**2023 Nonprofit Scoring Review Sheet**

Project Name:

Project Number: 2023-0XX

Nonprofit Name:

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| **A. Technical Expertise in the tax credit program.** |
|  |  |  |  | DCA Evaluation |
| Excellent (5) | Good (3) | Fair (1) | Poor (0) |  |
| -The Nonprofit has served as managing or Certifying GP and Developer for at least 5 successful LIHTC developments AND currently has no Significant Adverse Events or Adverse Circumstances that impact the capacity or qualifications of the Nonprofit. -The Nonprofit owner(s) has 5 or more staff members with demonstrated experience in the LIHTC industry and specialized skills required for LIHTC development and ownership.-The Nonprofit’s staff members receive training opportunities in nonprofit financial management, real estate development, or multifamily ownership and federal compliance.-The Nonprofit regularly competes for and secures government resources outside of housing tax credits, including Home funds, other HUD financing, rental assistance, and funding for support services. | -The Nonprofit has served as managing or Certifying GP and Developer for at least 2 successful LIHTC developments AND currently has no Significant Adverse Events or Adverse Circumstances that impact the capacity or qualifications of the Nonprofit.-The Nonprofit owner(s) has 3 to 4 staff members with demonstrated experience in the LIHTC industry.-The Nonprofit does not meet all criteria for being designated as Excellent. | -The Nonprofit has successful ownership and development experience for at least 1 LIHTC development OR-The Nonprofit has only one to two staff members with demonstrated experience in the LIHTC industry. OR -The Nonprofit does not meet all criteria for being designated as Good. | - Applicant receives zero for this scoring sub-section if Applicant has failed to produce documentation evidencing staff’s experience with LIHTC industry.OR-The Nonprofit does not meet all criteria for being designated as Fair. |  |

NP Score:

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| **B. Operating Sustainability of the organization.** |  |
|  |  |  |  | DCA Evaluation |
| Excellent (5) | Good (3) | Fair (1) | Poor (0) |  |
| -The Nonprofit is engaged currently in a viable business line outside of the LIHTC program that has funded significant results aligned with its mission.-The Nonprofit currently secures funding outside of government resources, including direct fundraising efforts and/or grant funding provided by foundations or charities to fund activities or programs aligned with its mission. -The Nonprofit has increase in net assets for the last 2 years- The Nonprofit’s cash and investments are at least 50% of annual operating expenses for the most current year. This will be calculated using: Unrestricted Cash/Total Operating Expenses | -The Nonprofit has a viable LIHTC business line but no viable business line in addition to its LIHTC participation (including development/ownership and LIHTC consulting) that is currently active.- The Nonprofit secures financial resources outside of housing tax credits. Those additional resources may include HOME funds, other HUD financing, rental assistance, and funding for support services.- The Nonprofit has increase in net assets for at least 1 of the last 2 years.-The Nonprofit’s cash and investments are at least 25% of annual operating expenses. This will be calculated using: Unrestricted Cash/Total Operating Expenses-The Nonprofit does not meet all criteria for being designated as Excellent. | -The Nonprofit has an active LIHTC business line, but an Adverse Circumstance(s) has been identified that may affect the Operational Sustainability of the Nonprofit. -The Nonprofit does not meet all criteria for being designated as Good.  | -Applicant receives zero for this scoring sub-section if the nonprofit does not meet all criteria for being designated as Fair.OR-Applicant has failed to produce any of the following documents or substitute document/explanation for absence of document(s):  * Copy of organization’s publicly available federal Form 990 for 2019 and 2020
* Copy of 2020 and 2021 recent annual audits completed by an independent auditor for the Nonprofit (or 2019 and 2020 audits if Nonprofit operates on fiscal year ending after Application submission)
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| **C. Management and governance of the Nonprofit** |
|  |  |  |  | DCA Evaluation |
| Excellent (5) | Good (3) | Fair (1) | Poor (0) |  |
| -Application includes documentation of a detailed and formal strategic plan which establishes goals and guides the activities of the Nonprofit (note: bylaws and other organizational documents do not constitute a strategic plan). The strategic plan must be attached to the application to claim points.-Application documentation demonstrates that the staff of the nonprofit engages the Board of Directors with regular, detailed reports regarding development activities, portfolio performance, and any significant issues in need of resolution at least 3 times per year.-At least 51% of the members of the Board of Directors is comprised of individuals who do not have an identity of interest with the applicant, general partner(s), developer or management company. The identities of interest held by the Board of Director members must be listed by the applicant in order to satisfy this criterion.-Confirm that the Board of Directors has input in selection of the leadership of the Nonprofit, using documentation provided (including the Nonprofit/PHA Assessment Form). | -Application documentation demonstrates that the staff of the nonprofit engages the Board of Directors with regular, detailed reports regarding development activities, portfolio performance, and any significant issues in need of resolution at least 2 times per year.-The Board of Directors is comprised of individuals with varied professional skills/experience. At least 25% of the members of the Board of Directors is comprised of individuals who do not have an identity of interest with the applicant, general partner(s), developer or management company. The identities of interest held by the Board of Director members must be listed by the applicant in order to satisfy this criterion.-Documentation that Board meets regularly (at least 2x annually)-The Nonprofit does not meet all criteria for being designated as Excellent. | -Documentation in Application shows that the Board of Directors receives reports regarding the nonprofit’s upcoming development activities. -The Board of Directors meets at least once annually.-The Board of Directors is comprised of individuals with varied professional skills/experience.-The Nonprofit does not meet all criteria for being designated as Good. | - Applicant receives zero for this scoring sub-section if Applicant has failed to produce documentation illustrating the Board of Directors interaction with the organization.OR-The Nonprofit does not meet all criteria for being designated as Fair. |   |

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| **D. Community impact demonstrated by a record of funding and engaging in activities that have positively impacted communities in addition to LIHTC development.** |
|  |  |  |  | DCA Evaluation |
| Excellent (5) | Good (3) | Fair (1) | Poor (0) |  |
| -The Nonprofit has a record of initiating, engaging in, funding, and continues to fund activities or programs which have positively impacted communities in Georgia beyond the development and ownership of LIHTC properties.- The Nonprofit engages the communities which it serves with an outreach platform. At minimum, the Nonprofit offers a website communicating the Nonprofit’s mission, services, and contact information. | - The Nonprofit has initiated and funded a modest but well-established and defined program to positively impact communities in addition to LIHTC development.-The Nonprofit does not meet all criteria for being designated as Excellent. | - The Nonprofit has engaged in activities that have positively impacted communities beyond the development and ownership of LIHTC properties, but has no record of funding such activities or programs.OR-An affiliated parent organization of the non-profit has initiated, engaged in, funded and continues to fund activities or programs which have positively impacted communities beyond the development and ownership of LIHTC properties.OR-The Nonprofit does not meet all criteria for being designated as Good. | - Applicant receives zero for this scoring sub-section if Applicant has failed to produce documentation demonstrating community impact.OR-The Nonprofit does not meet all criteria for being designated as Fair. |  |