	SUB LOT & BLOCK
		SE	CTION E - RECORDI	NG INFORM	TION (Official Use	Only)	1
				DEED PAGE 2789		PLAT BOOK	PLAT PAGE

ADDITIONAL BUYERS None

## **LAND SALE NO. 4 (CONT'D)**

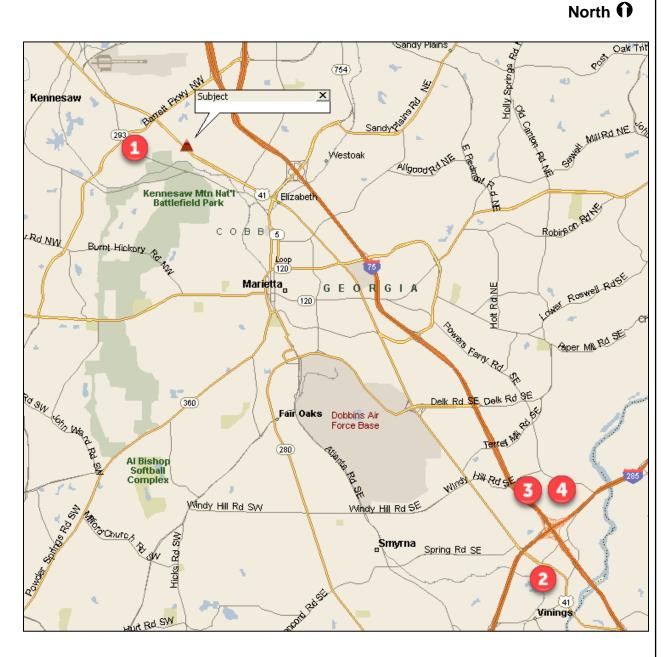
PT-61 (Rev. 11/04) TO	be file	d in	COBB	COUN	1TY		PT-61 03	33-2015-027504
SECTION A - SELLER'S INFORMATION (Do not use agent's information)							SECTION C - TAX COMPU	TATION
SELLER'S BUSINESS / ORGANIZATION / OTHER NAME BSD Power II, LLC						Exempt Code If no exempt code	enter NONE	NONE
MAILING ADDRESS (STREET & NUMBER) 3301 Windy Ridge Pkwy Suite 320							consideration received by seller A if actual value unknown	\$2,500,000.00
CITY, STATE / PROVINCE / RE Atlanta, GA 30339 U	,	COUNTRY	DATE OF S 11/18/2			1A. Estimated fair Personal prop	market value of Real and erty	\$0.00
SECTION B - BUYE	R'S INFORMATI	ON (Do not u	se agent's in	formation	)	2. Fair market valu	e of Personal Property only	\$0.00
BUYERS'S BUSINESS / ORGA Broadstone Windy Ric		RNAME				3. Amount of liens not removed by	and encumbrances transfer	\$0.00
MAILING ADDRESS (Must use buyer's address for tax billing & notice purposes) 2415 E. Camelback Rd. Suite 600					4. Net Taxable Valu (Line 1 or 1A les		\$2,500,000.00	
,	CITY, STATE / PROVINCE / REGION, ZIP CODE, COUNTRY Phoenix, AZ 85016 USA Check Buyers Intended Use ( ) Residential ( ) Commercial ( ) Agricultural ( ) Industrial				ommercial	5. TAX DUE at .10 (Minimum \$1.00)	per \$100 or fraction thereof	\$2,500.00
	SEC	TION D - PRO	OPERTY INFO	DRMATION	N (Location	of Property (Street	, Route, Hwy, etc))	
HOUSE NUMBER & EXTENSIO 985	N (ex 265A)		TION, STREET ection	NAME AN	ID TYPE, PO	ST DIRECTION		SUITE NUMBER
COUNTY						MAP & PARCEL N 17100800080	UMBER	ACCOUNT NUMBER
TAX DISTRICT 17	GMD		LAND DISTRICT ACRES			LAND LOT	SUB LOT & BLOCK	
		SEC	CTION E - RE	CORDING	INFORMA	FION (Official Use 0	Only)	
DATE		DEED BOOK 15295	K	1 -	EED PAGE 2799		PLAT BOOK	PLAT PAGE

ADDITIONAL BUYERS
None



Photographed by Hall Rigdon, MAI on March 20, 2017

# LAND SALES MAP



## (R)

#### LOT PURCHASE AND SALE AGREEMENT



HA	RKSHIRE THAWAY	Offer Date: November 03	3, 2016	Georgia REALTORS
	rgia Properties			<b>o</b> "
	KEY TERMS AND	CONDITIONS		2016 Printing
	Purchase and Sa property described this Agreement.	le. The undersigned buyer(s) ("Buyer") agre below including all fixtures, improvements an	nd landscaping therein	dersigned seller(s) ("Seller") agree to sell the real ("Property") on the terms and conditions set forth in
	City Mariotta	, County Cobb		, Georgia, Zip Code 30066
	MLS Number: _	5727560	_Tax Parcel I.D. Numb	, Georgia, Zip Code <u>30066</u> per: <u>0</u> Ilowing below]:
	b. Legal Descrip	ion: The legal description of the Property is	s [select one of the fol	llowing belowj:
		d as an exhibit hereto;	al a	eq., of the land records of the above county; OR
	L (2) the sam	e as described in Deed Book, F	age, et. s	seq., of the faild records of the above coding, or
	LJ (3) Land Lo	(s) 0 of the 0	District, 0	Section 0
	LUI	, Block, Offit	, Filaserc	Subdivision/Development, according to
	the plat	recorded in Plat Book 0 , Page	0, et. sec	Section/ GMD, of Section/ GMD, of Subdivision/Development, according to q., of the land records of the above county.
2.	Survey. A survey	of Property ⊠ is OR □ is not attached to	this Agreement as an	exhibit.
3.	Purchase Price o \$ see Special Stipu \$	f Property to be Paid by Buyer.  alation #1 ; or per acre  vey performed in accordance with the	4. Closing Costs. Seller's Contril \$ -0-	bution at Closing:
	attached Survey R	esolution Exhibit.		
	Closing and Poss a. Closing Date:	session. see Special Stipulation #2	o. Seller Retains Pos of Property Throu	gh: closing
6.	Holder of Earnest	Money ("Holder").	7. Closing Attorn Welssman Law	
8.		arnest Money shall be paid by $\Box$ check $\Box$		sfer of immediately available funds as follows:
	□ b. \$	as of the Offer Dawithin days fro	om the Bindina Aareer	ment Date.
	□ c			
	b. Option Payme (1) has paid S (2) shall pay S funds eithe paid by Bu shall not be	Period: Property is being sold subject to a int for Due Diligence Period: In consideration eller \$10.00 in nonrefundable option money eller additional option money of \$_n/a	on of Seller granting Bo , the receipt and suffice by ☐ days from the Bind oval) or ☐ shall not be	of _0_ days from the Binding Agreement Date. uyer the option to terminate this Agreement, Buyer: ciency of which is hereby acknowledged; plus check or  wire transfer of immediately available ling Agreement Date. Any additional option money e applied toward the purchase price at closing and default of the Seller.
10.	_	onships in this Transaction.		4
	a. Selling Broker	is <u>none</u> and ating Buyer as a client.		Ker is Berkahira Hathaway Home Services Georgia Properties and is:
		esenting Buyer as a client. Esenting Buyer (Buyer is a customer).		senting Seller as a client. presenting Seller (Seller is a customer).
		s a dual agent representing Buyer and Seller	1	as a dual agent representing Buyer and Seller.
	the state of the s	s a designated agent where:	1 ''	as a designated agent where:
	has been as	signed to exclusively represent Buyer.	has been	assigned to exclusively represent Seller.
	<ul> <li>Material Relati none noted.</li> </ul>	onship Disclosure: Broker and/or their affi	liated licensees disclo	se the following material relationships:
11.	American Land Tit	Non-Public Information. Buyer and Sell e Association ("ALTA") Estimated Settleme n this agreement for their various uses.	er hereby consent to nt Statement-Combine	the closing attorney preparing and distributing an ed to Buyer, Seller, Brokers and Broker's affiliated
12.	Time Limit of Offe	r. The Offer set forth herein expires at	oʻclock am. on	rine date
Е	Buyer(s) Initials	Mex!	Seller(s) Initials	BS 1
THIS	FORM IS COPYRIGHTE NSEE. UNAUTHORIZE RGIA ASSOCIATION OF	DAND MAY ONLY BE USED IN REAL ESTATE TRANSA DUSE OF THE FORM MAY RESULT IN LEGAL SANC REALTORS® AT (770) 451-1831. ASSOCIATION OF REALTORS®, Inc.	CTIONS IN WHICH JAYN	e Smith IS INVOLVED AS A REAL ESTATE AGAINST THE USER AND SHOULD BE REPORTED TO THE 27, Lot Purchase and Sale Agreement, Page 1 of 7, 05/01/16

	CAD(
f t r k. I	GAR Forms: The Georgia Association of REALTORS®, Inc. ("GAR") issues certain standard real estate forms. These GAR forms are frequently provided to the parties in real estate transactions. No party is required to use any GAR form. Since these forms are generic and written with the interests of multiple parties in mind, they may need to be modified to meet the specific needs of the parties using them. If any party has any questions about his or her rights and obligations under any GAR form he or she should consult an attorney. The parties hereto agree that the GAR forms may only be used in accordance with the licensing agreement of GAR. While GAR forms may be modified by the parties, no GAR form may be reproduced with sections removed, altered or modified unless the changes are visible on the form itself or in a stipulation, addendum, exhibit or amendment thereto.  No Authority to Bind: No Broker or affiliated licensee of Broker, by virtue of this status, shall have any authority to bind any party hereto.
Agn	hibits and Addenda. All exhibits and/or addenda attached hereto, listed below, or referenced herein are made a part of this reement. If any such exhibit or addendum conflicts with any preceding paragraph (including any changes thereto made by the parties), d exhibit or addendum shall control:
	All Cash Exhibit as Exhibit ""
	Back-up Agreement Contingency as Exhibit **
	Community Association Disclosure as Exhibit "
	Conventional Loan Contingency Exhibit as Exhibit ""
	FHA Loan Contingency Exhibit as Exhibit ""
$\boxtimes$	
	Sale or Lease of Buyer's Property Contingency as Exhibit *
	USDA-RD Loan Contingency Exhibit as Exhibit ""
	VA Loan Contingency Exhibit as Exhibit ""
X	Other Addendum Attached
	Other
	Other
	Other
1. The and Su acres i	IAL STIPULATIONS: The following Special Stipulations, if conflicting with any exhibit, addendum, or preceding paragraph (including langes thereto made by the parties), shall control:  e front 2 acres of the 7.87 parcel on the corner of Cobb Parkway and White Circle, as detailed in attached Legal Description Exhibit A urvey Exhibit B, shall be donated to Marietta Housing Authority only upon consummation and closing of transaction for remaining 5.87 for a purchase price of \$1,000,000, as detailed in the Purchase and Sale Agreement with an offer date of November 03, 2016, for rity at the same location. MHA shall then have rights and title to entire 7.87 acres. If for any reason whatsoover the transaction for the ase of the 5.87 acres is not consumated, this transaction covering the donation of the 2 front acres becomes null and void.
2. Clo	osing of this transaction and donation of the 2 acres shall take place immediately upon successful closing of the transaction detailed of or the remaining 5.87 acres.
3. Sur	rvey shall be provided by Seller to Buyer showing the 2 acres to be donated within 120 days of Binding Agreement date.
4. MH	A, as Buyer of 5.87 tract and recipient of 2 acre donation, agrees to provide additional and appropriate documentation as deemed stary by AG-MGP, LLC, as Seller and donator, to satisfy equirements for tax deduction purposes for the value of donated 2 acre tract of land.
Additi	ional Special Stipulations □ are or ⊠ are not attached.
THISFOR	RM IS COPYRIGHTED AND MAY ONLY BE USED IN REAL ESTATE TRANSACTIONS IN WHICH <u>Jayne Smith</u> IS INVOLVED AS A REAL ESTATE
GEORGIA	E. UNAUTHORIZED USE OF THE FORM MAY RESULT IN LEGAL SANCTIONS BEING BROUGHT AGAINST THE USER AND SHOULD BE REPORTED TO THE A ASSOCIATION OF REALTORS® AT (770) 451-1831.  ht® 2016 by Georgia Association of REALTORS®, Inc.  F27, Lot Purchase and Sale Agreement, Page 6 of 7, 05/01/16



#### REMINDER OF IMPORTANT DATES IN PURCHASE AND SALE AGREEMENT



ERKSHIRE ATHAWAY HomeServices		Georgia REALTORS*
orgia Properties		2016 Printing
EFERENCE:		
rchase and Sale	Agreement ("Agreement") with an Offer Date of November 03, 20	for property located at:
obb Parkway/16	601 White Circle , Marietta	, Georgia <u>30066</u>
	Marietta Housing Authority	
	von	
ame of Seller(s)	AG-MGP, LLC.	
ame of:	3.	
	YNE SMITH	
he last date on w mend the Purch:	ply. Any date not filled in shall not be applicable to the above thich the corresponding obligation can be performed. The da ase and Sale Agreement. In the event of a conflict between the ment shall control.	
ATES FOR:		
Dissilias As	reement: December 02, 2016	2001 Formoot Monov: \$10,000 by 04/01/17
Binding Ag	oney: <u>\$10,000 by 12/09/16</u> Addition	onal Earnest Money: <u>\$10,000 by 04/01/17</u>
Binding Ag Earnest Mo Additional	oney: <u>\$10,000 by 12/09/16</u> Addition	onal Earnest Money: <u>\$10,000 by 04/01/17</u>
Binding Ag Earnest Mo Additional Diligence F	oney: <u>\$10,000 by 12/09/16</u> Addition Option Money: Period Ends: <u>Saturday April 01, 2017</u>	onal Earnest Money: \$10,000 by 04/01/17
Binding Ag Earnest Mo Additional Diligence F Appraisal G	oney: <u>\$10,000 by 12/09/16</u> Addition Option Money: Period Ends: <u>Saturday April 01, 2017</u> Contingency Ends:	onal Earnest Money: \$10,000 by 04/01/17
Binding Ag Earnest Mo Additional Diligence F Appraisal G Financing	oney: _\$10,000 by 12/09/16 Addition Option Money: Period Ends: _Saturday April 01, 2017 Contingency Ends: Contingency Ends:	onal Earnest Money: \$10,000 by 04/01/17
Binding Ag Earnest Mo Additional Diligence F Appraisal G Financing Source of I	oney: _\$10,000 by 12/09/16 Addition Option Money: Period Ends: _Saturday April 01, 2017 Contingency Ends: Contingency Ends: Funds:	onal Earnest Money: \$10,000 by 04/01/17
Binding Ag Earnest Mo Additional Diligence F Appraisal G Financing Source of I Deadline fo	Oney: _\$10,000 by 12/09/16 Addition Option Money: Period Ends: _Saturday April 01, 2017 Contingency Ends: Contingency Ends: _Wednesday May 31, 2017 Funds: Or Documents to Lender/Attorney:	onal Earnest Money: \$10,000 by 04/01/17
Binding Ag Earnest Mo Additional Diligence F Appraisal G Financing Source of I Deadline for Closing:	Oney: _\$10,000 by 12/09/16 Addition Option Money: Period Ends: _Saturday April 01, 2017 Contingency Ends: Contingency Ends: _Wednesday May 31, 2017 Funds: Or Documents to Lender/Attorney: June 30, 2017; See Special Stipulation #2	onal Earnest Money: \$10,000 by 04/01/17
Binding Ag Earnest Mo Additional Diligence F Appraisal G Financing Source of I Deadline for Closing:	oney: \$10,000 by 12/09/16 Addition Option Money: Period Ends: Saturday April 01, 2017 Contingency Ends: Wednesday May 31, 2017 Funds: Or Documents to Lender/Attorney: June 30, 2017: See Special Stipulation #2	onal Earnest Money: \$10,000 by 04/01/17
Binding Age Earnest Monday Additional Diligence Formancing Source of Deadline for Closing: Possession Other: Door Door Door Door Door Door Door Do	Oney: _\$10,000 by 12/09/16 Addition Option Money:	2/2016
Binding Age Earnest Mondal Additional Diligence Formancing Source of Deadline for Closing: Possession Other:	oney: \$10,000 by 12/09/16 Addition Option Money: Period Ends: Saturday April 01, 2017 Contingency Ends: Wednesday May 31, 2017 Funds: Or Documents to Lender/Attorney: June 30, 2017: See Special Stipulation #2	2/2016
Binding Ag Earnest Mo Additional Diligence F Appraisal of Financing Source of I Deadline for Closing: Possession Other:	Oney: \$10,000 by 12/09/16 Addition Option Money: Period Ends: Saturday April 01, 2017 Contingency Ends: Wednesday May 31, 2017 Funds: Or Documents to Lender/Attorney: June 30, 2017: See Special Stipulation #2 On: At closing Cuments to be supplied by Ashton Gardens to MHA by 12/12  Marietta Housing Authority Seller(s)// Jayne S	Agent Ashton Gardens LLC mith/Berkshire Hathaway HS GA Prop
Binding Ag Earnest Mo Additional Diligence F Appraisal of Financing Source of I Deadline for Closing: Possession Other: Copies To: Buyer(s)/Agent_	Oney: \$10,000 by 12/09/16 Addition Option Money: Period Ends: Saturday April 01, 2017 Contingency Ends: Wednesday May 31, 2017 Funds: Sor Documents to Lender/Attorney: June 30, 2017: See Special Stipulation #2 On: At closing Cuments to be supplied by Ashton Gardens to MHA by 12/12  Marietta Housing Authority  Seller(s)// Jayne S	Agent Ashton Gardens LLC
Binding Age Earnest Mo Additional Diligence F Appraisal G Financing Source of I Deadline for Closing: Possessic Other: Copies To: Buyer(s)/Agent_ Address _95 Copies	Oney: \$10,000 by 12/09/16 Addition Option Money: Period Ends: Saturday April 01, 2017 Contingency Ends: Wednesday May 31, 2017 Funds: Sort Documents to Lender/Attorney: June 30, 2017: See Special Stipulation #2 On: At closing Cuments to be supplied by Ashton Gardens to MHA by 12/12  Marietta Housing Authority  E St NE  Address  Address	Agent Ashton Gardens LLC mith/Berkshire Hathaway HS GA Prop 21919 Inverness Forest Blvd
Binding Ag Earnest Mo Additional Diligence F Appraisal of Financing Source of I Deadline for Closing: Possessic Other: Copies To: Buyer(s)/Agent Marietta GA 30	Option Money:  Period Ends: Saturday April 01, 2017  Contingency Ends: Wednesday May 31, 2017  Funds: June 30, 2017; See Special Stipulation #2  con: At closing  cuments to be supplied by Ashton Gardens to MHA by 12/12  Marietta Housing Authority Seller(s)// Jayne S  e St NE Address  Houston	Agent Ashton Gardens LLC mith/Berkshire Hathaway HS GA Prop 21919 Inverness Forest Blvd
Binding Ag Earnest Mo Additional Diligence F Appraisal of Financing Source of I Deadline for Closing: Possession Other: Copies To: Buyer(s)/Agent Address 95 Co Marietta GA 30 Phone #	Option Money:  Period Ends: Saturday April 01, 2017  Contingency Ends: Wednesday May 31, 2017  Funds: June 30, 2017: See Special Stipulation #2  On: At closing  cuments to be supplied by Ashton Gardens to MHA by 12/12  Marietta Housing Authority Seller(s)// Jayne S  e St NE  Date: Phone #	Agent Ashton Gardens LLC mith/Berkshire Hathaway HS GA Prop 21919 Inverness Forest Blvd n, TX Date:
Binding Ag Earnest Mo Additional Diligence F Appraisal of Financing Source of I Deadline for Closing: Possession Other: Copies To: Buyer(s)/Agent Address 95 Co Marietta GA 30 Phone #	Ontion Money:  Period Ends: Saturday April 01, 2017  Contingency Ends: Wednesday May 31, 2017  Funds: June 30, 2017: See Special Stipulation #2  on: At closing  cuments to be supplied by Ashton Gardens to MHA by 12/12  Marietta Housing Authority Seller(s)//  Jayne S  e St NE  O60 Date: Phone #	Agent Ashton Gardens LLC mith/Berkshire Hathaway HS GA Prop 21919 Inverness Forest Blvd n, TX Date:
Binding Ag Earnest Mo Additional Diligence F Appraisal of Financing Source of I Deadline for Closing: Possession Other:	Option Money:  Period Ends: Saturday April 01, 2017  Contingency Ends: Wednesday May 31, 2017  Funds: June 30, 2017: See Special Stipulation #2  On: At closing  Cuments to be supplied by Ashton Gardens to MHA by 12/12  Marietta Housing Authority Seller(s)// Jayne S  e St NE Address  Date: Closing A  Address  Closing A  Address	Agent Ashton Gardens LLC mith/Berkshire Hathaway HS GA Prop 2/1919 Inverness Forest Blvd n, TX Date:  Attorney To Be Determined

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F76, Reminder of Important Dates in the Purchase and Sale Agreement, 05/01/16



## AMENDMENT TO AGREEMENT AMENDMENT # 1



Date: February 03, 2017 Georgia Properties Whereas, the undersigned parties have entered into a certain Agreement between Marietta Housing Authority December 02, 2016 ("Buyer") and AG-MGP, LLC. for the purchase and sale of real property located at: with a Binding Agreement Date of Cobb Parkway/1601 White Circle . Marietta , Georgia 30066 Whereas, the undersigned parties desire to amend the aforementioned Agreement, it being to the mutual benefit of all parties to do so: Now therefore, for and in consideration of the sum of Ten Dollars (\$10) and other valuable considerations paid by each to the other, the receipt and sufficiency of which are hereby acknowledged, the parties hereto agree to modify and amend the aforementioned Agreement as follows: [Note: The following language is furnished by the parties and is particular to this transaction.] All parties agree to amend contract, spedifically page 6, Special Stipulation #2 of Addendum Setting Forth Additional Special Stipulations as follows: Closing to be within 30 days of end of Financing Contingency. Purchaser may elect to extend closing to November 30, 2017 with the additional deposit of \$50,000 non-refundable Earnest Money. If unable to close by November 30, 2017 due to financing, purchaser may further elect to extend closing to January 31, 2018 with an additional payment of \$20,000 non-refundable Earnest Money. Additional pages  $\square$  are or  $\boxtimes$  are not attached. It is agreed by the parties hereto that all of the other terms and conditions of the aforementioned Agreement shall remain in full force and effect other than as modified herein. Upon execution by all parties, this Amendment shall be attached to and form a part of said Agreement. DocuSigned by: Rex O Grey 1 Seller's Signature EXECUTIVE DIRECTOR MARIETTA HOUSING AUTHORITY 2 Seller's Signature 2 Buyer's Signature Additional Signature Page ☐ is ☐ is not attached. Additional Signature Page ☐ is 図 is not attached. Berkshire Hathaway HomeServices Georgia Properties Listing Brokerage Firm Selling Brokerage Firm Jayne Smith Broker/Affiliated Licensee Signature Broker/Affiliated Licensee Signature NAMAR Board REALTOR® Membership REALTOR® Membership oove Amendment is hereby accepted, \_\_\_\_\_\_o'clock a\_\_\_\_m. on the date of ("Acceptance Date"). This Amendment will become binding upon the parties when notice of The above Amendment is hereby accepted, Acceptance Date. the acceptance of the Amendment has been received by offeror. The offeror shall promptly notify offeree when acceptance has been received.

THIS FORM IS COPYRIGHTED AND MAY ONLY BE USED IN REAL ESTATE TRANSACTIONS IN WHICH <u>Jayne Smith</u> IS INVOLVED AS A REAL ESTATE LICENSEE. UNAUTHORIZED USE OF THE FORM MAY RESULT IN LEGAL SANCTIONS BEING BROUGHT AGAINST THE USER AND SHOULD BE REPORTED TO THE GEORGIA ASSOCIATION OF REALTORS® AT (770) 451-1831.

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F105, Amendment to Agreement, 01/01/17

SURVEY	EXHIBIT VIII
(SEE FOLLO	OWING PAGE)
	— HALL RIGDON AND ASSOCIATES ———

